



Management's Discussion & Analysis

For the three- and nine-month periods ended December 31, 2025

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## PRELIMINARY NOTES

This management's discussion and analysis of financial position and results of operations (**MD&A**) of Medexus Pharmaceuticals Inc. and its subsidiaries (collectively **Medexus** or **Company**) relates to the three- and nine-month periods ended December 31, 2025. It was approved by Medexus's board of directors (**Board**) on February 11, 2026.

The unaudited condensed interim consolidated financial statements of Medexus for the three- and nine-month periods ended December 31, 2025 were prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (**IFRS Accounting Standards**). This MD&A should be read in conjunction with those unaudited condensed interim consolidated financial statements and Medexus's most recently filed audited consolidated financial statements and most recently filed annual information form (**AIF**).

Throughout this MD&A, 12-month periods (ended March 31) are sometimes referred to as "financial years" or "fiscal years" and three-month periods within each fiscal year are sometimes referred to as sequentially-numbered "financial quarters", "fiscal quarters", or "fiscal QXs" (with fiscal Q4s ended on March 31). For example, the fiscal year ended March 31, 2025 is referred to as "fiscal year 2025" and the quarter ended December 31, 2025 is referred to as "fiscal Q3 2026".

Unless the context otherwise requires, all financial information in this MD&A is presented on an IFRS Accounting Standards basis and all amounts are presented in US dollars.

### **Forward-looking statements**

Certain statements in this MD&A contain forward-looking information within the meaning of applicable securities laws, also known and/or referred to as "forward-looking information" or "forward-looking statements". Such forward-looking statements include statements that express or involve discussions as to expectations, beliefs, plans, targets, objectives, assumptions, or future events or performance, and which are not historical facts. Forward-looking statements are often, but not always, indicated by words, phrases, or expressions such as "anticipates", "believes", "budget", "potential", "targets", "could", "estimates", "expects", "forecasts", "goals", "intends", "may", "might", "objective", "outlook", "plans", "projects", "schedule", "should", "will", "would", "prospects", and "vision", or similar words, phrases, or expressions. All forward-looking statements in this MD&A are expressly qualified by the cautionary statements in this section.

Specific forward-looking statements in this MD&A include, but are not limited to, information contained in statements regarding any of the following: Medexus's business strategy, outlook, and other expectations and plans regarding financial or operational performance, including those specific to GRAFAPEX™ (treosulfan) for Injection (including patient demand for GRAFAPEX), in particular in light of investments in the recent commercial launch of GRAFAPEX (discussed below in this MD&A); future growth, net revenues, and investments and expenses, including in respect of the commercialization of GRAFAPEX, IXINITY (including the IXINITY manufacturing process improvement initiative, and including the occurrence or timing of any further investments in that initiative), and Medexus's other leading products; the potential prospects for integration of GRAFAPEX into standard transplant reimbursement practices; the impact of eligibility of GRAFAPEX under the NTAP program (defined below) on product-level performance; reimbursement eligibility and status of GRAFAPEX under the NTAP program after September 30, 2026; the extent to which payer approaches to coverage of GRAFAPEX helps reduce

administrative burden and access barriers for transplant centers and hospitals and support continued expansion of patient access to GRAFAPEX; the occurrence and persistence of any increased demand for or other expected benefit to Rasuvo resulting from recent changes in the product's competitive landscape, including the withdrawal by a distributor of a product in the branded methotrexate autoinjector market; inventory levels and management of Medexus's single wholesaler for GRAFAPEX; patient demand for GRAFAPEX; the impacts of seasonality on product-level net revenue from its products; Medexus's ability to pay dividends, distributions, and other cash amounts in respect of Medexus's outstanding securities and other instruments, including the NBC Credit Agreement (defined below), and the Company's related capital allocation and capital management strategies; Medexus's overall capital allocation strategy, including expectations regarding availability of funds from operations, cash flow generation, and capital allocation, and also including expectations regarding cash needs, capital requirements, and needs for and ability to secure additional financing or refinancing (whether in respect of the NBC Credit Agreement or otherwise, and including expectations regarding the use of proceeds from any such financing transaction); anticipated trends and challenges in Medexus's business and the markets in which it operates, including in respect of the Company's competitive position in and demographics of those markets, the Company's product pricing strategies, and product opportunities available to the Company, and, in particular, Medexus's ability to secure and fund commercialization rights to promising products and the performance of those products against expectations; the ability of Medexus and its business partners to secure regulatory approvals from the US Food and Drug Administration, or FDA, Health Canada, and other agencies when required, and the legislative, regulatory, and policy environment in the United States (including in light of the outcome of the November 2024 federal elections, the executive orders issued by the current US administration, and the evolving international trade situation, in particular the occurrence, timing, magnitude, and potential applicability of tariffs or restrictions on or otherwise affecting the Company's products or components of those products, including any effects on product-level performance) and Canada and any related evaluation of the potential impact of these developments on the Company's net revenue and cost structure (including on measures such as gross margin and related or derivative measures); and the impact of Medexus's balance-sheet and cost management strategies and any benefits from those strategies.

In addition, forward-looking statements in this MD&A also include statements regarding the potential benefits of GRAFAPEX, among other Medexus products; expectations regarding milestone and royalty payments that are, will, and could in future become payable under the GRAFAPEX Agreement; and expectations regarding the commercialization of GRAFAPEX and the product's prospects and performance, including in respect of its potential adoption and use in the United States and the product-level net revenue to be generated from and operating expenses associated with its commercialization in the United States (including expectations that GRAFAPEX will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026), together with related measures such as gross margin (and other related or derivative measures), and key commercial performance measures (specifically including the occurrence, timing, and rate of changes in key commercial performance indicators), the product's level of contribution to allo-HSCT in the United States, and its, and the Company's, potential competitive position; and anticipated trends and potential challenges in the market in which the product is expected to compete.

The forward-looking statements and information included in this MD&A are based on Medexus's current expectations and assumptions, including factors or assumptions that were applied in

drawing a conclusion or making a forecast or projection, and including assumptions based on regulatory guidelines, historical trends, current conditions, and expected future developments.

In particular, and without limiting the generality of the foregoing, Medexus's estimate of product-level net revenue from commercialization of GRAFAPEX is based on assumptions regarding the following, among others: current and potential eligible patient populations and numbers of associated medical procedures (including related treatment, dosage, and other medical practices) in the United States; the current US treatment landscape and current US competitive dynamics, including assumptions regarding potential future changes to each; market access dynamics and the level and speed of product uptake; Medexus's planned product pricing strategies, including the wholesale acquisition cost for GRAFAPEX (which will likely change from time to time over the life cycle of the product), and reimbursement strategies, including the share of utilization in outpatient settings, in particular under government programs such as the "340B Drug Pricing Program", and trends in hospital and other institutional management of "340B" and other government program mechanisms, which can introduce and affect exposure to pricing risk; the nature, occurrence, timing, and outcome of Medexus's investments in personnel and infrastructure to support its commercialization initiatives in support of GRAFAPEX and the nature and success of those initiatives; and the relevance and applicability of Medexus's experience commercializing Trecondyv in the Canadian market to commercialization of GRAFAPEX in the United States. Among other important factors, Medexus estimates that the over 9,000 allo-HSCT procedures in the United States in calendar year 2023 (source: Spellman, Stephen R. et al, "Current Activity Trends and Outcomes in Hematopoietic Cell Transplantation and Cellular Therapy – A Report from the CIBMTR", *Transplantation and Cellular Therapy*, vol 31, iss 8 (Aug 2025), pp 505-32 (available at: <https://doi.org/10.1016/j.jtct.2025.05.014>)) will increase by approximately 1.8% per year over the next five years, that approximately 24% of all such current and future procedures will constitute utilization in outpatient settings, and that GRAFAPEX is likely to achieve utilization in 27% to 42% of all such procedures within five years after commercial launch (based, in part, on estimated utilization of treosulfan for injection in a higher percentage of a broader range of procedures across various European markets in 2019 and 2020 (source: internal data)), which Medexus expects to result in annual product-level net revenue from GRAFAPEX of approximately \$100 million to \$175 million within five years after commercial launch. The success of Medexus's planned commercial, market access, and medical strategies will depend in part on the US regulatory landscape and related dynamics, including potential future changes to each, and can introduce and affect exposure to commercial, legal, and regulatory risk. See also "Risk Factors and Risk Management—Possible failure to realize benefits of the GRAFAPEX Agreement".

Forward-looking statements are provided in this MD&A for the purposes of presenting information about management's current expectations and assumptions relating to the future, and the reader is cautioned that information may not be appropriate for other purposes and to not place undue reliance on these forward-looking statements because of their inherent uncertainty and to appreciate the limited purposes for which they are being used by management. Although Medexus believes that the expectations and assumptions upon which the forward-looking statements are based are reasonable in the circumstances based on information currently available to management, readers of this MD&A should not place undue reliance on the forward-looking statements and information in this MD&A as Medexus can give no assurance that they, or the expectations and assumptions on which they are based, will prove to be correct. Forward-

looking statements and information involve inherent risks and uncertainties because they address or relate to future events and conditions.

For example, in respect of Medexus's estimate of product-level net revenue from commercialization of GRAFAPEX, see "Risk Factors and Risk Management—Possible failure to realize benefits of the GRAFAPEX Agreement" in this MD&A and "Risk Factors—Risks relating to the business—Business plan execution" in the AIF. Actual results could differ, and could differ materially, from those currently anticipated by Medexus and contemplated by the forward-looking statements, whether as a result of one or more of a number of factors, risks, and uncertainties or otherwise. Relevant risks and uncertainties include, among other things, the uncertainties inherent in research and development conducted by Medexus or, more frequently, its business partners, including the ability to meet anticipated clinical endpoints, commencement and/or completion dates for clinical trials, regulatory submission dates, regulatory approval dates, and/or launch dates, as well as the possibility of unfavorable new data and further analyses of existing data; the risk that data relating to products or product candidates are subject to differing interpretations and assessments by regulatory authorities or other third parties; whether regulatory authorities or other third parties will be satisfied with the design and methodology of and results from relevant studies of a given product or product candidate; whether and when drug applications may be filed in a given market for the relevant product; whether and when any such applications may be approved by regulatory authorities, which will depend on many factors, including determinations as to whether the product candidate's benefits outweigh its known risks and determinations of the product candidate's efficacy and cost effectiveness in the context of a given facility (which varies by facility type); decisions by regulatory authorities impacting labeling, manufacturing processes, safety, and/or other matters that could affect the availability or commercial potential of the product; and, if approved, whether the product will be commercially successful, including as a result of competitive developments; and the outcome of any court decisions. Further such risks and uncertainties include, among other things, risks and uncertainties associated with the legislative, regulatory, and policy environment in the United States, and other markets or jurisdictions, and, in general, the evolving international trade situation in respect of tariffs or restrictions on or otherwise affecting pharmaceutical or biologic products, including the Company's products or components of those products. A further description of material risk factors that could cause actual results or events to differ materially from those expressed in Medexus's forward-looking statements can be found under the heading "Risk Factors and Risk Management" in this MD&A and "Risk Factors" in Medexus's most recent AIF. In addition, new factors, risks, and uncertainties that affect Medexus can emerge from time to time. It is not possible for management to predict all such factors, risks, and uncertainties nor to assess in advance the impact of each such factor, risk, or uncertainty on Medexus's business, or the extent to which any factor, risk, or uncertainty, or combination of factors, risks, or uncertainties, can cause actual results to differ materially from those contained in any of Medexus's forward-looking statements.

Unless otherwise noted, any forward-looking statement speaks only as of the date of this MD&A. Except as expressly required by applicable law, Medexus does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which that forward-looking statement is made or to reflect the occurrence of unanticipated subsequent events.

### **Preliminary estimates**

The expected results discussed in this MD&A (which are distinct from the historical results included in Medexus's financial statements and discussed in this MD&A) are preliminary estimates only and have not been reviewed or audited by the Company's auditors. Expected results discussed in this MD&A include preliminary estimates of product-level net revenue generated from GRAFAPEX in fiscal Q4 2026 and corresponding product-level investments in personnel and infrastructure. All such figures are based on information currently available to Medexus management and are subject to change and adjustment as Medexus's financial results for fiscal Q4 2026 are finalized. Accordingly, final reported results may differ, and may differ materially, from these preliminary estimates, and investors therefore should not place undue reliance on any such preliminary estimates. All such preliminary estimates constitute forward-looking information within the meaning of applicable securities laws, are based on a number of assumptions, and are subject to a number of risks and uncertainties. For more information, see "Forward-looking statements".

### **Non-GAAP measures**

Company management uses, and this MD&A refers to, financial measures that are not recognized under IFRS Accounting Standards and do not have a standard meaning prescribed by generally accepted accounting principles (GAAP) in accordance with IFRS Accounting Standards or other financial or accounting authorities (non-GAAP measures) as contemplated by National Instrument 52-112, Non-GAAP and Other Financial Measures Disclosure (NI 52-112). These non-GAAP measures may include "non-GAAP financial measures", such as EBITDA (or earnings before interest, taxes, depreciation, and amortization), Adjusted EBITDA, Adjusted Gross Profit (Loss), and Net Debt; "supplementary financial measures", such as gross margin, product-level net revenue, Equity Market Capitalization, and Enterprise Value; and "non-GAAP ratios", such as Adjusted EBITDA Margin, Net Debt to Adjusted EBITDA, Adjusted Gross Margin, and Enterprise Value to Adjusted EBITDA.

Medexus's method for calculating these measures may differ from methods used by other companies and therefore these measures are unlikely to be comparable to similarly-designated measures used or presented by other companies. Medexus believes that these non-GAAP measures complement its IFRS Accounting Standards measures and provide additional insight into, and allow for a more complete understanding of, the Company's financial and operational results and management's perspective on Medexus's business and operations.

Medexus considers these non-GAAP measures to be key metrics in assessing business performance and an important measure of operating performance and cash flow. However, Medexus's non-GAAP measures have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of Medexus's financial information as reported under IFRS Accounting Standards.

A further explanation and discussion of each of these non-GAAP measures, including their limitations, is set out below. A reconciliation of Adjusted EBITDA, Adjusted Gross Profit (Loss) and Adjusted Gross Margin, and Net Debt to the most directly comparable IFRS Accounting Standards measures can be found under the headings "—Adjusted EBITDA and Adjusted EBITDA Margin" (reconciliation to net income (loss)), "—Adjusted Gross Profit (Loss) and Adjusted Gross Margin"

(reconciliation to gross profit), and “—Net Debt” (reconciliation to current portion of long-term debt and long-term debt).

### ***Adjusted EBITDA and Adjusted EBITDA Margin***

Medexus defines **Adjusted EBITDA** as net income (loss), or earnings, adjusted to exclude interest income and expense, income tax recovery and expense, depreciation of property and equipment, amortization of product licenses (or other intangible assets), share-based compensation, financing and transaction costs (for clarity, including fees related to acquisitions and related financings), termination benefits, foreign exchange gains or losses, unrealized gain or loss on the fair value of the embedded derivatives in the Company's now-repaid 6% unsecured convertible debentures (**Convertible Debentures**) (before their maturity in October 2023), unrealized gain or loss on the fair value of amounts payable in connection with business combination transactions, income from sale of assets, and impairment of intangible assets. Medexus also sometimes presents the following ratios based on Adjusted EBITDA –

- Adjusted EBITDA Margin, which is calculated by dividing Adjusted EBITDA for a given period by the Company's net revenue as shown on Medexus's consolidated statements of income (loss) and comprehensive income (loss) (or income statement) for that same period, expressed as a percentage.
- Net Debt to Adjusted EBITDA (or Net Debt/Adj. EBITDA), which is calculated by dividing Net Debt as of a given date by Adjusted EBITDA for a given period ending on that same date – typically a trailing period of 12 months, four fiscal quarters, or one fiscal year – expressed as a multiple.

Medexus believes that Adjusted EBITDA and related ratios, when used in conjunction with IFRS Accounting Standards measures, are useful supplemental measures of operating performance because Medexus believes that Adjusted EBITDA corresponds more closely over time to the performance of the Company's underlying business assets. In particular, Medexus believes that Adjusted EBITDA facilitates comparisons of historical performance by excluding non-cash items (such as stock-based payments, fair value adjustments, and impairment charges) and other amounts not directly attributable to the Company's primary operations (such as the impact of acquisitions, dispositions, and settlements).

Company management and the Board also use this non-GAAP measure to develop internal budgets and evaluate the performance of the Company and its management team.

Key limitations to using Adjusted EBITDA include the following –

- Adjusted EBITDA does not reflect the cash requirements necessary to service interest or principal payments on Medexus's debt, that may be required to pay the Company's taxes, that Medexus pays in connection with financing and special transactions, or that Medexus pays to former employees as termination benefits, among others.
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized often must be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for those potential future replacements.

- Although stock-based compensation expenses are non-cash charges, Medexus relies on equity instruments to compensate and incentivize Company directors, officers, and employees, and expects to continue doing so in the future.
- Although adjusting for the fair value of the embedded derivatives in the now-repaid Convertible Debentures and the fair value of amounts payable in connection with business combination transactions are non-cash adjustments, these charges generally reflect the value of amounts that Medexus may be required to pay or, in particular in the case of the Convertible Debentures, was ultimately required to pay, as determined under IFRS Accounting Standards.

*Reconciliation to net income (loss)*

The following table is derived from and should be read together with Medexus's condensed interim consolidated statement of operations for the corresponding financial periods. This supplementary disclosure is intended to more fully explain disclosures related to Adjusted EBITDA and provides additional information related to Medexus's operating performance.

	Three-month periods ended December 31,		Nine-month periods ended December 31,	
	2025	2024	2025	2024
(Amounts in \$ '000s except percentages)				
Net income	80	733	281	2,800
Add back:				
Depreciation and amortization (property, equipment, product licenses)	2,424	1,756	7,278	4,742
Financing costs	1,361	1,996	4,174	6,190
Income tax expense (recovery)	366	147	453	(601)
EBITDA	4,231	4,632	12,186	13,131
Add back:				
Share-based compensation	370	282	807	937
Termination benefits	–	–	276	356
Business combinations payable – unrealized gain on change in fair value	–	–	(182)	–
Foreign exchange (gain) loss	(132)	905	(416)	1,003
Impairment loss	–	–	–	2,463
Gain on disposal of assets	–	–	(408)	–
Adjusted EBITDA	4,469	5,819	12,263	17,890
Adjusted EBITDA Margin	17.6%	19.4%	16.4%	21.4%

**Comparison of the three-month periods ended December 31, 2025 (fiscal Q3 2026) and 2024 (fiscal Q3 2025):** Medexus generated \$4.5 million of Adjusted EBITDA for the three-month period ended December 31, 2025, compared to \$5.8 million for the corresponding prior year period, which predates the approval and launch of GRAFAPEX in fiscal Q4 2025. The \$1.3 million year-

over-year Adjusted EBITDA decrease was primarily due to the effect of significant generic competition on Rupall (partially offset by a reduction of operating expenses associated with Rupall starting in fiscal Q1 2026), together with an approximately \$2.0 million beneficial impact of customer buying patterns of IXINITY on net revenue for fiscal Q3 2025, and the factors discussed under "Discussion of Operations". Adjusted EBITDA for the three-month period ended December 31, 2025 was also affected by product-level net revenue from GRAFAPEX of \$2.0 million, relative to \$2.5 million of GRAFAPEX personnel and infrastructure investments in the same period.

**Comparison of the nine-month periods ended December 31, 2025 and 2024:** Medexus generated \$12.3 million of Adjusted EBITDA for the nine-month period ended December 31, 2025, compared to \$17.9 million for the corresponding prior year period, which predates the approval and launch of GRAFAPEX in fiscal Q4 2025. The \$5.6 million year-over-year Adjusted EBITDA decrease was primarily due to the effect of significant generic competition on Rupall and the March 2025 termination of the US Gleolan Agreement (defined below), together with an approximately \$2.0 million beneficial impact of customer buying patterns of IXINITY on net revenue for fiscal Q3 2025, and the factors discussed under "Discussion of Operations". Adjusted EBITDA for the nine-month period ended December 31, 2025 was also affected by product-level net revenue from GRAFAPEX of \$8.2 million, relative to \$8.5 million of GRAFAPEX personnel and infrastructure investments in the same period.

#### ***Adjusted Gross Profit (Loss) and Adjusted Gross Margin***

Medexus defines **Adjusted Gross Profit (Loss)** and **Adjusted Gross Margin** as gross profit (loss), as determined under IFRS Accounting Standards, and gross margin (which Medexus defines as gross profit (loss) divided by net revenue, expressed as a percentage), each before amortization of product licenses (or other intangible assets), which is a component of cost of sales as determined under IFRS Accounting Standards. Adjusted Gross Profit (Loss) and Adjusted Gross Margin adjust cost of sales, and therefore gross profit (loss) and gross margin, to exclude these non-cash amounts. Medexus also may present Adjusted Gross Profit (Loss) and Adjusted Gross Margin on a product-level basis for certain leading products, such as GRAFAPEX. Product-level Adjusted Gross Profit (Loss) and Adjusted Gross Margin are calculated in the same way as the corresponding company-level measures using the net revenue, cost of sales, and amortization of product licenses that the Company has allocated to the relevant product in its books and records.

Medexus believes that Adjusted Gross Profit (Loss) and Adjusted Gross Margin, when used in conjunction with IFRS Accounting Standards measures, are a useful supplemental measure of operating performance because Medexus believes that Adjusted Gross Profit (Loss) and Adjusted Gross Margin correspond more closely over time to the performance of the Company's underlying business assets. In particular, Medexus believes that Adjusted Gross Profit (Loss) and Adjusted Gross Margin facilitate comparisons of historical performance because amortization of intangible assets (for example, product licenses) are non-cash amounts that are not directly attributable to the Company's primary operations. Product-level Adjusted Gross Profit (Loss) and Adjusted Gross Margin provide useful supplemental information about the operating performance of the specific product.

Company management and the Board also use this non-GAAP measure to develop internal budgets and evaluate the performance of the Company and its management team.

One limitation to using Adjusted Gross Profit (Loss) and Adjusted Gross Margin is that, although amortization is a non-cash charge, the assets being amortized often must be replaced in the future, and Adjusted Gross Profit (Loss) and Adjusted Gross Margin do not reflect any cash requirements for those potential future replacements.

*Reconciliation to gross profit*

The following tables are derived from and should be read together with Medexus's condensed interim consolidated financial statements for the corresponding financial periods. This supplementary disclosure is intended to more fully explain disclosures related to Adjusted Gross Profit (Loss) and Adjusted Gross Margin and provides additional information related to Medexus's financial position. For more information about general trends in gross profit (loss), gross margin, Adjusted Gross Profit (Loss), and Adjusted Gross Margin, see "Discussion of Operations—Cost of sales, gross profit and gross margin". See also "Highlights for Three- and Nine-Month Periods Ended December 31, 2025—Operational Highlights—Leading products—Hematology and hemato-oncology—GRAFAPEX (US)".

*Company*

	Three-month periods ended December 31,		Nine-month periods ended December 31,	
(Amounts in \$ '000s except percentages)	2025	2024	2025	2024
Net revenue	25,324	29,992	74,680	83,578
Cost of sales	11,746	14,801	33,542	39,426
Gross profit	13,578	15,191	41,138	44,152
Gross margin	53.6%	50.7%	55.1%	52.8%
Add back: Amortization of product licenses	2,354	1,696	7,066	4,566
Adjusted Gross Profit	15,932	16,887	48,204	48,718
Adjusted Gross Margin	62.9%	56.3%	64.5%	58.3%

See "Discussion of Operations—Cost of sales, gross profit and gross margin" for a discussion of Adjusted Gross Margin for the fiscal periods identified above.

GRAFAPEX

	Three-month periods ended December 31,		Nine-month periods ended December 31,	
	2025	2024	2025	2024
(Amounts in \$ '000s except percentages)				
Product-level net revenue	2,030	n/a	8,191	n/a
Product-level cost of sales	(1,337)	n/a	(4,309)	n/a
Product-level gross profit	693	n/a	3,882	n/a
Product-level gross margin	34.1%	n/a	47.4%	n/a
Add back: Product-level amortization of product licenses	1,072	n/a	3,214	n/a
Product-level Adjusted Gross Profit	1,765	n/a	7,096	n/a
Product-level Adjusted Gross Margin	86.9%	n/a	86.6%	n/a

See “Discussion of Operations—Cost of sales, gross profit and gross margin” for a discussion of Adjusted Gross Margin for the fiscal periods identified above.

**Net Debt**

Medexus defines **Net Debt** as the sum of long-term debt (which includes the current and non-current portions of the facilities under the NBC Credit Agreement) less cash and cash equivalents, in each case as shown on Medexus’s consolidated statements of financial position (or balance sheet) as of a given date.

Medexus believes that Net Debt, when used in conjunction with IFRS Accounting Standards measures, provides useful supplemental information about Medexus’s financial position, in particular about the Company’s level of indebtedness as of a given date. Key limitations to using Net Debt include the fact that it is a schematic representation of the amount of outstanding indebtedness and cash and cash equivalents that would be available to repay that outstanding indebtedness, without regard to potential cost and/or nonavailability of rights to use cash for voluntarily prepayments, and that it does not include all debt-like contractual obligations of the Company.

*Reconciliation to current portion of long-term debt and long-term debt*

The following table is derived from and should be read together with Medexus’s condensed interim consolidated financial statements for the corresponding financial periods. This supplementary

disclosure is intended to more fully explain disclosures related to Net Debt and provides additional information related to Medexus's financial position.

(Amounts in \$ '000s)

<b>As at:</b>	<b>December 31, 2025</b>	<b>March 31, 2025</b>
Current portion of long-term debt	7,197	36,980
Long-term debt	18,153	198
	25,350	37,178
Less: Cash and cash equivalents	14,975	23,973
Net Debt	10,375	13,205

**Comparison of Net Debt as at December 31, 2025 and March 31, 2025:** As at December 31, 2025, the Company's Net Debt was \$10.4 million, a decrease of \$2.8 million compared to \$13.2 million as at March 31, 2025. The decrease in Net Debt was primarily due to aggregate principal payments in respect of, and the November 2025 refinancing of, the Company's long-term debt financing arrangements since March 31, 2025, which reduced the Company's total long-term debt from \$37.2 million as of March 31, 2025 to \$25.4 million as of December 31, 2025, and which reduced the Company's cash balance by the same net amount, together with the net effect of the Company's \$15.1 million of cash from operating activities and \$9.4 million of cash used in investing activities. See "Liquidity and Capital Resources—Cash flows".

Net Debt to Adjusted EBITDA was 0.71x as of December 31, 2025, compared to 0.66x as of March 31, 2025, based on Adjusted EBITDA for the trailing four fiscal quarters ended December 31 and March 31, 2025.

#### ***Equity Market Capitalization***

Medexus defines **Equity Market Capitalization** as the product of the closing price of a Medexus common share (**Common Shares**) on the Toronto Stock Exchange, or TSX, converted from Canadian dollars to US dollars at the then-current daily exchange rate published by the Bank of Canada, multiplied by the total number of Common Shares outstanding, in each case as of a given date.

#### ***Enterprise Value***

Medexus defines **Enterprise Value** (or **EV**) as the sum of Net Debt plus Equity Market Capitalization. Medexus also may present the following ratios based on Enterprise Value –

- Enterprise Value to Revenue (or EV/Revenue or EV/Net Revenue), which is calculated by dividing Enterprise Value by the Company's net revenue as shown on Medexus's consolidated statements of income (loss) and comprehensive income (loss) (or income statement) for a given period – typically a trailing period of 12 months, four fiscal quarters, or one fiscal year.

- Enterprise Value to Adjusted EBITDA (or EV/Adj. EBITDA), which is calculated by dividing Enterprise Value by Adjusted EBITDA for a given period – also typically a trailing period of 12 months, four fiscal quarters, or one fiscal year.

Management believes that Enterprise Value and related ratios, when used in conjunction with IFRS Accounting Standards measures, are useful supplemental measures of Medexus's financial position and performance because they provide an indication of the Company's total value as of a given date, including as related to the performance of the Company's underlying business assets over time as reflected in net revenue and Adjusted EBITDA.

#### ***Product-level net revenue***

**Product-level net revenue** is a disaggregation of net revenue and, when used in respect of a particular product, represents that product's net revenue calculated in accordance with IFRS Accounting Standards. Product-level net revenue may be considered a "supplementary financial measure" for purposes of NI 52-112 because it may be presented on a periodic basis in respect of one or more products of Medexus. For example, Medexus may from time to time report product-level net revenue from GRAFAPEX on a periodic basis, which represents net revenue attributable to GRAFAPEX during a particular period, being a component of net revenue for that period.

#### **Protected names and marks**

This MD&A contains references to trademarks and other protected names and marks, including those belonging to other companies, persons, or entities. Solely for convenience, trademarks and other protected names and marks referred to in this MD&A may appear without the "®", "™", or other similar symbols. Each such reference should be read as though it appears with the relevant symbol. Any such references are not intended to indicate, in any way, that the holder or holders will not assert those rights to the fullest extent under applicable law.

#### **Website addresses**

Uniform resource locators, or website addresses, that may appear in this MD&A are intended to be provided as inactive textual references only. Information contained on or accessible through these website addresses is not a part of this MD&A and is not incorporated by reference into this MD&A or any of Medexus's public filings.

## COMPANY OVERVIEW

Medexus is a leading specialty pharmaceutical company focused on commercializing innovative and rare disease treatment solutions in North America. Medexus's experienced management team has a long and proven track record of successfully sourcing, developing, and commercializing pharmaceutical products in a variety of therapeutic areas at all stages of their life cycle throughout the United States and Canada. Medexus's current focus is on hematology and oncology products and rheumatology and allergy products. Medexus currently generates net revenue from a portfolio of 14 brands across the United States and Canada, of which the Company's leading products are discussed below.

Medexus's current leading products in the **hematology and hemato-oncology** product group are –

- **GRAFAPEX™** (treosulfan) for Injection (US) and **Trecondyv®** (treosulfan for injection) (Canada), part of a preparative regimen for allogeneic hematopoietic stem cell transplantation, or allo-HSCT, to be used in combination with fludarabine, used in treating eligible patients with acute myeloid leukemia, or AML, and myelodysplastic syndromes, or MDS
- **IXINITY®** [coagulation factor IX (recombinant)] (US), an intravenous recombinant factor IX therapeutic for use in patients with hemophilia B, a hereditary bleeding disorder characterized by a deficiency of clotting factor IX in the blood which is necessary to control bleeding

Medexus's current leading products in the **rheumatology and allergy** product group are –

- **Rasuvo®** (methotrexate) injection (US) and **Metobject® Subcutaneous** (methotrexate injection) (Canada), a unique formulation of methotrexate (auto-pen and pre-filled syringe) designed to treat rheumatoid arthritis and other auto-immune diseases
- **Rupall®** (rupatadine (as rupertadine fumarate)) (Canada), an innovative prescription allergy medication with a unique mode of action

For more information about Medexus's products and programs, see "Medexus's Business—Core products and programs" in the AIF.

Medexus believes that it offers a commercial platform with demonstrated scalability, supported by a commercial infrastructure that spans therapeutic areas and geographies. The Company continues to focus on seeking revenue growth and operational leverage to drive efficiency across the Company's US and Canadian operations and building a disciplined approach to capital allocation and cost management.

Medexus builds on its product offerings through both organic growth and a continuous evaluation of strategic business development opportunities to complement its existing product portfolio by licensing and acquiring new products in both current and planned therapeutic areas based on the Company's strategic plan.

## SELECTED FINANCIAL INFORMATION

(Amounts in \$ '000s)

Three-month periods ended December 31,	2025	2024	2023
Net revenue	25,324	29,992	25,211
Gross profit	13,578	15,191	12,693
Selling, general and administrative expenses	11,216	10,971	10,692
Research and development expenses	617	379	372
Net income (loss)	80	733	(534)
Adjusted EBITDA*	4,469	5,819	3,227
Basic net income (loss) per Common Share	0.00	0.03	(0.02)
Diluted net income (loss) per Common Share	0.00	0.03	(0.02)
Total assets	154,982	145,978	160,377
Total non-current financial liabilities	40,372	46,527	64,338

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\* See "Preliminary Notes—Non-GAAP measures".

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(Amounts in \$ '000s)

<b>Nine-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>2023</b>
Net revenue	74,680	83,578	87,092
Gross profit	41,138	44,152	46,209
Selling, general and administrative expenses	35,298	31,008	34,502
Research and development expenses	1,450	757	1,554
Net income (loss)	281	2,800	(976)
Adjusted EBITDA*	12,263	17,890	15,133
Basic net income (loss) per Common Share	0.01	0.11	(0.05)
Diluted net income (loss) per Common Share	0.01	0.11	(0.05)
Total assets	154,982	145,978	160,377
Total non-current financial liabilities	40,372	46,527	64,338

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\* See "Preliminary Notes—Non-GAAP measures".

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#### **Note regarding period-to-period variations**

The Company generates net revenue from the sale of the products it commercializes. From period to period, the fluctuation in the Company's net revenue is primarily a function of changes in patient demand, frequency of procedures scheduled, inventory levels held by customers, government chargebacks and rebates, customer discounts and returns, and changes in the Company's product portfolio, including due to the execution or termination of product license agreements.

Medexus holds the exclusive right to commercialize GRAFAPEX in the United States and successfully completed a commercial launch in February 2025. Although Medexus recognized product-level net revenue commencing February 2025, March 2025 was the first full month, and the three-month period ended June 30, 2025 was the first full fiscal quarter, in which Medexus recognized net sales of GRAFAPEX in the Company's net revenue. For the three- and nine-month periods ended December 31, 2025 product-level net revenue from GRAFAPEX (determined based on wholesaler purchases in the period) totaled \$2.0 million and \$8.2 million. Underlying patient demand was \$2.6 million for fiscal Q3 2026 (determined based on units delivered by the wholesaler to institutions during the quarter, with reference to Medexus's corresponding product-level net revenue), representing sequential underlying patient demand growth of 30% compared to \$2.1 million for fiscal Q2 2026, and \$6.7 million for fiscal year 2026 to date. The cumulative net

result of these demand patterns was an incremental \$0.7 million benefit to product-level net revenue in fiscal Q3 2026 from end-of-quarter wholesaler purchases agreed by the Company. (Source: Internal EDI Data.) Since launch, wholesaler purchases of GRAFAPEX have exceeded demand by \$1.8 million, resulting in an estimated 1.5 to 2 months of inventory on hand at December 31, 2025 held by the Company's single wholesaler for GRAFAPEX. This wholesaler inventory level is consistent with Medexus's expectations for a product launch; however, inventory management decisions by the wholesaler, which are largely outside the Company's control, could affect the timing, volume, and commercial terms of wholesaler orders, and consequently product-level net revenue, in future quarters.

The timing and commercial terms of orders, particularly large orders, can cause variability in Medexus's net revenue quarter-to-quarter. Pharmacy and wholesale customers exhibit varying buying patterns relative to patient unit demand, which is difficult to forecast with precision and has been influenced by developments in the broader treatment solution markets for the Company's products. This variance can result in those customers building up and subsequently working through inventory on hand, resulting in quarterly product-level sales that do not directly correspond to short-term changes in patient unit demand. Notwithstanding the foregoing, in fiscal Q3 2026, Medexus received an order from the Company's largest pharmacy customer of IXINITY which was paid for by the customer in fiscal Q3 2026, although delivery was partly deferred to fiscal Q4 2026, resulting in recognition of part of the net revenue from this order in fiscal Q4 2026 and a related \$1.9 million deferred revenue liability on the Company's balance sheet as at December 31, 2025.

Dynamics affecting product-level net revenue from Rasuvo, including the effects of the Company's reductions in non-statutory discounts and effective unit-level price reductions, have been offset by the positive effects of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA (defined below) that has benefited product-level net revenue, given the Company's designation as a "specified small manufacturer", among other factors. In addition, during fiscal Q2 2026, Medexus learned that another product in the branded methotrexate autoinjector market had been withdrawn by its distributor, which has resulted in increased unit demand for Rasuvo in fiscal Q3 2026 as patients and healthcare professionals have looked for alternatives. Medexus expects that the effect of this one-time increase in unit demand is now largely reflected in product-level performance of Rasuvo.

Rupall's market exclusivity, granted by Health Canada, expired in January 2025 and, as a result, Rupall now faces significant generic competition in Canada, with two generic competitors having entered the market since January 2025. Generic competition has had an adverse impact on net sales of Rupall. Medexus expects that the adverse impact of generic competition is now largely reflected in product-level performance of Rupall, meaning that declines in net sales and product-level performance of Rupall for future fiscal quarters will be less severe. See also "Highlights for the Three- and Nine-Month Periods Ended December 31, 2025—Operational Highlights—Leading products—Rheumatology and allergy—Rupall (Canada)".

Medexus acquired the exclusive right to commercialize Gleolan® (aminolevulinic acid hydrochloride) for oral solution in the United States in March 2022 under a license, supply, and distribution agreement (**US Gleolan Agreement**). See the AIF for more information about Gleolan and the US Gleolan Agreement. In March 2025, Medexus entered into an agreement to terminate the US Gleolan Agreement (Gleolan Termination Agreement). As a result, net revenue after fiscal year 2025 does not include product-level net revenue from Gleolan in the United States.

Medexus's selling, general and administrative expenses have varied in large part due to the net effect of the Company's investments in personnel and infrastructure to support commercialization initiatives for new products and product candidates, in particular GRAFAPEX and, until March 2025, Gleolan in the United States, and cost reduction initiatives, including one implemented in January 2024 and a reduction of operating expenses associated with Rupall starting in fiscal Q1 2026. GRAFAPEX personnel and infrastructure investments increased meaningfully over fiscal year 2025 and into fiscal year 2026 to date, with \$2.5 million and \$8.5 million of expenses recognized for the three- and nine-month periods ended December 31, 2025 (2024 - \$1.8 million and \$2.5 million). Medexus expects that these investments will be approximately \$3 million to \$4 million per quarter through fiscal year 2027, although individual future quarters could exceed or otherwise deviate from this estimate. This amount excludes investments in initiatives other than selling, general and administrative expenses, such as funding of medical education and post-approval clinical initiatives related to GRAFAPEX. Based on product-level performance to date, Medexus expects that product-level performance of GRAFAPEX, net of working capital changes, will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026).

Medexus's research and development expenses have varied in large part due to the timing of expenditures relating to the Company's now-completed phase 4 clinical trial of IXINITY and its ongoing IXINITY manufacturing process improvement initiative. See also "Discussion of Operations—Research and development expenses".

Net income (loss) for periods ended on or before December 31, 2023 included unrealized loss (gain) on the change in fair value of the embedded derivatives in the now-repaid Convertible Debentures, which matured on October 16, 2023. This non-cash value was estimated at each reporting date and was sensitive to, among other things, fluctuations in the price of Common Shares. In addition, net income (loss) can be impacted by fluctuations in currency exchange rates.

Assets as of December 31, 2025 were positively affected by the recognition of an increase in intangible assets related to GRAFAPEX as a result of the FDA approval in January 2025, partially offset by an impairment loss recognized in fiscal year 2025 primarily relating to a reduction in the carrying value of Gleolan and topical terbinafine to zero. Regarding Gleolan, as a result of the March 2025 termination of the US Gleolan Agreement, Medexus is no longer obligated to make future milestone payments attributable to that product under the US Gleolan Agreement.

Non-current financial liabilities as at December 31, 2025 were lower than prior years primarily due to the reduction in current portion of long-term debt and long-term debt. See "Preliminary Notes—Non-GAAP measures—Net Debt".

## HIGHLIGHTS FOR THREE- AND NINE-MONTH PERIODS ENDED DECEMBER 31, 2025

The following describes highlights in Medexus's financial and operating performance for the three- and nine-month periods ended December 31, 2025 (the Company's fiscal Q3 2026).

### Financial highlights

Medexus is currently focused on delivering strong performance from GRAFAPEX, which the Company expects will account for a significant portion of total net revenue and operating cash flow over the coming fiscal years. For the three- and nine-month periods ended December 31, 2025, Medexus recognized product-level net revenue from GRAFAPEX of \$2.0 million and \$8.2 million, relative to \$2.5 million and \$8.5 million of GRAFAPEX personnel and infrastructure investments. Medexus also remains focused on supporting stable overall performance across the Company's portfolio of products in both the United States and Canada.

- Net revenue of \$25.3 million and \$74.7 million for the three- and nine-month periods ended December 31, 2025, a decrease of \$4.7 million and \$8.9 million, or 15.7% and 10.6%, compared to \$30.0 million and \$83.6 million for the corresponding prior year periods. Net revenue for the three- and nine-month periods ended December 31, 2025 includes \$2.0 million and \$8.2 million of product-level net revenue from GRAFAPEX. The \$4.7 million and \$8.9 million year-over-year net revenue decrease was primarily due to reduced net sales of Rupall (due to significant generic competition, the impact of which Medexus expects is now largely reflected in product-level performance) and Gleolan in the United States (due to the March 2025 termination of the US Gleolan Agreement), together with an approximately \$2.0 million beneficial impact of customer buying patterns of IXINITY on net revenue for fiscal Q3 2025. The year-over-year decrease was partially offset by the positive effects on product-level net revenue from Rasuvo of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA and increased unit demand for Rasuvo following the withdrawal of another product in the branded methotrexate autoinjector market by its distributor.
- Adjusted EBITDA of \$4.5 million and \$12.3 million for the three- and nine-month periods ended December 31, 2025. Fiscal Q3 2026 is the third consecutive fiscal quarter of Adjusted EBITDA growth since the approval and launch of GRAFAPEX in fiscal Q4 2025. Adjusted EBITDA for the three- and nine-month periods ended December 31, 2025 represents a decrease of \$1.3 million and \$5.6 million, or 22.4% and 31.3%, compared to \$5.8 million and \$17.9 million for the corresponding prior year periods, which predate the approval and launch of GRAFAPEX. The \$1.3 million and \$5.6 million year-over-year Adjusted EBITDA decrease was primarily due to significant generic competition on Rupall and the March 2025 termination of the US Gleolan Agreement, together with an approximately \$2.0 million beneficial impact of customer buying patterns of IXINITY on net revenue for fiscal Q3 2025, and the factors discussed under "Discussion of Operations". Adjusted EBITDA for the three- and nine-month periods ended December 31, 2025 was also affected by product-level net revenue from GRAFAPEX of \$2.0 million and \$8.2 million, relative to \$2.5 million and \$8.5 million of GRAFAPEX personnel and infrastructure investments in the same periods. See "Preliminary Notes—Non-GAAP measures—Adjusted EBITDA and Adjusted EBITDA Margin".
- Operating income of \$1.7 million and \$3.9 million for the three- and nine-month periods ended December 31, 2025. Fiscal Q3 2026 is the third consecutive fiscal quarter of operating

income growth since the approval and launch of GRAFAPEX in fiscal Q4 2025. Operating income for the three- and nine-month periods ended December 31, 2025 represents a decrease of \$2.1 million and \$5.5 million, or 55.3% and 58.5%, compared to \$3.8 million and \$9.4 million for the corresponding prior year periods, which predate the approval and launch of GRAFAPEX.

- Gross margin of 53.6% and 55.1%, and Adjusted Gross Margin of 62.9% and 64.5%, for the three- and nine-month periods ended December 31, 2025, compared to gross margin of 50.7% and 52.8%, and Adjusted Gross Margin of 56.3% and 58.3%, for the corresponding prior year periods, which predate the approval and launch of GRAFAPEX. The gross margin and Adjusted Gross Margin increases are primarily due to changes in the relative contribution of product-level net revenue – in particular an increasing level of net sales of GRAFAPEX, which the Company launched in February 2025 and which is expected to have a relatively higher product-level gross margin and Adjusted Gross Margin, and an absence of net sales of Gleolan in the United States, which the Company ceased commercializing in March 2025 and which had a relatively lower product-level gross margin and Adjusted Gross Margin. Gross margin also benefited from the positive effects on product-level net revenue for Rasuvo of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA. See “Preliminary Notes—Non-GAAP measures—Adjusted Gross Profit (Loss) and Adjusted Gross Margin”.
- Net income of \$0.1 million and \$0.3 million for the three- and nine-month periods ended December 31, 2025, a decrease of \$0.6 million and \$2.5 million compared to net income of \$0.7 million and \$2.8 million for the corresponding prior year periods, which predate the approval and launch of GRAFAPEX.
- Available liquidity of \$15.0 million (December 31, 2025), consisting of cash and cash equivalents, compared to \$24.0 million (March 31, 2025). See “Liquidity and Capital Resources”, including “—Cash flows”.
- Cash provided by operating activities of \$7.8 million and \$15.1 million for the three- and nine-month periods ended December 31, 2025, an increase of \$1.1 million and a decrease of \$6.7 million compared to \$6.7 million and \$21.8 million for the corresponding prior year periods. The Company has continued to generate positive cash flow from operations in the four fiscal quarters since the approval and launch of GRAFAPEX in fiscal Q4 2025, notwithstanding the \$11.2 million of GRAFAPEX personnel and infrastructure investments during that period to support the commercial launch of the product beginning in February 2025.

## **Operational highlights**

### ***Leading products***

#### *Hematology and hemato-oncology*

##### *GRAFAPEX (US)*

In January 2025, Medexus was informed that the FDA approved GRAFAPEX, an alkylating agent, with fludarabine as a preparative regimen for allogeneic hematopoietic stem cell transplantation, or allo-HSCT, in adult and pediatric patients one year of age and older with AML or MDS.

GRAFAPEX holds Orphan Drug Designation under the Orphan Drug Act, meaning that the product will benefit from a seven-year period of regulatory exclusivity in the FDA-approved indication. Medexus holds exclusive commercial rights to GRAFAPEX in the United States under a February 2021 exclusive license agreement with medac (**GRAFAPEX Agreement**).

Medexus executed a commercial launch of GRAFAPEX in the first half of calendar year 2025, with product commercially available in the United States in February 2025. The launch followed swiftly on the FDA's approval of the product in January 2025, allowing Medexus to begin generating product-level net revenue in fiscal Q4 2025. Based on internal estimates and research, and the preliminary market response to GRAFAPEX, Medexus continues to expect that annual product-level net revenue from GRAFAPEX will exceed US\$100 million within five years after commercial launch, with the specific nature and level of success of Medexus's commercialization initiatives in support of GRAFAPEX, among other factors, determining the extent to which the Company realizes this potential. See also "Risk Factors and Risk Management—Possible failure to realize benefits of the GRAFAPEX Agreement" and "Preliminary Notes—Forward-looking statements".

Medexus has seen a positive market response to GRAFAPEX since the US commercial launch of the product in February 2025. As of December 31, 2025, 46 individual healthcare institutions, representing 26% of the 180 transplant centers in the United States, have made positive formulary inclusion determinations. For the nine-month period ended December 31, 2025, approximately 75% of product-level net revenue from GRAFAPEX is attributable to institutions that have made such positive formulary inclusion determinations. Wholesaler data as of December 31, 2025 shows that 55 of the 180 transplant centers, representing an estimated 38% of total allo-HSCT procedures performed in the United States annually (source: Allogeneic HSCT in HRSA 2016-2020; Health Resources and Services Administration), have already ordered GRAFAPEX for procedures in their institutions, and 41, or 75%, of those institutions have placed repeat orders.

As of December 31, 2025, 51 health plans have established documented coverage pathways for GRAFAPEX, including 14 plans with product-specific medication policies and 37 plans that require prior authorization for coverage. Medexus has been in discussions with plans regarding coverage without product-specific policies or prior authorization requirements, indicating the potential for broader integration of GRAFAPEX into standard transplant reimbursement practices. Collectively, total covered lives with documented access to GRAFAPEX is estimated at approximately 125 million. Payer coverage for GRAFAPEX appears to be increasingly covered through existing allo-HSCT transplant coverage rather than through incremental product-specific policies. The Company believes this will help reduce administrative burden and access barriers for transplant centers and hospitals and support continued expansion of patient access.

In August 2025, the US Centers for Medicare & Medicaid Services (**CMS**) approved New Technology Add-On Payment (**NTAP**) reimbursement for eligible cases covered by Medicare involving the use of GRAFAPEX for CMS's fiscal year 2026, which runs from October 1, 2025 to September 30, 2026. The NTAP program is designed to provide temporary supplemental reimbursement to institutions that use designated new higher-cost medical technologies in the first few years after introduction to the market. To receive NTAP approval, designated technologies must demonstrate substantial clinical improvement in the diagnosis or treatment of Medicare beneficiaries compared to existing alternatives.

Starting October 1, 2025, hospitals are eligible to receive additional reimbursement through the NTAP program of up to \$21,411 per qualifying inpatient case for CMS's fiscal year 2026. The

GRAFAPEX approval was one of only five approvals for CMS's fiscal year 2026 under the new technology add-on payment traditional pathway, out of the 13 applications considered by CMS. Medexus believes that NTAP reimbursement will support adoption of GRAFAPEX by reducing the financial burden to hospitals utilizing the product in inpatient settings and improving access for Medicare beneficiaries. Although attribution is not certain, the Company believes that NTAP reimbursement has, to some extent, started contributing to increased utilization beginning in fiscal Q3 2026. GRAFAPEX will be eligible to retain its NTAP approved status, and Medexus expects that GRAFAPEX will retain its status, for up to two additional CMS fiscal years. Prior to NTAP approval, CMS granted transitional pass-through status for GRAFAPEX under the Medicare Hospital Outpatient Prospective Payment System (OPPS) and assigned a permanent HCPCS Level II coding system "J code" for reporting and billing of outpatient cases. Together, these actions are intended to support reimbursement for GRAFAPEX in both inpatient and outpatient settings for Medicare beneficiaries.

Medexus achieved \$2.0 million and \$8.2 million of product-level net revenue from GRAFAPEX for the three- and nine-month periods ended December 31, 2025, relative to the \$2.5 million and \$8.5 million of GRAFAPEX personnel and infrastructure investments discussed below. Underlying patient demand was \$2.6 million for fiscal Q3 2026, representing sequential underlying patient demand growth of 30% compared to \$2.1 million for fiscal Q2 2026, and \$6.7 million for fiscal year 2026 to date. The cumulative net result of these demand patterns was an incremental \$0.7 million benefit to product-level net revenue in fiscal Q3 2026 from end-of-quarter wholesaler purchases agreed by the Company. (Source: Internal EDI Data.) Since launch, wholesaler purchases of GRAFAPEX have exceeded demand by \$1.8 million, resulting in an estimated 1.5 to 2 months of inventory on hand at December 31, 2025 held by the Company's single wholesaler for GRAFAPEX. This wholesaler inventory level is consistent with Medexus's expectations for a product launch; however, inventory management decisions by the wholesaler could affect the timing, volume, and commercial terms of wholesaler orders, and consequently product-level net revenue, in future quarters. Medexus expects that the underlying patient demand of GRAFAPEX will be approximately \$3.0 million to \$4.0 million in fiscal Q4 2026 – compared to \$2.2 million in fiscal Q1 2026, \$2.1 million in fiscal Q2 2026, and \$2.6 million in fiscal Q3 2026. (Source: Internal EDI data.) Taking into account the estimated wholesaler inventory at December 31, 2025, Medexus anticipates that patient demand will result in product-level net revenue from GRAFAPEX recognized in fiscal Q4 2026 of between \$3.0 million and \$4.0 million, resulting in product-level net revenue of \$11.0 million to \$12.0 million for fiscal year 2026. Based on product-level performance to date, Medexus expects that product-level performance of GRAFAPEX, net of working capital changes, will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026). Medexus continues to expect that the annual product-level Adjusted Gross Margin of GRAFAPEX will ultimately be approximately 80%. For fiscal year 2026 to date, product-level Adjusted Gross Margin has been slightly higher due to the evolving reimbursement and tariff dynamics for the product. (See "Preliminary notes—Non-GAAP measures—Adjusted Gross Profit (Loss) and Adjusted Gross Margin".) In July 2025, the current US administration announced a 15% tariff on imports of pharmaceutical products from the EU (**July 2025 pharmaceutical tariffs**). Based on the Company's preliminary assessment, which remains ongoing, the July 2025 pharmaceutical tariffs will apply to the Company's imports of GRAFAPEX at the announced rate of 15%, and are likely to be reflected in product-level performance commencing in fiscal year 2027. Medexus does not currently expect the impact of these tariffs on product-level performance to be material. See also "Risk Factors and Risk Management—Evolving

conditions in the United States". Medexus views product performance to date, and the response from the market and the attention to treosulfan from the medical and scientific community, as consistent with the Company's confidence that GRAFAPEX will make a substantial contribution to allo-HSCT in the United States, and also solidify Medexus's leadership position in this therapeutic field.

Based on the terms of the GRAFAPEX approval, including the FDA-approved product label, the parties determined that medac earned a regulatory milestone amount of \$15 million. As of January 2026, this regulatory milestone amount was paid in full.

#### *Trecondyv (Canada)*

Patient unit demand for Trecondyv remained strong during the 12-month period ended December 31, 2025, which is reflected in the unit demand growth of 51% over the trailing 12-month period ended December 31, 2025. (Source: Hospitals Direct Sales Data, MAT December 2025.) This strong performance reflects successful execution of the Company's initiatives since its September 2021 commercial launch.

#### *IXINITY (US)*

Patient unit demand in the United States increased by 2% over the trailing 12-month period ended December 31, 2025. (Source: customer-reported dispensing data.) Medexus expects that 12-month trailing unit demand will remain relatively stable, with only slight continuing decreases, in the near term, as the Company works to maintain a patient base who are stable and satisfied with the product. See also "Selected Financial Information—Note regarding period-to-period variations" and "Discussion of Operations—Net revenue". This performance reflects the success of the Company's efforts to maintain existing demand, despite a reduced allocation of sales force resources to IXINITY since January 2024. In fiscal Q3 2026, in an effort to further improve batch yield and manufacturing costs, Medexus entered into an agreement with the Company's third-party contract manufacturer of IXINITY for a \$4.0 million manufacturing process upgrade (plus \$2.0 million for a test batch of IXINITY that will, if successful, be saleable product), of which approximately \$1.2 million is expected to be paid in fiscal year 2026.

#### *Rheumatology and allergy*

##### *Rasuvo (US)*

Patient unit demand for Rasuvo increased by 3% over the trailing 12-month period ended December 31, 2025. (Source: IQVIA TSA Monthly Data.) During fiscal Q2 2026, Medexus learned that another product in the branded methotrexate autoinjector market had been withdrawn by its distributor, which has resulted in increased unit demand for Rasuvo as patients and healthcare professionals have looked for alternatives. Medexus attributes the 17% increase in patient unit demand over fiscal Q3 2026 when compared to the prior year period to this change in the competitive landscape. Medexus expects that the effect of this one-time increase in unit demand is now largely reflected in product-level performance of Rasuvo. See also "Selected Financial Information—Note regarding period-to-period variations" and "Discussion of Operations—Net revenue". Based on the Company's preliminary assessment, which remains ongoing, the July 2025 pharmaceutical tariffs will apply to the Company's imports of Rasuvo at the announced rate of 15%. Medexus does not currently expect the impact of these tariffs on product-level performance to be material.

### *Metoject (Canada)*

Patient unit demand for Metoject decreased by 6% over the trailing 12-month period ended December 31, 2025. (Source: IQVIA – TSA Monthly Data.) Medexus attributes this decrease in unit demand, which has corresponded with an adverse impact on product-level net revenue, to the continued effects of generic competition, in particular the launch of a second generic product in March 2024.

### *Rupall (Canada)*

Rupall's market exclusivity, granted by Health Canada, expired in January 2025 and Rupall now faces generic competition in Canada. As a result, patient unit demand over the three- and nine-month periods ended December 31, 2025 has decreased 63.1% and 57% when compared to the corresponding prior year periods. (Source: IQVIA TSA Monthly Data.) Medexus expects that the adverse impact of generic competition is now largely reflected in product-level performance of Rupall, meaning that declines in net sales and product-level performance of Rupall for future fiscal quarters will be less severe. As a result of these dynamics, the Company has reduced operating expenses associated with the product since fiscal Q1 2026 and reallocated field support in fiscal Q3 2026.

## **Other highlights**

### ***NBC Credit Agreement***

In November 2025, Medexus entered into the NBC Credit Agreement, a senior secured credit agreement with National Bank of Canada as administrative agent and lender. The NBC Credit Agreement provides for a \$21.0 million term loan facility, or Term Facility, and a \$5.0 million revolving loan facility, or Revolving Facility. The Term Facility benefits from an additional \$10.0 million delayed draw feature, intended to finance future licensing and acquisition transactions, and a \$15.0 million uncommitted accordion feature. The facilities under the NBC Credit Agreement will mature on November 17, 2029, being four years from the date of the NBC Credit Agreement. Medexus used the net proceeds of the Term Facility to satisfy its obligations under the Company's now-repaid senior secured credit agreement with Bank of Montreal, or BMO (**BMO Credit Agreement**), which otherwise would have matured in March 2026. See "Liquidity and Capital Resources—Sources of liquidity—NBC Credit Agreement".

### ***2025 NCIB***

In November 2025, the Toronto Stock Exchange accepted Medexus's notice of intention to make a normal course issuer bid for its Common Shares (**2025 NCIB**). See "Disclosure of Outstanding Share Data—2025 NCIB".

## DISCUSSION OF OPERATIONS

The following section discusses Medexus's results of operations for the three- and nine-month periods ended December 31, 2025 compared to the corresponding prior year periods, which predate the approval and launch of GRAFAPEX.

### Net revenue

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Net revenue	\$25.3	\$30.0	\$(4.7)	(15.7)%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Net revenue	\$74.7	\$83.6	\$(8.9)	(10.6)%

The \$4.7 million and \$8.9 million year-over-year net revenue decrease was primarily due to reduced product-level net revenue from Rupall (due to the expiry of the product's market exclusivity, granted by Health Canada, in January 2025, resulting in substantial generic competition, which has led to decreased unit demand and unit-level pricing) and Gleolan in the United States (due to the March 2025 termination of the US Gleolan Agreement) and, to a lesser extent, a decrease in product-level net revenue from IXINITY. The year-over-year net revenue decrease was partially offset by \$2.0 million and \$8.2 million of product-level net revenue from GRAFAPEX, relative to the \$2.5 million and \$8.5 million of GRAFAPEX personnel and infrastructure investments discussed below, and the positive effects on product-level net revenue from Rasuvo of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA, given the Company's designation as a "specified small manufacturer", and increased unit demand for Rasuvo following the withdrawal of another product in the branded methotrexate autoinjector market by its distributor. Medexus expects that the effect of this one-time increase in unit demand attributable to this change in the competitive landscape is now largely reflected in product-level performance of Rasuvo. Net revenue in fiscal Q1 2026 was also positively affected by the \$1.3 million of royalty revenue payable to Medexus, attributable to net sales of Gleolan completed by the former licensor through (and ending) June 30, 2025, under the terms of the Gleolan Termination Agreement. See also "Risk Factors and Risk Management—Commercial contract disputes".

## Cost of sales, gross profit and gross margin

(Amounts in millions, except percentages)

Three-month periods ended December 31,	2025	2024	Change	%
Cost of sales	\$11.7	\$14.8	\$(3.1)	(20.9)%
Gross profit	\$13.6	\$15.2	\$(1.6)	(10.5)%
Gross margin	53.6%	50.7%	2.9 ppt	n/m

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Nine-month periods ended December 31,	2025	2024	Change	%
Cost of sales	\$33.5	\$39.4	\$(5.9)	(15.0)%
Gross profit	\$41.1	\$44.2	\$(3.1)	(7.0)%
Gross margin	55.1%	52.8%	2.3 ppt	n/m

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The \$1.6 million and \$3.1 million year-over-year decrease in gross profit and 2.9 ppt and 2.3 ppt year-over-year increase in gross margin primarily reflect changes in the relative contribution of product-level net sales reflected in the changes in net revenue discussed above. The \$3.1 million and \$5.9 million year-over-year decrease in cost of sales was due to a \$3.7 million and \$8.4 million decrease in cost of sales of products given the changes in product-level net sales discussed above, partially offset by a \$0.7 million and \$2.5 million increase in amortization of product licenses for the intangible assets related to GRAFAPEX.

Cost of sales of products in the three- and nine-month periods ended December 31, 2025 was benefited by improvements in IXINITY cost of sales of products over fiscal years 2024 and 2025 and now continuing into fiscal year 2026 due to Medexus's investments in, and phasing of planned investments in, the Company's IXINITY manufacturing process improvement initiative. This initiative has resulted in a 30% decrease in product-level cost of sales of product, comparing fiscal Q3 2026 to fiscal Q1 2021 (being the first full fiscal quarter following acquisition of the product in February 2020). These benefits were partially offset by a year-over-year increase in cost of sales of products for Rasuvo and GRAFAPEX due to increased net sales in fiscal Q1 2026 as compared to fiscal Q1 2025.

Gross margin remained largely stable during fiscal year 2025, consistent with the Company's expectations, and changes in the relative contribution of product-level net revenue – in particular an increasing level of net sales of GRAFAPEX, which the Company launched in February 2025 and which is expected to have a relatively higher product-level gross margin, and an absence of net sales of Gleolan in the United States, which the Company ceased commercializing in March 2025 and which had a relatively lower product-level gross margin – have resulted in improvements to gross margin that have emerged over fiscal year 2026 to date. Gross profit and gross margin in fiscal year 2025 were benefited by the treatment of Gleolan cost of sales of products in accordance with IFRS Accounting Standards in light of the terms of the now-terminated US

Gleolan Agreement. The \$1.3 million of royalty revenue payable to Medexus under the terms of the Gleolan Termination Agreement had a one-time positive impact on net revenue, gross margin, net income, and related measures for fiscal Q1 2026. See also "Risk Factors and Risk Management—Commercial contract disputes".

In general, gross profit and gross margin are primarily affected by Medexus's supply and distribution costs. These costs include the supply prices and royalties paid to third parties, warehouse and logistics expenses for product inventory, and allowances for potential product returns, product expirations, and other provisions. Medexus is monitoring and continues to evaluate the impact of recent developments in the evolving US government policy situation on its cost structure, including gross profit and gross margin. See "Risk Factors and Risk Management—Evolving conditions in the United States".

In the case of IXINITY, these costs include manufacturing costs charged by third-party contract manufacturers, which are subject to periodic increases in accordance with the terms of Medexus's contracts; costs associated with manufacturing events such as low-yield or failed batches, as the manufacturing process is highly sensitive to deviations from product specifications; and royalty payment obligations assumed in connection with the February 2020 acquisition of Aptevo BioTherapeutics LLC, which are expected to constitute a low double-digit percentage of IXINITY net sales through the remaining life of the IXINITY patent portfolio. Medexus currently expects a moderate year-over-year increase in cost of sales of products for IXINITY commencing in fiscal year 2027, notwithstanding the achievements of the Company's IXINITY manufacturing process improvement initiative, the planned investments in which (as discussed elsewhere in this MD&A) are expected to largely offset this increase commencing in fiscal year 2028 – ultimately having a positive impact on product-level gross margin. Medexus does not currently expect these changes to materially impact company-level cost of sales of products.

In fiscal Q3 2025, Medexus agreed to end a concession previously granted by medac in respect of the supply price for Rasuvo. This effective supply price increase has moderately reduced product-level gross profit and gross margin for Rasuvo starting fiscal Q4 2025 but has been offset by the positive effects of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA that has benefited product-level net revenue, given the Company's designation as a "specified small manufacturer", among other factors, resulting in a net year-over-year improvement in Rasuvo product-level gross margin.

In respect of GRAFAPEX, Medexus expects that the annual product-level Adjusted Gross Margin of GRAFAPEX will ultimately be approximately 80%, although, as demonstrated by product-level Adjusted Gross Margin for fiscal year 2026 to date, product-level Adjusted Gross Margin will be slightly higher in the initial quarters after commercial launch primarily due to the evolving reimbursement and tariff dynamics for the product. See "Preliminary notes—Non-GAAP measures—Adjusted Gross Profit (Loss) and Adjusted Gross Margin".

Medexus also includes amortization of product licenses as a component of cost of sales. This amortization was \$2.4 million and \$7.1 million for the three- and nine-month periods ended December 31, 2025 compared to \$1.7 million and \$4.6 million for the three- and nine-month periods ended December 31, 2024. These changes were primarily due to amortization recognized in respect of the licenses under the GRAFAPEX Agreement. See also "Preliminary Notes—Non-GAAP measures—Adjusted Gross Profit (Loss) and Adjusted Gross Margin".

### Selling, general and administrative expenses

(Amounts in millions)

<b>Three-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Selling, general and administrative expenses	\$11.2	\$11.0	\$0.2	1.8%

(Amounts in millions)

<b>Nine-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Selling, general and administrative expenses	\$35.3	\$31.0	\$4.3	13.9%

The \$0.2 million and \$4.3 million year-over-year increase in selling, general and administrative expenses was primarily due to the \$2.5 million and \$8.5 million of GRAFAPEX personnel and infrastructure investments that the Company incurred in support of the \$2.0 million and \$8.2 million of product-level net revenue generated from GRAFAPEX for the three- and nine-month periods ended December 31, 2025. The year-over-year increase was partially offset by the Company's reductions in expenses related to Gleolan in the United States as a result of the March 2025 termination of the US Gleolan Agreement and a reduction of operating expenses associated with Rupall starting in fiscal Q1 2026.

Medexus expects that its investments in GRAFAPEX personnel and infrastructure will be approximately \$3 million to \$4 million per quarter through fiscal year 2027, although individual future quarters could exceed or otherwise deviate from this estimate. This amount excludes investments in initiatives other than selling, general and administrative expenses, such as funding of medical education and post-approval clinical initiatives related to GRAFAPEX. Based on product-level performance to date, Medexus expects that product-level performance of GRAFAPEX, net of working capital changes, will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026).

### Research and development expenses

(Amounts in millions)

<b>Three-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Research and development expenses	\$0.6	\$0.4	\$0.2	50.0%

<b>Nine-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Research and development expenses	\$1.5	\$0.8	\$0.7	87.5%

The \$0.2 million and \$0.7 million year-over-year increase in research and development expenses was primarily due to planned investments in the Company's IXINITY manufacturing process improvement initiative. Medexus continues to invest a moderate amount of additional capital in connection with its IXINITY manufacturing process improvement initiative, which has had a positive impact on batch yield and manufacturing costs, and intends to invest moderately in medical education and post-approval clinical initiatives related to GRAFAPEX. In fiscal Q3 2026, in an effort to further improve batch yield and manufacturing costs, Medexus entered into an agreement with the Company's third-party contract manufacturer of IXINITY for a \$4.0 million manufacturing process upgrade (plus \$2.0 million for a test batch of IXINITY that will, if successful, be saleable product), of which approximately \$1.2 million is expected to be paid in fiscal year 2026.

Medexus expects that research and development expenses will increase in fiscal year 2027 as the Company continues to invest in the IXINITY manufacturing process improvement initiative and begins to increase its investments in medical education and post-approval clinical initiatives related to GRAFAPEX.

#### **Termination benefits**

(Amounts in millions)

<b>Three-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Termination benefits	–	–	–	–

(Amounts in millions)

<b>Nine-month periods ended December 31,</b>	<b>2025</b>	<b>2024</b>	<b>Change</b>	<b>%</b>
Termination benefits	0.3	\$0.4	\$(0.1)	(25.0)%

Medexus incurred no termination benefits recognized in fiscal Q3 2026 and 2025. In fiscal Q2 2026 and 2025, Medexus paid termination benefits to former members of senior management who departed the Company.

In light of the recent trends in product-level performance of Rupall and other products, subsequent to period end, in January 2026, Medexus incurred termination benefits paid to departing field force personnel supporting those products, which are considered to be outside the normal course of business and will be excluded from Adjusted EBITDA for fiscal Q4 2026. (See "Preliminary Notes—Non-GAAP measures—Adjusted EBITDA and Adjusted EBITDA Margin".) Medexus

expects that this action will reduce operating expenses, primarily selling, general and administrative expenses, by an estimated \$0.9 million to \$1 million on an annualized basis.

### Depreciation

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Depreciation	\$0.1	\$0.1	\$0.0	0.0%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Depreciation	\$0.2	\$0.2	\$0.0	0.0%

Depreciation expense was consistent year-over-year for both the three- and nine-month periods ended December 31, 2025, due to consistent depreciation associated with existing property and equipment.

### Operating income

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Operating income	\$1.7	\$3.8	\$(2.1)	(55.3)%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Operating income	\$3.9	\$9.4	\$(5.5)	(58.5)%

As a result of the factors described above, operating income was \$1.7 million and \$3.9 million for the three- and nine-month periods ended December 31, 2025, a decrease of \$2.1 million and \$5.5 million compared to operating income of \$3.8 million and \$9.4 million for the corresponding prior year periods. The \$2.1 million and \$5.5 million year-over-year decrease was primarily due to the decrease in net revenue and the meaningful year-over-year increase in GRAFAPEX personnel and infrastructure investments.

## Financing costs

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Financing costs	\$1.4	\$2.0	\$(0.6)	(30.0)%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Financing costs	\$4.2	\$6.2	\$(2.0)	(32.3)%

The \$0.6 million and \$2.0 million year-over-year decrease in financing costs was primarily due to lower interest expense, reflecting reduced principal amounts and lower weighted average interest rates under the Company's long-term debt financing arrangements in the three- and nine-month periods ended December 31, 2025 compared to the corresponding prior year periods.

## Other income

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Other (income) loss	\$(0.1)	\$0.9	\$(1.0)	(111.1)%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Other (income) loss	\$(1.0)	\$1.0	\$(2.0)	(200.0)%

The \$1.0 million and \$2.0 million year-over-year decrease in other income for the three- and nine-month periods ended December 31, 2025 was primarily due to a foreign exchange loss of \$0.1 million (2024 – gain of \$0.9 million) and \$0.4 million (2024 – gain of \$1.0 million) recognized on US dollar denominated transactions, partially offset by a \$0.4 million gain (2024 – nil) recognized on the disposition of property and equipment in fiscal Q1 2026.

### Income tax expense

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Income tax expense (recovery)	\$0.4	\$0.1	\$0.3	300.0%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Income tax expense (recovery)	\$0.5	(\$0.6)	\$1.1	(183.3)%

The \$0.3 million and \$1.1 million year-over-year increase in income tax expense for the three- and nine-month periods ended December 31, 2025 was due to the disallowance of a business loss carryforward, which was previously recognized for the US business in the prior year and thereby resulting in a lower income tax expense in fiscal year 2025.

### Net income (loss)

(Amounts in millions)

Three-month periods ended December 31,	2025	2024	Change	%
Net income	\$0.1	\$0.7	\$(0.6)	(85.7)%

(Amounts in millions)

Nine-month periods ended December 31,	2025	2024	Change	%
Net income	\$0.3	\$2.8	\$(2.5)	(89.3)%

As a result of the factors described above, net income was \$0.1 million and \$0.3 million for the three and nine-month periods ended December 31, 2025, a year-over-year decrease of \$0.6 million and \$2.5 million compared to net income of \$0.7 million and \$2.8 million for the corresponding prior year periods. The \$0.6 million and \$2.5 million year-over-year net income decrease was primarily due to the changes in net revenue and the GRAFAPEX personnel and infrastructure investments discussed above.

## SUMMARY OF QUARTERLY RESULTS

The following table sets out summary unaudited quarterly financial information for each of the eight fiscal quarters through and including the fiscal quarter ended December 31, 2025.

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(Amounts in \$ '000s, except per share amounts)

Three-months ended	31-Dec-25	30-Sep-25	30-Jun-25	31-Mar-25	31-Dec-24	30-Sep-24	30-Jun-24	31-Mar-24
Net Revenue	25,324	24,741	24,615	24,754	29,992	26,303	27,283	25,962
Gross Profit	13,578	13,786	13,774	12,432	15,191	14,126	14,835	13,305
Gross Margin*	53.6%	55.7%	56.0%	50.2%	50.7%	53.7%	54.4%	51.2%
Adjusted Gross Profit*	15,932	16,142	16,130	14,791	16,887	15,645	16,186	14,694
Adjusted Gross Margin*	62.9%	65.2%	65.5%	59.8%	56.3%	59.5%	59.3%	56.6%
Selling, General and Administrative Expenses	11,216	11,916	12,166	12,174	10,971	9,688	10,349	10,367
Research and Development Expenses	617	145	688	471	379	281	97	53
Transaction-Related Fees and Expenses	–	–	–	–	–	–	–	282
Termination Benefits	–	276	–	541	–	–	356	823
Operating Income (Loss)	1,675	1,377	850	(1,169)	3,781	1,637	3,974	832
Net Income (Loss)	80	(315)	516	(553)	733	110	1,957	762
Net Income (Loss) per Common Share – Basic	0.00	(0.01)	0.02	(0.02)	0.03	0.00	0.08	0.03
Net Income (Loss) per Common Share – Diluted	0.00	(0.01)	0.02	(0.03)	0.03	0.00	0.08	0.03
Adjusted EBITDA*	4,469	4,351	3,443	2,265	5,819	5,969	6,102	4,399
Cash Provided by Operations	7,831	3,337	3,919	2,276	6,710	6,855	8,193	1,607
Cash & Cash Equivalents, End of Period	14,975	9,381	9,332	23,973	8,441	6,973	8,454	5,255

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\* See "Preliminary Notes—Non-GAAP measures".

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### **Note regarding period-to-period variations**

The Company generates net revenue from the sale of the products it commercializes. From period to period, the fluctuation in the Company's net revenue is primarily a function of changes in patient demand, frequency of procedures scheduled, inventory levels held by customers, government chargebacks and rebates, customer discounts and returns, and changes in the Company's product portfolio, including due to the execution or termination of product license agreements.

Medexus holds the exclusive right to commercialize GRAFAPEX in the United States and successfully completed a commercial launch in February 2025. Although Medexus recognized product-level net revenue commencing February 2025, March 2025 was the first full month, and the three-month period ended June 30, 2025 was the first full fiscal quarter, in which Medexus recognized net sales of GRAFAPEX in the Company's net revenue. For the three- and nine-month periods ended December 31, 2025 product-level net revenue from GRAFAPEX (determined based on wholesaler purchases in the period) totaled \$2.0 million and \$8.2 million. Underlying patient demand was \$2.6 million for fiscal Q3 2026 (determined based on units delivered by the wholesaler to institutions during the quarter, with reference to Medexus's corresponding product-level net revenue), representing sequential underlying patient demand growth of 30% compared to \$2.1 million for fiscal Q2 2026, and \$6.7 million for fiscal year 2026 to date. The cumulative net result of these demand patterns was an incremental \$0.7 million benefit to product-level net revenue in fiscal Q3 2026 from end-of-quarter wholesaler purchases agreed by the Company. (Source: Internal EDI Data.) Since launch, wholesaler purchases of GRAFAPEX have exceeded demand by \$1.8 million, resulting in an estimated 1.5 to 2 months of inventory on hand at December 31, 2025 held by the Company's single wholesaler for GRAFAPEX. This wholesaler inventory level is consistent with Medexus's expectations for a product launch; however, inventory management decisions by the wholesaler, which are largely outside the Company's control, could affect the timing, volume, and commercial terms of wholesaler orders, and consequently product-level net revenue, in future quarters.

Medexus's net revenue is also affected by seasonality in net sales of some of Medexus's leading products, such as Rupall, largely depending on the severity and timing of allergy seasons across Canada, and Rasuvo, which typically reflects an annual, temporary increase in demand as some US patients order additional product in fiscal Q3 (calendar Q4).

The timing and commercial terms of orders, particularly large orders, can cause variability in Medexus's net revenue quarter-to-quarter. Net revenue for the first two quarters of fiscal year 2024, the last two quarters of fiscal year 2025, and the first two quarters of fiscal year 2026 demonstrated some such variability, including because Medexus received and filled a number of orders of Rupall in fiscal Q1 2024 that were expected to be received in fiscal Q2 2024, received and filled a number of orders of IXINITY in fiscal Q3 2025 in response to customer buying patterns that resulted in proportionately reduced ordering of IXINITY in fiscal Q4 2025, and received and filled some orders of IXINITY in fiscal Q2 2026 that had been expected to be received and filled in fiscal Q1 2026. In addition, pharmacy and wholesale customers exhibit varying buying patterns relative to patient unit demand, which is difficult to forecast with precision and has been influenced by developments in the broader treatment solution markets for the Company's products. This variance can result in those customers building up and subsequently working through inventory on hand, resulting in quarterly product-level sales that do not directly correspond to short-term changes in patient unit demand. Beginning in fiscal Q3 2024, the Company's largest pharmacy customer of IXINITY reduced its purchases of IXINITY relative to past practice, which appeared

to have largely stabilized as of fiscal Q3 2025, partly due to contractual purchase commitments and incentives agreed with this pharmacy customer in part to ensure continuity of supply. In each of fiscal Q2 2026 and fiscal Q3 2026, Medexus received an order for IXINITY from this customer which was paid for by the customer in fiscal Q2 2026 and fiscal Q3 2026, respectively, although delivery was deferred to fiscal Q3 2026 and partly deferred to fiscal Q4 2026, respectively, resulting in each respective case in recognition of the net revenue from this order in fiscal Q3 2026 and (partially) fiscal Q4 2026 and a related \$1.3 million and \$1.9 million deferred revenue liability on the Company's balance sheet as at each of September 30 and December 31, 2025.

The Company expects the impact of quarter-to-quarter variability as discussed in the preceding paragraph to be more pronounced in future quarters, particularly as the percentage of net revenue attributable to product-level net revenue from GRAFAPEX increases. The Company has a single wholesaler customer for GRAFAPEX, meaning that product-level net revenue will likely vary with this wholesaler's inventory management practices and ordering patterns and only indirectly – and potentially on a lagging basis – with underlying patient demand.

Similar dynamics have also affected Rasuvo, with reductions in non-statutory discounts offered to customers, together with effective unit-level price reductions, including under the "340B" program, in particular in fiscal Q2 2025, contributing to a meaningful adverse impact on Rasuvo net sales in each of the first two quarters of fiscal year 2025. This trend has been offset by the positive effects of a January 2025 change in Medicare Part D discounts for government-sponsored programs under the IRA that has benefited product-level net revenue, given the Company's designation as a "specified small manufacturer", among other factors. In addition, during fiscal Q2 2026, Medexus learned that another product in the branded methotrexate autoinjector market had been withdrawn by its distributor, which has resulted in increased unit demand for Rasuvo in fiscal Q3 2026 as patients and healthcare professionals have looked for alternatives. Medexus expects that the effect of this one-time increase in unit demand is now largely reflected in product-level performance of Rasuvo.

In the 12-month period ended March 31, 2024, unit demand for Rasuvo and Metoject benefited from their comparatively steady supply relative to ongoing shortages of competing product inventory, which Medexus believes to have been the indirect result of a global shortage of methotrexate.

Rupall's market exclusivity, granted by Health Canada, expired in January 2025 and, as a result, Rupall now faces significant generic competition in Canada, with two generic competitors having entered the market since January 2025. Generic competition has had an adverse impact on net sales of Rupall. Medexus expects that the adverse impact of generic competition is now largely reflected in product-level performance of Rupall, meaning that declines in net sales and product-level performance of Rupall for future fiscal quarters will be less severe. See also "Highlights for the Three- and Nine-Month Periods Ended December 31, 2025—Operational Highlights—Leading products—Rheumatology and allergy—Rupall (Canada)".

In March 2025, Medexus entered into the Gleolan Termination Agreement. As a result, net revenue after fiscal year 2025 does not include product-level net revenue from Gleolan in the United States, although Medexus recognized \$1.3 million of royalty revenue in fiscal Q1 2026, attributable to net sales of Gleolan completed by the former licensor through (and ending) June 30, 2025, under the terms of the Gleolan Termination Agreement. This royalty revenue had a one-

time positive impact on net revenue, gross margin, net income, and related measures for fiscal Q1 2026. See also "Risk Factors and Risk Management—Commercial contract disputes".

Gross margin is affected by the same factors that affect net revenue. This includes, in particular, the government rebates, chargebacks, and non-statutory discounts that affect the net unit-level prices of each product and the execution or termination of product license agreements, which affect the amortization of intangible assets that is included in cost of sales. Changes in gross margin over the last eight quarters reflect these factors and largely follow the changes in net revenue over the same period. The increase in gross margin since fiscal Q1 2026 is primarily due to the inclusion of GRAFAPEX, which is a relatively higher gross margin product, offset in part by the increased amortization of intangible assets related to GRAFAPEX as a result of the commercial launch of the product in February 2025.

In January 2024, Medexus formulated and implemented a cost reduction initiative, which primarily affected selling, general and administrative expenses beginning fiscal Q4 2024 and termination benefits in fiscal Q4 2024. Medexus also paid termination benefits in fiscal Q2 2026 and 2025 to former members of senior management who departed the Company and incurred termination benefits in fiscal Q4 2025 payable to employees who previously supported Gleolan in the United States and whose employment with the Company was terminated in March 2025 in connection with the termination of the US Gleolan Agreement.

Medexus's selling, general and administrative expenses have varied in large part due to the net effect of the Company's investments in personnel and infrastructure to support commercialization initiatives for new products and product candidates, in particular GRAFAPEX and, until March 2025, Gleolan in the United States, and cost reduction initiatives, including one implemented in January 2024 and a reduction of operating expenses associated with Rupall starting in fiscal Q1 2026. GRAFAPEX personnel and infrastructure investments increased meaningfully over fiscal year 2025 and into fiscal year 2026 to date, with \$3.0 million of expenses recognized in each of fiscal Q1 2026 and fiscal Q2 2026 and \$2.5 million of expenses recognized in fiscal Q3 2026. Medexus expects that these investments will be approximately \$3 million to \$4 million per quarter through fiscal year 2027, although individual future quarters could exceed or otherwise deviate from this estimate. This amount excludes investments in initiatives other than selling, general and administrative expenses, such as funding of medical education and post-approval clinical initiatives related to GRAFAPEX. Based on product-level performance to date, Medexus expects that product-level performance of GRAFAPEX, net of working capital changes, will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026). As a result of the March 2025 termination of the US Gleolan Agreement, selling, general and administrative expenses after fiscal year 2025 do not include operating expenses attributable to Gleolan in the United States.

Medexus's research and development expenses have varied in large part due to the timing of expenditures relating to the Company's now-completed phase 4 clinical trial of IXINITY and its ongoing IXINITY manufacturing process improvement initiative. In fiscal Q3 2026, Medexus entered into an agreement with the Company's third-party contract manufacturer of IXINITY for a \$4.0 million manufacturing process upgrade (plus \$2.0 million for a test batch of IXINITY that will, if successful, be saleable product), of which approximately \$1.2 million is expected to be paid in fiscal year 2026.

Transaction-related fees and expenses and termination benefits are non-recurring by nature and are not expected to exhibit meaningful trends across any eight-quarter period or otherwise in period-to-period variations.

Changes in Adjusted EBITDA, operating income (loss), and net income (loss) reflect the items noted above.

Net income (loss) is also impacted by interest expense on long-term debt, changes in business combination related payables, foreign exchange gains or losses, and income tax expenses.

## COMPANY STRATEGY AND OUTLOOK

### **Business strategy**

Medexus focuses on commercialization of an existing portfolio of pharmaceutical products previously licensed or acquired from third parties. These existing products have primarily driven Medexus's performance to date. Medexus also focuses on opportunities to complement its existing product portfolio by licensing and acquiring new products at various stages of the commercial lifecycle. Medexus therefore does not make significant investments in research and development. Medexus generally purchases finished products manufactured by third-party licensors located outside North America and distributes them in the United States or Canada. Medexus uses third-party contract manufacturers, primarily one located in the United States, to manufacture IXINITY.

### **Corporate organizational structure**

Medexus Pharmaceuticals Inc., a Canada corporation, operates Medexus's business activities in Canada directly. It also owns 100% of the issued and outstanding shares of MI Acquisitions, Inc., a Delaware corporation.

MI Acquisitions, Inc. is an intermediate holding company that does not engage in any operating activities. MI Acquisitions, Inc. owns 100% of the issued and outstanding shares of Medexus Pharma, Inc., a Delaware corporation.

Medexus Pharma, Inc. operates Medexus's business activities in the United States. It is also the sole member (owning 100% of the membership interests) of Aptevo BioTherapeutics LLC, a Delaware limited liability company.

Aptevo BioTherapeutics LLC owns Medexus's rights to IXINITY. It otherwise does not engage in operating activities.

### **Industry trends**

Select key trends in the pharmaceutical industry affecting Medexus's business are set out in the paragraphs below. Medexus believes that a number of industry trends create a favorable environment for the licensing or acquisition and distribution of commercial-stage assets.

#### *Demographics*

Growth of the population in general and aging of the population in particular will continue to drive demand for pharmaceutical products and therapies. Favorable perception of branded products will result in sustained opportunities for select established branded assets and promotional stage products, including those within Medexus's product portfolio.

#### *Commercial pricing pressures*

Pricing and access pressures in the commercial sector continue to be significant. Overall, there is increasing pressure on US providers to deliver healthcare at a lower cost and to ensure that those expenditures deliver demonstrated value in terms of health outcomes. Many employers

have adopted high deductible health plans, which can increase out-of-pocket costs for medicines. This trend is likely to continue. Private third-party payers, such as health plans, increasingly challenge pharmaceutical product pricing, which could result in lower prices, lower reimbursement rates, and a reduction in demand for Medexus's products. Pricing pressures also occur as a result of highly competitive insurance markets. Healthcare provider purchasers, directly or through group purchasing organizations, are seeking enhanced discounts or implementing more rigorous bidding or purchasing review processes.

In addition, in the United States, tax credits that helped reduce the cost of health insurance for a large number of people enrolled in plans pursuant to the US Affordable Care Act expired on December 31, 2025, which has resulted in higher health costs for those people starting in January 2026. An increase in overall out-of-pocket costs for health care could lead to reduced utilization and/or reduced coverage, which could result in a reduction in demand for Medexus's products.

The current political environment in the United States has created some uncertainty with respect to, among other things, the extent of general changes in political, legal, regulatory, social, and economic conditions in the United States, and their potential impact and constraints on Medexus's pricing strategies and ability to adjust pricing. See "Medexus's Business—Regulatory environment—Recent developments in the United States" in the AIF and "Risk Factors and Risk Management—Evolving conditions in the United States" in this MD&A.

#### *Managed care organizations (MCOs)*

The evolution of managed care in the United States has been a major factor in the competitiveness of the healthcare marketplace. A significant percentage of the US population now have some form of health insurance coverage, and the marketing of prescription drugs to both consumers and the entities that manage coverage in the United States continues to grow in importance. In particular, the influence of MCOs has increased in recent years due to the growing number of patients receiving coverage through MCOs. At the same time, consolidation in the MCO industry has resulted in fewer, even larger MCOs, which enhances those MCOs' ability to negotiate pricing and increases their importance to Medexus's business. Since MCOs seek to contain and reduce healthcare expenditures, their growing influence has increased pressure on drug prices as well as revenues.

#### *Government programs*

In the United States, the share of Medicare and Medicaid funding of pharmaceutical products in outpatient settings has increased significantly since 2000. Often, established branded pharmaceutical products, such as Rasuvo, that are subject to Medicare or Medicaid, or that fall under the US Federal Supply Schedule, may still be competitive in price to alternatives due to mandatory rebates and average manufacturer price calculation rules prescribed by US law. The Federal Supply Schedule is a list of contractors that have been awarded a contract by the US General Services Administration, an independent agency of the US government, and those contractors can be used by all US federal agencies.

The share of utilization of leading products in outpatient settings, in particular under government programs such as the "340B Drug Pricing Program" in the United States, can introduce pricing risk for Medexus's products. Under the "340B" program, participating manufacturers agree to charge covered federally funded clinics and hospitals no more than an established discounted

price for its covered outpatient drugs. Trends in hospital and other institutional management of "340B" program mechanisms affect Medexus's exposure to pricing risk under this and other government programs. US states are also seeking to regulate and prohibit restrictions on the "340B" program. In particular, the "340B" program puts meaningful pricing pressure on Rasuvo. Medexus conducted an enhanced audit initiative of Rasuvo through a third-party service provider, focusing on payments through Medicaid in light of the trend in the "340B" program in particular. Medexus expects that GRAFAPEX will be subject to some such pricing risk given the expected share of outpatient and "340B" utilization. Medexus also recently commenced a similar initiative to include the Company's commercial businesses.

The current political environment in the United States has created some uncertainty with respect to, among other things, the extent of general changes in political, legal, regulatory, social, and economic conditions in the United States. For example, on April 15, 2025, the current US presidential administration issued an executive order, "Lowering Drug Prices by Once Again Putting Americans First" (**April 2025 EO**), that, among other directives, directs the US Department of Health and Human Services, or HHS, to provide recommendations within 180 days to accelerate the approval of generics, biosimilars, combination products, and second-in-class medications, as well as to address Medicaid drug rebates and Medicaid drug payment methodologies, and, within one year, to develop and implement a plan to test a payment model to enable Medicare to obtain pharmaceuticals at lower cost. Medexus is not currently aware of developments from these elements of the April 2025 EO that would affect its business as currently conducted. Other HHS policy changes and demonstration projects to test new care, delivery and payment models can also significantly affect how pharmaceutical products, including Medexus products, are covered and reimbursed. In addition, in July 2025, the United States enacted a statute known as the "One Big Beautiful Bill Act", which contained provisions that affect funding of and utilization under Medicaid and potentially other publicly funded or subsidized health programs. See also "Risk Factors and Risk Management—Evolving conditions in the United States".

#### *Government legislation and policy*

Medexus has continued to evaluate the impact of the Inflation Reduction Act of 2022 (**IRA**) since the law became effective in August 2022. Based on the Company's ongoing assessments, together with recent related regulatory developments and pharmaceutical industry practice, Medexus now expects that the near- to mid-term adverse impact of the law on Medexus's net revenue and gross profit and gross margin will be moderate. Medexus expects that this impact will be primarily due to increases in the Company's contractual payment obligations in respect of Rasuvo and IXINITY usage under Medicare (which benefits from mandatory discounts and rebates), the longer-term impact of ongoing Medicare redesign initiatives authorized under the law (including the discount phase-in for "specified small manufacturers" discussed below), and the indirect impact of the law on distribution costs. These dynamics have been offset by the effects of a January 2025 change in Medicare Part D discounts, among other factors, as part of the IRA's Medicare redesign initiatives. Medexus is designated as a "specified small manufacturer" for purposes of the IRA, meaning that the redesigned mandatory discounts that apply to Medexus products will be subject to a phase-in through 2031. For reference, the initial term of Medexus's supply agreement for Rasuvo ends in October 2030. Certain elements of the IRA and related regulatory developments have been subject to legal challenges by stakeholders who are adversely affected. The outcomes of these legal challenges could change the application of the law and

related regulations to pharmaceutical industry participants including Medexus. Medexus continues to evaluate the impact of these developments on its net revenue and cost structure.

Although, to date, no Medexus products have been identified as subject to the Medicare Drug Price Negotiation Program, which requires select companies to negotiate Medicare prices for certain identified pharmaceutical products, it is possible that one or more Medexus products could be selected in future, which could, among other things, lead to lower product-level net revenue in advance of expiration of the product's intellectual property protections. US states are also enacting laws that reference the IRA. For example, following the passage of the IRA, bills have been proposed in multiple states – one of which has now been adopted in Colorado – that would apply the drug price caps set by HHS for Medicare to drug prices in an individual state. Such references to IRA price caps have also been included in "Prescription Drug Affordability Board", or PDAB, legislation.

The current political environment in the United States has created some uncertainty with respect to, among other things, the extent of general changes in political, legal, regulatory, social, and economic conditions in the United States. See "Medexus's Business—Regulatory environment—Recent developments in the United States" in the AIF and "Risk Factors and Risk Management—Evolving conditions in the United States" in this MD&A.

#### *Product opportunities*

Medexus expects that drug development companies without commercial infrastructure in the United States and Canada will continue seeking commercialization partners to represent their products in those markets.

Medexus also believes that large pharmaceutical companies will continue to focus on their core therapeutic areas, meaning that these companies will divest non-core or non-strategic products, many of which could fall into the product lifecycle stages on which Medexus currently focuses its business development activities.

#### **Customers**

Medexus has a limited number of direct customers, and the majority of Medexus's sales are to large national distributors, wholesalers, pharmacy chains and specialty pharmacies, healthcare institutions, and other large customers. For fiscal Q3 2026, four customers (fiscal Q3 2025 – two) (all of which were large national wholesalers) each individually accounted for more than 10% of Medexus's net revenue, together accounting for approximately 77% (fiscal Q3 2025 – 49%) of Medexus's net revenue, and three customers (fiscal Q3 2025 – two) (all of which similarly were large national wholesalers) each individually accounted for more than 10% of Medexus's trade accounts receivable, together accounting for approximately 77% (fiscal Q3 2025 – 59%) of Medexus's trade accounts receivable. See "Risk Factors—Risks relating to the business—Dependence on a small number of customers" in the AIF.

#### **Manufacturing, supply, and distribution**

Medexus focuses on managing the production and distribution of pharmaceutical products that the Company commercializes. Medexus generally purchases finished products manufactured by third-party licensors and distributes them in the United States or Canada. Medexus uses third-

party contract manufacturers for IXINITY. Medexus relies on third-party logistics providers to administer distribution logistics processes in both the United States and Canada. This includes warehousing, order processing, shipping, and invoicing and collections.

Medexus and its third-party partners are, and will continue to be, subject to extensive government regulation in connection with the manufacture, supply, and distribution of pharmaceutical products. Products that Medexus commercializes must be manufactured in facilities and using processes, methods, and equipment that comply with the requirements of the FDA (for products commercialized in the United States) or Health Canada (for products commercialized in Canada). See “Risk Factors—Risks relating to the business—Reliance on third parties for the manufacture and supply of products” in the AIF.

## LIQUIDITY AND CAPITAL RESOURCES

### Overview

Medexus continually and proactively monitors its liquidity position. Medexus seeks to manage the Company's liquidity and capital resources to meet the demands of its operations in light of changes in business conditions and otherwise as appropriate in light of the underlying risk of the Company's assets. Failure to generate sufficient cash flows from operations or from additional financing activities would have an adverse effect on Medexus's ability to fulfill its financial obligations and achieve its business objectives. See "Risk Factors and Risk Management—Need for additional financing" and "Risk Factors and Risk Management—Risks associated with debt financing".

Meaningful near-term liquidity considerations for the Company include maintaining sufficient financial resources to –

- make interest and principal payments in respect of the Company's debt financing arrangements, in particular the NBC Credit Agreement;
- make regulatory, sales-based, or other milestone or other payments to the Company's third-party licensors if and when they become due, such as sales-based milestone payments that may become due under the GRAFAPEX Agreement and, in the event the relevant option right is exercised, the purchase price under the Relaxa License Agreement (defined and discussed in the AIF);
- carry on the continued development and commercialization of existing products;
- secure new business opportunities and product registrations, including funding any associated clinical or product development programs;
- prevent or mitigate delays or challenges in supply of the Company's products; and
- comply with regulatory requirements, including those relating to manufacturing and distribution of the Company's products.

Medexus executed a commercial launch of GRAFAPEX in the first half of calendar year 2025, with product commercially available in February 2025. Given the opportunity that product represents, Medexus expects to invest approximately \$4 million in fiscal Q4 2026. Based on product-level performance to date, Medexus expects that product-level performance of GRAFAPEX, net of working capital changes, will be accretive to quarterly operating cash flows starting in fiscal Q4 2026 (calendar Q1 2026). See "Highlights for Three- and Six-Month Periods Ended September 30, 2025—Operational Highlights—Leading products—Hematology and hemato-oncology—GRAFAPEX (US)".

### Contractual obligations and commitments

Medexus's contractual obligations and commitments consist of accounts payable and accrued liabilities, milestone payments under the GRAFAPEX Agreement, long-term debt, and balance

payable for business combinations. Medexus's contractual obligations and commitments as of December 31, 2025 are shown in the following table:

Amounts in \$ '000s

	1 year or less	Between 1 & 5 years	Over 5 years
Accounts payable and accrued liabilities	43,382	–	–
Milestones payable	7,500	–	–
Long-term debt	7,197	18,153	–
Balance of payable for business combinations	1,981	15,667	6,552
<b>Total</b>	<b>60,060</b>	<b>33,820</b>	<b>6,552</b>

The near-term contractual obligations and commitments amount of \$60.1 million as of December 31, 2025 set out in the table above reflects a decrease of \$35.7 million compared to \$95.8 million as of March 31, 2025. The decrease is primarily due to aggregate principal payments in respect of, and the November 2025 refinancing of, the Company's long-term debt financing arrangements since March 31, 2025, which reduced the Company's total long-term debt to \$25.4 million as of December 31, 2025 (March 31, 2025 - \$37.2 million).

Based on the terms of the GRAFAPEX approval, including the FDA-approved product label, the parties determined that medac earned a regulatory milestone amount of \$15 million under the GRAFAPEX Agreement. The final \$7.5 million installment of the regulatory milestone amount, which is also set out in the table above, was payable in January 2026. As of January 2026, this regulatory milestone amount was paid in full.

See also note 22 (including the table in that note regarding the Company's financial liabilities) and note 18 (including the table in that note regarding the Company's anticipated future cash flow requirements in respect of commitments and contingencies) to Medexus's audited consolidated financial statements for the fiscal year ended March 31, 2025 and note 14 to Medexus's unaudited condensed interim consolidated financial statements for the three- and nine-month periods ended December 31, 2025, which are available on Medexus's issuer profile on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca), for additional information about liquidity and other risks that Medexus faces.

### Sources of liquidity

#### *Overview*

As of December 31, 2025, Medexus had \$15.0 million of available liquidity consisting of cash and cash equivalents (March 31, 2025 – \$24.0 million).

### ***Overnight marketed public offering***

In January 2025, Medexus completed an overnight marketed public offering of Common Shares and received C\$30 million aggregate gross proceeds (or C\$28.3 million net proceeds before expenses), or approximately US\$20.9 million (US\$19.7 million), based on the Bank of Canada exchange rate on January 27, 2025 (C\$/US\$ exchange rate of 1.4381). The Company previously used a majority of the net proceeds to secure a now-released cash collateral pledge under the BMO Credit Agreement, and, following the FDA approval of GRAFAPEX in January 2025, promptly repaid a \$2.5 million credit originally received from medac in September 2021. In June 2025, Medexus paid the first installment of the \$15 million regulatory milestone payment under the GRAFAPEX Agreement that was incurred upon FDA approval of GRAFAPEX. The remaining net proceeds from the offering have been used to pay a portion of the remaining regulatory milestone amounts paid and payable to medac under the GRAFAPEX Agreement and for working capital and general corporate purposes.

### ***NBC Credit Agreement***

In November 2025, Medexus entered into a senior secured credit agreement (**NBC Credit Agreement**) with National Bank of Canada (**NBC**) as administrative agent and lender. The NBC Credit Agreement provides for a \$21.0 million term loan facility (**Term Facility**) and a \$5.0 million revolving loan facility (**Revolving Facility**). The Term Facility benefits from an additional \$10.0 million delayed draw feature, intended to finance future licensing and acquisition transactions, and a \$15.0 million uncommitted accordion feature. The Term Facility and the Revolving Facility will mature in November 2029.

Borrowings under the Term Facility bear interest at a rate of adjusted term SOFR plus a tiered margin determined quarterly based on Medexus's consolidated net leverage ratio. Borrowings under the Revolving Facility similarly bear interest at a base rate plus a tiered margin. The base rate under the Revolving Facility is adjusted term SOFR, adjusted term CORRA, or NBC's base rates for similar commercial loans, depending on the type of borrowing. The margin is determined in the same manner as the margin applicable to borrowings under the Term Facility. Medexus also pays customary tiered standby fees on available but undrawn amounts under the Revolving Facility and on letters of credit issued under the Revolving Facility. At December 31, 2025, \$20.4 million was outstanding under the Term Facility and \$5.0 million was outstanding under the Revolving Facility, and the weighted average interest rate on borrowings under the Term Facility and the Revolving Facility was 6.33% (March 31, 2025 – 7.18%).

The Term Facility is subject to an amortization schedule requiring that the principal amount be repaid in installments of 2.5% of the original principal amount of the Term Facility, or \$0.5 million, on the last business day of calendar quarters ending December 31, 2025 and thereafter, with any remaining balance due at maturity of the NBC Credit Agreement. The amortization installment amount will be adjusted in proportion to any principal amounts borrowed under the delayed draw feature and/or the uncommitted accordion feature of the Term Facility.

Amounts outstanding under the Revolving Facility appear in the current portion of long-term debt in Medexus's consolidated statement of financial position because Medexus may repay and reborrow those amounts at any time.

The NBC Credit Agreement includes customary representations and warranties and customary financial covenants, including a maximum net debt to adjusted EBITDA ratio of 3.0x (subject to adjustment as provided in the NBC Credit Agreement) and a minimum fixed charge coverage ratio of 1.2x (each defined and determined in accordance with the NBC Credit Agreement). The NBC Credit Agreement includes customary terms relating to early repayment upon receipt of net cash proceeds of new debt other than permitted debt or sale of property outside the usual course of business, receipt of insurance proceeds not otherwise reinvested, and the occurrence of an event of default under the NBC Credit Agreement. The NBC Credit Agreement also includes customary restrictions on additional indebtedness, liens, judgments and other claims, asset sales, distributions, management fees, and capital expenditures, as well as customary events of default, and provides for a first-priority security interest in all Medexus's assets.

### Cash flows

(Amounts in \$ '000s)	Three-month periods ended December 31,		Nine-month periods ended December 31,	
	2025	2024	2025	2024
Cash provided by operating activities	7,831	6,710	15,087	21,758
Cash used by investing activities	(5,426)	(479)	(9,422)	(3,938)
Cash provided (used) by financing activities	3,142	(4,461)	(14,748)	(14,370)
Increase (decrease) in cash position during the period	5,547	1,770	(9,083)	3,450
Impact of foreign exchange	47	(302)	85	(264)
Cash and cash equivalents, beginning of period	9,381	6,973	23,973	5,255
Cash and cash equivalents, end of period	14,975	8,441	14,975	8,441

### *Operating activities*

Cash provided by operating activities was \$7.8 million for the three-month period ended December 31, 2025 compared to cash provided by operating activities of \$6.7 million for the corresponding prior year period. The \$1.1 million year-over-year increase in cash provided by operating activities was primarily due to a year-over-year increase in net income, adjusted for non-cash items (such as amortization of product licenses, impairment of intangible assets, and share-based compensation expense), and a year-over-year decrease in non-cash operating working capital items.

Cash provided by operating activities was \$15.1 million for the nine-month period ended December 31, 2025 compared to cash provided by operating activities of \$21.8 million for the corresponding prior year period. The \$6.7 million year-over-year decrease in cash provided by operating activities was primarily due to a year-over-year decrease in net income, adjusted for non-cash items (such as amortization of product licenses, impairment of intangible assets, and share-based compensation expense), and a year-over-year increase in non-cash operating working capital items.

Medexus's working capital balance has continued to change in connection with the Company's growth. Significant factors contributing to the \$3.8 million and \$4.1 million net change in working capital for the three- and nine-month periods ended December 31, 2025 were a decrease in accounts receivable (largely due to an ongoing initiative to improve customers' net payment terms). Medexus continues to monitor changing business conditions and related cash flow and working capital needs, in particular with respect to the commercialization of GRAFAPEX.

### ***Investing activities***

Cash used by investing activities was \$5.4 million and \$9.4 million for the three- and nine-month periods ended December 31, 2025 compared to \$0.5 million and \$3.9 million for the corresponding prior year periods. The \$4.9 million and \$5.5 million year-over-year decrease (increase in cash used) was primarily due to a \$2.5 million payment made to medac in June 2025, as the first installment of the \$15 million regulatory milestone payment under the GRAFAPEX Agreement that was incurred upon FDA approval of GRAFAPEX in January 2025, a \$1.3 million payment made to medac in July 2025 under the October 2018 stock purchase agreement relating to Medexus Pharma, Inc., a \$5.0 million payment to medac in October 2025, as the second installment of the \$15 million regulatory milestone payment under the GRAFAPEX Agreement, and a \$2.5 million time-based milestone payment under the US Gleolan Agreement in July 2024.

Subsequent to period end, in January 2026, Medexus made the remaining \$7.5 million payment to medac as the third and final installment of the \$15 million regulatory milestone payment, which will be included in cash provided (used) by investing activities for the three-month period ended March 31, 2026.

### ***Financing activities***

Cash provided by financing activities was \$3.1 million and cash used by financing activities was \$14.7 million for the three- and nine-month periods ended December 31, 2025 compared to cash used by financing activities of \$4.5 million and \$14.4 million for the corresponding prior year periods. The \$7.6 million year-over-year increase (decrease in cash used) and \$0.3 million year-over-year decrease (increase in cash used) was primarily due to aggregate principal payments in respect of, and the related effects of the November 2025 refinancing of, the Company's long-term debt financing arrangements since March 31, 2025, which reduced the Company's total long-term debt to \$25.4 million as of December 31, 2025 (March 31, 2025 - \$37.2 million). See "— Sources of liquidity—NBC Credit Agreement". See also "Liquidity and Capital Resources— Sources of liquidity—BMO Credit Agreement" in Medexus's MD&A for fiscal Q2 2026 and fiscal Q3 2025.

## **FUTURE CAPITAL REQUIREMENTS**

Medexus believes that its existing cash and cash equivalents together with expected cash flow from operations will be sufficient to meet the Company's projected operating and capital expenditure requirements for at least the next 12 months and that Medexus possesses the financial flexibility to execute the Company's strategic objectives. However, Medexus's ability to generate cash is subject to the operating performance of the Company's business (in particular its leading products), general economic conditions, industry trends, and other factors (including those set out under "Risk Factors and Risk Management"). To the extent that existing cash and cash equivalents and operating cash flow are insufficient to fund the Company's future activities and requirements, Medexus would need to raise additional funds through equity or debt financing. If Medexus raises funds through the issuance of additional debt, Medexus could become subject to additional contractual restrictions on its business and operations. There can be no assurance that Medexus would be able to raise additional funds on favorable terms or at all. Medexus could need to raise additional funds to pursue its growth strategy or continue its existing business and operations, yet could be unable to raise capital when needed or on acceptable terms, which could lead Medexus to be unable to expand its business and operations.

## **OFF-BALANCE SHEET ARRANGEMENTS**

Medexus had no off-balance sheet arrangements as of December 31, 2025.

## **TRANSACTIONS WITH RELATED PARTIES**

Below is a summary of transactions in which Medexus participated during the relevant fiscal period and in which any related party as determined under IFRS Accounting Standards had a direct or indirect material interest. Medexus views the following transactions with related parties as having occurred in the normal course of the Company's operations.

Medexus pays warehouse and other fees to a company in which a named executive officer holds a 50% equity interest for customary storage, distribution, and other related services in respect of certain of Medexus's products in Canada. These fees totaled \$46,000 and \$149,000 for the three- and nine-month periods ended December 31, 2025 compared to \$53,000 and \$193,000 for the comparable prior year periods.

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## CRITICAL ACCOUNTING ESTIMATES, JUDGMENTS, AND ASSUMPTIONS

The preparation of Medexus's consolidated financial statements in accordance with IFRS Accounting Standards requires management to make judgments, estimates, and assumptions that affect the application of accounting principles and policies and the reported amounts of assets, liabilities, revenues, and expenses during the relevant periods covered by those financial statements. These estimates and assumptions are based on historical experience, expectations of the future, and other relevant factors. Medexus reviews its estimates and assumptions regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected. Actual results may differ from these estimates. A description of Medexus's significant accounting estimates, judgements, and assumptions, as well as expected changes in accounting policies, is included in note 1 to Medexus's audited consolidated financial statements for the fiscal year ended March 31, 2025 and note 1 to Medexus's unaudited condensed interim consolidated financial statements for the three- and nine-month periods ended December 31, 2025.

## FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The carrying values of cash, amounts receivable, advances to related parties, loans receivable, accounts payable and accrued liabilities, and advances from related parties approximate their carrying values due to the immediate or short-term nature of these instruments.

IFRS 13, *Fair Value Measurement*, establishes a fair value hierarchy that prioritizes the input to valuation techniques used to measure fair value as follows:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Medexus's financial instruments consist of cash, other current assets, accounts payable, derivative liability, and promissory notes. The fair values of other current assets, accounts payable, related parties payable, Convertible Debentures (prior to their repayment in October 2023), and promissory notes approximate their carrying values either due to their current nature or current market rates for similar instruments. Cash is measured at fair value on a recurring basis using level 1 inputs. Derivative liability is measured at fair value on a recurring basis using level 3 inputs.

See also note 22 to Medexus's audited consolidated financial statements for the fiscal year ended March 31, 2025 and note 14 to Medexus's unaudited condensed interim consolidated financial statements for the three- and nine-month periods ended December 31, 2025, which are available on Medexus's issuer profile on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca), for additional information.

### Foreign Currency Fluctuations

Medexus's functional currency is the Canadian dollar, but Medexus's presentation currency is the US dollar and the Company is also party to transactions denominated in US dollars and in the

European euro. Movements in exchange rates between the Canadian dollar and these currencies have an impact on Medexus's financial results.

The Company is exposed to foreign currency risk through the following financial assets and liabilities, expressed in US\$:

	December 31, 2025	March 31, 2025
Cash and cash equivalents		
US dollar	2,540	84
Accounts payable and accrued liabilities		
US dollar	-	(154)
Euro	(62)	(1,410)
Balance of payable for business combinations		
US dollar	(17,165)	(17,390)

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The table below shows the immediate increase (decrease) in net income of a 10% strengthening in the closing exchange rate of significant currencies to which the Company has exposure as at December 31, 2025. The sensitivity associated with a 10% weakening of a particular currency would be equal and opposite. This assumes that each currency moves in isolation.

	December 31, 2025	March 31, 2025
10% strengthening of the CA\$:US\$ exchange rate	1,463	1,746
10% strengthening of the CA\$:EUR exchange rate	6	141

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## DISCLOSURE OF OUTSTANDING SHARE DATA

### Summary

Medexus's authorized share capital consists of an unlimited number of Common Shares and an unlimited number of preferred shares. As of February 11, 2026, Medexus had 32,300,380 Common Shares and no preferred shares issued and outstanding.

In addition, as of February 11, 2026, the following number of Common Shares were issuable in accordance with the terms of convertible securities (including equity incentive compensation awards) issued by Medexus –

- 1,893,442 Common Shares issuable upon exercise of the 2023 Warrants, none of which were in the money;
- 233,903 Common Shares issuable upon exercise of warrants issued to the sole underwriter of an October 2023 bought-deal public offering, none of which were in the money;
- 1,008,840 Common Shares issuable upon settlement of RSUs and PSUs (each defined below), assuming vesting at 100%; and
- 563,150 Common Shares issuable upon exercise of Options (defined below), 236,964 of which were in the money.

### Description of securities

The following sections set out a description of the material characteristics of each class of security that is issued and outstanding as of the date of this MD&A.

#### *Common Shares*

Each Common Share entitles the holder to one vote per share. The holders of Common Shares are entitled to receive notice of meetings of shareholders of Medexus and to vote at the meeting. Holders of Common Shares are entitled to receive, as and when declared by the Board, dividends in such amounts as may be determined by the Board. Holders of Common Shares have the right to receive any remaining residual asset value of Medexus in the event of a liquidation, dissolution, or winding-up of Medexus, whether voluntary or involuntary.

#### *2023 Warrants*

In October 2023, Medexus issued common share purchase warrants to purchase up to 1,949,192 Common Shares (**2023 Warrants**) through the issuance of an aggregate of 3,898,384 units in a bought-deal public offering. Each unit issued in the offering included one-half of one 2023 Warrant. Each 2023 Warrant entitles the holder to purchase one Common Share at an exercise price of C\$3.65 at any time through April 6, 2026. The 2023 Warrants are issued under a common share purchase warrant indenture with Odyssey Trust Company as warrant agent.

In connection with the offering, Medexus also issued to the sole underwriter, as partial consideration for its services in connection with the offering, warrants to purchase up to 233,903 Common Shares at an exercise price of C\$2.95 at any time through April 6, 2026.

### ***Securities issued under the Equity Plans***

Medexus issues equity incentive compensation awards to eligible participants under the Company's equity incentive compensation plans (**Equity Plans**): the Medexus Long Term Incentive Plan, which was adopted at the Company's annual meeting of shareholders in September 2022, and, previously, the Company's legacy equity incentive plans, which continue to govern only equity incentive compensation awards issued to participants before September 2022.

#### *Share units*

Medexus issues share units to participants under the Equity Plans in the form of restricted share units (**RSUs**) or performance share units (**PSUs**).

- RSUs generally vest in one or more installments based on a participant's continued service and tenure over a period of time. For example, RSUs issued annually to directors since Fall 2020 vest on the date of the following annual general meeting of shareholders, and RSUs issued to employees, including members of senior management, since Fall 2023 generally, but not always, vest in equal annual installments over three-year periods from the relevant vesting start-date.
- PSUs vest in the event Medexus achieves one or more of a number of predetermined objectives during performance periods that generally, but not always, extend over multiple fiscal years. For example, PSUs issued to members of senior management through Fall 2021 vested upon Medexus's achievement and public disclosure of Company-level financial objectives.

Each vested share unit represents an obligation of Medexus to deliver the value of one Common Share in accordance with the Equity Plans and the terms of the holder's award agreement.

#### *Options*

Medexus issues options to purchase Common Shares (**Options**) to participants under the Equity Plans. Options generally vest in one or more installments based on a participant's continued service and tenure over a period of time. For example, Options issued to date to newly hired employees since Fall 2020 vest in equal amounts on or about the grant date and the first, second, third, and fourth anniversaries of the grant date, and Options issued to directors since Fall 2020 vest on the date of the following annual general meeting of shareholders.

Each vested Option represents an obligation of Medexus to deliver the value of one Common Share upon the holder's delivery of an exercise notice and value equal to the exercise price in accordance with the Equity Plans and the terms of the holder's award agreement.

### ***Preferred shares***

Preferred shares may be issued in one or more series with such rights, privileges, restrictions, and conditions, and such priorities or preferences in respect of the Common Shares or otherwise, as may be determined by the Board from time to time, including in respect of the payment of distributions and the repayment of residual asset value of Medexus.

## **2025 NCIB**

In November 2025, the Toronto Stock Exchange accepted Medexus's notice of intention to make a normal course issuer bid for its Common Shares. A copy of the notice of intention to make the 2025 NCIB as filed with the TSX is available to investors at no charge by contacting Medexus.

Under the 2025 NCIB, Medexus may purchase for cancellation up to 2,983,650 Common Shares. As of December 31, 2025, Medexus had repurchased 191,900 Common Shares under the 2025 NCIB for an aggregate repurchase price of C\$0.5 million (\$0.4 million).

The 2025 NCIB is expected to continue until November 2026 unless terminated earlier in accordance with its terms.

## RISK FACTORS AND RISK MANAGEMENT

Medexus is subject to a number of risks and uncertainties. A risk is the possibility that an event might happen in the future that could have a negative effect on the Company's financial condition, financial performance, or business. The Board has overall responsibility for overseeing Medexus's evaluation and mitigation of these risks and periodically reviews Medexus's risk management practices.

This section describes certain of the risks and uncertainties relating to financial matters that Medexus faces. A comprehensive discussion of the principal risks and uncertainties that Medexus faces is set out under the heading "Risk Factors" in Medexus's most recent AIF, which is available on Medexus's issuer profile on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca). See also note 22 to Medexus's audited consolidated financial statements for the fiscal year ended March 31, 2025, and note 14 to Medexus's unaudited condensed interim consolidated financial statements for the three- and nine-month periods ended December 31, 2025 which are also available on Medexus's issuer profile on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca), for additional information about Medexus's liquidity risk, credit risk, currency risk, interest rate risk, and capital risk management. However, those risks and uncertainties referenced in the preceding sentences are not the only risks facing Medexus, its business, and the pharmaceutical industry as a whole. Additional risks not currently known to Medexus, or that the Company currently deems immaterial, may also adversely affect Medexus's operations.

### **Possible failure to realize benefits of the GRAFAPEX Agreement**

Under the GRAFAPEX Agreement, Medexus holds the exclusive right to commercialize GRAFAPEX™ (treosulfan) for Injection in the United States. Medexus continues to believe that the GRAFAPEX Agreement will provide benefits to the Company. However, the Company's financial and operational assumptions with respect to the GRAFAPEX Agreement could be inaccurate, and achieving the benefits of the GRAFAPEX Agreement will depend in large part on Medexus's ability to successfully commercialize GRAFAPEX in the United States in line with current expectations. In addition, a variety of other factors could also adversely affect the likelihood of the anticipated benefits of the GRAFAPEX Agreement materializing or occurring within the time periods anticipated by Medexus. Integrating GRAFAPEX into the Company's operations will continue to be complex, time-consuming, and capital-intensive. Medexus's ability to successfully commercialize and generate product-level net revenue from GRAFAPEX depends on a number of factors, including Medexus's ability to, among other things, develop and execute sales and marketing strategies; achieve, maintain, and grow market acceptance of, and demand for, the product; obtain and maintain adequate coverage, reimbursement, and net pricing from managed care, government, and other third-party payers; maintain, manage, or scale the necessary sales, marketing, manufacturing, medical affairs, market access, and other capabilities and infrastructure; obtain adequate supply; maintain and, if possible, extend intellectual property protection; and comply with applicable legal and regulatory requirements.

GRAFAPEX may not be, or remain, as competitive as expected because of the dynamic market environment for pharmaceutical products in this therapeutic area and the hurdles to any given product in terms of commercial, market access and reimbursement (including formulary inclusion and formulary placement), and medical affairs strategies, among other relevant factors. If the Company is unable to successfully integrate GRAFAPEX, including the failure to successfully

formulate, execute, or otherwise realize the Company's plans or strategies for the product, in the face of these dynamics and hurdles or otherwise, then the Company may not be able to achieve the anticipated benefits or growth opportunities originally contemplated by the transaction. In particular, and without limiting the generality of the foregoing, the Company's expectations regarding the commercialization of GRAFAPEX is based on, among other things, the details of the Company's planned commercial, market access, and medical strategies, the success of which will depend in part on the US regulatory landscape and related dynamics, including potential future changes to each, and can introduce and affect exposure to commercial, legal, and regulatory risk.

For example, companies are not permitted to promote pharmaceutical products for unapproved, or "off-label", uses, meaning any uses that are not described in the product's label, package insert, or prescribing information and that differ from those approved by the FDA. Available approaches under applicable federal and state laws to the advanced scientific and technical discussions the Company believes will be expected in respect of GRAFAPEX, such as those for "scientific exchange", responses to unsolicited questions, and discussions of "healthcare economic information", are complex, uncertain, and subject to change through legislative and regulatory action, as well as evolving judicial and regulatory interpretations. The Company's approach to these matters is informed by its interpretations of available resources, including guidance from governmental and regulatory agencies and the pharmaceutical industry, any of which interpretations could be incorrect or inaccurate, whether in whole or in part. Any such occurrence, and/or failure to comply with any of the laws, regulations, or other constraints that apply to the Company's commercialization of GRAFAPEX, or new laws, regulations, or constraints, could lead to the imposition of civil, administrative, and/or criminal penalties, injunctions, other remedies, and/or limitations on commercialization practices for the Company's products that could negatively impact the Company's ability to realize the anticipated benefit from the GRAFAPEX Agreement and GRAFAPEX, and which would adversely impact the Company's business, operations, prospects, financial condition, and financial performance.

Further, Medexus will need to make milestone and royalty payments to medac from time to time under the GRAFAPEX Agreement. As these payments are made over time, the Company will evaluate its financing needs and options. Depending on the ultimate amount and timing of any such payments, Medexus could need to seek additional third-party debt or equity financing. Medexus has been successful in securing third-party financing in the past; however, the Company's ability to obtain additional financing in the future will depend upon a number of factors, including then-prevailing market conditions and the then-current operating performance and prospects of the Company. There can be no assurance that any such financing will be available to the Company on favorable terms or at all. Under the terms of the GRAFAPEX Agreement, medac may terminate the GRAFAPEX Agreement if, among other things, Medexus fails to pay certain payments when due or cannot demonstrate its ability to pay the remaining payments as and when required by the GRAFAPEX Agreement.

Unless terminated earlier in accordance with its terms, the initial term of the GRAFAPEX Agreement extends through to January 2035, being ten years from the FDA's approval of GRAFAPEX, with successive two-year extension terms thereafter. If the GRAFAPEX Agreement were to be terminated, then Medexus would no longer have exclusive rights to commercialize GRAFAPEX in the United States, which could have a material adverse effect on the Company's business and prospects. The consideration paid and payable by Medexus under the GRAFAPEX

Agreement, including the milestone payments, is non-refundable except in very limited circumstances.

Further information regarding the GRAFAPEX Agreement is set out in the AIF. A copy of the GRAFAPEX Agreement, including all amendments, is included in the Company's filings on SEDAR+. For more information about GRAFAPEX, including indications and important safety information (including boxed warning), see the full prescribing information for GRAFAPEX™ (treosulfan) for Injection, which is available on the product's website at [www.grafapex.com](http://www.grafapex.com) and on the Drugs@FDA drug database at [www.fda.gov](http://www.fda.gov). The summaries in this MD&A and elsewhere are qualified by reference to the terms of each such document as applicable.

### **Need for additional financing**

Medexus will, from time to time, require additional capital to, among other things, secure new business opportunities and product registrations, as well as clinical or product development programs that Medexus could decide to pursue, and otherwise to fund the Company's ongoing business and operations. For example, in January 2025, Medexus completed an overnight marketed public offering of Common Shares for C\$30 million aggregate gross proceeds (or C\$28.3 million aggregate net proceeds before expenses), and, in November 2025, Medexus completed a refinancing of its long-term debt financing arrangements to include a \$10.0 million delayed draw feature intended to finance future licensing and acquisition transactions. In addition, increases in costs and expenses, changes in product and geographic mix, and the impact of corporate strategic initiatives (including licensing and acquisition transactions, divestitures, restructurings, internal reorganizations, or product-related events that could result from evolving business strategies or otherwise), as well as potential disruption of Medexus's ongoing business, could, in each case, adversely affect future results depending on Medexus's ability to realize the projected benefits of these cost management, product management, and other corporate strategic initiatives. Although cash flow from operations during fiscal year 2026 to date has been positive, total cash flow has fluctuated over time, and Medexus cannot guarantee that it will attain or maintain positive cash flow in future periods. To the extent that Medexus generates negative cash flow in any future periods, Medexus could require additional capital to fund its activities. See also "Liquidity and Capital Resources—Cash flows".

However, there can be no assurance that Medexus will be able to raise the additional funding that it will need to carry out its business objectives in a timely and satisfactory manner or at all. Medexus's success in any such efforts will depend on then-prevailing capital market conditions, Medexus's business performance, and its ability to attract and retain investor interest in the Company and its business plan. There can be no assurance that Medexus will be successful in securing the capital it requires as and when needed or at all. In addition, if Medexus raises additional equity capital by issuing Common Shares, or securities that are convertible into Common Shares, then existing holders of Common Shares could suffer dilution.

In addition, increases in interest rates, both domestically and internationally, negatively affect Medexus's cost of financing its operations and investments, whether by debt or equity. Adverse credit market conditions could limit Medexus's ability to raise future debt financing that the Company could then need to fund its operations, including the availability of the delayed draw feature and/or the uncommitted accordion feature of the Term Facility, and/or, in future, to refinance its debt arrangements at the appropriate time. Medexus's ability to maintain its current

debt arrangements and its ability to issue or borrow long-term debt or raise other forms of debt or equity financing will be critical to Medexus's long-term prospects.

Medexus's ability to conduct its operations could be materially and adversely impacted if these or other adverse conditions constrain or otherwise affect the Company's sources of capital.

### **Risks associated with debt financing**

Medexus has incurred significant debt liabilities. Medexus entered into the NBC Credit Agreement in November 2025. Borrowings under the NBC Credit Agreement are subject to mandatory repayment provisions requiring that the principal amount of the Term Facility be repaid in amounts determined in accordance with the schedules set out in the NBC Credit Agreement. See "Liquidity and Capital Resources—Sources of liquidity—NBC Credit Agreement". Borrowings under the NBC Credit Agreement are secured by a first-priority security interest in all Medexus's assets. If Medexus defaults in payment under the NBC Credit Agreement, if payment is otherwise accelerated, or if the lenders under the NBC Credit Agreement otherwise exercise their available remedies, then Medexus would suffer a material adverse effect on its business, operations, prospects, financial condition, and financial performance. Medexus's failure to maintain one or more of the Company's material agreements in accordance with its terms – for example, any successful termination of the GRAFAPEX Agreement based on Medexus's failure to perform its obligations under or otherwise comply with the terms of the relevant agreement – could constitute an event of default under the NBC Credit Agreement, which would permit the lenders under the NBC Credit Agreement to accelerate payment and otherwise exercise their available remedies.

Medexus's ability to satisfy its debt liabilities, including under the NBC Credit Agreement, and otherwise to make payments when due, largely depends on the Company's ability to achieve significant cash flow from commercializing its products. This is in part because there can be no assurance that Medexus will be able to secure additional financing to satisfy its liabilities under its debt arrangements, including the NBC Credit Agreement. If Medexus is unable to generate sufficient cash flow or if Medexus fails to comply with its financial covenants, Medexus could be compelled to adopt alternative liquidity management strategies, including actions such as reducing or delaying expenditures beyond routine cash management practices undertaken by the Company in the ordinary course of its business, restructuring debt, obtaining additional debt or equity capital, or selling assets, any of which could harm the Company's long-term prospects. There can be no assurance that Medexus will be able to repay the outstanding amount of any indebtedness at maturity. Medexus's inability to repay outstanding debt when due would have a material adverse effect on the Company's business, operations, prospects, financial condition, and financial performance.

Medexus's Net Debt at December 31, 2025 was \$10.4 million. Medexus has meaningfully reduced its Net Debt since March 31, 2023, when it was \$57.1 million, and has reduced Net Debt sequentially each quarter since March 31, 2024, when it was \$44.6 million. Notwithstanding this significant progress in reducing Net Debt, Medexus's indebtedness, combined with other financial obligations and contractual commitments of the Company, still could have consequences such as increased vulnerability to adverse changes in general economic, industry, and competitive conditions and/or increased sensitivity to interest rate increases; could limit Medexus's flexibility in planning for, or reacting to, changes in the business and industry; and, as a result or otherwise, could put Medexus at a disadvantage compared to competitors who have less debt.

### **Minimum payment obligations**

Medexus is and could in future become subject to contractual arrangements that require Medexus to pay minimum annual amounts to the relevant counterparty regardless of actual performance. These arrangements can relate to purchase of raw materials (which could be more than are necessary to sustain annual production requirements), finished goods (which could be more than are necessary to meet actual demand for the relevant product), or payments under licensing arrangements (which could be more than sales of the relevant product would otherwise merit). For example, under the now-terminated US Gleolan Agreement, Medexus was obligated to make a minimum payment in respect of fiscal year 2023 and elected to make a similar payment in respect of fiscal year 2024, in each case that exceeded the royalty amount otherwise payable under that agreement. In connection with the March 2025 termination of the US Gleolan Agreement, Medexus elected not to make such an excess payment in respect of fiscal year 2025. See also "—Commercial contract disputes". Although not so in the case of these minimum payments under the US Gleolan Agreement, such payments, without a corresponding net revenue inflow, could have an adverse effect on Medexus's business, financial condition, and financial performance.

### **Foreign exchange and market rate fluctuations**

Currency exchange rate fluctuations can affect Medexus's results of operations to the extent that the Company's net revenues and expenses are in different currencies. Medexus's US net revenues, representing a significant portion of the total net revenue earned by Medexus, are denominated in US dollars, and Medexus's presentation currency is US dollars. Medexus's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities when net revenue or expenses are denominated in Canadian dollars, Euros, or other foreign currencies. For example, all net revenues of Medexus's Canadian operations are denominated in Canadian dollars, and many of Medexus's payments to third-party licensors and suppliers are denominated in Euros. As a result, Medexus's competitiveness could be impacted by unfavorable fluctuations in currency exchange rates, and comparability of period-to-period results could be impacted by any such fluctuations.

### **Future acquisitions or strategic alliances**

Medexus has engaged and may in the future engage in acquisitions and strategic alliances, including by licensing or acquiring complementary products, intellectual property rights, technologies, or businesses. Any acquisition or strategic partnership entails numerous risks, including but not limited to the following: potentially increased operating expenses and cash requirements; potential assumption of indebtedness or contingent liabilities; the potential issuance of equity securities, which could result in dilution to shareholders' equity; difficulties in assimilating operations, intellectual property, products, and drug candidates of an acquired company, and with integrating new personnel; diversion of management's attention from existing product programs and initiatives, even if Medexus is unable to complete the proposed transaction; impact on Medexus's ability to retain key employees and maintain key business relationships; uncertainties associated with the other party or parties to such a transaction, including the prospects of any such party and their existing products or drug candidates and ability to obtain regulatory approvals; and potential inability to generate cash flow from acquired intellectual

property, technology, and/or products sufficient to meet the Company's objectives or even to offset the associated transaction and maintenance costs.

In addition, if and when Medexus undertakes such a transaction, it may assume or incur debt obligations, incur large one-time expenses, or acquire intangible assets that could result in significant future amortization expenses, any of which adversely impact Medexus's results of operations.

### **Commercial contract disputes**

From time to time in the ordinary course of its business, Medexus faces claims relating to the Company's contractual arrangements with third-party licensors or manufacturers or other collaborators, suppliers, service providers, or vendors, and otherwise engages in various forms of commercial dispute resolution processes. Medexus seeks to implement appropriate contractual protections as part of the Company's overall management of the relevant business relationship. However, Medexus's contractual arrangements with any one or more of these third parties may not adequately protect Medexus from these claims and may not provide Medexus with adequate remedies in the case of claims against the relevant third party. For example, Medexus's ability to seek remedies against third parties who exert undue influence in contractual negotiations is limited, particularly when the third party in question is an exclusive supplier of a Medexus product. In addition, any such matter could escalate to formal dispute resolution proceedings, regardless of the terms of the relevant contractual arrangements. The pursuit and/or outcome of any such matter could, depending on the nature of the claim or dispute, have a material adverse effect on Medexus's business, operations, prospects, financial condition, and financial performance, and, in any event, could incur costs and divert management's attention. For example, in January 2026, Medexus received a letter from the former licensor of Medexus's now-terminated commercialization rights to Gleolan in the United States. In the letter, the former Gleolan licensor alleged that Medexus had failed to comply with its payment obligations under the Gleolan Termination Agreement. Medexus regards the claims set out in the letter as baseless and without merit and responded in writing to that effect. To date, the former Gleolan licensor has not provided notice of any formal dispute resolution proceeding against Medexus. However, there can be no assurance as to the conduct or outcome of this matter. See also "Risk Factors—Risks relating to legal and regulatory matters—Negative impact from litigation" in the AIF.

This risk is heightened in the case of Medexus's contractual arrangements in respect of its leading products and its pipeline opportunities. Medexus currently derives a significant portion of its net revenue and operating cash flow from sales of its current leading products, and sales of Medexus's current leading products, together with current pipeline opportunities, are expected to continue to account for a significant portion of the Company's net revenue and operating cash flow in the near term. See "Risk Factors—Risks related to the business—Dependence on revenue from sales of leading products" in the AIF. As such, an adverse outcome in any such matter that relates to one or more of Medexus's leading products (such as early termination of the US GRAFAPEX Agreement and/or unplanned loss of Medexus's commercialization rights to GRAFAPEX), or that relates to one or more of Medexus's pipeline opportunities, in each case whether as a result of informal or formal dispute resolution processes, could have a material adverse effect on the Company, potentially including as a consequence of the terms of the NBC Credit Agreement. See also "—Risks associated with debt financing".

## **Evolving conditions in the United States**

The current political environment in the United States has created some uncertainty with respect to, among other things, the regulation of pharmaceutical products, the regulation of international trade involving the United States, and related legal and regulatory processes. There is also uncertainty regarding the extent of general changes in political, legal, regulatory, social, and economic conditions in the markets in which the Company's patients and/or third-party licensors, suppliers, and other business partners are located. At this time, it cannot be known what new legislation, regulation, and/or policies will be adopted, if any, nor the effect that any such law, regulation, or policy could have on the US economy, other economies, and/or the Company's current or prospective business and products or product candidates. Policy changes following and in light of election outcomes in the United States could affect the occurrence, timing, and outcome, and/or the nature, scope, and effectiveness of FDA and other government functions or processes affecting or otherwise relevant to the pharmaceutical industry generally and the Company specifically, including in respect of government programs such as Medicare and Medicaid and/or implementation of the IRA, each as discussed in this MD&A and otherwise, and could further be affected by potential changes in government policy and budget dynamics. Without limiting the generality of the foregoing, the following non-exhaustive discussion is intended to highlight certain activity and events that the Company views as significant to the pharmaceutical industry and Medexus's business and prospects.

On February 11, 2025, the current US administration issued an executive order, "Implementing the President's 'Department of Government Efficiency' Workforce Optimization Initiative" (**February 2025 EO**), and, on April 15, 2025, issued the April 2025 EO, discussed above under "Company Strategy and Outlook—Industry trends—Government programs". Following the February 2025 EO, on March 27, 2025, HHS announced a reorganization and reduction in workforce across HHS of approximately 20,000 employees, with the FDA's workforce to decrease by 3,500 full-time employees. A smaller FDA workforce could result in fewer available staff to review NDAs, potentially leading to longer approval timelines. Reduced agency resources could also limit opportunities for product sponsors to engage with the FDA in addressing development challenges, further complicating regulatory pathways available to the Company and its third-party licensors and suppliers. If the February 2025 EO significantly impacts FDA operations, it could delay the approval and commercialization of Medexus's new drug products, adversely affecting Medexus's business and financial position.

On May 12, 2025, the current US administration issued an executive order, "Delivering Most-Favored-Nation Prescription Drug Pricing to American Patients" (**May 2025 EO**), that sets out the administration's policy goal of adopting "most-favored-nation" pricing, or "MFN" pricing, for prescription drugs in the United States. The May 2025 EO alone does not have the power to force pharmaceutical companies to reduce prices. It instructs HHS to develop voluntary MFN price targets and communicate them to pharmaceutical manufacturers and also identifies a series of initiatives that HHS and other agencies can consider taking in the event they believe that pharmaceutical companies have not voluntarily made "significant progress" toward these MFN price targets. HHS subsequently issued an announcement stating that MFN target prices are the lowest price in an OECD country with a GDP per capita of at least 60 percent of the US GDP per capita. The current US presidential administration separately announced that, on July 31, 2025, letters were sent to selected pharmaceutical manufacturers, of which Medexus was not one, outlining the steps those other manufacturers were expected to take to bring down the prices of

prescription drugs in the United States to match the lowest price offered in other developed nations. In September and October 2025, the current US presidential administration issued announcements stating that the US government had reached agreements with large pharmaceutical companies to bring the prices those companies offer US state Medicaid programs "in line with" the MFN price for their products, which the announcements defined as the lowest price paid by other developed nations. In any event, and although it is unclear what the details of any such future regulatory or other actions would be or how they would affect Medexus's business and operations, including whether Medexus would in future be selected to become subject to an MFN agreement similar to those described in the September and October 2025 announcements, pending resolution of the matters described above and otherwise, it is likely that there would be some period of disruption, during which Medexus's net revenue could decline, either temporarily or permanently, and Medexus would likely incur additional costs.

In addition, changes in legislation, regulation, and policies governing international trade involving the markets in which the Company's patients and/or licensors, suppliers, and other business partners are located could have a material adverse effect on the Company's net revenues and expenses and, consequently, its business, operations, prospects, financial condition, and financial performance. This would include current or future tariffs or other restrictions on some or all imports into the United States, including products originating in markets in which the Company's licensors, suppliers, and other business partners are located. While many of the current US administration's current tariffs or tariff-related proposals have exempted pharmaceutical products, these exemptions were recently terminated with respect to imports of pharmaceutical products from the EU and otherwise could be changed or terminated at any time or not apply to future tariffs. These tariffs and other trade restrictions on pharmaceutical products could impact the cost at which Medexus purchases its products and their components, and could adversely affect the pricing structures, profit margins, and overall supply chain efficiency of Medexus and its third-party business partners. In July 2025, the current US administration announced a 15% tariff on imports of pharmaceutical products from the EU. A significant number of Medexus's third-party licensors and suppliers are located in Western Europe, including Germany, Spain, and Italy. For example, with respect to Medexus's current leading products, the licensor and supplier of GRAFAPEX and Rasuvo is located in Germany and Medexus uses a third-party contract manufacturer located in Italy for part of the IXINITY manufacturing process. Based on the Company's preliminary assessment, which remains ongoing, the July 2025 pharmaceutical tariffs will apply to the Company's imports of these products, which will at least initially increase the cost of sales of products and reduce gross margins for some or all these products, although Medexus does not currently expect the current tariffs to materially impact these measures or to otherwise materially impact product-level performance. Tariffs, including current or future tariffs on pharmaceutical products imported into the United States, and/or greater restrictions on trade generally could be imposed, suspended, or rescinded at any time. For example, in January 2026, media outlets reported that the current US administration was, and potentially could still be, considering additional tariffs on imports from Germany, among other European countries, in connection with negotiations regarding an ongoing geopolitical matter unrelated to the Company's business or industry – although the Company is not presently able to definitively determine from public sources the current status and prospects or potential outcome of those negotiations and any related impact on tariff levels that could affect its products. Any such tariffs or restrictions could have an adverse impact on the Canadian and/or US economies generally and/or specific industries or sectors, including the pharmaceutical industry, and such impact could be material. Accordingly,

and although not currently expected in the case of those tariffs currently believed to be in effect (to the extent they are and remain effective), there is in any such event a risk that any such tariffs or restrictions could materially negatively impact the financial position, financial performance, business, outlook and/or valuation of the Company – particularly to the extent the tariffs or restrictions are implemented, and maintained, in respect of imports of the Company's leading products or key components of those products. The actual impact of any such tariffs or restrictions on Medexus's business will be subject to a number of factors including, but not limited to, the specific details of the relevant tariffs, the effective date and duration of such tariffs, countries included in the scope of tariffs, changes to amounts of tariffs, and potential retaliatory tariffs or other retaliatory actions imposed by other countries. Medexus continues to monitor the evolving international trade situation and will in any event seek to mitigate the potential impact of any tariffs or restrictions on the Company's business and operations, although it is possible that these changes in the international trade environment could result in a material adverse impact on the Company's business and results of operations.

Although unlikely, Medexus could become subject to adverse statements, attention, or action by the current US administration as a result of the public statements or actions of the Company in the ordinary course of its business or otherwise. To the extent the Company becomes subject to any of the foregoing, the Company could suffer negative market perception and the market price of the Common Shares could decline. See also "Risk Factors—Risks relating to legal and regulatory matters—Negative impact from litigation" in the AIF.

Medexus cannot predict the ultimate effect of the February 2025 EO, the April 2025 EO, the May 2025 EO, the "One Big Beautiful Bill Act", or other current or future executive orders and other related legislative or regulatory initiatives on the Company's business, but acknowledges that these developments could adversely affect the pricing structures, profit margins, and overall supply chain efficiency of Medexus and its third-party business partners. The May 2025 EO, and potentially other executive orders and other related legislative or regulatory initiatives, could also face lawsuits challenging the enforceability of certain of its terms, the outcome of which would be inherently uncertain. As the implementation of the executive orders and other government actions evolves, Medexus intends to continue seeking to assess and minimize any adverse impact on the Company's business and operations to the extent possible.

See also "Risk Factors—Risks relating to legal and regulatory matters—Evolving conditions in the United States " and "Medexus's Business—Regulatory environment—Recent developments in the United States" in the AIF.

## **CONTROLS AND PROCEDURES**

### **Disclosure controls and procedures**

Medexus's management are together responsible for establishing and maintaining disclosure controls and procedures as defined in National Instrument 52-109 – Certification of Disclosure in Issuers' Annual and Interim Filings (NI 52-109). Medexus's management have together designed such a system of disclosure controls and procedures to provide reasonable assurance that material information with respect to Medexus is made known to them and information required to be disclosed by Medexus in its annual filings, interim filings, or other reports filed, furnished, or

submitted by the Company under securities laws is recorded, processed, summarized, and reported within the time periods required by the relevant securities laws.

#### **Internal controls over financial reporting**

Medexus's management are together responsible for establishing and maintaining internal controls over financial reporting as defined in NI 52-109 (ICFR). Medexus's management have together designed such a system of ICFR to provide reasonable assurance regarding the reliability of financial reporting for external purposes in accordance with IFRS Accounting Standards. The control framework that Medexus's management used to design the Company's ICFR is set out in Internal Control–Integrated Framework (2013) as issued by the Committee of Sponsoring Organizations of the Treadway Commission. There have been no changes in Medexus's ICFR during the three-month period ended December 31, 2025 that have materially affected, or are reasonably likely to materially affect, Medexus's ICFR.

Medexus's management are together responsible for establishing and maintaining disclosure controls and procedures as defined in NI 52-109. Medexus's management have together designed such a system of disclosure controls and procedures to provide reasonable assurance that material information with respect to Medexus is made known to them and information required to be disclosed by Medexus in its annual filings, interim filings, or other reports filed, furnished, or submitted by the Company under securities laws is recorded, processed, summarized, and reported within the time periods required by the relevant securities laws.

#### **Limitations of controls and procedures**

Any disclosure controls and procedures or internal controls over financial reporting, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, they cannot provide absolute assurance that all control issues and instances of fraud, if any, within Medexus have been prevented or detected.

These inherent limitations include the reality that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of individuals, by collusion of two or more people, or by unauthorized override of the control. The design of any control system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Accordingly, because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

### **ADDITIONAL INFORMATION**

#### **SEDAR+**

Additional information about Medexus can be found on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

See Medexus's audited consolidated financial statements for the fiscal year ended March 31, 2025, together with the related independent auditor's report, and Medexus's unaudited condensed interim consolidated financial statements for the three- and nine-month periods ended December 31, 2025 for additional financial information about Medexus.

See Medexus's most recent annual information form for additional information about Medexus's business and operations.

Each of the above documents has been filed on SEDAR+.

### **Other information**

Medexus seeks to achieve broad non-exclusionary distribution of information to the public and comply with its fair disclosure obligations. In addition to its filings on the Company's SEDAR+ profile at [www.sedarplus.ca](http://www.sedarplus.ca), Medexus announces material information to the public through a variety of means, including press releases, public conference calls, and webcasts. Medexus also maintains a corporate website at [www.medexus.com](http://www.medexus.com) (a uniform resource locator, or website address, provided as an inactive textual reference only) and social media accounts on LinkedIn and X (formerly Twitter). Medexus uses these various means as channels of distribution of information about the Company. Information Medexus provides through these channels could be deemed material. Investors should monitor Medexus's corporate website, including press releases posted to the website, and social media accounts in addition to Medexus's public filings, conference calls, and webcasts. However, information contained on or accessible through Medexus's corporate website or social media accounts is not a part of this MD&A and is not incorporated by reference into this MD&A or any of Medexus's public filings.