

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management's Discussion and Analysis ("MD&A") provides an explanation of the financial position, operating results, performance and outlook of Mainstreet Equity Corp. ("Mainstreet" or the "Corporation") as at and for the three months ended December 31, 2025 and 2024. This discussion is not intended to be exhaustive, as it excludes changes that may occur in general economic and political conditions. Additionally, other events may occur that could affect the Corporation in the future. This MD&A should be read in conjunction with the Corporation's interim condensed consolidated financial statements and accompanying notes for the for the three months ended December 31, 2025 and 2024 and the Corporation's audited consolidated financial statements and accompanying notes for the fiscal years ended September 30, 2025 and 2024. The interim condensed consolidated financial statements of the Corporation have been prepared in compliance with IFRS Accounting Standards as issued by the International Accounting Standards Board (IFRS Accounting Standards) applicable to preparation of interim financial statements under IAS 34, Interim Financial Reporting. This MD&A has been reviewed and approved by the Audit Committee and Board of Directors of the Corporation and is effective as of [\*]. All amounts are expressed in Canadian dollars. Additional information regarding the Corporation including the Corporation's annual information form ("AIF") is available under the Corporation's profile at SEDAR+ ([www.sedarplus.ca](http://www.sedarplus.ca)).

Unless indicated otherwise, reference herein to 2025 and 2024 refers to the three months periods ended December 31, 2025 and 2024, respectively.

### FORWARD-LOOKING INFORMATION

This MD&A contains forward-looking statements within the meaning of applicable Canadian securities laws. Forward-looking statements include information about future financial or operating performance, business strategies, plans, and expectations, and often use words such as seeks, "believe", "foresee", "projects", "expects" or "does not expect", "is expected", "anticipates" or "does not anticipate", "plans", "estimates" or "intends", or stating that certain actions, events or results "may", "could", "would", "might", "will", or are "likely" to be taken, occur or be achieved, or similar expressions.

Forward-looking statements in this MD&A include, but are not limited to, statements regarding:

- the expected effects of interest rates, inflation, and economic conditions on the Corporation's operations, tenants, financing costs and renovation programs;
- future acquisitions, dispositions, capital expenditures, rental rates, vacancy levels, income, liquidity, access to mortgage and other financing, including Canada Mortgage and Housing Corporation ("CMHC") insured loans, and refinancing plans;
- expected costs, timing and benefits of renovation or development projects;
- projected funds from operations, cash flow, and the Corporation's intention to make distributions;
- the availability of labour, materials, and capital;
- the Corporation's strategy, objectives, and expected operating environment, including immigration trends, regulatory and legislative developments (including zoning), the effect of income taxes, climate-related risks, environmental requirements, cyber-security risks, and other operational risks; and
- assumptions underlying the Corporation's financial outlook disclosed in this MD&A.

Forward-looking statements are not guarantees of future performance and involve inherent risks and uncertainties. Actual results may differ materially due to factors including, but not limited to, those described under "Risk Factors" in the Corporation's AIF dated December 15, 2025, such as: inflationary pressures, changes in interest and mortgage rates, access to capital and financing, supply chain disruptions, labour shortages, geopolitical conflicts and related market volatility, changes in government policies regarding immigration and international students, regulatory changes, environmental and climate-related risks, cyber-security incidents, vacancy and tenant credit risk, loss of key personnel, renovation and development risks, competition, utility and energy cost fluctuations, losses from extreme weather events or public health measures, and general economic conditions, including fluctuations in the capital markets. Additional risks and uncertainties not presently known to the Corporation may also cause actual results to differ materially.

Material assumptions underlying the forward-looking statements include assumptions regarding economic and market conditions in Canada, interest and mortgage rate trends, availability of capital on reasonable terms, access to acquisition opportunities, tenant demand, and the stability of the residential rental market.

Although management believes the assumptions underlying the forward-looking statements are reasonable, there can be no assurance that actual results will be consistent with such statements. Readers should not place undue reliance on forward-looking statements, which are made as of the date of this MD&A, and the Corporation undertakes no obligation to update them except as required by law. Past performance is not indicative of or a guarantee of future results.

This MD&A also includes "financial outlook" (as defined in applicable securities laws), to provide readers with management's expectations regarding anticipated results of operations. Actual results may vary from the Financial Outlook summarized in this MD&A. Management of the Corporation has approved the financial outlook as of February 10, 2026. Such information may not be appropriate for purposes other than this MD&A and actual results may differ materially.

Some information herein is derived from third-party sources believed to be reliable as of the date provided; however, the Corporation makes no representation as to its accuracy or completeness.

## **NON-IFRS MEASURES**

Mainstreet prepares and releases unaudited interim condensed consolidated financial statements and audited consolidated annual financial statements in accordance with IFRS Accounting Standards. In this MD&A and in any earnings releases, as a complement to results provided in accordance with IFRS Accounting Standards, Mainstreet also discloses and discusses certain financial measures not recognized under IFRS Accounting Standards and that do not have standard meanings prescribed by IFRS Accounting Standards. These non-IFRS measures are prepared in accordance with the Real Property Association of Canada's guideline ("REALPAC"), a leading national industry association of investment real estate. These include funds from operations ("FFO") and FFO per share. FFO is widely accepted as a supplemental measure of the performance of Canadian real estate entities, and management believes these non-IFRS measures are relevant measures to maintain comparability in operating performance. FFO is defined as profit before change in fair value, deferred income taxes and depreciation of property and equipment excluding depreciation of items that are not uniquely significant to the real estate industry for example, computers or vehicles.

These non-IFRS financial measures should not be considered as the sole measure of our performance and should not be considered in isolation from, or as a substitute for, similar financial measures calculated in accordance with IFRS Accounting Standards. We caution readers that these non-IFRS financial measures or other financial metrics may differ from the calculations disclosed by other businesses and, as a result, may not be comparable to similarly titled measures reported by other issuers. The Non-IFRS measures should not be construed as alternatives to net profit (loss) or cash flows from operating activities determined in accordance with IFRS Accounting Standards as indicators of Mainstreet's performance. Reconciliation of FFO to profit, the most directly comparable IFRS measure is provided in the table and the footnotes thereto, under the heading "Review of Financial & Operating Results – Summary of Financial Results".

## **OPERATIONS OVERVIEW**

*Leasing and tenant support:* Mainstreet has leveraged its technological investment to enable paperless leasing processes across its portfolio. The systems significantly improves Mainstreet's operational efficiencies and competitive edge. Mainstreet believes in timely, transparent communication and provides regular updates to both its tenants and team members through various channels.

*Team Member Support:* The Corporation maintains a high level of personal protective equipment for its team members. Mainstreet continues to ensure ongoing regular communication with its leadership and operational teams to assess and support any needs of its team members.

*Acquisitions:* Mainstreet continued its acquisition activity in the first quarter of 2026 and has actively taken advantage of opportunities to acquire undervalued assets.

*Refinancing:* Mainstreet continues to reposition its unstabilized properties and continues to have access to mortgage debt.

*Liquidity:* Liquidity is an important measure of the availability of sufficient cash to fund ongoing business activities, and capital and liability commitments. Liquidity is defined to include cash and cash equivalents on hand plus estimated new financings of clear title assets and up-financings of maturing mortgages. Assuming current lending criteria remain mainly unchanged, plus the available credit Mainstreet has access to under its approved line of credit, Mainstreet estimates it will have access to approximately \$818 million in available liquidity in FY2026, which management believes is sufficient for its operations, including to addressing any inherent uncertainty surrounding geopolitical matters, supply chain disruptions, inflation, interest rate increases and rent control measures, all while continuing to support its stakeholders.

## **EFFECT OF MARKET FORCES ON MAINSTREET**

The Corporation has seen its overall occupancy stabilize around 95% in 2025 and is cautiously monitoring the trend for the following periods. There is a risk that the Corporation could be adversely affected due to market changes particularly in supply, inflation, labour force, interest rates and regional rent controls. Canada saw significant inflation in the latter part of 2023, the effects of which have continued to be felt in 2025. In addition, sustained higher housing prices, substantial supply constraints, international trade uncertainty and geopolitical conflicts, have increased prices for energy and agricultural markets and there has also been significant disruption to the global supply chain in recent years. Further, as labour and material shortages persist, the expected onset of a new supply of rental housing may take longer as construction completion times are extended. All of this increases the Corporation's supply risk.

Please refer to the section titled "Risk Assessment and Management" in this MD&A.

## **ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) RESPONSIBILITY**

ESG responsibility has been an important part of Mainstreet's culture and values for many years. Mainstreet continues to take steps to: (i) introduce measures which it believes will improve the energy efficiency of its properties, (ii) attract and retain the best employees, (iii) create a safe and healthy environment for all of its employees and residents, (iv) build strong relationships with its tenants and the communities in which they live, and (v) maintain transparent and open communication with its employees, tenants and investors.

The following sets forth some of the programs and practices that Mainstreet already has in place to foster a positive impact in its business.

### **ENVIRONMENTAL**

The Corporation is continuously looking for ways to make its operations more sustainable and has taken positive steps in furtherance of this goal, including:

- Adopting a policy to obtain a Phase 1 environmental report conducted by independent environmental consultants for newly acquired and financed buildings and committing to implement the recommendations wherever possible to improve its environmental practices;
- Utilizing LED lights, as well as low flush toilets and water conserving shower heads;
- Replacing windows, roofs, sidings, old appliances and boilers with new energy efficient alternatives whenever possible;
- Utilizing sub-metering to encourage residents to be more efficient in utility usage;
- Currently conducting a review in respect of installing charging stations for electric vehicles on Mainstreet's properties; and
- Continuously looking for, and participating in, new energy saving programs, including utilizing new energy saving devices wherever possible and working towards further quantifying the results with certain applied metrics.



Bird e-Scooters parked on a branded parking pad outside an inner-city Calgary Mainstreet building. Mainstreet's partnership with Bird drives home our commitment to sustainability.



Mainstreet purchases buildings along bike paths and retrofit the properties with bike racks and scooter parking pads to empower our tenants to live sustainably without sacrificing convenience, and demonstrate that we understand what they're looking for.

## SOCIAL COMMUNITY INVESTMENT

The Corporation strives to give back in a number of meaningful ways, including the following initiatives:

- Participating in various housing assistance programs designed to assist those who have lost their homes due to natural disasters, such as wildfires or through conflicts, such as Syrian, Afghan and Ukrainian refugees;
- Partnering with various social organizations such as Calgary Housing, the Mustard Seed and the Homeless Society, to provide affordable housing for those members of the community who may not otherwise be able to access affordable and secure housing; and
- Working with various social assistant program such as, Calgary's Love with Humanity Association, to make food donations and install food banks in Mainstreet's buildings to provide supports to residents and communities experiencing financial challenges.



In 2024, Mainstreet's Edmonton team joined Terry Fox Run and "Telus" initiative of giving back to the community events.



In 2024, our SK team organized community BBQs to foster connection and engagement, providing meals to customers and community members. In BC, we complemented these efforts with a beach and park cleanup initiative, highlighting our commitment to community and environmental stewardship.





## EMPLOYEE ENGAGEMENT

The Corporation creates a positive experience for team members through numerous programs, including:

- Prioritizing training and development, by offering learning opportunities to team members both internally, through on-the-job training, and in academic settings, to facilitating internal advancement and promotions wherever possible;
- Providing annual evaluations of its team members' performance, for the purpose of identifying and supporting career growth and development opportunities for such team members;
- Offering a healthy and safe work environment by providing all team members with competitive medical benefits, short and long-term disability plans, and life insurance plans. The Corporation has set up occupational health and safety committees with representatives in all cities where the Corporation's team members are located, which committees meet regularly to assist in safety trainings and inspections;
- Working to ensure that all human resource policies and practices are non-discriminatory and actively promote a diverse workforce, as evidenced by the diversity of the Corporation's management team; and
- Adopting a whistle-blower policy, the details of which can be found in each employee's handbook, to empower and encourage its team members to report their concerns and complaints regarding the accuracy and integrity of the Corporation's accounting, auditing and financial reporting or any violations or possible violations of applicable laws, rules or regulations or the Corporation's Code of Business Conduct and Ethics, in a confidential manner without fear of reprisal.

## GOVERNANCE

The Corporation is committed to maintaining the highest ethical standards through a strong governance framework and an experienced Board of Directors. The Corporation has a diverse and gender-balanced executive leadership team and a well-rounded and experienced Board of Directors, which adheres to the highest standards of governance.

The Corporation has developed a clear business strategy and organizational structure, which sets out clearly the roles and accountabilities of each team member of the organization. The Corporation has ensured that it has the proper resources for its members to succeed in implementing its business strategy, including in respect of human resources, specialized skills, organizational infrastructure, technology and financial resources.

The Board of Directors has constituted several committees to assist it in achieving the highest standards of governance, including an audit committee, an executive committee, a human resources committee, a risk management committee, a safety committee and a cyber security committee.

In addition, the Corporation has set up internal health and safety committees in each location it operates out of to ensure the healthiest environment possible in all of the properties owned by the Corporation.

## BUSINESS OVERVIEW

Based in Calgary, Alberta, Mainstreet is a Canadian real estate corporation focused on the acquisition, redevelopment, repositioning and management of mid-market rental apartment buildings in six major Canadian markets: British Columbia (including Vancouver Lower Mainland, Vancouver Island, Okanagan, and Northern BC), Calgary (including the City of Airdrie, the City of Lethbridge, and the Town of Cochrane), Edmonton (including the City of Fort Saskatchewan and the City of Red Deer), Saskatoon, Regina and Winnipeg.

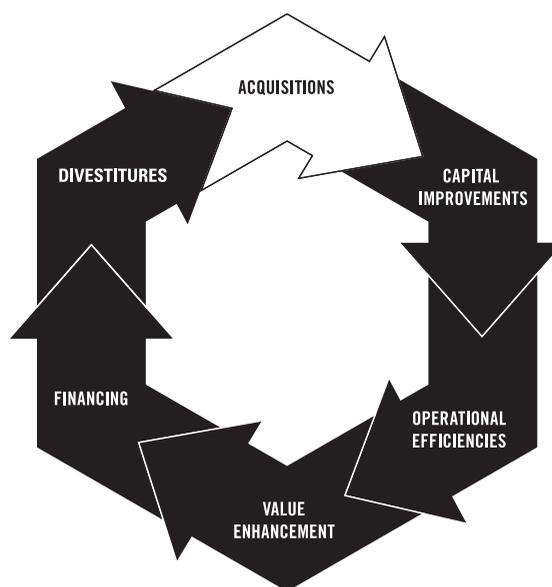
Mainstreet is listed on the Toronto Stock Exchange ("TSX") and its common shares (the "Common Shares") are traded under the symbol "MEQ."

## BUSINESS STRATEGY

Mainstreet's goal is to become Canada's leading provider of affordable mid-sized, mid-market rental accommodations – typically properties with fewer than 100 units. In pursuit of this goal, the Corporation adheres to its six-step "Value Chain" business model:

- **Acquisitions:** Identify and purchase underperforming rental units at prices well below replacement costs;
- **Capital improvements:** Increase the asset value of Mainstreet's portfolio by renovating acquired properties;
- **Operational efficiencies:** Minimize operating costs through professional management, efficient technology and energy-saving equipment;
- **Value enhancement:** Reposition renovated properties in the market as Mainstreet-branded products for higher rents, and build and sustain customer loyalty through high levels of service;
- **Financing:** Maintain a sound capital structure with access to low-cost, long-term Canada Mortgage and Housing Corporation ("CMHC") insured mortgage loans; and
- **Divestitures:** Occasionally sell mature real estate properties to redirect capital into newer, higher potential properties.

## The Mainstreet VALUE CHAIN



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## ADD VALUE

Improving the life of Canadians

## INTERNATIONAL FINANCIAL REPORTING STANDARDS

The financial statements of the Corporation prepared in conjunction with this MD&A have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board ("IFRS Accounting Standards").

### Investment properties

Investment properties are properties held to earn rental income and are initially measured at cost. Cost includes the initial purchase price and any direct attributable expenditure related to the acquisition and improvement of the properties. All costs associated with upgrading the quality and extending the economic life of the investment properties are capitalized as an additional cost of the investment properties.

After initial recognition, the Corporation adopts the fair value model to account for the carrying value of investment properties in accordance with International Accounting Standard ("IAS") 40 Investment Property.

### Method used in determining the Fair Value of investment properties

Fair value is determined based on a combination of internal and external valuation processes. Changes in fair value arising from differences between current period fair value and the sum of previous measured fair value and capitalized costs as described above are recorded in profit and loss in the period in which they arise.

For the Corporation's financial reporting, external valuations are obtained from independent qualified real estate appraisers who are members of the Appraisal Institute of Canada and have appropriate qualifications and experience in the valuation of the Corporation's investment properties in the relevant locations. In addition, the Corporation has established an internal valuation model based on the same assumptions and valuation techniques used by the external valuation professionals. The Corporation groups its investment properties in each city by their types and geographic locations. Samples are selected in each group for independent appraisal. The appraised values of the selected samples are compared with their appraised values of the previous corresponding financial quarters. The percentage changes in values of those samples selected were reviewed and applied to the whole population of each group in the determination of the fair value of investment properties of the Corporation as of December 31, 2025 and September 30, 2025. Properties are selected on a rotational basis and approximately 40% of the Corporation's portfolio is externally valued annually.

The fair values are most sensitive to changes in net operating income and capitalization rates. Mainstreet's total portfolio is valued at \$ 3.8 billion as of December 31, 2025 (\$3.7 billion as of September 30, 2025). The following is the breakdown of market value by city and average capitalization rates used in determining the fair value of investment properties at December 31, 2025 and September 30, 2025, respectively.

As at December 31, 2025	Number of properties	Number of units	Market value (\$million)	Average value per unit (\$000)	Average capitalization rate as at December 31, 2025
Lower Mainland, British Columbia (Note 1)	40	3,311	\$ 1,049	317	3.62%
British Columbia excluding Lower Mainland (Note 2)	25	1,112	171	154	5.38%
Calgary, Alberta (Note 3)	126	4,125	997	242	5.58%
Edmonton, Alberta (Note 4)	178	6,509	1,055	162	5.42%
Saskatoon, Saskatchewan	63	2,644	376	142	5.37%
Regina, Saskatchewan	62	991	143	144	5.88%
Winnipeg, Manitoba	4	405	49	121	5.50%
<b>Total investment properties</b>	<b>498</b>	<b>19,097</b>	<b>\$ 3,840</b>	<b>\$ 201</b>	<b>5.00%</b>

Note (1) – includes the City of Abbotsford, the City of Chilliwack, the City of Maple Ridge, the City of New Westminister and the City of Surrey

Note (2) – includes the City of Courtenay, the City of Esquimalt, the City of Kamloops, the City of Nelson, the City of Penticton, the City of Prince George, the City of Vernon, the City of Victoria and the City of Duncan

Note (3) – includes the City of Lethbridge, the Town of Cochrane and the City of Airdrie

Note (4) – includes the City of Fort Saskatchewan and the City of Red Deer

As at September 30, 2025	Number of properties	Number of units	Market value (\$million)	Average value per unit (\$000)	Average capitalization rate as at September 30, 2025
Lower Mainland, British Columbia (Note 1)	39	3,236	\$ 1,013	313	3.97%
British Columbia excluding Lower Mainland (Note 2)	25	1,112	168	151	5.48%
Calgary, Alberta (Note 3)	119	3,972	946	238	5.84%
Edmonton, Alberta (Note 4)	175	6,389	1,027	161	5.79%
Saskatoon, Saskatchewan	63	2,644	383	145	5.70%
Regina, Saskatchewan	62	991	145	146	5.99%
Winnipeg, Manitoba	4	405	49	121	5.50%
<b>Total investment properties</b>	<b>487</b>	<b>18,749</b>	<b>\$ 3,731</b>	<b>\$ 199</b>	<b>5.29%</b>

Note (1) – includes the City of Abbotsford, the City of Chilliwack, the City of Maple Ridge, the City of New Westminister and the City of Surrey

Note (2) – includes the City of Courtenay, the City of Esquimalt, the City of Kamloops, the City of Nelson, the City of Penticton, the City of Prince George, the City of Vernon, and the City of Victoria and the City of Duncan

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## ACQUISITIONS & GROWTH

(000s of dollars)

For the three months period ended December 31,

	2025	2024
	Calgary, Edmonton, & Surrey	Abbotsford, Calgary, & Prince George
Number of rental units	348	116
Total costs	\$ 68,237	\$ 17,825
Average price per apartment unit	\$ 196	\$ 154

Employing a strict set of criteria, Mainstreet identifies and acquires underperforming rental properties in major residential centres in Western Canada that offer the potential to enhance the Corporation's asset value and its long-term revenues through increased rental rates. In Q1 2026, Mainstreet acquired 348 investment property units in the Provinces of Alberta and British Columbia for a total consideration of \$68.2 million. Since Mainstreet's previous financial year-end (September 30, 2025), the Corporation has grown its portfolio of investment properties by 2%.

As of December 31, 2025, Mainstreet's portfolio included 19,087 units in its investment properties, 10 units in freestanding commercial properties and 50 units in a property being held for sale. The portfolio excludes two regional office buildings and two warehouses which are classified as property and equipment. Mainstreet's investment properties include townhouses, garden-style apartments, concrete mid-rise and high-rise apartments and condo suites. As of December 31, 2025, a total of 95% of Mainstreet's units in its investment properties were rented, while 2% were being renovated and the remaining 3% were left vacant.

Since 1997, the Corporation's investment property portfolio has increased from 10 to 498 buildings, while the fair value of the investment properties within this portfolio has grown from approximately \$17 million to \$3.8 billion as of December 31, 2025.

The following table demonstrates the growth of the Corporation by region since the end of the previous financial year ended September 30, 2025.

	Number of units as at Oct. 1, 2025	Acquisitions 3 months ended Dec. 31, 2025	Disposition 3 months ended Dec. 31, 2025	Number of units as at Dec. 31, 2025	%Growth
Lower Mainland, British Columbia (Note 1)	3,236	75	-	3,311	2%
British Columbia excluding Lower Mainland (Note 2)	1,112	-	-	1,112	-
Calgary, Alberta (Note 3)	3,972	153	-	4,125	4%
Edmonton, Alberta (Note 4)	6,389	120	-	6,509	2%
Saskatoon, Saskatchewan	2,644	-	-	2,644	-
Regina, Saskatchewan	991	-	-	991	-
Winnipeg, Manitoba	405	-	-	405	-
Investment properties	18,749	348	-	19,097	2%
Property held for sale - Calgary, Alberta	50	-	-	50	-

Note (1) – includes the City of Abbotsford, the City of Chilliwack, the City of Maple Ridge, the City of New Westminister and the City of Surrey

Note (2) – includes the City of Courtenay, the City of Esquimalt, the City of Kamloops, the City of Nelson, the City of Penticton, the City of Prince George, the City of Vernon, the City of Victoria and the City of Duncan

Note (3) – includes the City of Lethbridge, the Town of Cochrane and the City of Airdrie

Note (4) – includes the City of Fort Saskatchewan and the City of Red Deer

## **CAPITAL IMPROVEMENTS**

Mainstreet's "Value Chain" business philosophy focuses on creating value in capital assets by renovating newly acquired properties and enhancing operating efficiencies. Every property and rental unit is upgraded to meet Mainstreet's brand standard, creating an attractive product while reducing operating costs and enhancing the long-term asset value. Capital investment also includes expenses incurred on units currently being turned over.

In Q1 2026, the Corporation spent \$9.8 million (2025 - \$7.3 million) on capital improvements, of which \$8.8 million (2025 - \$6.4 million) was for upgrading stabilized properties and improving other holdings – specifically for exterior upgrades such as new roofs, windows, balconies, siding and insulation. These expenditures also covered mechanical and interior upgrades such as new boilers, flooring and paint to address the balance of non-renovated units and to maintain the condition of properties in the current portfolio. Mainstreet currently plans to spend an estimated total of \$41 million on capital improvement during the 2026 fiscal year; however these plans may be revised depending on economic conditions during fiscal year 2026. These improvements are expected to be financed through existing cash balances, funds from operations and ongoing refinancing of existing properties. Mainstreet expects to complete most of the renovations of its existing properties within the next 6 to 24 months. Revenue and income are expected to increase over time as more units are renovated and reintroduced to the market at anticipated higher rental rates.

Uncertainties affecting future revenue and income include the rate of turnover of existing tenants, supply chain disruptions, increased inflation, the availability of renovation workers and building materials, increases in labour and material costs, increases in interest rates and general economic conditions. All of these uncertainties could have a material impact on the timing and cost of completing these capital improvements.

## REVIEW OF FINANCIAL & OPERATING RESULTS

### Summary of financial results

(000s of dollars except per share amounts)

Three months ended December 31,	2025	2024	% change 2024
Gross revenue	\$ 73,462	\$ 68,762	7%
<b>Net profit and total comprehensive income</b>	<b>48,269</b>	<b>56,232</b>	<b>-14%</b>
Change in fair value	(30,287)	(40,234)	-25%
Loss/ (Gain) from disposal of assets	-	56	-100%
Depreciation	98	101	-3%
Deferred income tax expense	6,561	6,866	-4%
Funds from operations before current income tax – Non IFRS Measurement (Note 1)	\$ 24,641	\$ 23,021	7%
Interest income	(2,580)	(1,149)	125%
General and administrative expenses	5,082	4,433	15%
Financing costs	17,498	15,016	17%
Depreciation (computer and vehicle)	40	50	-20%
Current income tax expense	2,618	2,353	11%
<b>Net operating income</b>	<b>\$ 47,299</b>	<b>\$ 43,724</b>	<b>8%</b>
Dividends declared	\$ 744	\$ 373	100%
Operating margin from operations	67%	65%	
Profit per share			
Basic and fully diluted	\$ 5.19	\$ 6.03	-14%
Funds from operations per share			
Basic and fully diluted	\$ 2.65	\$ 2.47	7%
Dividends declared per share	\$ 0.08	\$ 0.04	100%
Basic and fully diluted			
Weighted average number of shares			
Basic and fully diluted	9,304,617	9,318,818	
Total Assets	\$ 4,042,022	\$ 3,635,120	
Total long term liabilities	\$ 1,996,716	\$ 1,757,332	

<sup>1</sup> FFO is calculated as profit before change in fair value, deferred income taxes and depreciation of property and equipment excluding depreciation of items which are not uniquely significant to the real estate industry (such as computers or vehicles). FFO is a widely accepted supplemental measure of a Canadian real estate company's performance but is not a recognized measure under IFRS Accounting Standards. The IFRS Accounting Standards measurement most directly comparable to FFO is profit (for which reconciliation is provided above). FFO should not be construed as an alternative to profit or cash flow from operating activities, determined in accordance with IFRS Accounting Standards, as an indicator of Mainstreet's performance. Readers are cautioned that FFO may differ from similar calculations used by other comparable entities. Management believes FFO is useful for readers to determine the operating performance. This information is critical for the Corporation to maintain comparability in operating performances.

## REVENUE

In Q1 2026, revenue primarily consisted of rental and ancillary revenue totalling \$70.9 million (2025 - \$67.6 million) and interest income. Overall, rental revenue increased 5% as compared to Q1 2025, which is discussed and analysed in the session entitled "Rental Operations" below.

## NET PROFIT

For the quarter ended December 31, 2025, Mainstreet reported a net profit of \$48.3 million (\$5.19 per basic share) as compared to a net profit of \$56.2 million (\$6.03 per basic share) in Q1 2025, including a fair value gain of \$30.3 million in Q1 2026 compared to a fair value gain of \$40.2 million in Q1 2025, which will be further discussed and analysed below.

Net profit is further analysed as follows:

(000s of dollars)

Three months ended December 31,	2025	2024	% change
Funds from operations before current income tax expenses			
-Non IFRS measurement (see Note 1 previous table)	\$ 24,641	\$ 23,021	7%
Change in fair value	30,287	40,234	-25%
Gain from disposal of assets	-	(56)	-100%
Depreciation	(98)	(101)	-3%
Deferred income tax expense	(6,561)	(6,866)	-4%
<b>Net profit and total comprehensive income</b>			
- IFRS measurement	\$ 48,269	\$ 56,232	-14%

Funds from operations in Q1 2026 are further discussed and analysed below.

In Q1 2026, Mainstreet realized a fair value gain of \$30.3 million, compared with a fair value gain of \$40.2 million in Q1 2025. This was mainly due to changes as identified below:

(000s of dollars)

Change in Fair value Three months ended December 31,	2025	2024
Lower Mainland, BC (Note 1)	\$ 16,017	\$ 5,663
BC excluding Lower Mainland (Note 2)	3,324	(18)
Calgary (Note 3)	17,777	25,626
Edmonton (Note 4)	12,636	13,602
Saskatoon	(7,219)	8,228
Regina	(2,410)	(5,550)
Winnipeg	-	-
	40,125	47,551
Capital expenditure	(9,838)	(7,317)
<b>Change in fair value</b>	<b>\$ 30,287</b>	<b>\$ 40,234</b>

Note (1) – includes the City of Abbotsford, the City of Chilliwack, the City of Maple Ridge, the City of New Westminister and the City of Surrey

Note (2) – includes the City of Courtenay, the City of Esquimalt, the City of Kamloops, the City of Nelson, the City of Penticton, the City of Prince George, the City of Vernon, the City of Victoria and the City of Duncan

Note (3) – includes the City of Lethbridge, the Town of Cochrane and the City of Airdrie

Note (4) – includes the City of Fort Saskatchewan and the City of Red Deer

The fair value gain represented the change in the market value of the Corporation's investment properties over three months ended December 31, 2025 and 2024. The amount of change was determined by the market value of Mainstreet's investment properties at the quarter-end dates of December 31, 2025 and 2024, which was regarded as a non-operating expense.

## FUNDS FROM OPERATIONS – NON IFRS MEASUREMENT

Management believes that FFO is also a meaningful performance measurement for a real estate company's operating performance. Management considers FFO to be an appropriate measurement of the performance of a publicly listed multi-family residential entity as it is the most widely used and reported measure of real estate investment trust performance. The IFRS measurement most comparable to FFO is profit. FFO excludes changes in fair value, deferred income taxes and depreciation of property and equipment, excluding depreciation of items which are not uniquely significant to the real estate industry (for example, computers and vehicles). Mainstreet generates FFO from three sources: rental and ancillary revenue from investment properties, the sale of properties acquired for resale purposes, and the periodic sale of investment properties. Mainstreet generally reinvests the proceeds from the latter into investment properties with greater potential for long-term returns.

Mainstreet's FFO increased by 7% to \$24.6 million in Q1 2026, compared with \$23.0 million in Q1 2025. The increase in FFO for Q1 2026 was mainly attributable to increased rental revenue and decreased operating expenses, which will be discussed and analysed in the following section entitled "Rental Operations" in this MD&A.

See "Non-IFRS Measures" and Note (1) to the table titled "Summary of Financial Results" for additional information regarding FFO and a reconciliation of FFO to net profit, the most directly comparable IFRS measurement

## GENERAL & ADMINISTRATIVE ("G&A") EXPENSES

G&A expenses mainly include corporate costs such as office overhead, legal and professional fees and salaries. G&A expenses increased by 15% to \$5.1 million in Q1 2026 as compared to \$4.4 million in Q1 2025, mainly due to higher personnel-related expenses. The Corporation continues to build up its management team in anticipation of continued growth in its core operating regions.

## FINANCING COSTS

(000s of dollars)

For the months ended December 31,	2025	2024	% Change
Mortgage interest	\$ 14,913	\$ 13,083	14%
Amortization of deferred financing cost	2,585	1,933	34%
Financing costs	\$ 17,498	\$ 15,016	17%

Mortgage interest expenses increased by 14% to \$14.9 million in Q1 2026 from \$13.1 million in Q1 2025.

The rise was mainly attributable to an increase in mortgage loans from refinancing of maturing and new clear title mortgages after the completion of the stabilization process. In Q1 2026, the Corporation assumed one mortgage from the acquisition of property for additional funding of \$9.8 million at an average interest rate of 4.33% and repaid maturing mortgages of \$116 million.

Five-year CMHC-insured mortgage rates dropped from a peak of 4.5% at the end of FY2023 to around 3.5% in Q1 2026.

## RENTAL OPERATIONS

(000s of dollars except per unit data)

For three months ended December 31,	Total Portfolio			Same Asset			Acquisition		
	2025	2024	% change	2025	2024	% change	2025	2024	% change
Rental and ancillary revenue	\$ 70,882	\$ 67,613	5%	\$ 68,925	\$ 67,256	2%	\$ 1,957	\$ 357	448%
Operating expenses	23,583	23,889	-1%	22,655	23,713	-4%	928	176	427%
Net operating income	\$ 47,299	\$ 43,724	8%	\$ 46,270	\$ 43,543	6%	\$ 1,029	\$ 181	469%
Operating margin	67%	65%		67%	65%		53%	51%	
Average vacancy rate	5.4%	4.2%	29%	5.4%	4.2%	29%	5.9%	13.4%	-56%
Weighted average number of units	18,898	18,422	3%	18,335	18,335	0%	563	87	547%
Average rental rate per unit per month	\$ 1,250	\$ 1,223	2%	\$ 1,253	\$ 1,223	2%	\$ 1,159	\$ 1,368	-15%
Average operating expense per unit per month	\$ 416	\$ 432	-4%	\$ 412	\$ 431	-4%	\$ 549	\$ 674	-19%

The vacancy rate increased to 5.4% in Q1 2026, from 4.2% in Q1 2025, mainly due to acquisitions of unstabilized assets and a softer rental demand in the Corporation's operating markets. As of December 31, 2025, overall vacancy in Mainstreet's portfolio was at 5.5%, which was composed of 6.3% in Calgary, 6.4% in Edmonton, 5.1% in Saskatoon, 5.7% in Regina and 3.8% in British Columbia.

Despite the vacancy rate increase, the average monthly rental rate increased 2% to \$ 1,250 per unit in Q1 2026, compared with \$1,223 per unit in Q1 2025. Overall rental and ancillary revenue increased 5% to \$70.9 million in Q1 2026 as compared to \$67.6 million in Q1 2025. This was mainly due to the increase in rental rates and the continued growth of the Corporation's portfolio as the average number of units owned by the Corporation increased 3% over the year.

For the same asset properties, which refer to properties owned by the Corporation for the entire twelve-month periods ended December 31, 2025 and 2024, rental and ancillary revenue increased 2% to \$68.9 million in Q1 2026 from \$67.3 million in Q1 2025. The average monthly rental rate increased by 2% to \$1,253 per unit in Q1 2026, from \$1,223 per unit in Q1 2025. The vacancy rate increased to 5.4% in Q1 2026, from 4.2% in Q1 2025, mainly due to a slowdown in demand in the provinces of British Columbia and Alberta.

Mainstreet's overall operating expenses decreased 1% to \$23.6 million in Q1 2026, from \$23.9 million in Q1 2025, mainly due to the reduction in insurance and utilities expenses.

The overall operating expenses on a per unit basis in Q1 2026 decreased by 4%, while those of the same asset properties decreased by 4% as compared to Q1 2025.

As a result, overall net operating income increased 8% to \$47.3 million in Q1 2026, from \$43.7 million in Q1 2025, and net operating margins increased to 67% in Q1 2026, from 65% in Q1 2025.

For the same asset properties, net operating income increased 6% to \$46.3 million in Q1 2026, from \$43.5 million in Q1 2025. The net operating margins increased to 67% in Q1 2026, from 65% in Q1 2025.

## RENTAL OPERATIONS BY PROVINCE

Mainstreet manages and tracks the performance of rental properties in each of its geographic markets.

### BRITISH COLUMBIA

Mainstreet achieved a 7% increase in rental revenue in its British Columbia portfolio in Q1 2026 primarily due to the Corporation's diversification strategy and continued stabilization progress in the province. The Corporation continued its expansion into British Columbia's market in 2025 and Q1 2026, and achieved 4% growth in average unit count in its BC portfolio in Q1 2026. The average vacancy rate increased to 4.1% in Q1 2026 from 2.7% in Q1 2025 due mainly to the acquisition of unstabilized assets in 2025 and slowdown of demand in the province. As a net result, rental revenue per unit increased to \$1,295 per month in Q1 2026 from \$1,255 per month in Q1 2025.

Operating expenses per unit increased 5% to \$370 per month in Q1 2026 compared with \$353 per month in Q1 2025, due mainly to increase in property tax and repair and maintenance expense. As a result, net operating income increased 6%, and net operating margins decreased to 71% in from 72% in Q1 2025.

(000s of dollars except per unit data)

For three months ended December 31,	2025	2024	% change
Rental and ancillary revenue	\$ 16,949	\$ 15,819	7%
Operating expenses	4,846	4,444	9%
Net operating income	\$ 12,103	\$ 11,375	6%
Weighted average number of units	4,362	4,200	4%
Average rent per unit per month	\$ 1,295	\$ 1,255	3%
Operating cost per unit per month	\$ 370	\$ 353	5%
Average vacancy rate	4.1%	2.7%	
Operating margin	71%	72%	

### **ALBERTA**

Mainstreet achieved 3% growth in its Alberta portfolio in Q1 2026, with the weighted average number of rental units growing to 10,447 units, compared to 10,131 units in Q1 2025. The rental income increased by 5% to \$40.2 million in Q1 2026 from \$38.3 million in Q1 2025. The average vacancy rate increased to 6.1% in Q1 2026 from 5.1% in Q1 2025, mainly due to a slowdown in demand for apartment rentals in the province. Rental revenue per unit increased 2% to \$1,282 per month in Q1 2026 from \$1,260 per month in Q1 2025 mainly due to increased rental rates in Q1 2026.

Operating expenses per unit decreased by 6% to \$431 per month in Q1 2026, compared to \$458 per month in Q1 2025, mainly due to lower insurance expense and utility expenses resulting from the elimination of the carbon tax effective April 2025. As a result, net operating income increased by 9% to \$26.7 million in Q1 2026 from \$24.4 million in Q1 2025, and net operating margin increased to 66% in Q1 2026 from 64% in Q1 2025.

(000s of dollars except per unit data)

For three months ended December 31,	2025	2024	% change
Rental and ancillary revenue	\$ 40,171	\$ 38,290	5%
Operating expenses	13,521	13,905	-3%
Net operating income	\$ 26,650	\$ 24,385	9%
Weighted average number of units	10,447	10,131	3%
Average rent per unit per month	\$ 1,282	\$ 1,260	2%
Operating cost per unit per month	\$ 431	\$ 458	-6%
Average vacancy rate	6.1%	5.1%	
Operating margin	66%	64%	

## **SASKATCHEWAN**

Mainstreet achieved a 2% increase in its Saskatchewan portfolio rental revenues in Q1 2026. The average vacancy rate was 5.1% in Q1 2026 compared to 3.3% in Q1 2025. As a result, rental revenue per unit increased 2% to \$1,146 per month in Q1 2026 from \$1,129 per month in Q1 2025.

Operating expenses per unit decreased 6% to \$421 per month in Q1 2026, from \$450 per month in Q1 2025 due mainly to lower insurance expense, repair and maintenance, and utility expenses resulting from the elimination of the carbon tax effective April 2025. As a result, net operating income increased 7% and net operating margins increased to 63% in Q1 2026 from 60% in Q1 2025.

(000s of dollars except per unit data)

For three months ended December 31,	2025	2024	% change
Rental and ancillary revenue	\$ 12,497	\$ 12,304	2%
Operating expenses	4,590	4,906	-6%
Net operating income	\$ 7,907	\$ 7,398	7%
Weighted average number of units	3,635	3,634	0%
Average rent per unit per month	\$ 1,146	\$ 1,129	2%
Operating cost per unit per month	\$ 421	\$ 450	-6%
Average vacancy rate	5.1%	3.3%	
Operating margin	63%	60%	

## **MANITOBA**

Rental revenue in Mainstreet's Manitoba portfolio has increased by 5% in Q1 2026. The overall average vacancy rate in Manitoba decreased to 4.3% in Q1 2026 from 5.6% in Q1 2025. As a result, the rental revenue per unit increased 5% to \$1,041 per month in Q1 2026 compared to \$988 per month in Q1 2025.

Operating expenses per unit decreased to \$515 per month in Q1 2026 compared to \$522 in Q1 2025 due to a decrease in repair and maintenance and utilities expenses, and as a result net operating income increased by 13% to \$ 639,000 in Q1 2026 from \$566,000 in Q1 2025 and net operating margin increased to 51% in Q1 2026 from 47% in Q1 2025.

(000s of dollars except per unit data)

For three months ended December 31,	2025	2024	% change
Rental and ancillary revenue	\$ 1,265	\$ 1,200	5%
Operating expenses	626	634	-1%
Net operating income	\$ 639	\$ 566	13%
Weighted average number of units	405	405	0%
Average rent per unit per month	\$ 1,041	\$ 988	5%
Operating cost per unit per month	\$ 515	\$ 522	-1%
Average vacancy rate	4.3%	5.6%	
Operating margin	51%	47%	

## SUMMARY OF QUARTERLY RESULTS<sup>3</sup>

(000s of dollars except per share amounts)

	Dec. 31, 2025	Sep 30, 2025	Jun 30, 2025	Mar 31, 2025	Dec 31, 2024	Sep 30, 2024	Jun 30, 2024	Mar 31, 2024	Dec. 31 2023
Rental revenue									
British Columbia	\$ 16,660	\$ 16,358	\$ 16,000	\$ 15,824	\$ 15,560	\$ 15,331	\$ 14,405	\$ 13,485	\$ 13,430
Alberta	39,746	39,277	38,899	38,222	37,813	37,166	36,021	34,225	32,509
Saskatchewan	12,332	12,470	12,433	12,220	12,125	11,829	11,223	10,857	10,525
Manitoba	1,097	1,097	1,099	1,054	1,042	1,034	1,040	1,038	992
Total rental revenue	\$ 69,835	\$ 69,202	\$ 68,431	\$ 67,320	\$ 66,540	\$ 65,360	\$ 62,689	\$ 59,965	\$ 57,456
Ancillary revenue	1,047	1,251	1,235	1,240	1,073	1,524	633	1,283	886
Total rental and ancillary revenue	\$ 70,882	\$ 70,453	\$ 69,666	\$ 68,560	\$ 67,613	\$ 66,884	\$ 63,322	\$ 61,248	\$ 58,342
Interest Income	\$ 2,580	\$ 2,621	\$ 1,963	\$ 1,816	\$ 1,149	\$ 788	\$ 1,960	\$ 2,198	\$ 1,778
Change in fair value	\$ 30,287	\$ 80,161	\$ 29,608	\$ 84,432	\$ 40,234	\$ 48,527	\$ 19,540	\$ 20,370	\$ 56,423
<b>Net profit and total comprehensive income</b>	<b>\$ 48,269</b>	<b>\$ 50,462</b>	<b>\$ 46,561</b>	<b>\$ 91,469</b>	<b>\$ 56,232</b>	<b>\$ 113,526</b>	<b>\$ 37,484</b>	<b>\$ 33,610</b>	<b>\$ 68,548</b>
Net profit per share									
– Basic & Diluted	\$ 5.19	\$ 5.42	\$ 5.00	\$ 9.82	\$ 6.03	\$ 12.18	\$ 4.02	\$ 3.61	\$ 7.36
Same assets rental and ancillary revenue									
British Columbia	\$ 16,389	\$ 14,811	\$ 14,584	\$ 14,446	\$ 14,264	\$ 14,362	\$ 13,961	\$ 13,942	\$ 13,477
Alberta	38,773	36,859	36,716	36,603	36,159	35,841	34,776	33,753	32,582
Saskatchewan	12,497	11,624	11,610	11,376	11,316	11,119	10,639	10,398	10,219
Manitoba	1,266	1,274	1,276	1,215	1,200	1,197	1,199	1,213	1,152
Total same assets rental and ancillary revenue	\$ 68,925	\$ 64,568	\$ 64,186	\$ 63,640	\$ 62,939	\$ 62,519	\$ 60,575	\$ 59,306	\$ 57,430
Same assets vacancy rate	5.4%	4.7%	4.9%	4.6%	4.2%	3.4%	2.8%	3.2%	3.3%
Same assets net operating income									
British Columbia	\$ 11,762	\$ 11,996	\$ 10,874	\$ 10,137	\$ 10,340	\$ 11,174	\$ 9,922	\$ 9,905	\$ 9,584
Alberta	25,780	25,344	24,242	22,496	23,011	23,307	21,953	19,883	20,369
Saskatchewan	8,088	7,874	7,682	6,574	6,807	7,345	6,391	5,803	5,998
Manitoba	640	805	774	557	566	837	799	572	644
Total same assets net operating income	\$ 46,270	\$ 46,019	\$ 43,572	\$ 39,764	\$ 40,724	\$ 42,663	\$ 39,065	\$ 36,163	\$ 36,595
Net operating income	\$ 47,299	\$ 49,914	\$ 47,029	\$ 42,715	\$ 43,724	\$ 45,654	\$ 40,453	\$ 37,287	\$ 37,045
Funds from operations of stabilized properties - Non-IFRS measurement (Note 1)	\$ 21,435	\$ 23,575	\$ 20,990	\$ 19,154	\$ 19,528	\$ 20,365	\$ 19,121	\$ 15,993	\$ 15,908
Funds from operations -before current income tax expense - Non-IFRS measurement	\$ 27,259	\$ 30,038	\$ 27,535	\$ 23,604	\$ 25,374	\$ 26,800	\$ 23,479	\$ 20,624	\$ 20,711
Funds from operations -Non-IFRS measurement	\$ 24,641	\$ 26,741	\$ 24,335	\$ 21,974	\$ 23,021	\$ 24,218	\$ 22,128	\$ 19,025	\$ 19,333
Funds from operations of stabilized properties per share - Non-IFRS measurement									
– Basic & Diluted	\$ 2.31	\$ 2.53	\$ 2.25	\$ 2.06	\$ 2.10	\$ 2.19	\$ 2.05	\$ 1.72	\$ 1.71
Funds from operations before current income tax expense per share - Non-IFRS measurement (Note 1)									
– Basic & Diluted	\$ 2.93	\$ 3.22	\$ 2.95	\$ 2.53	\$ 2.72	\$ 2.88	\$ 2.52	\$ 2.21	\$ 2.22
Funds from operations per share - Non-IFRS measurement (Note 1)									
– Basic & Diluted	\$ 2.65	\$ 2.87	\$ 2.61	\$ 2.36	\$ 2.47	\$ 2.60	\$ 2.37	\$ 2.04	\$ 2.07
Average vacancy rate									
British Columbia	4.1%	4.1%	4.2%	3.8%	2.7%	2.0%	1.6%	1.8%	1.5%
Alberta	6.1%	5.9%	6.1%	5.3%	5.1%	4.1%	3.1%	3.3%	3.7%
Saskatchewan	5.1%	3.8%	2.9%	3.5%	3.3%	2.9%	3.0%	4.3%	3.3%
Manitoba	4.3%	2.3%	2.3%	4.4%	5.6%	5.8%	4.6%	4.3%	8.4%
Total average vacancy rate	5.4%	5.0%	5.0%	4.6%	4.2%	3.4%	2.8%	3.2%	3.3%

### Highlights of the Corporation's financial results for the first quarter ended December 31, 2025:

- Total rental revenue increased to \$69.8 million, compared to \$69.2 million in Q4 2025 and \$66.5 million in Q1 2025.
- Rental and ancillary revenue increased to \$70.9 million, compared to \$70.5 million in Q4 2025 and \$67.6 million in Q1 2025.
- Profit from operations decreased to \$48.3 million, compared to \$50.5 million in Q4 2025, and decreased compared to \$56.2 million in Q1 2025.
- Average vacancy rate for the quarter was 5.4%, compared with 5.0% in Q4 2025 and 4.2% in Q1 2025.
- Change in fair value for the quarter was a gain of \$30.3 million, compared to a gain of \$80.2 million in Q4 2025 and a gain of \$40.2 million in Q1 2025.
- Net operating income for the quarter was \$47.3 million, a decrease of 5% from \$49.9 million in Q4 2025 but a 8% increase from \$43.7 million in Q1 2025.
- Mainstreet's same asset vacancy rate was 5.4% in Q1 2026, an increase from 4.7% in Q4 2025 and an increase from 4.2% in Q1 2025. Same asset revenues were \$68.9 million in Q1 2026, an increase from \$64.6 million in Q4 2025 and \$62.9 million in Q1 2025.
- Net operating income on a same asset basis for the quarter was \$46.3 million, a 1% increase from \$46.0 million in Q4 2025 and a 14% increase from \$40.7 million in Q1 2025.
- FFO for the quarter were \$24.6 million, a 8% decrease from \$26.7 million in Q4 2025 and a 7% increase from \$23.0 million in Q1 2025. See "Non-IFRS Measures"
- FFO related to stabilized properties were \$21.4 million in Q1 2026, a 9% decrease from \$23.6 million in Q4 2025 and a 10% increase from \$19.5 million in Q1 2025. See "Non-IFRS Measures"

### Discussion of the Corporation's first quarter ended December 31, 2025:

The changes in financial results for Q1 2026 are primarily attributable to the increases in vacancy rates in certain markets, rental rates across operating markets, interest rates, and variations in utility rates and vacancy resulting from renovations to certain properties.

The Corporation's revenues and operations are not materially impacted by seasonality; however, Mainstreet tends to see higher operating costs in the first and second quarters due to higher utility expenses in the winter seasons.

### STABILIZED PROPERTIES

The Corporation focuses on the acquisition of underperforming properties, renovating them and repositioning the renovated properties in the market at current market rents. Underperforming properties have typically been poorly managed, with substantial deferred maintenance and rents that are often well below current market rental rates.

The Corporation refers to such underperforming properties acquired as "unstabilized properties"; and to the process of renovating and repositioning those acquired unstabilized properties as the "stabilization process". After completion of the stabilization process, such properties are referred to as "stabilized properties". The period of time required for the completion of renovations and repositioning of renovated properties at current market rents depends on the condition of the properties acquired, the amount of renovation work required to bring the property up to Mainstreet's standards and the applicability of rent control legislation to those properties, according to the provinces in which they are acquired.

Based upon the Corporation's past experience, the average period required for the stabilization process is approximately two years in provinces without statutory rent controls, such as the provinces of Alberta and Saskatchewan. In British Columbia and Manitoba, due to applicable statutory rent controls, the allowable annual rent increase for existing tenants is determined by the Tenancy Board of the province of British Columbia and Residential Tenancies Branch of the province of Manitoba (thereby potentially decreasing tenant turnover rate and delaying rent increases to current market levels). For this reason, past experience suggests the average stabilization process in British Columbia is approximately three years.

As of December 31, 2025, 445 properties (16,768 units) out of 498 properties (19,097 units) were stabilized. The following table summarizes the change of the Corporation's stabilized and unstabilized units since the beginning of fiscal year 2026. The portfolio includes 2,329 unstabilized units with an aggregate fair value of \$335 million.

These properties are initially measured at cost, and subsequently measured at cost plus capital expenditures as a proxy to fair value until stabilized.

	Oct. 1, 2025	%	Acquisition/ Creation	Disposal	Number of units stabilized	Sept. 30, 2025	%
Stabilized Units	16,496	88%	-	-	272	16,768	88%
Unstabilized Units	2,253	12%	348	-	(272)	2,329	12%
Total Investment Properties Units	18,749	100%	348	-	-	19,097	100%

The following table summarizes the Corporation's stabilization progress since the beginning of fiscal year 2026.

	Oct. 1, 2025	No. of units stabilized during the period	No. of Unstabilized units acquired/ created during the period	Dec. 31, 2025
Numbers of unstabilized units held for renovation	2,253	(272)	348	2,329
<b>Number of months</b>				
Average time spent on stabilization	23	26	1	20
Estimated remaining time for stabilization	13	-	26	10

During the three months ended December 31, 2025, the Corporation acquired the following unstablized units: 153 in Calgary, Alberta; 120 in Edmonton, Alberta; 75 in Surrey, British Columbia; Some acquired assets require substantial renovation and have rental rates considered well below market for stabilized units. The Corporation stabilized 272 units in Q1 2026, meaning that renovation work has been substantially completed, resulting in rent increases to or near current market levels.

## FUNDS FROM OPERATIONS OF STABILIZED PROPERTIES

For Q1 2026, FFO of Mainstreet's stabilized property portfolio amounted to \$21.4 million (\$2.31 per basic share and per fully diluted share). See "Non-IFRS Measures".

(000s of dollars except per share amounts)

For three months ended December 31, 2025	Stabilized properties	Non-stabilized properties	Total
Rental and ancillary rental income	\$ 63,478	\$ 7,404	\$ 70,882
Property operating expenses	20,711	2,872	23,583
<b>Net operating income</b>	<b>\$ 42,767</b>	<b>\$ 4,532</b>	<b>\$ 47,299</b>
Operating margin	67.3%	61.2%	66.7%
Vacancy rate	5.5%	4.9%	5.4%
Interest income	\$ (2,289)	\$ (291)	\$ (2,580)
General & administrative expenses	4,508	574	5,082
Financing cost	16,754	744	17,498
Depreciation (computer and vehicle)	36	4	40
Current income tax expense	2,323	295	2,618
Funds from operations - Non-IFRS measurement	\$ 21,435	\$ 3,206	\$ 24,641
Depreciation (exclude computer and vehicle)			\$ 98
Change in Fair Value			30,287
Gain on disposal			-
Deferred income tax expense			6,561
<b>Net profit and total comprehensive income</b>			<b>\$ 48,269</b>
Funds from operations per share - Non-IFRS measurement			
Funds from operations per share			
- basic & diluted	\$ 2.31	\$ 0.34	\$ 2.65
Weighted average number of shares			
- basic & diluted			9,304,617

For three months ended December 31, 2024	Stabilized properties	Non-stabilized properties	Total
Rental and ancillary rental income	\$ 59,239	\$ 8,374	\$ 67,613
Property operating expenses	20,709	3,180	23,889
<b>Net operating income</b>	<b>\$ 38,530</b>	<b>\$ 5,194</b>	<b>\$ 43,724</b>
Operating margin	65.0%	62.0%	64.7%
Vacancy rate	4.2%	4.2%	4.2%
Interest income	\$ (998)	\$ (151)	\$ (1,149)
General & administrative expenses	3,831	602	4,433
Financing cost	14,082	934	15,016
Depreciation (computer and vehicle)	43	7	50
Current income tax expense	2,044	309	2,353
Funds from operations - Non-IFRS measurement	\$ 19,528	\$ 3,493	\$ 23,021
Depreciation			\$ 101
Fair Value Gain			40,234
Gain on disposal			(56)
Deferred income tax expense			6,866
<b>Net profit and total comprehensive income</b>			<b>\$ 56,232</b>
Funds from operations per share - Non-IFRS measurement			
Funds from operations per share			
- basic & diluted	\$ 2.10	\$ 0.37	\$ 2.47
Weighted average number of shares			
- basic & diluted			9,318,818

In Q1 2026, FFO of the stabilized property portfolio increased 10% to \$21.4 million as compared to \$19.5 million in Q1 2025, while the number of stabilized units increased 5% to 16,768 units as of December 31, 2025 compared to 15,947 units as of December 31, 2024. The increase in FFO for stabilized properties was due to the improved vacancy rates and increased rental rates during the year.

(000's of dollars)

For three months ended December 31,	2025	2024	% change
FFO of stabilized properties (Note 3)	\$ 21,435	\$ 19,528	10%
Number of stabilized units	16,768	15,947	5%

<sup>3</sup> See "Non-IFRS Measures" and Note (1) to the table titled "Summary of Financial Results" for additional information regarding FFO and a reconciliation of FFO to net profit, the most directly comparable IFRS measurement.

## LIQUIDITY & CAPITAL RESOURCES

Access to liquidity is important as it allows the Corporation to implement its overall strategy. Liquidity is an important measure of the availability of sufficient cash to fund ongoing business activities and capital and liability commitments. Liquidity is defined to include cash and cash equivalents on hand plus estimated new financings of clear title assets and up-financings of maturing mortgages, assuming current lending criteria are not materially changed, plus the available credit Mainstreet has access to under its approved line of credit. Mainstreet estimates it will have access to approximately \$818 million<sup>3</sup> in available liquidity in 2026, which management believes is sufficient for its operations.

Inflation and increasing interest rates have magnified the importance of liquidity in recent years. Five-year CMHC-insured mortgage rates dropped from a peak of 4.5% at the end of FY2023 to around 3.5% in Q1 2026. The Corporation will continue to cautiously monitor interest rate trends and will consider the same in making decisions when its mortgages mature and are renewed.

<sup>3</sup> Including \$148 million cash-on-hand, \$535 million estimated funds that may be available through financing of maturing mortgages in 2026 and clear-titled assets after stabilization, and a \$135 million line of credit.

Other circumstances that may affect the Corporation's liquidity include the Corporation's share price, general economic conditions and the corresponding changes to the vacancy rates. See section titled "Risk Assessment and Management" in this MD&A and the AIF for further discussion regarding the Corporation's share price risk, general economic condition risk and vacancy rate risk

#### ***Working Capital Requirement***

Mainstreet requires sufficient working capital to cover day-to-day operating and mortgage expenses as well as income tax payments. In Q1 2026, after payments of all required expenses, the Corporation generated funds from operations of \$24.6 million.

Management expects funds generated from operations will continue to grow in the long term when more units are renovated and reintroduced to the market at higher rental rates, and Management believes that these funds should be sufficient to meet the Corporation's working capital requirements on a year-to-year basis going forward. As of December 31, 2025, potential working capital deficiency is being managed through the available liquidity under banking facilities as well as the ongoing financing of mortgages payable, which is discussed and analyzed in the session entitled "Financing" below.

#### ***Other Capital Requirements***

Mainstreet also needs sufficient capital to finance continued growth and capital improvement. In Q1 2026, the Corporation spent approximately \$ 79.2 million on acquisitions and capital improvements. Management expects the following capital resources to be sufficient to meet the capital requirements on a year-to-year basis.

## **FINANCING**

Debt financing after property stabilization and maturity of initial loans is a cornerstone of Mainstreet's business strategy. Management believes this unlocks the value added through stabilization and liberates capital for future growth.

Management also believes this mitigates the risk of anticipated interest rate hikes and minimizes the costs of borrowing. Mainstreet continually refinances as much floating and maturing debt as possible into long-term debt, primarily through CMHC-insured mortgages.

In Q1 2026, the Corporation repaid maturing mortgages of \$116 million.

Five-year CMHC-insured mortgage rates dropped from a peak of 4.5% at the end of FY2023 to around 3.5% in Q1 2026. The Corporation will continue to cautiously monitor interest rate trends and will need to consider the same in making decisions when its mortgages mature and need to be renewed.

As of December 31, 2025, the Corporation owned title to 96 clear title properties and development lots having an aggregate fair value of approximately \$606 million.

High commodity prices, economic uncertainty and global supply chain constraints pushed inflation up over the past few years, although inflation rates have decreased recently compared to prior years, with the consumer price index (CPI) being 2.4% in December 2025. In response the Bank of Canada had significantly increased interest rates, and they remained at such higher rate for the last few years. Although the Bank of Canada has slowly decreased the interest rates over the past year, it remains unclear if there will be further decreases in the interest rates and the time frame over which such decreases may occur. Mainstreet has attempted to manage the risk of continuing inflation and the correlated risk in interest rates continuing to decrease by locking its debt into modest to long-term maturities.

If required, Mainstreet believes it could raise additional capital funds through mortgage financing at competitive rates under which these clear title properties would be pledged as collateral.

The Corporation's policy for capital risk management is to keep a debt-to-fair value of investment properties ratio under 70%. The current ratio is approximately 43%, which Management believes leaves considerable room to raise additional funds from refinancing if the need arises.

## BANKING FACILITY

Effective January 2014, the Corporation was granted a banking facility to a maximum of \$85 million with a syndicate of chartered financial institutions. The facility is secured by a floating charge against the Corporation's assets and carries an interest rate of prime plus 0.95%. The facility requires monthly interest payments and is renewable every three years subject to the mutual agreement of the lenders and the Corporation. The Corporation has extended the maturity date to December 1, 2028, and the available borrowing capacity increased from \$85 million to \$90 million, providing additional financial flexibility. As at December 31, 2025, the Corporation has drawn \$Nil (September 30, 2025 - \$Nil) against this credit facility.

Additionally, the Corporation has entered into a \$45 million revolving credit facility with a third-party financial institution, which carries an interest rate equal to the prime rate. As at December 31, 2025, the Corporation has drawn \$Nil (September 30, 2025 - \$Nil) against this credit facility.

Both facilities contain financial covenants to maintain an overall funded debt to gross book value ratio of not more than 65% and debt service ratio of not less than 1.2. As of December 31, 2025, the Corporation's overall funded debt to gross book value ratio and debt service coverage ratio are 43% and 2.06, respectively.

## CONTRACTUAL OBLIGATIONS

As of December 31, 2025, the Corporation had the following contractual obligations, which are anticipated to be met using the existing revolving credit facility, funds from operations and proceeds from the refinancing of maturing and floating mortgage loans.

## PAYMENTS DUE BY PERIOD

Principal payments required to retire the mortgage obligations as of December 31, 2025 are as follows:

(000s of dollars)

Years ending September 30,	Amount
2026	\$ 155,493
2027	95,353
2028	143,514
2029	485,959
2030	519,939
Subsequent	446,020
	1,846,278
Deferred financing cost	(41,066)
	\$ 1,805,212

## LONG-TERM DEBT

(000s of dollars)

	Amount	% of Debt	Average interest rate (%)
Fixed rate debt			
– CMHC-insured	\$ 1,846,278	100%	3.12%
– non-CMHC-insured	-	-	-
Total debt	1,846,278	100%	3.12%
Deferred financing costs	(41,066)		
	\$ 1,805,212		

Mainstreet's long-term debt consists of low-rate, fixed-term mortgage financing. All individual mortgages are secured with their respective real estate assets. Based largely on the fair value of properties, Management believes this financing reflects the strength of its property portfolio. The maturity dates for this debt are staggered to mitigate overall interest rate risk.

As of December 31, 2025, the total mortgages payable was \$1,805 million compared to \$1,917 million on September 30, 2025, a decrease resulting from repayment of maturing mortgage loans during the quarter ended December 31, 2025.

As of December 31, 2025, Management believes the Corporation's financial position to be stable, with overall mortgage levels reported at 43% of the fair value of investment properties. 100% of the Corporation's mortgage portfolio was CMHC-insured, providing Mainstreet with what management believes are interest rates lower than those available through conventional financing.

To maintain cost-effectiveness and flexibility of capital, Mainstreet continually monitors short-term and long-term interest rates. When doing so is expected to provide a benefit, the Corporation intends to convert short-term floating-rate debt to long-term, CMHC-insured fixed-rate debt.

## MORTGAGE MATURITY SCHEDULE

(000s of dollars)

Maturing during the following financial year end	Balance maturing	% of debt maturing	Weighted average rate on expiry (%)
2026	137,390	7.4%	2.26%
2027	72,660	3.9%	3.14%
2028	123,531	6.7%	3.64%
2029	483,794	26.2%	3.97%
2030	541,880	29.3%	2.96%
Subsequent	487,023	26.4%	2.56%
	\$ 1,846,278	100.0%	3.12%

The average maturing term of mortgage loans is 4.57 years as of December 31, 2025, compared to 4.83 years as of December 31, 2024.

## INTERNAL CONTROLS

Disclosure controls and procedures ("DC&P") are designed to provide reasonable assurance that information required to be disclosed by the Corporation in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation. DC&P are also designed to include controls and procedures designed to ensure that information required to be disclosed by the Corporation in its annual filings, interim filings or other reports filed or submitted under securities legislation is accumulated and communicated to the Corporation's Management, including its certifying officers, as appropriate to allow timely decisions regarding required disclosure.

The preparation of this information is supported by an internal control and procedure framework designed by Management to provide reasonable assurances regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS Accounting Standards. The control and procedure framework related to the Corporation's Internal Control over Financial Reporting ("ICFR") and DC&P were designed in accordance with Risk Management and Governance – Guidance on Control, published by the Canadian Institute of Chartered Accountants and the requirements of National Instrument 52-109 of the Canadian Securities Administrators entitled, "Certification of Disclosure in Issuer's Annual and Interim Filings."

As at December 31, 2025, Mainstreet has confirmed that it has designed DC&P to provide reasonable assurance that information required to be disclosed by Mainstreet in its annual filings, interim filings, or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation and includes controls and procedures designed to ensure that information required to be disclosed by Mainstreet in its annual filings, interim filings or other reports filed or submitted under securities legislation is accumulated and communicated to Mainstreet's management, including its certifying officer, as appropriate to allow timely decisions regarding required disclosure. No changes were made to the Corporation's DC&P during the quarter ended December 31, 2025.

As at December 31, 2025, Mainstreet confirmed it had designed its ICFR to provide reasonable assurances regarding the reliability of the financial reporting and the preparation of financial statements and information for external purposes in accordance with IFRS Accounting Standards and that the ICFR operated effectively throughout the reported period. The Corporation may, from time to time, make changes aimed at enhancing its effectiveness and ensuring that these systems evolve with the Corporation's business. There were no changes in the Corporation's ICFR during the quarter ended December 31, 2025, which have materially affected, or are reasonably likely to materially affect, the Corporation's ICFR.

## FINANCIAL INSTRUMENTS & RISK MANAGEMENT

### *Fair value of financial assets and liabilities*

The Corporation's financial assets and liabilities comprise restricted cash, cash and cash equivalents, trade and other receivables, mortgages payable, trade and other payables, and refundable security deposits.

Fair values of financial assets and liabilities, summarized information related to risk management positions, and discussion of risks associated with financial assets and liabilities are presented as follows.

The fair values of restricted cash, cash and cash equivalents, trade and other receivables, trade and other payables, and refundable security deposits approximate their carrying amounts due to the short-term maturity of those instruments. See the "Key accounting estimates and assumptions" section below for further discussion on the assumptions made in determining the fair value of the Corporation's financial assets.

The fair values of mortgages receivable and payable are determined using the current market interest rates as discount rates, the net present value of principal balances and future cash flows over the terms of the mortgages. In identifying the appropriate level of fair value, the Corporation performs a detailed analysis of financial assets and liabilities. The inputs used to measure fair value determine different levels of the fair value hierarchy categorized as follows:

- Level 1: Values based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities;
- Level 2: Values based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability; and
- Level 3: Values based on valuation techniques for which any significant input is not based on observable market data.

The fair values of financial assets and liabilities were as follows:

(000s of dollars)

		December 31, 2025		September 30, 2025	
		Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets:</b>					
Restricted cash	Level 2	\$ 6,947	\$ 6,947	\$ 6,834	\$ 6,834
Cash and cash equivalents	Level 2	147,620	147,620	314,550	314,550
Trade and other receivables	Level 2	1,909	1,909	5,482	5,482
<b>Financial liabilities:</b>					
Mortgages payable	Level 2	1,805,212	1,779,909	1,916,859	1,893,230
Trade and other payables	Level 2	17,195	17,195	14,265	14,265
Refundable security deposits	Level 2	\$ 9,335	\$ 9,335	\$ 9,197	\$ 9,197

\* Refundable security deposits for Alberta, Manitoba and Saskatchewan are considered as restricted cash as they are held in trust bank accounts and subject to the contingent rights of third parties.

The Corporation's non-financial assets comprise investment properties. The fair values of non-financial assets were as follows:

(000s of dollars)

		December 31, 2025		September 30, 2025	
		Carrying amount	Fair value	Carrying amount	Fair value
<b>Non-financial assets:</b>					
Investment properties	Level 3	\$ 3,839,952	\$ 3,839,952	\$ 3,730,534	\$ 3,730,534

See also the Notes to the Corporation's audited consolidated financial statements for the fiscal years ended September 30, 2025 and 2024 (the "annual financial statements") and the Notes to the Corporation's interim periods ended December 31, 2025 and 2024 for additional information regarding financial assets and the risks associated therewith.

### Risk Associated with Financial Assets & Liabilities

The Corporation is exposed to risks arising from its financial assets and liabilities. These include market risk related to interest rates, credit risk and liquidity risk. For detailed explanations of these risks and how such risks are managed, refer to the section entitled "Risk Assessment and Management" in this MD&A.

## SHARE CAPITAL

### Authorized:

Unlimited number of common voting shares with no par value

Unlimited number of preferred shares with no par value

The Corporation has no outstanding or issued preferred shares.

The issued, outstanding and fully paid shares of the Corporation are:

	Three months ended December 31, 2025		Year ended September 30, 2025	
	Number of common shares	Amount	Number of common shares	Amount
Issued and outstanding, -beginning of the period	9,309,718	\$ 26,393	9,318,818	\$ 26,419
Shares purchased for cancellation	(5,400)	(15)	(9,100)	(26)
Issued and outstanding, -end of the period	9,304,318	\$ 26,378	9,309,718	\$ 26,393

All common shares shall have an equal right to dividends.

### NORMAL COURSE ISSUER BID

On May 30, 2025, Mainstreet announced that it had obtained approval from the Toronto Stock Exchange ("TSX") to repurchase up to 475,359 common shares of the Corporation under a Normal Course Issuer Bid ("NCIB") commencing June 3, 2025. The current NCIB expires on June 2, 2026. The Corporation's previous NCIB expired on June 2, 2025.

During the three months ended December 31, 2025 and 2024, the Corporation purchased and cancelled 5,400 (2024 – Nil) common shares at an average price of \$185.66 (2024 – Nil) respectively, per common share under its NCIB.

From time to time the market price of the common shares may not reflect their underlying value, and in such circumstances, Management believes that the acquisition of its common shares for cancellation is in the best interest of Mainstreet. The acquisition returns capital to shareholders in a tax-efficient manner that is accretive to net asset value. Mainstreet will continue to assess on an ongoing basis whether purchases of its common shares under the NCIB are warranted.

## **SHAREHOLDER RIGHTS PLAN**

The Corporation is party to a shareholder rights plan ("Rights Plan") which was most recently amended and renewed by the shareholders of the Corporation on March 6, 2025.

A complete copy of the Rights Plan as amended and renewed, including the specific provisions thereof, is available under the Corporation's profile filed on SEDAR+.

## **STOCK OPTIONS**

The Corporation has no issued and outstanding stock options. Since March 24, 2017, the Corporation was unable to grant any further options under the Corporation's prior stock option plan. Upon the expiration or exercise of all remaining issued and outstanding stock options under the Corporation's prior stock option plan, the plan expired in accordance with the terms thereof. The Corporation has not adopted a new stock option plan at this time.

## **Key accounting estimates and assumptions**

The following are the key accounting estimates and assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year:

- i) Significant estimates used in determining the fair value of investment properties include capitalization rates, market rent, vacancy rate, net operating income and operating expenses. A change to any one of these inputs could significantly alter the fair value of an investment property. Please refer to Note 3 to the interim condensed consolidated financial statements for a sensitivity analysis;
- ii) Significant estimates used in determining the fair value of financial instruments include the discount rate used to discount the future cash flows of mortgages for similar loans with similar credit ratings and the same maturities. Please refer to Note 12 of the interim condensed consolidated financial statements;
- iii) Allocation of purchase cost in the acquisition of investment properties is based on fair value and market driven information;
- iv) Allocation of purchase cost in the acquisition of property and equipment into different components, estimation of useful life and impairment, are based on fair value and market driven information; and
- v) The future income tax rate used to arrive at future income tax balances.

Actual results could differ from estimates.

## **NEW ACCOUNTING STANDARDS AND CHANGES IN ACCOUNTING STANDARDS**

### **IFRS 18, Presentation and Disclosure in Financial Statements**

In April 2024, IFRS 18, "Presentation and Disclosure in Financial Statements" was issued to enhance comparability of the financial performance among similar entities. The standard, which replaces IAS 1, "Presentation of Financial Statements", affects the presentation of primary financial statements and notes, including the statement of earnings where companies will be required to present separate categories of income and expenses for operating, investing, and financing activities, along with prescribed subtotals for each new category. The standard will also require management-defined performance measures to be explained and disclosed in a separate note within the consolidated financial statements.

The standard is effective for annual reporting periods beginning on or after January 1, 2027, including interim financial statements, and requires retrospective application. The Corporation is currently assessing the impact of the new standard.

## **Amendments to IFRS and IFRS 7**

In May 2024, amendments to IFRS 9, “Financial Instruments” and IFRS 7, “Financial Instruments: Disclosures” were issued. These amendments clarify the timing of recognition and derecognition of a financial asset or financial liability, including specifying that a financial liability is derecognized on the settlement date. Further, the amendments introduce an accounting policy choice to derecognize financial liabilities settled through an electronic payment system before the settlement date, provided certain conditions are met. In addition, the amendments clarify the classification of financial assets with features linked to environmental, social and corporate governance. Additional disclosure requirements have been introduced for financial instruments with contingent features and investments in equity instruments classified at fair value through other comprehensive income.

These amendments are effective for annual reporting periods beginning on or after January 1, 2026. Early adoption is permitted, with an option to early adopt only the amendments related to the classification of financial assets. The adoption is not expected to have a material impact on the Corporation’s consolidated financial statements.

## **Transactions with Related Parties**

- a) The Corporation’s President and Chief Executive Officer (the “CEO”) is paid a commission at commercial rates in his capacity as a licensed broker for certain property transactions conducted by the Corporation in its normal course of business. Commissions are determined on an exchange value basis. Except in very limited circumstances, these commissions are paid by the selling third party or third parties to the transaction. The commissions received by the President and Chief Executive Officer during the three months ended December 31, 2025, amounted to \$131,588 (2024 – \$11,188).

These commissions form part of the CEO’s annual compensation. Each year, the CEO is entitled to receive an annual performance bonus based upon pre-determined performance goals and discretionary bonus amounts determined by the Corporation’s Board of Directors. In making such determination, the Board of Directors takes in consideration the amount of commissions paid to the CEO during each year, such that once determined, that portion of the annual performance bonus paid in cash to the CEO by the Corporation amounts to the difference between the amount of the CEO’s annual performance bonus determined by the Board of Directors, if any, less the amount of commissions paid to the CEO during that year.

As a result, the actual portion of the discretionary bonus, if any, paid by the Corporation each year to the CEO will be reduced by the amount of third-party paid commissions to the CEO during that year

- b) The Corporation paid legal and professional fees and reimbursements for the three months ended December 31, 2025, amounting to \$96,049 (2024 - \$73,059) to WBA Law LLP of which a director and officer of the Corporation is a Senior Associate. As at December 31, 2025, the amounts payable to the law firm were \$Nil (September 30, 2025 – \$Nil). These fees were incurred at amounts which, in management’s opinion, approximate the fair market value that would be incurred by WBA Law LLP.

## **Off-Balance Sheet Arrangements**

The Corporation does not have any off-balance sheet arrangements as at December 31, 2025, and no off-balance sheet arrangements were made during Q1 2026.

## **Subsequent Events**

Subsequent to the quarter-ended December 31, 2025, the Corporation purchased and cancelled 6,400 common shares at an average price of \$179.62 per common share under its NCIB.

## **Risk Assessment and Management**

The following section describes certain material risks that could affect the Corporation. Please see “Risk Factors” in the AIF for a more comprehensive list of the risks which affect the Corporation and its business, which is available on the Corporation’s issuer profile on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca). The following discussion of risk, and the disclosure in the AIF, do not include all possible risks as there may be other risks of which the Corporation is currently unaware.

## **Economic Uncertainty**

Any worldwide or regional economic slowdown, capital market uncertainty and international political, trade or credit crisis or uncertainty could adversely impact the business and the future profitability of the Corporation, including changes in trade policies and tensions, the imposition of tariffs and/or trade barriers and the economic impacts, volatility and uncertainty resulting therefrom.

During any period of economic uncertainty tenants may experience financial difficulty and may default in payment of rent or possibly look for less expensive accommodations thereby having a corresponding longer-term impact on rental and vacancy rates. In addition, Mainstreet's ability to obtain financing or renegotiate its line of credit financing may be negatively affected.

In addition, various geopolitical conflicts have further contributed to global economic uncertainty, including disruptions to the global supply chain and increased prices for energy and other goods, resulting in increasing inflation. Economic actions taken by foreign governments, such as the imposition of new tariffs on Canadian products, could negatively affect the Canadian economy (including Western Canada where the Corporation operates) and result in an adverse impact on the Corporation.

A decrease in Western Canada's economic growth rate may result in a tempering of housing and rental demand and a decline in net migration with a corresponding impact on the Corporation's rental and occupancy levels. Another unknown is the impact of various recently enacted or pending government initiatives, including increases to operating costs resulting from carbon tax legislation, and the implementation of new climate change plans at both the provincial and federal government levels.

## **Interest Rate Risk**

The Corporation is exposed to interest rate risk to the extent of any upward or downward revision in prime lending rates. Increases in interest rates and sustained higher interest rates have the potential to adversely affect the profitability of the Corporation. The Corporation attempts to mitigate this risk by staggering the maturity dates for its mortgages. The majority of Mainstreet's mortgages and fixed-rate mortgage financings are insured by Canada Mortgage and Housing Corporation under the National Housing Association mortgage program. This added level of insurance offered to lenders allows the Corporation to receive the best possible financing and interest rates, and significantly reduces the potential for lenders to call loans prematurely.

Five-year CMHC-insured mortgage rates dropped from a peak of 4.5% at the end of FY2023 to around 3.5% in Q1 2026. The Corporation will continue to cautiously monitor this trend in interest rates and will consider the same in making decisions when its mortgages mature and need to be renewed.

## **Vacancy Risk**

The Corporation is subject to tenant vacancy risk when, in some markets and under certain economic conditions, housing/condominiums are affordable, financing is readily available and interest rates are low, making it easier for renters to become homebuyers. This increases vacancy rates and decreases rental revenue cash flow.

Vacancy rates can also be affected negatively by the increased supply of multi-family units in the Corporation's core markets. Numerous other residential developers and apartment owners compete for potential tenants. Although it is Mainstreet's strategy to own multi-family residential properties in premier locations in each market in which it operates, some of the apartments or its competitors may be newer, better located or offer lower rents. In addition, an increase in alternative housing could have a material adverse effect on the Corporation's ability to lease units and in the rents charged and could adversely affect the Corporation's revenues and ability to meet its obligations. Further, changes in provincial migration rates, or changes to Canada's policies related to immigration and foreign students may have negative results on vacancy rates.

Accordingly, the Corporation's performance will always be affected by the supply and demand for multi-family rental real estate in Western Canada. The potential for reduced rental revenue exists in the event that Mainstreet is not able to lease its properties at a high level of occupancy, or in the event of a downturn in the economy, which could result in lower rents or higher vacancy rates. Mainstreet has minimized these risks by:

- attempting to increase customer satisfaction;
- diversifying its portfolio across Western Canada, thus lowering its exposure to regional economic swings;
- acquiring properties only in desirable locations, where vacancy rates for properties are higher than city-wide averages but can be reduced by repositioning the properties through better management and selective upgrades;
- holding a balanced portfolio which includes a variety of multi-family building types including high-rise, townhouse, garden and walk-ups, each with its own market niche;
- maintaining a wide variety of suites, including bachelor suites, one-, two- and three-bedroom units;
- building a broad and varied customer base, thereby avoiding economic dependence on larger scale tenants;
- focusing on affordable multi-family housing, which is considered a stable commodity;
- advertising and offering competitive market pricing to attract new tenants;
- developing a specific rental program characterized by rental adjustments that are the result of enhanced services and superior product; and
- developing regional management teams with significant experience in the local marketplace, and combining this experience with its existing operations and management expertise.

### **Cyber Security Risk**

Cyber security has become an increasingly important issue for corporations and businesses. A cyber incident is considered to be any adverse event that threatens the confidentiality, integrity or availability of the Corporation's information resources. More specifically, a cyber incident is an intentional attack or an unintentional event which can include gaining unauthorized access to information systems to disrupt business operations, corrupt data or steal confidential information. As Mainstreet's reliance on technology has increased, so have the risks posed to its systems. Such an attack could compromise Mainstreet, its employees and tenants' confidential information, and third parties with whom Mainstreet interacts and may result in negative consequences, including remediation costs, loss of revenue, data corruption, additional regulatory scrutiny, litigation and reputational damages. As a result, Mainstreet has implemented processes, procedures and controls to help mitigate these cyber security risks, but these measures do not guarantee that a cyber incident can be totally avoided, and that the Corporation's business and financial condition will not be negatively impacted by such an incident. The significance of any event is difficult to quantify but may, in certain circumstances, be material. The growing use of artificial intelligence ("AI") tools may also increase the risk of future cyberattacks or data breaches, as AI can enable more automated and sophisticated attacks. In addition, the rapid evolution of AI and related technologies may introduce new risks requiring ongoing investment and oversight. Mainstreet's integration of AI into its systems could expose it to potential inaccuracies, biases, or regulatory challenges, which may adversely affect its business, financial condition, and operations.

## **Risks of Real Estate Property Ownership**

Real estate investments and projects are, generally, subject to numerous risks depending on the nature and location of the property that can affect the attractiveness and saleability of real estate assets to potential purchasers or other investors, or the owner's use of such real estate assets, all of which are beyond the control of the Corporation. Such risks include:

- the highly competitive nature of the real estate industry;
- changes in general economic conditions (such as the availability and cost of the property or widespread fluctuations in adjacent property values);
- changes in general or local conditions (such as the supply of competing real estate assets or the possibility of competitive overbuilding or the inability to obtain full occupancy or other usage of any real estate assets);
- governmental regulation, rules or policies (such as increased taxation on the sale of or profits from real estate property, environmental legislation or municipal approvals for usage, development or subdivision);
- Certain significant expenditures, including property taxes, utilities, maintenance costs, mortgage payments, insurance costs and related charges, must be made regardless of whether or not a real estate asset is producing sufficient income to service these expenses; and
- changes in costs or operating expenses anticipated for real estate assets.

Each segment in the real estate industry is capital intensive and is typically sensitive to interest rates. Any proceeds generated by the sale of real estate assets depend upon general economic conditions and, accordingly, the ability to repay its financing may be affected by changes in those conditions. The Corporation will be required to make certain significant expenditures in respect of its business including, but not limited to, the payment of property taxes, mortgage payments, property management costs, insurance costs and related charges which must be made regardless of whether real estate assets are producing sufficient income to service such expenses. If the Corporation is unable or unwilling to meet the payment obligations on such loans, losses could be sustained as a result of the exercise by the lenders of their rights of foreclosure or sale. As a result, the Corporation's ability to make interest payments or distributions of cash could be adversely affected.

In addition, real estate property investments are relatively illiquid. This illiquidity will tend to limit the ability of the Corporation to vary its property portfolio promptly in response to changes in economic or investment conditions. If the Corporation were required to quickly liquidate its assets, there is risk that the Corporation would realize sale proceeds of less than the stated value of the properties of the Corporation. The Corporation's property portfolio is concentrated in British Columbia, Alberta, Saskatchewan and Manitoba. As a result, economic and real estate conditions in Western Canada will significantly affect the Corporation's revenues and the value of its properties.

## **Renovation Risks**

The Corporation is subject to the financial risk of having unoccupied units during extended periods of renovations. During renovations, these properties are unavailable for occupancy and do not generate income. Certain significant expenditures, including property taxes, maintenance costs, interest payments, insurance costs and related charges must be made throughout the period of ownership of real estate property regardless of whether the property is producing revenue. Delays in the renovation of a building or individual apartment units as a result of labour and material shortages and similar risks, could delay the renting of such building or units resulting in an increased period of time where the building is not producing revenue or produces less revenue than a fully-tenanted building. As the Corporation intends to source labour from other countries and renovation supplies directly from manufacturers in China and elsewhere, the Corporation will be subject to related immigration expenses, possible changes in laws related to the use of migrant or immigrant labour, shipping risks and delays, currency fluctuations and trade policies, including changes in, or the imposition of tariffs and/or trade barriers, all of which may result in unexpected or higher costs or possible delays. The Corporation intends to address these risks by acquiring financing to fund renovations, staggering renovations and by carrying out a detailed capital expenditures budget to monitor its cash position on a monthly basis. However, recent and possible new changes in federal immigration laws related to migrant or immigrant labour may have a negative impact regarding mitigating an increase in labour costs and expenses.

### **Reliance on Key Employees**

Mainstreet's success depends in large measure on certain key executive personnel. The loss of the services of such key personnel could have a material adverse effect on the Corporation. Mainstreet does not have key person insurance in effect for management. The contributions of these individuals to the immediate operations are likely to be of central importance. In addition, competition for qualified personnel in the industry is intense, and there can be no assurance that the Corporation will be able to continue to attract and retain all personnel necessary for the development and operation of its business. Investors must rely upon the ability, expertise, judgment, discretion, integrity and good faith of the management of Mainstreet. The loss of services from key members of the management team, or any limitation on their availability, could have a material adverse effect on Mainstreet's business, financial condition, operating results, and its ability to meet its obligations.

### **Liquidity Risk**

Liquidity risk is the risk that the Corporation will encounter difficulties in meeting its financial obligations. The Corporation manages its liquidity risk by monitoring forecast cash flows on a regular basis to meet expected operating expenses, by maintaining adequate banking facilities, by managing mortgage debt secured by its investment properties and by matching the maturity profiles of assets and liabilities. Please see "Liquidity and Capital Resources" above.

An investment in real estate is relatively illiquid, with the degree of liquidity generally fluctuating in relation to demand for and the perceived desirability of such investments. Such illiquidity may limit the Corporation's ability to divest itself of certain of its properties promptly in response to changing economic, investment or other conditions. If the Corporation were to be required to quickly liquidate its real property, the proceeds to the Corporation might be significantly less than the aggregate carrying or net asset value of its properties or less than what would be expected to be received under normal circumstances, which could have an adverse effect on the Corporation's financial condition and financial performance. Illiquidity may also result from legal or contractual restrictions on the resale of properties. In addition, in recessionary times, it may be difficult to dispose of certain types of real estate. The costs of holding real estate are considerable and, during an economic recession, the Corporation may be faced with ongoing expenditures with a declining prospect of incoming receipts. In such circumstances, it may be necessary for the Corporation to dispose of properties at lower prices in order to generate sufficient cash for operations. There can be no assurance that the fair market value of any properties held by the Corporation will not decrease in the future.

### **Financing Risk**

Mainstreet anticipates that it will make substantial capital expenditures for the acquisition of properties in the future. There can be no assurance that debt or equity financing or cash generated by operations will be available or sufficient to meet these requirements or for other corporate purposes or, if debt or equity financing is available, that it will be on terms acceptable to Mainstreet. Moreover, future activities may require Mainstreet to alter its capitalization significantly. The inability of Mainstreet to access sufficient capital for its operations could have a material adverse effect on Mainstreet's financial condition, the result of its operations or its overall prospects.

### **Public Market Risk**

It is not possible to predict the price at which Mainstreet's common shares will trade and there can be no assurance that an active trading market for the common shares will be sustained. The common shares will not necessarily trade at values determined solely by reference to the value of the properties of the Corporation. Accordingly, the common shares may trade at a premium or a discount to the value implied by the value of the Corporation's properties. The market price for common shares may be affected by changes in general market conditions, fluctuations in the markets for equity securities and numerous other factors beyond the control of the Corporation.

## CHALLENGES

### Uncertain Economy

Many economists are cautiously optimistic that Canada will avoid a recession and instead see modest growth in 2026. Management is seeing the same, with Q1 NOI from same asset properties up 6.3% to \$46.3 million versus \$43.5 million in Q1 2025. However, issues like inflation and tariffs remain wildcards in the economic landscape.

Inflation raises costs for materials, labour/wages, utilities, supply chain and renovation/repairs which can tighten margins or trigger rental rate adjustments. However, during a slower economy, more households delay homeownership in favour of affordable rental options, reinforcing demand for Mainstreet's properties. Also, tariffs and protectionist policies from the United States are creating trade uncertainty and ballooning construction costs in a number of industries across Canada.

### Immigration and Migration Slowdown

Across the country, all provinces other than Alberta are experiencing negative growth due to immigration policy changes and a decline in interprovincial migration, with British Columbia marking a population drop of 0.3% in Q3 2025. Mainstreet was already seeing the effects of immigration policy in late-2025 as Canada experienced the largest and only second-ever decline in population since 1946; population growth is expected to be neutral throughout 2026. This reduction in immigration can have a negative effect on labour, as the rental housing market relies in part on international workers, immigrants, and international students to fill lower-skilled positions.

### Vacancy Rates

According to CMHC, Canada's national vacancy rate for rental apartments rose to 3.1% in late 2025, up from 2.2% in 2024, stemming from new supply built to help address the housing shortage. CMHC expects that new supply start will be absorbed in 2026, especially in stronger markets like Calgary, Edmonton, Regina and Saskatoon. While the vacancy rates eased for the most affordable rental units, these units remain in high demand.

## OUTLOOK

### Opening the Energy Corridor

With Canada seeking new trade partners in the face of tensions with the United States, the federal government has committed to major energy infrastructure and nation-building mega projects, most notably relating to LNG. This will once again open up the West and elevate Canada into a global energy superpower. Growth in the energy corridor will stimulate job creation, increase population inflows and energize economic activity across Western Canada, directly increasing demand for rental housing. With a well-established presence across the region, Mainstreet is strategically positioned to capture the growth as this economic sector develops.

### Putting the S in ESG

Canada's persistent housing supply shortage highlights the need for affordable rental options. Mainstreet remains dedicated to providing high-quality, affordable housing for middle-income Canadians, contributing to social well-being while offering an attainable rental alternative as homeownership becomes less accessible for many households.

### Nominal Dividends<sup>4</sup>

With strong free cash flow, Mainstreet introduced a nominal dividend in 2024 to broaden its shareholder base, enhance trading liquidity and support market capitalization while preserving capital for future non-dilutive growth. In 2026, Mainstreet raised the dividend by 100% to \$0.32 per share annually, or \$0.08 per quarter. As a Corporation, this underscores its commitment to delivering shareholder value while maintaining financial flexibility to support strategic organic expansion and non-dilutive growth of its asset base

<sup>4</sup> We note that any decision to pay dividends, and the amount of any such dividends on the shares, will be made by the Board Directors at the relevant time, on the basis of Mainstreet's earnings, financial requirements and the other conditions existing at such future time. The dividend policy of Mainstreet is established by the Directors and is subject to change at the discretion of the Directors.

## RUNWAY ON EXISTING PORTFOLIO

1. **Trading at a Discount:** Management believes MEQ shares continue to trade below their net asset value (NAV), a trend that may be amplified by ongoing macroeconomic volatility. As Mainstreet sees a significant drop in its market cap due to these macroeconomic headwinds, Mainstreet has ability to repurchase its own shares for cancellation pursuant to its Normal Course Issuer Bid (NCIB). In Q1, Mainstreet repurchased 5,400 shares under this program and management intends to continue to do so, boosting ownership value for continuing shareholders.
2. **Expanding the Portfolio:** With approximately \$818 million in available liquidity in the remaining FY 2026, after already expending \$68 million cash for the acquisition of unstabilized assets in Q1 2026, Mainstreet has substantial capacity to acquire underperforming assets at attractive valuations without issuing new equity, thus supporting long-term asset growth on a non-dilutive basis. It is currently anticipated that the next three quarters will be focussed around aggressive growth through acquisition.
3. **Closing the NOI Gap:** At any given time, roughly 12% of the portfolio is undergoing active repositioning. Upon stabilization, these units are expected to generate approximately \$45 million in incremental annualized NOI, highlighting significant embedded value and the earnings potential based on mark-to-market gaps within the existing portfolio.
4. **Rezoning for Growth:** Persistent housing shortages are prompting municipalities to support increased density through rezoning initiatives. The dedicated in-house land planning team is advancing land optimization strategies, including subdividing underutilized parcels, converting unused space into additional rental units, and pursuing density relaxations. These initiatives enhance long-term portfolio value with minimal incremental capital.

## ADDITIONAL INFORMATION

Additional information about Mainstreet, including its AIF, is available on the Corporation's website at [www.mainst.biz](http://www.mainst.biz) and on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).