



The purpose of this Management’s Discussion and Analysis ("MD&A"), dated Nov 25, 2025, is to provide readers with additional and complementary information regarding Asian Television Network International Limited ("ATN" or the "Company") financial condition and results of operations and should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2024 and related notes in conjunction with the unaudited interim condensed consolidated financial statements for the three and Nine months period ended September 30, 2025. The Company’s consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS").

Copies of these documents as well as additional information concerning the Company can be found on the SEDAR Web site at [www.sedar.com](http://www.sedar.com) and may also be obtained upon request, without charge, to the Secretary of the Company at its executive office, 330 Cochrane Drive, Markham, Ontario L3R 8E4, telephone: 905-948-8199. The above-mentioned documents, as well as the Company’s news releases, are also available on the Company’s Web site at [www.asiantelevision.com](http://www.asiantelevision.com).

All amounts herein are expressed in Canadian dollars.

All our operations are primarily in Canada.

**Contents**

FORWARD-LOOKING STATEMENTS..... 2

PROFILE ..... 2

FINANCIAL HIGHLIGHTS FOR THE QUARTER..... 3

OPERATIONAL HIGHLIGHTS FOR THE QUARTER ..... 3

INDUSTRIAL HIGHLIGHTS ..... 3

NON-IFRS MEASURES..... 3

ADDITIONAL GAAP MEASURES ..... 4

PERFORMAMCE REVIEW..... 4

SEGMENTED INFORMATION ..... 6

OVERVIEW OF LIQUIDITY, FINANCING AND SHARE CAPITAL ACTIVITIES ..... 6

CONTRACTUAL OBLIGATIONS ..... 8

RISKS AND UNCERTAINTIES AFFECTING OUR BUSINESS..... 8

ACCOUNTING ..... 9

CONTROLS AND PROCEDURES ..... 9

## **FORWARD-LOOKING STATEMENTS**

This MD&A contains certain forward-looking statements concerning the future performance of the Company's business, its operations and its financial results and condition, and more particularly as they relate to management's belief in respect of the sufficiency of cash from operations to cover cash requirements as they arise.

When used in this document, the words "believe", "anticipate", "intend", "estimate", "expect" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such words. These forward-looking statements are based on management's current expectations. These forward-looking statements relating to the Company's future cash requirements are based on an assumption that cash flow from the future operations in future periods will not be significantly less than for prior periods. We caution that all forward-looking information is inherently uncertain, and actual results may differ materially from the forward-looking information due to assumptions, estimates or expectations reflected or contained in the forward-looking information. Actual future performance, including cash flow from operations, will be affected by a number of factors, which may result in a decrease in cash flow from operations. These factors include technology changes, economic conditions, regulatory and taxation changes, competitive factors and changes in accounting rules or standards, many of which are beyond the Company's control (see "Risks and Uncertainties Affecting our Business"). Therefore, future events and results may vary substantially from what we currently foresee. Unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## **PROFILE**

ATN is a pioneering Canadian media company dedicated to serving the expanding South Asian population within Canada. With all operations based in Canada, ATN holds the distinction of introducing South Asian programming to Canadian television through its inaugural venture in Toronto. Today, ATN stands as a beacon of cultural enrichment, offering over 50 premium pay specialty television channels in 9 languages.

Central to ATN's offerings is "ATN - HD," its flagship general interest service, complemented by multiple Bollywood movie channels that showcase hundreds of films monthly. The spectrum encompasses channels catering to sports, news, music, lifestyle, spirituality, and various regional languages. Notably, ATN stands as Canada's pioneering force in World Class Cricket.

ATN's far-reaching impact is facilitated through diverse Canadian Broadcast Distribution Undertakings (BDUs), spanning cable, satellite, and telephone networks.

The company's financial structure draws from two principal sources: subscription revenue and advertising revenue. Subscription revenue derives from a fraction of monthly fees paid by viewers to their BDUs. Simultaneously, advertising revenue flourishes through on-air advertisements. A dynamic blend of in-house programming and rights acquisition from local and international producers' fuels

ATN's diverse content offerings.

ATN's legacy is firmly intertwined with its contribution to nurturing Canada's rich South Asian heritage. Diverse programming underscores the company's commitment to unity through appreciation of cultural diversity. Strategically located in Markham, Ontario, ATN's operational hub thrives within the bustling suburban Toronto landscape. ATN's future endeavors are poised for evolution, driven by its commitment to reshape the media landscape and explore international syndication possibilities for its content. Publicly traded on the TSX Venture Exchange (TSXV: SAT), ATN's transparent trading status underpins its growth-focused dedication.

ATN is proud to celebrate 25 years as a public company on the Stock Exchange TSXV, a testament to our commitment to providing world-class South Asian entertainment and staying at the cutting edge of the industry. ATN has made significant investments in Canadian productions and is one of the largest producer and distributor of multi-cultural content in Canada. If it were not for uncontrolled, unrestrained and coddled escalating piracy over the past 12 or more years, ATN could and would have contributed significantly more content and created many more jobs for Canadians in the broadcast industry. However, solely because of piracy, ATN has suffered substantial losses in both revenue and legitimate subscribers.

However, ATN is now focussed on tapping its library asset for digital distribution and monetise the said asset which in 1996 was valued approximately at \$26 million CAD by a third-party valuations firm. During the last nearly three decades the library has grown much larger with compelling content and exclusive world rights. In that endeavour it is exploring alternate strategies and to that end is encouraged by the recent amendments to the Competition Act.

In essence, ATN stands as a trailblazing Canadian media powerhouse, celebrating South Asian culture, diversity, and unity through an expansive array of premium programming.

## **INDUSTRIAL HIGHLIGHTS**

ATN operates in an open and highly competitive marketplace. The television production industry and television and radio broadcasting services have always involved a substantial degree of risk. There can be no assurance of the economic success of the Company's programs or networks because the revenue derived from such services and products depend upon audience acceptance of these or other competing programs released into, or networks existing in the marketplace at or near the same time, the availability of alternative forms of entertainment and leisure time activities, general economic conditions, public tastes generally and other intangible factors. Management will continue to monitor these risks closely and respond with purpose if required.

ATN is also delighted to share, as originally reported in the National Post, that two Ontario men have each been sentenced to five years in prison for contempt of court after refusing to reveal passwords linked to a pirate streaming service called Smoothstreams. Major media companies including Bell,

Rogers, Disney, and Warner Bros. had spent years pursuing the pair, who were identified in 2022. This marks another positive step for the industry in the battle against piracy

### **FINANCIAL HIGHLIGHTS FOR THE PERIOD**

- Consolidated revenue for the three months ended September 30, 2025, decreased 21% having a net negative impact on our consolidated income.
- A steady decline is still noticeable in both subscription and advertising revenue due to the declining number of subscribers who continue to migrate to illegal IPTV set-top boxes.
- Management continues to focus on strategic cost-cutting measures and streamlining efforts undertaken in response to management cashflow.
- The Company posted an EBITDA of negative \$225,727 for the three-month period ended September 30, 2025, as compared to \$139,086 for the same period ending September 30, 2024
- As a result of declining revenues and continued losses, the board of directors of the Company continue to issue no annual dividend. The decision is made to preserve cash to support its fight against internet piracy and fund its operations.

### **OPERATIONAL HIGHLIGHTS FOR THE PERIOD**

The recent collaboration between Disney Star and ATN signifies a significant milestone in media partnerships. This strategic move has already yielded promising results.

ATN now exclusively hosts four channels—ATN Star Plus, ATN Star Gold, ATN Star Vijay, and ATN Vijay Super—in Canada. These channels offer a diverse range of content, featuring popular Indian entertainment, blockbuster movies, and Tamil language programs.

ATN continues to participate in the work-share program offered by the government to ensure it maintains an optimal level of employee costs while continuing its operations.

## NON-IFRS MEASURES

This MD&A not only covers IFRS earnings but also includes non-IFRS metrics. These metrics are important to the Company's management and Board, as well as some investors for gauging financial performance and valuation.

**EBITDA** (earnings before interest, taxes, depreciation and amortization) is provided to assist investors in determining the ability of the Company to generate cash flow from operating activities and to cover financial charges. EBITDA is also an indicator widely used for business valuation purposes. The following table reconciles IFRS measures disclosed in the unaudited interim condensed consolidated income statements for the three months ended September 30 2025, and September 30, 2024, to EBITDA. Notably, IFRS doesn't define EBITDA, and it lacks standardization among public issuers. Comparability with other enterprises' similar measures might be limited.

	Three months ended September 30,		Nine Months ended September 30,	
	2025	2024	2025	2024
Net (loss) income for the period	(434,136)	(131,266)	(1,116,594)	(897,046)
Income tax (recovery) expense	-	-	-	-
Finance costs	15,910	20,496	51,223	71,187
Depreciation and amortization	192,499	249,856	571,936	771,932
<b>EBITDA</b>	<b>(\$225,727)</b>	<b>\$139,086</b>	<b>(\$493,435)</b>	<b>(\$53,927)</b>

EBITDA is not defined by IFRS and is not standardized for public issuers. This measure may not be comparable to similar measures presented by other public enterprises.

## ADDITIONAL GAAP MEASURES

Profit from operations is included in the Statement of Cash Flow which forms part of the Audited Consolidated Financial Statements and may be considered to be an additional GAAP (general accepted accounting principles) measure presented under IFRS. This measure provides management with a useful indicator of the Company's ability to operate profitably as it excludes the impact of certain working capital measures, such as changes in trade and other receivables, changes in prepaid expenses and changes in accounts payable and accrued liabilities. The Company's management also believe certain investors use it as a measure of the Company's financial performance. Profit from Operations is not defined by IFRS and is not standardized for public issuers. This measure may not be comparable to similar measures presented by other public enterprises.

## PERFORMANCE REVIEW

### Summarized Consolidated Financial Results

Set out below are selected financial measures for each of the Three months ended September 30, 2025, and September 30, 2024

<b>Three months ended September 30</b>	<b>2025</b>	<b>2024</b>
Operating revenue	<b>1,285,304</b>	1,617,028
Net (loss) income	<b>(434,136)</b>	(131,266)
Weighted average number of outstanding shares		
Basic	<b>24,402,914</b>	24,402,914
Diluted	<b>24,402,914</b>	24,402,914
(Loss) Earnings per share		
Basic	<b>(\$0.02)</b>	(\$0.01)
Diluted	<b>(\$0.02)</b>	(\$0.01)
Total Assets	-	-
Long-term debt and finance lease obligations	-	-
Dividends paid during the year per common share	-	-

The most significant variances in the consolidated results for the three months period ended September 30, 2025, and September 30, 2024, is a 21% decrease in operating revenue and incurred loss of \$434,136. The Company continues to experience declining subscription revenue from consumers shifting towards illegal Internet piracy boxes and advertising revenue also shows a decline. The impact of competition from other online over-the-top services that are legal is negligible compared to the impact due to a shift towards illegal IPTV boxes.

### Overall Analysis

#### Operating Revenues

Operating revenues stem from subscription fees, advertising sales, programming, and financial sources.

Subscription fees are gathered through BDUs (Broadcast Distribution Undertakings) such as cable, satellite, and phone companies. Negotiated individually, these fees vary based on channels and subscriber terms, allowing flexibility but potential BDU subscription terminations.

Advertising income comes from national, regional, and local advertisers, influenced by market

dynamics, program quality, and sales effectiveness. Managed by ATN or agencies, contracts range from days to months, rarely exceeding a year.

Three months ended September 30, 2025 and September 30, 2024, and % Change. Throughout this MD&A, percentage changes are calculated using numbers rounded as they appear.

Operating revenues are detailed as follows:

	Three months ended September 30,		Nine Months ended September 30,	
	2025	2024	2025	2024
Operating revenue	<b>1,285,304</b>	1,617,028	<b>\$4,320,392</b>	\$5,252,389
Administrative expenses	<b>346,908</b>	\$360,690	<b>\$649,984</b>	\$1,139,450
Marketing and distribution costs	<b>1,120,102</b>	\$992,254	<b>\$3,207,255</b>	\$3,260,495
Employee costs	<b>71,797</b>	\$216,246	<b>\$1,037,711</b>	\$1,176,167
Depreciation and amortization	<b>159,962</b>	\$158,256	<b>\$479,886</b>	\$500,716
Finance costs	<b>15,910</b>	\$20,496	<b>\$51,223</b>	\$71,187
Loss (gain) on foreign exchange difference	<b>4,761</b>	\$352	<b>\$10,927</b>	\$1,420
<b>Total operating expenses</b>	<b>1,719,440</b>	\$1,748,294	<b>\$5,436,986</b>	\$6,149,435
(Loss) income before taxes	<b>(\$434,136)</b>	(\$131,266)	<b>(\$1,116,594)</b>	(\$897,046)
Income tax (recovery) expense	-	-	-	-
<b>Net (loss) income for the period</b>	<b>(\$434,136)</b>	(\$131,266)	<b>(\$1,116,594)</b>	(\$897,046)
Basic and Diluted (Loss) Earnings per share	<b>(\$0.02)</b>	(\$0.01)	<b>(\$0.05)</b>	(\$0.04)
EBITDA	<b>(\$225,727)</b>	\$139,086	<b>(\$493,435)</b>	(\$53,927)

Total revenues reached \$1,285,304, for the Three months ended September 30, 2025, compared to \$1,617,028 for the same periods last year, an annual decrease of \$331,724

The decrease for overall revenue for the Three months ended September 30, 2024, is essentially due to a continuous decline in subscription revenue. The trend where consumers are dropping their legal television providers for mostly illegal digital boxes continues. The Company continues to actively be involved in Fair Play Canada, a coalition of more than 25 organizations involved in every aspect of Canada's film, TV, radio, sports entertainment, and music to help prevent international piracy sites and organizations from continuing to have a negative effect on industry revenues. The Company's revenue and operations results vary, depending on the quarter. However, the loss of subscription revenue is a steady indicator of the growing impact of consumers' switch to illegal piracy boxes over the last several quarters.

### **Administrative expenses**

Administrative expenses were \$346,908 for the Three months ending September 30, 2025, compared to \$360,690 for the same period last year, for an decrease of \$13,782.

### **Marketing and distribution costs**

Marketing and distribution costs were \$1,120,102 for the Three months ended September 30, 2025, compared to \$992,254 for the same period last year, for an increase of \$127,848. The increase is attributable mainly to higher programming distribution costs.

### **Employee costs**

Employee costs were \$71,797 for the Three months ended September 30, 2025, compared to \$216,246 for the same period last year, for a decrease of \$144,449. As employee costs represent a material portion of our expenses, Management continues to actively monitor employee staffing requirements very closely.

### **Depreciation and amortization**

Depreciation and amortization expenses were \$159,962 for the Three months ended September 30, 2025, compared to \$158,256 for the same period last year, for a increase of \$1706.

### **Income tax recovery**

Income taxes recovered were \$nil for the Three months ended September 30, 2025, same as taxes recovered of Nil for the same period last year. Our effective income tax rate both for the Three months ended September 30, 2025, and 2024 was nil%.

### **Net loss for the period and Loss per share ("LPS")**

The net loss and loss per share for the three months that ended September 30, 2025, is \$434,136 and \$0.02 compared to a net loss and loss per share of \$131,266 and \$0.01 for the three months ended September 30, 2024, respectively. The shift to loss by \$302.,870 is due mainly to decreasing Operating Income.

## **SEGMENTED INFORMATION**

The Company has only one business segment and therefore does not report financial results on a segmented basis.

## OVERVIEW OF LIQUIDITY, FINANCING AND SHARE CAPITAL ACTIVITIES

### **Liquidity Risk**

Liquidity risk is the risk that the Company is not able to meet its financial obligations as they become due or can do so only at excessive cost. The Company's growth is financed through a combination of the cash flows from operations and borrowings under the existing credit facility. One of management's primary goals is to maintain an optimal level of liquidity through the active management of the assets and liabilities as well as the cash flows. Management is aware of the working capital deficit and continues to work on optimizing its operations and engaging in strategic discussions with its key partners to minimize this deficit. The Company recognizes that its continued operations are dependent on future profitable operations, management's ability to manage costs, and the future availability of equity or debt financing. Whether and when the Company can generate sufficient operating cash flows to pay for its expenditures and settle its obligations as they fall due is uncertain. The Company has, over the last several years, been successful in claiming significant film tax credits, which represent a material portion of its net income each year; however, there is material uncertainty regarding the amount and timing of future such tax credits. In addition, the Company continues to engage in discussions with its vendors to negotiate payment terms on its outstanding payables, thereby allowing it to manage its working capital deficit. However, material uncertainties exist both in the settlement of new terms and in the timing of such settlement.

### **Credit Facility and Covenants**

The Company has an authorized line of credit of \$500,000. The Company chooses this type of credit facility because it provides flexibility with no scheduled repayment terms. The Company is subject to covenants on its credit facility. The Company's bank covenants include standard terms and conditions, and the line is secured by term deposits held by the financial institution. As of September 30, 2025, the Company has utilized \$240,000 of this facility, recorded as Bank Indebtedness.

The Company was in compliance with the covenants throughout the period and at year-end. Cash flow from operations and funds available from the Company's \$500,000 credit facility have been the primary funding sources of working capital, debt repayments, and other contractually required payments through the past several years.

### **Working Capital Requirements**

As of September 30, 2025, the Company's working capital balance was approximately negative \$4,457,121.

### **Future Cash Requirements**

Other than for operations, the Company's cash requirements are mostly for interest payments,

repayment of debt, capital expenditures, and other contractual obligations. Management anticipates that its cash flows from operations will provide less funds to meet its cash requirements. The Company's future cash requirements are summarized in a table under the heading "Contractual Obligations".

### Operating, Financing and Investing Activities

	Three months ended September 30,		Nine Months ended September 30,	
	2025	2024	2025	2024
<b>Net cash flows from (used in) operating activities</b>	\$ 430,213	\$ 1,165,934	\$ 381,542	\$ 920,422
<b>Net cash flows from (used in) investing activities</b>	(14,154)	283,993	(104,550)	611,838
<b>Net cash flows from (used in) financing activities</b>	(412,921)	(1,414,730)	(433,463)	(1,417,295)
<b>Net cash increase (decrease) in cash</b>	<b>3,138</b>	<b>35,197</b>	<b>(156,471)</b>	<b>114,965</b>
<b>Cash and cash equivalents at beginning of period</b>	-	207,302	159,609	127,534
<b>Cash and cash equivalents at end of period</b>	\$ 3,138	\$ 242,499	\$ 3,138	\$ 242,499

#### Cash provided from (used in) operating activities

The Company's cash balances decreased from \$159,609 as of December 31, 2024, to \$3,138 as of September 30, 2025. Cash provided from operating activities was negative \$430,213 for the Three months ended September 30, 2025, compared to \$1,165,934 cash used for the same period last year. The change was primarily due to a decrease in receivables and an increase in payables.

#### Cash provided from (used in) investing activities

Cash provided from investing activities was negative \$14,154 for the Three months ended September 30, 2025, compared to \$283,993 cash provided for the same period last year. The change was mainly due to higher proceeds from disposition of investments in the prior year.

#### Cash provided from (used in) financing activities

Cash used in financing activities was negative \$412,921 for the Three months ended September 30, 2025, compared to negative \$1,414,730 cash used in the same period last year. This was primarily a result of repayment of the Company's note payable during the current period along with repayments made on the Company's lease obligations.

### Interest Rate and Foreign Exchange Management

Interest rate risk is the risk that changes in market interest rates will cause fluctuations to the fair values and cash flows of the Company's financial instrument holdings. The exposure to interest rate risk arises from borrowings and investments issued at variable and fixed interest rates.

Currency risk is the risk that changes in foreign exchange rates will cause fluctuations to the fair

values and cash flows of the Company's financial instrument holdings.

The Company has minimal interest and foreign exchange risk.

### Outstanding Common Share data

Set out below is our outstanding common share data as of September 30, 2025, and on December 31, 2024.

Designation of Security	Number or Principal Amount Outstanding	If Convertible, Exercisable or Exchangeable for Common Shares, Maximum Number of Common Shares Issuable
Common Shares	24,402,914	N/A
Stock Options	Nil	Nil
Warrants	Nil	Nil
Total (maximum number of shares – fully diluted)	24,402,914	

The Company has not declared and paid any dividends since the last declaration on the outstanding

Declaration date	Record date	Payment date	Dividend per share	Dividends paid
July 3, 2018	July 15, 2018	July 31, 2018	\$0.005	\$122,016

### CONTRACTUAL OBLIGATIONS

In the normal course of its operations, the Company has entered into agreements, with terms ranging from one to seven years, for the acquisition of program rights to be aired on its television network along with agreements for signal delivery to distribute the acquired rights to Broadcast Distribution Undertakings. The acquisition of the rights and related obligations is contingent on the actual delivery of programming by the supplying partners and on other contractual terms. The total commitment for programming rights, signal delivery and other commitments that are measurable, as at September 30, 2025, are estimated as follows. See also Note 18 to the 2024 Audited Financial Statements.

	2025	2026	2027	After 2027	Total
Lease for building & equipment	\$ 155,667	\$ 622,668	\$ 259,446	\$ -	\$ 1,037,780
Purchase commitments	\$ 446,811	\$ 1,832,682	\$ 2,005,746	\$ 1,586,997	\$ 5,872,236
	\$ 602,478	\$ 2,455,350	\$ 2,265,192	\$ 1,586,997	\$ 6,910,016

## **RISKS AND UNCERTAINTIES AFFECTING OUR BUSINESS**

Our business is subject to risks and uncertainties that could result in a material adverse effect on our business and financial results.

### **Identifying the Principal Risks of our Business**

Our Board's governance role involves overseeing management's identification of key business risks and implementing effective risk assessment processes. The Audit Committee aids the Board by discussing risk-related policies, supporting risk management, and ensuring compliance with legal and regulatory standards. Furthermore, the committee assesses the sufficiency of internal controls to safeguard assets, prevent fraud, and maintain accurate financial records in collaboration with senior management.

### **Market Risks and Uncertainties**

The Company continues to be active in the purchase of these rights. However, we are aware of and will guard against the risks inherent in purchasing product without significant gains in subscribers and revenue. The Company's channels are distributed nation-wide by a small number of cable and satellite companies. We rely on these companies to distribute our channels to our customers.

To achieve this end, we work diligently with them to maximize the number of channels carried individually by them. The BDUs, such as cable, satellite and telephone companies are our customers. It is their responsibility to report to us the actual number of subscribers and the actual amount of subscription revenue. In addition, management reviews external data for the current and prior periods to assist in the verification of the data obtained from the BDUs. The risk inherent in this relationship is the possibility of an error in reporting to us the number of subscribers or the amount of subscription revenue. Although management reviews internal and external subscriber data, management nonetheless relies on the accuracy and integrity of reports obtained from BDUs to verify the number of subscribers to the Company's channels.

### **Technology Risks and Uncertainties**

The Company is constantly aware of all changes in technology that affects or will affect the distribution of our channels or offer a new method of distribution. Many of these changes affect the way the Company distributes its content. However, equally important, some changes directly affect the capacity of a carrier to be able to distribute more or all of our channels. Although, management remains diligent reviewing these changes for new opportunities for our Company's channels to reach new markets, the cost to the Company of accessing new technologies may negatively impact on the Company's profitability.

## **General Economic Conditions and Consumer Audience Confidence Risks and Uncertainties**

Our business is influenced by economic conditions, consumer confidence, and spending patterns. Economic downturns or uncertainty can reduce consumer and business confidence, leading to decreased discretionary spending. This can significantly impact our services, causing reduced demand, advertising, revenue, profitability, and increased bad debt expenses.

The specialty television sector, where our Company operates, carries inherent risks. The success of specialty channels hinges on audience acceptance, which is unpredictable. Factors like content, reviews, marketing, competition, economic conditions, and public preferences affect audience reception. If our specialty channels aren't embraced, it could harm our business, operations, prospects, and financial status.

We must anticipate and cater to demand for new services effectively. Failure to do so or not adapting to evolving consumer preferences can slow revenue growth and harm our business, operations, and financial condition. Our television specialty services vie with Canadian counterparts and Internet TV for viewers and advertisers. Economic cycles impact subscription and advertising revenue. Despite efforts to adapt advertising strategies, a downturn in ad budgets will negatively affect our advertising revenue.

## **Dependence on BDUs Distributors or Programming Suppliers**

The Company's subscription revenue relies on BDUs (Broadcasting Distribution Undertakings). If any BDU discontinues broadcasting ATN's channels or alters how they're provided, there could be a substantial negative impact on revenue. While efforts are made to secure BDUs in major Canadian areas, losing one BDU would affect revenue. The decline in traditional Canadian Cable or Satellite TV subscriptions further compounds this risk, driven by Internet-based video alternatives. This trend's continuation could significantly harm our operational result.

To counter piracy, the Company actively safeguards its content rights and collaborates with BDUs to combat this threat legally.

Additionally, content suppliers are crucial for our subscription revenue. If any supplier discontinues, it could affect the quantity and quality of ATN's channels, impacting revenue. While we work to distribute content from major south Asian suppliers, losing any supplier could affect revenue.

## **Regulatory Risks and Uncertainties**

The specialty television services sector operates under Canadian Radio-television and Telecommunications Commission (CRTC) regulations governed by the Broadcasting Act. Licensing renewal, which occurs approximately every seven years, is essential and non-transferable without regulatory approval. Failure to renew licenses or unfavorable renewal terms could detrimentally affect operations, prospects, and financial health.

Regulatory changes impacting the specialty television industry, licensing, and competition could adversely influence our business. Competition for viewers and advertisers mainly involves similar Canadian or foreign specialty services within their markets. Our operations are significantly influenced by CRTC regulations and decisions. Broadcasting specialty services are licensed and regulated by the CRTC under the Broadcasting Act, aligned with Canadian broadcasting policy goals.

We proactively monitor regulatory dynamics to manage risks and capitalize on opportunities. Licensing acts as a barrier to entry, protecting our existing markets. However, entering new markets is challenging due to licensing complexities. While ATN faces competition from broadcasters with existing channels or resources, it enjoys certain protections in established markets

## **ACCOUNTING**

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

In our 2024 Annual Audited Consolidated Financial Statements and Notes thereto, as well as in our 2024 Annual MD&A, we have identified the accounting policies and estimates that are critical to the understanding of our business operations and our results of operations. For the three months September 30, 2025, there were no changes to the critical accounting policies and estimates from those found in our 2024 Annual MD&A.

### **CONTROLS AND PROCEDURES**

The management of our company is responsible for establishing and maintaining adequate internal controls over financial reporting. Our internal control system was designed to provide reasonable assurance to our management and Board of Directors regarding the preparation and fair presentation of published financial statements in accordance with generally accepted accounting principles. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management maintains a system of controls intended to ensure that transactions are executed in accordance with management's authorization, assets are safeguarded, and financial records are reliable. Management also takes steps to see that information and communication flows are effective and to monitor performance, including performance of internal control procedures.

The Chief Executive Officer and Chief Financial Officer of the Company, the "Certifying Officers", evaluated the effectiveness of our internal control over financial reporting ("ICFR") as of September 30, 2025.

Based on this evaluation, management has concluded that, as of December 31, 2024, our ICFR reporting is effective.

The Company is not required to certify the design and evaluation of its disclosure control and procedures (DC&P) or ICFR and although the Certifying Officers have evaluated the effectiveness of the Company's ICFR as of September 30, 2025, the Certifying Officers have not evaluated or caused to be evaluated the effectiveness of the Company's DC&P. The inherent limitations on the ability of the Certifying Officers to design and implement on a cost-effective basis DC&P and ICFR for the Company may result in additional risks to the quality, reliability, transparency, and timeliness of interim and annual filings and other reports provided under securities legislation.

FOR MORE INFORMATION:

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