



MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE THREE AND NINE MONTHS ENDED JUNE 30, 2019 AND 2018

LITE ACCESS TECHNOLOGIES INC.
Management's Discussion and Analysis
For the Three and Nine Months Ended June 30, 2019 and 2018
Expressed in Canadian Dollars

INTRODUCTION

This management's discussion and analysis ("MD&A") for Lite Access Technologies Inc. (the "Company" or "Lite Access" or "LTE"), dated August 26, 2019, should be read in conjunction with the unaudited condensed interim consolidated financial statements for the three and nine months ended June 30, 2019 and the audited consolidated financial statements for the year ended September 30, 2018, and related notes therein. Except as otherwise disclosed, all dollar figures in this report are stated in Canadian dollars, which is the Company's reporting currency.

The unaudited condensed interim consolidated financial statements of the Company for the three and nine months ended June 30, 2019 have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

FORWARD-LOOKING INFORMATION, DEFINITIONS AND RISKS NOTICE

This management's discussion and analysis is a review of the Company's financial performance and financial condition as at and for the three and nine months ended June 30, 2019 and plans for the future based on facts and circumstances as of August 26, 2019. When we discuss our costs and timing of current and proposed operations, working capital requirements, the requirement for additional capital, future prices, future accounting changes or other things that have not yet happened in this review we are making statements considered to be *forward-looking information* under Canadian securities laws.

The forward-looking information in this MD&A typically includes words and phrases about the future, such as: "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variations of such words and phrases, or state that certain actions, events or results "may", "could", "would", "might" or "will be taken", "occur" or "be achieved". We can give no assurance that the forward-looking information will prove to be accurate. It is based on a number of assumptions management believes to be reasonable, including but not limited to: no material adverse change in the fibre optic market and exchange rates, limited volatility in the Company's share price, no material change in the competitive market, the Company will be successful in retaining qualified staff, and such other assumptions and factors as set out herein. If our assumptions prove to be incorrect or risks materialize, our actual results and events may vary materially from what we currently expect as set out in this review.

It is also subject to risks associated with our business, including but not limited to: risks inherent in the fibre optic business, ability to fulfill any contract awards or to be retained for the full value of a contract award, requirements for additional capital, environmental risks, and the timing and possible outcome of pending litigation and other risks that are set out below.

We recommend that you review this management's discussion and analysis, which includes a discussion of material risks that could cause actual results to differ materially from our current expectations. Forward-looking information is designed to help you understand management's current views of our near and longer-term prospects, and it may not be appropriate for other purposes.

Non-IFRS Measure: EBITDA is a measure not recognized under IFRS. However, management of Lite Access believes that most shareholders, creditors, other stakeholders and investment analysts prefer to have these measures included as reported measures of operating performance, a proxy for cash flow, and to facilitate valuation analysis. EBITDA is defined as earnings before interest income, taxes, depreciation and amortization, share-based compensation, restructuring costs, impairment charges and other non-recurring gains or losses. Management believes EBITDA is a useful measure that facilitates period-to-period operating comparisons.

EBITDA does not have any standardized meanings prescribed by IFRS and therefore may not be comparable to similar measures presented by other issuers. Readers are cautioned that EBITDA is not an alternative to measures determined in accordance with IFRS and should not, on its own, be construed as indicators of performance, cash flow or profitability. References to the Lite Access' EBITDA should be read in conjunction with the financial statements and management's discussion and analysis of Lite Access posted on SEDAR (www.sedar.com).

COMPANY OVERVIEW

Lite Access is a world leader in the use of innovative and proven micro/narrow trenching technologies, alternate methods of deployment and specialist products which transform the cost of fibre optic network deployment for telecommunications operators. Lite Access has successfully deployed or enabled deployment of thousands of kilometres of broadband networks throughout North America and the United Kingdom as well as South America, Africa, Australia and Asia.

As part of its suite of services Lite Access provides clients with integrated solutions or select components for the design and implementation of fibre optic networks. Lite Access' products have been deployed in many high-profile communication networks including Olympic facilities, military and government, numerous communities as well as global telecommunications companies that have adopted Lite Access as the "solution of choice" for the least invasive, most cost effective and future-proof fibre optic connectivity available.

Lite Access' installation technology and proprietary products extend a network provider's ability to deliver true broadband connectivity directly to end-users, such as homes, government and educational institutions, and emergency response facilities. Lite Access remains flexible and innovative in its commitment to provide global clients and partners with the most cost effective and proven fibre connectivity solutions available.

Lite Access is a public company listed as a Tier 1 Industrial Issuer on the TSX Venture Exchange ("TSX-V") under the stock symbol "LTE".

Lite Access was incorporated on October 20, 2003, under the Business Corporations Act (British Columbia). The head office is located at #5 – 20678 Duncan Way, Langley, British Columbia, Canada, V3A 7A3, and its registered and records office is located at 704 – 595 Howe Street, Vancouver, British Columbia, Canada, V6C 2T5.

FINANCIAL PERFORMANCE

For the nine months ended June 30, 2019, the Company had comprehensive loss of \$2,843,819 (June 30, 2018: \$(7,555,373)), with an EBITDA of \$(1,660,383) (June 30, 2018: \$(5,903,956)). The comprehensive net loss comprised of revenues of \$11,008,292 (June 30, 2018: \$5,232,478), costs of sales of \$8,679,219 (June 30, 2018: \$7,910,608), operating expenses of \$4,941,607 (June 30, 2018: \$5,323,023) and other income (expenses) of \$9,761 (June 30, 2018: \$291,145). EBITDA excludes share-based payments, impairment charges, interest and amortization.

The Canadian operations have shown significant improvement and growth over the past 12 months, while the UK business has been a challenge. A strategic review is underway to further accelerate growth in North America using the experience gained to date. Despite the delays in the UK, we continue to actively pursue a number of opportunities with major telecommunications operators. In the interim, the Company is aggressively implementing a cost reduction program to right-size its Oxfordshire operations.

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DISCUSSION OF OPERATIONS

Consolidated Statements of Financial Position as at June 30, 2019 and September 30, 2018

Significant variances include:

	June 30, 2019	September 30, 2018	Variance
Cash and cash equivalents	\$ 1,566,404	\$ 4,500,759	\$ (2,934,355)

Cash and cash equivalents decreased primarily due to cash outflows from operating activities.

	June 30, 2019	September 30, 2018	Variance
Amounts receivable	\$ 1,680,940	\$ 2,224,721	\$ (543,781)

Amounts receivable decreased primarily due to timing of payments from customers.

	June 30, 2019	September 30, 2018	Variance
Contract assets	\$ 1,839,745	\$ 1,916,631	\$ (76,886)

Contract assets decreased mainly due to the Company completing work and reaching billable milestones.

	June 30, 2019	September 30, 2018	Variance
Accounts payable and accrued liabilities	\$ 1,097,823	\$ 2,452,638	\$ (1,354,815)

Accounts payable and accrued liabilities decreased in conjunction with the timing of purchases and the required payment terms.

Consolidated Statements of Operations and Comprehensive Income (Loss) for the Nine Months Ended June 30, 2019

For the nine months ended June 30, 2019, the Company had comprehensive loss of \$2,843,819 (June 30, 2018: \$7,555,373).

Significant variances include:

Gross Profit

	June 30, 2019	June 30, 2018	Variance
Revenue	\$ 11,008,292	\$ 5,232,478	\$ 5,775,814

Revenue increased for the nine months ended June 30, 2019 as the Company aggressively progressed work on its current projects.

	June 30, 2019	June 30, 2018	Variance
Cost of sales	\$ 8,679,219	\$ 7,910,608	\$ 768,611

Cost of sales increased in conjunction with the increase in revenue, with the increase primarily in purchases, amortization and rentals.

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	June 30, 2019	June 30, 2018	Variance
Gross margin	21%	-51%	72%

Gross margin increased primarily due to the Company managing its costs and executing its ongoing projects.

Operating Expenses

	June 30, 2019	June 30, 2018	Variance
Office and supplies	\$ 290,457	\$ 592,728	\$ (302,271)

Office and supplies decreased as the prior year included non-recurring ramp up costs in the UK.

	June 30, 2019	June 30, 2018	Variance
Rental	\$ 253,110	\$ 427,617	\$ (174,507)

Rental decreased as the prior year included non-recurring costs that occurred within the period as it transitioned to Oxfordshire.

	June 30, 2019	June 30, 2018	Variance
Wages and consulting	\$ 2,974,973	\$ 1,652,937	\$ 1,322,036

Wages and consulting increased commensurate with the additional activity, consistent with the Company's requirements to manage its ongoing projects. The Company had not fully ramped up its operations in the UK in the prior year.

Consolidated Statements of Operations and Comprehensive Income (Loss) for the Three Months Ended June 30, 2019

For the three months ended June 30, 2019, the Company had comprehensive loss of \$2,235,364 (June 30, 2018: \$4,607,835).

Significant variances include:

Gross Profit

	June 30, 2019	June 30, 2018	Variance
Revenue	\$ 1,377,726	\$ 1,088,633	\$ 289,093

Revenue increased for the three months ended June 30, 2019 as the Company progressed work on its current projects.

	June 30, 2019	June 30, 2018	Variance
Cost of sales	\$ 1,794,364	\$ 3,172,281	\$ (1,377,917)

Cost of sales decreased due to the Company focusing on reducing direct wages.

	June 30, 2019	June 30, 2018	Variance
Gross margin	-30%	-191%	161%

Gross margin increased primarily due to the Company focusing on managing its costs and executing its ongoing projects.

Operating Expenses

	June 30, 2019	June 30, 2018	Variance
Office and supplies	\$ 83,086	\$ 255,160	\$ (170,724)

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Office and supplies decreased as the prior year included non-recurring ramp up costs in the UK.

	June 30, 2019	June 30, 2018	Variance
Rental	\$ 85,859	\$ 252,127	\$ (166,268)

Rental decreased as the prior year included non-recurring costs that occurred within the period as it transitioned to Oxfordshire.

	June 30, 2019	June 30, 2018	Variance
Travel and trade shows	\$ 148,568	\$ 302,314	\$ (153,746)

Travel and trade shows decreased relative to the Company's requirements to travel for ongoing projects. The Company was transitioning its operations in the UK to Oxfordshire in the prior year.

	June 30, 2019	June 30, 2018	Variance
Wages and consulting	\$ 1,003,135	\$ 604,218	\$ 398,917

Wages and consulting increased commensurate with the additional activity, consistent with the Company's requirements to manage its ongoing projects. The Company had not fully ramped up its operations in the UK in the prior year.

SELECTED ANNUAL INFORMATION

	Year Ended September 30, 2018 (audited) \$	Year Ended September 30, 2017 (audited) \$	Year Ended September 30, 2016 (audited) \$
Revenue	9,698,526	8,334,658	12,605,075
Cost of Sales	12,653,503	8,770,679	8,261,965
Gross Profit	(2,954,977)	(436,021)	4,343,110
Assets	15,422,129	23,724,509	10,417,189
Long-Term Liabilities	456,236	852,264	344,554
Comprehensive Income (Loss)	(10,257,012)	(8,115,837)	1,457,507
Basic and Diluted Income (Loss) per Common Share	(0.24)	(0.21)	0.05

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SUMMARY OF QUARTERLY RESULTS

The following selected quarterly financial information is derived from the consolidated financial statements of the Company and has been prepared in accordance with IFRS, with a Canadian dollar presentation currency.

Summary of Quarterly Financial Information

	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018
	\$	\$	\$	\$
Revenue	1,377,726	2,834,129	6,796,437	4,466,048
Assets	11,232,127	13,784,794	16,900,406	15,422,129
Working Capital	4,601,752	6,368,856	7,338,852	6,691,807
Shareholders' Equity	9,568,397	11,727,436	12,738,259	12,026,456
Net Income (Loss)	(1,954,431)	(1,006,982)	358,640	(2,951,531)
Basic and Diluted Income (Loss) per Common Share	(0.04)	(0.02)	0.01	(0.06)

	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
	\$	\$	\$	\$
Revenue	1,088,633	1,525,039	2,618,806	2,815,907
Assets	17,693,079	21,553,505	22,830,951	23,724,509
Working Capital	9,583,945	13,955,814	16,254,668	17,407,167
Shareholders' Equity	14,749,475	19,049,729	20,595,388	21,195,306
Net Income (Loss)	(4,163,847)	(2,309,887)	(954,611)	(4,045,335)
Basic and Diluted Income (Loss) per Common Share	(0.11)	(0.05)	(0.02)	(0.09)

Overall, the Company has seen a fluctuation in operational activity over the eight most recently completed quarters. During the period ended June 30, 2018, the Lite Access UK segment focused its resources to transition itself to work in Oxfordshire, UK.

Please refer to section 'Discussion of Operations' hereinabove for additional details.

LIQUIDITY AND CAPITAL MANAGEMENT

Liquidity Management

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company has implemented a budgeting process which is reviewed regularly to help determine the cash requirements to sustain operations. The Company's objective is to ensure that there are sufficient committed financial resources to meet its short-term business requirements for the foreseeable future. As at June 30, 2019, the Company had working capital of \$4,601,752 (September 30, 2018: \$6,691,807). As a result, the Company has sufficient working capital to fund current operating expenses.

During the nine months ended June 30, 2019, the Company's cash decreased from \$4,500,759, as at September 30, 2018, to \$1,566,404, as at June 30, 2019. The Company is focusing on realizing its contract assets in addition to growing its revenue.

To mitigate liquidity risk, the Company will look to maintain a positive working capital, generate positive cash flow from sales and services, raise capital through equity financing, and maintain an accessible line of credit.

Due to the Company's current cash reserves and working capital, the Company believes that its liquidity risk is low. The Company currently monitors its exposure to liquidity risk by analyzing liability amounts due within the current year and those due in more than one year:

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Due within one year \$1,462,000

Due in more than one year \$ 201,000

Management of Capital

The Company considers its cash and cash equivalents and shareholders' equity as capital. There are no external restrictions on the Company's capital, and there have been no changes in this regard during the nine months ended June 30, 2019 and 2018. The Company's principal source of funds for its operations is from sales and services, as well as the issuance of common shares and entering into debt facilities. The issuance of common shares requires the approval of the Board of Directors. It is the Company's objective to safeguard its ability to continue as a going concern, so that it can continue to operate for the benefit of its stakeholders. The Company intends to generate funds adequate to meet its liquidity needs for the next twelve months.

The Company uses stock options primarily to retain and provide future incentives to key employees and members of the management team. The Board of Directors determine the granting of stock options.

The Company's overall capital management strategy remains unchanged from the prior year.

TRANSACTIONS WITH RELATED PARTIES

During the nine months ended June 30, 2019, the Company entered into related party transactions or held balances with the following individuals and corporations:

Carlo Shimoon	CEO and Director
Jacob Gabriel Design and Consulting Inc.	Company controlled by Carlo Shimoon, CEO and Director
Arun Gupta	Former CFO
Michael Plotnikoff	Co-Founder, former CEO and Director
Michael Priest	Co-Founder, former Chief Commercial Officer and Director
David Toyoda	Director
Greg Smith	Director
Kevin Smith	Director
Steven King	Director
SACA Future Limited	Company controlled by Steven King, Director
Peter Caplan	Former Director

As at June 30, 2019, the Company did not have any related party transactions that are not disclosed elsewhere in the consolidated financial statements. All related party transactions are recorded at the exchange amounts.

Key Management Compensation

	Nine months ended June 30, 2019	Nine months ended June 30, 2018
	\$	\$
Short-term employee benefits and director fees (in wages and consulting)	797,420	794,755
Share-based payments	242,626	729,682
Total	1,040,046	1,524,437

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SEGMENTED INFORMATION

The Company has two reporting segments: sale of microproduct and fibre optic installations, based on the type of products sold and services provided. The Company reports activities not directly attributable to an operating segment under Corporate.

As at June 30, 2019	Product	Fibre optic installation	Corporate	Total
Total assets	76,304	10,368,030	787,793	11,232,127
Total liabilities	232,343	1,431,387	-	1,663,730

As at September 30, 2018	Product	Fibre optic installation	Corporate	Total
Total assets	1,015,999	11,151,308	3,254,822	15,422,129
Total liabilities	399,303	2,996,370	-	3,395,673

For the nine months ended June 30, 2019	Product	Fibre optic installation	Corporate	Total
Revenue	1,799,649	9,208,643	-	11,008,292
Net income (loss)	359,500	(1,387,082)	(1,575,191)	(2,602,773)

For the nine months ended June 30, 2018	Product	Fibre optic installation	Corporate	Total
Revenue	552,869	4,679,609	-	5,232,478
Net income (loss)	225,936	(2,904,065)	(4,750,216)	(7,428,345)

During the nine months ended June 30, 2019, two customers accounted for approximately 60% of revenues. The revenues from these customers were generated 100% from fiber optic installations. During the nine months ended June 30, 2018, one customer accounted for approximately 57% of revenues, and the revenue from this customer were generated 100% from fiber optic installations.

The Company's revenues are allocated to geographic segments as follows:

	Nine months ended June 30, 2019	Nine months ended June 30, 2018
	\$	\$
Canada	4,780,720	1,475,360
United States	1,406,923	164,675
Other	27,324	230,229
United Kingdom	4,793,325	3,380,816
	11,008,292	5,232,478

The Company's property, plant and equipment is allocated to geographic segments as follows:

	June 30, 2019	September 30, 2018
	\$	\$
Canada	1,506,848	1,643,041
United Kingdom	3,661,133	4,147,844
	5,167,981	5,790,885

PROPOSED TRANSACTIONS

The Company has no proposed transactions.

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the audited consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of any contingent assets and liabilities as at the date of the audited consolidated financial statements, as well as the reported amounts of revenues earned and expenses incurred during the periods. Actual results could differ from those estimates.

Significant accounts that require estimates as the basis for determining the stated amounts include inventory valuation, amounts receivable and holdbacks receivable, impairment of goodwill, revenues recognized based on percentage of completion, property, plant and equipment impairment and amortization.

SIGNIFICANT ACCOUNTING POLICIES

The Company follows the accounting policies described in Note 3 of the Company's September 30, 2018 audited consolidated financial statements.

CHANGES IN ACCOUNTING POLICIES AND NEW ACCOUNTING PRONOUNCEMENTS

A summary of the new standards is provided in Note 2 of the Company's June 30, 2019 unaudited condensed consolidated interim financial statements.

FINANCIAL INSTRUMENTS AND MANAGEMENT OF FINANCIAL RISK

The Company's financial instruments include: cash and cash equivalents, amounts receivable, holdbacks receivable, accounts payable and accrued liabilities, due to related parties, and long-term debt. The carrying value of the financial instruments approximates their fair values.

The Company's financial instruments are exposed to certain financial risks, including credit, liquidity, and market risk.

Credit Risk

Credit risk arises from cash and cash equivalents held with banks and financial institutions, as well as credit exposure on outstanding receivables. The maximum exposure to credit risk is equal to the carrying value of the financial assets.

The Company seeks to limit its exposure to this risk by holding its cash and cash equivalents in large Canadian financial institutions. A total of \$1,680,940 accounts receivable was reported as at June 30, 2019 and the amount of \$966,589 was due from two large customers. Credit risk on the receivables is considered low, as the majority of these receivables are due from customers that have no history of collection issues.

Market Risk

Market risk is the risk that changes in matrices such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments.

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(a) Currency risk

The Company purchases and sells inventory primarily in US dollars. For the nine months ended June 30, 2019, for every 10% fluctuation in the exchange rate between the UK pound and US dollar, and the Canadian dollar, the Company's income (loss) would have been approximately \$115,850 higher or lower.

The Company had the following financial instruments in US dollars, converted to Canadian dollars:

	June 30, 2019	September 30, 2018
	\$	\$
Cash and cash equivalents	161,147	257,169
Accounts receivables	141,374	100,653
Accounts payable and accrued liabilities	(224,060)	(82,009)

The Company had the following financial instruments in UK pounds, converted to Canadian dollars:

	June 30, 2019	September 30, 2018
	\$	\$
Cash and cash equivalents	84,468	362,790
Accounts receivables	815,576	1,412,857
Accounts payable and accrued liabilities	(264,926)	(1,969,883)

(b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Company has a line of credit with a high credit quality financial institution. Interest rate risk does not have a significant impact on the Company because its loans are at fixed interest rates.

OTHER

Outstanding Share Data

The Company is authorized to issue unlimited common shares without par value and unlimited preferred shares without par value. As at June 30, 2019, the Company had 43,569,832 common shares (June 30, 2018: 43,569,832) issued and outstanding. The holders of common shares are entitled to one vote per share at meetings of the Company.

During the nine months ended June 30, 2019, no warrants were exercised (2018: no warrants were exercised) or outstanding

During the nine months ended June 30, 2019, no options were exercised (2018: 195,000 options were exercised for proceeds of \$91,750). As at June 30, 2019, there were 3,270,000 options outstanding.

Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements.

Commitments

Refer to Note 9 of the unaudited interim consolidated Financial Statements for a summary of the Company's commitments as at June 30, 2019.

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RISK FACTORS

The following risk factors, as well as risks not currently known to Lite Access, could materially adversely affect Lite Access's future business activities and financial condition, and could cause them to differ materially from the estimates described in forward-looking statements relating to Lite Access. Before making an investment decision, consideration should be made of the principal risks and uncertainties described below:

High Degree of Product Concentration

Substantially all the Company's currently anticipated revenues will be derived from a limited number of products and services. Consequently, the Company's performance will depend on establishing market acceptance of these products and services, as well as enhancing the performance of such products and services to meet the evolving needs of customers. At this stage, the Company's revenues may vary significantly quarter over quarter, depending on the project commitments from its customers. The Company, like other entities involved in a rapidly evolving new industry, faces the risk that the Company's products and services may not prove to be commercially successful or may be rendered obsolete by further scientific and technological developments. There can be no assurances that the Company will establish and maintain a position at the forefront of emerging technological trends. Any reduction in anticipated future demand or anticipated future sales of these products or any increase in competition could have a material adverse effect on the Company's business prospects, operating results, or financial condition.

Competition

The Company has experienced, and expects to continue to experience, competition from a number of companies. The Company's competitors may announce new products, services or enhancements that better meet the needs of customers or changing industry standards. Increased competition may cause price reductions, reduced gross margins and loss of market share, any of which could have a material adverse effect on the Company's business, results of operations and financial condition.

Many of the competitors and potential competitors of the Company have significantly greater financial, technical, marketing and/or service resources than does the Company. Many of these companies also have a larger installed base of users, longer operating histories or greater name recognition than the Company. Customers of the Company are particularly concerned that their suppliers will continue to operate and provide upgrades and maintenance over a long-term period. Prospective customers may negatively perceive the Company's smaller size and short operating history. Even if competitors of the Company provide products with more limited system functionality than those of the Company, these products may incorporate other capabilities of interest to some customers and may be appealing due to a reduction in the number of different types of systems used to operate such customers' businesses. Further, competitors may be able to respond more quickly than the Company to changes in customer requirements and devote greater resources to the enhancement, promotion and sale of their products.

Market Uncertainty

The Company's success depends to a significant degree on its ability to develop the market and gain acceptance for its products and services. There is no assurance that a significant market will develop for the Company's principal products and services. There can be no assurances that the additional commercial applications and markets for the Company's products and services will develop as currently contemplated. To manage such development, the Company must continue to expand its existing resources and management information systems and must attract, train, and motivate qualified marketing, management, technical and administrative personnel. There can be no assurance that the Company will be able to achieve these goals.

Labour and Key Personnel

The Company depends on the services of its key management personnel. The loss of one of these people could have a significant unfavorable impact on the Company, its operating results, and its financial position. The success of the Company is largely dependent upon its ability to identify, hire, train, motivate and retain highly skilled management employees, engineers, technical employees, and sales and marketing personnel. Competition for its employees can be intense, and the Company cannot ensure that it will be able to

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bring in and retain highly skilled technical and management personnel in the future. Its ability to bring in and retain management and technical personnel and the necessary sales and marketing employees could have an unfavorable impact on its growth and future profitability. The Company may be obligated to increase the compensation paid to current or new employees, which could substantially increase operating expenses.

Growth Management and Market Development

There is no guarantee that the Company can develop its market significantly, thus affecting its profitability. The Company's expected growth might create significant pressure on management, operations, and technical resources. To manage its growth, Lite Access may need to increase the size of its technical and operational staff and manage its personnel while maintaining many effective relationships with third parties.

Pricing Policies

The competitive market in which Lite Access operates could force it to reduce its prices. If its competitors offer large discounts on certain products and services to gain market share or sell products and services, the Company may need to lower its prices and offer other favorable terms in order to compete successfully. Such changes could reduce profit margins and have an unfavorable impact on its operating results. Some of Lite Access's competitors could offer products and services that compete with theirs as part of a long-term pricing strategy or offer price guarantees or product implementation. With time, these practices could limit the prices Lite Access may charge for its products and services. If Lite Access cannot offset these price reductions with a corresponding increase in sales volume or decreased expense, the decreased revenues from products and services could unfavorably affect its profit margins and its operating results.

Product Failures and Mistakes

Lite Access products may contain failures and mistakes that could be detected at any time in a product's life cycle. Failures and mistakes in its products could have a significant unfavorable impact on its reputation, open it up to significant costs, delay product launch dates, and harm its ability to sell its products in the future. The costs of correcting a failure or mistake in one of these products could be significant and could negatively affect its operating margins. Although Lite Access expects to continue to test products to detect failures and mistakes and to work with its customers through its support and maintenance services in order to find and correct failures and mistakes, they could appear in its products in the future.

Technological Obsolescence

Competitors and new companies could launch new products. To remain on the cutting edge of technology, Lite Access may need to launch a new generation of products and services. Whether it is competition from development companies or a merger or acquisition of existing companies, competition within certain fibre optic industry sectors offering solutions similar to what Lite Access offers could increase. Technological progress and product development could make Lite Access products obsolete or reduce their value.

Lite Access may Acquire Businesses and Assets which are not Successfully Integrated

Lite Access undertakes evaluations of opportunities to acquire additional properties and businesses. Any acquisitions may change the scale of Lite Access's business and may expose Lite Access to new geographic, political, operating, and financial risks. Lite Access's success in its acquisition activities depends on its ability to identify suitable acquisition candidates, acquire them on acceptable terms, and integrate their operations successfully. Any acquisitions would be accompanied by risks, such as the difficulty of assimilating the operations and personnel of any acquired companies; the potential disruption of Lite Access's ongoing business; the inability of management to realize anticipated synergies and maximize the financial and strategic position of Lite Access; the failure to maintain uniform standards, controls, procedures and policies; the impairment of relationships with employees and contractors as a result of any integration of new management personnel, and the potential unknown liabilities associated with acquired assets and businesses. There can be no assurance that any assets or business acquired will prove to be beneficial or that Lite Access will be able to integrate the required businesses successfully, which could slow Lite Access's rate of expansion and Lite Access's business and financial condition could suffer.

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Lite Access may need additional capital to finance acquisitions (whether completed or not) which may require the payment of monies (as a deposit and/or exclusivity fee) after only limited due diligence and prior to the completion of comprehensive due diligence. There can be no guarantee that any proposed acquisition will be completed or be successful. If the proposed acquisition is not completed, monies already advanced may not be recoverable, which may have a material adverse effect on the Company. If Lite Access obtains debt financing, it will be exposed to the risk of leverage and its operations could become subject to restrictive loan and lease covenants and undertakings. If Lite Access obtains equity financing, existing shareholders may suffer dilution. There can be no assurance that Lite Access would be successful in overcoming these risks or any other problems encountered in connection with such financings.

Lite Access may be Subject to Litigation

Lite Access may be involved in disputes with other parties in the future, which may result in litigation. If Lite Access is unable to resolve these disputes favourably, it may have a material adverse impact on Lite Access's financial condition.

Lite Access does not have a Dividend History

No dividends have been paid by Lite Access to date. Lite Access anticipates that for the foreseeable future it will retain future earnings and other cash resources for the operation and development of its business. Payment of any future dividends will be at the discretion of Lite Access's Board of Directors' after considering many factors, including Lite Access's financial condition and current and anticipated cash needs.

Securities Investment Risks

Potential investors and shareholders should be aware that there are risks associated with any securities investment. The prices at which the Lite Access shares trade may be above or below the issue price, and may fluctuate in response to a number of factors.

Closing Details

Other information about the Company is available at www.sedar.com or on the Company's website www.liteaccess.com.

"Carlo Shmoon"

Carlo Shmoon, CEO
Vancouver, Canada
August 26, 2019