

Selected Financial and Operating Information

(Thousands of dollars except per share data,
numbers of shares and kilometres of seismic data)

	Three months ended September 30,		Nine months ended September 30,		Year ended December 31, 2023
	2024	2023	2024	2023	
	(Unaudited)		(Unaudited)		
Revenue					
Data library sales	2,726	5,103	17,803	22,266	39,127
Amortization of seismic data library	2,278	2,273	6,827	6,833	9,103
Net earnings (loss)	(1,405)	393	2,617	6,700	15,007
Per share basic and diluted	(0.03)	0.01	0.05	0.13	0.28
Cash provided by operating activities	2,665	10,564	11,860	16,524	23,524
Per share basic and diluted	0.05	0.20	0.23	0.31	0.44
EBITDA ^(a)	1,064	3,289	11,711	16,839	30,431
Per share basic and diluted ^(a)	0.02	0.06	0.23	0.32	0.57
Shareholder free cash flow ^(a)	1,061	2,793	9,968	13,883	24,829
Per basic and diluted ^(a)	0.02	0.05	0.19	0.26	0.47
Capital expenditures					
Seismic data	-	-	225	-	-
Property and equipment	45	14	45	28	28
Total capital expenditures	45	14	270	28	28
Dividends					
Regular dividends	766	731	2,255	2,138	2,862
Special dividends	2,548	7,992	2,548	7,992	18,519
Total dividends	3,314	8,723	4,803	10,130	21,381
Normal course issuer bid					
Number of shares purchased and cancelled	519,500	853,158	1,686,300	945,506	1,005,006
Cost of shares purchased and cancelled	1,245	1,670	3,653	1,830	1,943
Weighted average shares outstanding					
Basic and diluted	51,071,111	53,135,041	51,640,483	53,436,340	53,237,569
Shares outstanding at period-end			50,935,563	52,681,363	52,621,863
Seismic library					
2D in kilometres			829,207	829,207	829,207
3D in square kilometres			65,310	65,310	65,310

Financial Position and Ratio

(Thousands of dollars except ratio)

	September 30, 2024	September 30, 2023	December 31, 2023
Working capital	7,460	7,820	7,468
Working capital ratio	3.8:1	2.3:1	1.5:1
Cash and cash equivalents	7,414	9,821	15,948
Total assets	22,374	34,727	41,249
Trailing 12-month (TTM) EBITDA ^(b)	25,303	17,306	30,431
Shareholders' equity	19,351	28,225	25,655

(a) These non-GAAP financial measures are defined, calculated and reconciled to the nearest GAAP financial measures in the Management's Discussion and Analysis.

(b) TTM EBITDA is defined as the sum of EBITDA generated over the previous 12 months and is used to provide a comparable annualized measure.

Condensed Consolidated Interim Statements of Financial Position

Q3

(Thousands of Canadian dollars) (Unaudited)

As at	Note	September 30, 2024	December 31, 2023
ASSETS			
Cash and cash equivalents		7,414	15,948
Trade and other receivables	13(b)	2,446	6,281
Prepaid expenses		220	292
Total current assets		10,080	22,521
Seismic data library	5	11,705	18,307
Property and equipment		63	31
Deferred income tax assets		277	91
Right-of-use assets	6	249	299
Total non-current assets		12,294	18,728
Total assets		22,374	41,249
LIABILITIES AND SHAREHOLDERS' EQUITY			
Accounts payable and accrued liabilities		1,672	2,643
Dividends payable	9(b)	-	10,527
Deferred revenue		449	1,399
Current portion of lease liabilities	6	69	65
Current income tax liabilities		430	419
Total current liabilities		2,620	15,053
Lease liabilities	6	172	204
Long-term payable	10	231	337
Total non-current liabilities		403	541
Total liabilities		3,023	15,594
SHAREHOLDERS' EQUITY			
Share capital	9(a)	70,619	72,957
Contributed surplus		2,969	3,434
Deficit		(54,237)	(50,736)
Total shareholders' equity		19,351	25,655
Total liabilities and shareholders' equity		22,374	41,249

Subsequent event 14

See accompanying notes to condensed consolidated interim financial statements.

On behalf of the Board:

 Robert Robotti
Chair of the Board

 Paul Crilly
Audit and Risk Committee Chair

Condensed Consolidated Interim Statements of Net Earnings (Loss) and Comprehensive Income (Loss)

Q3

(Thousands of Canadian dollars except per share data) (Unaudited)

	Note	Three months ended September 30,		Nine months ended September 30,	
		2024	2023	2024	2023
Revenue					
Data library sales	4	2,726	5,103	17,803	22,266
Operating expenses					
Amortization of seismic data library	5	2,278	2,273	6,827	6,833
Salaries, internal commissions and benefits		1,129	1,296	4,385	3,870
Other selling, general and administrative costs		533	518	1,707	1,557
Depreciation		22	19	63	59
Total operating expenses		3,962	4,106	12,982	12,319
Results from operating activities		(1,236)	997	4,821	9,947
Financing costs (income)					
Financing expenses		5	40	28	112
Interest income		(96)	(170)	(390)	(375)
Net financing income		(91)	(130)	(362)	(263)
Earnings (loss) before income taxes		(1,145)	1,127	5,183	10,210
Current income tax expense		241	816	2,689	3,702
Deferred income tax expense (recovery)		19	(82)	(123)	(192)
Income tax expense	8	260	734	2,566	3,510
Net earnings (loss) and comprehensive income (loss)		(1,405)	393	2,617	6,700
Net earnings (loss) per share, basic and diluted	11	(0.03)	0.01	0.05	0.13

See accompanying notes to condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Changes in Equity

Q3

(Thousands of Canadian dollars, except number of shares) (Unaudited)

	Note	Number of shares issued	Share capital	Contributed surplus	Deficit	Total equity
Balance at January 1, 2023		53,626,869	74,350	2,958	(43,812)	33,496
Net earnings for the period		-	-	-	6,700	6,700
Share-based compensation	10	-	-	467	-	467
Settlement of vested long-term incentive plan award		-	-	(476)	-	(476)
Tax effect of equity-settled share-based compensation		-	-	(2)	-	(2)
Normal course issuer bid	9(a)	(945,506)	(1,311)	-	(519)	(1,830)
Dividends paid		-	-	-	(10,130)	(10,130)
Balance at September 30, 2023		52,681,363	73,039	2,947	(47,761)	28,225

	Note	Number of shares issued	Share capital	Contributed surplus	Deficit	Total equity
Balance at January 1, 2024		52,621,863	72,957	3,434	(50,736)	25,655
Net earnings for the period		-	-	-	2,617	2,617
Share-based compensation	10	-	-	584	-	584
Settlement of vested long-term incentive plan award	10	-	-	(1,112)	-	(1,112)
Tax effect of equity-settled share-based compensation		-	-	63	-	63
Normal course issuer bid	9(a)	(1,686,300)	(2,338)	-	(1,315)	(3,653)
Dividends declared and paid	9(b)	-	-	-	(4,803)	(4,803)
Balance at September 30, 2024		50,935,563	70,619	2,969	(54,237)	19,351

See accompanying notes to condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Cash Flows

Q3

(Thousands of Canadian dollars) (Unaudited)

		Three months ended September 30,		Nine months ended September 30,	
	Note	2024	2023	2024	2023
Cash flows provided by (used in):					
Operating:					
Net earnings (loss) and comprehensive income (loss)		(1,405)	393	2,617	6,700
Adjustment for:					
Amortization of seismic data library	5	2,278	2,273	6,827	6,833
Depreciation		22	19	63	59
Income tax expense	8	260	734	2,566	3,510
Share-based compensation	10	147	184	584	467
Net financing income		(91)	(130)	(362)	(263)
Interest and standby fees paid		-	(28)	(23)	(84)
Interest paid - lease liabilities	6	(5)	(6)	(15)	(12)
Interest received		103	166	419	340
Income tax paid		(750)	(1,858)	(2,740)	(2,993)
Income tax received		13	-	61	599
		572	1,747	9,997	15,156
Net change in non-cash working capital	12	2,093	8,817	1,863	1,368
Cash provided by operating activities		2,665	10,564	11,860	16,524
Financing:					
Normal course issuer bid	9(a)	(1,246)	(1,670)	(3,653)	(1,830)
Equity-based compensation settlement		-	-	(1,112)	(473)
Dividends paid	9(b)	(3,314)	(8,723)	(15,331)	(10,130)
Lease liabilities	6	(38)	(22)	(28)	(64)
Cash used in investing activities		(4,598)	(10,415)	(20,124)	(12,497)
Investing:					
Seismic data purchases, digitization and related costs	5	-	-	(225)	-
Additions to property and equipment		(45)	(14)	(45)	(28)
Cash used in investing activities		(45)	(14)	(270)	(28)
Increase (decrease) in cash and cash equivalents		(1,978)	135	(8,534)	3,999
Cash and cash equivalents, beginning of period		9,392	9,686	15,948	5,822
Cash and cash equivalents, end of period		7,414	9,821	7,414	9,821

See accompanying notes to condensed consolidated interim financial statements.

Notes to Condensed Consolidated Interim Financial Statements

Information as at September 30, 2024 and December 31, 2023 and for the three-month and nine-month periods ended September 30, 2024 and 2023

(Tabular amounts in thousands of Canadian dollars, except per share data, numbers of shares and other exceptions as indicated.)

1. REPORTING ENTITY

Pulse Seismic Inc. (the "Company") was incorporated under the Canada Business Corporations Act and is a publicly listed company on the Toronto Stock Exchange (TSX) trading under the symbol PSD and on the OTCQX International trading under the symbol PLSDF. The Company's registered office is located at 2700, 421 7th Avenue S.W. in Calgary, Alberta. The Company is a provider of seismic data to the energy and resource sector in Western Canada.

2. BASIS OF PREPARATION

(A) STATEMENT OF COMPLIANCE

The condensed consolidated interim financial statements were prepared in accordance with International Financial Reporting Standards (IFRS).

The condensed consolidated interim financial statements were prepared by the Company's management and were approved by the Board of Directors on October 22, 2024.

(B) BASIS OF PRESENTATION

The condensed consolidated interim financial statements include the accounts of the Company's wholly owned subsidiaries.

Certain comparative figures have been reclassified to conform to the current year's presentation.

(C) BASIS OF MEASUREMENT

The condensed consolidated interim financial statements were prepared on the historical cost basis.

(D) FUNCTIONAL AND PRESENTATION CURRENCY

The condensed consolidated interim financial statements are presented in Canadian dollars, the Company's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share data, number of shares and other exceptions as indicated.

(E) BASIS OF CONSOLIDATION

(I) Joint Operations

Certain of the Company's seismic data library assets are jointly owned with others. The condensed consolidated interim financial statements include the Company's share in, and income earned from, the joint assets.

(II) Transactions Eliminated On Consolidation

Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the condensed consolidated interim financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in these condensed consolidated interim financial statements are the same as those applied by the Company in the audited consolidated financial statements for the year ended December 31, 2023.

4. REVENUE

Data library sales

There are two ways to disaggregate the Company's data library sales: data type and geographically. Revenue fluctuations are a normal part of the seismic data library business and data library sales can significantly vary period-over-period by data type and geographically.

The following tables provide a summary of the Company's revenue disaggregated by type:

(A) DATA TYPE

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
2D data sales	475	1,513	2,209	3,684
3D data sales	2,251	3,590	15,594	18,582
Total data library sales	2,726	5,103	17,803	22,266

The Company's data library consists of 2D and 3D seismic data. 3D seismic licence contracts are generally of a higher value than 2D seismic licence contracts. The percentage of seismic data library sales generated from 2D and 3D data sales fluctuates significantly depending on the number of 3D seismic sale contracts signed during a given period.

(B) GEOGRAPHICAL BREAKDOWN

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Alberta sales	1,977	4,323	14,224	21,045
British Columbia	-	727	2,600	842
Other areas sales	749	53	979	379
Total data library sales	2,726	5,103	17,803	22,266

5. SEISMIC DATA LIBRARY

	September 30, 2024	December 31, 2023
Cost		
Opening balance, January 1	506,798	506,798
Acquisition of partnership interest in current seismic assets	225	-
Closing balance	507,023	506,798
Accumulated amortization		
Opening balance, January 1	488,491	479,388
Amortization for the period	6,827	9,103
Closing balance	495,318	488,491
Carrying amount	11,705	18,307

In the first quarter of 2024, Pulse acquired the partnership interests in certain datasets, to which the Company was previously the majority owner.

At September 30, 2024 and 2023, the Company assessed the CGUs in its seismic data library for indicators of impairment, as required under IFRS, and concluded there were no new indicators and, accordingly, no impairment test was required.

6. RIGHT-OF-USE (ROU) ASSETS AND LEASE LIABILITIES

The ROU assets and related lease liabilities are included in the tables below:

ROU assets	September 30, 2024	December 31, 2023
As at		
Opening balance	299	18
Office lease	-	348
Less:		
Depreciation in the period	(50)	(67)
ROU assets	249	299

Lease liabilities	September 30, 2024	December 31, 2023
As at		
Opening balance	269	21
Office lease	-	348
Repayments on principal and interest in the period	(43)	(118)
Interest expense in the period	15	18
Total lease liabilities	241	269
Less		
Current portion	(69)	(65)
Long-term portion	172	204

The following table summarizes the Company's lease maturities:

Maturity analysis	Total
Less than one year	84
Two to five years	187
Total undiscounted lease payables as at September 30, 2024	271
Less implicit interest	(30)
Total lease liabilities as at September 30, 2024	241

The office lease agreement covers the period from April 2023 to June 2028. The ROU assets and related lease liabilities were recognized on the commencement date of April 1, 2023.

The lease liability is the present value of the basic rent related to this agreement, calculated using an incremental borrowing rate of 7.45 percent.

7. REVOLVING DEMAND CREDIT FACILITY

At December 31, 2023, the Company had a \$25.0 million revolving credit facility with a maturity date of January 15, 2025.

In February 2024, the Company amended the facility. The new revolving demand facility has a \$5.0 million borrowing limit and is secured through a charge on all the assets of the Company and its material subsidiaries.

Interest is calculated based on the lender's prime loan rate, or USBR loan, or term CORRA, or term SOFR, plus an applicable margin based on the type of loan. At September 30, 2024, the applicable interest rate for the prime loan was 6.95 percent.

The revolving demand credit facility also includes the following financial covenants:

(1) MAXIMUM TOTAL DEBT TO ADJUSTED EBITDA RATIO

The total debt to adjusted EBITDA ratio shall not be greater than 3.0:1.

Adjusted EBITDA is calculated on a trailing 12-month basis. It is defined as earnings or losses before interest, income taxes, depreciation and amortization. It also includes extraordinary losses, non-cash losses and expense charges, and any other unusual or non-recurring cash charges, expenses or losses consented to by the lenders, less participation survey revenue, lease payments treated as capital lease, warehouse storage fees, extraordinary gains, and non-cash gains and income. Adjusted EBITDA will be adjusted for any acquisition or disposition to reflect that it occurred on the first day of such calculation period.

(2) MINIMUM INTEREST COVERAGE RATIO

The minimum interest coverage ratio is defined as the ratio of adjusted EBITDA to interest expense.

The minimum interest coverage ratio shall not be less than 2.5:1.

At September 30, 2024, with no debt balance, the total debt to adjusted EBITDA ratio was 0.0:1 and the interest coverage ratio was 393.0:1. The interest expense in 2024 is comprised of stand-by fees paid in January and February 2024 on the previous revolving credit facility. No stand-by fees are paid on the new revolving demand credit facility.

The Company was in compliance with all covenants at September 30, 2024.

8. INCOME TAX

Income tax expense differs from the amount that would be computed by applying the basic combined federal and provincial statutory income tax rate to earnings before income taxes. The reasons for the differences are as follows:

Nine months ended September 30,	2024	2023
Earnings before income tax	5,183	10,210
Combined federal and provincial income tax rate	23%	23%
Expected income tax expense	1,192	2,348
Effects of difference:		
Permanent difference related to the seismic data library acquired in 2019	1,376	1,376
Scientific research and experimental development investment tax credits	(79)	(205)
Others	77	(9)
Actual income tax expense	2,566	3,510

9. SHARE CAPITAL

(A) SHARE CAPITAL

The Company's authorized share capital consists of an unlimited number of common and an unlimited number of preferred shares, issuable in series. No preferred shares have been issued. All common shares are entitled to receive dividends as declared and are entitled to one vote per share at Company meetings.

On December 20, 2023, the Company renewed its normal course issuer bid (NCIB). The Company may purchase, for cancellation, up to a maximum of 2,957,406 common shares, equal to 10 percent of the public float of 29,574,064 common shares as at December 13, 2023. Under the NCIB, the Company is also limited to purchasing no more than 2,618 common shares on any given day, subject to the block purchase exemption under the TSX rules. The NCIB will continue until December 19, 2024. Purchases will be made on the open market through the TSX or alternative platforms at the market price of such shares. All shares purchased under the NCIB will be cancelled.

On February 20, 2024, the Company entered into an automatic share purchase plan (ASPP) to facilitate repurchases of common shares under its NCIB. The ASPP enables the Company to purchase common shares at times when the Company would not be active in the market due to regulatory restrictions, including insider trading rules and the Company's own internal trading blackout periods. Purchases will be made by the Company's broker based on parameters set by the Company when it is not in possession of any material non-public information about the Company or its securities, and in accordance with the limits and other terms of the ASPP. The ASPP was entered into in accordance with the requirements of applicable Canadian securities laws. The ASPP expires with the related NCIB on December 19, 2024.

During the nine months ended September 30, 2024, the Company purchased and cancelled 1,686,300 common shares pursuant to its NCIB (nine months ended September 30, 2023 - 945,506 common shares) at a weighted average price of \$2.17 per share (nine months ended September 30, 2023 - \$1.94 per share), including brokerage fees, for a total cost of \$3.7 million (nine months ended September 30, 2023 - \$1.8 million). The total cost paid, including fees, was first charged to share capital to the extent of the average carrying value of the common shares purchased and the excess of \$1.3 million was charged to the deficit (nine months ended September 30, 2023 - \$519,000).

(B) DIVIDENDS

On December 6, 2023, the Company declared a special dividend of \$0.20 per common share. On January 8, 2024, the dividend totalling \$10.5 million was paid to shareholders of record at the close of business on December 21, 2023.

On February 15, 2024, the Company approved a quarterly dividend of \$0.01375 per share. On March 11, 2024, the dividend totalling \$715,000 was paid to shareholders of record at the close of business on March 1, 2024.

On April 24, 2024, the Company increased the regular quarterly dividend from \$0.01375 per common share, declaring a regular dividend of \$0.015 per common share. The dividend totalling \$775,000 was paid on May 23, 2024, to shareholders of record at the close of business on May 14, 2024.

On July 23, 2024, the Company approved a regular quarterly dividend of \$0.015 per common share and also declared a special dividend of \$0.05 per common share. The dividend totalling \$3.3 million was paid on August 21, 2024 to shareholders of record at the close of business on August 14, 2024.

10. SHARE-BASED PAYMENTS

The Company's long-term incentive plan (LTIP) for employees, officers and Directors is designed to align the Company's long-term incentive compensation with its performance.

The LTIP awards consist of restricted share units (RSU) and performance share units (PSU) for employees and RSUs for Directors. Upon vesting, each RSU and PSU entitles the holder to one common share of the Company. RSUs and PSUs have accompanying dividend-equivalent rights and, therefore, additional RSUs and PSUs are issued to reflect dividends declared, if applicable, on the common shares.

In determining the amount of equity-settled share-based compensation related to PSUs, management makes estimates about future results and vesting criteria. It is reasonably possible that future outcomes could differ from the estimates, which are based on current knowledge, and require a material adjustment to the share-based compensation expense recorded in future periods. The impact of any change in the number of PSUs expected to vest is recognized in the period the estimate is revised.

In February 2024, the Board of Directors approved an amendment to the LTIP. The share-based plan has previously been equity-settled, with shares purchased on the open market and distributed to unit holders. The amendment allows the Board of Directors, at its discretion, to choose to settle the vested units with either equity as in the past, or with an equivalent cash payment.

On March 31, 2024, 477,654 RSUs and 488,225 PSUs were eligible to vest. The Company's performance in 2023 met the predetermined minimum performance benchmarks and, consequently, 100% of the PSUs vested on March 31, 2024. RSUs vest automatically based on time and, consequently, all eligible RSUs vested on March 31, 2024.

The Board of Directors elected to cash-settle the employee vested LTIP units resulting in a cash payment of \$2.0 million including related payroll taxes of \$945,000. The Board elected to continue to use equity-settlement for the Directors vested RSUs and the Company's plan trustee purchased the related shares. Including the required payroll taxes, the cost was \$128,000.

For the nine months ended September 30, 2024, the Company recognized \$1.4 million (nine months ended September 30, 2023 - \$817,000) in compensation expense related to the LTIP in salaries, internal commissions and benefits on the consolidated statement of comprehensive earnings.

At September 30, 2024, the obligation related to the estimated tax payable for future vested units in the LTIP was \$786,000 (September 30, 2023 - \$639,000) with \$555,000 (September 30, 2023 - \$405,000) included in accounts payable and accrued liabilities and \$231,000 (September 30, 2023 - \$234,000) included in long-term payable.

The following summarizes activity in the Company's LTIP notional accounts during the three and nine-month periods ended September 30, 2024 and 2023:

RSUs	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Outstanding, beginning of period	964,569	1,068,414	1,102,971	1,214,575
Vested	-	-	(477,654)	(454,832)
Granted	-	-	213,515	306,392
Dividend equivalent units	25,801	87,476	151,538	104,076
Cancelled or forfeited	-	-	-	(14,321)
Outstanding, end of period	990,370	1,155,890	990,370	1,155,890

PSUs	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Outstanding, beginning of period	1,155,467	1,141,218	1,192,080	1,209,149
Vested	-	-	(488,225)	-
Granted	-	-	314,942	366,712
Dividend equivalent units	30,908	93,437	167,578	110,538
Cancelled or forfeited	-	-	-	(451,744)
Outstanding, end of period	1,186,375	1,234,655	1,186,375	1,234,655

The 477,654 RSUs and 488,225 PSUs that vested on March 31, 2024, were settled in the second quarter of 2024.

11. EARNINGS PER SHARE

(A) BASIC EARNINGS PER SHARE

The calculation of basic earnings per share was based on the net loss attributable to common shareholders of \$1.4 million for the three months ended September 30, 2024 (net earnings of \$393,000 for the three months ended September 30, 2023) and a weighted average number of common shares of 51,071,111 (three months ended September 30, 2023 - 53,135,041).

The calculation of basic earnings per share was based on the net earnings attributable to common shareholders of \$2.6 million for the nine months ended September 30, 2024 (nine months ended September 30, 2023 - \$6.7 million) and a weighted average number of common shares of 51,640,483 (nine months ended September 30, 2023 - 53,436,340), calculated as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Common shares outstanding at beginning of period	51,455,063	53,534,521	52,621,863	53,626,869
Effect of common shares purchased and cancelled	(383,952)	(399,480)	(981,380)	(190,529)
Weighted average number of common shares	51,071,111	53,135,041	51,640,483	53,436,340

(B) DILUTED EARNINGS PER SHARE:

The Company does not have any dilutive securities.

12. NET CHANGE IN NON-CASH OPERATING WORKING CAPITAL

Nine months ended September 30,	2024	2023
Trade and other receivables	3,835	(2,647)
Prepaid expenses	72	213
Accounts payable and accrued liabilities	(971)	262
Deferred revenue	(950)	3,593
Other long-term payable	(106)	(83)
Others	(17)	30
Net change in non-cash operating working capital	1,863	1,368

13. FINANCIAL INSTRUMENTS

The Company's risk management policy objectives include the long-term management of the Company's business activities and, wherever possible, mitigation of the associated business risks. The Company has exposure to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

(A) RISK MANAGEMENT

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit and Risk Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Committee conducts reviews of risk management controls and procedures, the results of which are reported to the Board of Directors.

(B) CREDIT RISK

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Company's accounts receivable.

The Company is exposed to credit risk in connection with the licencing of seismic data to its customers. The Company's exposure to credit risk is influenced mainly by each customer's individual characteristics. The nature of the Company's customer base, including the default risk of the industry in which customers operate, influences credit risk. As the Company operates in the energy industry and to a large extent in the oil and natural gas industry, nearly all of the trade receivables relate to customers from this industry.

The effective monitoring and control of credit risk is a core competency of the Company. Each new customer is analyzed individually for creditworthiness before payment and delivery terms and conditions are offered. Customer accounts are monitored and accounts receivable aging is regularly reviewed. On occasion, there are sales agreements signed with the Company that provide for extended payment terms.

The Company's credit risk increases in these arrangements due to their longer time frame. The risk is mitigated by limiting these arrangements to companies assessed to have strong credit worthiness and adequate resources to fulfill their commitments.

The majority of the Company's customers have been doing business with the Company for many years, and insignificant losses have occurred in the past. The Company does not require customers to provide collateral.

EXPOSURE TO CREDIT RISK

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was the gross value of accounts receivable of \$2.4 million. The cash and cash equivalents are also subject to credit risk. The risk is mitigated by holding cash with a large, chartered bank. The Company has a significant concentration of customers in the oil and natural gas industry, with the majority located in Alberta. At September 30, 2024, 87 percent of total accounts receivable were due from five customers. For the nine months ended September 30, 2024, approximately 79 percent of the Company's data library sales were attributable to seven customers.

The aging of trade receivables at the reporting date was:

	September 30, 2024		December 31, 2023	
	Gross	Impairment	Gross	Impairment
Current	2,056	-	6,190	-
Past due 31-60 days	31	-	39	-
Past due 61-90 days	359	-	52	-
More than 90 days	-	-	-	-
Total	2,446	-	6,281	-

Accounts receivable over 90 days are monitored and assessed for impairment. Those accounts are evaluated on a case-by-case basis using information received from the customer and market information.

The Company believes that all accounts receivable are collectible, based on historical payment behaviour and extensive analysis of customers' underlying credit ratings.

(C) LIQUIDITY RISK

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled in cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under normal and stressed conditions, without incurring unacceptable losses or risking damage to its reputation.

The Company regularly monitors its cash flow and funding options available in the capital markets, as well as trends in the availability and costs of such funding, to maintain financial flexibility and limit repayment risks. The Company does not believe that it will encounter difficulty in meeting its financial obligations. Consolidated cash flow information, including a projection for the remainder of the year, is presented quarterly to the Audit and Risk Committee, which aids in planning to ensure that the Company has sufficient cash to meet expected operational expenses, including the servicing of financial obligations.

The Company had working capital of \$7.5 million at September 30, 2024, in addition to \$5.0 million available on its revolving credit facility.

The following are the contractual maturities of financial liabilities at September 30, 2024:

	Carrying amounts	2024	2025	2026	2027 and thereafter
Accounts payable	1,672	1,672	-	-	-
Data storage	34	34	-	-	-
Leases	243	69	79	90	5
Long-term payable	231	-	231	-	-
Total	2,180	1,775	310	90	5

(D) MARKET RISK

Market risk is the risk that changes in market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimizing the return.

(I) COMMODITY PRICE RISK

The Company is not directly exposed to commodity price risk as it does not have any contracts that are directly based on commodity prices. A change in commodity prices, specifically oil and natural gas prices, could have a material impact on the Company's customers' cash flows and could therefore affect the level of seismic data library sales in any given period. Commodity prices are affected by many factors, including supply and demand. The Company has not entered into any commodity price risk contracts. Given that this is an indirect influence, the financial impact on the Company of changing oil and natural gas prices is not reasonably determinable.

(II) Interest Rate Risk

The Company's interest rate risk exposure is mainly related to the revolving demand credit facility when there is a balance owing. The Company is exposed to interest rate cash-flow risk on its revolving demand credit facility as described in note 7. Changes in market interest rates would cause fluctuations in future interest payments but the Company does not currently have a balance owing on its revolving demand credit facility.

The Company earns interest income on its cash balances.

(E) FAIR VALUES

The fair values of cash and cash equivalents, accounts receivable (short and long-term) and accounts payable (short and long-term) approximate their carrying amount largely due to the short-term maturities of these instruments.

14. SUBSEQUENT EVENT

On October 22, 2024, the Company approved the regular quarterly dividend of \$0.015 per common share to be paid on November 28, 2024, to shareholders of record at the close of business on November 14, 2024.

Corporate Information

Pulse is a market leader in the acquisition and licensing of 2D and 3D seismic data to the western Canadian energy sector. Pulse owns the largest licensable seismic data library in Canada, currently consisting of 65,310 net square kilometres of 3D seismic and 829,207 net kilometres of 2D seismic. The library extensively covers the Western Canada Sedimentary Basin where most of Canada's oil and natural gas exploration and development occur.

OFFICERS

Neal Coleman
President and CEO

Pamela Wicks
Vice President, Finance and CFO

Trevor Meier
Vice President, Sales and Marketing

Catherine Samuel
Corporate Secretary

BOARD OF DIRECTORS

Robert Robotti ^{(2) (3)}
Chair

Paul Crilly ^{(1) (3)}
Director

Dallas Droppo ^{(1) (2) (3)}
Director

Patrick R. Ward ^{(2) (4)}
Director

Melanie Westergard ^{(1) (2) (4)}
Director

Neal Coleman ⁽⁴⁾
Director

(1) Member of the Audit and Risk Committee

(2) Member of the Compensation Committee

(3) Member of the Corporate Governance and Nominating Committee

(4) Member of the ESG-Health Committee

BANKERS

The Toronto-Dominion Bank
Calgary, Alberta

REGISTRAR AND TRANSFER AGENT

Computershare Trust Company of Canada
Calgary, Alberta

SOLICITORS

McCarthy Tétrault LLP
Calgary, Alberta

AUDITORS

MNP LLP
Calgary, Alberta

STOCK EXCHANGE LISTING

TSX: PSD
OTCQX: PLSDF

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PULSE

Energy Data. On Demand.

Q3

For the Three and nine months
ended September 30, 2024

TSX: PSD
OTCQX:PLSDF

