



MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2024

ORGANIZATION OF THE MANAGEMENT’S DISCUSSION AND ANALYSIS (“MD&A”)

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“Crown”, the “Corporation”, “we”, “us” or “our” refers to Crown Capital Partners Inc. and its consolidated subsidiaries.

Please refer to the Glossary of Terms which defines the names used throughout the MD&A in reference to operating companies, limited partnerships, portfolio companies and their respective subsidiaries.

Please also refer to Part 7 – Non-IFRS Measures where we discuss and define certain non-IFRS financial measures that we use to measure our business.

This MD&A should be read in conjunction with our unaudited condensed consolidated interim financial statements as at and for the nine months ended September 30, 2024 and the notes thereto, which have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (“IASB”); our MD&A in respect of the year ended December 31, 2023; our audited annual consolidated financial statements as at and for the year ended December 31, 2023 and the notes thereto, which have been prepared in accordance with IFRS Accounting Standards as issued by the IASB, and our other recent filings with Canadian securities regulatory authorities.

Additional information about the Corporation, including our Annual Information Form, is available on our website at www.crowncapital.ca and on the Canadian Securities Administrators’ website at www.sedar.com. Information contained in or otherwise accessible through the websites mentioned does not form part of this report. All references in this report to websites are inactive textual references and are not incorporated by reference.

PART 1 – OUR BUSINESS

BUSINESS OVERVIEW

Crown is an investment company that makes strategic investments, provides investment management services and co-invests in certain of our managed funds. We have operations and/or material investments in each of the network services, distribution services, specialty finance, distributed power and real estate markets. In the distributed power market and, prior to July 13, 2021, in the specialty finance market, we act(ed) as both an asset manager of capital pools invested in alternative asset classes, and as a direct investor, including minority ownership interests in certain of our managed investment funds.

Crown was founded by Crown Life Insurance Company and owned by it until 2002. We completed an initial public offering (“**IPO**”) in 2015 and our common shares (“**Common Shares**”) trade on the Toronto Stock Exchange under the symbol TSX:CRWN.

Our financial reporting features six reportable segments, as summarized below:

Reportable segments	Operations
Distribution services	Provision of end-to-end integrated ecommerce and business-to-business order fulfillment and distribution services, including warehousing and freight management.
Network services	Deployment and management of carrier-grade data networks to select underserved markets.
Specialty finance	Includes our investments in Crown Partners Fund and in corporate debt and equity securities.
Distributed power	Origination and management of, and investment in, distributed power investments and merchant power generation assets held through Crown Power Fund.
Real estate	Investment in, and development of, real estate properties and the provision of advisory and asset management services in respect of large-scale retail, entertainment and mixed-use properties.
Corporate and other	Includes our credit reporting subsidiary, Lumbermens, in addition to assets, liabilities, revenues and expenses that do not pertain directly to other reportable segments.

A summary of information presented in respect of reportable segments as at and for the nine months ended September 30, 2024 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30, 2024 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
Assets.....	\$ 30,477	\$ 60,108	\$ 5,379	\$ 38,054	\$ 32,948	\$ 5,395	\$ 172,361
Liabilities excl. non-controlling interests.....	23,161	39,850	-	201	13,413	54,503	131,128
Non-controlling interests.....	-	-	-	21,464	94	-	21,558
Net assets.....	7,316	20,258	5,379	16,389	19,441	(49,108)	19,675
Revenues.....	26,660	19,579	9	1,488	3,919	1,312	52,967
Share of losses of Crown Partners Fund.....	-	-	(15,132)	-	-	-	(15,132)
Cost of distribution services revenue.....	15,868	-	-	-	-	-	15,868
Cost of network services revenue.....	-	11,464	-	-	-	-	11,464
Finance costs.....	1,258	84	-	-	-	5,103	6,445
Depreciation and amortization.....	4,577	2,843	-	825	508	201	8,954
Income (loss) before income taxes.....	(285)	(949)	(11,590)	(522)	807	(5,284)	(17,823)
Adjusted EBITDA ²	1,756	1,799	166	15	1,163	(816)	4,083

1. For more information, refer to Note 18 - *Segment information* of the condensed consolidated interim financial statements.

2. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

A summary of information presented in respect of reportable segments as at and for the nine months ended September, 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30, 2023 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
Assets.....	\$ 34,717	\$ 36,373	\$ 24,086	\$ 46,516	\$ 28,956	\$ 8,354	\$ 179,002
Liabilities excl. non-controlling interests.....	27,601	13,509	3,460	361	12,632	48,295	105,858
Non-controlling interests.....	-	-	-	26,591	-	-	26,591
Net assets.....	7,116	22,864	20,626	19,564	16,324	(39,941)	46,553
Revenues.....	26,154	21,530	-	1,932	2,629	1,406	53,651
Share of earnings of Crown Partners Fund.....	-	-	2,500	-	-	-	2,500
Cost of distribution services revenue.....	18,232	-	-	-	-	-	18,232
Cost of network services revenue.....	-	12,781	-	-	-	-	12,781
Finance costs.....	1,158	89	-	-	-	3,514	4,761
Depreciation and amortization.....	4,083	2,170	-	5	410	242	6,910
Income (loss) before income taxes.....	(2,482)	115	2,149	757	(133)	(4,696)	(4,290)
Adjusted EBITDA ²	(1,138)	1,845	2,794	639	154	(1,040)	3,254

1. For more information, refer to Note 18 - *Segment information* of the condensed consolidated interim financial statements.

2. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

For discussion regarding each of our reportable segments, please refer to *Part 3 – Review of Operations*.

BASIS OF CONSOLIDATION

All entities that we control are consolidated for financial reporting purposes. Certain contractual arrangements also provide us with the irrevocable ability to direct the activities of managed funds such that we are deemed to control entities in which we hold only a minority economic interest. As a result, we include 100% of the revenues and expenses of Crown Power Fund in our Consolidated Statements of Comprehensive (Loss) Income, even though a substantial portion of net income of this subsidiary is attributable to non-controlling interests. Furthermore, we include all assets and liabilities of Crown Power Fund in our Consolidated Statements of Financial Position and include the portion of equity held by others as non-controlling interests.

Intercompany revenues and expenses between Crown and its subsidiaries are eliminated in our Consolidated Statements of Comprehensive Loss; however, certain of these items affect the attribution of net income between shareholders of the Corporation (“**Shareholders**”) and non-controlling interests. For example, management fees paid by investment fund subsidiaries are eliminated from consolidated revenues and expenses. However, as the Shareholders are attributed all of the fee revenues while only attributed their proportionate share of the investment funds’ expenses, the amount of net income attributable to Shareholders is increased with a corresponding decrease in the net income attributable to non-controlling interests.

The financial results of the Corporation as at and for the three and nine months ended September, 2024 discussed in this MD&A include the results of operations of CCF III, CCFC, Crown Partners Fund as an equity-accounted associate, Crown Partners Fund GP, Crown Power Fund, Crown Power GP, Crown Private Credit Fund, Onsite Power, WireIE and its wholly owned subsidiaries WireIE Canada and WireIE Development Inc, WireIE Inc., Galaxy, Community Network Partners, PenEquity Development GP Inc., PDLP, PSCC, PBC, Lumbermens, Go Direct Global and its wholly owned subsidiaries Go Direct SCS and Go Direct America, PenEquity Inc., LESC, Wilson Creek Energy and 16277811 Canada Inc. from August 9, 2024.

PART 2 – REVIEW OF CONSOLIDATED FINANCIAL RESULTS

The following section contains a discussion and analysis of line items presented within our unaudited condensed consolidated interim financial statements.

OVERVIEW

For the three months ended September 30, 2024, we recognized a net loss of \$(2.7) million (2023 - \$(1.8) million). Adjusted EBITDA¹ for the third quarter of 2024 was \$0.8 million (2023 - \$0.4 million), an increase of \$0.4 million over the prior-year quarter, due primarily to improvements in earnings from Distribution Services, Network Services and Corporate and Other segments partially offset by decreased earnings in Distributed Power, Specialty Finance and Real Estate segments. A summary in respect of our results for the three months ended September 30, 2024 include the following:

- Our Distribution Services segment recorded a net loss before income taxes of \$(0.1) million (2023 - \$(0.4) million) and Adjusted EBITDA of \$0.5 million (2023 - \$0.3 million) with the improvement attributable to the impact of operational efficiencies and the ongoing ramp up of facilities that commenced operations in 2022 and 2023. Distribution Services revenue increased by 1.9% compared with 2023 due primarily to increased utilization in the Columbus and Reno warehouses.
- Our Network Services segment reported a net loss before income taxes of \$(0.5) million (2023 - \$(1.1) million) and Adjusted EBITDA of \$0.4 million (2023 - \$(0.5) million) with the improvement attributable to additional margins from bandwidth and hardware sales at Galaxy. Network Services revenue decreased by 10.3% compared with 2023 due to a year-over-year revenue decline from WireIE, which experienced a continued runoff of customer contracts, and Galaxy, for which a large construction-sector contract concluded in mid-Q2 2023, that more than offset modest growth from Community Network Partners in respect of revenues from the project in Brooks, Alberta.
- Our Real Estate segment recorded net income before income taxes of \$0.02 million (2023 - \$0.3 million) and Adjusted EBITDA of \$0.1 million (2023 - \$0.4 million). Real Estate revenues decreased by 16.5% year-over-year due to timing of fees from leasing commissions.
- Our Distributed Power segment recorded a net loss before income taxes of \$(0.3) million (2023 - net income before income taxes of \$0.4 million) and Adjusted EBITDA of \$(0.02) million (2023 - \$0.3 million) due primarily to a loss from merchant power operations. Distributed Power revenues decreased by 59.3% due to the reclassification of certain power assets as assets held for sale at the end of 2023 and to the consolidation of the Wilson Creek assets, resulting in the elimination of intercompany lease interest revenue, partially offset by related revenues from merchant power customers.
- Our Specialty Finance segment recorded net income before income taxes of \$0.2 million (2023 - \$0.2 million), representing our share of earnings of Crown Partners Fund, and Adjusted EBITDA of \$nil (2023 - \$0.1 million), representing income distributions from Crown Partners Fund.

Adjusted EBITDA¹ for the nine months ended September 30, 2024 was \$4.1 million (2023 - \$3.3 million), an increase of \$0.8 million over the prior-year period, due primarily to improvements in earnings from Distribution Services, Real Estate, and Corporate and Other segments partially offset by decreased earnings in Distributed Power and Specialty Finance segments.

¹ Adjusted EBITDA is not a standard measure under IFRS and may not be comparable to similar measures reported by other entities. Refer to *Part 7 – Non-IFRS Measures* for more information.

Since September 30, 2023, Crown has not satisfied certain financial covenants of the Crown Credit Facility and, accordingly, Canadian Western Bank (“CWB”) is contractually entitled to request immediate repayment of the outstanding loan in the amount of \$14.4 million as of November 12, 2024. The outstanding balance is presented as a current liability as at September 30, 2024. On December 29, 2023, the Crown Credit Facility was amended to reduce the operating loan limit from \$10.0 million to \$5.0 million and to provide additional security in support of the loan. On May 14, 2024, the Crown Credit Facility was amended to provide access on the operating loan to a maximum of \$2.0 million from May 1, 2024 to May 31, 2024, of \$4.0 million from June 1, 2024 to June 30, 2024, and of \$5.0 million from July 1, 2024 to July 31, 2024, all on a non-margined basis. On October 11, 2024, the Crown Credit Facility was amended to terminate the operating loan portion of the Crown Credit Facility on full repayment on or before October 15, 2024 and to revise the maturity date of the term loan portion of the Crown Credit Facility to December 31, 2024. The operating loan portion of the Crown Credit Facility was repaid in full on October 11, 2024.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$1.0 million due on June 30, 2024 in respect of the Debentures. Since July 31, 2024, this has constituted an event of default under the terms of the trust indenture that governs the Debentures. Accordingly, Debentureholders, subject to certain conditions, are contractually entitled to request immediate repayment of the outstanding balance of \$21.0 million, including principal and interest, but have not requested immediate repayment as of the date when Crown’s unaudited condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by the Corporation’s Board of Directors. Effective October 18, 2024, the Debentureholders approved amendments to the terms of the Debentures to: (i) extend the maturity of the of the Debentures from December 31, 2024 to December 31, 2026; (ii) amend the interest rate from 10% to 11% effective as of October 25, 2024 and from 11% to 12% effective as of December 31, 2025; (iii) amend the interest payment dates from occurring semi-annually on June 30 and December 31 each year to annually on December 31 of each year, with the next payment to occur on December 31, 2025 for the interest accrued from June 30, 2024 up to but excluding December 31, 2025; and (iv) grant a security interest to TSX Trust Company, as trustee for the Debentures, on all the Corporation’s property and assets, subject to permitted encumbrances, that will be subordinated to security on senior indebtedness limited to \$30.0 million and will rank pari passu with any indebtedness expressly stated to rank pari passu with the Debentures. Under the amendments, Debentureholders waived the default of the Corporation under the trust indenture for failure to make the June 30, 2024 interest payment, subject to the Corporation paying such interest by December 17, 2024.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$0.04 million due on June 30, 2024 in respect of the Subordinated Debentures. This constitutes an event of default, but the holders of the Subordinated Debentures have not requested immediate repayment as of the date when these condensed consolidated interim financial statements were approved by the Corporation’s Board of Directors.

INCOME STATEMENT ANALYSIS

The following table summarizes the financial results of the Corporation for the three and nine months ended September 30, 2024 and 2023:

FOR THE PERIODS ENDED SEP. 30 (THOUSANDS)	Three Months Ended			Nine Months Ended		
	2024	2023	Change	2024	2023	Change
Revenues						
Distribution services revenue.....	\$ 9,083	\$ 8,915	\$ 168	\$ 26,660	\$ 26,154	\$ 506
Network services revenue.....	6,951	7,843	(892)	19,579	21,530	(1,951)
Fees and other income.....	1,541	1,758	(217)	5,261	4,048	1,213
Distributed power interest revenue.....	157	686	(529)	525	1,852	(1,327)
Merchant power revenue.....	143	58	85	942	67	875
Total revenue	<u>17,875</u>	<u>19,260</u>	<u>(1,385)</u>	<u>52,967</u>	<u>53,651</u>	<u>(684)</u>
Share of earnings (losses) of Crown Partners Fund.....	235	210	25	(15,132)	2,500	(17,632)
Expenses						
Cost of distribution services revenue.....	(5,319)	(5,681)	362	(15,868)	(18,232)	2,364
Cost of network services revenue.....	(4,113)	(5,695)	1,582	(11,464)	(12,781)	1,317
Cost of merchant power revenue.....	(525)	-	(525)	(1,332)	(12)	(1,320)
Salaries and benefits.....	(3,932)	(3,966)	34	(10,882)	(10,997)	115
Share-based compensation recovery (expense).....	358	(2)	360	836	45	791
Performance bonus (expense) recovery.....	-	(3)	3	3,533	(351)	3,884
General and administration.....	(1,993)	(2,163)	170	(5,734)	(6,400)	666
Foreign exchange (loss) gain.....	(100)	223	(323)	261	63	198
Depreciation and amortization.....	(3,028)	(2,365)	(663)	(8,954)	(6,910)	(2,044)
Provision for expected credit losses.....	(326)	-	(326)	(335)	(3)	(332)
Finance costs.....	(2,413)	(1,754)	(659)	(6,445)	(4,761)	(1,684)
Total expenses	<u>(21,391)</u>	<u>(21,406)</u>	<u>15</u>	<u>(56,384)</u>	<u>(60,339)</u>	<u>3,955</u>
Loss before other adjustments						
and income taxes.....	(3,281)	(1,936)	(1,345)	(18,549)	(4,188)	(14,361)
Remeasurement of financial instruments.....	-	-	-	-	611	(611)
Loss on disposal of assets held for sale.....	-	-	-	(50)	-	(50)
Non-controlling interests.....	649	(218)	867	776	(713)	1,489
Income tax (expense) recovery.....	(99)	347	(446)	(665)	616	(1,281)
Net loss	<u>(2,731)</u>	<u>(1,807)</u>	<u>(924)</u>	<u>(18,488)</u>	<u>(3,674)</u>	<u>(14,814)</u>
Foreign currency translation adjustment.....	43	(64)	107	(65)	(30)	(35)
Comprehensive loss	<u>(2,688)</u>	<u>(1,871)</u>	<u>(817)</u>	<u>(18,553)</u>	<u>(3,704)</u>	<u>(14,849)</u>
Net loss per share attributable						
to Shareholders - basic.....	\$ (0.49)	\$ (0.32)	\$ (0.17)	\$ (3.31)	\$ (0.65)	\$ (2.66)
Net loss per share attributable						
to Shareholders - diluted.....	\$ (0.49)	\$ (0.32)	\$ (0.17)	\$ (3.31)	\$ (0.65)	\$ (2.66)

Distribution Services Revenue

Through its wholly owned subsidiary Go Direct Global, the Corporation earns revenue in relation to its provision of distribution services, including warehousing, kitting, inventory handling and freight management services. Distribution services revenue totaled \$9.1 million and \$26.7 million in the three and nine months ended September 30, 2024 (2023 - \$8.9 million and \$26.1 million) with the year-over-year increase due primarily to increased utilization in the Columbus and Reno warehouses.

Network Services Revenue

Through its wholly owned subsidiaries Galaxy, WireIE Inc. and Community Network Partners, the Corporation earns revenue in relation to the provision of network services. Network services revenue is comprised of contractual revenue related to the access and usage of telecommunications infrastructure in addition to revenue from professional services, network support, maintenance and repair services, and hardware sales.

The Corporation's revenues in the three and nine months ended September 30, 2024 include network services revenue of \$7.0 million and \$19.6 million (2023 - \$7.8 million and \$21.5 million). Network services revenue for the nine months ended September 30, 2024 decreased by 8.8% compared with 2023 due to a year-over-year decline in revenue from WireIE, which experienced a continued runoff of customer contracts, and Galaxy, for which a large construction-sector contract concluded in mid-Q2 2023.

The vast majority of network services revenue is contractual revenue in relation to the access and usage of telecommunications infrastructure comprised of both up-front payments by the customer related to the installation of network elements, which are deferred and recognized on a straight line basis over the life of the contract, and monthly recurring revenues relating to the ongoing operation of network services that are recognized as the service is rendered over the term of the arrangement.

Fees and Other Income

In the three and nine months ended September 30, 2024, we recognized fees and other income totaling \$1.5 million and \$5.3 million (2023 - \$1.8 million and \$4.0 million), comprised primarily of property management and development revenues of \$1.1 million and \$3.9 million (2023 - \$1.3 million and \$2.6 million), and credit reporting revenue of \$0.4 million and \$1.2 million (2023 - \$0.4 million and \$1.1 million). The increase in fees and other income in the nine months ended September 30, 2024 compared with the prior year period is due to the acquisition of property management and development services contracts during the first half of 2023.

Distributed Power Interest Revenue

Distributed power interest revenue totaled \$0.2 million and \$0.5 million in the three and nine months ended September 30, 2024 compared with \$0.7 million and \$1.9 million in the three and nine months ended September 30, 2023. All distributed power interest revenue represents interest recognized by Crown Power Fund on net investment in leased distributed power equipment and interest capitalized to distributed power equipment under development and related deposits that will be subsequently recovered through receipt of lease payments over the duration of lease contracts in relation to such assets. Distributed power interest revenue recognized by the Crown Power Fund in the three and nine months ended September 30, 2024 decreased by \$0.5 million and \$1.4 million, respectively, year-over-year due to a decrease in property and equipment under development and to the consolidation of the Wilson Creek assets, in relation to which revenues are now reported as merchant power revenue.

Merchant Power Revenue

Merchant power revenue totaled \$0.1 million and \$0.9 million in the three and nine months ended September 30, 2024 (2023 - \$0.1 million and \$0.1 million), relating to the power generation activities of the Wilson Creek power project that was commissioned during the third quarter of 2023. In addition to softer power prices in the Alberta market, merchant power revenues were lower than expected in the third quarter of 2024 due to the delayed repair of engine coolers, which reduced both available output and runtimes during the period.

Share of Earnings of Crown Partners Fund

We recognize our investment in Crown Partners Fund as an investment in associate accounted for using the equity method, and, accordingly, we recognize our share of earnings of Crown Partners Fund, which is comprised of our proportionate share of the reported earnings of Crown Partners Fund in respect of each of our limited partnership and general partnership interests in that fund.

For the three and nine months ended September 30, 2024, our share of the earnings (loss) of Crown Partners Fund totaled \$0.2 million and \$(15.1) million (2023 - share of earnings of \$0.2 million and \$2.5 million), of which \$0.2 million and \$(8.1) million (2023 - \$0.2 million and \$1.8 million) is in respect of our effective ownership of 28.0% of the limited partnership units of Crown Partners Fund and \$nil and \$(7.1) million (2023 - \$0.006 million and \$0.7 million) is in respect of our general partnership interest in the fund and which represents the change during the period in the accrued value of the performance fee that Crown, as general partner, will be entitled to receive. The year-over-year decline for the nine months ended September 30, 2024 is primarily due to an unrealized loss recognized by the fund during the period in respect of a loan investment carried at fair value through profit or loss.

We provide additional detail regarding the share of earnings of Crown Partners Fund in *Note 5 – Investment in Crown Partners Fund* of the unaudited condensed consolidated interim financial statements.

Expenses

Through its Distribution Services business, the Corporation incurs costs directly related to the generation of revenue earned in relation to the provision of distribution services. For the three and nine months ended September 30, 2024, the cost of distribution services revenue totaled \$5.3 million and \$15.9 million (2023 - \$5.7 million and \$18.2 million), and includes costs associated with the usage of third-party logistics partners, directly attributable labour costs and other costs of distribution. The year-over-year reduction in the cost of distribution services revenue for the quarter, even with modest increases in revenues, is due to the realization of the impact of operational efficiencies implemented throughout 2023 and 2024, including the optimization of staff resources and improvements in sourcing materials.

Through its Network Services businesses, the Corporation incurs costs directly related to the generation of revenue earned in relation to the provision of network services. For the three and nine months ended September 30, 2024, the cost of network services revenue totaled \$4.1 million and \$11.5 million (2023 - \$5.7 million and \$12.8 million), including bandwidth fees of \$2.8 million and \$7.7 million and hardware cost of sales of \$0.6 million and \$1.6 million (2023 - \$3.0 million and \$7.5 million and \$1.2 million and \$1.5 million, respectively).

Salaries and benefits expense for the three and nine months ended September 30, 2024 totaled \$3.9 million and \$10.9 million (2023 - \$4.0 million and \$11.0 million), consistent with the prior year.

Share-based compensation expense includes changes in the carrying value of liabilities in relation to director deferred share units (“**DDSU**s”) which are influenced by changes in the trading price of Common Shares, and by the issuance and redemption of DDSUs. Share-based compensation (recovery) expense for the three and nine months ended September 30, 2024 of \$(0.4) million and \$(0.8) million (2023 - \$0.002 million and \$(0.05) million) related primarily to the impact of changes in the trading price of the Common Shares more than offsetting the value of DDSUs issued in 2024. Additional information about share-based compensation can be found in *Note 9, Share-based compensation* in the Corporation’s unaudited condensed consolidated interim financial statements.

In the three and nine months ended September 30, 2024, we recognized a performance bonus recovery of \$nil and \$(3.5) million (2023 – expense of \$0.003 million and \$0.4 million) reflecting a reversal of the performance fee accrual due to the unrealized loss recognized by Crown Partners Fund during the period in respect of a loan investment. The Corporation, through its 100%-owned subsidiary Crown Partners Fund GP, is the general partner of Crown Partners Fund and, as such, will be entitled to receive any performance fee distribution paid by Crown Partners Fund, of which 50% will be paid to certain employees and former employees.

General and administration expenses include costs such as legal and audit fees, travel, promotion, occupancy costs, insurance, office administration and other costs. General and administration expenses totaled \$2.0 million and \$5.7 million in the three and nine months ended September 30, 2024 (2023 - \$2.2 million and \$6.4 million).

In the three and nine months ended September 30, 2024, depreciation and amortization expense totaled \$3.0 million and \$9.0 million compared to \$2.4 million and \$6.9 million in the three and nine months ended September 30, 2023, and was comprised primarily of:

- depreciation of premises and other equipment totaling \$1.4 million and \$4.2 million, primarily relating to the depreciation of the right-of-use assets recognized in respect of the leased premises of Go Direct Global (2023 - \$1.3 million and \$3.7 million);
- amortization of \$0.7 million and \$2.1 million in relation to customer contracts recognized as intangible assets with finite useful lives (2023 - \$0.7 million and \$2.0 million);
- depreciation of \$0.4 million and \$1.3 million (2023 - \$0.4 million and \$1.2 million) in relation to network services equipment and right-of-use assets associated with network services equipment, and property and vehicle lease arrangements of Network Services businesses;
- depreciation of \$0.2 million and \$0.6 million (2023 - \$nil and \$nil) in relation to network infrastructure in Community Network Partners; and
- depreciation of \$0.3 million and \$0.8 million (2023 - \$nil and \$nil) in relation to distribution power equipment.

Finance costs totaled \$2.4 million and \$6.4 million in the three and nine months ended September 30, 2024 compared to \$1.8 million and \$4.8 million in the three and nine months ended September 30, 2023, and were primarily comprised of:

- current period interest accruals, standby fees and the amortization of deferred financing costs related to Crown's credit facilities totaling \$1.4 million and \$3.2 million (2023 - \$0.7 million and \$2.1 million), with the year-over-year increase primarily due to a higher average level of debt outstanding and higher interest rates;
- interest expense and the amortization of deferred finance costs in relation to debentures, determined using the effective interest rate method as these debentures are measured at amortized cost, of \$0.6 million and \$1.9 million (2023 - \$0.6 million and \$1.4 million) with the year-over-year increase due to a higher interest rate; and
- interest in relation to right-of-use lease arrangements totaling \$0.4 million and \$1.3 million (2023 - \$0.5 million and \$1.3 million).

Income Taxes

We recorded income tax expense of \$0.1 million and \$0.7 million in the three and nine months ended September 30, 2024 (2023 – recovery of \$(0.3) million and \$(0.6) million). Included in income tax expense in the three and nine months ended September 30, 2024 is current tax expense of \$0.1 million and \$0.7 million (2023 - \$0.1 million and \$0.6 million) and deferred tax recovery of \$nil and \$nil (2023 – \$(0.4) million and \$(1.2) million).

The Corporation's consolidated statutory tax rate for the three and nine months ended September 30, 2024 on earnings before income taxes attributable to Shareholders was 24.8% (2023 – 24.8%). Certain of our operations are held in partially owned "flow through" limited partnerships, and any tax liability is incurred by the investors as opposed to the entity. As a result, while our consolidated earnings include income attributable to non-controlling ownership interests in these entities, our consolidated tax provision includes only income tax on our proportionate share of the income of these entities. In other words, we are consolidating all of the net income, but only our share of the associated tax provision.

For the three and nine months ended September 30, 2024, the amortization of intangible assets in relation to Galaxy and Lumbermens, losses relating to Go Direct SCS and WireIE and non-cash share-based compensation expense were not deductible for purposes of determining current income tax expense.

The deferred income tax balance was \$nil due to uncertainty regarding the recoverability or utilization of the deferred tax assets. The prior year deferred income tax assets resulted primarily from non-capital losses available for carry-forward to the extent they were supported by the expectation of future taxable profits, performance bonus expenses/recoveries which are not deductible for tax purposes until they are paid in future periods, the portion of the provision for credit losses that were not deductible in the current period for tax purposes, book values in excess of tax undepreciated capital cost pools relating to property and equipment, and book value in excess of tax cost base for the investment in Crown Partners Fund.

BALANCE SHEET ANALYSIS

The following table summarizes the statement of financial position of the Corporation as at September 30, 2024 and December 31, 2023:

AS AT SEP. 30 2024 AND DEC. 31 2023 (THOUSANDS)	2024	2023	Change
Assets			
Cash and cash equivalents	\$ 20,014	\$ 4,849	\$ 15,165
Accounts receivable and other assets	23,172	28,694	(5,522)
Assets held for sale	6,611	7,811	(1,200)
Investments	25	25	-
Investment in Crown Partners Fund	5,354	24,315	(18,961)
Customer contracts	4,228	6,364	(2,136)
Property and equipment	64,652	60,880	3,772
Net investment in leased distributed power equipment	4,703	4,812	(109)
Property and equipment under development and related deposits	43,602	38,904	4,698
Total assets	\$ 172,361	\$ 176,654	\$ (4,293)
Liabilities			
Accounts payable and other liabilities	\$ 22,437	\$ 20,738	\$ 1,699
Mortgage payable	11,900	11,900	-
Deferred revenue	30,009	9,998	20,011
Lease obligations	17,116	19,141	(2,025)
Provision for performance bonus	-	3,533	(3,533)
Credit facilities	23,910	26,688	(2,778)
Subordinated debentures	1,402	1,316	86
Debentures and convertible debentures - liability component	19,937	19,760	177
Long-term debt	4,417	2,364	2,053
Non-controlling interests	21,558	22,988	(1,430)
Equity			
Share capital	47,820	47,820	-
Contributed surplus	15,728	15,728	-
Translation reserve	32	97	(65)
Deficit	(43,905)	(25,417)	(18,488)
Total equity	19,675	38,228	(18,553)
	\$ 172,361	\$ 176,654	\$ (4,293)

1. The presentation of the summary balance sheet information shown above differs from the presentation in the Condensed Consolidated Interim Statements of Financial Position in the Corporation's unaudited condensed consolidated interim financial statements in that it aggregates certain assets and liabilities under the "accounts receivable and other assets" and "accounts payable and other liabilities" categories and is not presented on a classified basis.

Consolidated assets at September 30, 2024 were \$172.4 million, a decrease of \$4.3 million since December 31, 2023. This decrease was due primarily to decreases in accounts receivable and other assets and in the carrying value of Crown Partners Fund partially offset by increases in cash, property and equipment and property and equipment under development and related deposits.

Assets

Cash and cash equivalents of \$20.0 million as at September 30, 2024 increased by \$15.2 million from the December 31, 2023 balance due primarily to the timing of receipts of the government subsidies in respect of the *Ontario Connects: Accelerated High-Speed Internet Program* (the “**Ontario Connects Program**”). For further information, refer to our unaudited condensed consolidated interim financial statements of cash flows and to *Part 4 – Capitalization and Liquidity*.

Accounts receivable and other assets of \$23.2 million as at September 30, 2024 (December 31, 2023 - \$28.7 million) consists of accounts receivable, income taxes recoverable, prepaid expenses and deposits, inventory, goodwill and deferred income taxes. The largest component, accounts receivable, is comprised primarily of amounts receivable in relation to network services and distribution services contracts. Accounts receivable and other assets decreased by \$5.5 million due primarily to the collection in the first quarter of 2024 of the government subsidy receivable as at December 31, 2023 of \$8.5 million relating to a government subsidy in respect of the Ontario Connects Program partially offset by an increase in accounts receivable at Galaxy.

Assets held for sale of \$6.6 million as at September 30, 2024 (December 31, 2023 - \$7.8 million) relate to distributed power equipment that management is actively engaged in selling and which is expected to be sold by the end of the second quarter of 2025. During the nine months ended September 30, 2024, the Corporation sold certain equipment included in assets held for sale for proceeds of \$1.2 million, resulting in a loss on sale of \$0.05 million.

Investment in Crown Partners Fund represents the Corporation’s effective 28.0% limited partnership interest and our 100% general partnership interest in Crown Partners Fund. The balance as at September 30, 2024 of \$5.4 million (December 31, 2023 - \$24.3 million) includes \$5.4 million in respect of the limited partnership interest and \$nil in respect of the general partner interest (December 31, 2023 - \$17.2 million and \$7.1 million, respectively). The decrease of \$19.0 million in the nine months ended September 30, 2024 reflects our share of the loss of Crown Partners Fund in the period and distributions received in the period. The loss was primarily driven by a \$36.8 million unrealized loss recognized by the fund during the period in respect of a loan investment carried at fair value through profit or loss.

The customer contracts balance of \$4.2 million as at September 30, 2024 (December 31, 2023 – \$6.4 million) is an intangible asset and is comprised of the following:

- Network services customer contracts of \$1.9 million as at September 30, 2024 (December 31, 2023 - \$2.6 million) that represent the fair value of service contracts assumed on the acquisition of Galaxy, net of subsequent amortization and impairment of \$6.5 million and \$1.1 million, respectively. Network services contracts are amortized on a straight-line basis over estimated useful lives ranging between 4-6 years;
- Credit reporting customer contracts of \$0.3 million (December 31, 2023 – \$0.5 million) represent the fair value of service contracts assumed on the acquisition of Lumbermens, net of subsequent amortization of \$0.6 million, which are amortized on a straight-line basis over estimated useful lives ranging between 5-10 years;
- Distribution services customer contracts of \$1.0 million (December 31, 2023 - \$1.8 million) represent the fair value of service contracts assumed on the acquisition of Go Direct Global, net of subsequent amortization of \$2.4 million, which are amortized on a straight-line basis over estimated useful lives ranging from 3-5 years; and
- Real estate customer contracts of \$1.0 million (December 31, 2023 – \$1.5 million) represent the fair value of service contracts acquired on January 1, 2023 and April 1, 2023, net of subsequent amortization of \$1.1 million, which are amortized on a straight-line basis over estimated useful lives ranging between 3-4 years.

Property and equipment of \$64.7 million as at September 30, 2024 (December 31, 2023 - \$60.9 million) is comprised of:

- network services equipment, including right-of-use assets in relation to leased equipment and properties, of \$2.6 million (December 31, 2023 - \$3.8 million) that relate to Network Services businesses;
- network infrastructure of \$17.2 million (December 31, 2023 - \$12.3 million) related to fibre optic development projects in Community Network Partners;
- distributed power equipment of \$20.8 million (December 31, 2023 - \$21.5 million) representing equipment deployed in merchant power generation operations; and
- premises and other equipment of \$24.1 million (December 31, 2023 - \$23.3 million), comprised primarily of \$15.3 million of right of use assets in relation to the leased facilities of Go Direct Global located in Mississauga, Ontario, Calgary, Alberta, Columbus, Ohio and Reno, Nevada, \$6.1 million of related equipment of Go Direct Global, \$2.1 million of other equipment, and \$0.5 million of right of use assets in respect of Galaxy's offices located in Mississauga, Ontario and Edmonton, Alberta.

Net investment in leased distributed power equipment represents power generation assets subject to contractual lease agreements. There are five such leases in effect as at September 30, 2024 (December 31, 2023 – five leases), which were transferred from property and equipment under development and related deposits. The carrying balance of net investment in leased distributed power equipment at September 30, 2024 was \$4.7 million (December 31, 2023 - \$4.8 million).

Property and equipment under development and related deposits of \$43.6 million as at September 30, 2024 (December 31, 2023 - \$38.9 million) consists of:

- property under development of \$19.8 million comprising the carrying value of property owned by PBC that is located in Barrie, Ontario and has been rezoned for residential development;
- \$10.9 million of network services equipment under development comprised primarily of fibre optic network developments in Northern Ontario, for which we expect a material proportion of the cost will be recouped via subsidies in respect of the Ontario Connects Program;
- property under development of \$8.7 million comprising the carrying value of property owned by PSCC that is located in Stoney Creek, Ontario and has been zoned for commercial development; and
- \$4.2 million of power generation assets in relation to projects under development.

The balance increased by \$4.7 million compared to December 31, 2023 due to additions to real estate property under development of \$1.5 million, additions to network equipment under development of \$5.3 million and additions to power generation assets of \$0.2 million, net of a \$2.3 million reclassification of network equipment under development to property and equipment. Gross additions in the period included capitalized interest of \$1.4 million (2023 - \$1.2 million).

Liabilities

Accounts payable and other liabilities as at September 30, 2024 of \$22.4 million (December 31, 2023 - \$20.7 million) include accounts payable and accrued liabilities of \$19.8 million, a deferred compensation liability of \$0.4 million, a contingent consideration liability of \$1.0 million, income taxes payable of \$1.1 million and a factor facility of \$0.1 million. The balance increased by \$1.7 million in the nine months ended September 30, 2024 due primarily to an increase in accounts payable.

Effective May 27, 2022, Crown entered into an agreement for a non-amortizing mortgage payable of \$11.9 million that is secured by the value of property under development, had a maturity date of January 1, 2024, and bore interest based on Prime Rate plus 570 bps (with a floor of 8.4%) per annum. During the year ended December 31, 2023, the mortgage was extended with a new maturity date of July 1, 2024. On May 29, 2024, the mortgage was extended with a new maturity date of January 1, 2025 and bears interest based on Prime Rate plus 570 bps (with a floor of 8.4%) per annum which increases to 18.0% interest per annum starting December 1, 2024 until the balance is repaid.

Deferred revenue of \$30.0 million as at September 30, 2024 (December 31, 2023 – \$10.0 million) includes \$28.7 million (December 31, 2023 – \$8.5 million) relating to government grant funding in respect of a network infrastructure project, which will be recognized into income over the same 20 year period that the underlying network infrastructure asset will be depreciated. The Corporation recognized \$0.02 million revenue in respect of this project during the nine months ended September 30, 2024.

Lease obligations of \$17.1 million at September 30, 2024 (December 31, 2023 - \$19.1 million) are comprised of \$16.4 million in respect of lease obligations of Go Direct Global and \$0.7 million of lease obligations in relation to network services equipment and properties of Galaxy and WireIE Inc., including the usage of third-party tower space through network co-location arrangements. Lease obligations outstanding largely correspond with right-of-use lease assets included in property, office equipment and network services equipment.

The provision for performance bonus of \$nil at September 30, 2024 (December 31, 2023 - \$3.5 million) reflects 50% of the performance fee accrued by Crown, as a component of investment in Crown Partners Fund as the value attributable to its general partnership interest in Crown Partners Fund, which is the portion that will be payable to certain individuals, primarily employees and ex-employees, commencing on the repayment of all of the invested capital and payment of a prescribed preferential return to the limited partners of Crown Partners Fund. To date, no amounts have been accrued in relation to either the performance fee or the corresponding provision for performance bonus in respect of Crown Power Fund. The performance fee accrued by Crown and the related provision for performance bonus were both reduced to \$nil as at June 30, 2024 due to the unrealized loss recognized by Crown Partners Fund in the period in respect of a loan investment carried at fair value through profit or loss.

Credit facilities of \$23.9 million as at September 30, 2024 (December 31, 2023 – \$26.7 million) were comprised of \$24.5 million outstanding under Crown’s senior secured corporate credit facility (the “**Crown Credit Facility**”), net of deferred finance costs in relation to the Crown Credit Facility of \$0.6 million.

For further information regarding credit facilities, debentures, and subordinated debentures, refer to *Part 4 – Capitalization and Liquidity*.

Long-term debt of \$4.4 million as at September 30, 2024 (December 31, 2023 - \$2.4 million) comprises debt payable by Go Direct SCS that is carried at estimated fair value, determined as the net present value of the estimated cash flows of Go Direct SCS available to service this debt, and a loan payable to a director of the Corporation that was advanced in the three months ended September 30, 2024 in relation to the purchase of other equipment. Any change in the fair value of the debt payable by Go Direct SCS resulting from a change in estimates will be recognized as a gain/(loss) on remeasurement of financial instruments. In the nine months ended September 30, 2024, a gain of \$nil (2023 - \$0.6 million) was recorded as a remeasurement of financial instruments due to a revised estimate of the fair value of long-term debt. Crown does not accrue interest expense in relation to Go Direct SCS debt.

Non-controlling Interests

Non-controlling interests in our consolidated results consist of third-party interests in Crown Power Fund, PenEquity Inc., LESC and Wilson Creek Energy. Non-controlling interests decreased by \$1.4 million from \$23.0 million as at December 31, 2023 to \$21.6 million as at September 30, 2024 due to net loss attributable to non-controlling interests of \$0.8 million and distributions paid to non-controlling interests of \$0.6 million.

Equity

The following table presents the major contributors to the period-over-period changes for common equity:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	2024	2023
Equity, beginning of period.....	<u>\$ 38,228</u>	<u>\$ 50,670</u>
Changes in period:		
Net loss attributable to Shareholders.....	(18,488)	(3,674)
Other comprehensive income for the period.....	(65)	(30)
Shares repurchased.....	-	(413)
	<u>(18,553)</u>	<u>(4,117)</u>
Equity, end of period.....	<u>\$ 19,675</u>	<u>\$ 46,553</u>

Total equity decreased by \$18.6 million in the nine months ended September 30, 2024 primarily due to a net loss attributable to Shareholders of \$18.5 million.

In the nine months ended September 30, 2023, the Corporation purchased and subsequently cancelled a total of 53,900 Common Shares pursuant to its normal course issuer bid for aggregate consideration of \$0.4 million.

SUMMARY OF QUARTERLY RESULTS

A range of factors impact variance in quarterly results. Factors impacting distribution services revenue include the addition of new operating facilities and changes in capacity utilization and customer activity levels. Factors impacting network services revenue include the acquisition of Network Services businesses and the growth of such businesses, including the impact of new projects and of net customer additions or losses. Factors impacting fees and other income earned by our Real Estate segment include the timing of development management and leasing fees and changes in the number of property management contracts. Factors impacting our share of earnings (losses) of Crown Partners Fund include the timing of loan repayments and investment realizations and factors affecting net gains (losses) on investments, including both realized and unrealized gains (losses), such as changes in the fair value of investments carried at fair value through profit or loss (“FVTPL”) and changes in the allowance for credit loss caused by variations in the credit status of loan investments carried at amortized cost. Other notable causes of variance in quarterly results include contributions from acquired companies and assets, changes in the level of operating expenses incurred and changes in finance costs caused mainly by fluctuating levels of outstanding debt and interest rates and the timing and extent of asset impairment charges, if any.

The following table provides selected quarterly information about the Corporation’s financial condition and performance for the most recent eight quarters.

FOR THE PERIODS ENDED (THOUSANDS, EXCEPT PER SHARE AMOUNTS)	2024			2023			2022	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Revenue:								
Distribution services revenue.....	\$ 9,083	\$ 9,368	\$ 8,209	\$ 8,223	\$ 8,915	\$ 8,882	\$ 8,357	\$ 6,528
Network services revenue.....	6,951	5,909	6,719	5,399	7,843	6,414	7,273	6,614
Fees and other income.....	1,541	1,709	2,011	1,818	1,758	1,416	883	424
Distributed power interest revenue.....	157	185	183	280	686	624	542	503
Merchant power revenue.....	143	195	604	180	58	-	-	-
Total revenue.....	17,875	17,366	17,726	15,900	19,260	17,336	17,055	14,069
Share of earnings (losses) of Crown Partners Fund.....	235	(17,594)	2,227	483	210	940	1,350	\$ (680)
Net (loss) income attributable to Shareholders.....	(2,731)	(15,153)	(604)	(8,478)	(1,807)	(1,155)	(712)	(3,265)
Comprehensive (loss) income attributable to Shareholders.....	(2,688)	(15,181)	(684)	(8,386)	(1,871)	(1,121)	(712)	(3,265)
Adjusted EBITDA ¹	804	1,988	1,291	502	403	2,589	262	(828)
Total assets.....	172,361	177,016	174,619	176,654	179,002	173,872	172,763	166,662
Total equity.....	19,675	22,363	37,544	38,228	46,553	48,594	49,943	50,670
Per share:								
- Net (loss) income to Shareholders - diluted	\$ (0.49)	\$ (2.71)	\$ (0.11)	\$ (1.52)	\$ (0.32)	\$ (0.21)	\$ (0.13)	\$ (0.58)
- Net (loss) income to Shareholders - basic	(0.49)	(2.71)	(0.11)	(1.52)	(0.32)	(0.21)	(0.13)	(0.58)
- Total equity per share - basic	3.52	4.00	6.72	6.84	8.33	8.66	8.85	8.98

1. For a reconciliation of (Loss) income before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

RELATED PARTY TRANSACTIONS

The Corporation earns investment management fees pursuant to management agreements. The base annual management fee for Crown Power Fund is equal to 1.0% of total capital, as defined in the limited partnership agreement for this fund, which includes the sum of invested capital net of capital distributions and realized losses plus funded debt that has been invested into qualifying investments, also as defined in the limited partnership agreement. Crown provides certain limited partners with management fee discounts and Crown may voluntarily reduce its management fees such that the effective annualized management fee rate earned by Crown from this fund is lower than the base rates specified above.

On consolidation, 100% of management fees earned from Crown Power Fund are eliminated against the management fees expensed by this fund. The non-controlling interests of Crown Power Fund incur approximately 56.8% of the management fees while Crown effectively pays itself for the remaining 43.2% as a result of its ownership interest.

These transactions between Crown and its managed investment funds are in the normal course of operations and are measured at the exchange amount of consideration established and agreed to by the related parties.

The Corporation is party to a services agreement with CPCP, in which we hold a 12.5% equity interest and one member of management holds an aggregate equity interest of 20.0%, subject to which we provided certain accounting and finance-related services for CPCP in exchange for a monthly fee that represents market rate of remuneration for such services. This services agreement terminated effective August 31, 2024.

Crown Partners Fund, in which the Corporation holds an effective interest of 28.0%, is party to an investment management agreement with CPCP subject to which CPCP provides investment management services in exchange for a monthly fee that represents market remuneration for such services.

Crown's wholly owned subsidiary, CCF III, is the general partner of NCOF LP, an investment fund that is managed by Crown and which maintains a loan investment in Go Direct SCS, another wholly owned subsidiary of Crown. As at September 30, 2024, there was an amount payable to Crown by NCOF LP of \$0.5 million (December 31, 2023 - \$0.5 million) that relates to accrued management fees.

The private placement offering of units comprised of 10% redeemable secured subordinated debentures and common share purchase warrants completed on December 29, 2023 for gross proceeds of \$1.47 million was fully subscribed by directors of the Corporation.

PART 3 – REVIEW OF OPERATIONS

The following section contains an overview of our operations, including separate discussions for each of our six reportable segments: network services, distribution services, specialty finance, distributed power, real estate and corporate and other.

For a discussion of revenues by type, refer to *Part 2 – Review of Consolidated Financial Results*. For more information regarding the performance of our reportable segments, refer to *Note 18 – Segment information* in our unaudited condensed consolidated interim financial statements.

DISTRIBUTION SERVICES

Through Go Direct Global, Crown provides warehousing, distribution services and freight management services. Go Direct Global operates directly from two facilities located in Calgary, Alberta, and also operates through its wholly owned subsidiaries Go Direct America and Go Direct SCS. Go Direct America was formed in 2021 and its initial operating facilities, located in Columbus, Ohio and Reno, Nevada, commenced commercial operations in 2022. Go Direct Global’s legacy business, Go Direct SCS, operates primarily from its facility located in Mississauga, Ontario. Capacity utilization across all operating facilities was 62% as at September 30, 2024 (June 30, 2024 – 58%; December 31, 2023 – 42%).

Whereas the earnings and cash flows generated by Go Direct America and Go Direct Global, on a non-consolidated basis, accrue in full to Crown, Crown does not anticipate directly accruing any financial benefit from its 100% equity ownership interest in Go Direct SCS. We anticipate that all cash flows of Go Direct SCS for the foreseeable future will be applied in service of a pre-existing debt, such that we do not expect any of its future cash flows will accrue to Crown. As a 100%-owned subsidiary, the net assets and operating results of Go Direct SCS are consolidated in the financial results of Crown. Notably, long-term debt of \$2.3 million as at September 30, 2024 (December 31, 2023 - \$2.3 million) represents debt payable by Go Direct SCS measured at fair value, which is determined as the net present value of the estimated cash flows of Go Direct SCS available to service this debt. Any change in the fair value of this long-term debt resulting from a change in estimates will be recognized as a gain or loss on remeasurement of financial instruments. In the nine months ended September 30, 2024, a gain of \$nil (2023 - \$0.6 million) was recorded in net loss as a remeasurement of financial instruments due to a revised estimate of the fair value of this long-term debt. Crown does not accrue interest expense in relation to this long-term debt.

Select financial information pertaining to the distribution services segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	Distribution Services Segment		
	2024	2023	Change
Assets.....	\$ 30,477	\$ 34,717	\$ (4,240)
Less: Liabilities.....	23,161	27,601	(4,440)
Net assets.....	7,316	7,116	200
Revenues.....	26,660	26,154	506
Cost of distribution services revenue.....	15,868	18,232	(2,364)
Depreciation and amortization.....	4,577	4,083	494
Finance costs.....	1,258	1,158	100
Loss before income taxes.....	(285)	(2,482)	2,197
Adjusted EBITDA ¹	1,756	(1,138)	2,894

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

For the nine months ended September 30, 2024, Adjusted EBITDA from the Distribution Services segment was \$1.8 million (2023 – loss of \$(1.1) million), representing a year-over-year improvement of \$2.9 million due primarily to the realization of the impact of operational efficiencies implemented throughout 2023 and 2024 and increased utilization in the Columbus and Reno warehouses.

Outlook

We anticipate that Go Direct Global will experience revenue and earnings growth in the near term due to both increased capacity utilization of its Columbus, Ohio facility and from the ramp up of operations at both its facility in Reno, Nevada, which commenced commercial operations in the fourth quarter of fiscal 2022, and a second facility in Calgary, Alberta, which commenced commercial operations in the fourth quarter of fiscal 2023. Our first facility in Calgary, Alberta, which commenced commercial operations in the third quarter of fiscal 2022, is currently operating at full capacity.

In addition to an emphasis on establishing operating excellence across the organization through its current growth phase, our focus in respect of Go Direct Global is currently on securing additional customer commitments in order to increase the capacity utilization of its existing logistics facilities and, potentially, to support investment in additional facilities throughout North America.

NETWORK SERVICES

Through its Galaxy, WireIE Inc. and Community Network Partners subsidiaries, Crown provides network connectivity to customers in underserved markets. Collectively, we refer to the operations of these subsidiaries as our network services segment (“**Network Services**”).

Through wholly-owned Galaxy, an Ontario-based, satellite-focused network services company, Crown provides connectivity to remote and underserved enterprise customers across Canada. Through WireIE Inc., a wholly owned subsidiary, Crown owns and operates broadband networks that deliver reliable, scalable and secure network availability to businesses in underserved markets. Through Community Network Partners, a wholly-owned subsidiary, Crown provides connectivity to small, underserved communities across Canada, with certain of those community network projects structured to enable the subject communities to participate in the capital funding and subsequent profit sharing associated with their local projects.

Revenue earned by Network Services businesses includes network services revenue, comprised of contractual revenue related to the access and usage of telecommunications infrastructure in addition to revenue from professional services, network support, maintenance and repair services, and hardware sales.

Select financial information pertaining to the Network Services segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	Network Services Segment		
	2024	2023	Change
Assets.....	\$ 60,108	\$ 36,373	\$ 23,735
Less: Liabilities.....	39,850	13,509	26,341
Net assets.....	20,258	22,864	(2,606)
Revenues.....	19,579	21,530	(1,951)
Cost of network services revenue.....	11,464	12,781	(1,317)
Depreciation and amortization.....	2,843	2,170	673
Finance costs.....	84	89	(5)
(Loss) income before income taxes.....	(949)	115	(1,064)
Adjusted EBITDA ¹	1,799	1,845	(46)

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

For the nine months ended September 30, 2024, Adjusted EBITDA from the Network Services segment was \$1.8 million (2023 - \$1.8 million).

Outlook

On May 9, 2022, we announced that Community Network Partners had been selected as an Internet Service Provider under the Ontario Connects Program. The aim of the program is to make reliable, high-speed internet connectivity available to every region in Ontario by the end of 2025. The maximum subsidy available to Community Network Partners under this program is approximately \$150 million, which is expected to be a material proportion of the network cost. We plan to construct this network by connecting a series of separately identified regions (“**sublots**”). Construction and testing of the first subplot was completed in Q4 2023 and the related subsidy of \$8.5 million was received in Q1 2024. Construction and testing of the second subplot was completed in Q2 2024 and the related subsidy of \$20.3 million was received in Q3 2024. Both subsidies are initially recorded as deferred revenue and the Corporation recognized \$0.02 million of revenue related to the deferred subsidies during the third quarter of 2024.

On February 2, 2023, we announced that Galaxy had entered into a five-year purchase commitment for the use of broadband network infrastructure with OneWeb to deliver low Earth orbit (“**LEO**”) connectivity solutions across Canada. Galaxy has an aggregate commitment with respect to its purchase of LEO connectivity solutions of \$67.2 million, based on a \$49.8 million U.S. dollar-denominated purchase commitment over five years. To date, the commercialization of this LEO connectivity solution as a complement to the geostatic satellite solutions traditionally offered by Galaxy has lagged our original expectations, contributing to the year-over-year decline in segment earnings and to our expectation of constrained near-term growth in the revenues and earnings of Galaxy.

On July 17, 2023, we announced that Community Network Partners had entered into a partnership with YTN Telecom Network Inc. (“**YorkNet**”) to finance, construct and operate an advanced optical fibre network to provide high-speed internet in The Regional Municipality of York. Community Network Partners has committed to invest \$15 million over a four-year period in respect of this partnership and expects to achieve an addressable market of approximately 14,000 customers.

SPECIALTY FINANCE

As at September 30, 2024, our specialty finance segment is comprised of our effective 28.0% (December 31, 2023 – 28.0%) limited partnership interest and our 100% (December 31, 2023 – 100%) general partnership interest in Crown Partners Fund, which is classified as an investment in associate, and a 12.5% (December 31, 2023 – 12.5%) equity interest in CPCP which is classified as an investment.

Select financial information pertaining to the Specialty Finance segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS, UNLESS OTHERWISE NOTED)	Specialty Finance Segment		
	2024	2023	Change
Assets.....	\$ 5,379	\$ 24,086	\$ (18,707)
Less: Liabilities	-	3,460	(3,460)
Net assets.....	5,379	20,626	(15,247)
Revenues.....	9	-	9
Share of (loss) earnings of Crown Partners Fund.....	(15,132)	2,500	(17,632)
(Loss) income before income taxes.....	(11,590)	2,149	(13,739)
Adjusted EBITDA ¹	166	2,794	(2,629)

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

Additional information pertaining to Crown Partners Fund:

Net assets attributable to limited partners - carrying value ¹	19,748	61,859	(42,111)
Net assets attributable to limited partners - fair value ²	19,748	61,859	(42,111)
Net assets attributable to general partner - carrying value and fair value ³	-	6,919	(6,919)
Crown's share of (loss) earnings attributable to limited partners.....	(8,067)	1,800	(9,867)
Crown's share of (loss) earnings attributable to the general partner.....	(7,065)	700	(7,765)
Crown's effective limited partnership interest.....	28.0%	28.0%	-

1. Represents the total carrying value of net assets as reported by Crown Partners Fund in accordance with IFRS.

2. Represents the total fair value of net assets attributable to limited partners as determined by its investment manager.

3. Fair value is equal to carrying value, which is determined based upon the fair value of net assets attributable to limited partners.

In the nine months ended September 30, 2024, the carrying value of net assets attributable to limited partners of Crown Partners Fund decreased by \$42.1 million (2023 – decreased by \$45.9 million) due primarily to an unrealized loss recognized by the fund during the period in respect of a loan investment carried at fair value through profit or loss. For more information regarding our investment in Crown Partners Fund, refer to *Note 5 – Investment in Crown Partners Fund* in our unaudited condensed consolidated interim financial statements.

The Corporation's share of losses of Crown Partners Fund in the nine months ended September 30, 2024 totaled \$(15.1) million (2023 – share of earnings of \$2.5 million) with the loss attributable to the aforementioned unrealized loss recognized by the fund.

For the nine months ended September 30, 2024, Adjusted EBITDA from the Specialty Finance segment was \$0.2 million (2023 - \$2.8 million), representing a year-over-year decrease of \$2.6 million due to a reduction in income distributions received from Crown Partners Fund.

Outlook

Following the expiration of the investment term of Crown Partners Fund on December 31, 2021, the fund will no longer make new investments and the proceeds of all repayments and realizations of invested assets will be returned to limited partners upon receipt by the fund. The exact timing of such repayments and realizations, and therefore of

the related capital return distributions to limited partners, including Crown, is unpredictable. However, we expect that all repayments and realizations will occur prior to the expiration of the term of Crown Partners Fund on September 30, 2025.

We do not plan to make any new loan investments.

DISTRIBUTED POWER

Crown participates in the distributed power market through its partially owned subsidiary Crown Power Fund, an investment fund established in June 2018. Crown Power Fund invests directly in power generation assets that produce electricity either under long-term contracts to mid- to large-scale electricity users or for sale in the wholesale energy market. Crown holds a 43.2% limited partnership interest in Crown Power Fund through CCFC, a wholly owned subsidiary.

Crown acts as investment manager of Crown Power Fund and, through a wholly owned subsidiary, is also the general partner of Crown Power Fund. In addition to revenues earned by the Corporation in relation to its partial ownership of Crown Power Fund, Crown also earns fees from non-controlling interests in relation to its management of Crown Power Fund (see *Part 2 – Review of Consolidated Financial Results – Related Party Transactions*).

Crown also holds partial interests, both directly and through Crown Power Fund, in multiple operating partners of Crown Power Fund (“**Operating Partners**”). Operating Partners are entities engaged exclusively in sourcing, designing, constructing and operating distributed power projects on behalf of Crown Power Fund. The arrangements with each Operating Partner involve the granting of ownership interests in the Operating Partner to each of Crown and Crown Power Fund for nominal consideration.

Select financial information pertaining to the distributed power segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	Distributed Power Segment		
	2024	2023	Change
Assets.....	\$ 38,054	\$ 46,516	\$ (8,462)
Less: Liabilities excl. non-controlling interests.....	201	361	(160)
Less: Non-controlling interests.....	21,464	26,591	(5,127)
Net assets.....	16,389	19,564	(3,175)
Revenues.....	1,488	1,932	(444)
Depreciation and amortization.....	825	5	820
(Loss) income before income taxes.....	(522)	757	(1,279)
Adjusted EBITDA ¹	15	639	(623)

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

As at September 30, 2024, Crown Power Fund’s aggregate equipment-related investment was carried at \$36.2 million (December 31, 2023 - \$38.1 million) including amounts invested in distributed power equipment under development and related deposits (\$4.2 million), distributed power equipment (\$20.7 million, included in property and equipment) and net investment in leased distributed power equipment (\$4.7 million) and distributed power equipment assets held for sale (\$6.6 million).

For the nine months ended September 30, 2024, Adjusted EBITDA from the Distributed Power segment was \$(0.02) million (2023 - \$0.6 million), representing a year-over-year decrease of \$0.6 million due primarily to a loss from operations of the Wilson Creek power project that was commissioned during the third quarter of 2023.

As at September 30, 2024, a total of seven distributed power projects with an aggregate carrying value of \$25.4 million owned by Crown Power Fund are operational, of which five projects with an aggregate carrying value of \$4.7 million

are included in net investment in leased distributed power equipment and two projects with a carrying value of \$20.7 million, primarily representing the value of the Wilson Creek project, are included in property and equipment.

Crown Power Fund's Wilson Creek merchant power project in Alberta commenced commercial operations during Q3 2023. Revenues from merchant power for the three and nine months ended September 30, 2024 were \$0.1 million and \$0.9 million (2023 - \$0.1 million and \$0.1 million). Merchant power revenue tends to be seasonally stronger during periods of peak power demand in the winter and summer seasons. In addition to softer power prices in the Alberta market, merchant power revenues were lower than expected in the third quarter of 2024 due to the delayed repair of engine coolers, which reduced both available output and runtimes during the period.

In addition to existing projects under lease or otherwise in operation, Crown Power Fund has four additional projects under development at various stages of completion and are expected to become operational in Q1 2025. The completion of certain projects has been delayed for various reasons, including delays in achieving utility interconnection and commissioning.

Outlook

We remain focused on advancing existing projects through to completion. Our ongoing efforts to seek liquidity for certain of the segment's assets classified as assets held for sale resulted in equipment sales proceeds of \$1.1 million during the nine months ended September 30, 2024. We anticipate that Crown Power Fund's recently commissioned Wilson Creek project will generate a higher level of profitability in the near term as it progresses beyond the start-up phase, with both the level and pricing of power produced dependent primarily upon prevailing Alberta power prices.

REAL ESTATE

Crown participates in the real estate development market through its ownership of PSCC and PBC, which were both acquired from PenEquity Realty. The assets of PSCC primarily include land adjacent to a grocery-anchored community retail plaza located in Stoney Creek, Ontario that has been zoned for commercial development. The assets of PBC are primarily comprised of land adjacent to a retail plaza in Barrie, Ontario that has been rezoned for residential development.

Effective January 1, 2023, PenEquity Inc. acquired certain customer contracts from PenEquity Realty in exchange for consideration of \$1.0 million comprised of the partial settlement of a loan outstanding from Crown to PenEquity Realty. Effective January 1, 2023, PenEquity Inc. commenced commercial operations providing advisory and asset management services in respect of large-scale retail, entertainment and mixed-use properties.

Effective April 1, 2023, PenEquity Inc. entered into a management services agreement with PenEquity Realty through which it has agreed to provide all services on behalf of PenEquity Realty in respect of a property development contract in exchange for receiving all fees earned by PenEquity Realty in respect of the same contract. Through this agreement, the prospective economics of this property development contract were effectively transferred to PenEquity Inc. in exchange for consideration of \$1.1 million comprised of the partial settlement of a loan outstanding from Crown to PenEquity Realty.

Select financial information pertaining to the real estate segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	Real Estate Segment		
	2024	2023	Change
Assets.....	\$ 32,948	\$ 28,956	\$ 3,992
Less: Liabilities excl. non-controlling interests.....	13,413	12,632	781
Less: Non-controlling interests.....	94	-	94
Net assets.....	19,441	16,324	3,117
Revenues.....	3,919	2,629	1,290
Depreciation and amortization.....	508	410	98
Income (loss) before income taxes.....	807	(133)	940
Adjusted EBITDA ¹	1,163	154	1,009

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

Operations of PenEquity Inc. contributed net income before taxes of \$0.8 million (2023 – net loss before taxes of \$0.1 million).

For the nine months ended September 30, 2024, Adjusted EBITDA from the Real Estate segment was \$1.2 million (2023 –\$0.2 million), representing a year-over-year increase of \$1.0 million attributable primarily to property management and development services contracts acquired during the first half of 2023.

Outlook

In June 2023, the City of Barrie approved a rezoning of PBC’s property located in Barrie, Ontario to permit the construction of a project comprised of three mid-rise multi-residential buildings. We are currently exploring options to maximize the value of the property, including selling the property or developing the property using the development team of its subsidiary, PenEquity Inc. We are similarly exploring options to sell or develop the property of PSCC located in Stoney Creek, Ontario.

We do not anticipate recognizing revenue in respect of either PSCC or PBC while their properties remain under development.

From PenEquity Inc., we anticipate continued year-over-year earnings improvements for the remainder of fiscal 2024 due to both modest revenue growth in relation to its property management activities and an increase in property development revenues in relation to existing contracts.

CORPORATE AND OTHER

Our corporate and other segment includes our subsidiary Lumbermens, an Ontario-based credit reporting company, as well as assets, liabilities, revenues and expenses that are not directly related to any of our other five reportable segments. Accordingly, expenses of the corporate and other segment include finance costs, salaries and benefits expense in relation to executives and staff that are not directly affiliated with or otherwise allocated to any of the other five reportable segments, share-based compensation expense, costs related to the premises and operations of our corporate offices, professional fees that do not relate directly to other segments, costs related to maintaining Crown’s status as a public company, etc. Total liabilities of the corporate and other segment include balances recognized in respect of each of the Crown Credit Facility, the Convertible Debentures and the Subordinated Debentures.

Select financial information pertaining to the corporate and other segment as at and for the nine months ended September 30, 2024 and 2023 is presented below:

AS AT AND FOR THE NINE MONTHS ENDED SEP. 30 (THOUSANDS)	Corporate and Other Segment		
	2024	2023	Change
Assets.....	\$ 5,395	\$ 8,354	\$ (2,959)
Less: Liabilities.....	54,503	48,295	6,208
Net liabilities.....	(49,108)	(39,941)	(9,167)
Revenues.....	1,312	1,406	(94)
Depreciation and amortization.....	201	242	(41)
Finance costs.....	5,103	3,514	1,589
Loss before income taxes.....	(5,284)	(4,696)	(588)
Adjusted EBITDA ¹	(816)	(1,040)	224

1. For a reconciliation of income (loss) before income taxes to Adjusted EBITDA, refer to *Part 7 - Non-IFRS Measures*.

For the nine months ended September 30, 2024, Adjusted EBITDA from the Corporate and Other segment was a loss of \$(0.8) million (2023 – loss of \$(1.0) million), representing a year-over-year increase in revenues of \$0.1 million and a reduction of corporate overhead costs of \$0.1 million.

PART 4 – CAPITALIZATION AND LIQUIDITY

CAPITALIZATION

We review the components of our capitalization in the following sections.

*Corporate Capitalization*¹ – reflects our issued and outstanding Subordinated Debentures, Debentures and Convertible Debentures and Equity and the amount of debt issued by the Corporation excluding amounts in relation to its subsidiaries Crown Power Fund, Galaxy, WireIE Inc., Community Network Partners, PSCC, PBC, Lumbermens, Go Direct Global, and PenEquity Inc. Corporate debt includes amounts drawn upon the Crown Credit Facility, net of the unamortized balance of related deferred finance costs. At September 30, 2024, our corporate capitalization was \$72.6 million (December 31, 2023 - \$93.5 million).

Consolidated Capitalization – reflects the full capitalization of wholly owned and partially owned entities that we consolidate in our financial statements and is equal to total liabilities plus total equity in our consolidated statements of financial position. At September 30, 2024, consolidated capitalization decreased compared with December 31, 2023 due primarily to an increase in accumulated deficit and decreases in corporate borrowings, lease obligations, and non-controlling interests, partially offset by an increase in accounts payable and other liabilities, and long-term debt. At September 30, 2024, our consolidated capitalization was \$172.4 million (December 31, 2023 - \$176.7 million).

*Our Share of Capitalization*¹ – reflects our proportionate exposure of debt and equity balances in consolidated entities.

The following table presents our capitalization on a consolidated, corporate and our share basis:

	Ref.	Corporate Capitalization ¹		Consolidated Capitalization		Our Share of Capitalization ¹	
		2024	2023	2024	2023	2024	2023
AS AT SEP. 30, 2024 AND DEC. 31, 2023 (THOUSANDS)							
Corporate borrowings.....	i	\$ 23,910	\$ 26,688	\$ 23,910	\$ 26,688	\$ 23,910	\$ 26,688
Accounts payable and other liabilities.....		5,606	7,500	52,446	34,269	51,606	33,731
Lease obligations.....		-	-	17,116	19,141	17,116	19,141
Mortgages payable.....		-	-	11,900	11,900	11,900	11,900
Long-term debt.....		2,061	-	4,417	2,364	4,417	2,364
Subordinated debentures	iii	1,402	1,316	1,402	1,316	1,402	1,316
Debentures and convertible debentures							
- liability component.....	ii	19,937	19,760	19,937	19,760	19,937	19,760
Non-controlling interests.....		-	-	21,558	22,988	-	-
Equity							
Share capital.....		47,820	47,820	47,820	47,820	47,820	47,820
Contributed surplus.....		15,728	15,728	15,728	15,728	15,728	15,728
Translation reserve.....		32	97	32	97	32	97
Deficit.....		(43,905)	(25,417)	(43,905)	(25,417)	(43,905)	(25,417)
Total equity.....	iv	19,675	38,228	19,675	38,228	19,675	38,228
Total capitalization.....		\$ 72,591	\$ 93,492	\$ 172,361	\$ 176,654	\$ 149,963	\$ 153,129

¹ Corporate Capitalization and Our Share of Capitalization are not standard measures under IFRS and may not be comparable to similar measures reported by other entities. Refer to *Part 7 – Non-IFRS Measures* for more information.

i. Corporate Credit Facility

Prior to February 7, 2023, the Corporation had a senior secured corporate credit facility (the “**Preceding Crown Credit Facility**”) that was comprised of a \$20.0 million revolving credit facility to be used to fund the Corporation’s capital commitments to existing investments, including its uncalled capital commitments to each of Crown Partners Fund and Crown Power Fund, potential acquisitions and for general corporate purposes, in addition to a \$3.5 million dedicated-purpose letter of credit facility. The revolving facility provided financing at a variable interest rate based on Prime Rate plus 275 to 350 bps, had a customary set of covenants, and had a maturity date of May 7, 2024, which was subject to annual extension by one or more years at the request of the Corporation.

Effective February 7, 2023, Crown entered into the Crown Credit Facility with CWB with an aggregate commitment of up to \$43.5 million to be used to fund a full repayment and cancellation of lender commitments in respect of the Preceding Crown Credit Facility, support working capital and growth capital requirements of Crown and its operating businesses, and to fund Crown’s remaining capital commitment in respect of Crown Power Fund. The Crown Credit Facility originally included an amortizing term loan of up to \$30.0 million with a maturity date of February 7, 2028, an operating loan of up to \$10.0 million with availability subject to margin condition restrictions, and a letter of credit facility of up to \$3.5 million. The term loan was comprised of an initial advance of \$25.0 million. Crown did not request the advance of the balance of \$5.0 million on the term loan, and, accordingly, this amount is no longer available for advance. On December 29, 2023, the Crown Credit Facility was amended to reduce the operating loan limit to \$5.0 million and to provide additional security in support of the loan. On May 14, 2024, the Crown Credit Facility was amended to provide access on the operating loan to a maximum of \$2.0 million from May 1, 2024 to May 31, 2024, of \$4.0 million from June 1, 2024 to June 30, 2024, and of \$5.0 million from July 1, 2024 to July 31, 2024, all on a non-margined basis. On October 11, 2024, the Crown Credit Facility was amended to terminate the operating loan portion of the Crown Credit Facility upon full repayment on or before October 15, 2024 and to revise the maturity date of the term loan portion of the Crown Credit Facility to December 31, 2024. The operating loan portion of the Crown Credit Facility was repaid in full on October 11, 2024.

The term loan provides financing at a variable interest rate based on Prime Rate plus 165 bps to 500 bps and features a customary set of covenants. We provide additional detail regarding our credit facilities in *Note 11 – Credit facilities* of the unaudited condensed consolidated interim financial statements.

The Crown Credit Facility is subject to covenant clauses, whereby Crown is required to meet certain key financial ratios. Since September 30, 2023, Crown has not fulfilled the Net Total Debt to Trailing Twelve Month Earnings Before Interest, Taxes, Depreciation, and Amortization and Fixed Charge Coverage financial ratio requirements of the Crown Credit Facility. Accordingly, CWB is contractually entitled to request immediate repayment of the outstanding loan amount as of November 12, 2024 of \$14.4 million. The outstanding balance is presented as a current liability as at September 30, 2024.

As of September 30, 2024, \$24.5 million was outstanding on the Crown Credit Facility (December 31, 2023 - \$27.4 million), and letters of credit totaling \$0.3 million (December 31, 2023 - \$0.3 million) were issued and outstanding. As at September 30, 2024, there was an undrawn balance of \$nil in respect of the operating loan component of the Crown Credit Facility. The carrying value of the Crown Credit Facility at September 30, 2024 of \$23.9 million was comprised of gross advances of \$24.5 million net of unamortized deferred financing costs of \$0.6 million.

ii. Debentures

On July 13, 2018, Crown issued \$20.0 million of convertible unsecured debentures that bore interest at a rate of 6.0% per annum, payable semi-annually in arrears on June 30 and December 31 of each year, with a maturity date of June 30, 2023 and a conversion price of \$13.70 per Common Share (the “**Convertible Debentures**”). Net of issuance costs, the Corporation received net proceeds of \$18.7 million from the issuance of the Convertible Debentures.

Effective June 30, 2023, as approved by the Debentureholders, the terms of the Convertible Debentures were amended to (i) extend the maturity of the Convertible Debentures from June 30, 2023 to December, 31, 2024; (ii) amend the interest rate on the Convertible Debentures from 6% to 10%; (iii) remove the conversion rights of the

Debentureholders; and (iv) remove the right of the Corporation to repay the principal amount of the Convertible Debentures in Common Shares on the new maturity date or any redemption date. Effective June 30, 2023, the Convertible Debentures have been reclassified as debentures (the “**Debentures**”).

Effective October 18, 2024, as approved by the Debentureholders, the terms of the Debentures were amended to: (i) extend the maturity of the Debentures from December 31, 2024 to December 31, 2026; (ii) amend the interest rate on the Debentures from 10% to 11% effective as of October 25, 2024 and from 11% to 12% effective as of December 31, 2025; (iii) amend the interest payment dates from occurring semi-annually on June 30 and December 31 of each year to occurring annually on December 31 of each year, with the next payment to occur on December 31, 2025 for the interest accrued on Debentures from June 30, 2024 up to, but excluding, December 31, 2025; and (iv) grant a security interest to TSX Trust Company, as trustee for the Debentures, on all the Corporation’s property and assets, subject to permitted encumbrances, that will be subordinated to security on senior indebtedness limited to \$30.0 million and will rank pari passu with any indebtedness expressly stated to rank pari passu with the Debentures.

The Debentures are direct, unsecured obligations of the Corporation that are subordinated to the Credit Facility.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$1.0 million due on June 30, 2024 in respect of the Debentures. Since July 31, 2024, this has constituted an event of default under the terms of the trust indenture that governs the Debentures. Accordingly, Debentureholders, subject to certain conditions, are contractually entitled to request immediate repayment of the outstanding balance of \$21.0 million, including principal and interest, but have not requested immediate repayment as of the date when Crown’s unaudited condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by the Corporation’s Board of Directors. Under the amendments to the Debentures approved by the Debentureholders effective October 18, 2024, the Debentureholders waived the default of the Corporation under the trust indenture for failure to make the June 30, 2024 interest payment, subject to the Corporation paying such interest by December 17, 2024.

We provide additional detail regarding the Debentures in *Note 12 – Debentures* of the unaudited condensed consolidated interim financial statements.

iii. Subordinated Debentures

On December 29, 2023, the Corporation issued 1,500 units at a price of \$980 per unit for net proceeds of \$1.47 million. Each of these units was comprised of 10.0% redeemable secured subordinated debentures with a face value of \$1,000 per unit and a maturity date of June 30, 2025 (the “**Subordinated Debentures**”) plus 50 common share purchase warrants with an exercise price of \$7.00 per Common Share and a three-year exercise period. This issuance was fully subscribed by directors of the Corporation.

Interest on the Subordinated Debentures is payable semi-annually in arrears on June 30 and December 31 of each year. The Subordinated Debentures are direct, secured obligations of the Corporation that are subordinated to the Crown Credit Facility. As of the date when Crown’s unaudited condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by the Corporation’s Board of Directors, the Corporation had not paid the scheduled interest payment due on June 30, 2024 in respect of the Subordinated Debentures.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$0.04 million due on June 30, 2024 in respect of the Subordinated Debentures. This constitutes an event of default, but the holders of the Subordinated Debentures have not requested immediate repayment as of the date when the condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by the Corporation’s Board of Directors.

iv. Equity

We provide a continuity of each component of equity in the consolidated statements of changes of equity included in our unaudited condensed consolidated interim financial statements. For discussion, please refer to *Part 2 – Review of Consolidated Financial Results – Equity*.

Issued and Outstanding Shares

Changes in the number of issued and outstanding Common Shares during the periods are as follows:

AS AT AND FOR THE PERIODS ENDED SEP. 30 (THOUSANDS)	Three Months Ended		Nine Months Ended	
	2024	2023	2024	2023
Outstanding at beginning of period.....	5,589	5,610	5,589	5,642
Issued (repurchased)				
Repurchases.....	-	(22)	-	(54)
Outstanding at end of period.....	5,589	5,588	5,589	5,588
Total diluted shares at end of period.....	5,589	5,588	5,589	5,588

Effective April 13, 2023, the Corporation renewed its normal course issuer bid (“NCIB”) to purchase for cancellation during the next 12 months up to 280,000 Common Shares, representing approximately 5.0% of the issued and outstanding Common Shares at March 31, 2023. The total number of shares purchased and cancelled under this NCIB was 48,900 at an average cost, excluding commissions, of \$7.70 per Common Share.

In the nine months ended September 30, 2024, nil Common Shares were purchased and cancelled (September 30, 2023 – 53,900 Common Shares).

The total number of Common Shares outstanding at September 30, 2024 was 5,588,646 (December 31, 2023 – 5,588,646; November 12, 2024 – 5,588,646).

LIQUIDITY

Liquidity and Capital Resources

The Corporation defines working capital as total current assets less total current liabilities. As at September 30, 2024, the Corporation had negative working capital of \$(36.1) million compared with \$(42.0) million as at December 31, 2023. The change compared with December 31, 2023 is primarily due to an increase in cash and cash equivalents and decrease in credit facilities, partially offset by a decrease in accounts receivable and an increase in accounts payable and accrued liabilities and subordinated debentures.

As at September 30, 2024, there was an undrawn balance of \$nil in respect of the operating loan component of the Crown Credit Facility. This loan was fully repaid on October 11, 2024 and subsequently terminated.

Since September 30, 2023, Crown has not satisfied certain financial covenant clauses of the Crown Credit Facility and, accordingly, CWB is contractually entitled to request immediate repayment of the outstanding loan in the amount as of November 12, 2024 of \$14.4 million. On October 11, 2024, the Crown Credit Facility was amended to revise the maturity date of the term loan to December 31, 2024.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$1.0 million due on June 30, 2024 in respect of the Debentures. Since July 31, 2024, this has constituted an event of default under the terms of the trust indenture that governs the Debentures. Accordingly, the Debentureholders, subject to certain conditions, are contractually entitled to request immediate repayment of the outstanding balance of \$21.0 million, including principal and interest, but have not requested immediate repayment as of the date when Crown’s unaudited condensed

consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by our Board of Directors. Under the amendments to the Debentures approved by the Debentureholders effective October 18, 2024, the maturity date of the Debentures was extended to December 31, 2026 which would reclassify the related liability from current to non-current status, interest payments were changed from occurring semi-annually on June 30 and December 31 to annually on December 31, and the Debentureholders waived the default of the Corporation under the trust indenture for failure to make the June 30, 2024 interest payment, subject to the Corporation paying such interest payment by December 17, 2024.

As of November 12, 2024, the Corporation had not paid the scheduled interest payment of \$0.04 million due on June 30, 2024 in respect of the Subordinated Debentures. This constitutes an event of default, but the holders of the Subordinated Debentures have not requested immediate repayment as of the date when the condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023 were approved by the Corporation's Board of Directors.

The outstanding balances of the Corporation's credit facility, Debentures and Subordinated Debentures are presented as current liabilities as at September 30, 2024.

Negative working capital of \$(36.1) million and non-compliance with financial covenant clauses of the Crown Credit Facility as at September 30, 2024 result in a material uncertainty that may cast significant doubt as to the ability of the Corporation to continue as a going concern.

Based on the Corporation's liquidity position as at the date of the unaudited condensed consolidated interim financial statements, management has forecasted its cash flow requirements, considering the Corporation's working capital and cash balance at September 30, 2024, and is seeking financing arrangements that provide appropriate capacity and covenants matched to the Corporation's anticipated financial performance and operations to meet its financial obligations. The amendments to the Debentures approved by the Debentureholders effective October 18, 2024 would result in the Debentures being reclassified as non-current liabilities subject to the payment of the June 30, 2024 interest by December 17, 2024. The Corporation is currently in discussions with lenders regarding replacing the Crown Credit Facility and is targeting completion of these new arrangements by December 31, 2024; however, there is no assurance that such arrangements will become available. The Corporation is also seeking to dispose of certain assets held for sale by the end of the second quarter of 2025 and is currently exploring the possibility of selling certain other assets, including its real estate properties, in order to fund the partial repayment of its current debt obligations. The continuity of the Corporation as a going concern is dependent on its ability to achieve and maintain positive cash flow from operations, to maintain or obtain additional debt or equity financing and/or to realize proceeds from the disposition of assets.

The Corporation believes that, through its action plan above and in working with its banking partners and potential lenders, it will be able to obtain long-term credit arrangements that provide appropriate capacity and covenants matched to the Corporation's anticipated financial performance and operations. The Corporation believes that its cash position and capacity under its existing credit facilities, and the long-term credit arrangements it expects to secure together with anticipated future cash flows and access to capital markets will be sufficient to fund operations, meet financial obligations as they come due, and provide the funds necessary for capital expenditures, and other needs for the foreseeable future.

Upon its maturity on January 1, 2025, we expect to be able to extend the term of the \$11.9 million mortgage payable by an additional six months, supported by the value of the mortgage real estate properties.

In addition, management has taken precautionary measures to further bolster the Corporation's liquidity by actively managing any liquidity risk through the active monitoring of budgeted and projected results and cash requirements.

Off-Balance Sheet Arrangements and Unfunded Commitments

Uncalled Commitments to Managed Investment Funds

The Corporation, through its wholly owned subsidiary CCFC, has subscribed for limited partnership units in several investment funds managed or formerly managed by the Corporation, namely Crown Partners Fund, CCF IV Investment LP and Crown Power Fund. Through its ownership of these limited partnership units, the Corporation has made contractual commitments to contribute funds to each of these entities up to a prescribed maximum value per unit, as called by the respective general partners of these investment funds. The table below summarizes the total capital commitment of the Corporation to each investment fund, as well as the uncalled portion of such capital commitments as at each of September 30, 2024 and September 30, 2023.

AS AT SEP. 30 (THOUSANDS, EXCEPT UNITS)	2024			2023	
	Units Subscribed by CCFC	Capital Commitment	Uncalled Capital Commitment	Uncalled Capital Commitment	
Crown Partners Fund.....	76,869	\$ 61,495	\$ 15,374	\$ 15,374	
CCF IV Investment LP.....	3,270	2,600	654	654	
Crown Power Fund.....	25,000	21,581	496	-	
Total.....			\$ 16,524	\$ 16,028	

The investment period of each of Crown Partners Fund and CCF IV Investment LP expired on December 31, 2021, and the assets of these funds will be managed down with a view to dissolving the funds in an orderly fashion prior to the end of their terms on September 30, 2025. After the December 31, 2021 expiration of the investment period of these funds, additional committed capital may be called but only to the extent required for certain purposes including to cover operating deficits and, to a maximum of 20% of committed capital, to make follow-on investments. We do not expect any future funding requirements in respect of Crown's uncalled capital commitments to Crown Partners Fund and CCF IV Investment LP.

Other Unfunded Commitments

The Corporation, through Community Network Partners, is party to surety bonds totaling \$163.5 million. These bonds are security agreements necessary to support Community Network Partners's participation as an internet service provider under the Ontario Connects Program through which the maximum subsidy available to Community Network Partners is approximately \$150.0 million.

As at September 30, 2024, the Corporation, through Galaxy, has an aggregate commitment with respect to its use of broadband network infrastructure of \$73.0 million over a five-year period, inclusive of an aggregate commitment denominated in U.S. dollars of US\$53.9 million.

The Corporation, through Community Network Partners, has a commitment to invest a total of \$15.0 million over a four-year period in a partnership with YorkNet to finance, construct and operate an advanced optical fibre network to provide high-speed internet in The Regional Municipality of York.

Through WireE Inc., the Corporation had \$0.7 million in backhaul commitments relating to its use of broadband network infrastructure as at September 30, 2024.

As at September 30, 2024, Crown Power Fund had committed to contracts valued at \$4.4 million in relation to the construction of power generation assets, of which \$3.3 million was paid and included in property and equipment under development and related deposits and \$1.1 million was unpaid.

The Corporation has guaranteed the repayment of loans by a third-party financial institution pursuant to its executive share purchase plan to participants in this plan ("**Share Purchase Plan Participants**") which totaled \$0.7 million as at September 30, 2024 (December 31, 2023 - \$1.1 million), and which are secured by Common Shares owned by

Share Purchase Plan Participants with a value of \$0.5 million as at September 30, 2024 (December 31, 2023 - \$2.3 million).

From time to time, the Corporation is party to legal proceedings. Based on current knowledge, the Corporation does not expect the outcome of such proceedings to have a material effect on the consolidated statement of financial position or consolidated statement of comprehensive (loss) income.

Crown has no other material off-balance sheet arrangements.

REVIEW OF THE CONSOLIDATED STATEMENTS OF CASH FLOWS

The following table summarizes the consolidated statements of cash flows within our consolidated financial statements:

FOR THE PERIODS ENDED SEP. 30 (THOUSANDS)	Nine Months Ended	
	2024	2023
Operating activities.....	29,445	5,679
Investing activities.....	(9,359)	(11,206)
Financing activities.....	(4,924)	4,975
Effect of foreign exchange rate difference on cash.....	3	(3)
(Decrease) increase in cash and cash equivalents.....	15,165	(555)

Operating Activities

Cash provided by operations totaled \$29.4 million in the nine months ended September 30, 2024 compared with \$5.7 million in the nine months ended September 30, 2023. The \$23.7 million variance compared with the prior-year period was due primarily to the net collection of accounts receivable and the corresponding increase in deferred revenue related to government subsidies under the Ontario Connects Program.

Investing Activities

Cash used in investing activities totaled \$9.4 million in the nine months ended September 30, 2024 compared with \$11.2 million in the nine months ended September 30, 2023. Compared with the prior-year period, a reduction in additions to property under development and related deposits, partially offset by a reduction in capital distributions received from Crown Partners Fund and an increase in purchases of property and equipment in the current-year period were the main contributors to the decrease in cash used in investing activities.

Financing Activities

Cash used in financing activities totaled \$4.9 million in the nine months ended September 30, 2024 compared with cash provided by of \$5.0 million in the nine months ended September 30, 2023. The primary financing-related uses of cash in the nine months ended September 30, 2024 included repayments in respect of the Crown Credit Facility, payments in respect of lease obligations and financing costs, and distributions paid by Crown Power Fund to non-controlling interests.

Effect of Foreign Exchange Rate Difference on Cash

The effect of the foreign exchange rate difference on cash of \$0.003 million (September 30, 2023 - \$(0.003) million) represents the impact of the translation of monetary transactions denominated in U.S. dollars in respect Go Direct America, a wholly owned foreign operation of Crown with a functional currency that is different from Crown's presentation currency.

PART 5 – ACCOUNTING POLICIES AND INTERNAL CONTROLS

ACCOUNTING POLICIES, ESTIMATES AND JUDGEMENTS

Overview

This MD&A of the consolidated operating and financial performance of the Corporation for the three and nine months ended September 30, 2024 is prepared as of November 12, 2024. This discussion is the responsibility of management and should be read in conjunction with the Corporation's September 30, 2024 unaudited condensed consolidated interim financial statements and the notes thereto, prepared in accordance with IFRS, and other public filings available on SEDAR at www.sedar.com. The board of directors has approved this MD&A. All amounts therein are expressed in Canadian dollars unless otherwise indicated.

Critical Estimates and Accounting Policies

The preparation of the audited consolidated financial statements in accordance with the financial reporting framework requires management to make judgments, estimates and assumptions that affect the application of the Corporation's accounting policies and the reported amounts of assets, liabilities, income and expenses and disclosures of contingent assets and liabilities at the reporting date. Actual results could differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

Information about judgments, assumptions and estimation uncertainties that have the most significant effect on the amounts recognized in the unaudited condensed consolidated interim financial statements for the nine months ended September 30, 2024 are included in the following notes in those financial statements:

- Note 3 – Material accounting policies;
- Note 5 – Investment in Crown Partners Fund;
- Note 6 – Customer contracts;
- Note 7 – Property and equipment; and
- Note 8 – Property and equipment under development and related deposits.

Additional information about critical estimates and accounting policies can be found in the Corporation's 2023 audited consolidated financial statements and notes thereto and other public filings available on SEDAR at www.sedar.com.

DISCLOSURE CONTROLS AND INTERNAL CONTROLS

The Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”) are responsible for establishing and maintaining disclosure controls and procedures (“DC&P”) and internal control over financial reporting (“ICFR”), as those terms are defined in National Instrument 52-109 - *Certification of Disclosure in Issuers’ Annual and Interim Filings*. The CEO and CFO have designed, or caused to be designed under their direct supervision, Crown’s DC&P to provide reasonable assurance that:

- material information relating to Crown, including its consolidated subsidiaries, is made known to them by others within those entities, particularly during the period in which the annual filings are being prepared; and
- information required to be disclosed in the annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported on a timely basis.

The CEO and CFO have also designed, or caused to be designed under their direct supervision, Crown’s ICFR to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The ICFR have been designed using the control framework established in Internal Control – Integrated Framework published by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 2013.

The CEO and CFO have evaluated the design and operating effectiveness of Crown’s DC&P and ICFR and concluded that Crown’s DC&P and ICFR were effective as at September 30, 2024. While Crown’s CEO and CFO believe that the Corporation’s internal controls and procedures provide a reasonable level of assurance that such controls and procedures are reliable, an internal control system cannot prevent all errors and fraud. It is management’s belief that any control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

There were no changes in Crown’s ICFR during the nine months ended September 30, 2024 that have materially affected, or are reasonably likely to materially affect, Crown’s ICFR.

PART 6 – RISKS AND FORWARD-LOOKING STATEMENTS

RISK FACTORS

Crown operates in a dynamic environment that involves various risks, many of which are beyond Crown's control and which could have an effect on Crown's business, revenues, operating results and financial condition.

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset, including the Crown Credit Facility, the Debentures, the Subordinated Debentures, and mortgage payable. The Corporation's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or negatively impacting shareholder value. Certain obligations in respect of the provision for performance bonuses and non-controlling interests only become due as the related investment fund's assets are liquidated and liquidation proceeds are received, and as such, there is no associated liquidity risk.

As at September 30, 2024, the Corporation had negative working capital of \$(36.1) million due to the classification of the Crown Credit Facility, Debentures, Subordinated Debentures and mortgage payable as current liabilities. The mortgage payable has a balance of \$11.9 million and a maturity date of January 1, 2025, the Debentures have a balance of \$19.9 million and, as approved by holders of the Debentures on October 18, 2024, the Debentures have an amended maturity date of December 31, 2026 and the default of the Corporation under the trust indenture for failure to make the June 30, 2024 interest payment was waived subject to the Corporation paying such interest by December 17, 2024, the Subordinated Debentures have a maturity date of June 30, 2025, and the Crown Credit Facility, in respect of which \$24.5 million was outstanding at September 30, 2024 and of which \$10.0 million has been repaid since September 30, 2024, is payable on demand by CWB as a result of an unresolved breach of certain financial covenants and, effective October 11, 2024, the term loan component of the Crown Credit Facility has a revised maturity date of December 31, 2024. While we plan to seek an extension of the term of the mortgage payable and expect to refinance the Crown Credit Facility in the last quarter of 2024 to obtain long-term credit arrangements that provide appropriate capacity and covenants matched to the Corporation's anticipated financial performance and operations, there is risk to achieving each of these desired outcomes.

A risk that is common among our associate Crown Partners Fund, Crown Power Fund and our Network Services and Distribution Services businesses is credit risk. Credit risk is the risk of financial loss to the Corporation if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Corporation's investments in debt securities and its investment in Crown Partners Fund. Most of the debt instruments held indirectly by the Corporation through its associate Crown Partners Fund, are unrated and all are relatively illiquid. Repayments are dependent on the ability of the underlying businesses to generate sufficient cash flow from operations, refinancings or the sale of assets or equity. Although Crown intends to offer long-term power supply contracts, network services contracts and distribution services contracts only to clients with a history of profitability, there can be no assurance that its counterparties will not default and that Crown will not sustain a loss as a result.

The primary risk factor for our associate Crown Partners Fund is credit risk, being the potential inability of one or more of its portfolio companies to meet their debt obligations to Crown Partners Fund. Through its ownership of equity and equity-related securities, Crown Partners Fund is also exposed to market price risk, which is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. A reduction in the value of the debt and/or equity-related investments held by Crown Partners Fund would reduce the value of both components of Crown's investment in associate, represented by its limited partnership and general partnership interests in Crown Partners Fund, and could reduce the level of distributions received by Crown in the future from Crown Partners Fund.

The primary risk factors for Crown Power Fund are credit risk, being the potential inability of counterparties to long-term power supply contracts to meet their obligations to Crown Power Fund, power price variability, which impacts

the profitability of Crown Power Fund's merchant power project, and the risk of finding of a suitable market for power equipment held for sale.

The primary risk factor for Network Services businesses is contract cancellation risk, being the risk that an above-normal level of existing term contracts is not renewed and extended at maturity and that existing month-to-month contracts are canceled at an above-normal pace. To the extent that the level of network services revenue added through the establishment of new customer contracts does not sufficiently offset the impact of contract cancellations on network services revenue, the resulting reduction of operating leverage could negatively impact contribution of Network Services businesses to the consolidated net (loss) income of the Corporation.

A related risk factor for WireIE Inc. is customer concentration risk, being the risk associated with WireIE Inc.'s reliance on the renewal of network services contracts with a significant customer, which comprise the majority of its accounts receivable and network services revenues to date. A similar risk factor exists for Galaxy by way of its reliance on the renewal of network service contracts with two significant customers, which comprise a significant portion of its accounts receivable and network services revenue.

Through its five-year, minimum purchase commitment to purchase LEO connectivity solutions from OneWeb, Galaxy is exposed to customer acquisition risk, as it might incur losses in respect of its LEO offering in the event that it fails to acquire and maintain a sufficient level of LEO-related customer contracts.

An additional risk factor for Galaxy, WireIE Inc., and Community Network Partners is key third-party supplier risk, as each entity is reliant upon the provision of broadband signal and telecommunications capacity by key third-party suppliers which, if terminated or cancelled, could have an adverse impact on the financial condition and results of operations of the Network Services segment.

The construction of network infrastructure in underserved communities by Community Network Partners involves risks in relation to potential delays and/or cost overruns in respect of securing necessary materials, staff and construction contractors and in completing construction, any of which might negatively impact project returns. Project returns might also be negatively impacted if Community Network Partners fails to achieve planned levels of customer subscription for service upon completion of such projects, or if the pace of achieving such subscriptions is slower than planned.

The primary risk factors in connection with the Corporation's real estate investments are market price risk in respect of real estate asset valuations and refinancing risk in respect of its mortgage payable. Possible investment in the development of real estate properties under development in Barrie and Stoney Creek would introduce risks in relation to the permitting and construction of these property developments, including potential delays or other issues in obtaining necessary building permits, and delays and/or cost overruns in respect of securing building materials and completing construction.

The primary risk factors associated with the operations of Go Direct Global include the risk of a decline in market demand for the consumer products of its clients, either due to product-specific demand factors or to general economic decline, solvency risk in respect of its clients, dependency upon key personnel, disruptions to operations or those of its clients and/or logistics partners, including as a result of market, political and economic conditions, financing risk in relation to funding potential expansion of the business, and risks associated with the operational start-up of logistics facilities in new geographies including external events that could adversely impact operations such as government legislation, regulations or policies.

An additional risk for Go Direct Global is customer concentration risk, being the risk associated with Go Direct Global's reliance on the renewal of distribution services contracts with three significant customers, which comprise the majority of its accounts receivable and distribution services revenue.

The Corporation is exposed to currency risk through its ownership of Go Direct America, which operates in the United States and transacts primarily in U.S. dollars, and through Galaxy, which has an aggregate commitment of US\$50 million over five years to purchase LEO connectivity from OneWeb. The Corporation's other investments, revenue

and expenses are denominated primarily in Canadian currency such that they present limited exposure to currency risk. Through our investment in Crown Partners Fund, we are indirectly exposed to a limited degree of currency risk to the extent that the underlying operations of Crown Partners Fund's investee companies may be dependent on revenues or exposed to costs denominated in foreign currencies.

See *Note 21 – Financial risk management* in the Corporation's December 31, 2023 audited consolidated financial statements.

A more extensive discussion of the risks faced by the Corporation can be found in the Corporation's Annual Information Form ("AIF") available on SEDAR at www.sedar.com.

FINANCIAL INSTRUMENTS AND ASSOCIATED RISKS

The Corporation's financial instruments include cash and cash equivalents, accounts receivable, investments, net investment in leased distributed power equipment, accounts payable and accrued liabilities, factor facility, contingent consideration, network services vendor note payable, deferred compensation, mortgage payable, lease obligations, the Debentures, the Subordinated Debentures, the Crown Credit Facility and long-term debt.

The Corporation, through its subsidiary Crown Private Credit Fund, holds an equity security which is measured at FVTPL. The Canadian equity security is valued based on its transaction price.

For loans carried by our associate Crown Partners Fund at FVTPL, the terms of the individual debt instruments and the risks of the underlying businesses are reflected in the fair values at the reporting date. The carrying value of loans at amortized cost held by Crown Partners Fund is net of an allowance for credit losses. In respect of the carrying value of investments held by Crown Partners Fund, which impacts the carrying value of the Corporation's investment in Crown Partners Fund, the determination of associated fair values and expected credit losses reflects the estimation of management of the investment manager of Crown Partners Fund, CPCP.

The fair value of the net investment in leased distributed power equipment approximates its carrying value due to the market interest rates on the leases.

Contingent consideration in relation to the Galaxy acquisition is valued using the discounted present value of aggregate expected cash flows in excess of prescribed percentages of cumulative earnings and revenues arising from the Corporation's investment in Galaxy.

The deferred compensation liability is measured based on the market value of the Corporation's share price with the impact of any resultant change included in share-based compensation expense in the period.

The fair value of the mortgage payable approximates its carrying value due to the variable rate of interest applicable to this instrument. The fair value of the Crown Credit Facility approximates its gross carrying value due to the variable rate of interest applicable to this instrument.

The fair value of lease obligations approximates its carrying value due to the market interest rate on the leases.

The fair value of the Debentures as at September 30, 2024 is \$8.6 million. The Debentures are classified as Level 1 because they are actively traded on the TSX and the fair value is based on the quoted market prices.

The fair value of Subordinated Debentures approximates their carrying value due to the market interest rate on the debentures.

The fair value of long-term debt is determined as the net present value of the estimated cash flows available to service this debt.

The fair values of other financial instruments approximate carrying value due to the short term to maturity of the instruments.

Additional information about financial instruments and associated risks can be found in *Risk Factors* and in the Corporation's 2023 audited consolidated financial statements and notes thereto and other public filings available on SEDAR at www.sedar.com.

FORWARD-LOOKING STATEMENTS

Statements that are not reported financial results or other historical information are forward-looking statements within the meaning of applicable Canadian securities laws (collectively, "**forward-looking statements**"). This MD&A includes forward-looking statements regarding Crown and the industries in which it operates, including statements about, among other things, expectations, beliefs, plans, future loans and origination, business and acquisition strategies, opportunities, objectives, prospects, assumptions, including those related to trends and prospects and future events and performance. Sentences and phrases containing or modified by words such as "anticipate", "plan", "continue", "estimate", "intend", "expect", "may", "will", "project", "predict", "potential", "targets", "projects", "is designed to", "strategy", "should", "believe", "contemplate" and similar expressions, and the negative of such expressions, are not historical facts and are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Forward-looking statements should not be read as guarantees of future events, future performance or results, and will not necessarily be accurate indicators of the times at, or by which, such events, performance or results will be achieved, if achieved at all. Forward-looking statements are based on information available at the time and/or management's expectations with respect to future events that involve a number of risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The factors described under the heading "Risk Factors" in this MD&A and in the AIF, as well as any other cautionary language in this MD&A, provide examples of risks, uncertainties and events that may cause Crown's actual results to differ materially from the expectations it describes in its forward-looking statements. Readers should be aware that the occurrence of the events described in these risk factors and elsewhere in this MD&A could have an adverse effect on, among other things, Crown's business, prospects, operations, results of operations and financial condition.

Specific forward-looking statements contained in this MD&A include, among others, statements, management's beliefs, expectations or intentions regarding the following:

- the ability of Crown to execute on its plans to address its liquidity issues including its ability to repay, refinance, or extend the maturity of its credit facilities, debentures, subordinated debentures, and mortgage payable on terms acceptable to the Corporation and its targeted completion date of such activities and to service its debt obligations in general;
- the Corporation's intentions for the use of its cash and cash equivalents and the timing thereof, including additional investments in and capital expenditures by its operating subsidiaries;
- the future capitalization of Crown;
- the structuring, prepayment and/or realization of investments of Crown and Crown Partners Fund and the distributions of related proceeds by Crown Partners Fund;
- the conditions of the industry segments in which the Corporation and its subsidiaries operate and the general economy;
- the determination of recovery levels and values realized on liquidation of security held, when necessary, for the loans of Crown Partners Fund going forward;

- the Corporation's plans regarding the development of certain real estate assets, the ability to achieve the intended development of these assets and Crown's ability to maximize realization of these assets at the time of an eventual disposition;
- the ability of Crown to direct the activities of its managed funds;
- the Corporation's ability to maintain sufficient liquidity to support its operations and to continue as a going concern;
- the ability of Crown to sell its assets held for sale and the potential timing thereof;
- the future profitability of Operating Partners affiliated with Crown Power Fund and the expected recoverability of amounts owed to the Corporation by such Operating Partners;
- the distributed power market in general, and in our current geographic regions of focus in particular;
- the recoverability of costs incurred in the development of distributed power assets through the subsequent receipt of lease payments over the duration of the lease contracts in relation to such assets;
- the expected timing of distributed power projects under development becoming operational;
- the expected profitability to be derived from distributed power projects, including projects under development and merchant power projects in operation;
- the Corporation's intention to seek liquidity for certain distributed power assets, including equipment that is not assigned for use in specific projects under development;
- the Corporation's intention to have our Network Services segment build a portfolio of long-term contracts structured to provide recurring cash flows, to seek debt and/or equity capital from third-party investors to support investment in, and growth of, its broadband networks, and to generate management fee revenue in relation to managing this capital pool;
- the Corporation's intention to provide network connectivity to underserved communities through Galaxy, WireIE and Community Network Partners;
- the estimated useful life and recoverability of carrying values in respect of intangible assets representing the fair value of service contracts assumed on the acquisitions of Galaxy, Go Direct Global and Lumbermens and in respect of PenEquity Inc.;
- the ability of Go Direct Global to achieve higher capacity utilization of its logistics facilities, to achieve revenue and earnings growth, and to potentially support investment in additional logistics facilities;
- the expected revenue growth to be achieved by PenEquity;
- the Corporation's business plans and strategy;
- the Corporation's future cash flow and shareholder value;
- the non-recurring nature of certain expenses;
- the future recoverability of accounts receivable;

- Crown’s future entitlement to base management and performance fees;
- the future accounting policies of the Corporation;
- the timing of receipt of government subsidies under the Ontario Connects Program; and
- the Corporation’s ability to secure government subsidies as a source of funding for certain Network Services projects.

Readers are cautioned that the foregoing list of forward-looking statements should not be construed as being exhaustive.

In making the forward-looking statements in this MD&A, the Corporation has made assumptions regarding general economic conditions, reliance on debt financing, interest rates, continued lack of regulation in the business of lending from sources other than commercial banks or equity transactions, continued operation of key systems, debt service, future capital needs, retention of key employees, adequate management of conflicts of interests, continued performance of the Crown funds and solvency of financing clients, competition, limited loan prepayment, demand for Distributed Power solutions, demand for Network Services solutions, demand for warehousing, distribution services and freight management services, effective use of leverage, strength of existing client relationships, regulatory oversight and such other risks or factors described in this MD&A, the AIF and from time to time in public disclosure documents of Crown that are filed with securities regulatory authorities.

The forward-looking statements included in this MD&A are expressly qualified by this cautionary statement and are made as at the date of this MD&A. The Corporation does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable securities laws. If the Corporation does update one or more forward-looking statements, it is not obligated to, and no inference should be drawn that it will, make additional updates with respect thereto or with respect to other forward-looking statements.

Readers are further cautioned that the preparation of financial statements in accordance with IFRS requires management to make certain judgments and estimates that affect the reported amounts of assets, liabilities, revenues, and expenses. These estimates may change, having either a positive or negative effect on net income, as further information becomes available and as the economic environment changes.

MARKET AND INDUSTRY DATA

Certain market and industry data contained in this MD&A is based upon information from government or other third-party publications, reports and websites or based on estimates derived from such publications, reports and websites. Government and other third-party publications and reports do not guarantee the accuracy or completeness of their information. While management believes this data to be reliable, market and industry data is subject to variations and cannot be verified with complete certainty due to limits on the availability and reliability of raw data, the voluntary nature of the data-gathering process and other limitations and uncertainties inherent in any statistical survey. Crown has not independently verified any of the data from government or other third-party sources referred to in this MD&A or ascertained the underlying assumptions relied upon by such sources.

TRADEMARKS, TRADE NAMES AND SERVICE MARKS

All trademarks used in this MD&A are the property of their respective owners and may not appear with the ® symbol.

PART 7 – NON-IFRS MEASURES

We disclose a number of financial measures in this MD&A that are calculated and presented using methodologies other than in accordance with International Financial Reporting Standards (“IFRS”), as issued by the International Accounting Standards Board (“IASB”). We utilize these measures in managing the business, including for performance measurement, capital allocation and valuation purposes and believe that providing these performance measures on a supplemental basis to our IFRS results is helpful to investors in assessing the overall performance of our businesses. These financial measures should not be considered as the sole measure of our performance and should not be considered in isolation from, or as a substitute for, similar financial measures calculated in accordance with IFRS. We caution readers that these non-IFRS measures or other financial metrics may differ from the calculations disclosed by other businesses and, as a result, may not be comparable to similar measures presented by other issuers and entities. Reconciliations of these non-IFRS financial measures to the most directly comparable financial measures calculated and presented in accordance with IFRS, where applicable, are included within this MD&A.

NON-IFRS MEASURES

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (“Adjusted EBITDA”), Corporate Capitalization, and Capitalization at Our Share are not recognized measures under IFRS and are, therefore, defined below:

Adjusted EBITDA is a non-IFRS measure and reflects earnings attributable to Shareholders before interest, taxes, depreciation, and amortization plus adjustments for additional items including lease obligation payments, share-based compensation recovery/expense, impairments of property and equipment and equipment under development and related deposits, gains/losses on disposal of assets held for sale, remeasurement of financial instruments, our share of earnings/losses of and income distributions from Crown Partners Fund, provisions/recoveries of bad debts and expected credit losses, and performance bonus expense/recovery. We use this measure to assess the performance of our business before the effects of the noted items as it provides a more relevant picture of operating results by facilitating a comparison of our performance on a consistent basis from period-to-period and provides a more complete understanding of factors and trends affecting our business. Excluding these items does not imply that they are non-recurring. Loss before income taxes is the most directly comparable financial measure that is disclosed in our consolidated financial statements.

A reconciliation of loss before incomes taxes to Adjusted EBITDA for the three and nine months ended September 30, 2024 and 2023, is provided below:

FOR THE PERIODS ENDED SEP. 30 (THOUSANDS)	Three Months Ended		Nine Months Ended	
	2024	2023	2024	2023
Loss before income taxes	(2,632)	(2,154)	(17,823)	(4,290)
Adjustments for amounts attributable to shareholders in relation to: ¹				
Depreciation and amortization.....	2,826	2,314	8,347	6,786
Finance costs.....	2,413	1,754	6,445	4,761
Payments of lease obligations.....	(1,350)	(1,273)	(3,973)	(3,870)
Share based compensation (recovery) expense	(358)	2	(836)	(45)
Loss on disposal of assets held for sale.....	-	-	22	-
Remeasurement of financial instruments.....	-	-	-	(611)
Provisions for (recoveries of) expected credit losses.....	140	(123)	146	(123)
Share of losses (earnings) of Crown Partners Fund.....	(235)	(210)	15,132	(2,500)
Income distributions received from Crown Partners Fund.....	-	90	157	2,794
Performance bonus expense (recovery).....	-	3	(3,533)	351
Adjusted EBITDA	804	403	4,083	3,254

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

The following table provides a quarterly reconciliation of loss before income taxes to Adjusted EBITDA for the period from October 1, 2022 to September 30, 2024:

FOR THE PERIODS ENDED (THOUSANDS)	2024			2023			2022	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Loss before income taxes	(2,632)	(14,885)	(306)	(5,414)	(2,154)	(1,185)	(951)	(4,247)
Adjustments for amounts attributable to shareholders in relation to: ¹								
Depreciation and amortization.....	2,826	2,804	2,718	3,122	2,314	2,275	2,197	2,010
Finance costs.....	2,413	1,975	2,057	1,828	1,754	1,431	1,576	1,167
Payments of lease obligations.....	(1,350)	(1,325)	(1,298)	(1,306)	(1,273)	(1,296)	(1,301)	(994)
Share based compensation (recovery) expense	(358)	(340)	(138)	(264)	2	65	(112)	153
Impairments of property and equipment and distributed power equipment under development and related deposits.....	-	-	-	2,618	-	-	-	-
Loss on disposal of assets held for sale.....	-	22	-	-	-	-	-	-
Remeasurement of financial instruments.....	-	-	-	-	-	-	(611)	-
Provisions for (recoveries of) expected credit losses..	140	2	4	98	(123)	(0)	1	(2)
Share of losses (earnings) of Crown Partners Fund.....	(235)	17,594	(2,227)	(483)	(210)	(940)	(1,350)	680
Income distributions received from Crown Partners Fund.....	-	157	-	230	90	2,069	635	590
Performance bonus expense (recovery).....	-	(4,015)	482	73	3	170	178	(184)
Adjusted EBITDA.....	804	1,988	1,291	502	403	2,589	262	(828)

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

The following tables provide reconciliations of (loss) income before income taxes to Adjusted EBITDA by operating segment for the nine months ended September 30, 2024 and 2023:

FOR THE NINE MONTHS ENDED SEP. 30, 2024 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
(Loss) income before income taxes	(285)	(949)	(11,590)	(522)	807	(5,284)	(17,823)
Adjustments for amounts attributable to shareholders in relation to: ¹							
Depreciation and amortization.....	4,577	2,843	-	370	356	201	8,347
Finance costs.....	1,258	84	-	-	-	5,103	6,445
Payments of lease obligations.....	(3,794)	(179)	-	-	-	-	(3,973)
Share based compensation recovery	-	-	-	-	-	(836)	(836)
Loss on disposal of assets held for sale.....	-	-	-	22	-	-	22
Provisions for expected credit losses.....	-	-	-	146	-	-	146
Share of losses of Crown Partners Fund.....	-	-	15,132	-	-	-	15,132
Income distributions received from Crown Partners Fund.....	-	-	157	-	-	-	157
Performance bonus recovery.....	-	-	(3,533)	-	-	-	(3,533)
Adjusted EBITDA.....	1,756	1,799	166	15	1,163	(816)	4,083

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

FOR THE NINE MONTHS ENDED SEP. 30, 2023 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
(Loss) income before income taxes attributable to Shareholders.....	(2,482)	115	2,149	757	(133)	(4,696)	(4,290)
Adjustments for amounts attributable to shareholders in relation to: ¹							
Depreciation and amortization.....	4,083	2,170	-	4	287	242	6,786
Finance costs.....	1,158	89	-	-	-	3,514	4,761
Payments of lease obligations.....	(3,286)	(529)	-	-	-	(55)	(3,870)
Share based compensation recovery	-	-	-	-	-	(45)	(45)
Remeasurement of financial instruments.....	(611)	-	-	-	-	-	(611)
Recoveries of expected credit losses.....	-	-	-	(123)	-	-	(123)
Share of earnings of Crown Partners Fund.....	-	-	(2,500)	-	-	-	(2,500)
Income distributions received from Crown Partners Fund.....	-	-	2,794	-	-	-	2,794
Performance bonus expense	-	-	351	-	-	-	351
Adjusted EBITDA.....	(1,138)	1,845	2,794	639	154	(1,040)	3,254

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

The following tables provide reconciliations of (loss) income before income taxes to Adjusted EBITDA by operating segment for the three months ended September 30, 2024 and 2023:

FOR THE THREE MONTHS ENDED SEP. 30, 2024 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
(Loss) income before income taxes	(87)	(537)	235	(285)	17	(1,975)	(2,632)
Adjustments for amounts attributable to shareholders in relation to: ¹							
Depreciation and amortization.....	1,521	991	-	123	119	71	2,826
Finance costs.....	369	25	-	-	-	2,019	2,413
Payments of lease obligations.....	(1,289)	(61)	-	-	-	-	(1,350)
Share based compensation recovery	-	-	-	-	-	(358)	(358)
Loss on disposal of assets held for sale.....	-	-	-	-	-	-	-
Provisions for expected credit losses.....	-	-	-	140	-	-	140
Share of losses of Crown Partners Fund.....	-	-	(235)	-	-	-	(235)
Income distributions received from Crown Partners Fund.....	-	-	-	-	-	-	-
Performance bonus recovery.....	-	-	-	-	-	-	-
Adjusted EBITDA.....	514	418	-	(21)	136	(243)	804

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

FOR THE THREE MONTHS ENDED SEP. 30, 2023 (THOUSANDS)	Reportable Segments						Total
	Distribution Services	Network Services	Specialty Finance	Distributed Power	Real Estate	Corporate and Other	
(Loss) income before income taxes	(378)	(1,141)	207	399	317	(1,558)	(2,154)
Adjustments for amounts attributable to shareholders in relation to: ¹							
Depreciation and amortization.....	1,390	740	-	1	118	65	2,314
Finance costs.....	394	28	-	-	-	1,332	1,754
Payments of lease obligations.....	(1,110)	(163)	-	-	-	-	(1,273)
Share based compensation recovery	-	-	-	-	-	2	2
Recoveries of expected credit losses.....	-	-	-	(123)	-	-	(123)
Share of earnings of Crown Partners Fund.....	-	-	(210)	-	-	-	(210)
Income distributions received from Crown Partners Fund.....	-	-	90	-	-	-	90
Performance bonus expense	-	-	3	-	-	-	3
Adjusted EBITDA.....	296	(536)	90	276	435	(159)	403

Notes:

1. Adjustments exclude any amounts attributable to non-controlling interests.

Corporate Capitalization is a non-IFRS measure and reflects our issued and outstanding Convertible Debentures and Common Shares and the amount of debt and other liabilities of the Corporation excluding non-controlling interests and amounts in relation to its subsidiaries. We use this measure to provide insight regarding the components of our corporate-level capitalization, which assists us in making financial risk management decisions at the Corporation. This will differ from our consolidated leverage to the extent that liabilities have been recognized in respect of our subsidiaries.

A reconciliation of consolidated liabilities and equity to Corporate Capitalization is provided below:

AS AT SEP. 30, 2024 AND DEC. 31, 2023 (THOUSANDS)	<u>2024</u>	<u>2023</u>
Total consolidated liabilities and equity.....	\$ 172,361	\$ 176,654
Less: Liabilities of subsidiaries		
Accounts payable and accrued liabilities.....	(46,840)	(26,769)
Lease obligations.....	(17,116)	(19,141)
Mortgages payable.....	(11,900)	(11,900)
Credit facilities.....	0	-
Long-term debt.....	(2,356)	(2,364)
Non-controlling interests.....	(21,558)	(22,988)
Corporate Capitalization.....	<u>\$ 72,591</u>	<u>\$ 93,492</u>

Our Share of Capitalization is a non-IFRS measure and presents our share of debt and other obligations based on our ownership percentage of the related subsidiaries. We use this measure to provide insight into the extent to which our capital is leveraged in each investment, which is an important component of enhancing shareholder returns. This may differ from our consolidated leverage because of the varying levels of ownership that we have in consolidated investments that, in turn, have different degrees of leverage. We also use Our Share of Capitalization to make financial risk management decisions at the Corporation.

A reconciliation of consolidated liabilities and equity to Our Share of Capitalization is provided below:

AS AT SEP. 30, 2024 AND DEC. 31, 2023 (THOUSANDS)	<u>2024</u>	<u>2023</u>
Total consolidated liabilities and equity.....	\$ 172,361	\$ 176,654
Less: non-controlling interests' share of liabilities		
Accounts payable and accrued liabilities.....	(840)	(537)
Distributions payable to non-controlling interests.....	-	-
Non-controlling interests.....	(21,558)	(22,988)
Total capitalization at our share.....	<u>\$ 149,963</u>	<u>\$ 153,129</u>

GLOSSARY OF TERMS

The below summarizes certain terms relating to our business that are made throughout the MD&A.

References

“Crown”, the “Corporation”, “we”, “us” or “our” refers to Crown Capital Partners Inc. and its consolidated subsidiaries. We refer to investors in the Corporation as “shareholders” and we refer to investors in our managed limited partnerships as “investors”.

Throughout the MD&A, the following operating companies, limited partnerships, portfolio companies and their respective subsidiaries will be referenced as follows:

- “CCF III” – Crown Capital Fund III Management Inc.
- “CCF IV Investment LP” – Crown Capital Fund IV Investment, LP
- “CCFC” – Crown Capital Funding Corporation
- “Community Network Partners” – Community Network Partners Inc.
- “CPCP” – Crown Private Credit Partners Inc.
- “Crown Partners Fund” – Crown Capital Partner Funding, LP
- “Crown Partners Fund GP” – Crown Capital LP Partner Funding Inc.
- “Crown Power Fund” – Crown Capital Power Limited Partnership
- “Crown Power GP” – 10824356 Canada Inc.
- “Crown Private Credit Fund” – Crown Capital Private Credit Fund, LP
- “Galaxy” – Galaxy Broadband Communications, Inc.
- “Go Direct America” – Go Direct America Inc.
- “Go Direct Global” – Go Direct Global Inc.
- “Go Direct SCS” – Go Direct Supply Chain Solutions Inc.
- “LESC” – Lionstooth Energy Services Corporation
- “Lumbermens” – Lumbermens Credit Group Ltd.
- “NCOF LP” – Norrep Credit Opportunities Fund, LP
- “OneWeb” – Network Access Associates Ltd.
- “Onsite Power” – Onsite Power Partners Ltd.
- “PBC” – PRC Barrie Corp. and Penady (North Barrie) Limited, collectively
- “PDLP” – PenEquity Development LP
- “PenEquity Realty” – PenEquity Realty Corporation
- “PSCC” – PRC Stoney Creek Corp. and Penady (Stoney Creek) Ltd., collectively
- “Wilson Creek Energy” – Wilson Creek Energy Corporation
- “WireIE” – WireIE Holdings International Inc.
- “WireIE Canada” – WireIE (Canada) Inc.
- “YorkNet” – YTN Telecom Network Inc.