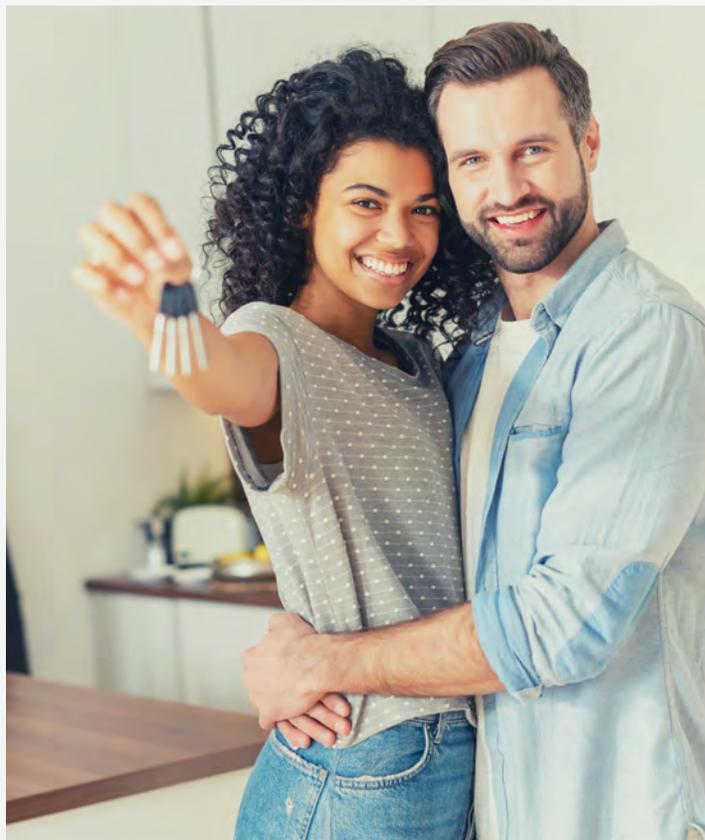




# QUARTERLY REPORT 2022 Q1



# INVESTED IN CANADIAN COMMUNITIES

Our shareholders benefit from MCAN's investment in Canadian communities. MCAN offers exclusive access to a range of unique financing and investment opportunities for institutional and retail investors, originators and individuals across Canada that enables them to participate in Canadian real estate markets through:

- homeownership through mortgages
- our real estate expertise in construction lending and REIT investing
- access to private investment funds that are focused on lending and developing in our communities
- our ownership interest in MCAP, privately-owned and Canada's largest mortgage financing company





Our vision is to be the **preferred mortgage lender and investor** within our chosen real estate markets **in Canada**.

Our **mission** every day is to provide **sustainable growth and returns** for all our stakeholders

- through **relationship-driven** mortgage lending and investing;
- by delivering quality work through an **expert, engaged and committed team**;
- with **dedication to excellence in service** of our clients, our colleagues and our community.

***Our embedded culture***

The MCAN Values That *Drive Us*

**D**iversity and inclusion powering our ONE team mindset

**R**isk managers are in all of us

**I**nnovate, "lean" in to optimize, and grow our business together

**V**aluing a respectful, collaborative, and a relationship-focused team

**E**mpowered to act like an owner, think like a customer



**TABLE OF CONTENTS**

MESSAGE TO SHAREHOLDERS .....	3
MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS .....	5
INTERIM CONSOLIDATED FINANCIAL STATEMENTS .....	50
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS .....	54
DIRECTORS AND EXECUTIVE OFFICERS .....	76
CORPORATE INFORMATION .....	77

## MESSAGE TO SHAREHOLDERS

Effective April 1, 2022, we unveiled a new brand identity whereby MCAN Mortgage Corporation is now doing business as MCAN Financial Group. This is a milestone moment in the evolution of our company with more than 30 years of experience delivering value to its shareholders, partners and clients. Our rebrand not only reflects the scope and breadth of all that we do, it also represents a new phase for MCAN - one defined by a continued focus on growth and ingenuity using our extensive real estate expertise and manifested by collaborative and fulfilling internal and external partnerships.

MCAN reported strong net income of \$15.5 million (\$0.52 earnings per share) for the first quarter of 2022, a decrease from net income of \$15.9 million (\$0.64 earnings per share) in the first quarter of 2021. Earnings per share for the first quarter of 2022 was impacted by our Rights Offering of almost 2.0 million units completed in December 2021, for which there has only been one quarter impact of the investment of those proceeds. First quarter 2022 return on average shareholders' equity<sup>1</sup> was 14.19% compared to 18.15% in the prior year.

Our results and operations in the first quarter are in line with our expectations. The market has materially changed since the first quarter of 2021 due to the interest rate environment, housing market challenges and inflation, all causing new uncertainty in the post-pandemic economy.

The Board of Directors declared a second quarter regular cash dividend of \$0.36 per share to be paid June 30, 2022 to shareholders of record as of June 15, 2022.

### Business Activities

During the first quarter, management continued to focus on expanding and evolving our capital markets and other funding strategies. Our capital growth thus far this year was funded through our first quarter stock dividend, our dividend reinvestment program and our recently launched at-the-market program. We increased both our warehouse facility and operating facility during and subsequent to the quarter in order to support continued growth of the business in the context of the market. In a rising interest rate environment, our business has various levers that are positive for managing net mortgage interest including the one year term of our uninsured residential mortgages and the floating rates on our construction portfolio. We are focused on our business for the long term and adjust according to markets and opportunities. Our investment in marketable and non-marketable securities historically provides investment income at higher yields than our corporate mortgage portfolio providing a good blend of risk and rewards as we deploy our capital. We will continue to look for diversification and expansion of our funding sources this year in order to grow assets within our risk appetite and regulatory capital requirements.

During the quarter, we grew our corporate mortgage portfolio in both residential mortgage and residential construction and commercial businesses. At March 31, 2022, our total corporate mortgage portfolio was \$1.9 billion, a 5% increase since the beginning of the year and an almost 48% increase from the same time last year.

We grew our residential mortgage business through our MCAN Home division, with the residential mortgage portfolio increasing 5% compared to the beginning of the year. We have remained dedicated to continuously improving our service for our borrowers and broker community. We originated \$120 million of uninsured residential mortgages during the quarter compared to \$105 million in Q1 2021. In Q1 2022, we originated \$181 million of insured residential mortgages compared to \$210 million in Q1 2021. We securitized \$137 million of residential mortgages through the National Housing Act Mortgage-Backed Securities program compared to \$228 million in Q1 2021.

Our construction and commercial portfolio, run through our MCAN Capital division, also increased 5%, totaling \$820 million at the end of the quarter compared to \$777 million at the beginning of the year. We continue to be selective and strategic with managing that portfolio in terms of product composition and geographic mix. Strong partnerships provide a broad origination pool with known borrowers with terms in line with our risk appetite. Our construction and commercial portfolio is comprised of assets in various stages of development and construction and is primarily secured by residential property with prime-based floating rates. We expect this business to provide us with more growth consistent with our strategy given the demand/supply imbalance in the residential market.

Growth in our corporate mortgage portfolio and securitization activities continues to be driven by our team's commitment and their success in delivering service to the mortgage broker community and leveraging our strategic partner relationships.

Residential mortgages comprised 57% of our total corporate mortgage portfolio at quarter end. That being said, we expect to focus on realigning our portfolio in the future to be more balanced and look to operate at a lower ratio relative to the total corporate mortgages. The credit quality of the portfolio is strong and we are not seeing any increases in distress from borrowers.

In terms of our deposit funding channel through our MCAN Wealth division, we saw dislocation in that market at the end of February and early March in the wake of the Russia/Ukraine conflict. During that time, we experienced high competition for term deposit funding, and with the backdrop of a rising interest rate environment, that temporary dislocation in the market caused rates to increase above our expectations.

Our strategy of investing in, and lending to, various part of the Canadian real estate market has proven to be a solid one over the years, and we believe important, particularly as we navigate through these times of economic uncertainty and inflationary pressures. Our business thus far in 2022 is consistent with what is being observed in the broader market. Increased competition in the residential mortgage lending space, rising cost of housing and a rising interest rate environment have been anticipated in the post-pandemic economy and impact our borrowers and our net interest margin. There is further volatility in these elements in addition to the term deposit market primarily due to the Russia/Ukraine conflict. We expect to see these impacts more in the second quarter as the economy adjusts to interest rate increases and changes in the housing market. With all of the growth that we are proud of achieving thus far and over the last couple of years, and as we look out to the balance of this year, we expect headwinds given the current inflationary and rising interest rate environment. As well, further growth will be predicated on improved or stabilizing market conditions. We plan to be more cautious to reflect the expected market uncertainty, including moderating our strategy around originations, underwriting and revising rates to protect net interest margin. Over time, we expect markets to find a new state of normal operations.

We realize the benefits of solid income and distributions derived from our marketable and non-marketable securities. We continue to invest in these areas of our business as they tend to provide higher yields. Year to date, we have invested \$7 million in additional REIT positions and \$8 million in non-marketable securities, with \$45 million in remaining capital advances expected to fund over the next five years.

We finished the quarter with solid financial results and for that I thank the entire team at MCAN. Our executive team continues to provide excellent leadership in achieving our business objectives and providing our target returns to shareholders. With growth, customer service and team member development as our foundation, we will continue our dedicated execution of our business for all our partners and customers. We are proud to have been recently recognized as a 2022 5-Star Mortgage Employer by Canadian Mortgage Professional. As well, we have been certified as a Great Place to Work and we recently ranked 13<sup>th</sup> overall on the 2022 list of Best Workplaces<sup>TM</sup> (under 1000+ employees) in Canada. We believe in an inclusive, diverse and equal environment with a strong support of our community. We call this #MCANLIFE. We look forward to continuing to build MCAN and helping all of our stakeholders achieve success.



Karen Weaver  
President and Chief Executive Officer



<sup>1</sup> Considered to be a non-GAAP and other financial measure and incorporated by reference and defined in the "Non-GAAP and Other Financial Measures" section of our Q1 2022 MD&A available below or on SEDAR at [www.sedar.com](http://www.sedar.com). Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS

MCAN Mortgage Corporation has been doing business as (“d/b/a”) MCAN Financial Group (“MCAN”, the “Company” or “we”) effective April 1, 2022. This Management’s Discussion and Analysis of Operations (“MD&A”) should be read in conjunction with the interim unaudited consolidated financial statements and accompanying notes for the quarter ended March 31, 2022 and the audited consolidated financial statements, accompanying notes and MD&A for the year ended December 31, 2021. These items and additional information regarding MCAN, including continuous disclosure materials such as the Annual Information Form are available on the System for Electronic Document Analysis and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com) and our website at [www.mcanfinancial.com](http://www.mcanfinancial.com). Except as indicated below, all other factors discussed and referred to in the MD&A for fiscal 2021 remain substantially unchanged. Information has been presented as of May 9, 2022.

### TABLE OF CONTENTS - MD&A

A CAUTION ABOUT FORWARD-LOOKING INFORMATION AND STATEMENTS .....	6
SELECTED FINANCIAL INFORMATION .....	7
BUSINESS OVERVIEW AND STRATEGY .....	10
OUTLOOK .....	17
HIGHLIGHTS .....	19
RESULTS OF OPERATIONS .....	22
FINANCIAL POSITION .....	29
CAPITAL MANAGEMENT .....	38
RISK MANAGEMENT .....	41
DESCRIPTION OF CAPITAL STRUCTURE .....	45
OFF-BALANCE SHEET ARRANGEMENTS .....	46
DIVIDENDS .....	46
TRANSACTIONS WITH RELATED PARTIES .....	46
FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS .....	46
PEOPLE .....	47
CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS .....	47
DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING .....	47
NON-GAAP AND OTHER FINANCIAL MEASURES .....	47
GLOSSARY .....	49

## A CAUTION ABOUT FORWARD-LOOKING INFORMATION AND STATEMENTS

This MD&A contains forward-looking information within the meaning of applicable Canadian securities laws. All information contained in this MD&A, other than statements of current and historical fact, is forward-looking information. All of the forward-looking information in this MD&A is qualified by this cautionary note. Often, but not always, forward-looking information can be identified by the use of words such as “may,” “believe,” “will,” “anticipate,” “expect,” “planned,” “estimate,” “project,” “future,” and variations of these or similar words or other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters. Forward-looking information in this MD&A includes, among others, statements and assumptions with respect to:

- the current business environment and outlook;
- the impact of global health pandemics on the Canadian economy and globally, including the continuing impact of COVID-19;
- possible or assumed future results;
- our ability to create shareholder value;
- our business goals and strategy;
- the potential impact of new regulations and changes to existing regulations;
- the stability of home prices;
- the effect of challenging conditions on us;
- the performance of our investments;
- factors affecting our competitive position within the housing lending market;
- international trade and geopolitical uncertainties and their impact on the Canadian economy, including the Russia/Ukraine conflict;
- sufficiency of our access to capital resources;
- the timing of the effect of interest rate changes on our cash flows; and
- the declaration and payment of dividends.

Forward-looking information is not, and cannot be, a guarantee of future results or events. Forward-looking information reflects management’s current beliefs and is based on information currently available to management. Forward-looking information is based on, among other things, opinions, assumptions, estimates and analyses that, while considered reasonable by us at the date the forward-looking information is provided, inherently are subject to significant risks, uncertainties, contingencies and other factors that may cause actual results and events to be materially different from those expressed or implied by the forward-looking information.

The material factors or assumptions that we identified and were applied by us in drawing conclusions or making forecasts or projections set out in the forward-looking information, include, but are not limited to:

- our ability to successfully implement and realize on our business goals and strategy;
- government regulation of our business and the cost to us of such regulation, including the impact of government actions related to COVID-19;
- the economic and social impact, management, duration and potential worsening of the impact of COVID-19 or any other future pandemic;
- factors and assumptions regarding interest rates;
- housing sales and residential mortgage borrowing activities;
- the effect of competition;
- systems failure or cyber and security breaches;
- the availability of funding and capital to meet our requirements;
- investor appetite for securitization products;
- the value of mortgage originations;
- the expected spread between interest earned on mortgage portfolios and interest paid on deposits;
- the relative uncertainty and volatility of real estate markets;
- acceptance of our products in the marketplace;
- the stage of the real estate cycle and the maturity phase of the mortgage market;
- impact on housing demand from changing population demographics and immigration patterns;
- our ability to forecast future changes to borrower credit and credit scores, loan to value ratios and other forward-looking factors used in assessing expected credit losses and rates of default;
- availability of key personnel;
- our operating cost structure;
- the current tax regime; and
- operations within, and market conditions relating to, our equity and other investments.

The COVID-19 pandemic has resulted in uncertainty relating to the Company’s internal expectations, estimates, projections, assumptions and beliefs, including with respect to the Canadian economy, employment conditions, interest rates, levels of housing activity and household debt service levels. There can be no assurance that they will continue to be valid. The duration, extent and severity of the impact the COVID-19 pandemic or any further variants or outbreaks, including measures to prevent their spread and related government actions adopted in response thereto, will have on our business continues to be uncertain and difficult to predict.

Reliance should not be placed on forward-looking information because it involves known and unknown risks, uncertainties and other factors, which may cause actual results to differ materially from anticipated future results expressed or implied by such forward-looking information. Factors that could cause actual results to differ materially from those set forth in the forward-looking information include, but are not limited to, the risks and uncertainties referred to in our Annual Information Form for the year ended December 31, 2021, this MD&A and our other public filings with the applicable Canadian regulatory authorities.

Subject to applicable securities law requirements, we undertake no obligation to publicly update or revise any forward-looking information after the date of this MD&A whether as a result of new information, future events or otherwise or to explain any material difference between subsequent actual events and any forward-looking information. However, any further disclosures made on related subjects in subsequent reports should be consulted.

## SELECTED FINANCIAL INFORMATION

Table 1: Financial Statement Highlights - Q1 2022

(in thousands except for per share amounts)					
At and for the Quarters Ended	March 31 2022	December 31 2021	Change (%)	March 31 2021	Change (%)
<b>Income Statement Highlights</b>					
Equity income from MCAP Commercial LP	\$ 5,219	\$ 6,246	(16%)	\$ 6,742	(23%)
Net investment income - corporate assets	\$ 20,758	\$ 21,875	(5%)	\$ 20,205	3%
Net investment income - securitization assets	\$ 1,115	\$ 1,408	(21%)	\$ 1,545	(28%)
Net income	\$ 15,479	\$ 16,070	(4%)	\$ 15,924	(3%)
Basic and diluted earnings per share	\$ 0.52	\$ 0.57	(9%)	\$ 0.64	(19%)
Dividends per share - cash	\$ 0.36	\$ 0.34	6%	\$ 0.34	6%
Dividends per share - stock	\$ 0.97	\$ —	n/a	\$ 0.85	14%
Next quarter's dividend per share - cash	\$ 0.36				
Return on average shareholders' equity <sup>1</sup>	14.19 %	15.39 %	(1.20%)	18.15 %	(3.96%)
Taxable income per share <sup>2</sup>	\$ 0.35	\$ 0.32	9%	\$ 0.85	(59%)
<b>Spreads</b>					
Spread of corporate mortgages over term deposit interest and expenses <sup>1</sup>	2.59 %	2.70 %	(0.11%)	2.76 %	(0.17%)
Spread of securitized mortgages over liabilities <sup>1</sup>	0.54 %	0.62 %	(0.08%)	0.81 %	(0.27%)
<b>Average term to maturity (in months)</b>					
Mortgages - corporate	13.8	13.0	6%	13.7	1%
Term deposits	17.7	18.5	(4%)	17.7	—%
<b>Balance Sheet Highlights</b>					
Total assets	\$ 3,999,647	\$ 3,808,070	5%	\$ 2,976,687	34%
Mortgages - corporate	\$ 1,901,940	\$ 1,806,146	5%	\$ 1,286,890	48%
Mortgages - securitized	\$ 1,658,839	\$ 1,583,697	5%	\$ 1,326,519	25%
Total liabilities	\$ 3,557,802	\$ 3,374,812	5%	\$ 2,619,818	36%
Shareholders' equity	\$ 441,845	\$ 433,258	2%	\$ 356,869	24%
<b>Capital Ratios</b>					
Income tax assets to capital ratio <sup>2</sup>	5.53	5.29	5%	5.05	10%
CET 1 & Tier 1 capital ratio <sup>4</sup>	19.32 %	20.26 %	(0.94%)	21.65 %	(2.33%)
Total capital ratio <sup>4</sup>	19.57 %	20.54 %	(0.97%)	22.02 %	(2.45%)
Leverage ratio <sup>3</sup>	8.96 %	9.41 %	(0.45%)	9.69 %	(0.73%)
<b>Credit Quality</b>					
Impaired mortgage ratio (corporate) <sup>1</sup>	0.03 %	0.05 %	(0.02%)	1.10 %	(1.07)%
Impaired mortgage ratio (total) <sup>1</sup>	0.02 %	0.03 %	(0.01%)	0.55 %	(0.53)%
<b>Mortgage Arrears</b>					
Corporate	\$ 9,981	\$ 10,826	(8%)	\$ 26,514	(62%)
Securitized	4,124	4,865	(15%)	4,710	(12%)
Total	\$ 14,105	\$ 15,691	(10%)	\$ 31,224	(55%)
<b>Common Share Information (end of period)</b>					
Number of common shares outstanding	31,373	29,621	6%	26,135	20%
Book value per common share <sup>1</sup>	\$ 14.08	\$ 14.63	(4%)	\$ 13.65	3%
Common share price - close	\$ 17.85	\$ 17.23	4%	\$ 16.46	8%
Market capitalization	\$ 560,008	\$ 510,370	10%	\$ 430,182	30%

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

<sup>2</sup> For further information refer to the "Taxable Income" and "Income Tax Capital" sections of this MD&A. Tax balances are calculated in accordance with the Tax Act.

<sup>3</sup> This measure has been calculated in accordance with OSFI's Leverage Requirements guidelines. Mortgages securitized through the market MBS program and CMB program for which derecognition has not been achieved are included in regulatory assets in the leverage ratio. For further information, refer to the "Capital Management" section of this MD&A.

<sup>4</sup> These measures have been calculated in accordance with OSFI's Capital Adequacy Requirements guidelines. Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and was 70% in fiscal 2020, 50% in fiscal 2021 and is set at 25% in fiscal 2022. Prior period ratios have not been restated.

**Table 2: Financial Statement Highlights - Quarterly**

(in thousands except per share amounts, % and where indicated)	Q1/22	Q4/21	Q3/21	Q2/21	Q1/21	Q4/20	Q3/20	Q2/20
<b>Income Statement Highlights</b>								
Equity income from MCAP Commercial LP	\$ 5,219	\$ 6,246	\$ 5,606	\$ 6,859	\$ 6,742	\$ 9,378	\$17,963	\$ 3,143
Net investment income - corporate assets	\$20,758	\$21,875	\$18,976	\$24,390	\$20,205	\$25,704	\$26,963	\$12,649
Net investment income - securitization assets	\$ 1,115	\$ 1,408	\$ 1,443	\$ 1,570	\$ 1,545	\$ 1,694	\$ 1,149	\$ 389
Net income	\$15,479	\$16,070	\$12,990	\$19,378	\$15,924	\$22,086	\$22,741	\$ 7,796
Basic and diluted earnings per share	\$ 0.52	\$ 0.57	\$ 0.47	\$ 0.73	\$ 0.64	\$ 0.89	\$ 0.92	\$ 0.32
Dividends per share - cash	\$ 0.36	\$ 0.34	\$ 0.34	\$ 0.34	\$ 0.34	\$ 0.34	\$ 0.34	\$ 0.34
Dividends per share - stock	\$ 0.97	\$ —	\$ —	\$ —	\$ 0.85	\$ —	\$ —	\$ —
Return on average shareholders' equity <sup>1</sup>	14.19 %	15.39 %	13.22 %	21.28 %	18.15 %	25.92 %	28.04 %	9.96 %
Taxable income per share <sup>2</sup>	\$ 0.35	\$ 0.32	\$ 0.57	\$ 0.89	\$ 0.85	\$ 1.05	\$ 0.48	\$ 0.21
<b>Spreads</b>								
Spread of corporate mortgages over term deposit interest and expenses <sup>1</sup>	2.59 %	2.70 %	2.77 %	2.89 %	2.76 %	2.76 %	2.63 %	2.48 %
Spread of securitized mortgages over liabilities <sup>1</sup>	0.54 %	0.62 %	0.65 %	0.72 %	0.81 %	0.89 %	0.81 %	0.44 %
<b>Average term to maturity (in months)</b>								
Mortgages - corporate	13.8	13.0	13.9	12.8	13.7	14.2	13.5	12.3
Term deposits	17.7	18.5	19.9	19.6	17.7	18.3	19.2	18.7
<b>Balance Sheet Highlights (\$ million)</b>								
Total assets	\$ 4,000	\$ 3,808	\$ 3,604	\$ 3,305	\$ 2,977	\$ 2,729	\$ 2,566	\$ 2,248
Mortgages - corporate	\$ 1,902	\$ 1,806	\$ 1,657	\$ 1,401	\$ 1,287	\$ 1,253	\$ 1,310	\$ 1,119
Mortgages - securitized	\$ 1,659	\$ 1,584	\$ 1,531	\$ 1,435	\$ 1,327	\$ 1,136	\$ 961	\$ 812
Total liabilities	\$ 3,558	\$ 3,375	\$ 3,210	\$ 2,916	\$ 2,620	\$ 2,382	\$ 2,233	\$ 1,931
Shareholders' equity	\$ 442	\$ 433	\$ 394	\$ 389	\$ 357	\$ 347	\$ 333	\$ 317
<b>Capital Ratios</b>								
Income tax assets to capital ratio <sup>2</sup>	5.53	5.29	5.50	5.05	5.05	5.09	5.44	4.95
CET 1 & Tier 1 capital ratios <sup>4</sup>	19.32 %	20.26 %	19.45 %	21.91 %	21.65 %	21.67 %	20.45 %	23.01 %
Total capital ratio <sup>4</sup>	19.57 %	20.54 %	19.73 %	22.24 %	22.02 %	22.02 %	20.80 %	23.40 %
Leverage ratio <sup>3</sup>	8.96 %	9.41 %	8.86 %	9.59 %	9.69 %	10.17 %	10.26 %	11.46 %
<b>Credit Quality</b>								
Impaired mortgage ratio (corporate) <sup>1</sup>	0.03 %	0.05 %	0.06 %	0.11 %	1.10 %	0.30 %	0.27 %	1.26 %
Impaired mortgage ratio (total) <sup>1</sup>	0.02 %	0.03 %	0.04 %	0.07 %	0.55 %	0.18 %	0.17 %	0.77 %
<b>Mortgage Arrears</b>								
Corporate	\$ 9,981	\$10,826	\$ 8,794	\$ 8,968	\$26,514	\$24,288	\$10,229	\$36,083
Securitized	4,124	4,865	3,818	7,359	4,710	5,660	3,522	4,005
Total	\$14,105	\$15,691	\$12,612	\$16,327	\$31,224	\$29,948	\$13,751	\$40,088
<b>Common Share Information (end of period)</b>								
Number of common shares outstanding	31,373	29,621	27,646	27,560	26,135	24,727	24,727	24,621
Book value of common share <sup>1</sup>	\$ 14.08	\$ 14.63	\$ 14.26	\$ 14.13	\$ 13.65	\$ 14.01	\$ 13.46	\$ 12.88
Common share price - close	\$ 17.85	\$ 17.23	\$ 18.00	\$ 17.29	\$ 16.46	\$ 15.77	\$ 13.41	\$ 12.65
Market capitalization (\$ million)	\$ 560	\$ 510	\$ 498	\$ 477	\$ 430	\$ 390	\$ 332	\$ 311

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

<sup>2</sup> For further information refer to the "Taxable Income" and "Income Tax Capital" sections of this MD&A. Tax balances are calculated in accordance with the Tax Act.

<sup>3</sup> This measure has been calculated in accordance with OSFI's Leverage Requirements guidelines. Mortgages securitized through the market MBS program and CMB program for which derecognition has not been achieved are included in regulatory assets in the leverage ratio. For further information, refer to the "Capital Management" section of this MD&A.

<sup>4</sup> These measures have been calculated in accordance with OSFI's Capital Adequacy Requirements guidelines. Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and was 70% in fiscal 2020, 50% in fiscal 2021 and is set at 25% in fiscal 2022.

*Financial Statement Highlights - Quarterly Trends*

Corporate net investment income has been driven by multiple factors. The main drivers relate to COVID-19 impacts including a lower interest rate environment and volatility in the fair value of our REIT portfolio. Other factors include higher average corporate mortgage portfolio balances and generally higher equity income from MCAP since the second half of 2020.

Taxable income was much higher in Q4 2020 and up to Q2 2021 mainly due to higher taxable income from MCAP. Increases in taxable income since Q2 2020 have also been driven by growth in our core business income.

The corporate portfolio mix during the past 8 quarters shifted towards residential mortgages amidst COVID-19. Term deposit funding and related costs also increased through this period to support corporate asset growth. In Q2 2020, the combination of these factors as well as market disruption experienced in the term deposit market due to COVID-19 contributed to the decrease in the spread of corporate mortgages over term deposit interest and expenses. In late 2020, term deposit funding and related costs began to decrease through this period and we had seen an increase in the spread of corporate mortgages over term deposit interest and expenses since then. Through the latter half of 2021 and into Q1 2022, continued market competition has kept mortgage rates low in our residential mortgage portfolio, while increased demand by financial institutions for term deposit funding in the wake of the Russia/Ukraine conflict and demand by deposit customers for higher rates due to anticipated Bank of Canada rate increases has kept term deposit rates elevated, causing a significant decline in the spread.

The size of the securitized mortgage portfolio has increased due to increased volume of insured residential mortgage originations. As a result of a decline in interest rates in 2020, there was an increase in the number of early repaid mortgages. This impacted the net securitized mortgage spread income and spread of securitized mortgages over liabilities during Q2 2020 due to indemnity expenses incurred on early repaid mortgages that were higher than penalty income received. Since Q2 2020, the number of early repaid mortgages has declined and the spread of securitized mortgages over liabilities widened accordingly. In 2021, we have seen spreads decline on securitizations as a result of a decline in the spread of Government of Canada bond yields versus our mortgage rates. Government of Canada bond yields have risen significantly over 2021 and in Q1 2022. We participate in this market opportunistically.

Capital ratios have remained relatively steady across the previous quarters as our tax-adjusted and risk-weighted assets have generally aligned with our capital base. The downward trend in our leverage ratio is driven by our growing assets, including securitization assets, and commitments compared to a slower moving capital base. The Company successfully initiated two capital raises by way of rights offerings in June and December 2021. These two offerings raised \$53 million of capital. In Q1 2022, we also raised capital through our at-the-market program that we launched in 2021.

Total arrears and impaired ratios have varied on a quarterly basis given the nature of the 1-30 day arrears. Higher balances in Q2 2020 were due to an impaired construction mortgage where an asset recovery program was initiated and subsequently completed in Q3 2020, recovering fully all past due interest and principal. The increase in arrears in Q4 2020 and into Q1 2021 is mainly due to one construction mortgage where an asset recovery program was initiated. We recovered all past due interest and principal in Q2 2021. The circumstances of both construction mortgages were unrelated to COVID-19. We have a strong track record with our asset recovery program should the need arise. Our realized loan losses on our construction portfolio have been negligible in the last 10 years.

**BUSINESS OVERVIEW AND STRATEGY**

MCAN’s (TSX: MKP) purpose is to provide sustainable growth and returns for all our shareholders. We do this by leveraging our real estate expertise and providing our shareholders with unique access to investments in the Canadian real estate market and the returns that they generate. Our business includes real estate lending and investing, including residential mortgage lending, residential construction lending, non-residential construction and commercial lending, real estate investments trusts (“REITs”) investing, as well as strategic private investments in (i) MCAP Commercial LP (“MCAP”) (Canada’s largest privately-owned mortgage financing company) and (ii) non-marketable equity-based real estate development funds and mortgage funds. We provide a breadth of expertise in all facets of the real estate cycle that our shareholders benefit from. Our unique structure as a flow-through Mortgage Investment Corporation (“MIC”) means that we are not taxed at the corporate level and we distribute all of our taxable earnings annually. It also means that 67% of our non-consolidated tax assets are to be held in residential mortgages and cash.

MCAN’s lines of business include MCAN Home, MCAN Capital and MCAN Wealth.



**MCAN Home** is our residential mortgage lender that partners exclusively with accredited mortgage professionals to offer both insured and uninsured mortgage solutions across Canada. MCAN Home operates through MCAN’s wholly owned subsidiary, XMC Mortgage Corporation, which has legally changed its name effective April 1, 2022, to MCAN Home Mortgage Corporation.



**MCAN Capital** focuses on unique financing and investment opportunities in the construction and commercial loan markets, REITs, and private investment funds focused on lending to and developing Canadian communities. We also have an almost 14% equity interest in MCAP, Canada’s largest privately-owned mortgage financing company.



**MCAN Wealth** offers investors Canada Deposit Insurance Corporation (“CDIC”) insured investment solutions at competitive rates, differing term options, and with no fees.

**Figure 1: Business Model**



MCAN’s business model provides focused investing in products and markets where we have extensive expertise and that are not generally accessible to our shareholders, to generate attractive financial returns. We employ leverage by issuing term deposits that are sourced through a network of independent financial agents.

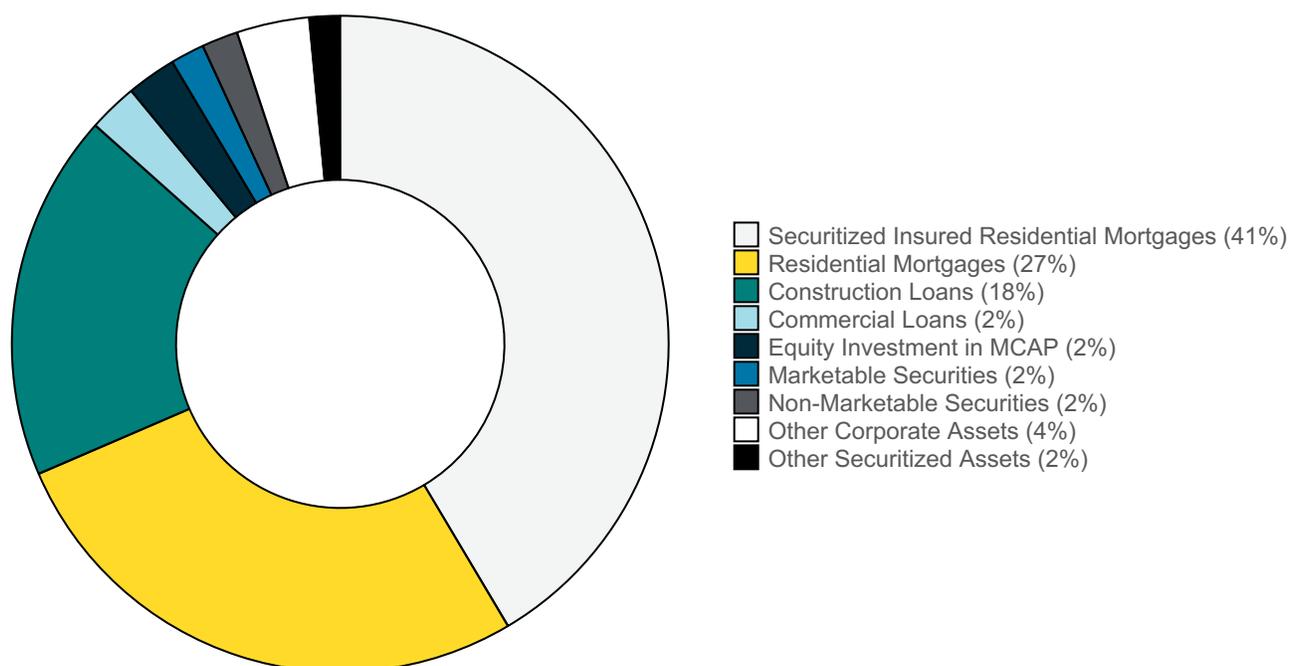
Our business model helps us to achieve our long-term objectives:

- Sustained 10% annual growth of assets;
- Sustained 13% to 15% return on average shareholders' equity ("ROE"); and
- Sustained and prudent dividend growth.

### Our Investment Portfolio

With extensive in-house expertise, MCAN is a strategic investor in the Canadian real estate market. Our portfolio is focused on residential mortgages and residential construction loans. We are also a strategic investor in REITs, MCAP and other non-marketable real estate based fund partnerships that are generally not accessible to shareholders.

**Figure 2: Total Assets at March 31, 2022 of \$4.0 billion**



*Residential Mortgage Lending (March 31, 2022 - \$2.7 billion; December 31, 2021 - \$2.6 billion)*

We originate insured and uninsured residential mortgages across Canada primarily focused on first time and move up homebuyers. Although we lend across Canada, our geographical focus is in the major urban regions in Ontario and to a lesser extent in Alberta and Vancouver. We have in-house origination, underwriting and boots on the ground in our core markets. These residential mortgages are originated through our strategic relationships with mortgage brokers. We focus our uninsured residential mortgage lending to those customers with credit challenges and to those who are self-employed. Our products include purchases, refinances and renewals. We have a strategy of securitizing our on-balance sheet insured residential mortgages, which are included in securitized insured residential mortgages above.

*Construction Lending (March 31, 2022 - \$723 million; December 31, 2021 - \$684 million)*

Residential construction loans are made to developers to finance residential construction projects. We focus our lending on the construction of affordable housing in urban/suburban growth markets with a preference for proximity to transit. This approach aims to mitigate the impact of price volatility and tightened sales activity in the event of market corrections. As well, these markets are where we, or our originating partners, have experience and local expertise. We have long established strategic relationships with originators, partners and borrowers. In house, we apply our own seasoned experience and underwriting. The borrowers that we like to target are experienced developers with a successful track record of project completion and loan repayment, and often repeat customers to us. These loans generally have a floating interest rate, with a floor rate set at origination and loan

terms typically ranging between 24 and 36 months. We also strategically lend at the land development stage to enhance longer term relationships with borrowers. Non-residential construction loans provide similar construction financing, but for retail shopping developments, office buildings and industrial developments.

*Commercial Lending (March 31, 2022 - \$97 million; December 31, 2021 - \$93 million)*

Commercial loans include multi family residential loans (e.g. loans secured by apartment buildings), and other commercial loans, which consist of term mortgages (e.g. loans secured by retail or industrial buildings) and higher yielding mortgage loans (e.g. loans that do not meet conventional residential construction loan parameters).

*Investment in MCAP (March 31, 2022 - \$97 million; December 31, 2021 - \$96 million)*

We have an almost 14% equity interest in MCAP. MCAP is Canada's largest independent mortgage finance company with assets under management of \$147 billion, serving many institutional investors and over 400,000 homeowners. This investment allows us to participate in the growth of MCAP and typically provides quarterly distributions on our investment which can be reinvested into other areas of our business.

*Non-Marketable Securities (March 31, 2022 - \$72 million; December 31, 2021 - \$65 million)*

We have equity investments in various strategic private real estate development and mortgage funds or instruments. Our strategy of laddering these investments in these funds should provide above average returns as the funds mature and their strategies are executed. All of the funds we invest in are backed by real estate in Canada and provide debt and equity capital to experienced and successful originators and developers. Certain of these funds focus on affordable housing, connected neighbourhoods and reducing the impact of climate change. These investments are mostly held for capital appreciation as well as distribution income and they tend to improve the diversification and risk and reward characteristics of our overall investment portfolio; however, they tend to have less predictable cash flow that are predicated on the completion of the development projects within the funds.

*Marketable Securities (March 31, 2022 - \$67 million; December 31, 2021 - \$63 million)*

We have a diversified and expertly managed REIT portfolio held for investment income and capital appreciation. We leverage our real estate investment expertise to actively manage this portfolio, with periodic recycling of capital. Our REIT investment objective is to earn long term total returns in the range of 9% to 11%. This portfolio provides additional liquidity and diversification to our overall investment portfolio.

### **Our Loan Portfolio Quality**

We believe we have a quality loan portfolio, with minimal mortgages in arrears. The majority of residential mortgage arrears activity occurs in the 1-30 day category, in which the bulk of arrears are resolved and do not migrate to arrears categories over 30 days. We closely monitor and actively manage these arrears. We have historically had low arrears related to our construction and commercial loan portfolios due to our prudent and selective lending methodology and our default management processes in these product types.

Figure 3: Arrears Total Mortgage Ratio<sup>1</sup>



The two spikes relate to two construction loans where asset recovery programs were initiated and successfully resulted in full recovery of past due amounts. We have a strong track record with our asset recovery program should the need arise. Our realized loan losses on our construction portfolio have been negligible in the last 10 years.

**Our Shareholder Returns**

ROE is a key performance metric for MCAN. With our diversified investment base, we believe that we are able to generate strong returns for shareholders through various cycles of the real estate market.

Figure 4: Historical ROE<sup>1</sup>

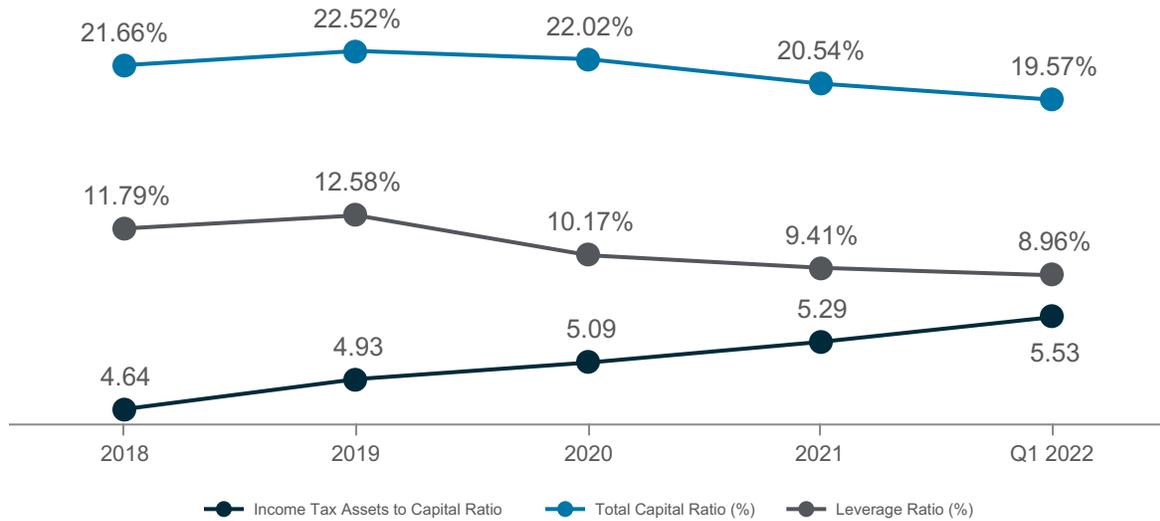


Our long-term objective is sustained 13% to 15% ROE. The nature of our investing activities may result in fluctuations in our ROE year to year. In the last 10 years, we have delivered an average ROE<sup>1</sup> of approximately 14%.

### Our Capital Strength

We manage our capital and asset balances based on the regulations and limits of the *Trust and Loan Companies Act* (the “Trust Act”), *Income Tax Act* (Canada) (the “Tax Act”) and the Office of the Superintendent of Financial Institutions Canada (“OSFI”). Our strong capital base over the years has allowed us to pursue our growth strategy while achieving our long-term objectives.

**Figure 5: Historical Capital Ratios**

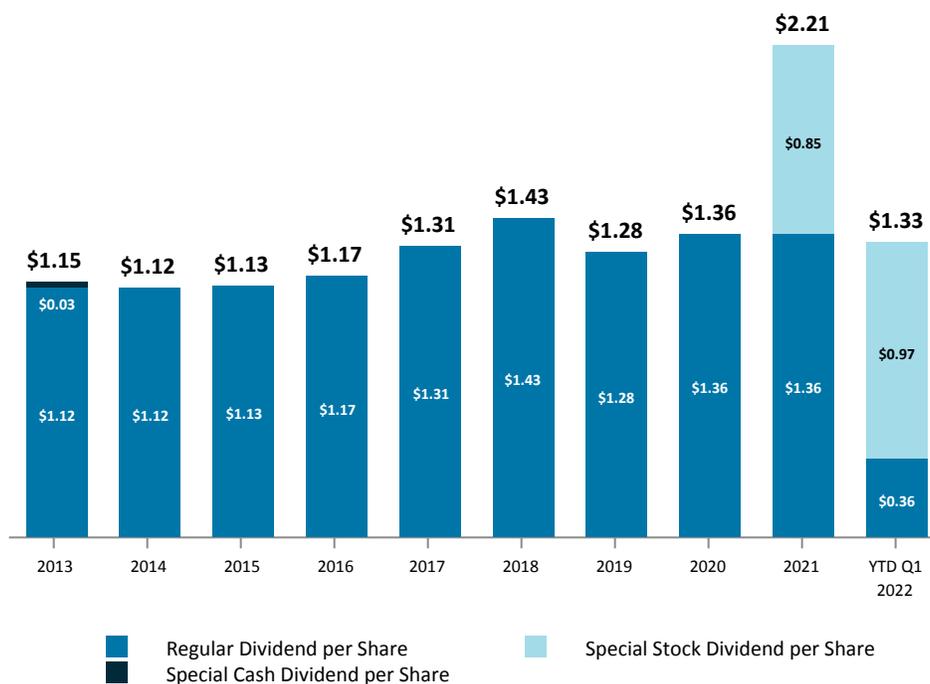


<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

## Our Dividends

Uniquely structured as a MIC, our dividend policy is to pay out substantially all of our taxable income to our shareholders. These dividends are taxable to our shareholders as interest income. Should taxable income per share exceed our regular cash dividends per share, we expect to distribute special cash or stock dividends per our dividend policy. We have been paying regular dividends for the past 30 years.

**Figure 6: Dividend History**



The Board of Directors (“Board”) declared a second quarter regular cash dividend of \$0.36 per share to be paid June 30, 2022 to shareholders of record on June 15, 2022.

## Our ESG Highlights

MCAN's values and culture are rooted in our people, and we have been committed for many years to responsible environmental, social and governance practices with a focus on:

<b>E</b>	Providing residential mortgages using responsible underwriting and risk management practices that deal with climate risk on our portfolio and providing capital and loans to real estate developers and investment funds who are committed to <b>community and climate-based responsible development</b> , primarily for <b>residential density development in urban communities close to mass transit</b>
<b>S</b>	Cultivating a <b>highly capable, inclusive and diverse team</b> , whose foundation is backed by a set of comprehensive policies and programs to support team culture, career development, and community programs
<b>G</b>	<b>Strong governance and risk culture</b> aligned with being a public company and a regulated financial institution focused on our stakeholders, including our shareholders, customers, business partners and team members

At the core of our ESG program is our management team and the Board, who navigate the risks and opportunities in our business within our established sustainability infrastructure framework. Our management team, along with our Board, have built a strong risk and governance framework by which we do business. We believe these practices are essential for the Company's success. Information about our risk governance structure is included in the "Risk Management" section of this MD&A.

We continue to build on our existing ESG foundation. The capital we provide for construction lending opportunities primarily focuses on residential development projects committed to reducing our environmental footprint and working with partners who are committed to responsible corporate citizenship. We continue to invest in learning and development opportunities for our team members and our support of various local charitable organizations. We also supported our team members as we navigated through the challenges of the COVID-19 pandemic, including sustaining a supportive work environment, allowing for a flexible working structure, and enhancing our wellness and benefits plans.

## OUTLOOK

We are positioned with a focus on growing our business and shareholder returns. We believe that our long-term strategy will continue to serve us well though we must also consider the current market conditions in execution of that strategy. We believe that we are a prudent and disciplined real estate lender and investor and that we have strong relationships with our brokers and strategic partners. This outlook is based on assumptions from our experience, our market knowledge and sources we consider reliable including the Canadian government, the big Canadian banks and industry regulators.

### Economic Outlook

Uncertainty remains regarding the impact of the reintroduction of public health restrictions in other parts of the world and the Russia/Ukraine conflict and the resulting impact on supply chains and commodity prices. The Canadian economy continues to grow with the removal of public health restrictions and higher commodity prices. Most economists expect solid growth in GDP and unemployment to remain low. We expect inflation to be the dominant concern throughout the remainder of 2022 and into 2023 given the rise in energy and food prices and ongoing supply constraints, as well as pandemic and post-pandemic spending. The Bank of Canada expects inflation to be just below 6% through the first half of 2022 before declining to 2.5% by mid-2023. The Bank of Canada has begun its monetary tightening and with macro-economic conditions improving and persisting inflation, we expect multiple and potentially steep forthcoming rate increases throughout 2022 following the 75 bps raise to date. Higher interest rates are intended to just moderate spending and reduce the post-pandemic demand; however, excessive or poorly timed increases could risk a recession.

### Housing Market Outlook

Following a record year for Canada's housing market, home prices are expected to moderately increase, underpinned by GDP growth, higher employment, and net migration/immigration. We also believe that the continued supply-demand imbalance will further fuel a tight market in 2022, which will continue providing some upward pressure on home prices, particularly in and around our core markets of (i) the Greater Toronto area; (ii) the Capital region; and (iii) the Greater Vancouver area. The lack of supply of affordable housing is not easily resolved in the short-term, as there are multiple factors to consider in increasing supply (i.e. local/municipal government processes, skilled labour shortages, increased construction costs, current supply chain challenges, etc.) that limit how many homes can be built in the short-term. Rising interest rates may be a strong headwind, however, that is expected to cool demand in the remainder of 2022, depending on the quantum and pace of Bank of Canada rate increases. Housing affordability (including housing supply) continues to be a critical issue for all levels of government and in all provinces where we do business. The current Federal budget proposes a path to double construction of new housing and meet Canada's housing needs over the next decade. That said, any housing affordability policies implemented will take time to have an impact on the housing market. Current and forecasted increases in rates will add additional pressure to housing affordability in Canada's major markets.

### Business Outlook

We believe that our business is well structured with its focus primarily on multiple facets of the Canadian residential real estate market, giving us some diversity in terms of income generation and allowing us to balance out volatility that we may experience at certain points and in certain areas of our business. The pace and steepness of interest rate increases, as well as the current economic backdrop, have already created some headwinds to our MCAN Home division which runs our residential lending business and our MCAN Capital division which manages our REIT portfolio, and may create further headwinds over the course of the remainder of this year. That said, we continue to experience positive momentum in other parts of our business. We will remain nimble in dealing with any market changes or opportunities that may arise in the short-term.

#### *MCAN Home*

Given the rising interest rate environment and increased home prices, our risk management, credit monitoring and assessment activities continue to remain critical in operating our business. We do expect to continue to have a portfolio with a strong credit profile and a minimal level of arrears. Based on the current economic and housing market outlook, we may see more moderate origination volumes in MCAN Home through the remainder of 2022. We launched a popular variable rate mortgage product in Q1 2022 which met the current demands of our customers in a rising rate environment. Product preferences continue to shift, and we expect

to pivot by adding new products. Through all of the growth that we have achieved in MCAN Home over the last couple of years, we remain dedicated to continuously improving our service for our borrowers and the broker community through the recent launch of a new broker portal and a dedicated broker relations hub. We will continue to invest in our current and new systems and business infrastructure and look to add new lending products that fit within our risk appetite to further enhance our service experience and broaden our offering to our customers. Although rates have increased in the last few months, we continue to believe that competitive market conditions in the residential lending space will remain, thereby causing our overall spreads to remain tight, as we've already experienced in Q1 2022, consistent with other lenders. We will continue to keep abreast of the many changes in the market and in our portfolios that could impact our business or that could create opportunities in line with our risk appetite.

#### *MCAN Capital*

While there continues to be construction site delays, our construction project finance loans are progressing forward to completion and without credit issues. Certain municipal staff inspections and approvals, supply chain and building material challenges, and workplace safety rules have been the cause of these delays, but with the easing of public health restrictions, not only in Canada but globally, we expect that some of these will become less of a constraint. The cost of construction has increased due to recent inflationary pressures in the cost of building materials and labour. All these factors have, and may continue to have, an impact on the timing of repayments as loans remain outstanding longer; however, they have not changed the overall expected outcome of project successes or loan performance within our portfolio. Notwithstanding headwinds that may be created by the current rising interest rate environment, we expect continued high demand for more affordable housing, which is our focus. We therefore expect a good pipeline for our construction and commercial business. We will also benefit from rising interest rates in this area of our business as these loans are generally at floating rates. We apply our prudent approach to underwriting criteria in line with our risk appetite, with a focus on well-located and affordable residential product, near transit corridors, with experienced borrowers where we have existing relationships.

Over the remainder of this year and the coming years we will look to rebalance our portfolios and pivot to using more of our capital for higher-yielding products, like construction and commercial lending and in non-marketable securities, including investments in real estate-based development or higher yielding mortgage funds. We see the benefits of solid income and distributions from these investments. During the quarter, we invested in new non-marketable securities with \$45 million of remaining capital advances expected to fund over the next 5 years.

#### *MCAN Wealth*

We continue to employ leverage and fund our business by issuing term deposits that are eligible for CDIC deposit insurance that are sourced through a network of independent financial agents. In regards to the term deposit market, we experienced high competition for term deposit funding at the end of February and early March in the wake of the Russia/Ukraine conflict and amid a more aggressive rising interest rate environment. That temporary dislocation in the market caused rates to increase significantly. We do not expect any further dislocation in the term deposit market, but we do expect to see further increases in term deposit rates based on actual or expected Bank of Canada rate increases. We will continue to invest in our current and new systems and business infrastructure, and we are refocusing on digital strategies and process improvements within our term deposit operations.

We will continue to focus on expanding and maturing our capital markets and other funding strategies through 2022 in order to continue our growth. We initiated our at-the-market program in March, raising \$404 thousand in share capital, efficiently and cost-effectively. We will continue to tap into that program during the year. We also launched a hedging program in April and will use this program as appropriate to better manage interest rate risk in our business. We have expanded our warehouse facility by \$50 million and in April we expanded our operating facility by \$100 million at a lower cost. Current equity markets are challenged and likely to remain challenged for the balance of the year. Therefore, further maturation of our capital markets activities will be subject to improved market conditions. That said, MCAN's management and Board are committed to proactively and effectively managing and evolving all of the Company's strategies, business activities and team into the future. We will always invest in our greatest asset – our people. Our targeted annual growth in corporate assets over the long term is 10%. Further growth in the short term will of course be predicated on improved market conditions.

This Outlook contains forward-looking statements. For further information, please refer to the "A Caution About Forward-Looking Information and Statements" section of this MD&A.

## HIGHLIGHTS

### Financial Performance

- Net income totalled \$15.5 million in Q1 2022, a decrease of \$0.4 million (3%) from net income of \$15.9 million in Q1 2021. Results for the first quarter of 2022 were impacted by a decrease in equity income from MCAP and lower fair value adjustments on our REIT portfolio. These were partially offset by higher interest income on our mortgage portfolio from growth in the portfolio and a recovery on our allowance for expected credit losses.
- Earnings per share totalled \$0.52 in Q1 2022, a decrease of \$0.12 (19%) from earnings per share of \$0.64 in Q1 2021. Earnings per share for the first quarter of 2022 was impacted by our Rights Offering of almost 2.0 million units completed in December 2021, for which there has only been one quarter impact of the investment of those proceeds.
- Return on average shareholders' equity<sup>1</sup> of 14.19% in Q1 2022, a decrease from 18.15% in Q1 2021.
- Net corporate mortgage spread income<sup>1</sup> increased by \$3.8 million from Q1 2021. The net corporate mortgage spread income increased due to a higher average corporate mortgage portfolio balance from our mortgage portfolio growth partially offset by a reduction in the spread of corporate mortgages over term deposit interest and expenses. The decrease in the spread of corporate mortgages over term deposit interest and expenses is due to a larger reduction in mortgage rates compared to term deposit rates. The decline in our mortgage rate is primarily due to continued market competition and appetite for variable rate mortgages which has kept rates compressed in our current portfolio mix.
- Net securitized mortgage spread income<sup>1</sup> decreased by \$0.2 million from Q1 2021. The net securitized mortgage spread income decreased due to a lower spread of securitized mortgages over liabilities partially offset by a higher average securitized mortgage portfolio balance from insured residential mortgage originations. We have seen spreads decline on securitizations mainly as a result of a decline in the spread of Government of Canada bond yields versus our mortgage rates. Government of Canada bond yields have risen significantly in Q1 2022 as we have entered a rising interest rate environment.
- Recovery of credit losses on our corporate mortgage portfolio of \$1.3 million in Q1 2022 was mainly due to improved economic forecasts as we recover from the economic effects of the COVID-19 pandemic partly offset by growth in our portfolio and increased uncertainty around inflation.
- Equity income from MCAP Commercial LP ("MCAP") totalled \$5.2 million in Q1 2022, a decrease of \$1.5 million (23%) from \$6.7 million in Q1 2021, which was primarily due to competition in the mortgage origination space, which remained very strong in the first quarter of 2022 with low fixed rate mortgage spreads. Residential mortgage originations shifted significantly to variable rate mortgages in the quarter. This highly competitive mortgage origination space caused a decline in profitability quarter over quarter. This was partly offset by higher servicing and administration revenue from higher assets under management primarily related to its acquisition of Paradigm Quest Inc. in Q3 2021.
- In Q1 2022, we recorded a \$1.2 million net gain on securities compared to a \$3.9 million net gain on securities in Q1 2021 as we began to see more recent volatility in REIT prices from current geopolitical conflicts and an inflationary environment compared to optimism in Q1 2021 around vaccine rollouts. During Q1 2022, one REIT in our portfolio had a mandatory corporate action resulting in privatization and as such we recognized a \$1.8 million realized loss.

### Business Activity and Balance Sheet

- Corporate assets totalled \$2.28 billion at March 31, 2022, a net increase of \$118 million (5%) from December 31, 2021.
- Corporate mortgage portfolio totalled \$1.90 billion at March 31, 2022, a net increase of \$96 million (5%) from December 31, 2021.

- Uninsured residential mortgage portfolio totalled \$834 million at March 31, 2022, a net increase of \$51 million (6%) from December 31, 2021.
- Uninsured residential mortgage originations were \$120 million in Q1 2022, a decrease of \$39 million (24%) from Q4 2021 and an increase of \$15 million (14%) from Q1 2021.
- Insured residential mortgage originations totalled \$181 million in Q1 2022, which includes \$33 million of residential mortgage commitments sold, an increase of \$14 million (9%) from Q4 2021 and a decrease of \$29 million (14%) from Q1 2021. Customer appetite for insured variable rate products continued to increase in Q1 2022 and we launched an insured variable rate product; however, continued market competition for mortgage originations remained very strong this quarter.
- Insured residential mortgage securitization volumes totalled \$137 million in Q1 2022, a decrease of \$4 million (3%) from \$141 million in Q4 2021 and a decrease of \$91 million (40%) from \$228 million in Q1 2021. Securitization issuances exceeded maturities in Q1 2022, resulting in a net increase in securitized mortgages of 5% from Q4 2021.
- Construction and commercial portfolios totalled \$820 million at March 31, 2022, a net increase of \$43 million (5%) from December 31, 2021. The movement in the portfolio is attributed to originations of \$102 million in new construction and commercial mortgages offset by maturities and repayments.

### Dividend

- The Board declared a second quarter regular cash dividend of \$0.36 per share to be paid June 30, 2022 to shareholders of record as of June 15, 2022. As a MIC, we are entitled to deduct the dividends that we pay to shareholders from our taxable income so that we pay no income taxes at the corporate level. At this time, the Company does not expect to have taxable income per share materially greater than its regular cash dividends per share for 2022.

### Credit Quality

- The impaired corporate mortgage ratio<sup>1</sup> was 0.03% at March 31, 2022 compared to 0.05% at December 31, 2021.
- The impaired total mortgage ratio<sup>1</sup> was 0.02% at March 31, 2022 compared to 0.03% at December 31, 2021.
- Arrears total mortgage ratio<sup>1</sup> was 0.40% at March 31, 2022 compared to 0.46% at December 31, 2021.
- Average loan to value ratio (“LTV”) of our uninsured residential mortgage portfolio based on an industry index of current real estate values was 55.5% at March 31, 2022 compared to 60.3% at December 31, 2021.

### Capital

- We manage our capital and asset balances based on the regulations and limits of both the Tax Act and OSFI.
- We issued \$28.8 million in new common shares on March 31, 2022 for our 2022 first quarter special stock dividend to shareholders (with fractional shares paid in cash) at the weighted average trading price for the five days preceding the record date of \$18.9326.
- In 2021, we filed a Prospectus Supplement to our Base Shelf prospectus establishing an at-the-market equity program (“ATM Program”) to issue up to \$30 million common shares to the public from time to time over a 2 year period at the market prices prevailing at the time of sale. The volume and timing of distributions under the ATM Program will be determined at our sole discretion. During Q1 2022, we sold 24,300 common shares at a weighted average price of \$17.76 for gross proceeds of \$440,000 and net proceeds of \$404,000 including \$9,000 of commission paid to our agent and \$27,000 of other share issuance costs under the ATM Program.

- We issued \$3.4 million in new common shares through the Dividend Reinvestment Program (“DRIP”) in Q1 2022 compared to \$2.9 million in new common shares in Q1 2021. The DRIP participation rate was 17% for the Q1 2022 dividend (Q1 2021 - 17%).
- The income tax assets to capital ratio<sup>3</sup> was 5.53 at March 31, 2022 compared to 5.29 at December 31, 2021.
- Common Equity Tier 1 (“CET 1”) and Tier 1 Capital to risk-weighted assets ratios<sup>2</sup> were 19.32% at March 31, 2022 compared to 20.26% at December 31, 2021. Total Capital to risk-weighted assets ratio<sup>2</sup> was 19.57% at March 31, 2022 compared to 20.54% at December 31, 2021.
- The leverage ratio<sup>2</sup> was 8.96% at March 31, 2022 compared to 9.41% at December 31, 2021.

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the “Non-GAAP and Other Financial Measures” section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

<sup>2</sup> These measures have been calculated in accordance with OSFI’s Leverage Requirements and Capital Adequacy Requirements guidelines. Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company’s mortgage portfolio in Tier 2 capital. In accordance with OSFI’s transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and was 70% in fiscal 2020, 50% in fiscal 2021 and is set at 25% in fiscal 2022.

<sup>3</sup> For further information refer to the “Income Tax Capital” section of this MD&A. Tax balances are calculated in accordance with the Tax Act.

## RESULTS OF OPERATIONS

Table 3: Net Income

(in thousands except for per share amounts and %)					
For the Quarters Ended	Q1 2022	Q4 2021	Change (%)	Q1 2021	Change (%)
<b>Net Investment Income - Corporate Assets</b>					
Mortgage interest	\$ 20,508	\$ 20,436	—%	\$ 15,796	30%
Equity income from MCAP Commercial LP	5,219	6,246	(16%)	6,742	(23%)
Non-marketable securities	1,560	1,519	3%	1,383	13%
Marketable securities	966	837	15%	805	20%
Fees	584	453	29%	417	40%
Interest on cash and other income	117	186	(37%)	117	—%
Net gain on securities	1,189	3,374	(65%)	3,920	(70%)
	<b>30,143</b>	<b>33,051</b>	<b>(9%)</b>	<b>29,180</b>	<b>3%</b>
Term deposit interest and expenses	8,518	8,389	2%	7,556	13%
Mortgage expenses	1,554	1,586	(2%)	1,084	43%
Interest on loans payable	558	428	30%	65	758%
Other financial expenses	10	5	100%	—	n/a
Provision for (recovery of) credit losses	(1,255)	768	(263%)	270	(565%)
	<b>9,385</b>	<b>11,176</b>	<b>(16%)</b>	<b>8,975</b>	<b>5%</b>
	<b>20,758</b>	<b>21,875</b>	<b>(5%)</b>	<b>20,205</b>	<b>3%</b>
<b>Net Investment Income - Securitization Assets</b>					
Mortgage interest	7,257	7,295	(1%)	6,632	9%
Other securitization income	66	60	10%	42	57%
	<b>7,323</b>	<b>7,355</b>	<b>—%</b>	<b>6,674</b>	<b>10%</b>
Interest on financial liabilities from securitization	5,249	4,993	5%	4,426	19%
Mortgage expenses	960	954	1%	723	33%
Recovery of credit losses	(1)	—	n/a	(20)	95%
	<b>6,208</b>	<b>5,947</b>	<b>4%</b>	<b>5,129</b>	<b>21%</b>
	<b>1,115</b>	<b>1,408</b>	<b>(21%)</b>	<b>1,545</b>	<b>(28%)</b>
<b>Operating Expenses</b>					
Salaries and benefits	4,996	4,627	8%	4,271	17%
General and administrative	1,925	2,416	(20%)	2,312	(17%)
	<b>6,921</b>	<b>7,043</b>	<b>(2%)</b>	<b>6,583</b>	<b>5%</b>
Net income before income taxes	14,952	16,240	(8%)	15,167	(1%)
Provision for (recovery of) income taxes	(527)	170	(410%)	(757)	30%
<b>Net Income</b>	<b>\$ 15,479</b>	<b>\$ 16,070</b>	<b>(4%)</b>	<b>\$ 15,924</b>	<b>(3%)</b>
Basic and diluted earnings per share	\$ 0.52	\$ 0.57	(9%)	\$ 0.64	(19%)
Dividends per share - cash	\$ 0.36	\$ 0.34	6%	\$ 0.34	6%
Dividends per share - stock	\$ 0.97	\$ —	n/a	\$ 0.85	14%

## Net Investment Income - Corporate Assets

## Mortgage Interest Income

Table 4: Net Mortgage Interest Income and Average Rate by Mortgage Portfolio - Quarterly

For the Quarters Ended	March 31, 2022			December 31, 2021			March 31, 2021		
	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>
(in thousands except %)									
Residential mortgages									
Insured	\$ 188,453	\$ 857	2.00 %	\$ 174,793	\$ 957	2.18 %	\$ 180,143	\$ 1,016	2.26 %
Uninsured	799,004	7,387	3.71 %	755,511	7,219	3.81 %	507,516	5,513	4.49 %
Uninsured - completed inventory	42,564	596	5.67 %	37,738	592	6.22 %	45,393	716	6.39 %
Construction loans									
Residential	695,369	10,375	6.05 %	647,685	10,351	6.17 %	468,406	7,626	6.60 %
Non residential	4,992	88	7.18 %	4,938	96	7.74 %	3,918	73	7.50 %
Commercial loans									
Multi family residential	70,321	880	5.51 %	74,855	965	5.11 %	34,474	438	5.14 %
Other	18,073	325	7.30 %	18,736	256	5.42 %	30,616	414	5.48 %
Mortgages - corporate portfolio	\$1,818,776	\$ 20,508	4.59 %	\$1,714,256	\$ 20,436	4.67 %	\$1,270,466	\$ 15,796	5.07 %
Term deposit interest and expenses	1,666,109	8,518	2.00 %	1,622,400	8,389	1.97 %	1,235,398	7,556	2.31 %
Net corporate mortgage spread income <sup>1</sup>		\$ 11,990			\$ 12,047			\$ 8,240	
Spread of corporate mortgages over term deposit interest and expenses <sup>1</sup>			2.59 %			2.70 %			2.76 %
<b>Average term to maturity (months)</b>									
Mortgages - corporate	13.8			13.0			13.7		
Term deposits	17.7			18.5			17.7		

<sup>1</sup> Considered to be a Non-GAAP and other financial measure. The net corporate mortgage spread income and the spread of corporate mortgages over term deposit interest and expenses are indicators of the profitability of income earning assets less the cost of funding. Net corporate mortgage spread income is calculated as the difference between corporate mortgage interest and term deposit interest and expenses, both of which are IFRS measures. Average rate is equal to income/expense divided by the average balance over the period on an annualized basis. Income/expense incorporates items such as penalty income, commitment fee income, origination expense and commission expense. The average rate as presented may not necessarily be equal to "Income/Expense" divided by "Average Balance", as non-recurring items such as prior period adjustments are excluded from the calculation of the average rate as applicable. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

Table 5: Mortgage Originations

For the Quarters Ended	Q1		Change (%)	Q1	
	2022	2021		2021	Change (%)
(in thousands except %)					
<b>Originations</b>					
Residential mortgages - insured fixed <sup>3</sup>	\$ 95,708	\$ 166,470	(43%)	\$ 209,864	(54%)
Residential mortgages - insured variable <sup>3</sup>	84,980	—	n/a	—	n/a
Residential mortgages - uninsured	119,813	158,626	(24%)	104,817	14%
Residential mortgages - uninsured completed inventory <sup>1</sup>	286	27,531	(99%)	604	(53%)
Residential construction <sup>1</sup>	88,728	149,539	(41%)	99,972	(11%)
Non-residential construction <sup>1</sup>	27	79	(66%)	1,119	(98%)
Commercial <sup>1</sup>	13,255	9,000	47%	19,600	(32%)
	<b>\$ 402,797</b>	<b>\$ 511,245</b>	<b>(21%)</b>	<b>\$ 435,976</b>	<b>(8%)</b>
<b>Renewals of securitized mortgages<sup>2</sup></b>					
Residential mortgages - insured	\$ 7,890	\$ 14,878	(47%)	\$ 4,182	89%

<sup>1</sup> Construction, commercial and completed inventory originations represent all advances on loans.

<sup>2</sup> Represents mortgages previously derecognized or held in the securitized portfolio that have been renewed into the corporate mortgage portfolio.

<sup>3</sup> Includes insured residential mortgage commitments sold to MSLP that the Company originated.

*Overview*

For Q1 2022, the decrease in the spread of corporate mortgages over term deposit interest and expenses from Q1 2021 was due to a larger decrease in mortgage rates compared to term deposit rates from our current portfolio mix. Continued market competition kept rates compressed in the residential mortgage lending space. Compared to Q4 2021, market competition and appetite for variable rate mortgages continued to negatively impact mortgage rates, while rising interest rates and dislocation in the term deposit market precipitated by the Russia/Ukraine conflict causing high demand by financial institutions for term deposits, led to a slight increase in term deposit interest and expenses. Residential construction mortgage rates have also decreased due to a portfolio mix with fewer land development loans compared to other residential construction loans contributing to a lower average rate compared to previous periods.

*Residential Mortgage Lending*

We continue to focus on growing our residential mortgage originations in our corporate and securitized mortgage portfolio and accordingly our total volumes in Q1 2022 and Q4 2021 increased from Q1 2021. This increase was a result of a buoyant housing market propelled by a very low interest rate environment and remote working, our enhanced internal sales and marketing capabilities, strengthened relationships and customer service with the broker community and an increased underwriting capacity. We will continue to invest in new technology and add new products that fit within our risk appetite to further enhance our service experience and broaden our offering to our customers. In January 2022, we added variable rate insured mortgages to our insured product mix.

We have an agreement with MCAP Securities Limited Partnership (“MSLP”), a wholly owned subsidiary of MCAP, whereby we can sell to MSLP insured residential mortgage commitments. We originated and sold \$33 million in commitments in Q1 2022 (Q1 2021 - \$nil) under this agreement.

We continue to originate insured residential mortgages to allow us to securitize opportunistically through the CMHC *National Housing Act* (“NHA”) Mortgage-Backed Securities (“MBS”) program. Q1 2022 residential mortgage securitization volumes were \$137 million compared to \$228 million in Q1 2021. Renewals of securitized mortgages fluctuate each period depending on the maturities in the securitization portfolio. Securitization volumes were down compared to Q1 2021 mainly due to higher insured residential mortgage commitments sold and lower fixed insured residential mortgage originations as market competition for originations and customer appetite for insured variable rate products continued to increase in Q1 2022.

Residential mortgages provide comparatively lower yields given their risk profile. For the quarter, higher average balances in the uninsured residential mortgage portfolio helped contribute to a higher corporate mortgage interest compared to Q4 2021 and Q1 2021. We continue to take a prudent underwriting approach. We opportunistically invest in our residential uninsured completed inventory portfolio which often migrate from our own construction book.

*Construction and Commercial*

We continue to focus on growing our balances in our residential construction portfolio in selected markets, with our preferred borrowers and risk profile.

Some projects have experienced construction delays and cost overruns due to certain restrictions and supply chain issues as a result of COVID-19, which has led to some loan extension requests. To date, sites with the appropriate permits in place continue to progress toward completion. Our prudent underwriting approach requires satisfactory borrower liquidity, guarantor net worth and presale requirements as applicable to the respective markets that can help mitigate these impacts.

Construction and commercial loans provide comparatively higher yields given their risk profile. Higher average balances for the quarter helped contribute to a higher corporate mortgage interest compared to prior periods. In 2021, we had a higher mix of land development versus other residential construction loans contributing to the higher average rate in that year.

*Mortgage renewal rights*

Through our origination platform, we retain the renewal rights to internally originated residential mortgages that are held as corporate or securitized mortgages or have been sold to third parties and derecognized from the interim consolidated balance sheet. At maturity, we have the right to renew these mortgages, which we believe will contribute to future income. At March 31, 2022, we had the renewal rights to \$2.6 billion of residential mortgages (December 31, 2021 - \$2.4 billion).

**Equity Income from MCAP**

In Q1 2022, MCAP’s origination volumes were \$6.3 billion, an increase from \$5.8 billion in Q1 2021. At February 28, 2022 (we account for MCAP on a one-month lag basis), MCAP had \$146.6 billion of assets under management compared to \$146.2 billion at November 30, 2021 and \$112.2 billion at February 28, 2021.

For Q1 2022, the \$1.5 million decrease in equity income from MCAP was primarily due to competition in the mortgage origination space, which remained very strong in the first quarter of 2022 with low fixed rate mortgage spreads. Residential mortgage originations shifted significantly to variable rate mortgages in the quarter. This highly competitive mortgage origination space caused a decline in profitability quarter over quarter. This was partly offset by higher servicing and administration revenue from higher assets under management primarily related to its acquisition of Paradigm Quest Inc. in Q3 2021.

For further information on our equity investment in MCAP, refer to the “Equity Investment in MCAP” sub-section of the “Financial Position” section of this MD&A.

### Non-Marketable Securities

KingSett High Yield Fund (“KSHYF”): We received distribution income of \$1.3 million in Q1 2022 (Q1 2021 - \$1.1 million). The distribution yield<sup>1</sup> on this portfolio was 11.87% in Q1 2022 compared to 10.69% in Q1 2021.

KingSett Senior Mortgage Fund LP (“KSSMF”): In Q2 2021, we invested in KSSMF. We received distribution income of \$0.1 million in Q1 2022, representing a distribution yield<sup>1</sup> of 9.61%.

MCAP RMBS Issuer Corporation Class A securitization notes (the “Securitization Notes”): We received principal and interest of \$1.4 million in Q1 2022 (Q1 2021 - \$1.0 million), representing a distribution yield<sup>1</sup> of 8%.

For further information, refer to the “Other Corporate Assets” section of this MD&A.

### Marketable Securities

Marketable securities income consists primarily of distributions from the REIT portfolio. The distribution yield<sup>1</sup> on this portfolio was 6.13% in Q1 2022 (Q1 2021 - 6.09%). The yield has been calculated based on the average portfolio carrying value.

### Fees

Fee income can vary between quarters given the fact that certain fees such as loan amendment and extension fees do not occur on a routine basis.

### Net Gain on Securities

In Q1 2022, we recorded a \$1.2 million net realized and unrealized gain on securities compared to a \$3.9 million net unrealized gain on securities in Q1 2021. During Q1 2022, one REIT in our portfolio had a mandatory corporate action resulting in privatization and as such we recognized a \$1.8 million realized loss. Activity in both periods also included unrealized fair value gains on our REIT portfolio. In the current year, we began to see more volatility in REIT prices from current geopolitical conflicts and an inflationary environment compared to optimism in Q1 2021 around vaccine rollouts. We also reinvested \$7.5 million in new REITs during the quarter.

### Term Deposit Interest and Expenses

The increase in term deposit interest and expenses for the quarter compared to Q1 2021 was due to a higher average term deposit balance partially offset by a lower average term deposit rate. Term deposit rates have continued to decline since Q1 2021 and as the higher rate term deposits mature, the average term deposit rate of the outstanding average term deposit balance has declined. Compared to Q4 2021, average term deposit rates have increased slightly due to the rising interest rate environment as well as dislocation in the term deposit market precipitated by the Russia/Ukraine conflict causing high demand by financial institutions for term deposits. Term deposit expenses include costs related to insurance, operating infrastructure and administration.

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the “Non-GAAP and Other Financial Measures” section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

### Net Investment Income - Securitization Assets

Net investment income from securitization assets relates to our participation in the market MBS program and the Canada Housing Trust (“CHT”) Canada Mortgage Bonds (“CMB”) program. Our total new securitization volumes were \$137 million in Q1 2022 (Q1 2021 - \$228 million). The historically low interest rate environment and higher insured residential mortgage originations have generated a high volume of securitizations since the start of the pandemic. The decrease compared to the prior year was due to (i) sales of insured residential mortgage commitments, another funding source for our insured residential mortgage business; and (ii) lower fixed mortgage originations given increased competition and increased customer appetite for insured variable rate products compared to fixed. We launched a variable rate product in January 2022.

For further information on the market MBS and CMB programs, refer to the “Financial Position” section of this MD&A.

**Table 6: Net Mortgage Interest Income and Average Rate for Securitized Mortgage Portfolio - Quarterly**

For the Quarters Ended	March 31, 2022			December 31, 2021			March 31, 2021		
	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>	Average Balance <sup>1</sup>	Interest Income	Average Rate <sup>1</sup>
(in thousands except %)									
Mortgages - securitized portfolio	\$1,606,982	\$ 7,257	1.82 %	\$1,534,500	\$ 7,295	1.90 %	\$1,208,935	\$ 6,632	2.26 %
Financial liabilities from securitization	1,622,325	5,249	1.28 %	1,554,282	4,993	1.28 %	1,217,093	4,426	1.45 %
Net securitized mortgage spread income <sup>1</sup>		\$ 2,008			\$ 2,302			\$ 2,206	
Spread of securitized mortgages over liabilities <sup>1</sup>			0.54 %			0.62 %			0.81 %

<sup>1</sup> Considered to be a non-GAAP and other financial measure. The net securitized mortgage spread income and spread of securitized mortgages over liabilities are indicators of the profitability of securitized assets less securitized liabilities. Net securitized mortgage spread income is calculated as the difference between securitized mortgage interest and interest on financial liabilities from securitization, both of which are IFRS measures. Average rate is equal to income/expense divided by the average balance over the period on an annualized basis. Income/expense incorporates items such as penalty income and indemnity expense. The average rate as presented may not necessarily be equal to "Income/Expense" divided by "Average Balance", as non-recurring items such as prior period adjustments are excluded from the calculation of the average interest rate, as applicable. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

In Q1 2022 and Q4 2021, we have seen spreads decline on securitizations as a result of a decline in the spread of Government of Canada bond yields versus our mortgage rates. Government of Canada bond yields have risen significantly in the latter half of 2021 and into Q1 2022 as we have entered a rising interest rate environment.

### Provision for (Recovery of) Credit Losses

**Table 7: Provision for (Recovery of) Credit Losses and Write-offs**

For the Quarters Ended	(in thousands except basis points and %)					
	Q1 2022	Q4 2021	Change (%)	Q1 2021	Change (%)	
Provision for (recovery of) impaired corporate mortgages						
Residential mortgages uninsured	\$ 14	\$ (35)	140%	\$ (61)	123%	
	14	(35)	140%	(61)	123%	
Provision for (recovery of) performing corporate mortgages						
Residential mortgages insured	—	—	n/a	(2)	100%	
Residential mortgages uninsured	(790)	182	(534%)	303	(361%)	
Residential mortgages uninsured - completed inventory	(145)	34	(526%)	(201)	28%	
Construction loans	(345)	611	(156%)	70	(593%)	
Commercial loans						
Multi family residential	34	(18)	289%	228	(85%)	
Other commercial	(25)	(5)	(400%)	(67)	63%	
	(1,271)	804	(258%)	331	(484%)	
Other provisions (recoveries)	2	(1)	300%	—	n/a	
Total corporate provision for (recovery of) credit losses	(1,255)	768	(263%)	270	(565%)	
Provision for (recovery of) performing securitized mortgages	(1)	—	n/a	(20)	95%	
Total provision for (recovery of) credit losses	\$ (1,256)	\$ 768	(264%)	\$ 250	(602%)	
<b>Corporate mortgage portfolio data:</b>						
Provision for (recovery of) credit losses, net	\$ (1,257)	\$ 769	(263%)	\$ 270	(566%)	
Net write offs	\$ —	\$ —	n/a	\$ 1	(100%)	
Net write offs (basis points)	—	—	n/a	—	n/a	

Provisions are based on a statistical modelling methodology incorporating both internal portfolio characteristics and forward-looking macroeconomic information. Loans are segmented into homogenous risk bands based on internal risk characteristics

including (but not limited to) credit scores, delinquency history, loan type and location. Historical regression methodology is used to relate expected credit loss (“ECL”) to key macroeconomic indicators including house price indices, unemployment rates, interest rates and gross domestic product. Economic forecasts of these variables are then used to produce forward-looking estimates of ECL under multiple scenarios. Scenarios are probability weighted by management to obtain an aggregated forward looking view. Additionally, we may incorporate management judgment, where appropriate, in the calculation of provisions. Accordingly, provisions are expected to vary between periods.

We had a recovery of credit losses on our corporate mortgage portfolio of \$1.3 million in Q1 2022 compared to a provision for credit losses of \$270,000 in Q1 2021. The recovery is mainly due to improved economic forecasts as we recover from the economic effects of the COVID-19 pandemic, partly offset by growth in our portfolio and increased uncertainty around inflation. Key judgments and uncertainties include the speed and shape of economic recovery, the impact of government stimulus, the uncertainties around further variants and related global public health restrictions, and the high levels of inflation. These judgments and uncertainties have been made or assessed with reference to the facts, projections and other circumstances at March 31, 2022. IFRS 9, *Financial Instruments* (“IFRS 9”) does not permit the use of hindsight in measuring provisions for credit losses. Since March 31, 2022, forecasts around these uncertainties have continued to evolve. Any new forward-looking information subsequent to March 31, 2022, will be reflected in the measurement of provisions for credit losses in future periods, as appropriate. This may add significant variability to provisions for credit losses in future periods.

We continue to monitor our portfolio in arrears on a regular basis to detect specific significant stress or deterioration and the impact of certain government support programs.

All write-offs noted in the table above relate to the uninsured residential mortgage portfolio.

## Operating Expenses

**Table 8: Operating Expenses**

(in thousands except %)					
	Q1	Q4	Change	Q1	Change
For the Quarters Ended	2022	2021	(%)	2021	(%)
Salaries and benefits	\$ 4,996	\$ 4,627	8%	\$ 4,271	17%
General and administrative	1,925	2,416	(20%)	2,312	(17%)
	<b>\$ 6,921</b>	<b>\$ 7,043</b>	<b>(2%)</b>	<b>\$ 6,583</b>	<b>5%</b>

The increase in salaries and benefits is primarily due to additional resources to support our increased growth, internal infrastructure and systems initiatives, as well as regular pay increases.

The decrease in general and administrative expenses is primarily due to higher professional fees in 2021 relating to a number of initiatives including establishing our senior secured mortgage warehouse facility and preparing and filing our Base Shelf prospectus and ATM Program.

## Taxable Income

The table below provides a reconciliation between consolidated net income (loss) for accounting purposes and non-consolidated taxable income. Taxable income is calculated in accordance with the Tax Act. In order to take advantage of the tax benefits of a MIC status, we pay out all of MCAN's non-consolidated taxable income to shareholders through dividends. As a MIC, we are entitled to deduct dividends paid up to 90 days after year end from taxable income. Dividends that are deducted in the calculation of taxable income are not included in the table below.

**Table 9: Taxable Income Reconciliation**

(in thousands)		
For the Quarters Ended March 31	2022	2021
Consolidated net income for accounting purposes	\$ 15,479	\$ 15,924
Adjustments to calculate taxable income:		
Reverse: Equity income from MCAP - accounting purposes	(5,219)	(6,742)
Add: MCAP taxable income	7,068	16,448
Reverse: Provision for (recovery of) credit losses <sup>2</sup>	(1,269)	306
Add: Amortization of upfront securitization program costs <sup>3</sup>	2,183	1,467
Deduct: Securitization program mortgage origination costs <sup>3</sup>	99	(3,713)
Add: Securitization program premium (discount)	(4,444)	(773)
Reverse: Net unrealized loss (gain) on securities <sup>4</sup>	(1,189)	(3,920)
Add: Capital gains (losses)	(285)	—
Reverse: Loss (Income) earned in subsidiaries <sup>5</sup>	(2,259)	2,080
Other items	98	(12)
<b>Taxable Income<sup>1</sup></b>	<b>\$ 10,262</b>	<b>\$ 21,065</b>

<sup>1</sup> Taxable income is presented above on a non-consolidated basis for the MIC entity. The current year amounts presented above represent estimates as they are not finalized until the completion of our corporate tax filings.

<sup>2</sup> Provisions on performing mortgages are excluded from the calculation of taxable income; provisions on impaired mortgages are 90% deductible for tax purposes.

<sup>3</sup> Securitization program mortgage origination costs are deductible in full for tax purposes as mortgages are securitized but are capitalized and amortized for accounting purposes. Therefore, amortization is added back in the calculation of taxable income.

<sup>4</sup> Excluded from the calculation of taxable income; only includes net realized gains and losses recognized in the MIC entity.

<sup>5</sup> Represents the component of consolidated income that is earned outside of the MIC entity, therefore excluded in the calculation of taxable income.

The change in taxable income for Q1 2022 compared to Q1 2021 was primarily due to lower taxable income from MCAP.

## FINANCIAL POSITION

## Assets

Table 10: Assets

(in thousands except %)	March 31 2022	December 31 2021	Change (%)	March 31 2021	Change (%)
<b>Corporate Assets</b>					
Cash and cash equivalents	\$ 131,637	\$ 122,269	8%	\$ 103,838	27%
Marketable securities	67,013	62,693	7%	59,933	12%
Mortgages	1,901,940	1,806,146	5%	1,286,890	48%
Non-marketable securities	71,637	64,946	10%	58,129	23%
Equity investment in MCAP Commercial LP	97,218	96,186	1%	90,190	8%
Deferred tax asset	1,334	891	50%	1,164	15%
Other assets	9,972	9,323	7%	9,469	5%
	<b>2,280,751</b>	<b>2,162,454</b>	<b>5%</b>	<b>1,609,613</b>	<b>42%</b>
<b>Securitization Assets</b>					
Cash held in trust	50,101	53,148	(6%)	32,558	54%
Mortgages	1,658,839	1,583,697	5%	1,326,519	25%
Other assets	9,956	8,771	14%	7,997	24%
	<b>1,718,896</b>	<b>1,645,616</b>	<b>4%</b>	<b>1,367,074</b>	<b>26%</b>
	<b>\$ 3,999,647</b>	<b>\$ 3,808,070</b>	<b>5%</b>	<b>\$ 2,976,687</b>	<b>34%</b>

Our corporate asset portfolio increased year over year primarily due to strong origination volumes in our entire portfolio. Our securitized mortgage portfolio has also increased year over year mainly due to the impact of new securitization issuances from insured residential mortgage originations.

In selecting residential construction projects to finance, we focus more on the affordable segments of the housing market, such as first time and move up homebuyers, characterized by affordable price points, lower price volatility and steady sales volumes based on continued family formation and migration primarily in major urban markets and their surrounding areas with a preference for proximity to transit. At March 31, 2022, the average outstanding construction loan balance was \$8 million (December 31, 2021 - \$8 million) with a maximum individual loan commitment of \$40 million (December 31, 2021 - \$40 million).

**Securitized Mortgages**

We are an NHA MBS issuer, which involves the securitization of insured mortgages to create MBS. Securitization assets consist primarily of insured residential mortgages that have been securitized through our internal market MBS program and the CHT CMB program. For further information, refer to Note 9 to the interim consolidated financial statements.

Any mortgages securitized through the market MBS program or CMB program for which derecognition is not achieved remain on the interim consolidated balance sheet as securitized assets and are also included in total exposures in the calculation of our leverage ratio. However, for income tax purposes, all mortgages securitized by MCAN are excluded from income tax assets. For further details on total exposures, regulatory capital and income tax assets and capital, refer to the "Capital Management" section of this MD&A.

During Q1 2022, we securitized \$137 million (Q1 2021 - \$228 million) of MBS through the market MBS program and CMB program.

We may issue market MBS through the NHA MBS program and retain the underlying MBS security for liquidity purposes rather than selling the MBS to a third party. At March 31, 2022, we held \$64 million of retained MBS on our balance sheet (December 31, 2021 - \$51 million), which is included in the insured residential mortgage portfolio in corporate mortgages.

**Table 11: Mortgage Summary**

(in thousands except %)	March 31 2022	December 31 2021	Change (%)	March 31 2021	Change (%)
<b>Corporate portfolio</b>					
Residential mortgages					
Insured	\$ 210,401	\$ 196,595	7%	\$ 152,858	38%
Uninsured	833,824	783,061	6%	533,148	56%
Uninsured - completed inventory	37,936	49,431	(23%)	41,629	(9%)
Construction loans	722,827	684,298	6%	479,545	51%
Commercial loans					
Multi family residential	78,879	74,696	6%	49,116	61%
Other commercial	18,073	18,065	—%	30,594	(41%)
	<b>1,901,940</b>	<b>1,806,146</b>	<b>5%</b>	<b>1,286,890</b>	<b>48%</b>
<b>Securitized portfolio</b>	<b>1,658,839</b>	<b>1,583,697</b>	<b>5%</b>	<b>1,326,519</b>	<b>25%</b>
	<b>\$ 3,560,779</b>	<b>\$ 3,389,843</b>	<b>5%</b>	<b>\$ 2,613,409</b>	<b>36%</b>

We continue to be selective and will reposition our loan portfolio in terms of product composition, geographic mix and exposure as required to meet changing market conditions and align to our risk appetite. We have strong strategic partnerships and relationships and we maintain a high quality of underwriting. The increase in residential mortgages was a result of a buoyant housing market propelled by a very low interest rate environment and remote working, our enhanced internal sales and marketing capabilities, strengthened relationships and customer service with the broker community and an increased underwriting capacity. We continued to focus on originations in our construction and commercial portfolio in selected markets, with our preferred borrowers and risk profile. Our securitized mortgage portfolio has increased due to the impact of new securitization issuances.

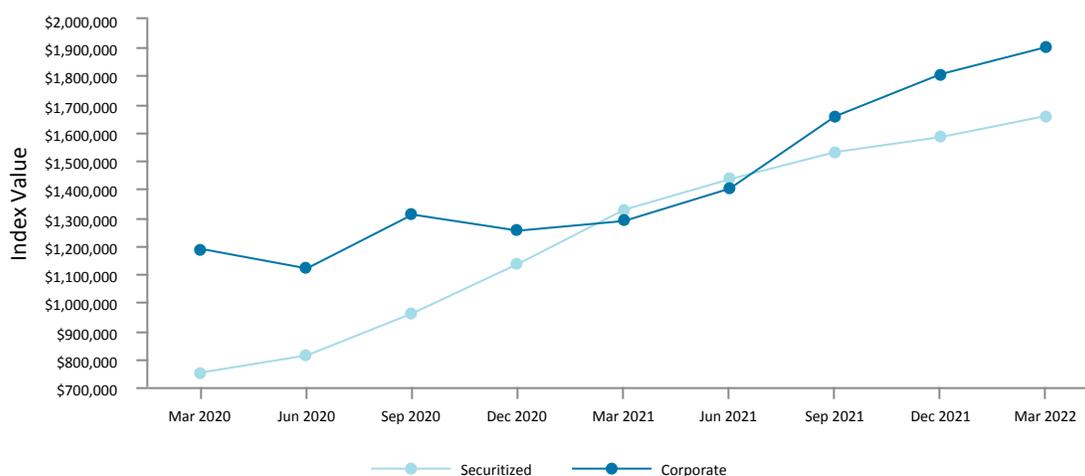
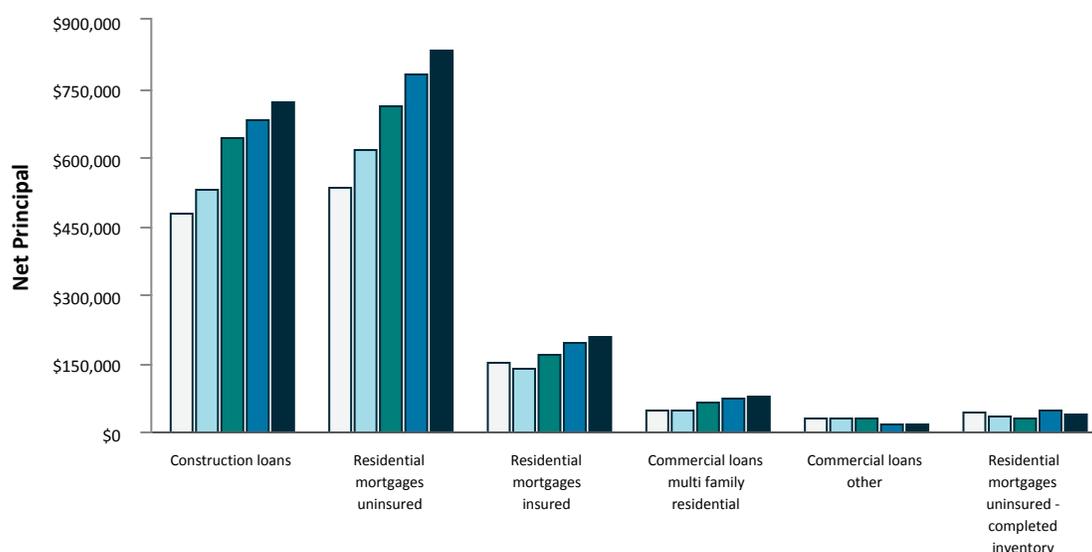
**Figure 7: Total Corporate and Securitized Mortgage Portfolio (in thousands)**

Figure 8: Corporate Mortgage Portfolio Composition by Product Type (in thousands)



	Construction loans	Residential mortgages uninsured	Residential mortgages insured	Commercial loans multi family residential	Commercial loans other	Residential mortgages uninsured - completed inventory
Mar 31, 2021	\$479,545 (37%)	\$533,148 (42%)	\$152,858 (12%)	\$49,116 (4%)	\$30,594 (2%)	\$41,629 (3%)
Jun 30, 2021	\$532,476 (38%)	\$616,838 (44%)	\$138,026 (10%)	\$49,303 (4%)	\$30,115 (2%)	\$34,532 (2%)
Sep 30, 2021	\$644,519 (39%)	\$713,513 (43%)	\$170,959 (10%)	\$65,581 (4%)	\$30,121 (2%)	\$32,475 (2%)
Dec 31, 2021	\$684,298 (38%)	\$783,061 (43%)	\$196,595 (11%)	\$74,696 (4%)	\$18,065 (1%)	\$49,431 (3%)
Mar 31, 2022	\$722,827 (38%)	\$833,824 (44%)	\$210,401 (11%)	\$78,879 (4%)	\$18,073 (1%)	\$37,936 (2%)

Note: Amounts in parentheses represent the percentage of the corporate portfolio represented by the individual product type.

Table 12: Mortgage Portfolio Geographic Distribution

	March 31, 2022		December 31, 2021	
	Corporate	Securitized	Corporate	Securitized
Ontario	62.2 %	86.9 %	62.2 %	86.6 %
British Columbia	27.0 %	3.3 %	27.8 %	3.4 %
Alberta	8.3 %	7.2 %	7.6 %	7.1 %
Atlantic Provinces	0.4 %	1.4 %	0.4 %	1.5 %
Quebec	1.5 %	0.6 %	1.7 %	0.7 %
Other	0.6 %	0.6 %	0.3 %	0.7 %
	<b>100.0 %</b>	<b>100.0 %</b>	<b>100.0 %</b>	<b>100.0 %</b>

## Credit Quality

Table 13: Arrears and Impaired Mortgages

(in thousands except %)	March 31 2022	December 31 2021	Change (%)	March 31 2021	Change (%)
<b>Impaired mortgages</b>					
Corporate					
Residential mortgages - insured	\$ 162	\$ 790	(79%)	\$ 734	(78%)
Residential mortgages - uninsured	411	163	152%	1,617	(75%)
Construction loans	—	—	n/a	11,800	(100%)
	573	953	(40%)	14,151	(96%)
Securitized	103	—	n/a	164	(37%)
Total impaired mortgages	\$ 676	\$ 953	(29%)	\$ 14,315	(95%)
Impaired corporate mortgage ratio <sup>1</sup>	0.03 %	0.05 %	(0.02%)	1.10 %	(1.07%)
Impaired total mortgage ratio <sup>1</sup>	0.02 %	0.03 %	(0.01%)	0.55 %	(0.53%)
<b>Mortgage arrears</b>					
Corporate					
Residential mortgages - insured	\$ 1,503	\$ 849	77%	\$ 1,051	43%
Residential mortgages - uninsured	8,478	9,977	(15%)	13,663	(38%)
Construction loans	—	—	n/a	11,800	(100%)
Total corporate mortgage arrears	9,981	10,826	(8%)	26,514	(62%)
Total securitized mortgage arrears	4,124	4,865	(15%)	4,710	(12%)
Total mortgage arrears	\$ 14,105	\$ 15,691	(10%)	\$ 31,224	(55%)
<b>Staging analysis - corporate portfolio</b>					
Stage 2					
Residential mortgages - insured	\$ 6,881	\$ 7,680	(10%)	\$ 6,935	(1%)
Residential mortgages - uninsured	103,938	99,090	5%	67,117	55%
Residential mortgages - uninsured - completed inventory	—	3,449	(100%)	10,321	(100%)
Construction loans	13,345	17,570	(24%)	4,262	213%
Commercial loans - multi-family residential	27,412	27,346	—%	27,131	1%
Commercial - other	16,811	16,794	—%	17,283	(3%)
	168,387	171,929	(2%)	133,049	27%
Stage 3					
Residential mortgages - insured	162	790	(79%)	734	(78%)
Residential mortgages - uninsured	411	163	152%	1,617	(75%)
Construction loans	—	—	n/a	11,800	(100%)
	573	953	(40%)	14,151	(96%)
Total stage 2 and 3 corporate mortgages	\$ 168,960	\$ 172,882	(2%)	\$ 147,200	15%
<b>Allowance for credit losses</b>					
Corporate					
Allowance on performing mortgages	\$ 5,363	\$ 6,634	(19%)	\$ 6,377	(16%)
Allowance on impaired mortgages	27	13	108%	96	(72%)
	5,390	6,647	(19%)	6,473	(17%)
Securitized - allowance on performing mortgages	3	5	(40%)	4	(25%)
Total allowance for credit losses	\$ 5,393	\$ 6,652	(19%)	\$ 6,477	(17%)

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

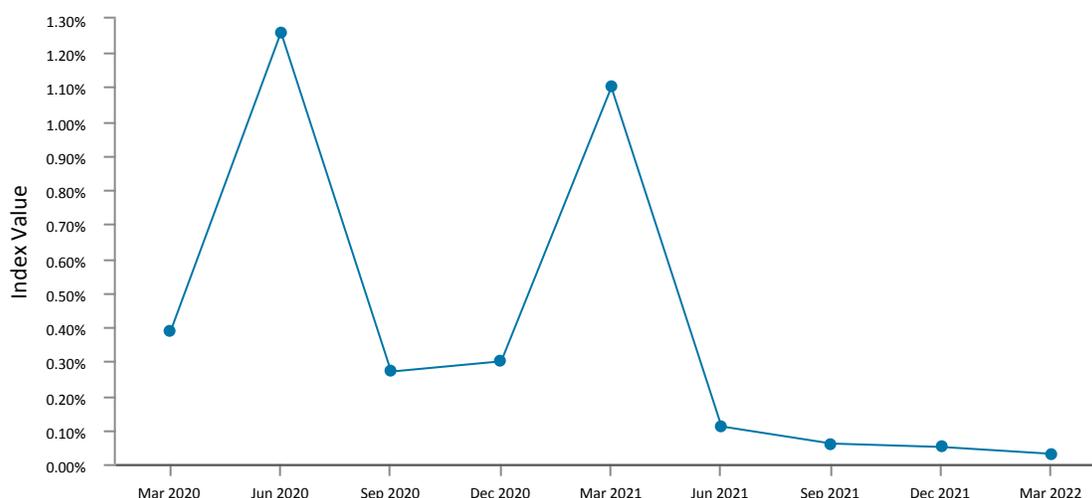
## Arrears and Impaired Mortgage Summary

In Q1 2021, we had one impaired construction loan where an asset recovery program was initiated. We collected all past due interest and principal in Q2 2021.

The classification of mortgages into stage 2 and stage 3 involves consideration of additional criteria such as credit score and internal risk rating. Accordingly, stage 2 and stage 3 balances are expected to vary between periods.

In the event of a protracted economic downturn due to COVID-19, or for any other reason, we would expect to observe an increase in overall mortgage default and arrears rates as realization periods on collateral become longer and borrowers adjust to the new economic conditions and potentially changing real estate values in such an event. This could also result in an increase in our allowance for credit losses. An economic downturn could include, for example, changes to unemployment rates, income levels and consumer confidence and spending not fully compensated for by government stimulus measures which we would expect would increase residential mortgage defaults and arrears. MCAN utilizes a number of risk assessment and mitigation strategies to lessen the potential impact for loss on residential mortgages; however, traditional actions may not be available or effective.

**Figure 9: Impaired Corporate Mortgage Ratio<sup>1</sup>**



The impaired corporate mortgage ratio, as presented above, reflects impaired (stage 3) mortgages under IFRS 9 as a percentage of the total corporate portfolio. At June 30, 2020, we had one impaired construction mortgage where an asset recovery program was initiated and we received full recovery of past due interest and principal in Q3 2020. At March 31, 2021, we also had one impaired construction mortgage where an asset recovery program was initiated and we recovered all past due interest and principal in Q2 2021. The impairment of both construction mortgages was not related to COVID-19. We have a strong track record with our asset recovery program should the need arise. Our realized loan losses on our construction portfolio have been negligible in the last 10 years.

For further information regarding corporate mortgages by risk rating, refer to Note 6 to the interim consolidated financial statements.

<sup>1</sup> Considered to be a non-GAAP and other financial measure. For further details, refer to the "Non-GAAP and Other Financial Measures" section of this MD&A. Non-GAAP and other financial measures and ratios used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

**Additional Information on Residential Mortgages and Home Equity Lines of Credit (“HELOCs”)**

In accordance with OSFI Guideline B-20 - *Residential Mortgage Underwriting Practices and Procedures*, additional information is provided on the composition of MCAN’s residential mortgage portfolio by insurance status and province, as well as amortization periods and LTV by province. LTV is calculated as the ratio of the outstanding loan balance on an amortized cost basis to the value of the underlying collateral at the time of origination.

Insured mortgages include individual mortgages that are insured by CMHC or other approved mortgage insurers at origination and mortgages that are portfolio-insured after origination. Uninsured mortgages include both residential uninsured and residential uninsured - completed inventory loans.

The HELOC balances displayed below relate to insured residential mortgages that were acquired by MCAN previously. We do not originate HELOCs.

**Table 14: Residential Mortgages by Province at March 31, 2022**

(in thousands except %)	Corporate						Securitized		Total	%
	Insured	%	Uninsured	%	HELOCs	%	Insured	%		
Ontario	\$ 151,457	72.1 %	\$ 753,580	86.4 %	\$ 97	82.9 %	\$1,441,379	86.9 %	\$ 2,346,513	85.5 %
Alberta	41,732	19.8 %	35,450	4.1 %	20	17.1 %	119,161	7.2 %	196,363	7.2 %
British Columbia	7,451	3.5 %	53,894	6.2 %	—	— %	54,471	3.3 %	115,816	4.2 %
Quebec	3,766	1.8 %	20,856	2.4 %	—	— %	9,910	0.6 %	34,532	1.3 %
Atlantic Provinces	4,849	2.3 %	3,015	0.3 %	—	— %	23,775	1.4 %	31,639	1.2 %
Other	1,029	0.5 %	4,965	0.6 %	—	— %	10,143	0.6 %	16,137	0.6 %
<b>Total</b>	<b>\$ 210,284</b>	<b>100.0 %</b>	<b>\$ 871,760</b>	<b>100.0 %</b>	<b>\$ 117</b>	<b>100.0 %</b>	<b>\$1,658,839</b>	<b>100.0 %</b>	<b>\$ 2,741,000</b>	<b>100.0 %</b>

**Table 15: Residential Mortgages by Province at December 31, 2021**

(in thousands except %)	Corporate						Securitized		Total	%
	Insured	%	Uninsured	%	HELOCs	%	Insured	%		
Ontario	\$ 149,190	75.9 %	\$ 709,435	85.2 %	\$ 104	83.2 %	\$1,372,801	86.6 %	\$ 2,231,530	85.4 %
Alberta	31,394	16.0 %	41,663	5.0 %	21	16.8 %	112,500	7.1 %	185,578	7.1 %
British Columbia	6,331	3.2 %	50,919	6.1 %	—	— %	54,371	3.4 %	111,621	4.3 %
Quebec	3,638	1.9 %	22,445	2.7 %	—	— %	10,347	0.7 %	36,430	1.4 %
Atlantic Provinces	5,060	2.6 %	3,047	0.4 %	—	— %	23,244	1.5 %	31,351	1.2 %
Other	857	0.4 %	4,983	0.6 %	—	— %	10,434	0.7 %	16,274	0.6 %
<b>Total</b>	<b>\$ 196,470</b>	<b>100.0 %</b>	<b>\$ 832,492</b>	<b>100.0 %</b>	<b>\$ 125</b>	<b>100.0 %</b>	<b>\$1,583,697</b>	<b>100.0 %</b>	<b>\$ 2,612,784</b>	<b>100.0 %</b>

**Table 16: Residential Mortgages by Amortization Period at March 31, 2022**

(in thousands except %)	Up to 20	>20 to 25	>25 to 30	>30	Total
	Years	Years	Years	Years	
Corporate	\$ 147,838 13.7 %	\$ 190,788 17.6 %	\$ 519,000 48.0 %	\$ 224,535 20.7 %	\$ 1,082,161 100.0 %
Securitized	\$ 333,665 20.1 %	\$ 1,313,430 79.2 %	\$ 11,744 0.7 %	\$ — — %	\$ 1,658,839 100.0 %
<b>Total</b>	<b>\$ 481,503 17.6 %</b>	<b>\$ 1,504,218 54.8 %</b>	<b>\$ 530,744 19.4 %</b>	<b>\$ 224,535 8.2 %</b>	<b>\$ 2,741,000 100.0 %</b>

**Table 17: Residential Mortgages by Amortization Period at December 31, 2021**

(in thousands except %)	Up to 20 Years	>20 to 25 Years	>25 to 30 Years	>30 Years	Total
Corporate	\$ 137,700 13.4 %	\$ 211,080 20.5 %	\$ 475,910 46.2 %	\$ 204,397 19.9 %	\$ 1,029,087 100.0 %
Securitized	\$ 302,388 19.1 %	\$ 1,268,238 80.1 %	\$ 13,071 0.8 %	\$ — — %	\$ 1,583,697 100.0 %
<b>Total</b>	<b>\$ 440,088 16.8 %</b>	<b>\$ 1,479,318 56.6 %</b>	<b>\$ 488,981 18.7 %</b>	<b>\$ 204,397 7.8 %</b>	<b>\$ 2,612,784 100.0 %</b>

**Table 18: Average LTV Ratio for Uninsured Residential Mortgage Originations**

(in thousands except %)	Q1 Average		Q1 Average	
For the Quarters Ended	2022	LTV	2021	LTV
Ontario	\$109,719	66.2%	\$ 97,714	70.4%
Alberta	2,659	71.0%	1,968	73.1%
British Columbia	7,721	72.9%	5,739	62.0%
	<b>\$120,099</b>	<b>66.7%</b>	<b>\$105,421</b>	<b>70.0%</b>

**Table 19: Average Mortgage LTV Ratios at Origination**

	March 31 2022	December 31 2021
<b>Corporate portfolio</b>		
Residential mortgages		
Insured	69.5 %	72.4 %
Uninsured <sup>1</sup>	65.8 %	66.8 %
Uninsured - completed inventory	55.7 %	57.1 %
Construction loans		
Residential	64.0 %	64.2 %
Non-residential	64.7 %	64.7 %
Commercial loans		
Multi family residential	74.6 %	72.3 %
Other commercial	63.6 %	63.6 %
	65.7 %	66.3 %
<b>Securitized portfolio</b>	81.5 %	81.9 %
	73.0 %	73.5 %

<sup>1</sup> MCAN's corporate uninsured residential mortgage portfolio (including completed inventory loans) is secured with a weighted average LTV at origination of 62.6% at March 31, 2022 (December 31, 2021 - 66.2%). Based on an industry index that incorporates current real estate values, the ratios would be 55.5% at March 31, 2022 (December 31, 2021 - 60.3%).

## Other Corporate Assets

### Cash and Cash Equivalents

At March 31, 2022, our cash balance was \$132 million (December 31, 2021 - \$122 million). As part of liquidity management, we align our liquidity position to our liquidity and funding requirements. In times of uncertainty, we ensure that we take a prudent approach to liquidity management which may result in holding additional liquidity. Cash and cash equivalents, which include cash balances with banks and overnight term deposits, provide liquidity to meet maturing term deposits and new mortgage funding commitments. We actively manage our cash and cash equivalents in the context of our prudent liquidity and cash management practices.

## Marketable Securities

Marketable securities, consisting of REITs, provide additional liquidity at yields in excess of cash and cash equivalents. We actively manage our portfolio, as appropriate. At March 31, 2022, the portfolio balance was \$67 million (December 31, 2021 - \$63 million). The increase relates to approximately \$7 million in REIT purchases, \$4 million in sales and a \$1 million net gain on our REITs during Q1 2022.

## Non-Marketable Securities

At March 31, 2022, our non-marketable securities balance was \$72 million (December 31, 2021 - \$65 million). We are seeking further investments and expect to grow this component of our balance sheet over the mid to long term. Our non-marketable securities consist of the following:

**KSHYF:** We invest in KSHYF in which we have a 6.0% equity interest at March 31, 2022 (December 31, 2021 - 6.2%). At March 31, 2022, the carrying value of our investment was \$46 million (December 31, 2021 - \$45 million). The KSHYF invests in mortgages secured by real estate including mezzanine, subordinate and bridge mortgages. At March 31, 2022, our total remaining commitment to the KSHYF was \$41 million, consisting of an additional \$12 million of capital advances for the KSHYF and \$29 million to support credit facilities throughout the life of the KSHYF.

**Securitization Notes:** During 2019, we invested \$18 million in Class A Securitization Notes. At March 31, 2022, the carrying value of the Securitization Notes was \$5 million (December 31, 2021 - \$6 million) which reflects scheduled principal repayments. The issuer of the Securitization Notes is a wholly-owned subsidiary of MCAP. The Securitization Notes may have the right to future fee income from the renewals of a securitized insured mortgage portfolio. The expected final distribution date is no earlier than November 15, 2022.

**KSSMF:** We invest in KSSMF in which we have a 1.2% partnership interest (December 31, 2021 - 0.9%). At March 31, 2022, the carrying value of our investment was \$6 million (December 31, 2021 - \$4 million), with an additional \$9 million remaining commitment. KSSMF invests in a diversified portfolio of mortgage loans secured by Canadian residential and commercial real estate.

**TAS LP 3 ("TAS"):** We invest in TAS representing a 9.7% partnership interest (December 31, 2021 - 9.7%). At March 31, 2022, the carrying value of our investment was \$5 million (December 31, 2021 - \$5 million), with an additional \$5 million remaining commitment. TAS invests in, and develops, residential and mixed use properties.

**TAS LP 3 Co-Invest LP ("TAS Co"):** We invest in TAS Co representing a 34.8% partnership interest (December 31, 2021 - 34.8%). At March 31, 2022, the carrying value of our investment was \$4 million (December 31, 2021 - \$3 million), with an additional \$1 million remaining commitment. TAS Co invests in urban residential and mixed use properties that are being developed under repositioning plans.

**Pearl Group Growth Fund LP ("Pearl"):** We invest in Pearl representing a 6.9% partnership interest (December 31, 2021 - 6.9%). At March 31, 2022, the carrying value of our investment was \$2 million (December 31, 2021 - \$2 million), with an additional \$1 million remaining commitment. Pearl executes a value-add strategy by acquiring, redeveloping, entitling, leasing and project managing commercial properties in the Greater Toronto area.

**Crown Realty V Limited Partnership ("Crown"):** During 2022, we invested in Crown representing a 7.7% partnership interest. At March 31, 2022, the carrying value of our investment was \$3 million, with an additional \$17 million remaining commitment. Crown acquires, leases, manages and repositions commercial real estate properties across Ontario.

## Equity Investment in MCAP

MCAP is Canada's largest independent mortgage finance company serving many institutional investors and over 400,000 homeowners. We hold a 13.94% equity interest in MCAP (December 31, 2021 - 13.94%), which represents 4.0 million units held by MCAN at March 31, 2022 (December 31, 2021 - 4.0 million) of the 28.7 million total outstanding MCAP partnership units (December 31, 2021 - 28.7 million).

The investment had a net book value of \$97 million at March 31, 2022 (December 31, 2021 - \$96 million). The Limited Partner's At-Risk Amount ("LP ARA"), which represents the cost base of the equity investment in MCAP for income tax purposes in accordance with the Tax Act, was \$92 million at March 31, 2022 (December 31, 2021 - \$89 million). The difference between the net book value and the LP ARA reflects an unrealized gain that, if realized, would be recognized as a capital gain. The net book value is not indicative of fair market value of our equity interest in MCAP.

During Q1 2022, we received \$4.2 million of unitholder distributions from MCAP (Q1 2021 - \$4.8 million). As we account for this investment using the equity method, the receipt of distributions reduces the carrying value of the investment in MCAP.

Pursuant to the MCAP partnership agreement, the majority partner in MCAP has the right to acquire MCAN's entire partnership interest in MCAP at "fair market value", which would be determined by an independent valuator agreed upon by both parties.

### Other Securitization Assets

Other securitization assets include cash held in trust, which represents securitized mortgage principal and interest collections from borrowers that are payable to MBS holders.

### Liabilities and Shareholders' Equity

**Table 20: Liabilities and Shareholders' Equity**

(in thousands except %)	March 31 2022	December 31 2021	Change (%)	March 31 2021	Change (%)
<b>Corporate Liabilities</b>					
Term deposits	\$ 1,782,887	\$ 1,660,992	7%	\$ 1,251,116	43%
Loans payable	107,337	57,340	87%	27,009	297%
Other loan payable to MSLP	—	41,205	(100%)	—	n/a
Other liabilities	9,164	21,134	(57%)	8,904	3%
	<b>1,899,388</b>	<b>1,780,671</b>	<b>7%</b>	<b>1,287,029</b>	<b>48%</b>
<b>Securitization Liabilities</b>					
Financial liabilities from securitization	1,658,414	1,594,141	4%	1,332,789	24%
	<b>1,658,414</b>	<b>1,594,141</b>	<b>4%</b>	<b>1,332,789</b>	<b>24%</b>
	<b>3,557,802</b>	<b>3,374,812</b>	<b>5%</b>	<b>2,619,818</b>	<b>36%</b>
<b>Shareholders' Equity</b>					
Share capital	347,968	315,339	10%	258,605	35%
Contributed surplus	510	510	—%	510	—%
Retained earnings	93,367	117,409	(20%)	97,754	(4%)
	<b>441,845</b>	<b>433,258</b>	<b>2%</b>	<b>356,869</b>	<b>24%</b>
	<b>\$ 3,999,647</b>	<b>\$ 3,808,070</b>	<b>5%</b>	<b>\$ 2,976,687</b>	<b>34%</b>

### Term Deposits

Our primary source of funding for our corporate operations is the issuance of term deposits that are eligible for CDIC deposit insurance. We source term deposits through a broker distribution network across Canada consisting of third party deposit agents and financial advisors. Deposits cannot be cashed prior to maturity or paid on demand except in the event of the death of a depositor or financial hardship. We believe that our term deposits provide a reliable low-cost funding source that can be strategically matched against the corporate mortgage portfolio. The role of term deposits in managing liquidity and funding risk is discussed in the "Liquidity and Funding Risk" sub-section of the "Risk Management" section of this MD&A.

### Loans Payable

At March 31, 2022, we had a demand loan revolver facility from a Canadian Schedule I Chartered bank with a facility limit of \$120 million. The facility was due and payable upon demand. Under the facility, there is a sublimit for issued letters of credit which are used for the purpose of supporting developer obligations to municipalities in conjunction with residential construction loans. In April 2022, we revised this facility to be a secured demand revolver and increased the facility limit to \$220 million at a lower cost.

We also have a \$50 million senior secured mortgage warehouse facility with a Canadian Schedule I Chartered bank. The facility is used to fund insured residential mortgages prior to securitization activities. During the quarter, the facility was increased to \$100 million until the renewal date of May 7, 2022 through the mechanics of the agreement, and on May 7, 2022 has been permanently increased to \$100 million.

**Other loan payable to MSLP**

On November 3, 2021, we obtained a loan with reference to the fair value of a pool of insured residential mortgages from MSLP. At December 31, 2021, \$41.2 million represents the carrying value of the loan payable. On January 27, 2022, we settled the loan with MSLP at the same referenced fair value price of the same pool of insured residential mortgages and paid interest of \$0.1 million on the loan.

**Financial Liabilities from Securitization**

Financial liabilities from securitization relate to our participation in the market MBS and CMB programs, where we have sold MBS to third parties but have not derecognized the related mortgages from our balance sheet. For further information on the market MBS and CMB programs, refer to the “Financial Position” section of this MD&A.

**Share Capital**

Share capital activity may reflect new common shares issued through the DRIP, Executive Share Purchase Plan, special stock dividend and other share offerings and their related costs, as applicable. For further information, refer to the “Description of Capital Structure” section of this MD&A and Note 12 to the interim consolidated financial statements.

**Retained Earnings**

Retained earnings activity for Q1 2022 consists of net income of \$15.5 million (Q1 2021 - \$15.9 million) less dividends of \$39.5 million (Q1 2021 - \$29.5 million).

**CAPITAL MANAGEMENT**

Our primary capital management objectives are to maintain sufficient capital for regulatory purposes and to earn acceptable and sustainable risk-weighted returns for our shareholders. Through our risk management and corporate governance framework, we assess current and projected asset growth, economic conditions, housing market activity, the interest rate environment and changes to credit quality to determine appropriate levels of capital. We expect to pay out all of MCAN’s non-consolidated taxable income over time through dividends subject to final review and declaration by the Board. Capital growth is achieved through retained earnings, the DRIP, Executive Share Purchase Plan, rights offerings, public share offerings and stock dividends. Our capital management is primarily driven by the guidelines set out by the Tax Act and OSFI.

**Income Tax Capital**

As a MIC under the Tax Act, we are limited to an income tax liabilities to capital ratio of 5:1 (or an income tax assets to capital ratio of 6:1), based on our non-consolidated balance sheet in the MIC entity measured at its tax value. Securitization assets and liabilities (less accrued interest) are both excluded from the calculation of the income tax assets to capital ratio. We calculate our income tax capital in accordance with the Tax Act.

**Table 21: Income Tax Capital**

(in thousands except ratios)

	March 31 2022	December 31 2021
<b>Income tax assets</b>		
Consolidated assets	\$ 3,999,647	\$ 3,808,070
Adjustment for assets in subsidiaries	(79,193)	(69,227)
Non-consolidated assets in MIC entity	3,920,454	3,738,843
Add: corporate mortgage allowances	5,358	6,626
Less: securitization assets <sup>1</sup>	(1,685,326)	(1,618,866)
Adjustments to equity investments in MCAP and subsidiaries	(28,966)	(32,278)
Other adjustments	(10,160)	(9,452)
	\$ 2,201,360	\$ 2,084,873
<b>Income tax liabilities</b>		
Consolidated liabilities	\$ 3,557,802	\$ 3,374,812
Adjustment for liabilities in subsidiaries	(98,034)	(91,799)
Non-consolidated liabilities in MIC entity	3,459,768	3,283,013
Less: securitization liabilities <sup>1</sup>	(1,656,731)	(1,592,457)
	\$ 1,803,037	\$ 1,690,556
<b>Income tax capital</b>	\$ 398,323	\$ 394,317
<b>Income tax capital ratios</b>		
Income tax assets to capital ratio	5.53	5.29
Income tax liabilities to capital ratio	4.53	4.29

<sup>1</sup> The majority of securitization assets and liabilities on the balance sheet are excluded from income tax assets, liabilities and capital as they are derecognized for income tax purposes in accordance with the Tax Act.

## Regulatory Capital

As a Loan Company under the Trust Act, OSFI oversees the adequacy of our capital. For this purpose, OSFI has imposed minimum capital-to-regulatory (or risk-weighted) assets ratios and a minimum leverage ratio which is calculated on a different basis from the income tax assets to capital ratio discussed in the "Income Tax Capital" sub-section above.

Both OSFI and the Basel Committee on Banking Supervision promote a resilient banking sector and strong global capital standards. Key components of Basel III impact MCAN through the Capital Adequacy Requirements and Leverage Requirements Guidelines.

Our CET 1 capital consists of share capital, contributed surplus and retained earnings. We do not hold any additional Tier 1 capital instruments; therefore, our CET 1 capital is equal to our Tier 1 capital. Our Tier 2 capital consists of Stage 1 and Stage 2 mortgage allowances calculated under IFRS, a portion of which is allowed to be included in CET 1 under OSFI transitional arrangements issued March 27, 2020. Total Capital equals CET 1 or Tier 1 capital plus Tier 2 capital. OSFI expects all federally regulated financial institutions to meet the minimum capital to risk-weighted asset ratios of 7% CET 1 Capital, 8.5% Tier 1 Capital and 10.5% Total Capital.

At March 31, 2022, we were in compliance with our internal target minimum CET 1, Tier 1 and Total Capital to risk weighted asset and leverage ratios. We maintain prudent capital planning practices to ensure that we are adequately capitalized and continue to satisfy minimum standards and internal targets.

**Table 22: Regulatory Capital**<sup>3</sup>

(in thousands except %)

	March 31 2022	December 31 2021
<b>OSFI Regulatory Ratios</b>		
Share capital	\$ 347,968	\$ 315,339
Contributed surplus	510	510
Retained earnings	93,367	117,409
Deduction from equity investment in MCAP <sup>1</sup>	(53,002)	(52,734)
Eligible Stage 1 and Stage 2 mortgage allowances <sup>3</sup>	311	1,258
<b>Common Equity Tier 1 and Tier 1 Capital (A)</b>	<b>389,154</b>	<b>381,782</b>
Tier 2 Capital	5,055	5,381
<b>Total Capital (D)</b>	<b>\$ 394,209</b>	<b>\$ 387,163</b>
<b>Total Exposure/Regulatory Assets</b>		
Consolidated assets	\$ 3,999,647	\$ 3,808,070
Less: deduction for equity investment in MCAP <sup>1</sup>	(53,002)	(52,734)
Other adjustments <sup>2</sup>	2,528	1,760
<b>Total On-Balance Sheet Exposures</b>	<b>3,949,173</b>	<b>3,757,096</b>
Mortgage and investment funding commitments (50%)	368,439	279,255
Letters of credit (50%)	23,415	22,782
<b>Total Off-Balance Sheet Items</b>	<b>391,854</b>	<b>302,037</b>
<b>Total Exposure/Regulatory Assets (B)</b>	<b>\$ 4,341,027</b>	<b>\$ 4,059,133</b>
<b>Leverage ratio (A / B)</b>	<b>8.96 %</b>	<b>9.41 %</b>
<b>Risk-weighted assets (C)</b>	<b>\$ 2,013,867</b>	<b>\$ 1,884,523</b>
<b>Regulatory Capital Ratios</b>		
Common Equity Tier 1 capital to risk-weighted assets ratio (A / C)	19.32 %	20.26 %
Tier 1 capital to risk-weighted assets ratio (A / C)	19.32 %	20.26 %
Total capital to risk-weighted assets ratio (D / C)	19.57 %	20.54 %

<sup>1</sup> The deduction for the equity investment in MCAP is equal to the equity investment balance less 10% of shareholders' equity and eligible stage 1 and stage 2 mortgage allowances.

<sup>2</sup> Certain items, such as negative cash balances, are excluded from total exposures but included in consolidated assets.

<sup>3</sup> These measures have been calculated in accordance with OSFI's Capital Adequacy Requirements and Leverage Requirements guidelines. Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and was 70% in fiscal 2020, 50% in fiscal 2021 and is set at 25% in fiscal 2022.

**Table 23: Regulatory Risk-Weighted Assets<sup>1</sup>**

(in thousands except %)	March 31, 2022			December 31, 2021		
	Per Balance Sheet	Average Rate	Risk-Weighted Assets	Per Balance Sheet	Average Rate	Risk-Weighted Assets
<b>On-Balance Sheet Assets</b>						
Cash and cash equivalents	\$ 131,637	20 %	\$ 26,833	\$ 122,269	20 %	\$ 24,806
Cash held in trust	50,101	20 %	10,020	53,148	20 %	10,629
Marketable securities	67,013	100 %	67,013	62,693	100 %	62,693
Mortgages - corporate	1,901,940	61 %	1,160,963	1,806,146	62 %	1,111,356
Mortgages - securitized	1,658,839	6 %	93,555	1,583,697	6 %	89,723
Non-marketable securities	71,637	175 %	125,464	64,946	188 %	122,002
Equity investment in MCAP Commercial LP	97,218	45 %	44,216	96,186	45 %	43,452
Deferred tax asset	1,334	100 %	1,334	891	100 %	891
Other assets	19,928	100 %	19,929	18,094	100 %	18,096
			<u>1,549,327</u>			<u>1,483,648</u>
<b>Off-Balance Sheet Items</b>						
Letters of credit	46,830	50 %	23,415	45,564	50 %	22,782
Commitments	736,878	41 %	302,475	558,511	44 %	244,168
			<u>325,890</u>			<u>266,950</u>
Charge for operational risk <sup>2</sup>			<u>138,650</u>			<u>133,925</u>
<b>Risk-Weighted Assets</b>			<b>\$ 2,013,867</b>			<b>\$ 1,884,523</b>

<sup>1</sup> This measure has been calculated in accordance with OSFI's Capital Adequacy Requirements guidelines.

<sup>2</sup> We use the basic indicator approach for operational risk, which is equal to 15% of the previous three-year average of net investment income from corporate and securitized assets excluding provisions for credit losses multiplied by a factor of 12.5.

## Other Capital Management Activity

In conjunction with the annual strategic planning and budgeting process, we complete an Internal Capital Adequacy Assessment Process ("ICAAP") in order to ensure that we have sufficient capital to support our business plan and risk appetite. The ICAAP assesses the capital necessary to support the various inherent risks that we face, including liquidity and funding, credit, interest rate, market, operational, regulatory compliance, strategic and reputational risks. Our business plan is also stress-tested under various adverse scenarios to determine the impact on our results from operations and financial condition. The ICAAP is reviewed by both management and the Board and is submitted to OSFI annually. In addition, the Company performs stress testing on our internal forecasts for capital adequacy on a quarterly basis, and the results of such testing are reported to the Board.

## RISK MANAGEMENT

Effective risk management and an established risk management framework support a strong risk and resilient culture, and help the Company provide sustainable growth and returns while maintaining an appropriate balance between risk and return. The Company's risk management framework is subject to constant evaluation in order to meet operational demands, regulatory requirements and industry best practices, and it is updated in alignment with our strategy and risk appetite. The Company's framework which is designed to identify, measure, monitor and report risks and vulnerabilities is outlined in the "Risk Management" section of the 2021 Annual MD&A.

## Major Risk Types

For a complete discussion of major risk types to which the Company is exposed, refer to the "Risk Management" section of the 2021 Annual MD&A.

The COVID-19 pandemic continues to be a top and emerging risk for the Company. Refer to the "Risk Management" section of the 2021 Annual MD&A for a discussion on how the COVID-19 pandemic may affect the Company's future results and operations.

## Liquidity and Funding Risk

Liquidity and funding risk is the risk that cash inflows, including the ability to raise term deposits and access to other sources of funding, supplemented by assets readily convertible to cash, will be insufficient to honour all cash outflow commitments (both on- and off-balance sheet) as they come due.

On a daily basis, we monitor our liquidity position to ensure that the level of liquid assets held, together with our ability to raise new deposits and other funding sources, is sufficient to meet our funding commitments, deposit maturity obligations, and other financial obligations.

The Board is accountable for the approval of the Liquidity Risk Management Framework (“LRMF”). The LRMF establishes a framework to maintain sufficient liquidity, including holding a portfolio of high-quality liquid assets to meet commitments as they come due. The LRMF provides guidance for the daily, monthly and quarterly analyses that are performed by management, and includes a framework for daily funding requirements, gap analysis between assets and liabilities, deposit concentration levels, liquidity risk limits, and stress testing requirements, in alignment with both the standards set under the Trust Act and regulations and guidelines issued by OSFI. Further to the LRMF, the Company maintains a Contingency Funding Plan that details the strategies and action plans to respond to stress events that could materially impair its access to funding and liquidity.

Asset-Liability Committee (“ALCO”), which is comprised of management, is accountable for liquidity management oversight. On a monthly basis, or more frequently as required, ALCO reviews the Company’s liquidity risk profile, reviews funding strategies and regularly monitors performance against established liquidity risk limits. Results of the monitoring of liquidity risk is reported to the Board and any exceptions or breach of key limits are immediately reported by ALCO to the ERM&CC. At March 31, 2022, the Company was in full compliance with the LRMF, key liquidity risk limits and regulatory requirements.

Stress testing is reviewed monthly by ALCO and quarterly by the Board. Liquidity stress testing is performed on singular and simultaneous scenarios. MCAN’s stress testing is designed to assess the adequacy of liquidity and funding channels, as well as contingency funding to remain within the liquidity risk appetite and Board-approved liquidity risk limits under the stress test scenarios. At March 31, 2022, the Company held sufficient liquidity and maintained the ability to fund obligations over the forecast period under the stress test scenarios.

We have access to liquidity through our ability to issue term deposits eligible for CDIC deposit insurance. These term deposits also provide us with the ability to fund asset growth as needed.

The Company maintained a demand loan revolver facility to meet its short-term obligations as required. Under the facility, there is a sublimit for issued letters of credit, which may be used to support the obligations of borrowers to municipalities in conjunction with construction loans. The facility limit was \$120 million but subsequent to quarter end has been increased to \$220 million.

We also have an agreement with a Canadian Schedule I Chartered bank that enables the Company to execute repurchase agreements for liquidity purposes. This facility provides liquidity and allows the Company to encumber certain eligible securities for financing purposes. As part of the agreement, the Company may sell assets to the counterparty at a specified price with an agreement to repurchase at a specified future date. The interest rate on the borrowings is driven by market spot rates at the time of borrowing. The Company will execute these repurchase agreements to provide alternative sources of liquidity when it is efficient and effective to do so.

We have a credit agreement with a Canadian Schedule I Chartered bank for a \$100 million senior secured mortgage warehouse facility. The facility is used to fund insured residential mortgages prior to securitization activities. This facility provides improved funding in response to our continued growth.

We have an agreement with MSLP, a wholly owned subsidiary of MCAP, whereby the Company can sell to MSLP insured residential mortgage commitments. This agreement provides liquidity and the opportunity to fund other core business activities in line with our strategy.

Our sources and uses of liquidity are outlined in the table below. For information on our off-balance sheet commitments refer to the “Off-Balance Sheet Arrangements” section of this MD&A.

**Table 24: Liquidity Analysis**

At March 31, 2022						
(in thousands)	Within 3 months	> 3 Months to 1 Year	> 1 to 3 Years	> 3 to 5 Years	> 5 Years	Total
<b>Sources of liquidity</b>						
Cash and cash equivalents	\$ 131,637	\$ —	\$ —	\$ —	\$ —	131,637
Marketable securities	67,013	—	—	—	—	67,013
Mortgages - corporate	308,072	932,446	462,533	146,411	52,478	1,901,940
Non-marketable securities	—	5,207	—	—	66,430	71,637
Other loans	3,452	—	—	—	—	3,452
	510,174	937,653	462,533	146,411	118,908	2,175,679
<b>Uses of liquidity</b>						
Term deposits	279,451	592,428	621,609	289,399	—	1,782,887
Loans payable	107,337	—	—	—	—	107,337
Other liabilities	3,974	774	1,679	1,956	781	9,164
	390,762	593,202	623,288	291,355	781	1,899,388
<b>Net liquidity surplus (deficit)</b>	<b>\$ 119,412</b>	<b>\$ 344,451</b>	<b>\$ (160,755)</b>	<b>\$ (144,944)</b>	<b>\$ 118,127</b>	<b>\$ 276,291</b>

*Note: The above table excludes securitized assets and liabilities and pledged assets as their use is restricted to securitization program operations.*

### Credit Risk

Credit risk is the risk of financial loss resulting from the failure of a counterparty, for any reason, to fully honour its financial or contractual obligations to the Company, primarily arising from our investments and lending activities. Fluctuations in real estate values may increase the risk of default and may also reduce the net realizable value of the collateral property to the Company. These risks may result in defaults and credit losses, which may result in a loss of earnings.

Credit risk is managed through prudent risk management policies and procedures that emphasize the quality and diversification of our investments and lending activities. Credit policies include credit risk limits in alignment with the Risk Appetite Framework (“RAF”). These credit risk limits include, but are not limited to, concentration by asset class, geographic region, dollar amount and borrower. These policies are amended on an ongoing basis and approved by the Board to reflect changes in market conditions and risk appetite.

Capital Commitments Committee, which is comprised of management, is accountable for decision-making on credit risk issues and provides oversight of proposed investments for the construction, commercial and marketable and non-marketable securities portfolios.

Credit and commitment exposure are closely monitored by the First and Second Lines of Defence. The Risk and Compliance Committee, which is comprised of management, monitors and challenges credit risk exposures, monitors portfolio and underwriting quality and performance against credit risk limits on a monthly basis. The ERM&CC reviews all material risks affecting the Company on a quarterly basis, which includes the identification, assessment, and monitoring of material credit risks.

We identify potential risks in our mortgage portfolio by way of regular review of market and portfolio metrics, which are a key component of quarterly market reports provided to the Board by management. Existing risks in our mortgage portfolio are identified by arrears reporting, portfolio diversification analysis, post funding monitoring and risk rating trends of the entire mortgage portfolio. The aforementioned reporting and analysis provide adequate monitoring of and control over our exposure to credit risk.

We assign a credit score and risk rating for all mortgages at the time of underwriting based on the assessed credit quality of the borrower and the value of the underlying real estate. Risk ratings are reviewed annually at a minimum, and more frequently whenever there is an amendment, or a material change such as a default or impairment.

As part of our credit risk management process, we monitor our loan portfolio for early indicators of potential concern. The “monitored/arrears” category includes construction and commercial loans that may experience events such as slow sales, cost overruns or are located in geographic markets in which concerns have arisen. Loans in this category are included in stage 2. Considering factors such as borrower equity, portfolio loan to value ratios and project liquidity, at March 31, 2022, there have

been no indications at the portfolio level of potential loss of principal in excess of the allowances for credit losses recorded for mortgages in stage 1 and 2. These collective allowances are based on forward-looking economic assumptions and other factors discussed in Note 5 to the interim consolidated financial statements.

The maximum credit exposure on our individual financial assets is equal to the carrying value of the respective assets, except for our corporate mortgage portfolio, where maximum credit exposure also includes outstanding commitments for future mortgage fundings and our investments in non-marketable securities, where maximum credit exposure includes our total remaining commitments.

### Interest Rate Risk

Interest rate risk is the potential impact of changes in interest rates on our earnings and capital. Interest rate risk arises when our assets and liabilities, both on- and off-balance sheet, have mismatched repricing and maturity dates. Changes in interest rates where we have mismatched repricing and maturity dates may have an adverse effect on our financial condition and results of operations. Risk factors that MCAN regularly considers are credit spreads, duration, repricing gaps, basis risk, yield curve risk and the timing between mortgage origination and funding by deposits or securitization.

The Interest Rate Risk Management Framework, which is reviewed and approved by the Board, provides guidance on MCAN's interest rate risk measurement tools, including stress testing, roles and accountabilities, and monitoring and reporting requirements. Additionally, it establishes appropriate interest rate risk limits and articulates appetite for interest rate exposures.

An immediate and sustained parallel 1% increase to market interest rates on interest-bearing financial instruments at March 31, 2022 would have an estimated positive effect of \$5.6 million (December 31, 2021 - positive effect of \$4.8 million) to net income over the following twelve month period. An immediate and sustained parallel 1% decrease to market interest rates at March 31, 2022 would have an estimated adverse effect of \$4.6 million (December 31, 2021 - adverse effect of \$2.3 million) to net income over the following twelve month period. The reason for the large differential between our downside risk and our upside risk is due to our construction portfolio, which mostly all have interest rate floors.

The following tables present the assets and liabilities of the Company by interest rate sensitivity at March 31, 2022 and December 31, 2021 and do not incorporate mortgage and loan prepayments. This analysis is subject to significant change in subsequent periods based on changes in customer preferences and in the application of asset/liability management policies. Floating rate assets and liabilities are immediately sensitive to changing interest rates while other assets are sensitive to changing interest rates periodically, either as they mature or as contractual repricing events occur. Non-interest sensitive items include marketable securities, equity investment in MCAP and other assets and liabilities. Yield spread represents the difference between the weighted average interest rate of the assets and liabilities in a certain category.

**Table 25: Interest Rate Sensitivity at March 31, 2022**

At March 31, 2022								
(in thousands except %)	Floating Rate	Within 3 Months	> 3 Months to 1 Year	> 1 to 3 Years	> 3 to 5 Years	> 5 Years	Non Interest Sensitive	Total
<b>Assets</b>								
Corporate	\$894,487	\$195,146	\$649,058	\$181,142	\$107,824	\$ 11,127	\$ 241,967	\$ 2,280,751
Securitization	50,101	13,241	34,251	356,261	1,255,086	—	9,956	1,718,896
	944,588	208,387	683,309	537,403	1,362,910	11,127	251,923	3,999,647
<b>Liabilities</b>								
Corporate	107,337	279,451	592,428	621,609	289,399	—	9,164	1,899,388
Securitization	—	8,543	36,792	312,855	1,300,224	—	—	1,658,414
	107,337	287,994	629,220	934,464	1,589,623	—	9,164	3,557,802
Shareholders' Equity	—	—	—	—	—	—	441,845	441,845
<b>GAP</b>	<b>\$837,251</b>	<b>\$(79,607)</b>	<b>\$ 54,089</b>	<b>\$(397,061)</b>	<b>\$(226,713)</b>	<b>\$ 11,127</b>	<b>\$ (199,086)</b>	<b>\$ —</b>
<b>YIELD SPREAD</b>	<b>1.30 %</b>	<b>2.18 %</b>	<b>1.91 %</b>	<b>1.17 %</b>	<b>0.55 %</b>	<b>2.42 %</b>		

**Table 26: Interest Rate Sensitivity at December 31, 2021**

At December 31, 2021								
(in thousands except %)	Floating Rate	Within 3 Months	> 3 Months to 1 Year	> 1 to 3 Years	> 3 to 5 Years	> 5 Years	Non Interest Sensitive	Total
<b>Assets</b>								
Corporate	\$774,136	\$185,507	\$639,906	\$172,639	\$147,777	\$ 76,081	\$ 166,408	\$ 2,162,454
Securitization	53,147	14,064	42,173	287,194	1,240,266	—	8,772	1,645,616
	<u>827,283</u>	<u>199,571</u>	<u>682,079</u>	<u>459,833</u>	<u>1,388,043</u>	<u>76,081</u>	<u>175,180</u>	<u>3,808,070</u>
<b>Liabilities</b>								
Corporate	57,340	156,221	717,288	556,155	272,533	—	21,134	1,780,671
Securitization	—	16,277	42,781	271,466	1,263,617	—	—	1,594,141
	<u>57,340</u>	<u>172,498</u>	<u>760,069</u>	<u>827,621</u>	<u>1,536,150</u>	<u>—</u>	<u>21,134</u>	<u>3,374,812</u>
Shareholders' Equity	—	—	—	—	—	—	433,258	433,258
<b>GAP</b>	<b>\$769,943</b>	<b>\$ 27,073</b>	<b>\$(77,990)</b>	<b>\$(367,788)</b>	<b>\$(148,107)</b>	<b>\$ 76,081</b>	<b>\$ (279,212)</b>	<b>\$ —</b>
<b>YIELD SPREAD</b>	<b>1.58 %</b>	<b>2.87 %</b>	<b>1.93 %</b>	<b>1.36 %</b>	<b>0.67 %</b>	<b>7.24 %</b>		

**Regulatory Changes**

In May 2019, OSFI issued revisions to Guideline B-12 - *Interest Rate Risk Management*, which provides guidance on the Basel Committee on Banking Supervision's interest rate risk in the banking book measures, standardized stress scenarios, and enhancements to governance processes, controls and modelling. The Company adopted these revised requirements on January 1, 2022.

On January 31, 2022, OSFI announced the latest and final round of the internationally agreed-upon Basel III reforms into OSFI's capital, leverage, liquidity, and related disclosure guidelines for deposit-taking institutions. The revised rules released include (i) new leverage requirements; and (ii) new capital, liquidity and Pillar 3 disclosure requirements specifically for small and medium-sized banks. The revised rules begin to take effect in the second quarter of 2023.

**Market Risk**

Market risk is the exposure to adverse changes in the value of financial assets. Market risk includes price risk on marketable securities, execution risk, real estate values and commodity prices, among others.

**DESCRIPTION OF CAPITAL STRUCTURE**

Our authorized share capital consists of an unlimited number of common shares with no par value. At March 31, 2022, there were 31,372,921 common shares outstanding (December 31, 2021 - 29,620,939). At May 9, 2022, there were 31,419,022 common shares outstanding.

We issued \$3.4 million in new common shares in Q1 2022 (Q1 2021 - \$2.9 million) under the DRIP, which has historically provided MCAN with a reliable source of new capital and existing shareholders an opportunity to acquire additional shares at a discount to market value. Under the DRIP, dividends paid to shareholders are automatically reinvested in common shares issued out of treasury at the weighted average trading price for the five days preceding such issue less a discount of 2% until further notice from MCAN.

We issued \$28.8 million in new common shares on March 31, 2022 for our 2022 first quarter special stock dividend to shareholders (with fractional shares paid in cash) at the weighted average trading price for the five days preceding the record date of \$18.9326.

In 2021, we filed a Prospectus Supplement to our Base Shelf prospectus establishing an ATM Program to issue up to \$30 million common shares to the public from time to time over a 2 year period at the market prices prevailing at the time of sale. The volume and timing of distributions under the ATM Program will be determined at our sole discretion. During Q1 2022, we sold 24,300 common shares at a weighted average price of \$17.76 for gross proceeds of \$440,000 and net proceeds of \$404,000 including \$9,000 of commission paid to our agent and \$27,000 of other share issuance costs under the ATM Program.

For additional information related to share capital, refer to Note 12 to the interim consolidated financial statements.

## OFF-BALANCE SHEET ARRANGEMENTS

We have contractual obligations relating to outstanding commitments for future fundings of corporate mortgages and our investments in non-marketable securities. Only a portion of the mortgage commitments that we issue are expected to fund. Accordingly, these amounts do not necessarily represent the future cash requirements of the Company.

**Table 27: Contractual Commitments**

At March 31, 2022						
(in thousands)	Within 3 months	> 3 Months to 1 Year	> 1 to 3 Years	> 3 to 5 Years	> 5 Years	Total
Mortgage funding commitments	\$ 234,873	\$ 210,970	\$ 216,995	\$ —	\$ —	\$ 662,838
Commitment - TAS	291	146	2,577	1,615	—	4,629
Commitment - TAS Co	—	—	1,250	—	—	1,250
Commitment - KSSMF	1,500	4,500	2,625	—	—	8,625
Commitment - Pearl	—	1,041	—	—	—	1,041
Commitment - Crown	6,485	—	10,816	—	—	17,301
Commitment - KSHYF	1,500	4,500	6,350	—	28,844	41,194
	<b>\$ 244,649</b>	<b>\$ 221,157</b>	<b>\$ 240,613</b>	<b>\$ 1,615</b>	<b>\$ 28,844</b>	<b>\$ 736,878</b>

We retain mortgage servicing obligations relating to securitized insured multi family mortgages where balance sheet derecognition has been achieved. At March 31, 2022, these derecognized securitized insured multi family mortgages totalled \$72 million. For further information on our securitization activities, refer to Note 9 to the interim consolidated financial statements.

We provide letters of credit, which are not reflected on the interim consolidated balance sheet, for the purpose of supporting developer obligations to municipalities in conjunction with residential construction loans. If the developer defaults in its obligation to the municipalities, the municipalities may draw on the letters of credit, in which case we are obligated to fund the letters of credit. For further information, refer to Note 18 to the interim consolidated financial statements.

## DIVIDENDS

On May 9, 2022, the Board declared a regular quarterly cash dividend of \$0.36 per share to be paid on June 30, 2022 to shareholders of record as at June 15, 2022.

In order to take advantage of the tax benefits provided by the MIC status, we pay out all of MCAN's non-consolidated taxable income to shareholders through dividends. As a MIC, we are entitled to deduct the dividends that we pay to shareholders from our taxable income. Regular dividends are taxed as interest income to shareholders. We are able to pay capital gains dividends, which would be taxed as capital gains to shareholders. Dividends paid to foreign investors may be subject to withholding taxes. The Company has historically paid out regular dividends in cash but has the option to pay out its dividends in the form of cash or shares. In the event of a significant increase in taxable income relative to accounting income, the Company may look to pay out a combination of regular dividends in the form of cash and special dividends in the form of shares. This is consistent with our dividend policy and our obligations as a MIC, while at the same time providing a cost effective source of capital for the Company to support future growth and business operations.

## TRANSACTIONS WITH RELATED PARTIES

Related party transactions for the quarters ended March 31, 2022 and March 31, 2021 and related party balances at March 31, 2022 and December 31, 2021 are discussed in Notes 8 and 17 to the interim consolidated financial statements.

## FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The majority of our interim consolidated balance sheet consists of financial instruments, and the majority of net income (loss) is derived from the related income, expenses, gains and losses. Financial instruments include cash and cash equivalents, cash held in trust, marketable securities, mortgages, non-marketable securities, other loans, financial liabilities from securitization, term deposits and loans payable, which are discussed throughout this MD&A.

The use of financial instruments exposes us to liquidity and funding, credit, interest rate and market risk. A discussion of these risks and how they are managed is found in the "Risk Management" section of this MD&A.

Information on the financial statement classification and amounts of income, expenses, gains and losses associated with financial instruments are located in the "Results of Operations" and "Financial Position" sections of this MD&A. Information on

the determination of the fair value of financial instruments is located in the “Critical Accounting Estimates and Judgments” section of this MD&A.

## PEOPLE

At March 31, 2022, we had 127 team members (December 31, 2021 - 128).

## CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the Company’s interim consolidated financial statements requires management to make judgments, estimations and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. Estimates are considered carefully and reviewed at an appropriate level within MCAN. We believe that our estimates of the value of our assets and liabilities are appropriate. However, changes in these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the affected assets or liabilities in future periods.

For a detailed discussion of critical accounting estimates and judgments, refer to the “Critical Accounting Estimates and Judgments” section of the 2021 Annual MD&A.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

At March 31, 2022, the President and CEO, and CFO of MCAN, with the assistance of the Company’s Disclosure Committee comprised of members of management, have designed disclosure controls and procedures to provide reasonable assurance that (i) material information relating to MCAN is made known to the CEO and CFO and (ii) information required to be disclosed by us in reports we file or submit is recorded, processed, summarized and reported within the time periods specified in securities legislation, and have designed Internal Controls over Financial Reporting (“ICFR”) to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

As a result of changes to our operations due to the impact of COVID-19, we continue to have certain of our internal controls over financial reporting automated. There were no changes in our ICFR during the interim period ended March 31, 2022 that have materially affected, or are reasonably likely to materially affect, our control framework.

All internal control systems, no matter how well designed, have inherent limitations. As a result, even systems determined to be effective may not prevent or detect misstatements on a timely basis as systems can provide only reasonable assurance that the objectives of the control system are met. In addition, projections of any evaluation of the effectiveness of ICFR to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may change.

## NON-GAAP AND OTHER FINANCIAL MEASURES

We prepare our interim consolidated financial statements in accordance with IFRS, which is current GAAP. We use a number of financial measures and ratios to assess our performance. Some of these measures are not calculated in accordance with IFRS, are not defined by IFRS and do not have standardized meanings that would ensure consistency and comparability between other issuers using these measures. The non-GAAP and other financial measures used in this MD&A are defined as follows:

### Non-GAAP Financial Measures

#### *Net Corporate Mortgage Spread Income*

Non-GAAP financial measure that is an indicator of net interest profitability of income-earning corporate assets less cost of funding for our corporate mortgage portfolio. It is calculated as the difference between corporate mortgage interest and term deposit interest and expenses as reported on the interim consolidated statements of income. A detailed calculation can also be found in Table 4 of this MD&A.

**Table 28: Net Corporate Mortgage Spread Income**

(in thousands)				
For the Quarters Ended March 31	2022	2021	Change (\$)	
Mortgage interest - corporate assets	\$ 20,508	\$ 15,796		
Term deposit interest and expenses	8,518	7,556		
<b>Net Corporate Mortgage Spread Income</b>	<b>\$ 11,990</b>	<b>\$ 8,240</b>	<b>\$</b>	<b>3,750</b>

*Net Securitized Mortgage Spread Income*

Non-GAAP financial measure that is an indicator of net interest profitability of income-earning securitized assets less cost of securitized liabilities for our securitized mortgage portfolio. It is calculated as the difference between securitized mortgage interest and interest on financial liabilities from securitization as reported on the interim consolidated statements of income. A detailed calculation can also be found in Table 6 of this MD&A.

**Table 29: Net Securitized Mortgage Spread Income**

(in thousands)				Change
For the Quarters Ended March 31	2022	2021		(\$)
Mortgage interest - securitized assets	\$ 7,257	\$ 6,632		
Interest on financial liabilities from securitization	5,249	4,426		
<b>Net Securitized Mortgage Spread Income</b>	<b>\$ 2,008</b>	<b>\$ 2,206</b>	<b>\$</b>	<b>(198)</b>

**Supplementary Financial Measures***Average Rates*

Supplementary financial measures that are an indicator of interest profitability of income-earning assets or the cost of liabilities. It is calculated as income or expense as a percentage of average interest-earning assets or liabilities balance. This financial measure includes average interest rates for (i) mortgages - corporate portfolios; (ii) term deposit interest and expenses; (iii) mortgages - securitized portfolio; and (iv) financial liabilities from securitization. The average income-earning asset or liability balance that is incorporated into the average interest rate calculations is calculated on either a daily or monthly basis depending on the nature of the asset or liability.

*Spread of Corporate Mortgages over Term Deposit Interest and Expenses*

Supplementary financial measure that is an indicator of net interest profitability of income-earning corporate assets less cost of funding. The spread of corporate mortgages over term deposit interest and expenses is calculated by taking the total corporate mortgage interest as a percentage of the average corporate mortgage average portfolio balance less the average term deposit interest and expenses rate.

*Spread of Securitized Mortgages over Liabilities*

Supplementary financial measure that is an indicator of net interest profitability of income-earning securitized assets less cost of securitized liabilities. The spread of securitized mortgages over liabilities is calculated by taking the securitized mortgage portfolio average interest rate less the financial liabilities average interest rate.

*Return on Average Shareholders' Equity*

Supplementary financial measure that measures profitability by presenting the annualized net income available (loss attributable) to shareholders as a percentage of the average capital deployed to earn the income (loss). It is calculated as net income (loss) divided by average shareholders' equity. Average shareholders' equity is calculated as a monthly average using all components of shareholders' equity.

*Arrears and Impaired Mortgage Ratios*

Supplementary financial measures that represent the ratio of arrears and impaired mortgages to mortgage principal for both the corporate and total (corporate and securitized) portfolios.

*Distribution Yield*

Supplementary financial measure that is an indicator of profitability on marketable and non-marketable securities. It is calculated by dividing the distribution income as a percentage of the average balance.

*Book Value per Common Share*

Supplementary financial measure that is calculated as total shareholders' equity divided by the number of common shares outstanding as of that date.

## GLOSSARY

### *Common Equity Tier 1, Tier 1, Tier 2 and Total Capital, Total Exposures, Regulatory Assets, Leverage Ratio and Risk-Weighted Asset Ratios*

These measures are calculated in accordance with OSFI's Capital Adequacy Requirements and Leverage Requirements guidelines.

### *Income Tax Capital Measures*

Income tax assets, income tax liabilities and income tax capital represent assets, liabilities and capital as calculated on a non-consolidated basis using the provisions of the Tax Act applicable to a MIC. The calculation of the income tax assets to capital ratio and income tax liabilities to capital ratio are based on these amounts.

### *Market Capitalization*

Market capitalization is calculated as the number of common shares outstanding multiplied by the closing common share price as of that date.

### *Limited Partner's At-Risk Amount*

The value of our equity investment in MCAP for income tax purposes is referred to as the Limited Partner's At-Risk Amount, which represents the cost base of the limited partner's investment in the partnership. The LP ARA is increased (decreased) by the partner's share of partnership income on a tax basis, increased by the amount of capital contributions into the partnership and reduced by distributions received from the partnership.

**CONSOLIDATED BALANCE SHEETS**  
(Unaudited) (in thousands of Canadian dollars)

	Note	March 31 2022	December 31 2021
<b>Assets</b>			
<b>Corporate Assets</b>			
Cash and cash equivalents		\$ 131,637	\$ 122,269
Marketable securities		67,013	62,693
Mortgages	6	1,901,940	1,806,146
Non-marketable securities	7	71,637	64,946
Equity investment in MCAP Commercial LP	8	97,218	96,186
Deferred tax assets		1,334	891
Other assets		9,972	9,323
		<b>2,280,751</b>	<b>2,162,454</b>
<b>Securitization Assets</b>			
Cash held in trust		50,101	53,148
Mortgages	10	1,658,839	1,583,697
Other assets	10	9,956	8,771
		<b>1,718,896</b>	<b>1,645,616</b>
		<b>\$ 3,999,647</b>	<b>\$ 3,808,070</b>
<b>Liabilities and Shareholders' Equity</b>			
<b>Liabilities</b>			
<b>Corporate Liabilities</b>			
Term deposits		\$ 1,782,887	\$ 1,660,992
Demand loans payable	18	107,337	57,340
Other loan payable to MCAP Securities Limited Partnership	17	—	41,205
Other liabilities		9,164	21,134
		<b>1,899,388</b>	<b>1,780,671</b>
<b>Securitization Liabilities</b>			
Financial liabilities from securitization	11	1,658,414	1,594,141
		<b>1,658,414</b>	<b>1,594,141</b>
		<b>3,557,802</b>	<b>3,374,812</b>
<b>Shareholders' Equity</b>			
Share capital	12	347,968	315,339
Contributed surplus		510	510
Retained earnings		93,367	117,409
		<b>441,845</b>	<b>433,258</b>
		<b>\$ 3,999,647</b>	<b>\$ 3,808,070</b>

The accompanying notes and shaded areas of the "Risk Management" section of Management's Discussion and Analysis of Operations are an integral part of these interim consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited) (in thousands of Canadian dollars except for per share amounts)

For the Quarters Ended March 31	Note	2022	2021
<b>Net Investment Income - Corporate Assets</b>			
Mortgage interest		\$ 20,508	\$ 15,796
Equity income from MCAP Commercial LP	8	5,219	6,742
Non-marketable securities		1,560	1,383
Marketable securities		966	805
Fees		584	417
Interest on cash and other income	17	117	117
Net gain on securities	14	1,189	3,920
		<b>30,143</b>	<b>29,180</b>
<b>Net Investment Income - Securitization Assets</b>			
Term deposit interest and expenses		8,518	7,556
Mortgage expenses	15	1,554	1,084
Interest on loans payable		558	65
Other financial expenses		10	—
Provision for (recovery of) credit losses	16	(1,255)	270
		<b>9,385</b>	<b>8,975</b>
		<b>20,758</b>	<b>20,205</b>
<b>Net Investment Income - Securitization Assets</b>			
Mortgage interest		7,257	6,632
Other securitization income		66	42
		<b>7,323</b>	<b>6,674</b>
<b>Operating Expenses</b>			
Interest on financial liabilities from securitization		5,249	4,426
Mortgage expenses	15	960	723
Recovery of credit losses	16	(1)	(20)
		<b>6,208</b>	<b>5,129</b>
		<b>1,115</b>	<b>1,545</b>
<b>Operating Expenses</b>			
Salaries and benefits		4,996	4,271
General and administrative		1,925	2,312
		<b>6,921</b>	<b>6,583</b>
<b>Net Income Before Income Taxes</b>			
		<b>14,952</b>	<b>15,167</b>
<b>Provision for (recovery of) income taxes</b>			
Current		—	—
Deferred		(527)	(757)
		<b>(527)</b>	<b>(757)</b>
<b>Net Income</b>			
		<b>\$ 15,479</b>	<b>\$ 15,924</b>
<b>Basic and diluted earnings per share</b>			
		\$ 0.52	\$ 0.64
<b>Cash dividends per share</b>			
		\$ 0.36	\$ 0.34
<b>Stock dividends per share</b>			
		\$ 0.97	\$ 0.85
<b>Weighted average number of basic and diluted shares (000's)</b>			
		29,732	24,833

The accompanying notes and shaded areas of the "Risk Management" section of Management's Discussion and Analysis of Operations are an integral part of these interim consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Unaudited) (in thousands of Canadian dollars)

For the Quarters Ended March 31	Note	2022	2021
<b>Share Capital</b>			
Balance, beginning of quarter		\$ 315,339	\$ 234,635
Share capital issued	12	32,629	23,970
Balance, end of quarter		<b>347,968</b>	<b>258,605</b>
<b>Contributed Surplus</b>			
		<b>510</b>	<b>510</b>
<b>Retained Earnings</b>			
Balance, beginning of quarter		117,409	111,367
Net income		15,479	15,924
Dividends declared	12	(39,521)	(29,537)
Balance, end of quarter		<b>93,367</b>	<b>97,754</b>
<b>Total Shareholders' Equity</b>		<b>\$ 441,845</b>	<b>\$ 356,869</b>

The accompanying notes and shaded areas of the "Risk Management" section of Management's Discussion and Analysis of Operations are an integral part of these interim consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited) (in thousands of Canadian dollars)

For the Quarters Ended March 31	Note	2022	2021
<b>Cash flows from (for):</b>			
<b>Operating Activities</b>			
Net income		\$ 15,479	\$ 15,924
Adjustments to determine cash flows relating to operating activities:			
Deferred taxes		(527)	(757)
Equity income from MCAP Commercial LP	8	(5,219)	(6,742)
Provision for (recovery of) credit losses	16	(1,256)	250
Net gain on securities		(1,189)	(3,920)
Amortization of securitized mortgage and liability transaction costs		1,708	826
Amortization of other assets		154	189
Changes in operating assets and liabilities:			
Marketable securities		(3,132)	(6,400)
Corporate and securitized mortgages		(171,063)	(226,232)
Non-marketable securities		(6,691)	(2,012)
Other assets		(1,957)	9,647
Cash held in trust		3,047	(2,948)
Term deposits		121,895	16,347
Financial liabilities from securitization		63,950	190,435
Other liabilities		(1,729)	4,164
<b>Cash flows from (for) operating activities</b>		<b>13,470</b>	<b>(11,229)</b>
<b>Investing Activities</b>			
Distributions from MCAP Commercial LP	8	4,187	4,815
Acquisition of capital and intangible assets		(30)	(34)
<b>Cash flows from investing activities</b>		<b>4,157</b>	<b>4,781</b>
<b>Financing Activities</b>			
Proceeds from issuance of common shares		404	—
Net change in demand loans		49,997	27,009
Other loan payable to MCAP Securities Limited Partnership		(41,205)	—
Repayment of premises lease liability		(87)	(84)
Dividends paid		(17,368)	(5,568)
<b>Cash flows from (for) financing activities</b>		<b>(8,259)</b>	<b>21,357</b>
Increase in cash and cash equivalents		9,368	14,909
Cash and cash equivalents, beginning of quarter		122,269	88,929
<b>Cash and cash equivalents, end of quarter</b>		<b>\$ 131,637</b>	<b>\$ 103,838</b>
<b>Supplementary Information</b>			
Interest received		\$ 27,801	\$ 21,732
Interest paid		16,354	12,400
Distributions received from securities		2,172	2,007

The accompanying notes and shaded areas of the "Risk Management" section of Management's Discussion and Analysis of Operations are an integral part of these interim consolidated financial statements.

**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

<b>Note</b>		
1.	Corporate Information	55
2.	Basis of Preparation	55
3.	Basis of Consolidation	55
4.	Summary of Significant Accounting Policies	56
5.	Summary of Significant Accounting Judgments and Estimates	56
6.	Mortgages - Corporate	57
7.	Non-Marketable Securities	64
8.	Equity Investment in MCAP Commercial LP	65
9.	Securitization Activities	66
10.	Mortgages - Securitized	67
11.	Financial Liabilities from Securitization	68
12.	Share Capital	68
13.	Dividends	69
14.	Net Gain on Securities	69
15.	Mortgage Expenses	69
16.	Provision for (Recovery of) Credit Losses	69
17.	Related Party Disclosures	70
18.	Credit Facilities	71
19.	Capital Management	71
20.	Financial Instruments	73
21.	Commitments and Contingencies	75

## 1. Corporate Information

MCAN Mortgage Corporation d/b/a MCAN Financial Group (the “Company” or “MCAN”) is a Loan Company under the *Trust and Loan Companies Act* (Canada) (the “Trust Act”) and a Mortgage Investment Corporation (“MIC”) under the *Income Tax Act* (Canada) (the “Tax Act”). MCAN has been doing business as MCAN Financial Group effective April 1, 2022. As a Loan Company under the Trust Act, the Company is subject to the guidelines and regulations set by the Office of the Superintendent of Financial Institutions Canada (“OSFI”). MCAN is incorporated in Canada with its head office located at 200 King Street West, Suite 600, Toronto, Ontario, Canada. MCAN is a public company listed on the Toronto Stock Exchange under the symbol MKP.

MCAN’s objective is to generate a reliable stream of income by investing in a diversified portfolio of Canadian mortgages, including residential, residential construction, non-residential construction and commercial loans, as well as other types of securities, loans and real estate investments, including our investment in MCAP Commercial LP (“MCAP”). MCAN employs leverage by issuing term deposits that are eligible for Canada Deposit Insurance Corporation deposit insurance and are sourced through a network of independent financial agents. The Company manages its capital and asset balances based on the regulations and limits of both the Tax Act and OSFI.

MCAN’s wholly-owned subsidiary, MCAN Home Mortgage Corporation, is an originator of residential mortgage products across Canada. MCAN Home Mortgage Corporation legally changed its name from XMC Mortgage Corporation effective April 1, 2022.

The interim consolidated financial statements were approved in accordance with a resolution of the Board of Directors (the “Board”) on May 9, 2022.

## 2. Basis of Preparation

The interim consolidated financial statements of the Company have been prepared on a condensed basis in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, using accounting policies consistent with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). These interim consolidated financial statements should be read in conjunction with the 2021 Annual Report.

The interim consolidated financial statements have been prepared on a historical cost basis, except for certain items carried at fair value as discussed in Note 4 to the Company’s annual consolidated financial statements for the year ended December 31, 2021. The interim consolidated financial statements are presented in Canadian dollars.

The disclosures that accompany the interim consolidated financial statements include the significant accounting policies applied (Note 4) and the significant accounting judgments and estimates (Note 5) applicable to the preparation of the interim consolidated financial statements. Certain disclosures are included in the shaded sections of the “Risk Management” section of Management’s Discussion and Analysis of Operations (the “MD&A”), as permitted by IFRS, and form an integral part of the interim consolidated financial statements.

The Company separates its assets into its corporate and securitization portfolios for reporting purposes. Corporate assets are funded by term deposits and share capital. Securitization assets consist primarily of mortgages that have been securitized through the *National Housing Act* (“NHA”) Mortgage-Backed Securities (“MBS”) program and subsequently sold to third parties in transactions that do not achieve derecognition of the mortgages. These assets are funded by the cash received from the sale of the associated securities, from which the Company records a financial liability from securitization.

## 3. Basis of Consolidation

The interim consolidated financial statements include the balances of MCAN and its wholly owned subsidiaries, after the elimination of intercompany transactions and balances. The Company consolidates those entities which it controls. The Company has control when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

#### 4. Summary of Significant Accounting Policies

The significant accounting policies applied by the Company in the preparation of its interim consolidated financial statements are the same as those disclosed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2021.

#### 5. Summary of Significant Accounting Judgments and Estimates

The preparation of the Company's interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the affected assets or liabilities in future periods.

##### *Significant influence*

Significant influence represents the power to participate in the financial and operating policy decisions of an investee but does not represent control or joint control over the entity. In determining whether it has significant influence over an entity, the Company makes certain judgments to form the basis for the Company's policies in accounting for its equity investments. Although MCAN's voting interest in MCAP was less than 20% at March 31, 2022, MCAN uses the equity basis of accounting for the investment as it has significant influence in MCAP per IAS 28, *Investments in Associates and Joint Ventures*, as a result of its entitlement to a position on MCAP's Board of Directors.

##### *Fair value of financial instruments*

Where the fair values of financial assets and financial liabilities recorded in the interim consolidated financial statements cannot be derived from active markets, they are determined using a variety of valuation techniques that may include the use of mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data is not available, estimates are required to establish fair values. These estimates include considerations of liquidity and model inputs such as discount rates, prepayment rates and default rate assumptions for certain investments.

##### *Impairment of financial assets*

The measurement of impairment losses under IFRS 9 across all categories of financial assets requires judgment, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Company groups its financial assets into stage 1, stage 2 and stage 3, depending on whether the assets are performing, in arrears or impaired. The Company's allowance for expected credit loss ("ECL") calculations are model outputs with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgments and estimates include:

- The Company's criteria for assessing if there has been a significant increase in credit risk which results in allowances being measured on a lifetime versus 12-month ECL basis;
- The segmentation of financial assets for the purposes of assessing ECL on a collective basis;
- Development of ECL models, including the various formulas and the choice of inputs;
- Determination of associations between macroeconomic scenarios and economic inputs, such as unemployment levels and collateral values, and the effect on Probability of Default, Loss Given Default, and Exposure at Default; and
- Forward-looking information used as economic inputs.

The Company may also make qualitative adjustments or overlays using expert credit judgment in the calculations of ECLs, which represent accounting judgments and estimates which have been heightened due to the COVID-19 and current inflationary environments. Key judgments and estimates, including around probability weights to assign to each scenario and the impacts of government policy and stimulus measures, will be heavily influenced by the extent and severity of these events. These judgments and estimates have been made with reference to the facts, projections and other circumstances at the interim consolidated balance sheet dates. IFRS 9 does not permit the use of hindsight in measuring provisions for credit losses. Any new forward-looking information subsequent to the interim consolidated balance sheet dates are reflected in the measurement of provisions for credit losses in future periods, as appropriate.

*Mortgage prepayment rates*

In calculating the rate at which borrowers prepay their mortgages, the Company makes estimates based on its historical experience. These assumptions impact the timing of revenue recognition and the amortization of mortgage premiums using the effective interest rate method (“EIM”).

**6. Mortgages - Corporate****(a) Summary**

At March 31, 2022	Gross		Allowance			Total	Net Principal
	Principal	Stage 1	Stage 2	Stage 3			
<b>Corporate Portfolio:</b>							
Residential mortgages							
Insured	\$ 210,401	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 210,401
Uninsured	835,179	1,097	231	27	1,355		833,824
Uninsured - completed inventory	38,136	200	—	—	200		37,936
Construction loans	726,297	3,378	92	—	3,470		722,827
Commercial loans							
Multi family residential	79,178	222	77	—	299		78,879
Other commercial	18,139	6	60	—	66		18,073
	<b>\$ 1,907,330</b>	<b>\$ 4,903</b>	<b>\$ 460</b>	<b>\$ 27</b>	<b>\$ 5,390</b>		<b>\$ 1,901,940</b>

At December 31, 2021	Gross		Allowance			Total	Net Principal
	Principal	Stage 1	Stage 2	Stage 3			
<b>Corporate Portfolio:</b>							
Residential mortgages							
Insured	\$ 196,595	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 196,595
Uninsured	785,192	1,754	364	13	2,131		783,061
Uninsured - completed inventory	49,776	337	8	—	345		49,431
Construction loans	688,113	3,599	216	—	3,815		684,298
Commercial loans							
Multi family residential	74,961	150	115	—	265		74,696
Other commercial	18,156	7	84	—	91		18,065
	<b>\$ 1,812,793</b>	<b>\$ 5,847</b>	<b>\$ 787</b>	<b>\$ 13</b>	<b>\$ 6,647</b>		<b>\$ 1,806,146</b>

Gross principal as presented in the tables above includes unamortized capitalized transaction costs and accrued interest.

Uninsured - completed inventory loans are extended to developers to provide interim mortgage financing on residential units (condominium or freehold) that are completed or close to completion. Qualification criteria for the completed inventory classification include no substantial remaining construction risk, commencement of occupancy permits, potential sale and closing with a purchaser within 3-4 months or units near completion.

**(b) Mortgages by risk rating**

The Company's internal risk rating system involves judgment and combines multiple factors to arrive at a borrower-specific score to assess the borrower's probability of default and ultimately classify the mortgage into one of the categories listed below. For residential mortgages, these factors include, but are not limited to, the loan to value ratio, the borrower's ability to service debt, property location and credit score. For construction, commercial and uninsured completed inventory loans, these factors include, but are not limited to, borrower net worth, project presales, experience with the borrower, project location, debt serviceability and loan to value ratio.

The internal risk ratings presented below are defined as follows:

- **Insured Performing**: Mortgages that are insured by a federally regulated mortgage insurer that are not in arrears or default.
- **Very Low/Low**: Mortgages that have below average probability of default with credit risk that is lower than the Company's risk appetite and risk tolerance levels.
- **Normal/Moderate**: Mortgages that have a standard probability of default with credit risk that is within the Company's risk appetite and risk tolerance levels.
- **High/Higher**: Mortgages that may have a higher probability of default but are within the Company's risk appetite or have subsequently experienced an increase in credit risk. The proportion of mortgages originated in this category is managed to the Company's overall risk appetite and tolerance levels.
- **Monitored/Arrears**: For residential mortgages, mortgages that are past due but less than 90 days in arrears or mortgages for which an escalated concern has arisen. For construction, commercial and uninsured completed inventory loans, mortgages where the performance trend is negative or where debt serviceability may be in jeopardy.
- **Impaired/Default**: Mortgages that are over 90 days past due or mortgages for which there is objective evidence of impairment.

The table below shows the credit quality of the Company's corporate mortgage portfolio based on the Company's internal risk rating system and stage classification. The Company's policy that outlines whether ECL allowances are calculated on an impaired or performing basis is discussed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2021.

(Dollar amounts in thousands except for per share amounts)

At	March 31, 2022				December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>Residential mortgages</b>								
<b>Insured</b>								
Insured performing	\$ 202,077	\$ 6,821	\$ —	\$ 208,898	\$ 188,125	\$ 7,621	\$ —	\$ 195,746
Monitored/Arrears	1,281	60	—	1,341	—	59	—	59
Impaired/Default	—	—	162	162	—	—	790	790
	203,358	6,881	162	210,401	188,125	7,680	790	196,595
<b>Uninsured</b>								
Very low/Low	362,188	55,757	—	417,945	327,302	53,315	—	380,617
Normal/Moderate	329,942	39,951	—	369,893	317,481	41,903	—	359,384
High/Higher	34,252	3,256	—	37,508	30,040	3,043	—	33,083
Monitored/Arrears	3,093	4,974	—	8,067	8,985	829	—	9,814
Impaired/Default	—	—	411	411	—	—	163	163
	729,475	103,938	411	833,824	683,808	99,090	163	783,061
<b>Uninsured - completed inventory</b>								
High/Higher	37,936	—	—	37,936	45,982	3,449	—	49,431
	37,936	—	—	37,936	45,982	3,449	—	49,431
<b>Construction loans</b>								
High/Higher	709,482	9,791	—	719,273	666,728	14,048	—	680,776
Monitored/Arrears	—	3,554	—	3,554	—	3,522	—	3,522
	709,482	13,345	—	722,827	666,728	17,570	—	684,298
<b>Commercial loans</b>								
<b>Multi family residential</b>								
Very low/Low	—	—	—	—	10,081	—	—	10,081
Normal/Moderate	34,198	—	—	34,198	33,109	—	—	33,109
High/Higher	17,269	27,412	—	44,681	4,160	27,346	—	31,506
	51,467	27,412	—	78,879	47,350	27,346	—	74,696
<b>Other</b>								
Normal/Moderate	1,262	—	—	1,262	1,271	—	—	1,271
Monitored/Arrears	—	16,811	—	16,811	—	16,794	—	16,794
	1,262	16,811	—	18,073	1,271	16,794	—	18,065
	<b>\$1,732,980</b>	<b>\$ 168,387</b>	<b>\$ 573</b>	<b>\$1,901,940</b>	<b>\$1,633,264</b>	<b>\$ 171,929</b>	<b>\$ 953</b>	<b>\$1,806,146</b>

**(c) Mortgage allowances**

Quarters Ended March 31	2022				2021			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>Residential mortgages</b>								
<b>Insured</b>								
Allowance, beginning of quarter	\$ —	\$ —	\$ —	\$ —	\$ 3	\$ —	\$ —	\$ 3
Mortgages derecognized or repaid <sup>2</sup>	—	—	—	—	(2)	—	—	(2)
Total recovery	—	—	—	—	(2)	—	—	(2)
Allowance, end of quarter	—	—	—	—	1	—	—	1
<b>Uninsured</b>								
Allowance, beginning of quarter	\$ 1,754	\$ 364	\$ 13	\$ 2,131	\$ 1,513	\$ 663	\$ 157	\$ 2,333
Transfer to stage 1 <sup>3</sup>	102	(102)	—	—	150	(150)	—	—
Transfer to stage 2 <sup>3</sup>	(151)	151	—	—	(214)	234	(20)	—
Transfer to stage 3 <sup>3</sup>	(27)	—	27	—	(23)	—	23	—
Net remeasurement of allowance <sup>1</sup>	(747)	(141)	—	(888)	234	(298)	20	(44)
Originations <sup>4</sup>	285	—	—	285	512	—	—	512
Mortgages derecognized or repaid <sup>2</sup>	(119)	(41)	(13)	(173)	(74)	(68)	(84)	(226)
Total provision (recovery)	(657)	(133)	14	(776)	585	(282)	(61)	242
Write-offs	—	—	—	—	(1)	—	—	(1)
Allowance, end of quarter	1,097	231	27	1,355	2,097	381	96	2,574
<b>Uninsured - completed inventory</b>								
Allowance, beginning of quarter	\$ 337	\$ 8	\$ —	\$ 345	\$ 500	\$ 205	\$ —	\$ 705
Net remeasurement of allowance <sup>1</sup>	(137)	—	—	(137)	(92)	(89)	—	(181)
Mortgages derecognized or repaid <sup>2</sup>	—	(8)	—	(8)	(20)	—	—	(20)
Total recovery	(137)	(8)	—	(145)	(112)	(89)	—	(201)
Allowance, end of quarter	200	—	—	200	388	116	—	504
<b>Construction loans</b>								
Allowance, beginning of quarter	\$ 3,599	\$ 216	\$ —	\$ 3,815	\$ 2,609	\$ 191	\$ —	\$ 2,800
Transfer to stage 1 <sup>3</sup>	469	(469)	—	—	149	(149)	—	—
Transfer to stage 2 <sup>3</sup>	(603)	603	—	—	(163)	163	—	—
Net remeasurement of allowance <sup>1</sup>	(243)	(258)	—	(501)	221	(169)	—	52
Originations <sup>4</sup>	203	—	—	203	209	—	—	209
Mortgages derecognized or repaid <sup>2</sup>	(47)	—	—	(47)	(191)	—	—	(191)
Total provision (recovery)	(221)	(124)	—	(345)	225	(155)	—	70
Allowance, end of quarter	3,378	92	—	3,470	2,834	36	—	2,870

(Dollar amounts in thousands except for per share amounts)

Quarters Ended March 31	2022				2021			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>Commercial loans</b>								
<b>Multi family residential</b>								
Allowance, beginning of quarter	\$ 150	\$ 115	\$ —	\$ 265	\$ 146	\$ —	\$ —	\$ 146
Transfer to stage 2 <sup>3</sup>	—	—	—	—	(246)	246	—	—
Net remeasurement of allowance <sup>1</sup>	57	(38)	—	19	158	—	—	158
Originations <sup>4</sup>	30	—	—	30	70	—	—	70
Mortgages derecognized or repaid <sup>2</sup>	(15)	—	—	(15)	—	—	—	—
Total provision	72	(38)	—	34	(18)	246	—	228
Allowance, end of quarter	222	77	—	299	128	246	—	374
<b>Other</b>								
Allowance, beginning of quarter	\$ 7	\$ 84	\$ —	\$ 91	\$ 36	\$ 181	\$ —	\$ 217
Net remeasurement of allowance <sup>1</sup>	(1)	(24)	—	(25)	16	(83)	—	(67)
Total recovery	(1)	(24)	—	(25)	16	(83)	—	(67)
Allowance, end of quarter	6	60	—	66	52	98	—	150
<b>Total</b>								
Allowance, beginning of quarter	\$ 5,847	\$ 787	\$ 13	\$ 6,647	\$ 4,807	\$ 1,240	\$ 157	\$ 6,204
Transfer to stage 1 <sup>3</sup>	571	(571)	—	—	299	(299)	—	—
Transfer to stage 2 <sup>3</sup>	(754)	754	—	—	(623)	643	(20)	—
Transfer to stage 3 <sup>3</sup>	(27)	—	27	—	(23)	—	23	—
Net remeasurement of allowance <sup>1</sup>	(1,071)	(461)	—	(1,532)	537	(639)	20	(82)
Originations <sup>4</sup>	518	—	—	518	791	—	—	791
Mortgages derecognized or repaid <sup>2</sup>	(181)	(49)	(13)	(243)	(287)	(68)	(84)	(439)
Total provision (recovery)	(944)	(327)	14	(1,257)	694	(363)	(61)	270
Write-offs	—	—	—	—	(1)	—	—	(1)
<b>Allowance, end of quarter</b>	<b>\$ 4,903</b>	<b>\$ 460</b>	<b>\$ 27</b>	<b>\$ 5,390</b>	<b>\$ 5,500</b>	<b>\$ 877</b>	<b>\$ 96</b>	<b>\$ 6,473</b>

<sup>1</sup> Represents the change in the allowance related to changes in model parameters, inputs, and assumptions. This includes remeasurement between 12 month and lifetime ECLs following stage transfers, changes to forward-looking macroeconomic conditions, changes in the level of risk, and changes to other parameters used in the ECL model.

<sup>2</sup> Reflects the decrease in the allowance related to mortgages that were repaid or derecognized during the period.

<sup>3</sup> Represents movements between ECL stages and excludes the impact to the allowance of remeasurement between 12 month and lifetime ECLs and changes in risk.

<sup>4</sup> Reflects the increase in allowance related to mortgages newly recognized during the period. This includes mortgages that were newly originated, purchased, or re-recognized following a modification of terms.

ECLs are calculated through three probability-weighted forward-looking scenarios: base, favourable, and unfavourable. ECLs are sensitive to the macroeconomic variables used in the three forward-looking scenarios and the probability weights assigned to those forecasts. The macroeconomic variables used in these scenarios are projected over the specified forecast period and could have a material impact in determining ECLs.

The following table represents the average values of the macroeconomic variables used in these forecasts:

At March 31, 2022	Base		Favourable		Unfavourable	
	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>
<b>Macroeconomic variables</b>						
Housing Price Index (annual change)						
Canada	13.06%	2.27%	20.93%	2.78%	(1.99)%	1.76%
Greater Toronto Area	17.82%	2.82%	27.33%	3.57%	(2.54)%	2.83%
Greater Vancouver Area	14.40%	2.70%	27.57%	3.60%	(2.56)%	2.85%
Gross domestic product (annual change)	3.43%	2.23%	4.43%	2.35%	0.68 %	1.98 %
Unemployment rate	5.42%	5.47%	4.92%	5.41%	6.67%	5.57%
Interest rates						
Prime rate	3.72%	4.33%	4.22%	4.83%	3.47%	4.08%

At December 31, 2021	Base		Favourable		Unfavourable	
	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>
<b>Macroeconomic variables</b>						
Housing Price Index (annual change)						
Canada	8.12%	0.80%	15.73%	1.31%	(4.06)%	0.30%
Greater Toronto Area	10.83%	0.95%	20.47%	1.69%	(5.16)%	1.69%
Greater Vancouver Area	8.99%	0.94%	20.64%	1.70%	(5.20)%	1.70%
Gross domestic product (annual change)	4.36%	2.49%	5.36%	2.61%	1.61 %	2.24%
Unemployment rate	5.72%	5.20%	5.22%	5.14%	6.97%	5.30%
Interest rates						
Prime rate	2.97%	3.74%	3.47%	4.24%	2.72%	3.49%

At March 31, 2021	Base		Favourable		Unfavourable	
	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>	Next 12 months <sup>1</sup>	2 to 5 years <sup>1</sup>
<b>Macroeconomic variables</b>						
Housing Price Index (annual change)						
Canada	14.35%	0.18%	22.29%	0.68%	1.64 %	(0.32)%
Greater Toronto Area	17.19%	0.38%	29.14%	0.87%	2.11 %	1.18%
Greater Vancouver Area	12.19%	0.29%	29.39%	0.88%	2.12 %	1.19%
Gross domestic product (annual change)	5.00%	3.27%	6.00%	3.39%	2.25 %	3.02%
Unemployment rate	7.83%	6.25%	7.33%	6.19%	9.21%	6.35%
Interest rates						
Prime rate	2.45%	2.45%	2.95%	2.95%	2.20%	2.20%

<sup>1</sup> The numbers represent the average values over the quoted period.

Historical regression methodology is used to relate ECL to key macroeconomic indicators including housing price indices, gross domestic product, unemployment rate and interest rates. Economic forecasts are determined based on a combination of external information and internal management judgments and estimates at the reporting date. The current inflationary environment, as well as COVID-19 have increased the level of uncertainty with respect to management's judgements and estimates including around probability weights to assign to each scenario, the impacts of monetary policy as well as various government support programs and their impact on the speed and shape of economic recovery; however, economic uncertainty continues to decrease since the initial shock of the pandemic. Since March 31, 2022, forecasts around these uncertainties have continued to evolve. Any new forward-looking information subsequent to March 31, 2022, will be reflected in the measurement of provisions for credit losses in future periods, as appropriate. This may add significant variability to provisions for credit losses in future periods.

The base scenario represents management's best estimate using all available economic forecasts in light of COVID-19 and the current inflationary environment. It assumes unemployment to remain relatively flat as the effect of COVID-19 restrictions are removed. Gross domestic product is expected to increase in 2022 and gradually increase going forward. Housing prices have increased under COVID-19 and are expected to continue to grow in 2022 with gradual increases going forward. The favourable scenario represents a speedier recovery with a faster decrease in unemployment and faster increases in gross domestic product and the housing price index. The unfavourable scenario represents the possibility of a recession and slower recovery, resulting in increases in the unemployment rate and decreases in housing prices in the short-term, and slower gross domestic product growth.

Assuming a 100% base case economic forecast with the incorporation of the impact of the migration of mortgages between stages, with all other assumptions held constant, the ECL for corporate mortgages at March 31, 2022 would be approximately \$3,980 (December 31, 2021 - \$5,255) compared to the reported ECL for corporate mortgages of \$5,390 (December 31, 2021 - \$6,647).

Assuming a 100% unfavourable economic forecast with the incorporation of the impact of the migration of mortgages between stages, with all other assumptions held constant, the ECL for corporate mortgages at March 31, 2022 would be approximately \$7,599 (December 31, 2021 - \$9,079) compared to the reported ECL for corporate mortgages of \$5,390 (December 31, 2021 - \$6,647).

#### (d) Mortgage arrears

Mortgages past due but not impaired are as follows:

At March 31, 2022	1 to 30 days	31 to 60 days	61 to 90 days	Total
Residential mortgages				
Insured	\$ 1,282	\$ —	\$ 59	\$ 1,341
Uninsured	5,739	2,007	321	8,067
	<b>\$ 7,021</b>	<b>\$ 2,007</b>	<b>\$ 380</b>	<b>\$ 9,408</b>
At December 31, 2021	1 to 30 days	31 to 60 days	61 to 90 days	Total
Residential mortgages				
Insured	\$ —	\$ 59	\$ —	\$ 59
Uninsured	9,814	—	—	9,814
	<b>\$ 9,814</b>	<b>\$ 59</b>	<b>\$ —</b>	<b>\$ 9,873</b>

Impaired mortgages (net of individual allowances) are as follows:

At	March 31, 2022			December 31, 2021		
	Residential Mortgages			Residential Mortgages		
	Insured	Uninsured	Total	Insured	Uninsured	Total
Ontario	\$ —	\$ 411	\$ 411	\$ —	\$ —	\$ —
Alberta	—	—	—	627	163	790
Atlantic Provinces	162	—	162	163	—	163
	<b>\$ 162</b>	<b>\$ 411</b>	<b>\$ 573</b>	<b>\$ 790</b>	<b>\$ 163</b>	<b>\$ 953</b>

**(e) Geographic analysis**

At March 31, 2022	Residential Mortgages	Construction Loans	Commercial Loans	Total	
Ontario	\$ 905,137	\$ 188,773	\$ 87,838	\$ 1,181,748	62.2 %
Alberta	77,202	81,453	—	158,655	8.3 %
British Columbia	61,345	452,601	—	513,946	27.0 %
Quebec	24,621	—	4,144	28,765	1.5 %
Atlantic Provinces	7,863	—	—	7,863	0.4 %
Other	5,993	—	4,970	10,963	0.6 %
	<b>\$ 1,082,161</b>	<b>\$ 722,827</b>	<b>\$ 96,952</b>	<b>\$ 1,901,940</b>	<b>100.0 %</b>

At December 31, 2021	Residential Mortgages	Construction Loans	Commercial Loans	Total	
Ontario	\$ 858,727	\$ 174,909	\$ 88,601	\$ 1,122,237	62.2 %
Alberta	73,079	65,010	—	138,089	7.6 %
British Columbia	57,250	444,379	—	501,629	27.8 %
Quebec	26,084	—	4,160	30,244	1.7 %
Atlantic Provinces	8,107	—	—	8,107	0.4 %
Other	5,840	—	—	5,840	0.3 %
	<b>\$ 1,029,087</b>	<b>\$ 684,298</b>	<b>\$ 92,761</b>	<b>\$ 1,806,146</b>	<b>100.0 %</b>

**(f) Other information**

Outstanding commitments for future fundings of mortgages are as follows:

At	March 31, 2022	December 31, 2021
Residential mortgages		
Insured	\$ 112,683	\$ 57,083
Uninsured	37,030	23,411
Uninsured - completed inventory	378	808
Construction loans	512,747	435,638
	<b>\$ 662,838</b>	<b>\$ 516,940</b>

Of the total outstanding commitments for future fundings, only a portion issued are expected to fund. Accordingly, these amounts do not necessarily represent future cash requirements of the Company.

The fair value of the corporate mortgage portfolio at March 31, 2022 was \$1,901,212 (December 31, 2021 - \$1,809,656). Fair values are calculated on a discounted cash flow basis using the prevailing market rates for similar mortgages.

At March 31, 2022, insured residential mortgages included \$64,016 (December 31, 2021 - \$50,828) of mortgages that had been securitized through the market MBS program; however, the underlying MBS security has been retained by the Company for liquidity purposes.

**7. Non-Marketable Securities**

At	March 31, 2022	December 31, 2021
KingSett High Yield Fund	\$ 46,215	\$ 44,595
Securitization Notes	5,207	6,449
TAS LP 3	5,371	5,371
KingSett Senior Mortgage Fund LP	6,435	4,125
TAS LP 3 Co-Invest LP	3,750	2,875
Crown Realty V Limited Partnership	2,700	—
Pearl Group Growth Fund LP	1,959	1,531
	<b>\$ 71,637</b>	<b>\$ 64,946</b>

KingSett High Yield Fund (“KSHYF”): The Company holds an investment in the KSHYF representing a 6.0% equity interest (December 31, 2021 - 6.2%). The KSHYF invests in mortgages secured by real estate including mezzanine, subordinate and bridge mortgages. As mortgage advances are made by the KSHYF, the Company advances its proportionate share. The KSHYF pays a base distribution of 9% per annum, and distributes any additional income earned on a quarterly basis. At March 31, 2022, the Company’s total remaining commitment to the KSHYF was \$41,194 (December 31, 2021 - \$22,472), consisting of \$12,350 available for capital advances for the KSHYF (December 31, 2021 - \$278) and \$28,844 that supports credit facilities throughout the life of the KSHYF (December 31, 2021 - \$22,194).

Securitization Notes: During 2019, the Company invested \$18,000 in Class A Securitization Notes. The issuer of the Securitization Notes is a wholly-owned subsidiary of MCAP. The Securitization Notes may have the right to future fee income from the renewals of a securitized insured mortgage portfolio. The expected final distribution date is no earlier than November 15, 2022. During Q1 2022, the Company received \$1,242 (Q1 2021 - \$796) in principal repayment and recorded \$114 (Q1 2021 - \$202) of interest income at the contractual rate of the Securitization Notes in net investment income from non-marketable securities on the interim consolidated statements of income.

TAS LP 3 (“TAS”): The Company holds an investment in TAS representing a 9.7% partnership interest (December 31, 2021 - 9.7%). At March 31, 2022, the Company’s total remaining commitment is \$4,629. TAS invests in, and develops, residential and mixed use properties.

KingSett Senior Mortgage Fund LP (“KSSMF”): The Company holds an investment in KSSMF representing a 1.2% partnership interest (December 31, 2021 - 0.9%). At March 31, 2022, the Company’s total remaining commitment is \$8,625. KSSMF invests in a diversified portfolio of mortgage loans secured by Canadian residential and commercial real estate.

TAS LP 3 Co-Invest LP (“TAS Co”): The Company holds an investment in TAS Co, in which it has a 34.8% partnership interest (December 31, 2021 - 34.8%). At March 31, 2022, the Company’s total remaining commitment is \$1,250. TAS Co invests in urban residential and mixed use properties that are being developed under repositioning plans.

Pearl Group Growth Fund LP (“Pearl”): The Company holds an investment in Pearl, in which it has a 6.9% partnership interest (December 31, 2021 - 6.9%). At March 31, 2022, the Company’s total remaining commitment is \$1,041. Pearl executes a value-add strategy by acquiring, redeveloping, entitling, leasing and project managing commercial properties in the Greater Toronto area.

Crown Realty V Limited Partnership (“Crown”): During 2022, the Company invested in Crown representing a 7.7% partnership interest, with an additional \$17,301 remaining commitment. Crown acquires, leases, manages and repositions commercial real estate properties across Ontario.

## 8. Equity Investment in MCAP Commercial LP

At March 31, 2022, the Company held a 13.94% equity interest in MCAP (December 31, 2021 - 13.94%), representing 4.0 million units held by MCAN (December 31, 2021 - 4.0 million) of the 28.7 million total outstanding MCAP partnership units (December 31, 2021 - 28.7 million).

The Company recognizes equity income from MCAP on a one-month lag such that equity income from MCAP is based on MCAP’s net income for the periods ended February 28 adjusted for the impacts of significant transactions or events up to the date of our financial statements.

Amongst the interparty rights in the MCAP partnership agreement, the majority partner in MCAP has the right to acquire MCAN’s entire partnership interest in MCAP at “fair market value”, which would be determined by an independent valuator agreed upon by both parties.

For the Quarters Ended March 31	2022	2021
Balance, beginning of quarter	\$ 96,186	\$ 88,263
Equity income	5,219	6,742
Distributions received	(4,187)	(4,815)
<b>Balance, end of quarter</b>	<b>\$ 97,218</b>	<b>\$ 90,190</b>

Selected MCAP financial information is as follows:

At	February 28 2022	November 30 2021
MCAP's balance sheet:		
Assets	\$ 45,323,503	\$ 44,844,502
Liabilities	44,615,445	44,143,848
Equity	708,058	700,654
<b>For the Quarters Ended February 28</b>	<b>2022</b>	<b>2021</b>
MCAP's revenue and net income:		
Revenue	\$ 198,759	\$ 186,485
Net income	\$ 37,439	\$ 48,047

## 9. Securitization Activities

The Company is an NHA MBS issuer, which involves the securitization of insured mortgages to create MBS. The Company issues MBS through its internal market MBS program and the Canada Housing Trust Canada Mortgage Bonds ("CMB") program.

The Company may sell MBS to third parties and may also sell the net economics and cash flows from the underlying mortgages ("interest-only strips") to third parties. The MBS portion of the mortgage represents the core securitized mortgage principal and the right to receive coupon interest at a specified rate. The interest-only strips represent the right to receive excess cash flows after satisfying the MBS coupon interest payment and any other expenses such as mortgage servicing.

Pursuant to the NHA MBS program, MBS investors receive monthly cash flows consisting of interest and scheduled and unscheduled principal payments. Canada Mortgage and Housing Corporation ("CMHC") makes principal and interest payments in the event of any MBS default by the issuer, thus fulfilling the Timely Payment guarantee to investors. All MBS issuers (including the Company) are required to remit scheduled mortgage principal and interest payments to Computershare, the designated Central Payor and Transfer Agent ("CPTA") for the program, even if these mortgage payments have not been collected from mortgagors. Similarly, at the maturity of the MBS pools that have been issued by the Company, any outstanding principal must be paid to the CPTA. If the Company fails to make a scheduled principal and interest payment to CPTA, CMHC may enforce the assignment of the mortgages included in all MBS pools in addition to other assets backing the MBS issued. In the case of mortgage defaults, MCAN is required to make scheduled principal and interest payments to the CPTA until legal enforcement proceedings are terminated at which time MCAN is required to transfer the full amount of any outstanding principal to the CPTA as part of the Timely Payment obligation and then place the mortgage/property through the insurance claims process to recover any losses. These defaults may result in cash flow timing mismatches that may marginally increase funding and liquidity risks.

During Q1 2022, MCAN securitized \$136,560 insured residential mortgages through the market MBS and CMB programs (Q1 2021 - \$227,935).

### Transferred financial assets that are not derecognized in their entirety

Since MCAN neither transfers nor retains substantially all of the risks and rewards of ownership on sale and retains significant continuing involvement through the provision of the Timely Payment obligation with respect to the majority of the market MBS program and residential mortgage CMB program sale transactions, MCAN continues to recognize the securitized mortgages (Note 10) and financial liabilities from securitization (Note 11) on its interim consolidated balance sheet.

### Transferred financial assets that are derecognized in their entirety but where the Company has a continuing involvement

MCAN securitizes insured multi family mortgages through the market MBS program and CMB program, and in some cases, sells MBS and the associated interest-only strips to third parties. In these instances, where MCAN transfers control of the asset or substantially all risks and rewards on sale, MCAN derecognizes the mortgages from its interim consolidated balance sheets. MCAN's continuing involvement is the ongoing obligation in its role as MBS issuer to service the mortgages and MBS until maturity.

In these circumstances, the derecognized MBS balance related to the market MBS program and CMB program are not reflected as an asset or liability on MCAN's interim consolidated balance sheets. The derecognized MBS mature as follows:

	2025	2026	2029	2030	Total
<b>At March 31, 2022</b>	\$ 15,900	\$ 8,626	\$ 13,491	\$ 33,576	\$ 71,593

## 10. Mortgages - Securitized

### (a) Summary

	Gross Principal	Allowance			Net Principal
		Stage 1	Stage 2	Total	
<b>At March 31, 2022</b>	\$ 1,658,842	\$ 3	\$ —	\$ 3	\$ 1,658,839
<b>At December 31, 2021</b>	1,583,702	5	—	5	1,583,697

### (b) Mortgages by Risk Rating

The Company's internal risk rating system involves judgment and combines multiple factors to arrive at a borrower-specific score to assess the borrower's probability of default and ultimately classify the mortgage into one of the categories listed in the table below. For residential mortgages, these factors include, but are not limited to, the loan to value ratio, the borrower's ability to service debt, property location and credit score. For a definition of internal risk ratings, refer to Note 6.

The table below shows the credit quality of the Company's securitized mortgage portfolio based on the Company's internal risk rating system and stage classification. The Company's policy that outlines whether ECLs are calculated on an impaired or performing basis is discussed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2021.

At	March 31, 2022				December 31, 2021			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Insured Performing	\$1,579,829	\$ 74,886	\$ —	\$1,654,715	\$1,506,925	\$ 71,907	\$ —	\$1,578,832
Monitored/Arrears	2,491	1,530	—	4,021	3,761	1,104	—	4,865
Impaired/Default	—	—	103	103	—	—	—	—
	<b>\$1,582,320</b>	<b>\$ 76,416</b>	<b>\$ 103</b>	<b>\$1,658,839</b>	<b>\$1,510,686</b>	<b>\$ 73,011</b>	<b>\$ —</b>	<b>\$1,583,697</b>

### (c) Mortgage allowances

The allowance for credit losses on the securitized portfolio at March 31, 2022 was \$3 (December 31, 2021 - \$5). The recovery of credit losses recorded during Q1 2022 was \$1 (Q1 2021 - recovery of credit losses of \$20).

### (d) Mortgage arrears

Securitized mortgages past due but not impaired are as follows:

	1 to 30 days	31 to 60 days	61 to 90 days	Total
<b>At March 31, 2022</b>	\$ 2,935	\$ 596	\$ 490	\$ 4,021
<b>At December 31, 2021</b>	4,674	191	—	4,865

Impaired securitized mortgages are as follows:

At	March 31, 2022	December 31, 2021
Atlantic Provinces	\$ 103	\$ —
	<b>\$ 103</b>	<b>\$ —</b>

**(e) Geographic analysis**

At	March 31, 2022		December 31, 2021	
Ontario	\$ 1,441,379	86.9 %	\$ 1,372,801	86.6 %
Alberta	119,161	7.2 %	112,500	7.1 %
British Columbia	54,471	3.3 %	54,371	3.4 %
Quebec	9,910	0.6 %	10,347	0.7 %
Atlantic Provinces	23,775	1.4 %	23,244	1.5 %
Other	10,143	0.6 %	10,434	0.7 %
	<b>\$ 1,658,839</b>	<b>100.0 %</b>	<b>\$ 1,583,697</b>	<b>100.0 %</b>

**(f) Other information**

Capitalized transaction costs are included in mortgages and are amortized using the EIM. At March 31, 2022, the unamortized capitalized transaction cost balance was \$13,524 (December 31, 2021 - \$12,380).

The fair value of the securitized mortgage portfolio at March 31, 2022 was \$1,677,469 (December 31, 2021 - \$1,603,120).

Other assets of \$9,956 at March 31, 2022 (December 31, 2021 - \$8,771), consist of interest-only strips from the Company's CMB insured multi family securitizations and prepaid expenses.

**11. Financial Liabilities from Securitization**

Total financial liabilities from securitization mature as follows:

At	March 31, 2022	December 31, 2021
2022	\$ 39,732	\$ 59,058
2023	61,547	64,355
2024	196,836	207,111
2025	553,139	577,081
2026	681,331	686,536
2027	125,829	—
	<b>\$ 1,658,414</b>	<b>\$ 1,594,141</b>

**12. Share Capital**

For the Periods Ended March 31	2022		2021	
	Number of Shares	Share Capital	Number of Shares	Share Capital
Balance, January 1	29,620,939	\$ 315,339	24,727,145	\$ 234,635
Issued				
Dividend reinvestment plan	199,049	3,404	184,072	2,874
At-the-market program	24,300	404	—	—
Stock dividend	1,528,633	28,821	1,223,499	21,096
<b>Balance, March 31</b>	<b>31,372,921</b>	<b>\$ 347,968</b>	<b>26,134,716</b>	<b>\$ 258,605</b>

The authorized share capital of the Company consists of unlimited common shares with no par value.

The Company issues shares under the dividend reinvestment plan ("DRIP") out of treasury at the weighted average trading price for the five days preceding such issue less a discount of 2%.

On February 22, 2022 (Q1 2021 - February 23, 2021), the Board declared a special stock dividend of \$0.97 per share (Q1 2021 - \$0.85 per share) paid on March 31, 2022 (Q1 2021 - March 31, 2021) to shareholders of record as of March 15, 2022 (Q1 2021 - March 15, 2021). The Company issued \$28,821 (Q1 2021 - \$21,096) in common shares out of treasury to shareholders (with fractional shares paid in cash) at the weighted average trading price for the five days preceding the record date of \$18.9326 (Q1 2021 - \$17.3178).

In 2021, the Company filed a Prospectus Supplement to its Base Shelf prospectus establishing an at-the-market equity program (“ATM Program”) to issue up to \$30,000 common shares to the public from time to time over a 2 year period at the market prices prevailing at the time of sale. The volume and timing of distributions under the ATM Program will be determined at MCAN’s sole discretion. During Q1 2022, we sold 24,300 common shares at a weighted average price of \$17.76 for gross proceeds of \$440 and net proceeds of \$404 including \$9 of commission paid to our agent and \$27 of other share issuance costs under the ATM Program.

The Company had no potentially dilutive instruments at March 31, 2022 or December 31, 2021.

### 13. Dividends

On May 9, 2022, the Board declared a quarterly regular cash dividend of \$0.36 per share to be paid on June 30, 2022 to shareholders of record as of June 15, 2022.

### 14. Net Gain on Securities

For the Quarters Ended March 31	2022	2021
Net realized gain (loss) on marketable securities	\$ (1,786)	\$ —
Net unrealized gain (loss) on marketable securities	2,975	3,920
	<b>\$ 1,189</b>	<b>\$ 3,920</b>

During Q1 2022, the Company had one REIT in its portfolio that had a mandatory corporate action resulting in privatization and as such the Company had a \$1,786 realized loss.

### 15. Mortgage Expenses

#### Corporate assets

For the Quarters Ended March 31	2022	2021
Mortgage servicing expense	\$ 1,157	\$ 754
Letter of credit expense	212	163
Other mortgage expenses	185	167
	<b>\$ 1,554</b>	<b>\$ 1,084</b>

Letter of credit expense relates to outstanding letters of credit under the Company’s credit facility, discussed in Note 18.

#### Securitization assets

Mortgage expenses associated with securitization assets for Q1 2022 of \$960 (Q1 2021 - \$723) consist primarily of mortgage servicing expenses.

### 16. Provision for (Recovery of) Credit Losses

For the Quarters Ended March 31	Note	2022	2021
<b>Corporate portfolio:</b>			
Stage 1 - provisions for (recoveries of) performing mortgages	6	\$ (944)	\$ 694
Stage 2 - provisions for (recoveries of) performing mortgages	6	(327)	(363)
Stage 3 - provisions for (recoveries of) impaired mortgages	6	14	(61)
		(1,257)	270
Other provisions (recoveries), net		2	—
<b>Provision for (recovery of) credit losses</b>		<b>(1,255)</b>	<b>270</b>
<b>Securitized portfolio:</b>			
Stage 1 - provisions for (recoveries of) performing mortgages	10	(1)	(18)
Stage 2 - provisions for (recoveries of) performing mortgages	10	—	(2)
<b>Recovery of credit losses</b>		<b>\$ (1)</b>	<b>\$ (20)</b>

## 17. Related Party Disclosures

### Transactions with MCAP

In Q1 2022, the Company entered into related party transactions with MCAP as follows:

- Purchase of mortgage origination and administration services of \$1,451 (Q1 2021 - \$1,036)
- Purchase of uninsured residential mortgages of \$2,342 (Q1 2021 - \$3,788)
- The Company has an agreement with MCAP Securities Limited Partnership, a wholly owned subsidiary of MCAP, whereby the Company can sell to MCAP Securities Limited Partnership insured residential mortgage commitments. The Company sold \$32,880 in commitments in Q1 2022 under this agreement and received revenue of \$369 recorded in interest on cash and other income on the consolidated statements of income.
- On November 3, 2021, the Company obtained a loan with reference to the fair value of a pool of insured residential mortgages from MCAP Securities Limited Partnership. At December 31, 2021, the carrying value of the loan payable was \$41,205. On January 27, 2022, the Company settled the loan with MCAP Securities Limited Partnership at the same referenced fair value price of the same pool of insured residential mortgages. Interest on the loan is included in interest on loans payable on the consolidated statements of income.

All related party transactions noted above were in the normal course of business.

### Share Unit Plans

The tables below outline activity relating to the Restricted Share Units Plan (“RSU”) and the Performance Share Units Plan (“PSU”).

For the Periods Ended March 31	2022		2021	
	RSU	PSU	RSU	PSU
Units outstanding, beginning of period	102,440	86,280	78,314	70,290
New units granted	32,808	41,799	27,456	28,926
Units issued as dividends	7,960	6,741	6,712	5,344
Units vested	(22,673)	(18,587)	(2,135)	(9,743)
Units forfeited	—	—	(4,155)	(4,155)
<b>Units outstanding, end of period</b>	<b>120,535</b>	<b>116,233</b>	<b>106,192</b>	<b>90,662</b>
Compensation expense for the period	\$ 226	\$ 153	\$ 100	\$ (144)
Outstanding liability, end of period	\$ 813	\$ 993	\$ 549	\$ 390

Of the total outstanding PSU units at Q1 2022 and Q1 2021, the Company has recorded a liability on all of these units.

### Executive Share Purchase Plan

At March 31, 2022, \$2,023 of loans were outstanding under the Executive Share Purchase Plan (the “Share Purchase Plan”) (December 31, 2021 - \$2,088). The shares are pledged as security for the loans and had a fair value of \$3,045 at March 31, 2022 (December 31, 2021 - \$2,962). In Q1 2022, MCAN recognized \$18 of interest income (Q1 2021 - \$14) on the Share Purchase Plan loans.

### Employee Share Ownership Plan

The Company has an Employee Share Ownership Plan whereby employees can elect to purchase common shares of the Company up to 6% of their annual earnings. The Company matches 50% of each employee’s contribution amount. During each pay period, all contributions are used by the plan’s trustee to purchase the common shares in the open market.

## 18. Credit Facilities

The Company had a demand loan revolver facility from a Canadian Schedule I Chartered bank bearing interest at prime plus 0.75% (3.45%) (December 31, 2021 - prime plus 0.75% (3.20%)). The facility limit was \$120,000. The facility was due and payable upon demand. At March 31, 2022, the outstanding loan payable was \$10,141 (December 31, 2021 - \$10,046). On April 13, 2022, this facility was revised to be a secured demand loan revolver facility at prime plus 0.25%. The amended facility limit is \$220,000.

Under the facility, there is a sublimit for issued letters of credit. Letters of credit have a term of up to one year from the date of issuance, plus a renewal clause providing for an automatic one-year extension at the maturity date subject to the bank's option to cancel by written notice at least 30 days prior to the letters of credit expiry date. The letters of credit are for the purpose of supporting developer obligations to municipalities in conjunction with residential construction loans. If the developer defaults in its obligation to the municipalities, the municipalities may draw on the letters of credit, in which case the Company is obligated to fund the letters of credit. At March 31, 2022, there were letters of credit in the amount of \$46,830 issued (December 31, 2021 - \$45,564) and additional letters of credit in the amount of \$24,249 committed but not issued (December 31, 2021 - \$11,795).

The Company has an agreement with a Canadian Schedule I Chartered bank that enables the Company to execute repurchase agreements for liquidity purposes. This facility allows the Company to encumber certain eligible securities for financing purposes. As part of the agreement, the Company may sell assets to the counterparty at a specified price with an agreement to repurchase at a specified future date. The interest rate on the borrowings is driven by market spot rates at the time of borrowing. At March 31, 2022, the outstanding facility balance was \$nil (December 31, 2021 - \$nil).

The Company has a demand loan credit agreement with a Canadian Schedule I Chartered bank for a \$100,000 senior secured mortgage warehouse facility (December 31, 2021 - \$50,000). The facility is used to fund insured residential mortgages prior to securitization activities. At March 31, 2022, the outstanding loan payable was \$97,190 (December 31, 2021 - \$47,290).

## 19. Capital Management

The Company's primary capital management objectives are to maintain sufficient capital for regulatory purposes and to earn acceptable and sustainable risk-weighted returns. Through the Company's risk management and corporate governance framework, assessments of current and projected asset growth, economic conditions, housing market activity, the interest rate environment and changes to credit quality are made to determine appropriate levels of capital. The Company expects to pay out all of MCAN's non-consolidated taxable income over time through dividends subject to final review and declaration by the Board. Capital growth is achieved through retained earnings, the DRIP, Executive Share Purchase Plan, rights offerings, public share offerings and stock dividends. Our capital management is primarily driven by the guidelines set out by the Tax Act and OSFI.

For further information, refer to the "Capital Management" section of the MD&A.

### Regulatory capital

As a Loan Company under the Trust Act, OSFI oversees the adequacy of the Company's capital. For this purpose, OSFI has imposed minimum capital to risk-weighted asset ratios and a minimum leverage ratio.

For further information on the Company's regulatory capital management, refer to the "Regulatory Capital" sub-section of the "Capital Management" section of the MD&A.

At	March 31, 2022	December 31, 2021
<b>Regulatory ratios (OSFI)</b>		
Share capital	\$ 347,968	\$ 315,339
Contributed surplus	510	510
Retained earnings	93,367	117,409
Deduction for equity investment in MCAP <sup>1</sup>	(53,002)	(52,734)
Eligible stage 1 and stage 2 allowances <sup>3</sup>	311	1,258
<b>Common Equity Tier 1 and Tier 1 Capital<sup>3</sup> (A)</b>	<b>389,154</b>	<b>381,782</b>
Tier 2 Capital <sup>3</sup>	5,055	5,381
<b>Total Capital<sup>3</sup></b>	<b>\$ 394,209</b>	<b>\$ 387,163</b>
<b>Total exposures/Regulatory assets</b>		
Consolidated assets	\$ 3,999,647	\$ 3,808,070
Less: deduction for equity investment in MCAP <sup>1</sup>	(53,002)	(52,734)
Other adjustments <sup>2</sup>	2,528	1,760
<b>Total on-balance sheet exposures</b>	<b>3,949,173</b>	<b>3,757,096</b>
Mortgage and investment funding commitments	736,878	558,511
Less: conversion to credit equivalent amount (50%)	(368,439)	(279,256)
Letters of credit	46,830	45,564
Less: conversion to credit equivalent amount (50%)	(23,415)	(22,782)
<b>Off-balance sheet items</b>	<b>391,854</b>	<b>302,037</b>
<b>Total exposures/Regulatory assets (B)</b>	<b>\$ 4,341,027</b>	<b>\$ 4,059,133</b>
<b>Leverage ratio (A / B)</b>	<b>8.96%</b>	<b>9.41%</b>

<sup>1</sup> The deduction for the equity investment in MCAP is equal to the equity investment balance less 10% of shareholders' equity and eligible stage 1 and stage 2 allowances.

<sup>2</sup> Certain items, such as negative cash balances, are excluded from total exposures but included in consolidated assets.

<sup>3</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and was 70% in fiscal 2020, 50% in fiscal 2021 and is set at 25% in fiscal 2022.

### Income tax capital

As a MIC under the Tax Act, the Company is limited to an income tax liabilities to capital ratio of 5:1 (or an income tax assets to capital ratio of 6:1), based on the non-consolidated balance sheet in the MIC entity measured at its tax value. For further information on the Company's income tax capital management, refer to the "Income Tax Capital" sub-section of the "Capital Management" section of the MD&A.

### Other Capital Management Activity

In conjunction with the annual strategic planning and budgeting process, the Company completes an Internal Capital Adequacy Assessment Process ("ICAAP") in order to ensure that it has sufficient capital to support its business plan and risk appetite. The ICAAP assesses the capital necessary to support the various inherent risks that the Company faces, including liquidity and funding, credit, interest rate, market, operational, regulatory compliance, strategic and reputational risks. The Company's business plan is also stress-tested under various adverse scenarios to determine the impact on results from operations and financial condition. The ICAAP is reviewed by both management and the Board and is submitted to OSFI annually. In addition, the Company performs stress testing on its internal forecasts for capital adequacy on a quarterly basis, and the results of such testing are reported to the Board.

## 20. Financial Instruments

The majority of the Company's consolidated balance sheet consists of financial instruments, and the majority of net income is derived from the related income, expenses, gains and losses. Financial instruments include cash and cash equivalents, cash held in trust, marketable securities, mortgages, non-marketable securities, other loans, financial liabilities from securitization, term deposits and demand loans payable.

To measure financial instruments that are carried at fair value on the consolidated balance sheets, or for which fair value is disclosed, the following fair value hierarchy is used based on the inputs to the valuation:

Level 1: Quoted market prices observed in active markets for identical assets and liabilities.

Level 2: Directly or indirectly observable inputs for the assets or liabilities not included in level 1.

Level 3: Unobservable market inputs.

Financial instruments are classified at the lowest level of the hierarchy for which a significant input has been used. The fair value hierarchy requires the use of observable market inputs whenever obtainable.

The following tables summarize the fair values of financial assets measured at fair value through profit or loss ("FVPL") and financial assets and liabilities measured at amortized cost for which fair values are disclosed.

At March 31, 2022	Level 1	Level 2	Level 3	Total	Carrying Value
<b>Assets measured at FVPL</b>					
Marketable securities	\$ 67,013	\$ —	\$ —	\$ 67,013	\$ 67,013
Non-marketable securities - KSHYF <sup>1</sup>	—	—	46,215	46,215	46,215
Non-marketable securities - Securitization Notes <sup>2</sup>	—	—	5,207	5,207	5,207
Non-marketable securities - TAS <sup>8</sup>	—	—	5,371	5,371	5,371
Non-marketable securities - KSSMF <sup>1</sup>	—	—	6,435	6,435	6,435
Non-marketable securities - TAS Co <sup>8</sup>	—	—	3,750	3,750	3,750
Non-marketable securities - Crown <sup>8</sup>	—	—	2,700	2,700	2,700
Non-marketable securities - Pearl <sup>8</sup>	—	—	1,959	1,959	1,959
	<b>\$ 67,013</b>	<b>\$ —</b>	<b>\$ 71,637</b>	<b>\$ 138,650</b>	<b>\$ 138,650</b>
<b>Assets measured at amortized cost for which fair values are disclosed</b>					
Cash and cash equivalents	\$ 131,637	\$ —	\$ —	\$ 131,637	\$ 131,637
Mortgages - corporate <sup>3</sup>	—	—	1,901,212	1,901,212	1,901,940
Other assets - other loans <sup>4</sup>	—	—	3,452	3,452	3,452
Securitization program cash held in trust	50,101	—	—	50,101	50,101
Mortgages - securitized <sup>3</sup>	—	—	1,677,469	1,677,469	1,658,839
	<b>\$ 181,738</b>	<b>\$ —</b>	<b>\$ 3,582,133</b>	<b>\$ 3,763,871</b>	<b>\$ 3,745,969</b>
<b>Liabilities measured at amortized cost for which fair values are disclosed</b>					
Term deposits <sup>6</sup>	\$ —	\$ —	\$ 1,771,180	\$ 1,771,180	\$ 1,782,887
Demand loans payable <sup>5</sup>	—	—	107,337	107,337	107,337
Other liabilities - corporate <sup>5</sup>	—	—	9,164	9,164	9,164
Financial liabilities from securitization <sup>7</sup>	—	—	1,591,566	1,591,566	1,658,414
	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 3,479,247</b>	<b>\$ 3,479,247</b>	<b>\$ 3,557,802</b>

At December 31, 2021	Level 1	Level 2	Level 3	Total	Carrying Value
<b>Assets measured at FVPL</b>					
Marketable securities	\$ 62,693	\$ —	\$ —	\$ 62,693	\$ 62,693
Non-marketable securities - KSHYF <sup>1</sup>	—	—	44,595	44,595	44,595
Non-marketable securities - Securitization Notes <sup>2</sup>	—	—	6,449	6,449	6,449
Non-marketable securities - TAS <sup>8</sup>	—	—	5,371	5,371	5,371
Non-marketable securities - KSSMF <sup>1</sup>	—	—	4,125	4,125	4,125
Non-marketable securities - TAS Co <sup>8</sup>	—	—	2,875	2,875	2,875
Non-marketable securities - Pearl <sup>8</sup>	—	—	1,531	1,531	1,531
	<b>\$ 62,693</b>	<b>\$ —</b>	<b>\$ 64,946</b>	<b>\$ 127,639</b>	<b>\$ 127,639</b>
<b>Assets measured at amortized cost for which fair values are disclosed</b>					
Cash and cash equivalents	\$ 122,269	\$ —	\$ —	\$ 122,269	\$ 122,269
Mortgages - corporate <sup>3</sup>	—	—	1,809,656	1,809,656	1,806,146
Other assets - other loans <sup>4</sup>	—	—	2,685	2,685	2,685
Securitization program cash held in trust	53,148	—	—	53,148	53,148
Mortgages - securitized <sup>3</sup>	—	—	1,603,120	1,603,120	1,583,697
	<b>\$ 175,417</b>	<b>\$ —</b>	<b>\$ 3,415,461</b>	<b>\$ 3,590,878</b>	<b>\$ 3,567,945</b>
<b>Liabilities measured at amortized cost for which fair values are disclosed</b>					
Term deposits <sup>6</sup>	\$ —	\$ —	\$ 1,661,368	\$ 1,661,368	\$ 1,660,992
Other loan payable to MCAP Securities Limited Partnership <sup>5</sup>	—	—	41,205	41,205	41,205
Demand loan payable <sup>6</sup>	—	—	57,340	57,340	57,340
Other liabilities - corporate <sup>5</sup>	—	—	21,134	21,134	21,134
Financial liabilities from securitization <sup>7</sup>	—	—	1,579,812	1,579,812	1,594,141
	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 3,360,859</b>	<b>\$ 3,360,859</b>	<b>\$ 3,374,812</b>

<sup>1</sup> Fair value is based on the redemption value.

<sup>2</sup> Fair value of investment in securitized notes is determined by discounting the expected future cash flows of the future fee income from the renewals of a securitized insured mortgage portfolio. The significant unobservable input is the discount rate.

<sup>3</sup> Fair value of corporate and securitized fixed rate mortgages are calculated based on discounting the expected future cash flows of the mortgages, adjusting for credit risk and prepayment assumptions at current market rates for offered mortgages based on term, contractual maturities and product type. For variable rate mortgages, fair value is assumed to equal their carrying amount since there are no fixed spreads. The Company classifies its mortgages as Level 3 given the fact that although many of the inputs to the valuation models used are observable, non-observable inputs include the discount rate and the assumed level of prepayments.

<sup>4</sup> Fair value is assumed to be the carrying value as underlying loans are variable rate.

<sup>5</sup> The carrying value of the asset/liability approximates fair value.

<sup>6</sup> As term deposits are non-transferable by the deposit holders, there is no observable market. As such, the fair value of the term deposits is determined by discounting expected future cash flows of the deposits at current offered rates for deposits with similar terms.

<sup>7</sup> Fair value of financial liabilities from securitization is determined using current market rates for CMB and MBS.

<sup>8</sup> Fair value based on recent transaction price.

The following table shows the continuity of Level 3 financial assets measured at FVPL:

For the Periods Ended March 31	2022	2021
Balance, beginning of quarter	\$ 64,946	\$ 56,117
Advances / Purchases	7,933	2,808
Repayments / Dispositions	(1,242)	(796)
<b>Balance, end of quarter</b>	<b>\$ 71,637</b>	<b>\$ 58,129</b>

**Risk management**

The types of risks to which the Company is exposed include but are not limited to liquidity and funding risk, credit risk, interest rate risk and market risk. The Company's enterprise risk management framework includes policies, guidelines and procedures, with oversight by senior management and the Board. These policies are developed and implemented by management and reviewed and approved periodically by the Board. For the nature of these risks and how they are managed, please refer to the shaded sections of the "Risk Management" section of the MD&A. The shaded sections of the MD&A relating to liquidity and funding, credit, interest rate and market risks inherent in financial instruments form an integral part of these interim consolidated financial statements.

**21. Commitments and Contingencies**

The shaded section of the MD&A relating to commitment liquidity risk forms an integral part of these interim consolidated financial statements.

**DIRECTORS AND EXECUTIVE OFFICERS****DIRECTORS****Brian Chu**

Founding Partner, Bogart Robertson & Chu LLP  
 Member of Conduct Review, Corporate Governance and Human Resources Committee  
 Member of Enterprise Risk Management and Compliance Committee  
 Director since May 2021

**John Coke**

Corporate Director, MCAN  
 Member of Audit Committee  
 Member of Enterprise Risk Management and Compliance Committee  
 Director since May 2021

**Glenn Doré**

President, Teff Administration Inc.  
 Member of Audit Committee  
 Member of Conduct Review, Corporate Governance and Human Resources Committee  
 Director since May 2020

**Philip Gillin**

Corporate Director, MCAN  
 Member of Audit Committee  
 Chair of Enterprise Risk Management and Compliance Committee  
 Director since May 2020

**Gordon Herridge**

Corporate Director, MCAN  
 Chair of Audit Committee  
 Member of Conduct Review, Corporate Governance and Human Resources Committee  
 Director since May 2018

**Gaelen Morphet**

Chief Investment Officer, Cinnamon Investments ULC  
 Chair of Conduct Review, Corporate Governance and Human Resources Committee  
 Member of Enterprise Risk Management and Compliance Committee  
 Director since January 2018

**Derek Sutherland**

Chair of the Board, MCAN  
 President, Canadazil Capital Inc.  
 Director since May 2017

**Karen Weaver**

President and Chief Executive Officer, MCAN  
 Director since November 2011

**EXECUTIVE OFFICERS****Karen Weaver**

President and Chief Executive Officer

**Floriana Cipollone**

Senior Vice President and Chief Financial Officer

**Avish Buck**

Senior Vice President and Chief Operating Officer

**Carl Brown**

Senior Vice President, Investments & Corporate Development

**Aaron Corr**

Vice President and Chief Risk Officer

**Mike Jensen**

Vice President and Chief Compliance Officer  
 (Chief Anti Money Laundering & Privacy Officer)

**Brenna McGibney**

Vice President, Human Resources and Corporate Communications

**Sylvia Pinto**

Vice President, Corporate Secretary & Governance Officer

**Paul Gill**

Vice President, Information Technology

**Nazeera Khan**

Vice President and Chief Audit Officer

**Alysha Rahim**

Vice President, Finance

**Peter Ryan**

Vice President, Controller

**Justin Silva**

Vice President, Treasurer

## CORPORATE INFORMATION

### Head Office

200 King Street West, Suite 600  
Toronto, Ontario M5H 3T4  
Tel: 416-572-4880  
Tel: 1-855-213-6226 (toll free)  
Fax: 416-598-4142  
mcanexecutive@mcanfinancial.com

### Term Deposits

Tel: 1-800-387-9096 (toll free)  
Fax: 1-877-821-0710  
termdeposits@mcanfinancial.com

### Stock Listing

Toronto Stock Exchange  
Symbol: MKP

### Registrar and Transfer Agent

Computershare Investor Services Inc.  
100 University Avenue, 9<sup>th</sup> Floor  
Toronto, Ontario M5J 2Y1  
Tel: 1-800-564-6253

### Website

www.mcanfinancial.com

### General Information

For general enquiries about MCAN Mortgage Corporation d/b/a MCAN Financial Group please write to Ms. Sylvia Pinto, Corporate Secretary & Governance Officer (head office details above) or e-mail mcanexecutive@mcanfinancial.com.

### Dividend Reinvestment Plan ("DRIP")

For further information regarding MCAN's Dividend Reinvestment Plan, please visit:  
www.mcanfinancial.com

An Enrolment Form may be obtained at any time upon written request addressed to the Plan Agent, Computershare. Registered Participants may also obtain Enrolment Forms online at [www-us.computershare.com/investor](http://www-us.computershare.com/investor).

### Shareholders

For dividend information, change in share registration or address, lost certificates, estate transfers, or to advise of duplicate mailings, please call MCAN Mortgage Corporation's d/b/a MCAN Financial Group Registrar and Transfer Agent, Computershare (see left for contact).

### Report Copies

This MCAN Mortgage Corporation d/b/a MCAN Financial Group 2022 First Quarter Report is available for viewing/printing on our website at [www.mcanfinancial.com](http://www.mcanfinancial.com), and also on SEDAR at [www.sedar.com](http://www.sedar.com).

To request a printed copy, please contact Ms. Sylvia Pinto, Corporate Secretary & Governance Officer, or e-mail [mcanexecutive@mcanfinancial.com](mailto:mcanexecutive@mcanfinancial.com).





MCAN Financial Group  
600-200 King Street West, Toronto, ON M5H 3T4

[mcanfinancial.com](http://mcanfinancial.com)  
(855) 213-MCAN (6226)  
[mcanexecutive@mcanfinancial.com](mailto:mcanexecutive@mcanfinancial.com)