



**PINETREE CAPITAL LTD.**

**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

**THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2021  
(EXPRESSED IN CANADIAN DOLLARS)**

**(UNAUDITED)**

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**Notice To Reader**

Under National Instrument 51-102 – Continuous Disclosure Obligations, if an auditor has not performed a review of a reporting issuer's interim financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by an auditor.

The accompanying unaudited condensed consolidated interim financial statements of Pinetree Capital Ltd. (the "Company") have been prepared by and are the responsibility of management. The unaudited condensed consolidated interim financial statements have not been reviewed by the Company's auditors.

**PINETREE CAPITAL LTD.**  
**Consolidated Statements of Financial Position**  
**As at September 30, 2021 and December 31, 2020**  
**(Unaudited - In thousands of Canadian dollars)**

	<u>September 30,</u> <u>2021</u>	<u>December 31,</u> <u>2020</u>
<b>Assets</b>		
Cash and cash equivalents <i>(note 4)</i>	\$ 13,531	\$ 2,970
Investments at fair value <i>(note 3)</i>	25,239	16,493
Prepays and other receivables	95	21
<b>Total assets</b>	<b>\$ 38,865</b>	<b>\$ 19,484</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Accounts payable and accrued liabilities <i>(note 4, 11(c))</i>	\$ 318	\$ 383
<b>Total liabilities</b>	<b>318</b>	<b>383</b>
<b>Equity</b>		
Share capital <i>(note 6(a))</i>	342,327	324,410
Contributed surplus	108,177	108,177
Deficit	(411,957)	(413,486)
<b>Total equity</b>	<b>38,547</b>	<b>19,101</b>
<b>Total liabilities and equity</b>	<b>\$ 38,865</b>	<b>\$ 19,484</b>

**Nature of business** *(note 1)*  
**Commitment** *(note 13)*

See accompanying notes to the consolidated financial statements.

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**PINETREE CAPITAL LTD.****Consolidated Statements of Income (Loss)****Three And Nine Months Ended September 30, 2021 and 2020****(Unaudited - In thousands of Canadian dollars, except for securities and per share amounts)**

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	Three Months Ended		Nine Months Ended	
	2021	2020	2021	2020
Net investment gains (losses) (note 7)	(672)	1,143	\$ 1,927	\$ (1,317)
Other income (note 7)	145	79	311	241
	<u>(527)</u>	<u>1,222</u>	<u>2,238</u>	<u>(1,076)</u>
<b>Expenses</b>				
Operating, general and administrative (note 8)	212	106	608	344
Foreign exchange loss (gain)	47	3	76	(61)
Finance expenses (note 9)	4	5	12	13
	<u>263</u>	<u>114</u>	<u>696</u>	<u>296</u>
<b>Income (loss) before income taxes</b>	<b>(790)</b>	<b>1,108</b>	<b>1,542</b>	<b>(1,372)</b>
<b>Income tax expense</b>	<b>13</b>	<b>14</b>	<b>13</b>	<b>33</b>
<b>Net income (loss)</b>	<b>\$ (803)</b>	<b>\$ 1,094</b>	<b>\$ 1,529</b>	<b>\$ (1,405)</b>
<b>Earnings (loss) per common share</b>				
Basic and diluted	<u>\$ (0.09)</u>	<u>\$ 0.12</u>	<u>\$ 0.16</u>	<u>\$ (0.16)</u>
<b>Weighted average number of shares outstanding</b>				
Basic and diluted	<b>9,387,000</b>	<b>9,045,198</b>	<b>9,387,000</b>	<b>9,045,198</b>

See accompanying notes to the consolidated financial statements.

**PINETREE CAPITAL LTD.**  
**Consolidated Statements of Cash Flows**  
**Nine Months Ended September 30, 2021 and 2020**  
(In thousands of Canadian dollars)

	<u>2021</u>	<u>2020</u>
<b>Cash flows used in operating activities</b>		
Net income (loss) for the period	\$ 1,529	\$ (1,405)
Items not affecting cash:		
Net investment losses (gains)	(1,927)	1,317
	<u>(398)</u>	<u>(88)</u>
Adjustments for:		
Proceeds on disposal of investments	7,191	3,397
Purchase of investments	(14,009)	(7,130)
Decrease in due from brokers	-	742
Decrease (increase) in prepaids and other receivables	(74)	10
Decrease in income taxes receivable	-	19
Increase (decrease) in accounts payable and accrued liabilities	(65)	12
<b>Net cash used in operating activities</b>	<u>(7,355)</u>	<u>(3,038)</u>
<b>Cash flows from financing activities</b>		
Proceeds pursuant to private placement	750	-
Proceeds from issue of common shares pursuant to rights offering, net	17,298	-
Payment for shares repurchased from consolidation and split	(132)	-
<b>Net cash from financing activities</b>	<u>17,916</u>	<u>-</u>
<b>Net increase (decrease) in cash and cash equivalents during the period</b>	<b>10,561</b>	<b>(3,038)</b>
<b>Cash and cash equivalents, beginning of period</b>	<u>2,970</u>	<u>6,206</u>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 13,531</b>	<b>\$ 3,168</b>

See accompanying notes to the consolidated financial statements.

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**PINETREE CAPITAL LTD.****Consolidated Statements of Changes in Equity  
Nine Months Ended September 30, 2021 and 2020****(Unaudited - In thousands of Canadian dollars, except for number of shares)**

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	Number of shares	Share capital	Contributed surplus	Deficit	Total equity
<b>Balance as at December 31, 2019</b>	<b>9,045,198</b>	<b>\$ 324,410</b>	<b>\$ 108,177</b>	<b>\$ (414,689)</b>	<b>\$ 17,898</b>
Net income and comprehensive income for the period	-	-	-	(1,405)	(1,405)
<b>Balance as at September 30, 2020</b>	<b>9,045,198</b>	<b>\$ 324,410</b>	<b>\$ 108,177</b>	<b>\$ (416,094)</b>	<b>\$ 16,493</b>
<b>Balance as at December 31, 2020</b>	<b>9,045,198</b>	<b>\$ 324,410</b>	<b>\$ 108,177</b>	<b>\$ (413,486)</b>	<b>\$ 19,101</b>
Net income for the period	-	-	-	1,529	1,529
Shares issued from private placement	375,000	750	-	-	750
Shares issued from rights offering	9,420,198	17,428	-	-	17,428
Transaction costs for rights offering	-	(129)	-	-	(129)
Shares eliminated due to consolidation	(9,453,396)	(132)	-	-	(132)
<b>Balance as at September 30, 2021</b>	<b>9,387,000</b>	<b>\$ 342,327</b>	<b>\$ 108,177</b>	<b>\$ (411,957)</b>	<b>\$ 38,547</b>

See accompanying notes to the consolidated financial statements.

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# Pinetree Capital Ltd.

## Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

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### 1. Nature of business

Pinetree Capital Ltd. (“Pinetree” or the “Company”) was incorporated in 1962 under the laws of the Province of Ontario and its shares are publicly traded on the Toronto Stock Exchange (the “TSX”) under the symbol “PNP”. The Company is domiciled in the Province of Ontario, Canada and its registered office address is at Unit 200, 1965 Queen Street East, Toronto, ON, M4L 1H9.

Pinetree is a value-oriented investment and merchant banking company focused on the technology sector.

These unaudited condensed consolidated interim financial statements were approved by the Company’s board of directors on November 5, 2021.

### 2. Basis of preparation

#### a) Statement of compliance

These unaudited condensed consolidated interim statements are unaudited and have been prepared on a condensed basis in accordance with International Accounting Standard (“IAS”) 34, Interim Financial Reporting, issued by the International Accounting Standards Board using accounting policies consistent with International Financial Reporting Standards (“IFRS”).

The same accounting policies and methods of computation were followed in the preparation of these unaudited condensed consolidated interim statements as were followed in the preparation and described in note 3 of the annual consolidated financial statements as at and for the year ended December 31, 2020, except for those described in Note 2(d). Accordingly, these unaudited condensed consolidated interim statements as at and for the three and nine months ended September 30, 2021 should be read together with the annual consolidated financial statements as at and for the year ended December 31, 2020.

These unaudited condensed consolidated interim statements have been prepared using the historical cost convention except for some financial instruments that have been measured at fair value. All monetary references expressed in these notes are references to Canadian dollar amounts.

#### b) Basis of consolidation

These unaudited condensed consolidated interim statements include the accounts of Pinetree and its wholly-owned subsidiaries: Pinetree (Barbados) Inc., Pinetree (Israel) Inc., Pinetree Capital Investment Corp. (“PCIC”) and Emerald Capital Corp., as well as Pinetree Resource Partnership (“PRP”) and Pinetree Income Partnership (“PIP”), each a general partnership of which Pinetree indirectly owns a 100% interest. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. All subsidiaries are currently inactive except for PCIC and PIP.

#### c) Critical accounting judgments, estimates, and assumptions:

The preparation of these unaudited condensed consolidated interim statements in conformity with IFRS requires management to make judgments, estimates and assumptions. These affect the reported amounts of assets, liabilities and contingent liabilities at the date of these statements, as well as the reported amounts of revenue and expenses during the reporting period. Estimates and assumptions are continuously evaluated and are based on management’s experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

#### 2. Basis of preparation (continued)

Uncertainty about these judgments, estimates and assumptions could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The information about significant areas of estimation uncertainty and judgment considered by management in preparing the unaudited condensed consolidated interim statements were the same as those in the preparation of the annual financial statements as at and for the year ended December 31, 2020.

##### d) New accounting standards adopted:

Effective January 1, 2019, the Company has adopted IFRS 16, *Leases* and International Financial Reporting Interpretations Committee ("IFRIC") 23, *Uncertainty over Income Tax Treatments*. These changes were made in accordance with the applicable transitional provisions for which there was no impact on the condensed consolidated interim financial statements for the three months ended September 30, 2021. Under IFRS 16, the presentation on the statements of loss and comprehensive loss required by the new standard will result in most lease expenses being presented as amortization of lease assets and financing costs arising from lease liabilities rather than as being a part of goods and services purchased. The Company's office lease has a duration of 12 months which is exempted from the new presentation.

#### 3. Financial instruments hierarchy and investments at fair value

##### (a) Financial hierarchy:

Investments consist of the following as at September 30, 2021:

Investments	Cost	Level 1 Quoted market price	Level 2 valuation technique - observable market inputs	Level 3 Valuation technique - non- observable market inputs	Total fair value
Equities	\$ 30,164	\$ 20,463	\$ 43	\$ 1,275	\$ 21,781
Debentures	3,057	3,458	-	-	3,458
Total investments	\$ 33,221	\$ 23,921	\$ 43	\$ 1,275	\$ 25,239
Investments denominated in foreign currencies		\$ 15,910	\$ -	\$ -	\$ 15,910
% of investments denominated in foreign currencies		67%	0%	0%	63%

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

### 3. Financial instruments hierarchy and investments at fair value (continued)

Investments consist of the following as at December 31, 2020:

Investments	Cost	Level 1 Quoted market price	Level 2 valuation technique - observable market inputs	Level 3 Valuation technique - non- observable market inputs	Total fair value
Equities	\$ 22,609	\$ 11,456	\$ 18	\$ 1,967	\$ 13,531
Debentures	2,719	2,962	-	-	2,962
Total investments	\$ 25,328	\$ 14,508	\$ 18	\$ 1,967	\$ 16,493
Investments denominated in foreign currencies		\$ 9,031	\$ -	\$ -	\$ 9,031
% of investments denominated in foreign currencies		62%	0%	0%	55%

(1) As at September 30, 2021, included in total investments were securities of private companies with a fair value totaling \$1,275 (cost of \$10,180) (December 31, 2020 – fair value of \$1,967 (cost of \$10,180) measured in accordance with the Company's accounting policy for private company investments. During the nine months ended September 30, 2021, there was no transfers from Level 3 to Level 1.

(2) During the nine months ended September 30, 2021, there were no transfers from Level 2 to Level 1. Generally, the transfer from level 2 to level 1 consists of restricted investments that became unrestricted during the year.

(b) Level 3 hierarchy:

The following table presents the changes in fair value measurements of financial instruments classified as Level 3. These financial instruments are measured at fair value utilizing non-observable market inputs. The net realized losses and net change in unrealized losses are recognized in the consolidated statements of comprehensive income (loss).

	Opening balance at January 1,	Purchases	Transfer out to Level 1	Net unrealized gains (losses)	Ending balance
September 30, 2021	\$ 1,967	\$ -	\$ -	\$ (692)	\$ 1,275
December 31, 2020	347	1,000	(275)	895	1,967

Transfers between levels of fair value hierarchy are deemed to have occurred at the date of event. Within Level 3, the Company includes private company investments and other investment instruments such as loans to investees and convertible debentures which are not quoted on an exchange. The key assumptions used in the valuation of these instruments include (but are not limited to) the value at which a recent financing was done by the investee, company-specific information, trends in general market conditions, the share performance of comparable publicly-traded companies and a strategic review.

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

### 3. Financial instruments hierarchy and investments at fair value (continued)

The following table presents the fair value, categorized by key valuation techniques and the unobservable inputs used within Level 3 as at:

Valuation technique	September 30, 2021		December 31, 2020	
	Fair Value	Unobservable inputs	Fair Value	Unobservable inputs
Trends in comparable publicly traded companies and general market conditions and strategic review		Adjustment range (-80% to -12.5%)		Adjustment range (-80% to -12.5%)
	\$ 1,275		\$ 1,967	
	\$ 1,275		\$ 1,967	

For these Level 3 investments, the inputs used can be highly judgmental. A +/- 25% change on the fair value of these investments will result in a corresponding +/- \$319 (December 31, 2020 +/- \$492) change to the total fair value of the investments.

The sensitivity analysis is intended to reflect the uncertainty inherent in the valuation of these investments under current market conditions, and its results cannot be extrapolated due to non-linear effects that changes in valuation assumptions may have on the fair value of these investments. Furthermore, the analysis does not indicate a probability of such changes occurring and it does not necessarily represent the Company's view of expected future changes in the fair value of these investments.

### 4. Financial assets (liabilities) other than investments at fair value

Financial assets and liabilities other than investments at fair value are as follows as at September 30, 2021 and December 31, 2020:

	September 30, 2021	December 31, 2020
Cash and cash equivalents	\$ 13,531	\$ 2,970
Accounts payable and accrued liabilities (a)	(318)	(383)
	\$ 13,213	\$ 2,587

The carrying values of cash, cash equivalents, and accounts payable and accrued liabilities approximate their fair values due to the short term to maturity for these instruments.

(a) As at September 30, 2021, included in accounts payable and accrued liabilities are Class C preferred share liabilities of \$205 (December 31, 2020 - \$207). The Class C preferred shares ("Class C Shares") were issued in 2009 by Pinetree's wholly-owned subsidiary, PCIC, are non-voting, redeemable and retractable at any time, and entitle the holders thereof to receive cumulative dividends at a rate of 8% per annum.

The Class C Shares' redemption and retraction prices are linked to the market price of the Company's common shares subject to a minimum redemption price of \$10 per share. As at September 30, 2021, the redemption price was \$10 per share and the retraction price in effect was \$0.12 per share (December 31, 2020 - \$0.08 per share). During the nine months ended September 30, 2021, 200 of the Class C shares were cancelled by PCIC. During the year ended December 31, 2020, none of the Class C shares were cancelled by PCIC. As at September 30, 2021, 20,500 Class C Shares (December 31, 2020 - 20,700 Class C Shares) were issued and outstanding.

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

#### 5. Related party transactions

All transactions with related parties have occurred in the normal course of operations.

(a) Related party transactions included in the condensed consolidated interim statements of income (loss) and comprehensive income (loss) were as follows during the three and nine months ended September 30:

Type of expense	Nature of relationship	Three months ended September 30,		Nine months ended September 30,	
		2021	2020	2021	2020
Salaries and consulting fees	Officers	\$ 54	\$ 8	\$ 117	\$ 24
Director fees (i)	Directors	14	17	42	34
		\$ 68	\$ 25	\$ 159	\$ 58

(i) Non-management directors of the Company are entitled to remuneration for their services at rates approved by the board of directors. In addition, directors are reimbursed for reasonable travelling, hotel and other incidental expenses in respect of attending meetings of the directors.

#### 6. Equity

(a) Authorized: unlimited number of common shares, no par value.

As at September 30, 2021, the Company had 9,387,000 (December 31, 2020 – 9,045,198) common shares issued and outstanding.

(b) Stock options

No stock options were granted during the three months ended September 30, 2021 or year ended December 31, 2020. A summary of the status of the Company's stock options as at September 30, 2021 and December 31, 2020 and changes during the periods then ended is presented below:

Stock options	September 30, 2021		December 31, 2020	
	# of options	Weighted average exercise price	# of options	Weighted average exercise price
Outstanding and exercisable, at beginning of period	-	\$ -	72,550	\$ 8.54
Expired	-	-	(72,550)	8.54
Outstanding and exercisable, at end of period	-	\$ -	-	\$ -

(c) Rights Offering

On March 29, 2021 the Company offered rights to holders of its common shares at the close of business on the record date of April 6, 2021, on the basis of one right for each common share held. Each right entitled the holder to subscribe for one common share of Pinetree upon payment of the subscription price of \$1.85 per common share. The rights started trading on the TSX under the symbol PNP.RT from April 13, 2021 and until noon on May 13, 2021 and expired at 5:00 p.m. (Toronto time) on May 13, 2021 (the "Expiry Time"), after which time unexercised rights were void and of

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

#### 6. Equity (continued)

no value. Shareholders who fully exercised their rights were entitled to subscribe pro rata for additional common shares, if available as a result of unexercised rights prior to the Expiry Time.

On May 17, 2021, the Company's shareholders exercised 9,420,198 rights for 9,420,198 common shares of Pinetree under the rights offering with gross proceeds of \$17,428. Insiders of Pinetree, as a group, subscribed for and received an aggregate of 4,808,576 common shares pursuant to the basic and additional subscription privilege. All other rights holders, as a group, subscribed for and received an aggregate of 4,661,622 common shares pursuant to the basic and additional subscription privilege. The Company incurred \$129 in transaction costs in connection with the rights offering.

#### (d) Share Consolidation and Split

On July 12, 2021 the Company completed a 100 to 1 share consolidation of its common shares followed immediately by a 1 to 50 share split announced on March 29, 2021 and approved by shareholders at the Annual and Special Meeting on June 30, 2021. Shareholders who held less than 100 common shares at the close of business on July 9, 2021 received a cash payment in exchange for their common shares equal to C\$2.02 per common share. The Cash Proceeds were based on the average trading price of the common shares on the Toronto Stock Exchange during the 20 consecutive trading days ending on and including July 9, 2021. Shareholders who held less than 100 common shares at the close of business on July 9, 2021 were entitled to an aggregate amount of \$132 in exchange for the common shares of the Company. The common shares commenced trading on a post-consolidation and split basis on the TSX on July 14, 2021 under a new CUSIP number and the same trading symbol.

#### 7. Income

Net investment gains (losses) comprises of the following for the three and nine months ended September 30:

Net investment gains	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Net realized gains (losses) on disposal of investments	\$ 801	\$ 81	\$ 1,074	\$ (3,643)
Net change in unrealized gains on investments	(1,473)	1,062	853	2,326
	\$ (672)	\$ 1,143	\$ 1,927	\$ (1,317)

Other income for the three months ended September 30, 2021 is comprised of interest of \$53 and dividend income of \$92 (three months ended September 30, 2020 – interest and dividend income of \$51 and \$28, respectively).

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

#### 8. Expenses by nature

Operating, general and administrative expenses were as follows for the three and nine months ended September 30:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Professional fees	\$ 47	\$ 15	\$ 122	\$ 61
Office and general	42	32	166	107
Transfer agent, filing fees and other info systems	40	23	118	94
Consulting and directors' fees	72	31	169	72
Transaction costs	11	5	33	10
	\$ 212	\$ 106	\$ 608	\$ 344

#### 9. Finance expense

Finance expense is comprised of dividend expense related to the Class C Shares and consolidated interest expense for the three and nine months ended September 30, 2021 and 2020.

#### 10. Management of capital

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the risk characteristics of its underlying assets and liabilities. There were no changes to the Company's objectives in managing and maintaining capital during the three months ended September 30, 2021. The Company is not subject to any capital requirements imposed by a regulator. The Company's objectives when managing capital are:

- (a) to allow the Company to respond to changes in economic and/or marketplace conditions by maintaining its ability to purchase new investments;
- (b) to give shareholders sustained growth in shareholder value by increasing shareholders' equity; and
- (c) to maintain a flexible capital structure that optimizes the cost of capital at acceptable levels of risk.

The Company is meeting its objective of managing capital through detailed review and performance of due diligence on all potential investments and acquisitions. Management reviews its capital management approach on an on-going basis and believes that this approach, given the size of the Company, is reasonable. There were no changes in its approach to capital management during the three months ended September 30, 2021.

#### 11. Risk management

Financial instrument risks:

The investment operations of Pinetree's business involve the purchase and sale of securities and, accordingly, the majority of the Company's assets and liabilities are currently comprised of financial instruments. The use of financial instruments can expose the Company to the following risks.

- (a) Market risk

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# Pinetree Capital Ltd.

## Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

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### 11. Risk management (continued)

Market risk is the risk that the fair value of, or future cash flows from, the Company's financial instruments will significantly fluctuate due to changes in market prices. The value of the financial instruments can be affected by changes in interest rates, foreign exchange rates, and equity and commodity prices. The Company is exposed to market risk as unfavourable market conditions could result in dispositions of investments at less than favourable prices. Additionally, in accordance with IFRS 9, Financial Instruments ("IFRS 9") Pinetree is required to fair value its investments at the end of each reporting period. This process could result in significant write-downs of the Company's investments over one or more reporting periods, particularly during periods of overall market instability, which would have a significant unfavourable effect on Pinetree's financial position.

There were no changes to the way that the Company manages market risk since December 31, 2020. The Company manages market risk by having a portfolio that is not singularly exposed to any one issuer, although Pinetree's investment activities are currently concentrated primarily in the technology sector. The Company also requires approval from the board of directors for purchases of investments over a certain cost threshold.

For the three months ended September 30, 2021, a 5% change in the closing trade price of the Company's investments (with all other variables held constant) would have an estimated change on the Company's total comprehensive income of \$1,201 (December 31, 2020 – \$578).

#### (b) Concentration risk in the Company's investment portfolio

Concentration risk is the risk that any investment or group of investments will have the potential to materially affect the operating results of the Company. The Company will typically seek to take equity positions between 5% and 10% of assets, and may from time to time take positions that reach or exceed 20% of assets. As at September 30, 2021, the Company's top five equity investments, all in the technology sector, had a fair value of \$12,917. This represents 51% of the fair value of the Company's total portfolio and 33% of the fair value of the Company's total equity. As at December 31, 2020, the Company's top five equity investments had a fair value of \$7,939, all in the technology sector. These represented 48% of the fair value of the Company's total portfolio and 42% of the Company's total equity.

#### (b) Liquidity risk:

Liquidity risk is the risk that the Company will not have sufficient cash resources to meet its financial obligations as they become due. The Company's management is responsible for reviewing liquidity resources to ensure funds are readily available to meet financial obligations as they become due, as well as ensuring funds exist to support business strategies and operating growth.

The Company generates cash flow primarily from its financing activities and proceeds from the disposition of its investments, in addition to interest and dividend income earned on its investments. Pinetree invests in securities of "small-cap" issuers, which can at times be relatively illiquid. If the Company decides to dispose of securities of a particular issuer it may not be able to do so at the time at favourable prices, or at all. In addition, the amounts at which the Company's private company investments could be disposed of currently may differ from their carrying values since there is no active market to dispose of these investments.

There were no changes to the way that the Company manages liquidity risk since December 31, 2020. The Company's liquidity risk is limited to exposure to accounts payable and accrued liabilities. The following table shows the Company's contractual undiscounted cash flows which are payable under financial liabilities on the consolidated statement of financial position as at September 30, 2021:

## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

#### 11. Risk management (continued)

Liabilities and obligations	Payments due by period				
	Total	Less than 1 year	1 – 3 years	4 – 5 years	After 5 years
Accounts payable and accrued liabilities (i)	\$ 318	\$ 318	\$ -	\$ -	\$ -

The following table shows the Company's contractual undiscounted cash flows which are payable under financial liabilities on the consolidated statement of financial position as at December 31, 2020:

Liabilities and obligations	Payments due by period				
	Total	Less than 1 year	1 – 3 years	4 – 5 years	After 5 years
Accounts payable and accrued liabilities (i)	\$ 383	\$ 383	\$ -	\$ -	\$ -

Included in accounts payable and accrued liabilities are Class C preferred share liabilities of \$205 (December 31, 2020 - \$207) which are non-voting, redeemable and retractable at any time, and entitle the holders thereof to receive cumulative dividends at a rate of 8% per annum.

The following table shows the Company's source of liquidity by assets as at September 30, 2021:

Assets	Liquidity by period				
	Total	Less than 1 year	1 – 3 years	After 4 years	Non-liquid assets
Cash and cash equivalents	\$ 13,531	\$ 13,531	\$ -	\$ -	\$ -
Investments, at fair value	25,239	23,964	1,275	-	-
Prepays and receivables	95	95	-	-	-
	\$ 38,865	\$ 37,590	\$ 1,275	\$ -	\$ -

The following table shows the Company's source of liquidity by assets as at December 31, 2020:

Assets	Liquidity by period				
	Total	Less than 1 year	1 – 3 years	After 4 years	Non-liquid assets
Cash and cash equivalents	\$ 2,970	\$ 2,970	\$ -	\$ -	\$ -
Investments, at fair value	16,493	14,526	1,967	-	-
Prepays and receivables	21	21	-	-	-
	\$ 19,484	\$ 17,517	\$ 1,967	\$ -	\$ -

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## Pinetree Capital Ltd.

### Notes to Condensed Consolidated Interim Financial Statements

Three and Nine Months Ended September 30, 2021

(In thousands of Canadian dollars except for securities and per share amounts)

Unaudited

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#### 11. Risk management (continued)

##### (d) Currency risk:

Currency risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in foreign exchange rates. The Company's operations are exposed to foreign exchange fluctuations, which could have a significant adverse effect on its consolidated results of operations from time to time.

The Company has financial instruments denominated in foreign currencies such as U.S. dollars, Euros, British pounds and Australian dollars. A change in the foreign exchange rate of the Canadian dollar versus another currency may increase or decrease the Company's obligations due to brokers and the value of its financial instruments.

There were no changes to the way that the Company manages currency risk since December 31, 2020. Although the Company believes that it is exposed to foreign exchange risk (U.S. dollar) it does not actively hedge its foreign currency exposure as the risk is, to a certain extent, mitigated by the Company's foreign exchange denominated investments. A 1% change in the US dollar exchange rate impacts net income by \$58 at September 30, 2021 (December 31, 2020 - \$41).

The following assets and liabilities were denominated in foreign currencies as at the following dates:

	September 30, 2021	December 31, 2020
Net assets denominated in U.S. dollars	\$ 5,798	\$ 4,055
Net assets denominated in GBP	5,439	1,760
Net assets denominated in South African Rand	3,941	-
Net assets denominated in Euros	2,011	2,648
Net assets denominated in Swiss Francs	1,974	-
Net assets denominated in Australian Dollars	629	554
	\$ 19,793	\$ 9,017

##### (e) Interest rate risk:

Interest rate risk is the risk that the fair value of future cash flows from a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk relates to its ability to earn interest income on cash at variable rates. The fair value of the Company's cash and investments affected by changes in short term interest rates will be minimal.

A 1% change in interest rates impacts net income by \$135 based upon balances at September 30, 2021 (December 31, 2020 - \$11). There were no changes to the way that the Company manages interest rate risk since December 31, 2020. Pinetree does not hedge against any interest rate risk.

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## **Pinetree Capital Ltd.**

### **Notes to Condensed Consolidated Interim Financial Statements**

**Three and Nine Months Ended September 30, 2021**

**(In thousands of Canadian dollars except for securities and per share amounts)**

**Unaudited**

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#### **12. Operating segment information**

The management of the Company is responsible for the Company's entire portfolio and considers the business to have a single operating segment. The management's investment decisions are based on a single, integrated investment strategy and the performance is evaluated on an overall basis.

The Company has a single reportable geographic segment, Canada, and all of the Company's equipment is located in Canada. The internal reporting provided to management of the Company's assets, liabilities, and performance is prepared on a consistent basis with the measurement and recognition principles of IFRS. There were no changes in the reportable segment during the three months ended September 30, 2021.

#### **13. Commitment**

Under the terms of commercial occupancy leases the Company is committed to pay \$6 for the remainder of 2021 which can be renewed annually.