



**Q3**

**FINANCIAL REPORT**

SEPTEMBER 30, 2020



**Dear Fellow Unitholders:**

The COVID-19 pandemic continues to create economic and social disruption on the world around us. During this challenging time, Crombie continues to deliver stability and growth. Our experienced and resilient team has continued to optimize the quality of our grocery-anchored portfolio while simultaneously strengthening our financial condition. We remain focused on the health and safety of our tenants, employees and communities, and committed to delivering value through the execution of our long-term strategy. Our grocery-anchored portfolio has proven to be resilient during the COVID-19 pandemic. Crombie is in a strong financial position supported by a strong balance sheet and ample liquidity. We continue to advance our strategic relationship with Empire by investing in growth opportunities, modernizations and store conversions. Our first major developments, including our first three VECTOM mixed-use developments, are approaching completion in the next year and are expected to create significant NAV\* and AFFO\* growth.

**COVID-19 Impacts**

Crombie collected 95% of gross rent for the third quarter, which is an improvement over our 90% collection rate in the second quarter. October collection further improved to 96%. The solid rent collection continues to be driven by our defensive grocery-anchored portfolio. Crombie remains active in supporting our tenants during this challenging time and we are pleased to say that 98% of our portfolio based on gross leasable area is open for business. Unfortunately, not all tenants have been able to weather the recession caused by the pandemic and we have worked with those tenants to provide relief through the Crombie Values Small Business (CVSB) program and rent abatements including application to the federal government sponsored Canada Emergency Commercial Rent Assistance (CECRA) program.

Our major developments remain on track and on budget with some additional COVID-19 related costs. Slight adjustments to certain project completion dates were identified last quarter.

We are incredibly proud of our passionate team and the work they do. The vast majority of our office employees continue to work productively from home, while our on-site teams work to maintain properties operational, clean and safe.

**Results and Fundamentals**

Our team is committed to delivering value by ensuring the underlying business and core portfolio remain strong. Crombie's occupancy is stable and experienced only a slight decrease in committed Q3 occupancy (95.3%, from 95.6% at Q2). We are pleased to report that renewal rent increases, on approximately 558,000 square feet of existing tenant leases, fared well at +4.0%. Same-asset property cash NOI\* and FFO\* and AFFO per unit were negatively impacted due to bad debt expense and rent abatements. Adjusting for COVID-19 impacts on Crombie's operating performance, results were strong and demonstrate the stability of our defensive portfolio.

**Empire**

Our strategic partner Empire has been achieving great momentum with improved performance and market share growth. Feeding this momentum is the recent launch of Voilà by Sobeys in the Greater Toronto Area and the piloting of curbside pickup in Nova Scotia. Empire recently had their debt upgraded to investment grade by S&P, and their new three-year strategy for growth, Project Horizon, focused on core business expansion, e-commerce acceleration and building on cost and margin discipline is now underway.

We continue to strategically transact with Empire and collaborate on the unlocking of major developments to maximize value creation, which enables long-term growth for both companies. Our alignment with Empire is visible in modernizations, store conversions (including the FreshCo discount format in Western Canada and Farm Boy in Ontario), participation in the build-out of the Voilà online grocery home delivery hub-and-spoke network and land-use intensifications. All of these contribute to our sustainable competitive advantage, enabling us to expand and diversify our real estate portfolio with strong risk-adjusted returns.

**Development**

Property development is a strategic priority for Crombie, as it improves NAV, cash flow growth and Unitholder value. We are excited to see continuing progress on our active developments and have reached substantial completion at Davie Street Retail in Vancouver, British Columbia and Belmont Market near Victoria, British Columbia. Prior to the end of 2020, we expect to reach substantial completion on Davie Street Residential, our first joint venture and residential development, and Avalon Mall Phase II. We continue to invest in our remaining three projects (Le Duke, Bronte Village and Pointe-Claire CFC) with substantial completion expected in 2021. As these projects reach completion over the next 15 months, we expect significant AFFO and NAV creation on the horizon.

As our active developments approach completion, Crombie is committed to seven projects in the pre-planning phase. Three of these developments are in Vancouver, three in Halifax and one in Victoria. We continue to make progress on these potential developments as we work through the entitlement process to unlock and realize the significant land value embedded in our major urban market grocery stores and

generate opportunities to continue our development program into the future. To date, two projects have zoning approval and an additional two projects have applications submitted.

### **Funding**

Crombie remains in strong financial condition, which is especially important in these difficult times. We maintain a strong and flexible balance sheet, ample liquidity and an ability to prudently allocate and creatively source capital. Crombie is focused on the continuous improvement of its balance sheet, while also investing in strategic growth initiatives. During the quarter, Crombie increased and extended one of its bank credit facilities and subsequent to the quarter, had two successful \$150 million unsecured notes offerings and used proceeds to pay down other indebtedness, including a partial redemption of \$100 million of notes due June 1, 2021. The issuances and partial redemption aligned with Crombie's focus on increasing the weighted average term to maturity of its debt with an inaugural 10-year offering and harvesting interest savings with the lowest coupon rate, to date on a Crombie bond offering of 2.686%. Subsequent to quarter end, Crombie executed a letter of commitment to provide construction financing and post-construction long-term financing on the Pointe-Claire Customer Fulfillment Centre. The \$100,000 loan has a term of 15.5 years.

### **Closing**

I am proud of the work our team is doing to prioritize the health and well-being of our employees, tenants, and communities, while remaining focused on strengthening our core business. We believe in and are deeply committed to our long-term strategy of creating value with our strategic partner Empire, paired with a strong real estate development program layered on top of one of the best grocery-anchored real estate portfolios in the country. We believe this strategy, when combined with our solid financial condition, access to capital and our entrepreneurial talent, will deliver solid total unitholder return for our stakeholders for years to come.

Sincerely,



Donald E. Clow, FCPA, ICD.D.

President and Chief Executive Officer

\*FFO, AFFO, same-asset cash NOI and NAV are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. As such, these non-GAAP financial measures should not be considered as an alternative to cash provided from operating activities or any other measure prescribed under IFRS. Please see the attached Management's Discussion and Analysis of financial results for discussion on forward-looking information, non-GAAP financial measures and how they are calculated and used by management.

## Key performance indicators - supplementary information

The following highlights Crombie's performance against key financial and operational metrics as impacted by significant trends or events during the quarter and year to date.\*

### Financial

(in thousands of CAD dollars, except per unit amounts)

Operating income		
Q3 2020	<b>\$19,734</b>	
Q3 2019	\$30,049	-34.33%

Operating income		
YTD 2020	<b>\$50,451</b>	
YTD 2019	\$117,726	-57.15%

The decrease in operating income in both the quarter and year to date is driven primarily by reduced property revenue resulting from property dispositions in 2019, increased rent abatements and increased bad debt expense as a result of estimates for credit losses on rents receivable as a result of COVID-19. This is offset slightly by lower finance costs due to the repayment of mortgages and credit facilities related to 2019 asset sales and reduced general and administrative expenses.

Additionally, on a year to date basis, the decrease is driven by significant gains recognized on asset dispositions in 2019 in addition to the factors noted above for the quarter.

Property revenue		
Q3 2020	<b>\$92,920</b>	
Q3 2019	\$97,346	-4.55%

Property revenue		
YTD 2020	<b>\$291,673</b>	
YTD 2019	\$301,918	-3.39%

The decrease in property revenue in both the quarter and year to date is primarily due to property dispositions in 2019. Due to COVID-19, parking revenue has been negatively impacted by reduced demand and rental revenue has been decreased by abatements primarily resulting from the implementation of the federal government's CECRA program. In addition, tenant incentive amortization increased as a result of modernizations and energy upgrades.

Same-asset cash NOI		
Q3 2020	<b>\$58,725</b>	
Q3 2019	\$60,814	-3.44%

Same-asset cash NOI		
YTD 2020	<b>\$177,433</b>	
YTD 2019	\$181,268	-2.12%

The quarterly and year to date decrease in same-asset cash NOI of 3.44% (2.12% year to date) is primarily due to decreased parking revenue and an increase in bad debt expense and rent abatements. The decrease in same-asset cash NOI is offset in part by revenues from modernization investments. Excluding management's estimate of the material impacts of COVID-19 on bad debt expense, rent abatements and reduced parking revenue, same-asset cash NOI increased 2.24% in Q3 and 2.50% year to date.

FFO per unit		
Q3 2020	<b>\$0.27</b>	
Q3 2019	\$0.29	-6.90%

FFO per unit		
YTD 2020	<b>\$0.79</b>	
YTD 2019	\$0.88	-10.23%

The increased number of Units outstanding as a result of the issuance of REIT Units and Class B LP Units in Q1 2020 reduced FFO per unit both quarterly and year to date.

The decrease in FFO year to date is also driven by bad debts and rent abatements related to the impacts of COVID-19 and reduced property NOI resulting from the disposition of properties in 2019. This is offset in part by a decrease in general and administrative expenses primarily related to a reduction in salaries, travel and other costs and the impact of decreased unit price on unit-based compensation plans, partially offset by the increase in severance costs in the second quarter.

FFO		payout ratio
Q3 2020	<b>81.2%</b>	
Q3 2019	77.8%	+3.40%

FFO		payout ratio
YTD 2020	<b>85.1%</b>	
YTD 2019	75.9%	+9.20%

AFFO		per unit
Q3 2020	<b>\$0.22</b>	
Q3 2019	\$0.24	-8.33%

AFFO		per unit
YTD 2020	<b>\$0.66</b>	
YTD 2019	\$0.74	-10.81%

AFFO		payout ratio
Q3 2020	<b>99.2%</b>	
Q3 2019	92.7%	+6.50%

AFFO		payout ratio
YTD 2020	<b>101.7%</b>	
YTD 2019	89.9%	+11.80%

Interest coverage ratio	
Q3 2020	<b>3.03x</b>
Q3 2019	2.90x +0.13x

Interest coverage ratio	
YTD 2020	<b>2.95x</b>
YTD 2019	2.94x +0.01x

Debt to gross book value - fair value	
Q3 2020	<b>49.8%</b>
Q3 2019	48.9% -0.90%

Debt to gross book value - fair value	
Q4 2019	<b>48.9%</b>
Q4 2018	51.0% +2.10%

The increased number of Units outstanding resulting from the issuance of REIT Units and Class B LP Units in Q1 2020 resulted in higher total distributions. This, combined with the reduction in FFO, drives the increase in the FFO payout ratio for both the quarter and year to date.

AFFO per unit decreased in the quarter primarily due to lower FFO as described above.

On a year to date basis, AFFO per unit decreased due to the same factors as those impacting FFO and the conclusion of the amortization of effective swap agreements, a decrease of \$811 from the same period in 2019.

The higher weighted average number of Units outstanding for per unit measure calculations from the issuance of REIT Units and Class B LP Units in Q1 2020 also contributes to the reduction of AFFO per unit.

The increased number of Units outstanding from the issuance of REIT Units and Class B LP Units in Q1 2020 resulted in higher total distributions. This, combined with the reduction in AFFO, resulted in the increase in the AFFO payout ratio for both the quarter and year to date.

The increase in interest coverage ratio is due to the reduction in finance costs resulting from dispositions of properties and related debt repayments as well as assumption of mortgages by joint operation partners in 2019.

On a year to date basis, the increase in the ratio is not as significant as in the quarter since the decrease in finance costs is offset by the reduction in EBITDA caused by lower property revenue. The decrease in property revenue and operating income results from property dispositions in 2019, higher rent abatements and the reduced parking revenue due to the negative impact of COVID-19. Decline in operating income is due to bad debt expense related to COVID-19. This is offset in part by the decline in finance costs and general and administrative expenses.

The increase in debt to gross book value - fair value compared to the same quarter in 2019 was driven by issuance of unsecured notes in the fourth quarter of 2019 and higher amounts drawn on credit facilities in the current year, including the unsecured short-term credit facility, offset in part by debt reduction from property dispositions in the fourth quarter of 2019 and increased investment in joint ventures.

## Leasing

Renewals		GLA
Q3 2020	<b>172,000</b>	
Q3 2019	627,000	-455,000

Renewals		GLA
YTD 2020	<b>558,000</b>	
YTD 2019	926,000	-368,000

During the third quarter of 2020, 172,000 square feet was renewed at rents 3.9% above the expiring rate.

Year to date, 558,000 square feet was renewed at an increase of 4.0% over the expiring rate.

Economic Occupancy**	
Q3 2020	<b>94.7%</b>
Q2 2020	95.1% -0.4%

Committed Occupancy***	
Q3 2020	<b>95.3%</b>
Q2 2020	95.6% -0.3%

Economic occupancy decreased primarily due to GLA additions, early lease terminations of 16,000 square feet, lease expiries of 13,000 square feet, bankruptcy and/or disclaimed leases of 11,000 square feet and downsizes of 14,000 square feet in the third quarter.

Committed occupancy decreased primarily as a result of the GLA additions, lease terminations, expiries and disclaims noted above, with new leases outpacing lease expiries by 37,000 square feet in the third quarter (96,000 square feet year to date) and 105,000 square feet of committed space at the end of the quarter.

\*Same-asset cash NOI, FFO, AFFO, interest coverage ratio and debt to gross book value - fair value are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. As such, these non-GAAP financial measures should not be considered as an alternative to cash provided from operating activities or any other measure prescribed under IFRS. Please see the attached Management's Discussion and Analysis of financial results for discussion on forward-looking information, non-GAAP financial measures and how they are calculated and used by management.

\*\*Economic occupancy represents space that is currently under lease contract and has had rent commence.

\*\*\*Committed occupancy represents current economic occupancy plus completed lease contracts for future occupancy of currently available space.

# Third quarter financial performance

(in thousands of CAD dollars, except per unit amounts)

The following highlights Crombie's operating performance and investing and financing activities for the three months ended September 30, 2020.

## Operating performance

- Reported operating income attributable to Unitholders for the quarter is \$19,734, a decrease of 34.3% or \$10,315 compared to the same quarter in 2019. This decrease was impacted by property dispositions in 2019, increased tenant incentive amortization resulting from modernizations and energy upgrades as well as impacts of COVID-19, including current quarter increased rent abatements.
- Reported FFO of \$0.27 per unit, a decrease of 6.9% from \$0.29 in the third quarter in 2019, primarily impacted by bad debts, rent abatements and reduced parking revenue related to the impacts of COVID-19 as well as the issuance of REIT Units and Class B LP Units in the first quarter of 2020.
- AFFO per unit of \$0.22 per unit, reflecting a 99.2% payout ratio.
- Same-asset cash NOI of \$58,725, a decrease of 3.4% from \$60,814 in the third quarter of 2019, resulted from the negative impact of COVID-19 on rent abatements, bad debt expense and parking revenue.
- Economic occupancy at 94.7%, a decrease of 0.4% from the second quarter of 2020.
- Committed occupancy at 95.3%, a decrease of 0.3% from the second quarter of 2020.
- Renewal activity totalled 172,000 square feet at an average rate of \$13.78 per square foot, representing 3.9% renewal growth over expiring rental rates in the quarter.
- New leases and expansions increased occupancy by 50,000 square feet.

## Investing and Financing

- Mortgage repayments of \$24,832 and \$60,336 net advances of credit facilities, which includes the unsecured short-term credit facility of \$75,000 that was fully drawn on September 30, 2020.
- Debt to gross book value on a fair value basis of 49.8%.
- Unencumbered investment properties amount to \$1,460,152.
- Available liquidity of \$370,885.

MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF RESULTS OF OPERATIONS AND  
FINANCIAL CONDITION FOR THE  
THREE AND NINE MONTHS ENDED  
SEPTEMBER 30, 2020

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## INTRODUCTION

### (In thousands of CAD dollars, except per unit amounts and as otherwise noted)

The following is Management's Discussion and Analysis ("MD&A") of the consolidated financial condition and results of operations of Crombie Real Estate Investment Trust ("Crombie") for the three and nine months ended September 30, 2020, with a comparison to the financial condition and results of operations for the comparable periods in 2019.

This MD&A should be read in conjunction with Crombie's interim condensed consolidated financial statements and accompanying notes for the three and nine months ended September 30, 2020, prepared in accordance with International Account Standards ("IAS") 34, Interim Financial Reporting. This MD&A should also be read in conjunction with Crombie's audited consolidated financial statements and accompanying notes for the year ended December 31, 2019, which were presented in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). Information about Crombie can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

### Date of MD&A

The information contained in the MD&A, including forward-looking statements, is based on information available to management as of November 12, 2020, except as otherwise noted.

### Forward-Looking Information

This MD&A contains forward-looking statements about expected future events and the financial and operating performance of Crombie. These statements include, but are not limited to, statements concerning management's beliefs, plans, estimates, intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical fact. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may", "will", "estimate", "anticipate", "believe", "expect", "intend" or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management. Forward-looking information in this MD&A is qualified by the following cautionary statements as well as all cautionary statements included in Crombie's December 31, 2019 MD&A which can be found on SEDAR. Forward-looking statements include:

- (i) overall indebtedness levels and terms and expectations relating to refinancing, which could be impacted by the level of acquisition and disposition activity that Crombie is able to achieve, levels of indebtedness, Crombie's ability to maintain and strengthen its investment grade credit rating, future financing opportunities, future interest rates, creditworthiness of major tenants and joint arrangement partners, and market conditions;
- (ii) statements in the letter to Unitholders and under the heading "Property Development/Redevelopment" regarding the anticipated financial impact of Crombie's development activities, including the locations identified, timing, cost, development size and nature and anticipated impact on portfolio quality and diversification, net asset value, cash flow growth, unitholder value or other financial measures, all of which may be impacted by the economic impact of the COVID-19 crisis, real estate market cycles, future capitalization rates, the availability of financing opportunities and labour, actual development costs and general economic conditions and factors described under the "Property Development/Redevelopment" section and which assumes obtaining required municipal zoning and development approvals and successful agreements with existing tenants, and where applicable, successful execution of development activities undertaken by related parties not under the direct control of Crombie;
- (iii) asset growth and reinvesting to develop or otherwise make improvements to existing properties, which could be impacted by the availability of labour, capital resource availability and allocation decisions as well as actual development costs;
- (iv) generating improved rental income and occupancy levels, which could be impacted by changes in demand for Crombie's properties, tenant bankruptcies, the effects of general economic conditions including the economic impact of the COVID-19 pandemic, e-commerce and supply of competitive locations in proximity to Crombie locations;
- (v) tax exempt status, which can be impacted by regulatory changes enacted by governmental authorities; and,
- (vi) anticipated distributions and payout ratios, which could be impacted by results of operations and capital resource allocation decisions.

These forward-looking statements are presented for the purpose of assisting Crombie's Unitholders and financial analysts in understanding Crombie's operating environment and may or may not be appropriate for other purposes. These forward-looking statements are not guarantees of future events or performance and, by their nature, are based on Crombie's current estimates and assumptions. Crombie can give no assurance that actual results will be consistent with these forward-looking statements. A number of factors, including those discussed under "Risk Management" could cause actual results, performance, achievements, prospects or opportunities to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully, and a reader should not place undue reliance on the forward-looking statements. Continuing uncertainty with respect to the severity, duration and overall impacts of the pandemic mean that forward-looking forecasts of operating and financial results for Crombie are uncertain at this time.

These forward-looking statements are made as at the date of the MD&A and Crombie assumes no obligation to update or revise them to reflect new or current events or circumstances unless otherwise required by applicable securities legislation.

### Non-GAAP Financial Measures

There are financial measures included in this MD&A that do not have a standardized meaning under IFRS as prescribed by the IASB. These measures are property net operating income ("NOI"), same-asset property cash NOI, operating income attributable to Unitholders, funds from operations ("FFO"), adjusted funds from operations ("AFFO"), adjusted cash flow from operations ("ACFO"), debt to gross book value, earnings before interest, taxes, depreciation and amortization ("EBITDA"), interest service coverage, debt service coverage, debt to EBITDA, unencumbered assets, estimated yield on cost and net asset value ("NAV"). Management includes these measures as they represent key performance indicators to management, and it believes certain investors use these measures as a means of assessing relative financial performance. These measures as computed by Crombie may differ from similar computations as reported by other entities and, accordingly, may not be comparable to other such entities.

### HIGHLIGHTS

### FINANCIAL RESULTS

Crombie's key financial metrics for the three and nine months ended September 30, 2020 are as follows:

(In thousands of CAD dollars, except per unit amounts and as otherwise noted)	Three months ended September 30,			
	2020	2019	Variance	Variance (%)
Property revenue	\$ 92,920	\$ 97,346	\$ (4,426)	(4.5)%
Property operating expenses	27,503	27,205	(298)	(1.1)%
Property NOI	\$ 65,417	\$ 70,141	\$ (4,724)	(6.7)%
NOI margin percentage	70.4 %	72.1 %		(1.7)%
Operating income attributable to Unitholders	\$ 19,734	\$ 30,049	\$ (10,315)	(34.3)%
Operating income per unit	\$ 0.12	\$ 0.20	\$ (0.08)	(40.0)%
(Decrease) increase in net assets attributable to Unitholders	\$ (15,655)	\$ (3,968)	\$ (11,687)	294.5 %
Same-asset property cash NOI	\$ 58,725	\$ 60,814	\$ (2,089)	(3.4)%
FFO				
Basic	\$ 43,327	\$ 43,380	\$ (53)	(0.1)%
Per unit - Basic	\$ 0.27	\$ 0.29	\$ (0.02)	(6.9)%
Payout ratio	81.2 %	77.8 %		3.4 %
AFFO				
Basic	\$ 35,494	\$ 36,417	\$ (923)	(2.5)%
Per unit - Basic	\$ 0.22	\$ 0.24	\$ (0.02)	(8.3)%
Payout ratio	99.2 %	92.7 %		6.5 %

(In thousands of CAD dollars, except per unit amounts and as otherwise noted)	Nine months ended September 30,			
	2020	2019	Variance	Variance (%)
Property revenue	\$ 291,673	\$ 301,918	\$ (10,245)	(3.4)%
Property operating expenses	100,627	87,793	(12,834)	(14.6)%
Property NOI	\$ 191,046	\$ 214,125	\$ (23,079)	(10.8)%
NOI margin percentage	65.5 %	70.9 %		(5.4)%
Operating income attributable to Unitholders	\$ 50,451	\$ 117,726	\$ (67,275)	(57.1)%
Operating income per unit	\$ 0.32	\$ 0.78	\$ (0.46)	(59.0)%
(Decrease) increase in net assets attributable to Unitholders	\$ (53,110)	\$ 15,226	\$ (68,336)	(448.8)%
Same-asset property cash NOI	\$ 177,433	\$ 181,268	\$ (3,835)	(2.1)%
FFO				
Basic	\$ 123,545	\$ 133,407	\$ (9,862)	(7.4)%
Per unit - Basic	\$ 0.79	\$ 0.88	\$ (0.09)	(10.2)%
Payout ratio	85.1 %	75.9 %		9.2 %
AFFO				
Basic	\$ 103,284	\$ 112,626	\$ (9,342)	(8.3)%
Per unit - Basic	\$ 0.66	\$ 0.74	\$ (0.08)	(10.8)%
Payout ratio	101.7 %	89.9 %		11.8 %

Weighted average number of Units outstanding for per unit measures calculations:

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Basic number of Units for all measures	158,195,637	151,685,075	157,182,240	151,655,937

## OPERATING RESULTS

	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
Number of investment properties <sup>(1)</sup>	286	286	285	285	284
Gross leasable area <sup>(2)</sup>	17,684,000	17,614,000	17,583,000	17,558,000	17,732,000
Economic occupancy <sup>(3)</sup>	94.7 %	95.1 %	95.5 %	95.4 %	95.6 %
Committed occupancy <sup>(4)</sup>	95.3 %	95.6 %	96.2 %	96.1 %	96.1 %

<sup>(1)</sup> This includes properties owned at full and partial interests.

<sup>(2)</sup> Gross leasable area is adjusted to reflect Crombie's proportionate interest in partially-owned properties.

<sup>(3)</sup> Represents space that is currently under lease contract and has had rent commence.

<sup>(4)</sup> Represents current economic occupancy plus completed lease contracts for future occupancy of currently available space.

	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
Investment properties, fair value	\$ 4,615,000	\$ 4,604,000	\$ 4,519,000	\$ 4,605,000	\$ 4,626,000
Unencumbered investment properties <sup>(1)</sup>	\$ 1,460,152	\$ 1,461,970	\$ 1,479,211	\$ 1,223,452	\$ 960,275
Available liquidity <sup>(2)</sup>	\$ 370,885	\$ 406,303	\$ 449,898	\$ 449,016	\$ 450,967
Debt to gross book value - fair value <sup>(3)</sup>	49.8 %	49.2 %	50.0 %	48.9 %	48.9 %
Weighted average interest rate <sup>(4)</sup>	4.05 %	4.05 %	4.06 %	4.17 %	4.22 %
Debt to trailing 12 months EBITDA <sup>(5)</sup>	9.34x	9.12x	8.86x	8.52x	8.35x
Interest coverage ratio <sup>(5)</sup>	3.03x	2.64x	3.18x	2.99x	2.90x

<sup>(1)</sup> Represents fair value of unencumbered properties.

<sup>(2)</sup> Represents the undrawn portion on the credit facilities, excluding joint facilities with joint operation partners.

<sup>(3)</sup> See Debt to Gross Book Value - Fair Value Basis section.

<sup>(4)</sup> Weighted average interest rate is calculated based on interest rates for all outstanding fixed rate debt.

<sup>(5)</sup> See Coverage Ratios section.

Available liquidity is the net amount available on Crombie's credit facilities, excluding joint facilities with joint operation partners, calculated as follows:

	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
Revolving credit facility	\$ 364,558	\$ 369,785	\$ 400,000	\$ 400,000	\$ 400,000
Amount drawn	(18,927)	(20,736)	(117,000)	(15,339)	(9,388)
Outstanding letters of credit	(5,746)	(5,746)	(5,759)	(5,645)	(5,645)
Available liquidity	339,885	343,303	277,241	379,016	384,967
Unsecured revolving bilateral credit facility	130,000	100,000	100,000	100,000	100,000
Amount drawn	(99,000)	(37,000)	(40,000)	(30,000)	(34,000)
Available liquidity	31,000	63,000	60,000	70,000	66,000
Unsecured short-term non-revolving credit facility	75,000	75,000	120,000	—	—
Amount drawn	(75,000)	(75,000)	(120,000)	—	—
Available liquidity	—	—	—	—	—
Cash	—	—	112,657	—	—
Total available liquidity	\$ 370,885	\$ 406,303	\$ 449,898	\$ 449,016	\$ 450,967

## Business Overview

Crombie is an unincorporated, open-ended real estate investment trust established under, and governed by, the laws of the Province of Ontario. Crombie is one of the country's leading national retail property landlords with a strategy to own, operate and develop a portfolio of high-quality grocery and pharmacy-anchored shopping centres, freestanding stores and mixed-use developments, primarily in Canada's top urban and suburban markets. At September 30, 2020, Crombie owned full and partial interests in a portfolio of 286 investment properties in 10 provinces, comprising approximately 17.7 million square feet of gross leasable area ("GLA"). Empire Company Limited ("Empire"), through a subsidiary, holds a 41.5% economic and voting interest in Crombie at September 30, 2020. Crombie units trade on the Toronto Stock Exchange ("TSX") under the symbol "CRR.UN".

## Business Objectives and Strategy

Crombie describes its business objectives and strategy in the MD&A for the year ended December 31, 2019.

## BUSINESS ENVIRONMENT

Crombie describes its business environment in the MD&A for the year ended December 31, 2019. The following is in addition to that disclosure to reflect current conditions for the quarter.

## Impacts as a Result of COVID-19 Pandemic

In the first quarter of 2020, the outbreak of the novel strain of coronavirus, COVID-19, was declared a world-wide pandemic. States of emergency were declared across Canada with varying degrees of mandatory business closures and operating restrictions, resulting in a complete economic slowdown. The duration and impact of the resulting emergency measures taken to prevent the spread of the virus and its impact on Crombie's financial results continue through the third quarter. The magnitude of the impacts into the future are not known. Approximately 75% of Crombie's annual minimum rent is generated from grocery and pharmacy-anchored properties and to date, Crombie has collected approximately 95% of its contractual rents for both the three and nine months ended September 30, 2020.

At Crombie we are committed to the health and safety of our employees, tenants, customers and communities. Our Pandemic Planning Team, comprised of cross-functional leadership from across the organization, has been actively monitoring the COVID-19 pandemic as it progresses. We continuously review business needs and ensure everyone in the organization is empowered to take appropriate steps as they relate to prevention and vigilance, and in response to confirmed or suspected COVID-19 cases in one of our offices or properties across the country. This includes updating and implementing our Business Continuity Plans and responding to guidance from trusted sources including the World Health Organization and Public Health Agency of Canada.

## Our tenants and customers

Our Business Continuity Plan contains steps to mitigate the risk of business interruption and ensure that we continue to deliver the same level of service and experience that our tenants and customers are accustomed to. During this time, we are working with key vendors and service providers to maintain and augment services to our buildings.

Our regular cleaning activities continue to be of utmost importance as a protective measure against the virus, both in our offices and at each of our properties. Health authorities have advised that regular cleaning practices should be increased, and we have done so by increasing the frequency of our cleaning efforts and ensuring a focus on touch points. Hand sanitizer dispensers are available in all common areas.

We have been sharing updates with our tenants on a regular basis and will continue to do so. Part of maintaining open lines of communication with our tenants includes establishing clear expectations around sharing known presumptive or confirmed cases, so we can ensure we take the necessary steps to inform and protect all tenants, employees, customers and service providers.

Many tenants are faced with substantial changes to the way they serve their customers and we have assisted with physical distancing protocols and improved site signage. We have a comprehensive internal communications plan that connects Operations, Talent Management and Executive teams, ensuring immediate awareness of any health and safety concerns. The health and safety of tenants, visitors and employees at our sites remains a priority to our team. Crombie continues to support its tenants through their reopening. As of the end of October, 98% of tenants based on GLA were open for business.

## Rent collection

On March 27, 2020, Crombie announced the launch of Crombie Values Small Business, a program to offer relief to qualifying small business tenants impacted by the COVID-19 pandemic.

Crombie's small business support program included relief that deferred rent to assist small businesses during this unprecedented time. Effective April 1, 2020, small businesses within Crombie's portfolio that demonstrated a need for assistance qualified to defer a portion or all of their rent for two months. A team was established to deal with the needs of our tenants and assess eligibility of tenants who requested rent relief.

In order to ensure Crombie is doing its part to contribute to the survivability of its tenants during the pandemic, management has been actively working with tenants seeking rental concessions or who have stated that they are not going to pay their rent during the pandemic. To address certain needs, Crombie deferred amounts for qualifying tenants which are due to be repaid over a 12-month period. As of September 30, 2020, there was approximately \$616 or 0.6% of the quarter's contractual rent deferred. This amount also includes rent deferral arrangements with our larger tenants who have been adversely affected by COVID-19. Most of Crombie's leases require that rent be paid on the first day of each month. During the three months ended September 30, 2020 and for the month of October, we have collected or expect to collect approximately the following contractual rents:

	July to September 2020		October 2020	
	% of Gross Rent Collected	% of Gross Rent, Total Portfolio	% of Gross Rent Collected	% of Gross Rent, Total Portfolio
Retail and Commercial	94 %	91 %	95 %	91 %
Retail-Related Industrial	100 %	3 %	100 %	3 %
Office	97 %	6 %	100 %	6 %
Total	95 % <sup>(1)</sup>	100 %	96 % <sup>(1)</sup>	100 %

<sup>(1)</sup> Excluding Avalon Mall, 96% of gross rent was collected for the period July to September 2020 and 97% for October 2020.

Avalon Mall was significantly impacted by the pandemic. Since reopening on June 8<sup>th</sup>, we continue to see improvements at Avalon Mall. Currently, close to 99% of tenants are open for business, traffic counts continue to improve, improvement in rent collection from 38% in May to 75% in October and approximately 90% of the new expansion space is now leased.

In April, the federal government, in cooperation with all 10 provinces, unveiled the Canada Emergency Commercial Rent Assistance ("CECRA"), a program which subsidizes 50% of small and medium sized business rent for six months for qualifying business and requires landlords to reduce their rent receivable by 25%, effectively reducing rent payments for the tenants by 75%. Crombie has actively supported its tenants in the application for rent relief through the CECRA program. At September 30, 2020, Crombie has filed 286 tenant applications under the program, representing approximately 5% of gross rent. The CECRA program ended as of September 30, 2020 and management is currently reviewing the potential impacts, if any, of the Canada Emergency Rent Subsidy ("CERS"). CERS was announced in October by the federal government to provide support to tenants and property owners affected by COVID-19. The details of the CERS program have not

formally been announced but Department of Finance Canada has stated it will be offered directly to tenants, it will be issued on a sliding scale, and is intended to aid in rent and mortgage interest support.

For accounting purposes, Crombie has elected to treat the 25% reduction in rent receivable under the CECRA program as a credit loss under IFRS 9, where qualifying tenants had accounts receivable balances. Where no balance exists, the 25% abatement reduction is considered a lease modification in accordance with IFRS 16 and is averaged over the life of the lease as straight-line rent. Crombie assesses, on a tenant-by-tenant basis, losses expected with its rent receivables. In determining the provision for doubtful accounts, Crombie takes into account the payment history and future expectations of likely default events (i.e. tenant requests for rental concessions/abatements, applications for rental relief through government programs such as the CECRA and CERS programs, or stating they will not be making rental payments on the due date) based on actual or expected insolvency filings or company voluntary arrangements and likely deferrals of payments due, and potential abatements to be granted by the landlord through tenant negotiations or under CECRA. Crombie's assessment is subjective due to the forward-looking nature of the situation. As a result, the provision for doubtful accounts is subject to a degree of uncertainty and is made based on assumptions which may not prove to be accurate with the unprecedented uncertainty caused by COVID-19.

Based on its review, Crombie recorded a bad debt expense of \$1,018, reducing property operating income for the three months ended September 30, 2020. The following table further outlines total bad debt expense for the nine months ended September 30, 2020.

<i>(In thousands of CAD dollars)</i>	<b>Nine months ended September 30, 2020</b>		<b>% of total tenant billings</b>
Total tenant billings	\$	308,296	100.0 %
Less: amounts received and deferrals repaid to date		(284,219)	(92.2)%
Less: CECRA collections		(7,958)	(2.6)%
Balance outstanding		16,119	5.2 %
Total rents expected to be collected as per rent deferral arrangements		(3,114)	(1.0)%
Total rents to be collected excluding collectible deferrals		13,005	4.2 %
Less: bad debt expense		(10,827)	(3.5)%
Balance expected to be recovered	\$	2,178	0.7 %

<i>(In thousands of CAD dollars)</i>	<b>Nine months ended September 30, 2020</b>	
Expense recognized for CECRA-eligible tenants (25% landlord share)	\$	(1,696)
Expense recognized for tenants with negotiated rent abatements		(3,475)
Expense recognized for additional expected credit losses		(5,656)
Bad debt expense	\$	(10,827)

The following table further outlines what management estimates the material impacts of COVID-19 to be on Crombie's operating performance for the three months ended September 30, 2020:

<i>(In thousands of CAD dollars, except per unit amounts and as otherwise noted)</i>	<b>FFO</b>		<b>AFFO</b>		<b>Same-asset cash NOI</b>		<b>Same-asset cash NOI growth</b>	
	\$	Per unit	\$	Per unit	\$	\$	%	
Actual results	\$ 43,327	\$ 0.27	\$ 35,494	\$ 0.22	\$ 58,725	\$ (2,089)	(3.4)%	
Adjusted for:								
Bad debt expense	1,018	0.01	1,018	0.01	1,253	1,253	2.0 %	
Rent abatements <sup>(1)</sup>	647	—	1,938	0.01	1,312	1,312	2.1 %	
Parking revenue <sup>(2)</sup>	891	0.01	891	0.01	891	891	1.5 %	
<b>Adjusted results - Q3 2020</b>	<b>\$ 45,883</b>	<b>\$ 0.29</b>	<b>\$ 39,341</b>	<b>\$ 0.25</b>	<b>\$ 62,181</b>	<b>\$ 1,367</b>	<b>2.2 %</b>	
Q3 2019	\$ 43,380	\$ 0.29	\$ 36,417	\$ 0.24	\$ 60,814			

<sup>(1)</sup> Total amount of rent abatements recognized for AFFO purposes, primarily related to CECRA, was \$1,938. Where qualifying tenants had accounts receivable balances, Crombie has elected to treat the abatements as a credit loss under IFRS 9. In cases where insufficient accounts receivable balances exist, Crombie has applied IFRS 16 and treated the abatement as a lease modification which is averaged over the life of the lease as straight-line rent. For purposes of FFO, the abatements are offset by the straight-line rent impact of \$(1,291).

<sup>(2)</sup> Parking revenue is calculated as the decrease in parking revenue from the same period in 2019.

The following table further outlines what management estimates the material impacts of COVID-19 to be on Crombie's operating performance for the nine months ended September 30, 2020:

For further information on these impacts, see the "Impacts as a Result of COVID-19 Pandemic" section beginning on page 6 of the MD&A.

(In thousands of CAD dollars, except per unit amounts and as otherwise noted)

	FFO		AFFO		Same-asset	Same-asset	
	\$	Per unit	\$	Per unit	cash NOI	cash NOI growth	
Actual results	\$ 123,545	\$ 0.79	\$ 103,284	\$ 0.66	\$ 177,433	\$ (3,835)	(2.1)%
Adjusted for:							
Bad debt expense	9,740	0.06	9,740	0.06	5,198	5,198	2.9 %
Rent abatements <sup>(1)</sup>	647	—	1,938	0.01	1,312	1,312	0.7 %
Parking revenue <sup>(2)</sup>	1,861	0.01	1,861	0.01	1,861	1,861	1.0 %
Organizational realignment severance costs	1,509	0.01	1,509	0.01	—	—	— %
<b>Adjusted results - YTD 2020</b>	<b>\$ 137,302</b>	<b>\$ 0.87</b>	<b>\$ 118,332</b>	<b>\$ 0.75</b>	<b>\$ 185,804</b>	<b>\$ 4,536</b>	<b>2.5 %</b>
YTD 2019	\$ 133,407	\$ 0.88	\$ 112,626	\$ 0.74	\$ 181,268		

<sup>(1)</sup> Total amount of rent abatements recognized for AFFO purposes, primarily related to CECRA, was \$1,938. Where qualifying tenants had accounts receivable balances, Crombie has elected to treat the abatements as a credit loss under IFRS 9. In cases where insufficient accounts receivable balances exist, Crombie has applied IFRS 16 and treated the abatement as a lease modification which is averaged over the life of the lease as straight-line rent. For purposes of FFO, the abatements are offset by the straight-line rent impact of \$(1,291).

<sup>(2)</sup> Parking revenue is calculated as the decrease in parking revenue from the same period in 2019.

### Our major developments

Although not significant at this time, inefficiencies and delays have increased risk around date and cost completion as well as future residential lease-up schedules on our major development program.

The shutdown of nonessential construction in Quebec from March 24<sup>th</sup> to May 11<sup>th</sup> extended the completion date of the Le Duke development to Q3 2021. Despite the delay, Pointe-Claire remains on track to be substantially complete in 2021.

COVID-19 related measures and procedures caused slight delays in other major developments in British Columbia and Ontario. The 160,000 square foot Belmont Market development has achieved substantial completion in 2020, with the remaining 23,000 square feet of construction delayed due to pre-leasing disruption, to be completed by Q4 2021.

The full impact of this business interruption on our active development program is not clear at this time. Please refer to the "Active Developments" section of the MD&A for further details on each project.

### Our employees

In early March, following guidelines provided by trusted sources, we asked our employees to cancel all work-related travel, both international and domestic, reinforced the need to practice good sanitation/handwashing techniques, and consult a physician if ill. In keeping with guidelines to facilitate physical distancing, we implemented a work from home program in mid-March for a significant portion of our workforce, ensuring technology solutions were in place with little to no disruption to business operations. These same protocols remain in place today.

We continue to leverage technology to maintain open lines of communication across the organization. We regularly share information from federal and provincial public health authorities about the importance of physical distancing, avoiding gathering in groups, and what to do if an employee has COVID-19 symptoms. Crombie ensures that all employees have access to updates from our insurance provider surrounding claims related to COVID-19 as well as mental health and wellness resources. The continued level of uncertainty as to how the situation will evolve may require us to take further, longer-term decisions to ensure the well-being of our people and we will do our part to support containment objectives of leading health organizations.

Crombie is extremely proud of the efforts made by our team. While the majority of our office employees work from home, our Operations teams continue to ensure our properties are operational, clean and safe, and, because of them, we are doing our part to ensure that goods and services are readily accessible to the communities we serve.

### Other constituents

Crombie's Business Continuity Plan contains mechanisms to ensure we complete all public company filings on a timely basis, maintain key internal and disclosure controls and continue to meet all other ordinary course business obligations.

COVID-19 related impacts are further discussed in the following sections of the MD&A: "Forward-Looking Information", "Property Development/Redevelopment", "Property NOI", "Debt to Gross Book Value - Fair Value Basis", "Critical Accounting Estimates and Assumptions", "Enterprise and Risk Management", "Credit Risk", "Interest Rate Risk" and "Subsequent Events".

## OVERVIEW OF THE PROPERTY PORTFOLIO

### Property Acquisitions and Dispositions

Prices are in thousands of CAD dollars and are stated before transaction and closing costs.

#### Acquisitions

Date	Property	Location	Vendor	Strategy	Number of Investment Properties	Ownership		
						Interest	Sq. ft.	Price
2020 First Quarter								
January 9, 2020	Antigonish Land Addition	Antigonish	Third Party	Income-producing	—	100 %	—	\$ 280
2020 Second Quarter								
May 28, 2020	Williams Lake	Williams Lake, BC	Empire	Income-producing	1	100 %	29,000	4,535
2020 Third Quarter								
July 7, 2020	GTA Development Land	Toronto, ON	Third Party	Development (PUD)	—	100 %	—	4,575
Total acquisitions at September 30, 2020					1		29,000	\$ 9,390
2019 First Quarter								
March 25, 2019	Pointe-Claire, QC	Pointe-Claire, QC	Third Party	Development (PUD)	—	100 %	—	\$ 32,000
2019 Third Quarter								
August 1, 2019	Broadview Avenue	Toronto, ON	Empire	Income-producing	1	50 %	15,000	9,500
2019 Fourth Quarter								
October 29, 2019	Belmont - Ledcor Buildings <sup>(1)</sup>	Langford, BC	Third Party	Income-producing	—	100 %	29,000	6,611
November 28, 2019	Marketway Lane, Timberlea	Halifax, NS	Empire	Income-producing	1	100 %	40,000	12,422
December 16, 2019	Vaughan DC <sup>(2)</sup>	Vaughan, ON	Empire	Income-producing	—	50 %	397,000	95,900
							466,000	114,933
Total acquisitions at December 31, 2019					2		481,000	\$ 156,433

<sup>(1)</sup> Relates to an acquisition of additional density on a pre-existing retail property

<sup>(2)</sup> Relates to an acquisition of remaining 50% interest in a pre-existing retail-related industrial property

#### Dispositions

Date	Property	Location	Number of Investment Properties	Ownership			
				Interest	Sq. ft.	Price	
2020 First Quarter							
February 4, 2020	Downsview Lands	Lower Sackville, NS	—	100 %	—	\$ 1,000	
Total dispositions at September 30, 2020					—	—	\$ 1,000
2019 First Quarter							
January 7, 2019	1040 - 1070 Guillaume Couture Boulevard	Saint Romuald, QC	—	100 %	—	\$ 821	
January 29, 2019	Upper James Square	Hamilton, ON	1	100 %	114,000	35,180	
Firm Capital Portfolio <sup>(1)</sup>							
February 5, 2019	8118 & 8130 118 Avenue NW	Edmonton, AB	—	50 %	22,000		
February 5, 2019	Forest Hills Parkway	Cole Harbour, NS	—	50 %	22,000		
February 5, 2019	Russell Lake	Dartmouth, NS	—	50 %	31,000		
February 5, 2019	409 Bayfield Street	Barrie, ON	—	50 %	24,000		
February 5, 2019	1 Westminster Avenue North	Montreal, QC	—	50 %	10,000		
February 5, 2019	2915 & 2931 13th Avenue	Regina, SK	—	50 %	20,000		

February 5, 2019	University Park	Regina, SK	—	50 %	19,000	
Firm Capital portfolio total			—		<u>148,000</u>	<u>41,614</u>
February 8, 2019	1110 Gateway Avenue	Canmore, AB	1	100 %	50,000	19,925
February 14, 2019	1031 Avenue Victoria	St. Lambert, QC	1	100 %	19,000	9,675
					<u>331,000</u>	<u>107,215</u>
2019 Second Quarter						
Oak Street I Portfolio <sup>(2)</sup>						
April 25, 2019	Fairway Plaza	Lethbridge, AB	—	89 %	57,000	
April 25, 2019	410 and 610 Big Rock Lane	Okotoks, AB	—	89 %	37,000	
April 25, 2019	Cariboo Mall	100 Mile House, BC	—	89 %	19,000	
April 25, 2019	1721 Columbia Avenue	Castlegar, BC	—	89 %	24,000	
April 25, 2019	11200 8th Street	Dawson Creek, BC	—	89 %	38,000	
April 25, 2019	445 Reid Street	Quesnel, BC	—	89 %	27,000	
April 25, 2019	3156 Birds Hill Road E	East St. Paul, MB	—	89 %	35,000	
April 25, 2019	498 Mountain Avenue	Neepawa, MB	—	89 %	16,000	
April 25, 2019	107 Catherwood Street	Saint John, NB	—	89 %	41,000	
April 25, 2019	21 Cromer Avenue	Grand Falls, NL	—	89 %	24,000	
April 25, 2019	69 Blockhouse Road	Placentia, NL	—	89 %	17,000	
April 25, 2019	151 Church Street	Antigonish, NS	—	89 %	46,000	
April 25, 2019	75 Emerald Street	New Waterford, NS	—	89 %	23,000	
April 25, 2019	22579 Highway 7	Sheet Harbour, NS	—	89 %	8,000	
April 25, 2019	215 Park Avenue W	Chatham, ON	—	89 %	43,000	
April 25, 2019	15 Lindsay Street	Fenelon Falls, ON	—	89 %	31,000	
April 25, 2019	32-38 Ottawa Street	Havelock, ON	—	89 %	13,000	
April 25, 2019	400 First Avenue S	Kenora, ON	—	89 %	33,000	
April 25, 2019	5931 Kalar Road	Niagara Falls, ON	—	89 %	32,000	
April 25, 2019	714 Boul Saint-Laurent O	Louiseville, QC	—	89 %	21,000	
April 25, 2019	515 Avenue du Phare E	Matane, QC	—	89 %	27,000	
April 25, 2019	395 Avenue Sirois	Rimouski, QC	—	89 %	42,000	
April 25, 2019	680 Avenue Chausse	Rouyn-Noranda, QC	—	89 %	38,000	
April 25, 2019	10505 Boul Saine-Anne	Sainte-Anne-de-Beaupre, QC	—	89 %	34,000	
April 25, 2019	8980 Boul Lacroix	Saint-Georges, QC	—	89 %	39,000	
April 25, 2019	50 Rue Bourgeois	Sherbrooke, QC	—	89 %	20,000	
Oak Street I portfolio total			—		<u>785,000</u>	<u>161,589</u>
April 29, 2019	1780 Markham Road	Toronto, ON	1	100 %	39,000	21,500
June 3, 2019	Belmont Market Land	Langford, BC	—	100 %	—	3,275
					<u>824,000</u>	<u>186,364</u>
2019 Third Quarter						
July 3, 2019	400 University Avenue	Charlottetown, PE	—	89 %	44,000	9,750
July 4, 2019	Grimsby Mews	Grimsby, ON	1	100 %	36,000	12,255
August 2, 2019	Davie Street <sup>(3)</sup>	Vancouver, BC	—	100 %	—	27,379
September 25, 2019 <sup>(4)</sup>	Charlotte Mall	St. Stephen, NB	—	100 %	3,000	175
					<u>83,000</u>	<u>49,559</u>
2019 Fourth Quarter						
Oak Street II Portfolio <sup>(5)</sup>						
October 7, 2019	Castleridge Safeway	Calgary, AB	—	89 %	50,000	
October 7, 2019	Saddletowne Circle Safeway	Calgary, AB	—	89 %	45,000	
October 7, 2019	Fort McMurray Safeway	Fort McMurray, AB	—	89 %	36,000	
October 7, 2019	Spruce Grove Safeway	Spruce Grove, AB	—	89 %	45,000	
October 7, 2019	Stony Plain Safeway	Stony Plain, AB	—	89 %	40,000	
October 7, 2019	Chilliwack Safeway	Chilliwack, BC	—	89 %	46,000	
October 7, 2019	Kamloops Safeway	Kamloops, BC	—	89 %	44,000	
October 7, 2019	Smithers Safeway	Smithers, BC	—	89 %	38,000	
October 7, 2019	Selkirk Safeway	Selkirk, MB	—	89 %	38,000	
October 7, 2019	Ropewalk Lane	St. John's, NL	—	89 %	45,000	

October 7, 2019	Panavista Sobeys	Dartmouth, NS	—	89 %	43,000	
October 7, 2019	Bradford Sobeys	Bradford, ON	—	89 %	31,000	
October 7, 2019	Orangeville Sobeys	Orangeville, ON	—	89 %	41,000	
October 7, 2019	Lebourgneuf IGA Extra	Quebec, QC	—	89 %	52,000	
October 7, 2019	Sherbrooke IGA Extra	Sherbrooke, QC	—	89 %	47,000	
Oak Street II Portfolio total					641,000	193,333
Total dispositions as at December 31, 2019			5	1,879,000	\$ 536,471	

<sup>(1)</sup> Represents disposition of 50% interest in a portfolio of seven retail properties. The square footage and price reflect the 50% amounts.

<sup>(2)</sup> Represents disposition of 89% interest in a portfolio of 26 retail properties. The square footage and price reflect the 89% amounts.

<sup>(3)</sup> Represents disposition of air rights to a joint venture in which Crombie holds 50% interest.

<sup>(4)</sup> Represents disposition of a portion of a PID at 225 King Street, St. Stephen, NB.

<sup>(5)</sup> Represents disposition of 89% interest in a portfolio of 15 retail properties. The square footage and price reflect the 89% amounts.

Crombie continues as property manager for the properties in which it retains a partial ownership interest.

### Overview of the Property Portfolio

As at September 30, 2020, Crombie's property portfolio consisted of full and partial ownership interests in 286 investment properties that contain, at Crombie's share, approximately 17.7 million square feet of GLA in all 10 provinces.

As at September 30, 2020, the portfolio distribution of the GLA by province was as follows:

GLA (sq. ft.)							
Province	January 1, 2020	Acquisitions (Dispositions)	Other	September 30, 2020 <sup>(1)</sup>	Number of Investment Properties	% of GLA	% of Annual Minimum Rent
AB	3,041,000	—	1,000	3,042,000	58	17.2 %	19.7 %
BC	1,655,000	29,000	(9,000)	1,675,000	43	9.5 %	13.1 %
MB	561,000	—	—	561,000	15	3.2 %	4.3 %
NB	1,524,000	—	—	1,524,000	20	8.6 %	6.4 %
NL	1,194,000	—	64,000	1,258,000	13	7.0 %	9.1 %
NS	4,806,000	—	17,000	4,823,000	42	27.3 %	21.2 %
ON	2,470,000	—	—	2,470,000	42	14.0 %	14.0 %
PE	90,000	—	—	90,000	2	0.5 %	0.6 %
QC	1,802,000	—	16,000	1,818,000	43	10.3 %	9.3 %
SK	415,000	—	8,000	423,000	8	2.4 %	2.3 %
<b>Total</b>	<b>17,558,000</b>	<b>29,000</b>	<b>97,000</b>	<b>17,684,000</b>	<b>286</b>	<b>100.0 %</b>	<b>100.0 %</b>

<sup>(1)</sup> Totals include Crombie's ownership of partial dispositions.

During the nine months ended September 30, 2020, Crombie had net increase of 29,000 square feet of GLA from acquisition activity including:

- British Columbia - acquisition of 100% interest in one retail property.

Changes in GLA included in Other in the above table primarily include increases for additions/expansions to GLA on existing properties. In British Columbia, one property has had GLA removals in preparation for property redevelopment.

As at September 30, 2020, our allocation of annual minimum rent consists of: Atlantic Canada 37.3%; Central Canada 23.3%; and Western Canada 39.4%. Crombie believes this diversification adds stability to the portfolio while reducing vulnerability to economic fluctuations that may affect any particular region.

## Property Categorization

As at September 30, 2020:

	Crombie Owned Properties			Additional Properties in Joint Ventures ("JV")	Total
	Investment Properties ("IP")	Properties Under Development ("PUD")	Sub-total		
Same-asset	275	—	275	—	275
Non Same-Asset					
Acquisitions - 2020	1	1	2	—	2
Acquisitions - 2019	2	—	2	—	2
Other <sup>(1)</sup>	5	3	8	1	9
Active Major Development <sup>(2)</sup>	3	1	4	3	7
<b>Total Non Same-asset</b>	<b>11</b>	<b>5</b>	<b>16</b>	<b>4</b>	<b>20</b>
<b>Total</b>	<b>286</b>	<b>5</b>	<b>291</b>	<b>4</b>	<b>295</b>

<sup>(1)</sup> Other includes investment properties that have been designated for repositioning, land parcels included in PUD, or non-active major developments within a JV.

<sup>(2)</sup> Active Major Development includes:

Davie Street Retail (IP)  
Avalon Mall Retail (IP)  
Belmont Market Retail and Office (IP)  
Pointe-Claire (PUD)  
Davie Street Residential (JV)  
Le Duke (JV)  
Bronte Village (JV)

Davie Street is being developed as both a commercial (Crombie owned) and residential (Joint Venture owned) development. On August 2, 2019, Crombie transferred air rights to 1600 Davie Limited Partnership. Davie Street is treated as two properties, one Crombie owned Investment Property (retail) and a separate Active Major Development (residential rental property) within the 1600 Davie Limited Partnership Joint Venture (Additional Properties in Joint Ventures - Active Major Development).

## Portfolio Occupancy and Lease Activity

The portfolio occupancy and committed activity for the nine months ended September 30, 2020 was as follows:

Province	Occupied Space (sq. ft.)					September 30, 2020	Economic Occupancy %	Committed Space (sq. ft.) <sup>(3)</sup>	Total Committed Space (sq. ft.)	Committed Occupancy September 30, 2020
	January 1, 2020	Acquisitions (Dispositions)	New Leases <sup>(1)</sup>	Lease Expiries	Other Changes <sup>(2)</sup>					
AB	3,034,000	—	10,000	(4,000)	(11,000)	3,029,000	99.6 %	1,000	3,030,000	99.6 %
BC	1,628,000	29,000	17,000	(2,000)	(27,000)	1,645,000	98.2 %	4,000	1,649,000	98.4 %
MB	556,000	—	1,000	—	(1,000)	556,000	99.1 %	2,000	558,000	99.5 %
NB	1,355,000	—	48,000	—	(31,000)	1,372,000	90.0 %	—	1,372,000	90.0 %
NL	1,102,000	—	6,000	(10,000)	(28,000)	1,070,000	85.1 %	88,000	1,158,000	92.1 %
NS	4,444,000	—	24,000	(25,000)	(33,000)	4,410,000	91.4 %	4,000	4,414,000	91.5 %
ON	2,385,000	—	26,000	(2,000)	(10,000)	2,399,000	97.1 %	4,000	2,403,000	97.3 %
PE	90,000	—	—	—	—	90,000	100.0 %	—	90,000	100.0 %
QC	1,773,000	—	10,000	(3,000)	5,000	1,785,000	98.2 %	2,000	1,787,000	98.3 %
SK	386,000	—	—	—	8,000	394,000	93.1 %	—	394,000	93.1 %
<b>Total</b>	<b>16,753,000</b>	<b>29,000</b>	<b>142,000</b>	<b>(46,000)</b>	<b>(128,000)</b>	<b>16,750,000</b>	<b>94.7 %</b>	<b>105,000</b>	<b>16,855,000</b>	<b>95.3 %</b>

<sup>(1)</sup> New leases include new leases and expansions to existing properties.

<sup>(2)</sup> Other changes include amendments to existing leases; lease terminations and surrenders; bankruptcies; and space certifications.

<sup>(3)</sup> Committed space represents lease contracts for future occupancy of currently vacant space. Management believes such reporting, along with reported lease maturities, provides more balanced reporting of overall vacant space. Committed space decreased to 105,000 square feet at September 30, 2020, from 115,000 square feet at December 31, 2019.

Overall leased space (occupied plus committed) has decreased from 96.1% at December 31, 2019 to 95.3% at September 30, 2020. Various lease terminations and GLA additions have negatively impacted occupancy. During the nine months ended September 30, 2020, Crombie had a net increase from acquisitions of 29,000 square feet and had new leases outpace lease expiries by 96,000 square feet.

New leases and expansions increased occupancy by 142,000 square feet at September 30, 2020 at an average first year rate of \$17.32 per square foot. New leases totalled 132,000 square feet at an average first year rate of \$16.55 per square foot. Expansions totalled 10,000

square feet at an average first year rate of \$27.66 per square foot. As at September 30, 2020, 105,000 square feet of space was committed at an average first year rate of \$23.81 per square foot.

For 2020, renewal activity was as follows:

	Three months ending September 30, 2020			Nine months ending September 30, 2020		
	Square Feet	Rate PSF	Growth %	Square Feet	Rate PSF	Growth %
2020 Renewals	92,000	\$ 5.89	9.3 %	308,000	\$ 16.01	4.7 %
Future Year Renewals	80,000	22.91	2.4 %	250,000	18.32	3.3 %
<b>Total</b>	<b>172,000</b>	<b>\$ 13.78</b>	<b>3.9 %</b>	<b>558,000</b>	<b>\$ 17.05</b>	<b>4.0 %</b>

Crombie's renewal activity for the nine months ended September 30, 2020 included retail and commercial renewals of 500,000 square feet with an increase of 4.1% over expiring rental rates. 58,000 square feet of office renewals were completed at a 2.4% increase over expiring rental rates. During the quarter, Crombie renewed 172,000 square feet with an increase of 3.9% over expiring rates. Crombie's 2020 renewal rate per square foot was impacted by a 73,000 square foot tenant remaining at a consistently low rate per square foot.

### Market Class

Portfolio diversification by market class is as follows:

Market Class	GLA	Economic Occupancy	Committed Occupancy	Number of Investment Properties	% of GLA	% of Investment Properties
VECTOM <sup>(1)</sup>	5,286,000	98.7 %	98.8 %	89	29.9 %	31.1 %
Major Markets <sup>(2)</sup>	4,636,000	94.9 %	95.1 %	60	26.2 %	21.0 %
Rest of Canada (RoC) <sup>(3)</sup>	7,762,000	91.9 %	93.1 %	137	43.9 %	47.9 %
<b>Total</b>	<b>17,684,000</b>	<b>94.7 %</b>	<b>95.3 %</b>	<b>286</b>	<b>100.0 %</b>	<b>100.0 %</b>

<sup>(1)</sup> VECTOM: Vancouver, Edmonton, Calgary, Toronto, Ottawa-Gatineau, Montreal, as defined by Statistics Canada 2016 CMA/CA boundaries.

<sup>(2)</sup> Major Markets consists of Abbotsford-Mission, Barrie, Chilliwack, Halifax, Hamilton, Kitchener-Cambridge-Waterloo, Oshawa, Quebec City, Regina, Saskatoon, Victoria, and Winnipeg, as defined by Statistics Canada 2016 CMA/CA boundaries.

<sup>(3)</sup> RoC includes all remaining geographies outside of VECTOM and Major Markets.

### Sector Information

While Crombie does not distinguish or group its operations on a geographical or other basis, the following sector information is provided as supplemental disclosure.

As at September 30, 2020, the portfolio distribution of the GLA by asset type was as follows:

Asset Type	Number of Investment Properties	GLA (sq. ft.)	% of GLA	% of Annual Minimum Rent	Committed Occupancy
Retail and Commercial <sup>(1)</sup>	278	15,036,000	85.0%	91.7%	95.2%
Retail-Related Industrial <sup>(2)</sup>	3	1,683,000	9.5%	4.2%	100.0%
Office	5	965,000	5.5%	4.1%	89.8%
<b>Total</b>	<b>286</b>	<b>17,684,000</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.3%</b>

<sup>(1)</sup> Retail and Commercial includes our substantial retail portfolio with commercial reflecting certain few additional properties which comprise both retail and office space. These properties have been consistently included in our retail category.

<sup>(2)</sup> Retail-Related Industrial includes retail distribution centres owned in Toronto (100%), Montreal (50%) and Calgary (50%).

As at September 30, 2019, the portfolio distribution of the GLA by asset type was as follows:

Asset Type	Number of Investment Properties	GLA (sq. ft.)	% of GLA	% of Annual Minimum Rent	Committed Occupancy
Retail and Commercial <sup>(1)</sup>	276	15,472,000	87.3%	93.2%	96.1 %
Retail-Related Industrial <sup>(2)</sup>	3	1,287,000	7.2%	2.7%	100.0 %
Office	5	973,000	5.5%	4.1%	90.3 %
<b>Total</b>	<b>284</b>	<b>17,732,000</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96.1 %</b>

<sup>(1)</sup> Retail and Commercial includes our substantial retail portfolio with commercial reflecting certain few additional properties which comprise both retail and office space. These properties have been consistently included in our retail category.

<sup>(2)</sup> Retail-Related Industrial includes retail distribution centres owned in Toronto (50%), Montreal (50%) and Calgary (50%).

Retail and commercial properties represent 85.0% of Crombie's GLA and 91.7% of annual minimum rent at September 30, 2020 compared to 87.3% of GLA and 93.2% of annual minimum rent at September 30, 2019. Since September 30, 2019, Crombie's disposition activity involving the Oak Street II transaction and acquisition of the remaining 50% of Vaughan DC have negatively impacted Retail and Commercial assets' share of GLA and annual minimum rent. This is partially offset by the acquisition of 100% interest in two retail freestanding properties.

Leased space in retail and commercial properties of 95.2% at September 30, 2020, decreased from 96.1% at September 30, 2019. Leased space in office properties of 89.8% decreased from 90.3% at September 30, 2019. Leased space in retail-related industrial properties of 100.0% at September 30, 2020, is consistent with September 30, 2019.

#### Lease Maturities

The following table sets out, as of September 30, 2020, the number of leases maturing during the periods indicated, the renewal area, the percentage of the total GLA of the properties represented by such maturities and the estimated average rent per square foot at the time of expiry.

Year	Number of Leases <sup>(1)</sup>	Renewal Area (sq. ft.)	% of Total GLA	Average Rent per sq. ft. at Expiry
2020	139	398,000	2.2%	\$ 19.32
2021	179	828,000	4.7%	18.21
2022	187	877,000	5.0%	17.67
2023	142	696,000	3.9%	18.77
2024	155	844,000	4.8%	17.96
2025	117	1,080,000	6.1%	15.38
2026	71	759,000	4.3%	15.97
2027	76	800,000	4.5%	18.91
2028	60	734,000	4.2%	17.79
2029	97	1,156,000	6.5%	19.69
Thereafter	299	8,683,000	49.1%	19.40
<b>Total</b>	<b>1,522</b>	<b>16,855,000</b>	<b>95.3%</b>	<b>\$ 18.66</b>

<sup>(1)</sup> Assuming tenants do not holdover on a month-to-month basis or exercise renewal options or termination rights.

## Largest Tenants

The following table illustrates the 20 largest tenants in Crombie's portfolio of investment properties as measured by their percentage contribution to total annual minimum rent as at September 30, 2020.

Tenant	% of Annual Minimum Rent	Average Remaining Lease Term	DBRS Credit Rating
1. Empire Company Limited <sup>(1)</sup>	54.3%	12.7 years	BBB (low)
2. Shoppers Drug Mart	4.1%	8.2 years	BBB
3. Province of Nova Scotia	1.5%	7.3 years	A (high)
4. Dollarama	1.5%	5.9 years	BBB
5. Government of Canada	1.2%	3.5 years	AAA
6. CIBC	1.2%	12.3 years	AA
7. Bank of Nova Scotia	1.2%	2.7 years	AA
8. Cineplex	1.1%	8.7 years	
9. GoodLife Fitness	1.1%	7.4 years	
10. Bank of Montreal	1.0%	7.0 years	AA
11. Canadian Tire Corporation	1.0%	4.2 years	BBB
12. Restaurant Brands International	0.7%	5.6 years	
13. Royal Bank of Canada	0.6%	2.6 years	AA (high)
14. Bell Canada	0.6%	4.5 years	BBB (high)
15. Metro	0.6%	6.8 years	BBB
16. Giant Tiger	0.5%	4.6 years	
17. TJX Canada <sup>(2)</sup>	0.5%	7.9 years	
18. SAQ/Province of Quebec	0.5%	4.8 years	AA (low)
19. Leon's Furniture	0.5%	5.3 years	
20. Staples	0.5%	3.3 years	
<b>Total</b>	<b>74.2%</b>		

<sup>(1)</sup> Includes Sobeys and all other subsidiaries under Empire Company Limited.

<sup>(2)</sup> TJX Canada's parent company, The TJX Companies, Inc., is rated A2 by Moody's.

Other than Empire which accounts for 54.3% of annual minimum rent and Shoppers Drug Mart which accounts for 4.1% of annual minimum rent, no other tenant accounts for more than 1.5% of Crombie's annual minimum rent.

For the nine months ended September 30, 2020, Empire represents 52.4% of total property revenue. Total property revenue includes annual minimum rent as well as operating and realty tax cost recovery income and percentage rent. These additional amounts can vary by property type, specific tenant leases and where tenants may directly incur and pay operating and realty tax costs.

The weighted average remaining term of all Crombie leases is approximately 9.7 years. This remaining lease term is influenced by the average Empire remaining lease term of 12.7 years.

### Property Development/Redevelopment ("Development")

Property Development is a strategic priority for Crombie to improve net asset value ("NAV"), cash flow growth and Unitholder value. With urban intensification an important reality across the country, Crombie is focused on evaluating and undertaking major developments at certain properties, where incremental costs to develop are greater than \$50,000 and where development may include a combination of commercial and/or residential uses ("Major Developments").

Crombie has the potential to unlock significant value within its current pipeline of 34 Major Development properties (seven Active / Substantially Completed Major Developments (September 30, 2019 - six) and 27 Potential Major Developments (September 30, 2019 - 27)) over the next decade or longer. Crombie benefits from having in place income (FFO and AFFO) generated by these properties while working through the various approvals, entitlements and advance preparations required before each Major Development can commence. In aggregate, Crombie currently achieves an in-place NOI yield of approximately 5.2% on existing asset cost for our development pipeline properties.

Crombie has a strategic relationship with Empire. The majority of our development properties have Empire as an anchor tenant and our strategic relationship should enable us to ensure a seamless transition from existing property/store operations to construction/development of each of these sites on mutually agreeable terms.

Our Major Developments will be planned and executed either alone or with partners to complete development of mixed-use properties with a focus on grocery-anchored retail and, wherever practical, primarily purpose built residential rental accommodations that provide revenue,

diversification and growth to Crombie. We view this approach as the optimal way to drive both NAV and AFFO growth. In certain cases, residential condominium uses may also be considered, as will certain other uses, to satisfy municipal requirements and/or market opportunities. Crombie may also have the option, if desired, to monetize our density value by selling certain air rights, or purpose built rental properties to third parties in lieu of, or after, development.

Our range of options enables us, on a case by case basis, to make choices that optimize Unitholder value. In today's environment where NOI yield on cost for Major Development projects are projected to be in the 5% - 6% range and where exit capitalization rates in markets like Vancouver, Toronto and Montreal (where Crombie has 19 Major Development properties) (September 30, 2019 - 19) are in a current approximate range of 3% - 4% for comparable developments, NAV creation through development can be substantial.

In the sections that follow (Active Major Developments, Substantially Completed Major Developments, and Potential Major Developments), Crombie has identified 34 Major Development projects as at September 30, 2020 (September 30, 2019 - 33), with a total projected cost to develop these properties of \$4,600,000 to \$6,400,000 (September 30, 2019 - \$4,000,000 to \$5,800,000). Crombie may enter joint venture or other partnership arrangements for these properties to share cost, revenue, risk and development expertise depending upon the nature of each project or may consider the potential sale of certain properties. Each project remains subject to normal development approvals, achieving required economic hurdles including financial accretion and NAV analysis and Board of Trustees approval.

<i>(Costs in billions of CAD \$)</i>	<b># of Projects</b>	<b>Total Projected Cost Range</b>	<b>Commercial GLA on Completion <sup>(1)</sup></b>	<b>Commercial Incremental GLA <sup>(1)</sup></b>	<b>Residential Incremental GLA <sup>(1)</sup></b>	<b>Residential # of Units <sup>(1)</sup></b>
Active Major Developments	5	\$ 0.4	545,000	385,850	961,000	1,197
Substantially Completed Major Developments <sup>(2)</sup>	2	0.2	214,000	174,150	—	—
Potential Major Development	27	4.0 - 5.8	1,300,000	740,000	9,400,000	11,000
<b>Total Developments</b>	<b>34</b>	<b>\$ 4.6 - 6.4</b>	<b>2,059,000</b>	<b>1,300,000</b>	<b>10,361,000</b>	<b>12,197</b>

<sup>(1)</sup> GLA and Units reflective of upper range of costs.

<sup>(2)</sup> During the quarter, Belmont Market and Davie Street Retail reached substantial completion. Avalon Mall Phase I is substantially complete and represents \$54.5 million of the total projected cost range. The Avalon Mall project will be reflected as substantially complete upon completion of Phase II which is expected in Q4 2020.

Due to the percentage ownership differences between the retail and residential components, the Davie Street development is reported as two distinct properties which increases our total pipeline to 34 Major Development projects.

Crombie continuously monitors and evaluates the potential pipeline to optimize value creation. With a strong commitment to portfolio growth, Crombie actively analyzes costs and market opportunities amongst the potential pipeline in order to maximize NOI creation. As a result of scope change and new opportunities in the pipeline, the projected cost range of our total pipeline was refined from \$4,000,000 to \$5,800,000 in Q2 to \$4,600,000 to \$6,400,000 in Q3.

### Active Major Developments

The below table provides additional detail into Crombie's Active Major Developments by property type.

Property	CMA <sup>(1)</sup>	Use	Commercial GLA on Completion	Residential GLA on Completion	Residential Units	Final Completion Date	At Crombie's Share (\$ in millions)			
							Estimated Annual NOI	Estimated Total Cost <sup>(2)</sup>	Estimated Yield on Cost <sup>(2)</sup>	Estimated Cost to Complete
<b>Investment Properties ("IP") - Major Development</b>										
Avalon Mall - Phase II <sup>(3)</sup>	St. John's	Retail	165,000	—	—	Q4 2020	\$ 5.3-5.8	\$ 56.8	9.3%-10.2%	\$ 13.7
<b>Subtotal IP - Major Development</b>			<b>165,000</b>	<b>—</b>	<b>—</b>		<b>\$ 5.3-5.8</b>	<b>\$ 56.8</b>	<b>9.3%-10.2%</b>	<b>\$ 13.7</b>
<b>Properties Under Development ("PUD")</b>										
Pointe- Claire	Montreal	Retail- Related Industrial	300,000	—	—	2021	6.1-6.4	100.0	6.1%-6.4%	30.6
<b>Subtotal PUD</b>			<b>300,000</b>	<b>—</b>	<b>—</b>		<b>\$ 6.1-6.4</b>	<b>\$ 100.0</b>	<b>6.1%-6.4%</b>	<b>\$ 30.6</b>
<b>Total Investment Properties</b>			<b>465,000</b>	<b>—</b>	<b>—</b>		<b>\$ 11.4-12.2</b>	<b>\$ 156.8</b>	<b>7.2%-7.8%</b>	<b>\$ 44.3</b>
<b>Properties Held in Joint Ventures</b>										
Davie Street	Vancouver	Residential Retail,	—	254,000	330	Q4 2020	\$ 4.0-4.4	\$ 80.3	5.0%-5.5%	\$ 11.2
Le Duke <sup>(4)</sup> Bronte	Montreal	Residential Retail,	26,000	241,000	387	Q3 2021	3.2-3.4	59.1	5.4%-5.8%	24.5
Village <sup>(4)</sup>	Toronto	Residential	54,000	466,000	480	Q4 2021	7.5-8.3	138.7	5.4%-6.0%	45.5
<b>Total Properties Held in Joint Ventures</b>			<b>80,000</b>	<b>961,000</b>	<b>1,197</b>		<b>\$ 14.7-16.1</b>	<b>\$ 278.1</b>	<b>5.3%-5.8%</b>	<b>\$ 81.2</b>
<b>Total Active Major Developments</b>			<b>545,000</b>	<b>961,000</b>	<b>1,197</b>		<b>\$ 26.1-28.3</b>	<b>\$ 434.9</b>	<b>6.0%-6.5%</b>	<b>\$ 125.5</b>

<sup>(1)</sup> CMA: Census Metropolitan Area

<sup>(2)</sup> Estimated Total Cost and Estimated Yield on Cost includes all costs associated with the development, including but not limited to, estimated land value, pre-development costs, construction costs, tenant costs and financing costs.

<sup>(3)</sup> Avalon Mall total GLA is expected to be 593,000 square feet when Phase II is complete. 165,000 square feet relates to the expected square footage of the redeveloped portion of the mall.

<sup>(4)</sup> The development agreement with our partner was executed in April 2018. Under this agreement, Crombie has sold a 50% interest in the Bronte Village development and acquired a 50% interest in the Le Duke development. Title transfer closed in August 2018.

Estimates in the table above can be impacted by construction delays and their impact on financing and related costs as well as commitments from tenants for occupancy; cost overruns which could impact the profitability and/or financial viability of a project; and, the inability to meet revenue projections upon completion, which could be impacted by unmet leasing assumptions on timing of tenant occupancy or rent per square foot. Management strives to mitigate these risks by undertaking certain projects with partners; entering into fixed cost construction contracts with reputable contractors; entering into long-term financing at the most appropriate stage possible; and, entering into long-term leases with reputable commercial tenants prior to construction wherever possible.

As previously disclosed, COVID-19 has affected project timelines, cost and future lease-up schedules. Due to the shutdown of nonessential construction in Quebec during COVID-19, Le Duke and the Pointe Claire developments were shutdown from March 24th to May 11th. Le Duke's completion date moved from Q2 2021 to Q3 2021, while the final completion date for Pointe Claire remains in 2021. Davie Street's residential completion date moved from Q3 2020 to Q4 2020 and project cost was increased in Q2 by \$1,800 from increased construction costs and financing costs from delays. As a result, estimated NOI yields on cost decreased to 5.0- 5.5% from 5.1% - 5.6%. Due to the COVID-19 impact on possession and fixturing timing of certain tenants, the completion date for Avalon Phase II was changed from Q3 2020 to Q4 2020 in the quarter. The grand re-opening of Avalon Mall Phase II has been delayed from Fall 2020 to Spring 2021 due to COVID-19. The projected NOI yield on cost range of this project was reduced in Q2 from 10.3% - 11.0% to 9.3% - 10.2%. This reduction is due to tenants requiring delays or reductions in rents.

*1641 Davie Street, Vancouver, British Columbia*

Davie Street is currently under active development and is being constructed in conjunction with our partner, as an approximate 308,000 square foot mixed-use property. The construction of the commercial portion of the development is now completed as Safeway opened in Q2 2020 with Scotiabank and a government liquor store scheduled to open in Q4 2020. Rental residential space totalling 254,000 square feet (330 rental units) in two residential towers are also expected to open in Q4 2020 with initial tenant move ins. Estimated total project cost is \$189,800, \$109,500 at Crombie's share. Crombie owns 100% of the commercial component and 50% of the rental residential component. The residential component is fully funded within the joint venture partnership with in-place mortgage financing. Crombie also has in-place mortgage financing on the commercial component. Due to the percentage ownership differences between the retail and residential components, the Davie Street development is reported as two distinct properties.

*Avalon Mall - Phase II , St. John's, Newfoundland and Labrador*

Avalon Mall is the only regional shopping mall in Newfoundland and Labrador and is located in St. John's. Crombie is in the final year of a three year capital investment program to enhance Avalon Mall's position as the dominant regional mall in the province. The redesign and renovation of the common areas began in January 2018 and continued in phases through 2019 and 2020.

Construction of the expansion area formerly occupied by Sears will be completed in Q4 2020 with a grand re-opening scheduled in early 2021. Avalon Mall (excluding the redeveloped space) has occupancy at September 30, 2020 of 92.2%. Leasing activity to date for the redevelopment area includes a new and expanded Winners HomeSense, H&M, GAP/Banana Republic, Old Navy, Tommy Hilfiger, Sport Chek, Levi Strauss, and Five Guys bringing the total of the leasable square footage in this redevelopment space to 90.0% occupied. Advanced discussions with other potential national anchor and commercial retail unit tenants continue, albeit at a slower pace due to COVID-19.

*Le Duke, 297 Rue Duke, Montreal, Quebec*

Le Duke is located near the new Bonaventure Greenway in Old Montreal. The development has total project costs estimated at \$118,100 (\$59,100 at Crombie's share), and includes a 25 storey mixed-use tower with 241,000 square feet and 387 residential rental units, a 25,000 square foot IGA grocery store, 1,000 square feet of retail space, and 200 underground parking stalls. Development of Le Duke began late in 2017 and the residential structure is completed. This development is expected to be fully complete in Q3 2021 inclusive of COVID-19 related impacts with initial leasing commencing in Q2 2021.

*Bronte Village, 2441 Lakeshore Road West, Oakville (Toronto), Ontario*

Bronte Village is located in South Oakville at the intersection of Lakeshore and Bronte Road. The 5.66 acre property is being redeveloped from a single storey retail mall to a mixed-use residential property in conjunction with our partner. This development includes the existing 30,000 square foot grocery store while adding 24,000 square feet of retail and two luxury residential towers totalling 466,000 square feet of residential rental space in up to 480 units. The existing Sobeys grocery store remains operational during the development but will close subsequent to quarter end as part of a conversion to Farm Boy. The structure and pre-cast are complete on both Building A (west) and Building B (east). Glazing installation is up to level 14 on Building A and level 9 on Building B. Interior finishing work is progressing well on the lower residential levels. Total project cost is estimated at \$277,200, \$138,700 at Crombie's share. This development is expected to be completed in Q4 2021 with initial leasing commencing in Q2 2021.

*Pointe-Claire, (Montreal), Quebec*

The property is a 20.25 acre retail-related e-commerce industrial site situated in Pointe-Claire, three kilometers from Montreal's P. E. Trudeau International Airport. The property was acquired in the first quarter of 2019. Crombie partnered with Empire to develop a new 300,000 square foot state-of-the-art CFC (Customer Fulfillment Centre). Crombie's approximately \$100,000 project investment, including land, will be powered by Ocado's industry-leading technology, and will become Empire's online grocery distribution hub for major cities in Quebec and the Ottawa area. Crombie is the owner and developer of the CFC and is working collaboratively with Empire to develop the project. The site is currently zoned for its intended use. Empire will lease the location from Crombie and Crombie is building the site to Empire's specifications. Crombie expects substantial completion in 2021. The launch of Voilà par IGA, the online grocery home delivery service for Quebec and the Ottawa area is expected in early calendar 2022, delayed slightly due to the shutdown of nonessential construction in Quebec during the pandemic. Building construction commenced in May 2020. Foundations, the steel superstructure and the pre-cast building panels are in place and interior flooring and mezzanines are underway.

### Substantially Completed Major Developments

The table below summarizes projects that have reached substantial completion during the fiscal year. Crombie recognizes substantial completion when key project milestones are met and project spending has reached 90% of total project costs. Beginning this quarter, Crombie has elected to remove substantially completed projects from the active major development table and present them as substantially complete.

In the past nine months ended September 30, 2020, Crombie has reached substantial completion (90%) on the following development properties. The numbers in the below table assume the projects are fully completed and leased.

Property	CMA	Use	Ownership	Substantial Completion Date	Commercial GLA	Residential GLA	Major Tenant(s) <sup>(1)</sup>	Estimated	Estimated	Estimated
								Total Project Cost (\$ In Millions)	NOI (\$ In Millions)	Yield on Cost
Belmont Market <sup>(2)</sup>	Victoria	Retail, Office	100%	Q1 2020	160,000 <sup>(2)</sup>	—	Thrifty Foods	\$93.0	\$5.4-5.7	5.8%-6.1%
Davie Street - Retail	Vancouver	Retail	100%	Q2 2020	54,000	—	Safeway	29.2	1.8-1.9	6.2%-6.5%
Avalon Mall - Phase I	St. John's	Retail	100%	Q3 2020	—	—	N/A	54.5	—	—%
<b>Total Completed</b>					<b>214,000</b>	<b>—</b>		<b>\$176.7</b>	<b>\$7.2-7.6</b>	

<sup>(1)</sup> Tenants leasing over 15,000 square feet are considered to be a major tenant

<sup>(2)</sup> There are 23,000 square feet left to be developed and is expected to be complete by Q4 2021 - timing dependent on pre-leasing efforts.

### Potential Major Developments

In addition to Active and Substantially Completed Major Developments in the previous sections, Crombie's current Potential Major Developments have the potential to add up to 740,000 square feet (September 30, 2019 - 786,000 square feet) of commercial GLA and up to 9,400,000 square feet and up to 11,000 units (September 30, 2019 - 8,802,000 square feet and 10,000 units) of residential GLA (which may include a combination of rental or condominium units).

Based on Crombie's current estimates, total costs to develop these properties could reach \$4,000,000 to \$5,800,000 (\$4,600,000 to \$6,400,000 including Active and Substantially Completed Major Developments). Crombie may develop independently or may enter joint venture or other partnership arrangements for these properties to share cost, revenue, risk and development expertise depending upon the nature of each project. Each project remains subject to normal development approvals, achieving required economic hurdles including financial NAV and accretion analysis and Board of Trustees approval.

As at September 30, 2020, Crombie has identified the following 27 Potential Major Development locations as having potential to become Active Major Developments. Development of each property is subject to management completing full due diligence on the opportunity, including commercial and residential components, as well as seeking all necessary Board, municipal/provincial and tenant approvals prior to proceeding. The precise timing of each project is not determinable at present. The time horizon of these projects may change, project scope may change, and/or Crombie may choose to not proceed with development on some properties after further review and completion of financial projections.

	Existing Property	CMA <sup>(1)</sup>	Site Size (acres)	Transit Oriented	Existing Tenants	Potential Commercial Expansion	Potential Residential Expansion	Status
1	Westhill on Duke <sup>(2)</sup>	Halifax	0.46 <sup>(3)</sup>	Yes	n/a	Yes	Yes	Pre-planning
2	Penhorn Lands	Halifax	26.12	No	Land	Yes	Yes	Pre-planning
3	1780 East Broadway (Broadway and Commercial)	Vancouver	2.43	Yes	Safeway	Yes	Yes	Pre-planning
4	Belmont Market - Phase II	Victoria	1.70	No	Land	Yes	Yes	Pre-planning
5	10355 King George Boulevard	Vancouver	5.07	Yes	Safeway	Yes	Yes	Pre-planning
6	1170 East 27 Street (Lynn Valley)	Vancouver	2.82	No	Safeway	Yes	Yes	Pre-planning
7	Park West	Halifax	6.44	No	Retail	Yes	Yes	Pre-planning
8	1818 Centre Street	Calgary	2.18	Yes	Safeway	Yes	Yes	TBD <sup>(4)</sup>
9	410 10 Street NW (Kensington)	Calgary	1.73	Yes	Safeway	Yes	Yes	TBD
10	524 Elbow Drive SW (Mission)	Calgary	1.60	No	Safeway	Yes	Yes	TBD
11	813 11 Avenue SW (Beltline)	Calgary	2.59	Yes	Safeway	Yes	Yes	TBD
12	10930 82 Avenue (Whyte Ave)	Edmonton	2.44	No	Safeway/Other tenants	Yes	Yes	TBD
13	Brunswick Place	Halifax	0.75 <sup>(5)</sup>	Yes	n/a	Yes	Yes	TBD
14	Triangle Lands	Halifax	0.68	No	Land	Yes	Yes	TBD
15	Centennial Parkway	Hamilton	2.75	No	Retail	Yes	Yes	TBD
16	3130 Danforth	Toronto	0.79	Yes	The Beer Store	Yes	Yes	TBD
17	Brampton Mall	Toronto	8.74	No	Office/Retail	Yes	Yes	TBD
18	McCowan & Ellesmere	Toronto	4.48	Yes	FreshCo/Other tenants	Yes	Yes	TBD
19	5235 Kingsway (Royal Oak)	Vancouver	2.76	Yes	Safeway	Yes	Yes	TBD
20	2733 West Broadway	Vancouver	1.95	Yes	Safeway	Yes	Yes	TBD
21	3410 Kingsway (Kingsway +Tyne)	Vancouver	3.74	Yes	Safeway/Other tenants	Yes	Yes	TBD
22	990 West 25 Avenue (King Edward)	Vancouver	1.80	No	Safeway	Yes	Yes	TBD
23	East Hastings	Vancouver	3.30	No	Safeway/Other tenants	Yes	Yes	TBD
24	Fleetwood	Vancouver	4.45	Yes	Safeway	Yes	Yes	TBD
25	New Westminster	Vancouver	2.82	No	Safeway	Yes	Yes	TBD
26	Port Coquitlum	Vancouver	5.31	No	Safeway	Yes	Yes	TBD
27	Robson Street	Vancouver	1.15	No	Safeway	Yes	Yes	TBD

<sup>(1)</sup> CMA: Census Metropolitan Area

<sup>(2)</sup> Westhill on Duke was formerly referred to as Westhill and Scotia Square Residential

<sup>(3)</sup> Westhill on Duke can be developed through densification on 0.46 acres of the existing 9.05 acre Scotia Square site

<sup>(4)</sup> TBD: to be determined

<sup>(5)</sup> Brunswick Place can be developed through densification on the existing 0.75 acre Brunswick Place Parkade

These are projects owned by Crombie where future development is a possibility. Projects described as having a “pre-planning” status include projects where Crombie has undertaken potential development planning, which could include seeking municipal approvals for zoning, developing image renderings, seeking potential commercial and/or residential development partners, evaluation of financing options and other activities required to determine viability of the opportunity.

*Properties in the Pre-Planning Phase*

*Westhill on Duke, Halifax, Nova Scotia*

Westhill on Duke Residential is a potential multi-unit rental building to be added to Crombie’s existing Scotia Square commercial complex, located at a prime location in Downtown Halifax. The approximately 0.46 acre site is situated within the Downtown Halifax Plan Area, which enables approximately 18 storeys of residential development. Site plan approval is currently underway with an application in process with the Halifax Regional Municipality.

*Penhorn Lands, Dartmouth (Halifax), Nova Scotia*

The Penhorn Lands is a development site located at the intersection of Highway 111 and Portland Street in Dartmouth (Halifax), Nova Scotia. Crombie has initiated pre-planning activity for future residential development on 26 acres of this site located adjacent to a Crombie owned grocery-anchored property, Penhorn Plaza and an office building developed by Crombie in 2019 occupied by Sobeys National Pharmacy Group and Related Businesses Group.

*1780 East Broadway (Broadway and Commercial), Vancouver, British Columbia*

1780 East Broadway is a 2.43 acre site located at the intersection of Commercial Drive and East Broadway in Vancouver, British Columbia. The single storey 38,000 square foot Safeway grocery store is situated at one of the busiest transit nodes in Western Canada. Crombie is currently working through the rezoning process to capitalize on the Official Community Plan, which permits a total density of 5.7 floor to space ratio (FSR) including 4.5 FSR for residential and 1.2 FSR for commercial.

*Belmont Market - Phase II, Langford (Victoria), British Columbia*

Belmont Market Phase II is currently contemplated as the final piece of the larger shopping centre development with a potential to add 140,000 square feet of residential and/or commercial space on the remaining 1.70 acres of land.

*10355 King George Boulevard, Surrey (Vancouver), British Columbia*

King George is located in Surrey, British Columbia, in a prime location within Surrey City Centre and immediately adjacent the King George SkyTrain stop. The approximate 5 acre site is within the City of Surrey Official Community Plan and the Surrey City Centre Plan, which both designate the site for high-density development up to 7.5 FSR. Rezoning of the site is required in order to proceed with any future redevelopment, and preliminary development analysis is currently underway.

*1170 East 27th Street, North Vancouver (Lynn Valley), British Columbia*

Lynn Valley is located in the District of North Vancouver in the popular Lynn Valley Towne Centre. The 2.82 acre site currently has a 37,000 square foot Safeway as the major tenant. Crombie is currently developing plans to accommodate the targeted density of 3.5 FSR with maximum building heights of 12 storeys as set out in the Official Community Plan. Rezoning of this property is required prior to proceeding with any redevelopment, and preliminary development analysis is currently underway.

*Park West, Halifax, Nova Scotia*

Park West is located in Halifax, Nova Scotia in a prime location abutting adjacent retail and residential on Lacewood Drive and Dunbrack Street. The 6.44 acre site (which formally was the home to a Canadian Tire Store) abuts Crombie-owned Park West Centre; home of Sobeys, Lawtons, RBC plus additional retail and services. Crombie is currently exploring mixed-use development options. Rezoning of this property is required prior to proceeding with any development.

## FINANCIAL RESULTS

### Comparison to Previous Year

<i>(In thousands of CAD dollars, except per unit amounts and as otherwise noted)</i>	As At	
	September 30, 2020	December 31, 2019
Total assets	\$ 3,984,386	\$ 3,920,267
Total investment property debt and unsecured debt	\$ 2,335,346	\$ 2,279,297

Compared to December 31, 2019, the balance sheet changes are primarily attributable to:

- increased investment properties due to additions to properties under development;
- increased net trade receivables of \$7,562 and accrued straight-line rent receivable of \$7,076 as a result of lease modifications, the majority of which are due to COVID-19;
- increased tenant incentives of \$21,907 due primarily to modernizations and energy upgrades in existing properties; and,
- net amount drawn on floating rate credit facilities of \$148,018 and issue of a mortgage for \$118,000, offset in part by repayment of \$214,319 in fixed rate mortgages.

	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Property revenue	\$ 92,920	\$ 97,346	\$ (4,426)	\$291,673	\$301,918	\$ (10,245)
Property operating expenses	27,503	27,205	(298)	100,627	87,793	(12,834)
Property NOI	65,417	70,141	(4,724)	191,046	214,125	(23,079)
NOI margin percentage	70.4 %	72.1 %	(1.7)%	65.5 %	70.9 %	(5.4)%
Other items:						
Gain (loss) on disposal of investment properties	—	8,315	(8,315)	(829)	51,605	(52,434)
Impairment of investment properties	—	—	—	(2,100)	—	(2,100)
Depreciation and amortization	(18,465)	(17,908)	(557)	(56,061)	(55,966)	(95)
General and administrative expenses	(5,062)	(6,112)	1,050	(15,041)	(17,866)	2,825
Finance costs - operations	(22,250)	(24,504)	2,254	(66,896)	(74,506)	7,610
Income from equity accounted investments	101	125	(24)	339	342	(3)
Operating income before taxes	19,741	30,057	(10,316)	50,458	117,734	(67,276)
Taxes - current	(7)	(8)	1	(7)	(8)	1
Operating income attributable to Unitholders	19,734	30,049	(10,315)	50,451	117,726	(67,275)
Finance costs - distributions to Unitholders	(35,202)	(33,753)	(1,449)	(105,091)	(101,233)	(3,858)
Finance (costs) income - change in fair value of financial instruments	(187)	(264)	77	1,530	(1,267)	2,797
(Decrease) increase in net assets attributable to Unitholders	\$ (15,655)	\$ (3,968)	\$ (11,687)	\$ (53,110)	\$ 15,226	\$ (68,336)
Operating income attributable to Unitholders per Unit, Basic	\$ 0.12	\$ 0.20		\$ 0.32	\$ 0.78	
Basic weighted average Units outstanding (in 000's)	158,196	151,685		157,182	151,656	
Distributions per Unit to Unitholders	\$ 0.22	\$ 0.22		\$ 0.67	\$ 0.67	

### Operating Results

#### Three months

Operating income attributable to Unitholders decreased by \$10,315 or 34.3% compared to the third quarter of 2019 primarily due to the disposition of investment properties in 2019 with a gain on sale of \$8,315, contributing to a \$4,724 decrease in property NOI. Additionally, tenant incentive amortization increased \$1,237 due to modernizations and energy upgrades; parking revenue decreased by \$891 as a result of reduced demand due to COVID-19; bad debt expense increased by \$872 due to higher allowance for doubtful accounts receivable, write-off of specific bad debts and the impact of the federal government's CECRA program; and, rent abatements, including amounts relating to the

CECRA program, increased by \$647 in the quarter due to COVID-19. The reduced property NOI was offset slightly by a decrease of \$1,050 in general and administrative expenses resulting from reduced salaries, office costs and travel expenses as well as a decrease of \$2,254 in finance costs from operations due to repayments of debt. Excluding the gains on sale of assets in the prior year and management's estimate of COVID related impacts, operating income would be \$22,290 for the quarter compared to \$21,734 for 2019, an increase of \$556 or 2.6%.

#### Nine months

Operating income attributable to Unitholders on a year to date basis decreased by \$67,275 or 57.1% compared to the same period in 2019. For the nine month period, gain on disposal of investment properties decreased by \$52,434 and property NOI decreased \$23,079 due to the factors noted above, including increased tenant incentive amortization of \$2,449, decreased parking revenue of \$1,861 due to COVID-19, increased rent abatements of \$647 and increased bad debt expense of \$10,717 as a result of COVID related collection risk. The reduced property NOI year to date was offset in part by a decrease of \$2,825 in general and administrative expenses and \$7,610 in finance costs from operations due to the same factors as for the quarter. In the second quarter of 2020, due to the uncertainty about COVID-19, Crombie chose to reduce operating expenses with an organizational realignment. The majority of the realignment related to the elimination of certain positions, including two at the vice president level, resulting in severance costs of \$1,509. The severance costs partially offset the decrease in general and administrative expenses for the period. In the second quarter of 2020, impairments of \$2,100 were recognized on three retail properties. The impairments were the result of the fair value impact of tenant lease expiries and slower than expected leasing activity in secondary markets.

Pursuant to CSA Staff Notice 52-306 "(Revised) Non-GAAP Financial Measures", non-GAAP measures should be reconciled to the most directly comparable GAAP measure, which, in the case of operating income attributable to Unitholders, is (decrease) increase in net assets attributable to Unitholders from the Statements of Comprehensive Income (Loss). The reconciliation is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Operating income attributable to Unitholders	\$ 19,734	\$ 30,049	\$ 50,451	\$ 117,726
Finance costs - distributions to Unitholders	(35,202)	(33,753)	(105,091)	(101,233)
Finance (costs) income - change in fair value of financial instruments	(187)	(264)	1,530	(1,267)
<b>(Decrease) increase in net assets attributable to Unitholders</b>	<b>\$ (15,655)</b>	<b>\$ (3,968)</b>	<b>\$ (53,110)</b>	<b>\$ 15,226</b>

#### Property NOI

Management emphasizes property NOI on a cash basis as it reflects the cash generated by the properties period-over-period.

Same-asset properties are properties owned and operated by Crombie throughout the current and comparative reporting periods, excluding any property that was designated for redevelopment during either the current or comparative period. Same-asset property NOI reflects Crombie's proportionate ownership of jointly operated properties.

Property NOI on a cash basis, which excludes non-cash straight-line rent recognition and amortization of tenant incentive amounts, is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Property NOI	\$ 65,417	\$ 70,141	\$ (4,724)	\$ 191,046	\$ 214,125	\$ (23,079)
Non-cash straight-line rent	(3,266)	(2,682)	(584)	(7,076)	(8,207)	1,131
Non-cash tenant incentive amortization	4,752	3,515	1,237	12,990	10,541	2,449
Property cash NOI	66,903	70,974	(4,071)	196,960	216,459	(19,499)
Acquisitions, dispositions and development property cash NOI	8,178	10,160	(1,982)	19,527	35,191	(15,664)
Same-asset property cash NOI	58,725	60,814	(2,089)	177,433	181,268	(3,835)
Adjusted for management's estimate of the material impacts of COVID-19:						
Decrease in parking revenue	891	—	891	1,861	—	1,861
Rent abatements	1,312	—	1,312	1,312	—	1,312
Bad debt expense	1,253	—	1,253	5,198	—	5,198
Same-asset property cash NOI, adjusted for COVID-19	\$ 62,181	\$ 60,814	\$ 1,367	\$ 185,804	\$ 181,268	\$ 4,536

### Three months

Same-asset property cash NOI decreased by \$2,089 or 3.4% compared to the third quarter of 2019 primarily due to an increase in bad debt expense of \$1,253 at same-asset properties over the same period in 2019 as a result of specific bad debt write-offs, the impact of the federal government's CECRA program and allowance for the potential impacts of COVID-19 on the collection of receivable balances outstanding at September 30, 2020. Additionally, parking revenue decreased by \$891 as a result of reduced demand due to COVID-19 and rent abatements increased by \$1,312. Same-asset property cash NOI restated for bad debt expense, rent abatements and the decrease in parking revenue is \$62,181, an increase of 2.2% compared to the third quarter of 2019.

### Nine months

Same-asset property cash NOI for the nine months ended September 30, 2020 decreased by \$3,835 or 2.1% compared to the same period in 2019 primarily due to the reasons described above. On a year to date basis, the bad debt expense increased by \$5,198 on same-asset properties over the same period in 2019, parking revenue decreased by \$1,861 and rent abatements increased by \$1,312 due to the impacts of COVID-19. Same-asset property cash NOI restated for the removal of these items is \$185,804, an increase of 2.5% compared to the nine months ended September 30, 2019.

Same-asset property cash NOI is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,				Nine months ended September 30,			
	2020	2019	Variance	Percent	2020	2019	Variance	Percent
Retail and Commercial <sup>(1)</sup>	\$ 54,103	\$ 55,700	\$ (1,597)	(2.9)%	\$ 162,973	\$ 166,192	\$ (3,219)	(1.9)%
Retail-Related Industrial <sup>(2)</sup>	1,943	1,924	19	1.0 %	5,796	5,734	62	1.1 %
Office	2,679	3,190	(511)	(16.0)%	8,664	9,342	(678)	(7.3)%
Same-asset property cash NOI	\$ 58,725	\$ 60,814	\$ (2,089)	(3.4)%	\$ 177,433	\$ 181,268	\$ (3,835)	(2.1)%

<sup>(1)</sup> Retail and Commercial includes our substantial retail portfolio with commercial reflecting certain few additional properties which comprise both retail and office space. These properties have been consistently included in our retail category.

<sup>(2)</sup> Retail-Related Industrial includes retail distribution centres owned in Toronto (50%), Montreal (50%) and Calgary (50%).

Acquisitions, dispositions and development property cash NOI is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Acquisitions and dispositions property cash NOI	\$ 1,327	\$ 2,842	\$ (1,515)	\$ 3,892	\$ 14,104	\$ (10,212)
Development property cash NOI	6,851	7,318	(467)	15,635	21,087	(5,452)
Total acquisitions, dispositions and development property cash NOI	\$ 8,178	\$ 10,160	\$ (1,982)	\$ 19,527	\$ 35,191	\$ (15,664)

Development properties include properties earning cash NOI that are: currently being developed; have recently completed development; and, properties scheduled for development. Change in cash NOI from development properties period-over-period is impacted by the timing of commencement and completion of each development project. The nature and extent of development projects results in operations being impacted minimally in some instances with more significant disruption in others. Consequently, comparison of period-over-period development operating results may not be meaningful. Avalon Mall is currently under development and its NOI inclusive of COVID-19 impact is reflected in the above table.

Property NOI for the three and nine months ended September 30, 2020 by province was as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
	Property NOI	Property NOI		Property NOI	Property NOI	
AB	\$ 14,054	\$ 15,406	\$ (1,352)	\$ 41,951	\$ 47,367	\$ (5,416)
BC	9,035	9,628	(593)	27,142	29,148	(2,006)
MB	2,973	3,161	(188)	9,039	9,688	(649)
NB	3,432	3,965	(533)	10,688	11,351	(663)
NL	6,307	6,387	(80)	12,818	19,515	(6,697)
NS	12,087	14,547	(2,460)	37,228	42,665	(5,437)
ON	9,422	8,782	640	28,092	28,016	76
PE	278	253	25	873	1,132	(259)
QC	6,085	6,412	(327)	18,353	20,300	(1,947)
SK	1,744	1,600	144	4,862	4,943	(81)
Total	\$ 65,417	\$ 70,141	\$ (4,724)	\$ 191,046	\$ 214,125	\$ (23,079)

## FFO AND AFFO

FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. As such, these non-GAAP financial measures should not be considered as an alternative to cash provided from operating activities or any other measure prescribed under IFRS. Management uses FFO as a supplemental non-GAAP, industry-wide, financial measure of a real estate organization's operating performance. AFFO is presented in this MD&A because management believes this non-GAAP earnings amount is a measure of Crombie's ability to generate cash from earnings. FFO and AFFO as computed by Crombie may differ from similar computations as reported by other REITs and, accordingly, may not be comparable to other such issuers.

## Funds from Operations (FFO)

Crombie follows the recommendations of the Real Property Association of Canada ("REALPAC") (February 2019 white paper) in calculating FFO and defines FFO as increase (decrease) in net assets attributable to Unitholders (computed in accordance with IFRS), adjusted for the following applicable amounts:

- Gain or loss on disposal of investment properties and related income tax;
- Impairment charges and recoveries;
- Depreciation and amortization expense of investment properties, including amortization of tenant incentives charged against property revenue;
- Adjustments for equity accounted entities;
- Operational expenses from right of use assets;

- Incremental internal leasing expenses;
- Finance costs - distributions on Crombie's REIT and Class B LP Units classified as financial liabilities; and,
- Change in fair value of financial instruments.

REALPAC provides for other adjustments in determining FFO which are currently not applicable to Crombie, therefore not included in the above list. Crombie's expenditures on tenant incentives are capital in nature and Crombie considers these costs comparable to other capital costs incurred to earn property revenue. As a result, where depreciation and amortization of other capital costs is added back in the calculation of FFO as recommended by REALPAC, Crombie also adds back the amortization of tenant incentives. Crombie's method of calculating FFO may differ from other issuers' methods and accordingly may not be directly comparable to FFO reported by other issuers.

The calculation of FFO for the three and nine months ended September 30, 2020 and 2019 is as follows:

(In thousands of CAD dollars)	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
(Decrease) increase in net assets attributable to Unitholders	\$ (15,655)	\$ (3,968)	\$ (11,687)	\$ (53,110)	\$ 15,226	\$ (68,336)
Add (deduct):						
Amortization of tenant incentives	4,752	3,515	1,237	12,990	10,541	2,449
(Gain) loss on disposal of investment properties	—	(8,315)	8,315	829	(51,605)	52,434
Impairment of investment properties	—	—	—	2,100	—	2,100
Depreciation and amortization of investment properties	18,159	17,609	550	55,133	55,097	36
Depreciation of investment properties included in Income from equity accounted investments	22	20	2	67	61	6
Principal payments on right of use assets	56	(23)	79	163	(72)	235
Internal leasing costs	604	525	79	1,812	1,659	153
Finance costs - distributions to Unitholders	35,202	33,753	1,449	105,091	101,233	3,858
Finance costs (income) - change in fair value of financial instruments	187	264	(77)	(1,530)	1,267	(2,797)
<b>FFO as calculated based on REALPAC recommendations</b>	<b>\$ 43,327</b>	<b>\$ 43,380</b>	<b>\$ (53)</b>	<b>\$ 123,545</b>	<b>\$ 133,407</b>	<b>\$ (9,862)</b>

### Three months

The decrease in FFO is primarily due to reduced property NOI (a decrease of \$4,724 for the quarter) resulting from the disposition of properties in 2019, lower parking revenue (a decrease of \$891 for the quarter) as a result of reduced demand due to COVID-19, an increase in bad debt expense of \$872 and an increase in rent abatements of \$647 over the third quarter of 2019. The decrease in FFO is offset by lower finance costs from operations and lower general and administrative expenses impacting operating income attributable to Unitholders in the quarter. A decrease in finance costs from operations of \$2,254 resulted primarily from the repayment of mortgages and credit facilities related to the disposition of properties in 2019. A reduction of \$1,050 in general and administrative expenses was due to decreased salaries and benefits related to organizational realignment in the second quarter, lower office expenses and reduced travel costs as a result of COVID-19.

FFO per unit was reduced by the increased number of Units outstanding as a result of the issuance of REIT Units and Class B LP Units in the first quarter of 2020. FFO per unit of \$0.27 for the third quarter of 2020 would have been \$0.29 per unit had the Unit issuance not occurred, consistent with the third quarter of 2019.

### Nine months

On a year to date basis, the FFO decreased due to the reduced property NOI discussed above (a decrease of \$23,079), including lower parking revenue (a decrease of \$1,861 year to date due to COVID-19) and significant increases in bad debt expense of \$10,717 and rent abatements of \$647 over the same period in 2019. The increased bad debt expense was a result of higher allowance for the potential impacts of COVID-19 on collection of receivable balances outstanding, write-off of specific bad debts and the impact of the federal government's CECRA program. This is partially offset by a decrease in finance costs from operations of \$7,610 and a decrease in general and administrative expenses of \$2,825 compared to the same period in 2019 as mentioned above. The decline in general and administrative expenses on a year to date basis is also related to the impact of decreased unit price on unit-based compensation plans, offset in part by the \$1,509 of severance costs in the second quarter of 2020. The increased bad debt expense was a result of higher allowance for the potential impacts of COVID-19 on collection of receivable balances outstanding, write-off of specific bad debts and the impact of the federal government's CECRA program.

FFO per unit of \$0.79 for the nine months ended September 30, 2020 would have been \$0.82 per unit without the issuance of additional Units in the first quarter.

## Adjusted Funds from Operations (AFFO)

Crombie follows the recommendations of REALPAC's February 2019 white paper in calculating AFFO and has applied these recommendations to the AFFO amounts included in this MD&A. Crombie considers AFFO to be a useful measure in evaluating the recurring economic performance of its operating results which will be used to support future distribution payments. AFFO reflects earnings after the adjustments in arriving at FFO (excluding internal leasing costs) and the provision for non-cash straight-line rent included in revenue, amortization of effective swap agreements, maintenance capital expenditures, maintenance tenant incentives and leasing costs and any settlement of effective interest rate swap agreements.

The calculation of AFFO for the three and nine months ended September 30, 2020 and 2019 is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
FFO as calculated based on REALPAC recommendations	\$ 43,327	\$ 43,380	\$ (53)	\$ 123,545	\$ 133,407	\$ (9,862)
Add (deduct):						
Amortization of effective swap agreements	—	226	(226)	510	1,321	(811)
Straight-line rent adjustment	(3,266)	(2,682)	(584)	(7,076)	(8,207)	1,131
Internal leasing costs	(604)	(525)	(79)	(1,812)	(1,659)	(153)
Maintenance expenditures on a square footage basis	(3,963)	(3,982)	19	(11,883)	(12,236)	353
<b>AFFO as calculated based on REALPAC recommendations</b>	<b>\$ 35,494</b>	<b>\$ 36,417</b>	<b>\$ (923)</b>	<b>\$ 103,284</b>	<b>\$ 112,626</b>	<b>\$ (9,342)</b>

### Three months

The decrease in AFFO is largely due to the impact on FFO as described above.

### Nine months

The decrease in AFFO on a year to date basis is due to the same factors as those impacting FFO as described above and the conclusion of the amortization of effective swap agreements.

## Maintenance Capital Expenditures, Maintenance Tenant Incentives ("TI") and Leasing Costs ("Maintenance Expenditures")

Maintenance expenditures represent costs incurred in sustaining and maintaining existing space and exclude expenditures that are revenue enhancing. Crombie considers revenue enhancing expenditures to be costs that expand the GLA of a property, increase the property NOI by a minimum threshold, or otherwise enhance the property's overall value.

Crombie's policy is to charge AFFO and ACFO with maintenance expenditures based on a normalized rate per square foot applied to the weighted average GLA, as these expenditures are not generally incurred on a consistent basis during the year, or from year to year. Crombie also discloses actual maintenance expenditures for comparative purposes. The rate per square foot is a proxy for actual historic costs, anticipated future costs and any significant changes in the nature and age of the properties in the portfolio as it evolves over time. For 2020, Crombie has maintained the normalized rate of \$0.90 per square foot of weighted average GLA. Additionally, Crombie combines maintenance capital expenditures with maintenance TI and deferred leasing costs in arriving at a normalized per square foot charge to AFFO based on the fact that in years where TI and leasing expenditures are reduced, spending on maintenance capital expenditures may be accelerated and vice versa.

## Maintenance Expenditures - Actual

	Three months ended			Nine months ended			Year ended			Three months ended		
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Sep. 30, 2020	Sep. 30, 2019	Dec. 31, 2019	Dec. 31, 2019	Sep. 30, 2019	Jun. 30, 2019	Mar. 31, 2019		
<i>(In thousands of CAD dollars)</i>												
Total additions to investment properties	\$ 30,913	\$ 14,819	\$ 14,139	\$ 59,871	\$ 56,970	\$ 94,769	\$ 37,799	\$ 19,149	\$ 20,602	\$ 17,219		
Less: revenue enhancing expenditures	(29,887)	(13,890)	(12,513)	(56,290)	(52,485)	(86,807)	(34,322)	(17,195)	(19,951)	(15,339)		
Maintenance capital expenditures	1,026	929	1,626	3,581	4,485	7,962	3,477	1,954	651	1,880		
Total additions to TI and deferred leasing costs	3,682	23,944	24,629	52,255	39,797	61,035	21,238	24,853	11,336	3,608		
Less: revenue enhancing expenditures	(1,585)	(18,947)	(21,375)	(41,907)	(35,685)	(53,564)	(17,879)	(23,992)	(9,612)	(2,081)		
Maintenance TI and deferred leasing costs	2,097	4,997	3,254	10,348	4,112	7,471	3,359	861	1,724	1,527		
Total maintenance expenditures - actual	\$ 3,123	\$ 5,926	\$ 4,880	\$ 13,929	\$ 8,597	\$ 15,433	\$ 6,836	\$ 2,815	\$ 2,375	\$ 3,407		
Reserve amount charged against AFFO and ACFO	\$ 3,963	\$ 3,967	\$ 3,953	\$ 11,883	\$ 12,236	\$ 16,113	\$ 3,877	\$ 3,982	\$ 4,045	\$ 4,209		

Obligations for expenditures for TIs occur when renewing existing tenant leases or for new tenants occupying a space. Typically, leasing costs for existing tenants are lower on a per square foot basis than for new tenants. However, new tenants may provide more overall cash flow to Crombie through higher rents or improved traffic to a property. The timing of such expenditures fluctuates depending on the satisfaction of contractual terms contained in the leases.

Maintenance TI and deferred leasing costs are the result of both lease renewals and new leases and are reflective of the leasing activity during 2020 and 2019.

Revenue enhancing expenditures are capitalized and depreciated or charged against revenue over their useful lives, but not deducted when calculating AFFO or ACFO. Revenue enhancing expenditures during the nine months ended September 30, 2020 consisted primarily of development work, modernization investments, energy upgrades and land use intensification.

## Depreciation, Amortization and Impairment

Crombie's total fair value of investment properties exceeds carrying value by \$772,797 at September 30, 2020 (September 30, 2019 - \$819,388). Crombie uses the cost method for accounting for investment properties and increases in fair value over carrying value are not recognized until realized through disposition or derecognition of properties, while impairment, if any, is recognized on a property by property basis when circumstances indicate that fair value is less than carrying value.

	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
<i>(In thousands of CAD dollars)</i>						
Same-asset depreciation and amortization	\$ 16,183	\$ 16,338	\$ 155	\$ 48,562	\$ 48,995	\$ 433
Acquisitions, dispositions and development depreciation/amortization	2,282	1,570	(712)	7,499	6,971	(528)
Depreciation and amortization	\$ 18,465	\$ 17,908	\$ (557)	\$ 56,061	\$ 55,966	\$ (95)
Impairment	\$ —	\$ —	\$ —	\$ 2,100	\$ —	\$ (2,100)

### Three months

The increase in depreciation and amortization is due to additions, most notably the 50% acquisition of Vaughan Distribution Centre, an existing retail-related industrial property in December 2019, and the ongoing development of Avalon Mall and Davie Street. This is offset in part by the dispositions of properties in 2019.

### Nine months

The increase in depreciation and amortization is due to the additions and developments noted above and accelerated depreciation due to the partial demolition of a building at the Avalon Mall site in the first quarter of 2020. It is offset by the dispositions of properties in 2019.

During the nine months ended September 30, 2020, Crombie recorded impairments totalling \$2,100 on three properties. The impairments were the result of the fair value impact of tenant lease expiries and slower than expected leasing activity in secondary markets. Impairment was measured on a per property basis and was determined as the amount by which carrying value, using the cost method, exceeded the recoverable amount for that property. The recoverable amount was determined to be the higher of the economic benefit of the continued use of the asset or the selling price less costs to sell.

### General and Administrative Expenses

The following table outlines the major categories of general and administrative expenses:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Salaries and benefits	\$ 3,601	\$ 4,245	\$ 644	\$ 10,482	\$ 12,270	\$ 1,788
Professional fees	464	369	(95)	1,234	985	(249)
Public company costs	448	671	223	1,379	1,788	409
Rent and occupancy	138	130	(8)	436	453	17
Other	411	697	286	1,510	2,370	860
General and administrative expenses	\$ 5,062	\$ 6,112	\$ 1,050	\$ 15,041	\$ 17,866	\$ 2,825
As a percentage of property revenue	5.4%	6.3%	0.9%	5.2%	5.9%	0.7%

#### Three months

The decrease in expenses is primarily due to reduced salaries and benefits related to organizational realignment in the second quarter, lower office expenses and reduced travel costs as a result of COVID-19.

#### Nine months

The reduction in expenses year to date is due to the same factors as above and the decrease in unit price and its impact on unit-based compensation plans, offset in part by \$1,509 of severance related to organizational realignment severance in the second quarter of 2020.

### Finance Costs - Operations

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Finance costs	\$ 21,513	\$ 23,582	\$ 2,069	\$ 64,725	\$ 71,759	\$ 7,034
Amortization of deferred financing charges	737	922	185	2,171	2,747	576
Finance costs - operations	\$ 22,250	\$ 24,504	\$ 2,254	\$ 66,896	\$ 74,506	\$ 7,610

#### Three and nine months

Finance costs decreased by \$2,069 in the quarter and \$7,034 year to date primarily due to dispositions of properties and resulting repayments and dispositions of mortgages to joint operations in 2019. This is partially offset by the increased finance costs on additional senior unsecured notes issued in the latter half of 2019.

### Finance Costs - Distributions

Pursuant to Crombie's Declaration of Trust, cash distributions are to be determined by the Trustees at their discretion. Crombie intends, subject to approval of the Board of Trustees, to make distributions to Unitholders of not less than the amount equal to the net income and net realized capital gains of Crombie, to ensure that Crombie will not be liable for income taxes.

Details of distributions to Unitholders are as follows:

<i>(In thousands of CAD dollars, except as otherwise noted)</i>	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Distributions to Unitholders	\$ 20,805	\$ 19,952	\$ 62,106	\$ 59,839
Distributions to Special Voting Unitholders <sup>(1)</sup>	14,397	13,801	42,985	41,394
<b>Total distributions</b>	<b>\$ 35,202</b>	<b>\$ 33,753</b>	<b>\$ 105,091</b>	<b>\$ 101,233</b>
FFO payout ratio	81.2 %	77.8 %	85.1 %	75.9 %
AFFO payout ratio	99.2 %	92.7 %	101.7 %	89.9 %
ACFO payout ratio <sup>(2)</sup>	95.6 %	103.7 %	101.7 %	90.1 %

<sup>(1)</sup> Crombie Limited Partnership, a subsidiary of Crombie, has also issued Class B LP Units. These Class B LP Units accompany the Special Voting Units, are the economic equivalent of a Unit, and are exchangeable for Units on a one-for-one basis.

<sup>(2)</sup> Excludes special distribution paid in January 2020. Payout ratio including this payment is 95.6% for the quarter and 118.8% for the nine months ended September 30, 2020.

## Income Taxes

A trust that satisfies the criteria of a REIT throughout its taxation year will not be subject to income tax in respect of distributions to its Unitholders that would otherwise apply to trusts classified as specified investment flow-through entities ("SIFTs").

Crombie has organized its assets and operations to satisfy the criteria contained in the Income Tax Act (Canada) in regard to the definition of a REIT. Crombie's management and its advisors have completed an extensive review of Crombie's organizational structure and operations to support Crombie's assertion that it met the REIT criteria throughout 2019 and continues to do so. The relevant tests apply throughout the taxation year of Crombie and as such the actual status of Crombie for any particular taxation year can only be ascertained at the end of the year.

## Taxation of Distributions

Crombie, through its subsidiaries, has a large asset base that is depreciable for Canadian income tax purposes. Consequently, some of the distributions from Crombie are treated as returns of capital and are not taxable to Canadian resident Unitholders for Canadian income tax purposes. The composition for tax purposes of distributions from Crombie may change from year to year, thus affecting the after-tax return to Unitholders.

Due to the significant disposition activity in 2019, substantially all of Crombie's distributions, inclusive of special distributions, were paid out of its taxable income and capital gains. This resulted in zero return of capital and a much higher allocation of capital gains in 2019.

The following table summarizes the last five years of the taxation of distributions from Crombie:

Taxation Year	Return of Capital	Investment Income	Dividend Income	Capital Gains
2019 per \$ of distribution	0.0%	55.7%	0.0%	44.3%
2018 per \$ of distribution	19.6%	62.8%	0.0%	17.6%
2017 per \$ of distribution	51.8%	48.0%	0.0%	0.2%
2016 per \$ of distribution	24.9%	54.5%	0.0%	20.6%
2015 per \$ of distribution	56.3%	28.8%	13.4%	1.5%

## LIQUIDITY AND CAPITAL RESOURCES

The real estate industry is highly capital intensive.

Cash flow generated from operating the property portfolio represents the primary source of liquidity used to fund the finance costs on debt, general and administrative expenses, reinvestment in the portfolio through capital expenditures, as well as funding tenant incentive costs and distributions to Unitholders.

Crombie expects to refinance debt obligations as they mature and has the following sources of financing available:

(i) secured short-term financing through an authorized revolving credit facility, maturing June 30, 2023, of up to \$400,000, subject to available borrowing base, of which \$18,927 (\$24,673 including outstanding letters of credit) was drawn at September 30, 2020;

(ii) unsecured short-term financing through an authorized floating rate revolving credit facility, maturing September 1, 2021, of up to \$130,000, of which \$99,000 was drawn at September 30, 2020;

(iii) unsecured short-term financing through an authorized non-revolving term credit facility, maturing March 31, 2021, of up to \$75,000, of which \$75,000 was drawn at September 30, 2020;

(iv) recycling capital through the disposition of select investment properties;

(v) secured mortgage and term debt on unencumbered properties, Crombie currently has \$1,460,152 of fair value in unencumbered properties, which is defined as those properties that are free and clear of any encumbrances, including mortgages and pledging as security for floating rate revolving credit facility;

(vi) the issuance of additional senior unsecured notes; and,

(vii) the issuance of new units.

In addition to the above, Crombie has a number of active major developments and potential major developments as discussed under the Property Development/Redevelopment ("Development") section of this MD&A. Financing for these Development projects is expected to include specific project/construction financing in place before significant incurrence of project expenditures as well as financing from the various above-noted sources.

#### Capital Structure

<i>(In thousands of CAD dollars)</i>	September 30, 2020		December 31, 2019	
Fixed rate mortgages	\$ 1,210,334	31.4 %	\$ 1,302,510	34.6 %
Credit facilities	202,326	5.2 %	54,308	1.5 %
Senior unsecured notes	922,686	23.9 %	922,479	24.5 %
Crombie REIT Unitholders	892,102	23.1 %	870,792	23.1 %
Special Voting Units and Class B Limited Partnership Unitholders	604,108	15.6 %	584,251	15.5 %
Lease liabilities	29,064	0.8 %	29,419	0.8 %
	<b>\$ 3,860,620</b>	<b>100.0 %</b>	<b>\$ 3,763,759</b>	<b>100.0 %</b>

#### Liquidity and Financing Sources

##### Revolving credit facility

Crombie has in place an authorized floating rate revolving credit facility of up to \$400,000 (the "revolving credit facility"), with a maturity date of June 30, 2023, of which \$18,927 (\$24,673 including outstanding letters of credit) was drawn as at September 30, 2020. The revolving credit facility is secured by a pool of first mortgages on certain properties. Borrowings under the revolving credit facility can be by way of Bankers Acceptance or Prime Rate Advances and the floating interest rate is contingent on the type of advance plus the applicable spread or margin. The respective spread or margin may change depending on Crombie's unsecured bond rating with DBRS and whether the facility remains secured or migrates to an unsecured status. Funds available for drawdown pursuant to the revolving credit facility are determined with reference to the value of the Borrowing Base (as defined under "Borrowing Capacity and Debt Covenants") relative to certain financial covenants of Crombie. As at September 30, 2020, Crombie had sufficient Borrowing Base to permit \$364,558 of funds to be drawn pursuant to the revolving credit facility, subject to certain other financial covenants. See "Borrowing Capacity and Debt Covenants".

##### Unsecured bilateral credit facility

The unsecured bilateral revolving credit facility has a maximum principal amount of \$130,000, increased from \$100,000 in the third quarter of 2020 and the maturity date extended to September 1, 2021, of which \$99,000 was drawn as at September 30, 2020. The facility is used by Crombie for working capital purposes and to provide temporary financing for acquisitions and development activity. Borrowings under the bilateral credit facility can be by way of Bankers Acceptance or Prime Rate Advance and the floating interest rate is contingent on the type of advance plus the applicable spread or margin. The respective spread or margin may change depending on Crombie's unsecured bond rating with DBRS.

##### Unsecured short-term credit facility

The unsecured short-term credit facility is a floating rate non-revolving credit facility with a maximum principal amount of \$75,000 and matures March 31, 2021, of which \$75,000 was drawn as at September 30, 2020. Borrowings under the credit facility are by way of Bankers Acceptance and the floating interest rate is contingent on the applicable spread or margin.

### Joint operation credit facilities

In conjunction with the 89% sale of a portfolio of assets in the second quarter of 2019, Crombie and its co-owner entered into a credit agreement with a Canadian Chartered Bank for a \$62,250 term loan facility and a \$5,800 revolving credit facility. Both facilities are secured by first mortgages on select properties and have a term of five years maturing on April 25, 2024. Borrowings under both facilities can be by way of Bankers Acceptance or Prime Rate Advance and the floating interest rate is contingent on the type of advance plus the applicable spread or margin. Concurrent with entering into these facilities, Crombie and its co-owner entered into a fixed for floating interest rate swap effectively fixing the interest rate on both facilities at 3.58%. At September 30, 2020, Crombie's portion of the term and revolving credit facilities was \$6,848 and \$288, respectively.

In conjunction with the 89% sale of a portfolio of assets in the fourth quarter of 2019, Crombie and its co-owner entered into a credit agreement with a Canadian Chartered Bank for a \$16,500 term loan facility and a \$15,500 revolving credit facility. Both facilities are secured by first and second mortgages on select properties and have a term of five years maturing on October 7, 2024. Borrowings under both facilities can be by way of Bankers Acceptance or Prime Rate Advance and the floating interest rate is contingent on the type of advance plus the applicable spread or margin. Concurrent with entering into these facilities, Crombie and its co-owner entered into a fixed for floating interest rate swap effectively fixing the interest rate on both facilities at 3.27%. At September 30, 2020, Crombie's portion of the term and revolving credit facilities was \$1,815 and \$448 respectively.

### Mortgage debt and credit facilities

Crombie had fixed rate mortgages outstanding consisting of:

	September 30, 2020	December 31, 2019
Fixed rate mortgages	\$ 1,216,871	\$ 1,308,147
Unamortized fair value debt adjustment and interest rate subsidy	707	930
	<u>1,217,578</u>	<u>1,309,077</u>
Deferred financing charges on fixed rate mortgages	(7,244)	(6,567)
Total mortgage debt	<u>\$ 1,210,334</u>	<u>\$ 1,302,510</u>

The mortgages carry a weighted average interest rate of 4.04% and a weighted average term to maturity of 5.0 years.

From time to time, Crombie has entered into interest rate swap agreements to manage the interest rate profile of its current or future debts without an exchange of the underlying principal amount (see "Risk Management"). Crombie currently has interest rate swap agreements in place on \$113,179 of floating rate debt.

Principal repayments of the fixed rate mortgages and credit facilities are scheduled as follows:

12 Months Ending	Maturing Debt Balances				Payments of Principal	Total Required Payments	
	Mortgages	Credit Facilities	Total	% of Total			% of Total
Remainder of 2020	\$ 33,617	\$ —	\$ 33,617	2.8%	\$ 10,712	\$ 44,329	3.1%
December 31, 2021	83,856	174,000	257,856	21.6%	42,583	300,439	21.2%
December 31, 2022	159,451	—	159,451	13.4%	37,223	196,674	13.9%
December 31, 2023	238,384	18,927	257,311	21.6%	30,584	287,895	20.3%
December 30, 2024	226,268	9,399	235,667	19.7%	18,713	254,380	17.9%
Thereafter	249,823	—	249,823	20.9%	85,657	335,480	23.6%
Total <sup>(1)</sup>	<u>\$ 991,399</u>	<u>\$ 202,326</u>	<u>\$ 1,193,725</u>	<u>100.0%</u>	<u>\$ 225,472</u>	<u>\$ 1,419,197</u>	<u>100.0%</u>

<sup>(1)</sup> Excludes fair value debt adjustment and deferred financing charges.

Of the maturing debt balances, 27.9% of mortgages and 37.8% of total maturing debt balances mature over the next three years.

## Senior unsecured notes

	Maturity Date	Interest Rate	September 30, 2020	December 31, 2019
Series B	June 1, 2021	3.962 %	\$ 250,000	\$ 250,000
Series D	November 21, 2022	4.066 %	150,000	150,000
Series E	January 31, 2025	4.802 %	175,000	175,000
Series F	August 26, 2026	3.677 %	200,000	200,000
Series G	June 21, 2027	3.917 %	150,000	150,000
Unamortized Series B issue premium			295	627
Deferred financing charges			(2,609)	(3,148)
			<b>\$ 922,686</b>	<b>\$ 922,479</b>

There are no required periodic principal payments, with the full face value of the notes due on their respective maturity dates.

## REIT Units and Class B LP Units and the attached Special Voting Units

For the nine months ended September 30, 2020, Crombie issued 96,568 REIT Units and 68,453 Class B LP Units under its DRIP. Units issued under the DRIP are issued at a price equal to 100% of the volume-weighted average trading price of the REIT Units on the TSX for the five trading days immediately preceding the relevant distribution payment date.

On February 11, 2020, Crombie closed a public offering, on a bought deal basis, of 3,657,000 REIT Units, at a price of \$16.00 per Unit for proceeds of \$55,863 net of issue costs. On the same date, concurrently with the issuance of the REIT Units, in satisfaction of its pre-emptive right, ECL Developments (ECLD), a wholly-owned subsidiary of Empire, purchased 2,593,750 Class B LP Units and the attached Special Voting Units at a price of \$16.00 per Class B LP Unit for proceeds of \$41,425 net of issue costs, on a private placement basis. After the closing of the offering and the private placement, Empire continues to hold a 41.5% economic and voting interest in Crombie.

Throughout the quarter, Crombie issued 58,090 REIT Units under its unit based compensation plan.

Total units outstanding at October 31, 2020, were as follows:

Units	93,517,505
Special Voting Units <sup>(1)</sup>	64,713,762

<sup>(1)</sup> Crombie Limited Partnership, a subsidiary of Crombie, has also issued 64,713,762 Class B LP Units. These Class B LP Units accompany the Special Voting Units, are the economic equivalent of a Unit, and are exchangeable for Units on a one-for-one basis.

## Sources and Uses of Funds

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,			Nine months ended September 30,		
	2020	2019	Variance	2020	2019	Variance
Cash provided by (used in):						
Operating activities	\$ 5,544	\$ (15,613)	\$ 21,157	\$ (71,607)	\$ (26,633)	\$ (44,974)
Financing activities	34,839	14,918	19,921	147,113	(112,670)	259,783
Investing activities	(40,383)	695	(41,078)	(75,506)	139,303	(214,809)
Net change during the period	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

### Operating Activities

#### Three months

The increase in cash provided by operating activities compared to the same quarter in 2019 is primarily due to additions to tenant incentives in the third quarter of 2019, including modernization investments of \$18,149.

#### Nine months

The increase in cash used in operating activities on a year to date basis is primarily due to the decrease in operating income attributable to Unitholders as discussed in the "Comparison to Previous Year", modernizations for energy upgrades of \$14,489 and payment of the special cash distribution of \$14,857 on January 15, 2020. The increase is partially offset by the gain on disposal of investment properties in 2019.

## Financing Activities

### Three months

The increase in cash provided by financing activities is due to net advances of credit facilities of \$60,336 compared to the net amount drawn on credit facilities of \$36,242 in the third quarter of 2019. This is partially offset by the issue of Series F senior unsecured notes in the third quarter of 2019, the proceeds of which were used in part to fund the repayment of Series C senior unsecured notes.

### Nine months

The increase in cash provided by financing activities on a year to date basis is due to the \$118,000 mortgage issue in the second quarter, the Unit issuance of \$97,288 net of costs and the net advances of credit facilities of \$148,018, which includes the unsecured short-term credit facility of \$75,000 that was fully drawn on September 30, 2020. This is partially offset by repayment of mortgages of \$214,319 and the 2019 issue of senior unsecured notes mentioned above.

## Investing Activities

### Three months

The decrease in cash provided by investing activities results from there being no dispositions during the quarter, compared to proceeds from the disposition of investment properties of \$15,296 in the third quarter of 2019. This, combined with higher costs associated with investment property additions of \$30,913 in the quarter, is driving the majority of the corresponding period variance.

### Nine months

On a year to date basis, the decrease in cash provided by investing activities results from acquisitions of \$10,055 and proceeds from the disposition of investment properties of \$901 compared to disposition proceeds of \$228,795 (offset by \$42,363 in acquisitions) in same period in 2019.

## **Adjusted Cash Flow from Operations (ACFO)**

Crombie considers ACFO to be a useful measure in evaluating its ability to generate sustainable, economic cash flows from operating activities to fund distributions to unitholders. ACFO is not a measure recognized under IFRS and does not have a standardized meaning prescribed by IFRS. As such, this non-GAAP financial measure should not be considered as an alternative to cash provided from operating activities or any other measure prescribed under IFRS. ACFO as computed by Crombie may differ from similar computations as reported by other REITs and, accordingly, may not be comparable to other such issuers. Crombie follows the recommendations of REALPAC's February 2019 white paper in calculating ACFO and defines ACFO as cash flow from operations (computed in accordance with IFRS), adjusted for the following applicable amounts:

- Distributions to Unitholders included in cash flow from operations;
- Non-cash DRIP amounts included in distributions;
- Change in working capital;
- Capital expenditures;
- Operational revenue and expenses from right of use assets; and,
- Deferred financing charges.

REALPAC provides for other adjustments in determining ACFO which are currently not applicable to Crombie, therefore not included in the above list. The calculation of ACFO for the three and nine months ended September 30, 2020 and 2019 is as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Cash flow from operations	\$ 5,544	\$ (15,613)	\$ (71,607)	\$ (26,633)
Add (deduct):				
Distributions to Unitholders included in cash flow from operations	35,202	33,753	105,091	101,233
Non-cash DRIP amount included in above distributions	(581)	(480)	(2,281)	(1,700)
Change in non-cash working capital balances not indicative of sustainable cash flows	(2,325)	(4,386)	19,652	16,458
Reserve for maintenance capital expenditures	(3,963)	(3,982)	(11,883)	(12,236)
Tenant improvements	3,620	24,213	51,484	38,017
Principal payments on right of use assets	56	(23)	163	(72)
Amortization of deferred financing charges	(737)	(922)	(2,171)	(2,747)
ACFO as calculated based on REALPAC recommendations	36,816	32,560	88,448	112,320
Adjustments:				
Special distribution paid to Unitholders, January 2020	—	—	14,857	—
ACFO, as adjusted	36,816	32,560	103,305	112,320
Total distributions declared during the period	35,202	33,753	105,091	101,233
Excess (deficiency) of ACFO over total distributions	\$ 1,614	\$ (1,193)	\$ (1,786)	\$ 11,087
ACFO payout ratio <sup>(1)</sup>	95.6 %	103.7 %	101.7 %	90.1 %

<sup>(1)</sup> Payout ratio on unadjusted ACFO is 95.6% for the quarter and 118.8% for the nine months ended September 30, 2020.

### Borrowing Capacity and Debt Covenants

Under the amended terms governing the floating rate revolving credit facility, Crombie is entitled to borrow a maximum of 70% of the fair market value of assets subject to a first security position and 60% of the excess of fair market value over first mortgage financing of assets subject to a second security position or a negative pledge (the "Borrowing Base"). The revolving credit facility provides Crombie with flexibility to add or remove properties from the Borrowing Base, subject to compliance with certain conditions. The terms of the revolving credit facility also require that Crombie must maintain certain covenants:

- annualized NOI for the prescribed properties must be a minimum of 1.4 times the coverage of the related annualized debt service requirements;
- annualized NOI on all properties must be a minimum of 1.4 times the coverage of all annualized debt service requirements; and,
- distributions to Unitholders are limited to 100% of funds from operations.

The revolving credit facility also contains a covenant limiting the amount which may be utilized under the revolving credit facility at any time. This covenant provides that the aggregate of amounts drawn under the revolving credit facility plus any outstanding letters of credit, may not exceed the "Aggregate Borrowing Base", which is based on a modified calculation of the Borrowing Base, as defined in the revolving credit facility.

At September 30, 2020, the remaining amount available under the revolving credit facility was approximately \$346,000 (prior to reduction for standby letters of credit outstanding of \$5,746) and was not limited by the Aggregate Borrowing Base. At September 30, 2020, Crombie remained in compliance with all debt covenants.

The terms of the unsecured bilateral revolving credit facility and the unsecured non-revolving short-term credit facility also require annualized NOI on all properties to be a minimum of 1.4 times the coverage of all annualized debt service requirements and distributions to Unitholders to be limited to 100% of distributable income as defined in the credit facilities.

### Debt to Gross Book Value - Fair Value Basis

When calculating debt to gross book value, debt is defined under the terms of the Declaration of Trust as obligations for borrowed money including obligations incurred in connection with acquisitions, excluding specific deferred taxes payable, trade payables and accruals in the ordinary course of business and distributions payable. Gross book value is, at any time, the book value of the assets of Crombie and its

consolidated subsidiaries plus deferred financing charges, accumulated depreciation and amortization in respect of Crombie's properties and cost of any below-market component of properties less (i) the amount of any receivable reflecting interest rate subsidies on any debt assumed by Crombie and (ii) the amount of deferred tax liability arising out of the fair value adjustment in respect of the indirect acquisitions of certain properties. If approved by a majority of the independent trustees, the appraised value of the assets of Crombie and its consolidated subsidiaries may be used instead of book value.

Debt to gross book value on a fair value basis includes investment properties measured at fair value with all other components of gross book value measured at the carrying value included in Crombie's financial statements. Crombie's methodology for determining fair value includes capitalization of net operating income using biannual capitalization rates from external property valuers. The majority of investment properties are also subject to external, independent appraisals on a rotational basis over a period of not more than four years. The valuation techniques are more fully described in Crombie's year end audited financial statements.

During the quarter, Crombie made assumptions when determining the fair value of its investment properties as to the short- and potential long-term impacts of COVID-19. Crombie adjusted net property income for expected impacts related to COVID-19, by looking at potential bad debts or other lost income at each property and applying probability to several potential scenarios. Crombie also completed discounted cash flow models to support its fair value of investment properties. These assumptions are subject to change as the full impact of COVID-19 is yet to be determined.

The fair value included in this calculation reflects the fair value of the properties as at September 30, 2020 and 2019, respectively, based on each property's current use as a revenue generating investment property.

The debt to gross book value on a fair value basis was 49.8% at September 30, 2020 compared to 48.9% at September 30, 2019. This leverage ratio is below the maximum 60%, or 65% including convertible debentures, as permitted by Crombie's Declaration of Trust. On a long-term basis, Crombie intends to maintain reasonable overall indebtedness so as to maintain and strengthen its investment grade rating.

During the nine months ended September 30, 2020, Crombie's weighted average capitalization rate used in the determination of the fair value of its investment properties decreased 0.06% to 5.93%.

<i>(In thousands of CAD dollars, except as otherwise noted)</i>	As at				
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Dec. 31, 2019	Sep. 30, 2019
Fixed rate mortgages	\$ 1,217,578	\$ 1,242,487	\$ 1,143,537	\$ 1,309,077	\$ 1,474,996
Senior unsecured notes	925,000	925,000	925,000	925,000	775,000
Floating rate revolving credit facility	18,927	20,736	117,000	15,339	9,388
Joint operation credit facility	9,399	9,254	9,111	8,969	6,926
Bilateral credit facility	99,000	37,000	40,000	30,000	34,000
Unsecured short-term credit facility	75,000	75,000	120,000	—	—
Lease liabilities	29,064	29,219	29,276	29,419	29,336
Total debt outstanding	2,373,968	2,338,696	2,383,924	2,317,804	2,329,646
Less: Applicable fair value debt adjustment	(345)	(408)	(473)	(539)	(607)
Debt	\$ 2,373,623	\$ 2,338,288	\$ 2,383,451	\$ 2,317,265	\$ 2,329,039
Investment properties, at fair value	\$ 4,615,000	\$ 4,604,000	\$ 4,519,000	\$ 4,605,000	\$ 4,626,000
Other assets, cost <sup>(1)</sup>	94,406	93,749	76,699	80,035	79,807
Cash and cash equivalents	—	—	112,657	—	—
Deferred financing charges	9,853	9,091	9,121	9,715	9,920
Investment in joint ventures	49,921	45,827	45,221	45,123	45,160
Interest rate subsidy	(345)	(408)	(473)	(539)	(607)
Gross book value - fair value basis	\$ 4,768,835	\$ 4,752,259	\$ 4,762,225	\$ 4,739,334	\$ 4,760,280
Debt to gross book value - fair value basis	49.8%	49.2%	50.0%	48.9%	48.9%

<sup>(1)</sup> Other assets exclude tenant incentives and accrued straight-line rent receivable.

Crombie's management believes that through the issuance of notes, convertible debentures, mortgage financings, refinancing and bank debt, Crombie continues to maintain leverage at an appropriate level while staying conservatively within its maximum borrowing capacity.

## Coverage Ratios

EBITDA is a non-GAAP measure and should not be considered an alternative to operating income attributable to Unitholders, cash provided by operating activities or any other measure of operations as prescribed by IFRS. Crombie believes EBITDA is an indicative measure of its ability to service debt requirements, fund capital projects and acquire properties. Crombie's measurement of EBITDA may not be comparable to that used by other entities.

	Three months ended							
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Dec. 31, 2019	Sep. 30, 2019	Jun. 30, 2019	Mar. 31, 2019	Dec. 31, 2018
Property revenue	\$ 92,920	\$ 96,501	\$ 102,252	\$ 96,823	\$ 97,346	\$ 99,332	\$ 105,240	\$ 104,296
Amortization of tenant incentives	4,752	4,419	3,819	3,598	3,515	3,411	3,615	3,451
Adjusted property revenue	97,672	100,920	106,071	100,421	100,861	102,743	108,855	107,747
Property operating expenses	(27,503)	(37,887)	(35,237)	(29,852)	(27,205)	(28,222)	(32,366)	(30,817)
General and administrative expenses	(5,062)	(6,960)	(3,019)	(5,855)	(6,112)	(5,970)	(5,784)	(5,184)
Income (loss) from equity accounted investments	101	123	115	(8)	125	123	94	111
EBITDA (1)	\$ 65,208	\$ 56,196	\$ 67,930	\$ 64,706	\$ 67,669	\$ 68,674	\$ 70,799	\$ 71,857
Trailing 12 months EBITDA (4)	\$ 254,040	\$ 256,501	\$ 268,979	\$ 271,848	\$ 278,999	\$ 282,653	\$ 286,078	\$ 287,246
Finance costs - operations	\$ 22,250	\$ 22,006	\$ 22,640	\$ 22,810	\$ 24,504	\$ 24,335	\$ 25,667	\$ 25,968
Amortization of deferred financing charges	(737)	(683)	(751)	(827)	(922)	(913)	(912)	(930)
Amortization of effective swap agreements	—	—	(510)	(356)	(226)	(544)	(551)	(557)
Adjusted interest expense (2)	\$ 21,513	\$ 21,323	\$ 21,379	\$ 21,627	\$ 23,356	\$ 22,878	\$ 24,204	\$ 24,481
Debt principal repayments (3)	\$ 10,786	\$ 10,395	\$ 10,790	\$ 12,167	\$ 12,773	\$ 12,917	\$ 13,647	\$ 13,108
Debt outstanding (see Debt to Gross Book Value) (5) <sup>(1)</sup>	\$ 2,373,623	\$ 2,338,288	\$ 2,383,451	\$ 2,317,265	\$ 2,329,039	\$ 2,319,410	\$ 2,449,331	\$ 2,488,665
Interest service coverage ratio {(1)/(2)}	3.03x	2.64x	3.18x	2.99x	2.90x	3.00x	2.93x	2.94x
Debt service coverage ratio {(1)/((2)+(3))}	2.02x	1.77x	2.11x	1.91x	1.87x	1.92x	1.87x	1.91x
Debt to trailing 12 months EBITDA {(5)/(4)}	9.34x	9.12x	8.86x	8.52x	8.35x	8.21x	8.56x	8.66x

<sup>(1)</sup> Outstanding debt previously calculated as part of the Debt to Gross Book Value - Fair Value Basis calculation.

## ACCOUNTING

### Related Party Transactions

As at September 30, 2020, Empire, through its wholly-owned subsidiary ECLD, holds a 41.5% indirect interest in Crombie. Related party transactions primarily include transactions with entities associated with Crombie through Empire's indirect interest. Related party transactions also include transactions with joint venture entities in which Crombie has a 50% interest, as well as transactions with key management personnel and post-employment benefit plans.

Related party transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

Crombie's transactions with related parties are as follows:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
<b>Property revenue</b>				
Property revenue	\$ 52,648	\$ 47,451	\$ 152,891	\$ 156,916
Head lease income	\$ 223	\$ 269	\$ 706	\$ 678
Lease termination income	\$ 34	\$ 34	\$ 102	\$ 488
<b>Property operating expenses</b>	\$ (16)	\$ (17)	\$ (40)	\$ (41)
<b>General and administrative expenses</b>				
Property management services recovered	\$ 147	\$ 147	\$ 351	\$ 425
Other general and administrative expenses	\$ (65)	\$ (59)	\$ (194)	\$ (181)
<b>Finance costs - operations</b>				
Interest rate subsidy	\$ 63	\$ 69	\$ 194	\$ 211
<b>Finance costs - distributions to Unitholders</b>	\$ (14,599)	\$ (14,004)	\$ (43,591)	\$ (42,001)

Crombie provides property management, leasing services and environmental management to specific properties owned by certain subsidiaries of Empire on a fee for service basis pursuant to a Management Agreement. Revenue generated from the Management Agreement is being recognized as a reduction of general and administrative expenses.

Included in the above, during the nine months ended September 30, 2020, Crombie issued 68,453 (September 30, 2019 - 49,206) Class B LP Units to ECLD under the DRIP.

On February 11, 2020, ECLD purchased 2,593,750 Class B LP Units and the attached Special Voting Units at a price of \$16.00 per Class B LP Unit for proceeds of \$41,425, net of issue costs, on a private placement basis.

On May 28, 2020, Crombie purchased a property from a subsidiary of Empire for a total purchase price of \$4,535 before transaction costs.

During the nine months ended September 30, 2020, Crombie invested the following in properties anchored by subsidiaries of Empire, which resulted in amended lease terms for each of the affected properties:

- \$12,747 in the modernizations and conversions of three existing properties;
- \$14,489 in energy upgrades at 147 existing properties;
- \$3,535 in capital improvements at five existing properties.

These amounts have been included in tenant incentive additions or income property additions depending on the nature of the work completed. The costs are being amortized over the amended lease terms or the useful life of the projects, as applicable.

Amounts due from related parties include \$15,533 (December 31, 2019 - \$15,533) in 6% subordinated notes receivable due from Bronte Village Limited Partnership and The Duke Limited Partnership.

Crombie has a mortgage payable of \$25,526 due to 1600 Davie Limited Partnership. This mortgage relates to the commercial component of the Davie Street development, 100% of which is included in Crombie's financial statements.

Additional details on Crombie's related party transactions are described in the MD&A for the year ended December 31, 2019.

#### **Use of Estimates and Judgments**

The preparation of consolidated financial information requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Significant judgment, estimate and assumption items include impairment, employee future benefits, investment properties, purchase price allocations and fair value of financial instruments.

These estimates are based on historical experience and management's best knowledge of current events and actions that Crombie may undertake in the future.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revisions affect only that period or in the period of the revision and future periods if the revision affects both current and future periods.

### **Critical Accounting Estimates and Assumptions**

Critical accounting estimates and assumptions are discussed under the section "Critical Accounting Estimates and Assumptions" in the 2019 Annual MD&A. The estimates and assumptions that are critical to the determination of the amounts reported in the interim condensed consolidated financial statements relate to the following:

#### **(i) Fair value measurement**

A number of assets and liabilities included in Crombie's interim condensed consolidated financial statements require measurement at, and/or disclosure of, fair value. In estimating the fair value of an asset or a liability, Crombie uses market-observable data to the extent it is available. Where market-observable data is not available, Crombie estimates the fair value based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks.

#### **(ii) Investment properties**

Investment properties are carried at cost less accumulated depreciation. Crombie estimates the residual value and useful lives of investment properties and the significant components thereof to calculate depreciation and amortization.

#### **(iii) Investment property valuation**

External, independent valuation companies, having appropriate recognized professional qualifications and recent experience in the location and category of properties being valued, value substantially all of Crombie's investment property portfolio on a rotating basis over a maximum period of four years. The fair values, based on the measurement date, represent the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Internal quarterly valuations are performed using internally generated valuation models prepared by considering the aggregate trailing annual net property income received from leasing the property, that is stabilized for any major tenant movement. Crombie has adjusted net property income for expected impacts related to COVID-19, by looking at potential bad debts at each property and applying probability to several potential scenarios. Crombie also completed discounted cash flow models to support its fair value of investment properties. Biannual yields are obtained from an independent valuation company, which reflects the specific risks inherent in the net property income, to arrive at property valuations. As at September 30, 2020, management's determination of fair value was updated for current market assumptions, informed by property income, market capitalization rates and recent appraisals provided by independent appraisal professionals.

#### **(iv) Lease modifications**

From time to time, Crombie may agree with tenants to modify the terms of lease agreements, including changes to the consideration under the lease. When the changes result in a reduction in amounts receivable relating to past lease periods, Crombie applies IFRS 9 in determining whether to partially or fully derecognize those receivables. Other changes to the terms and conditions of the lease are treated as lease modifications in accordance with IFRS 16, and the modified lease is accounted for as a new lease from the effective date of the modification, with any prepaid or accrued lease payments relating to the original lease included as part of the lease payments for the new lease.

#### **(v) Provision for doubtful accounts**

Crombie assesses, on a tenant-by-tenant basis, losses expected with its rent receivables. In determining the provision for doubtful accounts, Crombie takes into account the payment history and future expectations of likely default events (tenants asking for rental concessions/abatements, applications for rental relief through government programs such as Canada Emergency Commercial Rent Assistance program ("CECRA") and Canada Emergency Rent Subsidy ("CERS") or stating they will not be making rental payments on the due date) based on actual or expected insolvency filings or company voluntary arrangements and likely deferrals of payments due, and potential abatements to be granted by the landlord through tenant negotiations or under CECRA. Crombie's assessment is subjective due to the forward-looking nature of the situation. As a result, the provision for doubtful accounts is subject to a degree of uncertainty and is made based on assumptions which may not prove to be accurate with the unprecedented uncertainty caused by COVID-19.

## Critical Judgments

Critical judgments are discussed under the section "Critical Judgments" in the 2019 Annual MD&A.

## Application of new IFRS

Effective January 1, 2020, Crombie has applied the amendments to the requirements of IFRS 3, "Business Combinations" ("IFRS 3"), in relation to whether a transaction meets the definition of a business combination. The amendments help provide guidance on whether the acquired assets and activities constitute a business. The change is applied prospectively on or after the effective date and as such there was no impact on the adoption of this amendment.

## Financial Instruments

The fair value of a financial instrument is the estimated amount that Crombie would receive to sell a financial asset or pay to transfer a financial liability in an orderly transaction between market participants at the measurement date.

Fair value determination is classified within a three-level hierarchy, based on observability of significant inputs, as follows:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - unobservable inputs for the asset or liability.

There were no transfers between levels of the fair value hierarchy during the nine months ended September 30, 2020.

Due to their short-term nature, the carrying value of the following financial instruments approximates their fair value at the balance sheet date:

- Cash and cash equivalents
- Trade receivables
- Trade and other payables (excluding embedded derivatives).

The fair value of other financial instruments is based on discounted cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. The following table summarizes the estimated fair value of other financial instruments which have a fair value different from their carrying value:

<i>(In thousands of CAD dollars)</i>	September 30, 2020		December 31, 2019	
	Fair Value	Carrying Value	Fair Value	Carrying Value
<b>Financial assets</b>				
Long-term receivables <sup>(1)</sup>	\$ 24,757	\$ 24,765	\$ 23,911	\$ 24,120
<b>Financial liabilities</b>				
Investment property debt	\$ 1,491,887	\$ 1,419,904	\$ 1,400,821	\$ 1,363,385
Senior unsecured notes	979,209	925,000	946,700	925,000
Total other financial liabilities	\$ 2,471,096	\$ 2,344,904	\$ 2,347,521	\$ 2,288,385

<sup>(1)</sup>Long-term receivables include amounts in other assets for the capital expenditure program, interest rate subsidy and receivable from related parties.

The fair value of the long-term receivables, investment property debt and senior unsecured notes are Level 2 measurements.

## Commitments, Contingencies and Guarantees

There are various claims and litigation which Crombie is involved with arising out of the ordinary course of business operations. In the opinion of management, any liability that would arise from such contingencies would not have a significant adverse effect on these operating results.

Crombie has agreed to indemnify its trustees and officers, and particular employees, in accordance with Crombie's policies. Crombie maintains insurance policies that may provide coverage against certain claims.

Crombie obtains letters of credit to support its obligations with respect to construction work on its investment properties and satisfying mortgage financing requirements. As at September 30, 2020, Crombie has a total of \$5,746 in outstanding letters of credit related to:

<i>(In thousands of CAD dollars)</i>	<b>September 30, 2020</b>	December 31, 2019
Construction work being performed on investment properties	<b>\$ 3,906</b>	\$ 3,805
Mortgage lenders primarily to satisfy mortgage financings on redevelopment properties	<b>1,840</b>	\$ 1,840
Total outstanding letters of credit	<b><u>\$ 5,746</u></b>	<u>\$ 5,645</u>

Crombie does not believe that any of these standby letters of credit are likely to be drawn upon.

As at September 30, 2020, Crombie had signed construction contracts totalling \$323,401 of which \$255,023 has been paid. This includes contracts signed within joint ventures at Crombie's ownership percentage.

Crombie has 100% guarantees on mortgages related to properties in which it has less than a 100% interest. The mortgages payable related to these guarantees are secured by specific charges against the properties. As at September 30, 2020, Crombie has provided guarantees of approximately \$141,882 (December 31, 2019 - \$145,713) on mortgages in excess of their ownership interest in the properties. Responsibility for ongoing payments of principal and interest on these mortgages remains with the joint owners of the properties. The mortgages have a weighted average term to maturity of 4.1 years.

Crombie signed an indemnity for a lien bond on a several basis at 1600 Davie Limited Partnership for \$1,337. This indemnity is related to removal of a lien issued from a third-party supplier.

Under the terms of head leases with certain of Crombie's joint operation partners, Crombie guarantees its joint operation partners their portion of any uncollected rent receivable from the sub-tenant.

## **RISK MANAGEMENT**

In the normal course of business, Crombie is exposed to a number of financial risks that can affect its operating performance.

In addition to the more fulsome description of Crombie's financial risk discussion under the section "Risk Management" in the 2019 Annual MD&A, Crombie is providing the following specific risk updates for September 30, 2020.

### **Enterprise Risk Management**

Markets have been negatively impacted by COVID-19, which was declared a pandemic by the World Health Organization ("WHO") on March 11, 2020. The continued spread of COVID-19 and the actions being taken by governments, businesses and individuals to limit this pandemic, including business closures and physical distancing, and the effects of resulting layoffs and other job losses on the available income of retail customers, may adversely impact our operations and development activities including, among others, increasing the credit risk associated with our receivables, limiting our ability to quickly respond to changes in credit risk, extending the time to completion and occupancy of our major developments and limiting our ability to serve our tenants. There is also increased risk as to the extent of the impact of COVID-19 on leasing, occupancy, tenant inducements, land use intensifications, market rents and capital expenditures if the current economic slowdown continues long-term, potentially impacting future operational expectations and valuation of assets. This has resulted in significant economic uncertainty, of which the potential impact on Crombie's future financial results is difficult to reliably measure.

### **Credit Risk**

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease commitments. A provision for doubtful accounts and other NOI adjustments are taken for all anticipated collectability risks.

Crombie mitigates credit risk by geographical diversification, diversifying both its tenant mix and asset mix and conducting credit assessments for new and renewing tenants.

In measuring tenant concentration, Crombie considers both the annual minimum rent and total property revenue of major tenants.

- Crombie's largest tenant, Empire (including Sobeys and all other subsidiaries of Empire), represents 54.3% of annual minimum rent; no other tenant accounts for more than 4.1% of Crombie's total minimum rent; and,
- Total property revenue includes operating and realty tax cost recovery income and percentage rent. These amounts can vary by property type, specific tenant leases and where tenants may directly incur and pay operating and realty tax costs. Crombie earned

total property revenue of \$52,648 and \$152,891 for the three and nine months ended September 30, 2020 (three and nine months ended September 30, 2019 - \$47,451 and \$156,916 respectively) from Sobeys Inc. and other subsidiaries of Empire.

Over the next five years, leases representing no more than 5.0% of the gross leasable area of Crombie will expire in any one year.

Receivables are substantially comprised of current balances due from tenants and past due receivables since the start of the pandemic, primarily July to September. The balance of accounts receivable past due is usually not significant; however, historically low receivable balances have increased significantly during the quarter and year to date as a result of the COVID-19 pandemic. Generally, rents are due the first of each month and other tenant billings are due 30 days after invoicing, and in general, balances over 30 days are considered past due.

Crombie determines the expected credit loss in accordance with IFRS 9's simplified approach for amounts receivable where its loss allowance is measured at initial recognition and throughout the life of the receivable. Trade receivables are written off when there is no reasonable expectation of recovery. Crombie continues to assess the impact of COVID-19 and has recorded increases in expected credit losses for certain tenants. Crombie's current provision for allowance for doubtful accounts is determined based on the age of receivable balances, risk rating and collection uncertainty assigned to individual tenants.

Crombie manages its residual risk in its investment properties through an active capital expenditure program and actively leasing any vacant spaces. The residual risk throughout Crombie's portfolio is not considered significant although a prolonged state of economic shutdown can impact Crombie's ability to execute on its capital expenditure program and leasing activity.

At each balance sheet date, Crombie assesses whether there is objective evidence that a financial asset carried at amortized cost is impaired. If such evidence exists, Crombie recognizes an impairment loss, as the difference between the carrying value of the instrument and the present value of the estimated future cash flows, discounted using the instrument's original effective interest rate or a discount rate based on the risk associated with the financial asset being tested. The carrying amount of the asset is reduced by this amount through a charge to the statement of comprehensive income.

#### Interest Rate Risk

Interest rate risk is the potential for financial loss arising from increases in interest rates. Crombie mitigates this risk by utilizing staggered debt maturities and limiting the use of permanent floating rate debt and, on occasion, utilizing interest rate swap agreements. Crombie does not enter into interest rate swaps on a speculative basis.

As at September 30, 2020:

- Crombie's weighted average term to maturity of its fixed rate mortgages is 5.0 years;
- Crombie has a floating rate revolving credit facility available to a maximum of \$400,000, subject to available Borrowing Base, with a balance of \$18,927 at September 30, 2020;
- Crombie has a floating rate bilateral credit facility available to a maximum of \$130,000 with a balance of \$99,000 at September 30, 2020;
- Crombie has an unsecured short-term floating rate credit facility available to a maximum of \$75,000 with a balance of \$75,000 at September 30, 2020; and,
- Crombie has interest rate swap agreements in place on \$113,179 of floating rate debt.

A fluctuation in interest rates would have had an impact on Crombie's operating income related to the use of floating rate debt. The following table looks at the impacts of selected interest rate moves on operating income:

<i>(In thousands of CAD dollars)</i>	Three months ended September 30, 2020		Nine months ended September 30, 2020	
	Decrease in rate	Increase in rate	Decrease in rate	Increase in rate
Impact on operating income attributable to Unitholders of interest rate changes on the floating rate revolving credit facility				
Impact of a 0.5% interest rate change	\$ 217	\$ (217)	\$ 545	\$ (545)
Impact of a 1.0% interest rate change	\$ 433	\$ (433)	\$ 1,089	\$ (1,089)

In response to the COVID-19 pandemic and the economic uncertainties present in financial markets, the Bank of Canada has made significant cuts to its overnight lending rates. While most of Crombie's borrowings are fixed rate, these interest rate cuts will impact borrowing under our current credit facilities.

### Liquidity Risk

The real estate industry is highly capital intensive. Liquidity risk is the risk that Crombie may not have access to sufficient debt and equity capital to fund its growth program, refinance debt obligations as they mature or meet its ongoing obligations as they arise.

Cash flow generated from operating the property portfolio represents the primary source of liquidity used to service the interest on debt, fund general and administrative expenses, reinvest in the portfolio through capital expenditures, as well as fund tenant incentive costs and make distributions to Unitholders. Debt repayment requirements are primarily funded from refinancing Crombie's maturing debt obligations. Property acquisition funding requirements are funded through a combination of accessing the debt and equity capital markets and recycling capital from property dispositions.

There is a risk that the debt capital markets may not refinance maturing fixed rate and floating rate debt on terms and conditions acceptable to Crombie or at any terms at all. Crombie seeks to mitigate this risk by staggering its debt maturity dates. There is also a risk that the equity capital markets may not be receptive to a REIT unit offering issue from Crombie with financial terms acceptable to Crombie. Crombie mitigates its exposure to liquidity risk utilizing a disciplined approach to capital management.

Access to the \$400,000 floating rate revolving credit facility is limited by the amount utilized under the facility and the amount of any outstanding letters of credit, and cannot exceed the borrowing base security provided by Crombie.

The maximum principal amount of the unsecured bilateral revolving credit facility was increased from \$100,000 to \$130,000 in the third quarter of 2020 and the maturity date was extended to September 1, 2021.

The additional financing that was obtained in the first quarter of 2020 (\$75,000 outstanding as at September 30, 2020) has strengthened Crombie's short-term liquidity.

The estimated payments, including principal and interest, on non-derivative financial liabilities to maturity date are as follows:

<i>(In thousands of CAD dollars)</i>	Twelve months ending September 30,						
	Contractual Cash Flows <sup>(1)</sup>	2021	2022	2023	2024	2025	Thereafter
Fixed rate mortgages <sup>(2)</sup>	\$ 1,426,036	\$ 132,804	\$ 285,917	\$ 249,666	\$ 276,247	\$ 112,362	\$ 369,040
Senior unsecured notes	1,063,958	284,332	27,729	172,479	21,630	191,030	366,758
Lease liabilities	147,500	2,495	2,353	2,273	2,138	2,123	136,118
	2,637,494	419,631	315,999	424,418	300,015	305,515	871,916
Credit facilities	208,092	177,927	878	19,668	7,354	2,265	—
<b>Total</b>	<b>\$ 2,845,586</b>	<b>\$ 597,558</b>	<b>\$ 316,877</b>	<b>\$ 444,086</b>	<b>\$ 307,369</b>	<b>\$ 307,780</b>	<b>\$ 871,916</b>

<sup>(1)</sup> Contractual cash flows include principal and interest and ignore extension options.

<sup>(2)</sup> Reduced by the interest rate subsidy payments to be received from Empire.

### SUBSEQUENT EVENTS

- (a) On October 5, 2020, Crombie acquired a 100% interest in a retail property totalling 41,000 square feet for \$11,000, excluding closing and transaction costs.
- (b) On October 9, 2020, Crombie issued \$150,000 2.686% Series H unsecured notes and \$150,000 3.211% Series I unsecured notes maturing March 31, 2028 and October 9, 2030 respectively.
- (c) On October 19, 2020, Crombie declared distributions of 7.417 cents per Unit for the period from October 1, 2020 to and including October 31, 2020. The distributions will be paid on November 13, 2020, to Unitholders of record as of October 31, 2020.
- (d) On October 21, 2020, Crombie partially redeemed \$100,000 principal amount of its 3.962% Series B senior unsecured notes which were originally scheduled to mature on June 1, 2021.
- (e) On October 26, 2020, Crombie disposed of a 100% interest in a retail property totalling 18,000 square feet of gross leaseable area. Total proceeds, before closing adjustments and transactions costs, were approximately \$7,510.

(f) On October 30, 2020, Crombie fully repaid its unsecured short-term credit facility for \$75,000.

(g) On November 4, 2020, Crombie acquired a 100% interest in a vacant property for \$3,300, excluding closing and transaction costs.

## **CONTROLS AND PROCEDURES**

Crombie maintains a set of disclosure controls and procedures designed to ensure that information required to be disclosed by Crombie in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation and include controls and procedures designed to ensure that information required to be disclosed by Crombie is accumulated and communicated to Crombie's management, including its President and Chief Executive Officer ("CEO") and Executive Vice President, Chief Financial Officer and Secretary ("CFO"), as appropriate, to allow timely decisions regarding disclosure. Our CEO and CFO have evaluated the design and effectiveness of our disclosure controls and procedures as of September 30, 2020. They have concluded that our current disclosure controls and procedures are effective.

In addition, our CEO and CFO have designed, or caused to be designed under their supervision, internal controls over financial reporting ("ICFR") to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes as defined in National Instrument 52-109. The control framework management used to design and assess the effectiveness of ICFR is *Internal Control-Integrated Framework (2013)* issued by The Committee of Sponsoring Organizations of the Treadway Commission (COSO). Further, our CEO and CFO have evaluated, or caused to be evaluated under their supervision, the effectiveness of the design and operation of ICFR as at December 31, 2019 and have concluded that our current ICFR was effective based on that evaluation. There have been no material changes to Crombie's internal controls during the year.

## QUARTERLY INFORMATION

The following table shows information for revenues, expenses, (decrease) increase in net assets attributable to Unitholders, AFFO, FFO, distributions and per unit amounts for the eight most recently completed quarters.

<i>(In thousands of CAD dollars, except per unit amounts)</i>	Three Months Ended							
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Dec. 31, 2019	Sep. 30, 2019	Jun. 30, 2019	Mar. 31, 2019	Dec. 31, 2018
Property revenue	\$ 92,920	\$ 96,501	\$ 102,252	\$ 96,823	\$ 97,346	\$ 99,332	\$ 105,240	\$ 104,296
Property operating expenses	27,503	37,887	35,237	29,852	27,205	28,222	32,366	30,817
Property net operating income	65,417	58,614	67,015	66,971	70,141	71,110	72,874	73,479
Gain on disposal	—	—	(829)	30,198	8,315	16,661	26,629	4,580
Expenses:								
General and administrative	(5,062)	(6,960)	(3,019)	(5,855)	(6,112)	(5,970)	(5,784)	(5,184)
Finance costs - operations	(22,250)	(22,006)	(22,640)	(22,810)	(24,504)	(24,335)	(25,667)	(25,968)
Income (loss) from equity accounted investments	101	123	115	(8)	125	123	94	111
Depreciation and amortization	(18,465)	(18,278)	(19,318)	(18,347)	(17,908)	(18,140)	(19,918)	(19,906)
Impairment	—	(2,100)	—	(6,000)	—	—	—	(7,000)
Operating income before taxes	19,741	9,393	21,324	44,149	30,057	39,449	48,228	20,112
Taxes - current	(7)	—	—	—	(8)	—	—	(1)
Operating income	19,734	9,393	21,324	44,149	30,049	39,449	48,228	20,111
Finance costs - distributions to Unitholders	(35,202)	(35,187)	(34,702)	(48,936)	(33,753)	(33,744)	(33,736)	(33,724)
Finance income (costs) - change in fair value of financial instruments	(187)	(212)	1,929	(70)	(264)	(332)	(671)	197
(Decrease) increase in net assets attributable to Unitholders	\$ (15,655)	\$ (26,006)	\$ (11,449)	\$ (4,857)	\$ (3,968)	\$ 5,373	\$ 13,821	\$ (13,416)
Operating income per unit - Basic	\$ 0.12	\$ 0.06	\$ 0.14	\$ 0.29	\$ 0.20	\$ 0.26	\$ 0.32	\$ 0.13

<i>(In thousands of CAD dollars, except per unit amounts)</i>	Three Months Ended							
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Dec. 31, 2019	Sep. 30, 2019	Jun. 30, 2019	Mar. 31, 2019	Dec. 31, 2018
Distributions								
Distributions	\$ 35,202	\$ 35,187	\$ 34,702	\$ 48,936	\$ 33,753	\$ 33,744	\$ 33,736	\$ 33,724
Per unit	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22
AFFO								
Basic	\$ 35,494	\$ 28,107	\$ 39,683	\$ 36,006	\$ 36,417	\$ 37,549	\$ 38,660	\$ 39,771
Per unit - Basic	\$ 0.22	\$ 0.18	\$ 0.26	\$ 0.24	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.26
Payout ratio <sup>(1)</sup>	99.2 %	125.2 %	87.4 %	93.8 %	92.7 %	89.9 %	87.3 %	84.8 %
FFO								
Basic	\$ 43,327	\$ 34,557	\$ 45,661	\$ 42,132	\$ 43,380	\$ 44,567	\$ 45,460	\$ 46,490
Per unit - Basic	\$ 0.27	\$ 0.22	\$ 0.29	\$ 0.28	\$ 0.29	\$ 0.29	\$ 0.30	\$ 0.31
Payout ratio <sup>(2)</sup>	81.2 %	101.8 %	76.0 %	80.1 %	77.8 %	75.7 %	74.2 %	72.5 %

<sup>(1)</sup> Excludes special distribution December 31, 2019. Payout ratio for that quarter including total distributions is 135.4%.

<sup>(2)</sup> Excludes special distribution December 31, 2019. Payout ratio for that quarter including total distributions is 115.8%.

Variations in quarterly results over the past eight quarters have been influenced by the following specific transactions and ongoing events:

- Property acquisitions and dispositions (gross proceeds excluding closing and transaction costs) for each of the above three month periods were:
  - September 30, 2020 - acquisition of one development property for a total purchase price of \$4,575;
  - June 30, 2020 - acquisition of one retail property for a total purchase price of \$4,535;

- March 31, 2020 - acquisition of a parcel of land adjacent to an existing retail property for a total purchase price of \$280 and disposition of a parcel of land adjacent to an existing retail property for proceeds of \$1,000;
  - December 31, 2019 - acquisition of one retail property and additions to one existing retail property and one existing retail-related industrial property for a total purchase price of \$114,933 and disposition of an 89% interest in 15 retail properties for proceeds of \$193,333;
  - September 30, 2019 - acquisition of a 50% interest in one retail property for a total purchase price of \$9,500, disposition of an 89% interest in one retail property for proceeds of \$9,750, disposition of 100% of one retail property for proceeds of \$12,255, disposition of air rights to a joint venture for proceeds of \$27,379 and disposition of a freestanding building adjacent to a retail property for proceeds of \$175;
  - June 30, 2019 - disposition of one retail property for proceeds of \$21,500, disposition of residential lands adjacent to a development property for proceeds of \$3,275 and disposition of an 89% interest in 26 retail properties for proceeds of \$161,589;
  - March 31, 2019 - acquisition of one development property for a total purchase price of \$32,000, disposition of three retail properties for proceeds of \$64,780, disposition of a parcel of land adjacent to a retail property for proceeds of \$821 and disposition of a 50% interest in seven retail properties for proceeds of \$41,614; and,
  - December 31, 2018 - acquisition of one retail property and an addition to an existing retail property for a total purchase price of \$14,900 and disposition of three retail properties for proceeds of \$26,600.
- Property revenue and property operating expenses - Crombie's business is subject to seasonal fluctuations. Property operating expenses during winter months include particular expenses such as snow removal, which is a recoverable expense, thus increasing property revenue during these same periods. Property operating expenses during the summer and fall periods include particular expenses such as paving and roof repairs.
  - Per unit amounts for FFO and AFFO are influenced by operating results as detailed above and by the timing of the issuance of REIT Units and Class B LP Units.

Additional information relating to Crombie, including its latest Annual Information Form, can be found on the SEDAR website for Canadian regulatory filings at [www.sedar.com](http://www.sedar.com).

Dated: November 12, 2020

New Glasgow, Nova Scotia, Canada