

Pathfinder Announces New RV Park Location and Management Services Division Growth Strategy

VANCOUVER, BC, Sept. 20, 2023 /CNW/ - **Pathfinder Ventures Inc.** (TSXV: RV) (the "Company" or "Pathfinder.") is pleased to announce it has launched a Management Services Division, where it has deployed its current operating expertise and utilized existing infrastructure to help RV park owners increase their occupancy, operating income, and property value, while also expanding the Pathfinder Camp Resorts' brand presence. The Company also announces it has signed its first Management Services agreement and has begun operating a newly constructed RV Park and RV Community in B.C., which will be added to Pathfinder's network of existing locations and managed "by *Pathfinder Camp Resorts*."



• Pathfinder launches Management Services Division adding immediate and un-leveraged cash flow in a scalable and proven business model. • Newly constructed "Mid-Coast RV Park" on the Sunshine Coast of B.C. has selected Pathfinder to manage the RV Community. (CNW Group/Pathfinder Ventures Inc.)

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New Growth Strategy – Management Services Division

Under its new Management Services Division, Pathfinder Camp Resorts will provide a turn-key solution for third-party RV park's operational requirements, such as online reservations, on-site staffing & HR, administration, marketing and accounting. The services can be tailored to the unique needs of each property to meet the overall financial and operating objectives of the third-party ownership groups.

The new division will bring Pathfinder immediate and unleveraged cash flow, contributing to the Company's bottom-line. The new Management Services Division is scalable, with revenues expecting to increase at a much faster pace than the direct overheads pertaining to expanding the service offerings. The new growth strategy further adds to Pathfinder's brand recognition and possible opportunities for the Company to purchase the managed properties.

Stan Duckworth, Pathfinder's COO stated, "there are over 5600 RV parks and campgrounds in Canada, many of which are privately owned and operated, which could benefit from our 25+ years' experience and expertise which has resulted in our own RV resorts having occupancy rates above industry average."

New Location - Mid-Coast RV Park, Sunshine Coast B.C., by *Pathfinder Camp Resorts*

Pathfinder is pleased to announce it has commenced operating the newly constructed Mid-Coast RV Park which is located in Halfmoon Bay on British Columbia's Sunshine Coast. The RV Park is BC's newest RV community, which offers 40 RV sites with a full suite of RV hookups, including 50-amp electrical connections. Pathfinder Camp Resorts Management Services Division will utilize the same infrastructure and personnel that are currently providing support to its existing Pathfinder Camp Resorts locations.

"We're honoured that Pathfinder Camp Resorts was selected to operate the newly constructed Mid-Coast RV Park on BC's beautiful Sunshine Coast," stated Joe Bleackley, CEO and Founder of Pathfinder. "Our expertise and ongoing presence in British Columbia will bring significant value to the newly constructed Mid-Coast RV Park."

Todd Macdonald, owner of Mid-Coast RV Park stated, "It was a natural fit for Pathfinder to operate our newly constructed RV Park. Pathfinder has a large footprint in Southern British Columbia including an operational team that already services multiple RV resort locations and RV customers."

Pathfinder has also secured the Right of First Refusal to purchase the property until May 2024.

About Pathfinder Ventures

Pathfinder Ventures Inc. owns and operates RV Resorts, RV Communities and campgrounds under the "Pathfinder Camp Resorts" name. Pathfinder currently has four locations in B.C. and is focused on growing its network through both acquisitions, new construction, and management services. The Corporation is taking advantage of the growing outdoor hospitality market driven by Canadians looking to experience the great outdoors in an RV.

To learn more about Pathfinder Camp Resorts, click the link below:

www.PathfinderCampResorts.com

On behalf of the board of directors of the Corporation:

Joe Bleackley
Chief Executive Officer, Founder and Director
Pathfinder Ventures Inc.

Website: PathfinderVentures.ca || PathfinderCampResorts.com

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This news release contains forward-looking statements relating to the future operations of the Corporation and other statements that are not historical facts. Forward-looking statements are often identified by terms such as "will", "may", "should", "anticipate", "expects" and similar expressions. All statements other than statements of historical fact, included in this release, including, without limitation, statements regarding the future plans and objectives of the Corporation, are forward-looking statements that involve risks and uncertainties. There can be no assurance that such statements will prove to be accurate and actual results and future events could differ materially from those anticipated in such statements. Important factors that could cause actual results to differ materially from the Corporation's expectations include risks detailed from time to time in the filings made by the Corporation with securities regulations.

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