

# Martello Signs Agreement with Oak Hill Financial for Investor Relations Services

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OTTAWA, Dec. 19, 2018 /CNW/ - [Martello Technologies Group Inc.](#) (TSXV: MTLO), ("Martello" or the "Company"), a leading provider of network performance management solutions for real-time communications, announced today that it has retained the services of Toronto-based [Oak Hill Financial](#) to assist with investor relations activities. Martello has selected Oak Hill Financial to enhance its visibility and profile in the financial community, as the Company executes on its 'build and buy' growth strategy.

The agreement covers the three month period beginning December 14<sup>th</sup>, 2018, and includes Canadian investor relations advisory activities such as booking and preparing Martello management for roadshows and introducing potential investors to Martello. The services will be principally provided by Jonathan Robinson and Ron Shuttleworth, both Partners at Oak Hill Financial. The total cost of these activities over the term of this agreement is \$30,000. Oak Hill Financial is located at 181 Bay Street, Suite 1030 in Toronto, and is owned by its two founders, Anil Singh and Marc Raffoul. There are no other shareholders.

Oak Hill Financial and Martello are not related parties and operate at arm's length. Oak Hill does not have interest in Martello's securities, directly or indirectly, or any right or intent to acquire such an interest.

In 2018, following the completion of an oversubscribed \$7.5 million private placement, Martello debuted as a public company on the TSX Venture Exchange. This helps the company to continue and accelerate its strategic acquisition strategy that commenced in 2014. On November 2, 2018, the company announced the completion of its [acquisition of Savision](#). This follows the acquisitions of SD-WAN player Elfiq Networks in December 2017 and Netvitesse in 2014. The Company's solutions have been widely acclaimed in the industry. In September, Martello received a [Frost & Sullivan Leadership Award for NPM \(Network Performance Management\)](#) and ranked as Ottawa's Fastest Growing Company, at No. 28 on the Growth 500 list of Canada's Fastest Growing Companies.

## About Martello Technologies Group

Martello Technologies Group Inc. (TSXV: MTLO) delivers confidence in network performance. Our solutions manage and optimize the performance of real-time services on cloud and enterprise networks and include network and IT performance management software as well as SD-WAN technology. Over the top (OTT) service providers and enterprises around the world rely on Martello's technology to deliver better service quality and a reliable user experience. Designed for real-time communications such as voice and video, Martello's solutions detect, identify and address network performance problems BEFORE service quality is impacted. Martello Technologies Group is a public company headquartered in Ottawa, Canada with offices in Montreal, Amsterdam, Paris, Dallas and New York. Learn more at <http://www.martellotech.com>.

**FORWARD LOOKING STATEMENTS:** This press release contains forward-looking statements that address future events and conditions, which are subject to various risks and uncertainties. Actual results could differ materially from those anticipated in such forward-looking statements as a result

of numerous factors, some of which may be beyond the Corporation's control. These factors include: general market and industry conditions, risks related to continuous operations and to commercialization of new technologies and other risks disclosed in the Corporation's filings with Canadian Securities Regulators.

Forward-looking statements are based on the expectations and opinions of the Corporation's management on the date the statements are made. The assumptions used in the preparation of such statements, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. The Corporation expressly disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as required by applicable law.

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

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