

**East Side Games Group Inc.
Management's Discussion and Analysis ("MD&A")
For the Three and Nine Month Periods Ended September 30, 2023**

MANAGEMENT'S DISCUSSION AND ANALYSIS

This MD&A should be read in conjunction with the audited consolidated financial statements of East Side Games Group ("ESGG", or the "Company") for the year ended December 31, 2022 and the related notes, and our unaudited interim financial statements for the three and nine months ended September 30, 2023, which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). The Company's functional and reporting currency is the Canadian dollar and all amounts in this MD&A are expressed in Canadian dollars. This MD&A is dated November 9, 2023.

CAUTION ON FORWARD-LOOKING STATEMENTS

This MD&A contains certain statements that may constitute "forward looking statements". Forward looking statements include, but are not limited to, statements regarding future anticipated business developments and the timing thereof, business and financing plans, and ongoing litigation. No assurance can be given that such expectations will prove to be correct. Forward looking statements are typically identified by words such as: believe, expect, anticipate, intend, estimate, postulate and similar expressions, or which by their nature refer to future events. Forward looking statements are not guarantees of future performance, and actual results may differ materially from those in forward looking statements as a result of various factors, including, but not limited to, the Company's ability to generate future revenues; competition; regulation; potential intellectual property issues; reliance on third party distributors; dependence on key executives; dependence on advertising revenue; potential requirement for further funding; IT security risks; potential conflicts of interest with proposed directors and officers; potential share price volatility; need to attract and retain qualified personnel; litigation risks; and ability to implement business strategies.

Although the Company has attempted to identify important factors that could affect it, unknown events may cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. The forward-looking statements in this MD&A address only as of the date hereof. The Company does not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unforeseen events other than as required by applicable law.

COMPANY BACKGROUND & DESCRIPTION OF BUSINESS

ESGG is a free-to-play mobile game group, creating engaging games that produce enduring player loyalty. Our entrepreneurial culture is anchored in creativity, execution, and a focused growth strategy of games development and publishing of original and licensed IP games, licensing of our Game Kit(s), technology platforms and a disciplined studio acquisition consolidation strategy. Headquartered in Vancouver, the Company has approximately 115 employees and currently operates multiple virtual studios under the East Side Games ("ESG") and LDRLY (Technologies) Inc. ("LDRLY") banners. The Company develops, operates and publishes mobile games within our group and distributed network of Game Kit partners on two main platforms: Apple's iOS and Google's Android.

We generate revenue through in-app purchases ("IAP") from the sale of in-game virtual items that enhance the game-playing experience, and through in-game advertising. Revenue growth will continue to depend on our ability to attract and retain players and effectively monetize our players. We intend to do this through the launch of new games, enhancements to current games and expansion into new markets and distribution platforms.

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Our financial reporting structure will not report on individual titles to respect our partner non-disclosure agreements and competitive information. At September 30, 2023, key published titles and launch dates are as follows:

Game Title	Developer/ Publisher	Worldwide Launch Date	IP Ownership
<i>Trailer Park Boys: Greasy Money</i>	ESG	April 20, 2017	TPB Inc.
<i>Bud Farm Idle Tycoon</i>	LDRLY	March 23, 2019	ESGG
<i>Cheech & Chong Bud Farm</i>	LDRLY	April 19, 2020	Cheech & Chong LLC
<i>RuPaul’s Drag Race Superstar</i>	ESG / Night Garden	October 25, 2021	World of Wonder Productions Inc.
<i>The Office: Somehow We Manage</i>	ESG	January 27, 2022	NBC Universal
<i>Star Trek: Lower Decks - the Badgery Directive</i>	ESG / Mighty Kingdom	September 13, 2022	CBS Viacom
<i>Doctor Who: Lost in Time</i>	ESG / Bigfoot	March 8, 2023	BBC Studios

Three of ESGG's top seven games are titles that launched in the past two years: *RuPauls Drag Race Superstar*, *The Office: Somehow We Manage*, and *Star Trek: Lower Decks - The Badgery Directive*. These titles prove out the product market fit for GameKit, our proprietary software that allows developers to build faster, cheaper, and with a higher chance of success. It also proves our focus on IP driven games is a solid model in a post Identification for Advertisers (“IDFA”) world.

GROWTH STRATEGY

We are focused on four primary ways to grow our business:

1. Strategic Realignment for Profitability

- Realigning the Company structure to proactively adapt to the major shifts in the gaming industry and macro-economic environment for sustainable profitability and growth.
- Tighter focus on IP driven games and partnerships
- Reducing costs and promoting talent density within the Company

2. Organic growth

- Games Development & Publishing – licensed IP or owned IP
- Unlock white space, loyal fandoms and underserved markets such as Cannabis and LGBTQ+
- Active “Live Ops” services to drive player retention and long-term commitment through content driven in-game events

3. Distributed Growth through the Game Kit Software Platform

- Game Kit is ESGG’s core software technology. This internally developed proprietary software framework for building specific mobile games allows for a material decrease in the typical build to launch timeline for mobile games to reduce development cost and increase the potential for game success with proven monetization mechanics. This platform is utilized internally within the group to drive efficiencies and is licensed to related or 3rd party professional development studios on an invite only basis on a revenue-share and SaaS-based models.

4. Acquired Growth

- ESGG is an opportunistic and disciplined buyer looking for accretive acquisitions that support diversification of studio talent, technology, intellectual property and games in an exceptional way.
- The Game Kit ecosystem provides a high-quality pipeline for future acquisitions through an “incubator” line of sight which allows us to assess cultural fit, skill sets and acquire studio management alignment.

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OVERALL PERFORMANCE

For the Three and Nine Months Ended September 30, 2023 and 2022

	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
Revenue	\$ 20,826,843	\$ 25,048,134	\$ 66,395,429	\$ 90,359,399
Cost of sales	9,044,571	9,874,127	25,680,544	32,416,779
Gross profit	11,782,272	15,174,008	40,714,885	57,942,621
Operating expenses	12,300,713	19,863,754	43,441,930	65,396,239
Other income (expense)	33,360	250,906	(47,602)	19,354,080
Income tax expense (recovery)	(723,271)	(420,188)	(1,773,294)	(945,809)
Net income (loss)	238,190	(4,018,653)	(1,001,353)	12,846,271
EBITDA (note 1)	2,287,426	(1,238,111)	6,422,439	21,509,528
Adjusted EBITDA (note 2)	3,133,498	(186,281)	8,381,826	4,946,217
Earnings (loss) per share	(0.00)	(0.05)	(0.01)	0.16
USD : CAD average exchange rate	\$ 1.34	\$ 1.30	\$ 1.35	\$ 1.28

Note 1 - The term EBITDA does not have a standardized meaning according to IFRS. See Non-GAAP Measures - EBITDA and Adjusted EBITDA for more information.

Note 2 - The term Adjusted EBITDA is not defined under IFRS and is not a measure of operating income, operating performance or liquidity presented in accordance with IFRS. The Company defines Adjusted EBITDA as EBITDA adjusted for stock-based compensation, unrealized foreign exchange gain or loss, and non-cash and other adjustments. See non-GAAP measures for more information.

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Commentary for the nine months ended September 30, 2023:

- Revenue for Q3 2023 of \$20.8 million was a 17% decrease over Q3 2022. This decline was primarily driven by a reduction in marketing expense as we focus on profitability in 2023 vs 2022. Marketing spend decreased \$3.8 million from \$7.9 million in Q3 2022 to \$4.1 million in Q3 2023.
- In the nine month period ended September 30, 2022 the Company spent \$30.0 million in UA (user acquisition) costs, the spend for the same period in 2023 was \$17.0 million, a more than 43% drop year over year. The paid UA space continues to tighten as providers like Applovin and Unity dominate the market and increase their own margins. Return on marketing dollars continues to be challenging and a refined focus on campaigns with clear payback periods is a top focus.
- Q3 we are seeing positive returns from our soft launched Bud Farm: Munchie Match. It represents ESGG's entry into the Match Genre and we continue to invest heavily into it as we see positive returns in our DAU, ARPDAU and retention, with more growth planned for Q4 2023.
- Cost of sales include platform fees from Apple and Google, which are 30% of in-app purchases, Amazon hosting fees and IP royalties.
- Q3 2023 advertising revenue decreased to \$4.8 million, or 23.2% of total revenue, marginally dropped from 25.1% of total revenue in Q2 2023.
- During the quarter, ESGG implemented a series of strategic shifts to proactively bolster its position in the market, to address the trends in the gaming industry and the overall macroeconomic environment. This realignment is designed to transform ESGG into a leaner, stronger, and more focused company, well-equipped to tackle the challenges and opportunities that lie ahead. The restructuring has resulted in a reduction of OPEX by \$5.0 million annualized with minimal expected impact on overall revenue or to the ongoing core business of ESGG.
- Operating expenses include development and live operation expenses related to published games, user acquisition costs, administration expenses and amortization expense. User acquisition and development costs were significantly lower for Q3 2023 as compared to the prior year quarter. Development costs decreased over the prior year quarter due to lower external development costs, reduced headcount and tax credits. Amortization expense was consistent with the prior year quarter. We will continue to optimize these costs as we focus on EBITDA and only make focused bets on new games with high probabilities of a successful outcome.
- For the three month period ended September 30, 2023, the Company recorded a net income of \$0.2 million, which included amortization of \$2.8 million, stock based compensation of \$0.2 million, tax recovery of \$0.7 million and operating margin excluding these items of \$2.3 million. This compares to a net loss of \$4.0 million in the prior year quarter. For the nine month period ended September 30, 2023, the Company recorded a net loss of \$1.0 million, which included amortization of \$9.2 million, transaction costs of \$0.7 million, tax recovery of \$1.8 million and operating margin excluding these items of \$6.4 million. This compares to a net income of \$12.8 million for the nine months ended September 30, 2022, which benefited from a \$19.5 million gain on reversal of contingent liabilities.
- For Q3 2023, Adjusted EBITDA was \$3.1 million. This represents the fourth straight quarter of positive EBITDA above \$2.5 million with our focus on profitability and reducing costs. After Q3 of 2022, we committed to cost management, cash production and EBITDA.

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Non GAAP Key Audience Metrics:

We manage our business by tracking several non-GAAP operating metrics we believe collectively best reflect key audience growth, retention and monetization trends. The audience metrics areas are outlined as follows:

Daily Active Users (DAU): The Company defines DAU as the number of users who played one of its mobile games during a particular day. DAU for a particular period is the average DAU of each day during that period. We use DAU as a measure of audience engagement.

Monthly Active Users (MAU): The Company defines MAU as the number of users who played one or more of its mobile games during a 30-day period ending with the measurement date. Annual and quarterly MAU is the average MAU at each month-end during that period. We use MAU as a measure of total game audience size.

DAU/MAU %: The Company defines DAU/MAU “stickiness rate” as Daily Active Users (DAU) in the period divided by Monthly Active Users (MAU) in the period. We use this metric to evaluate how often users interact with our products.

Average Revenue per Daily Active Users (ARPDau): The Company defines ARPDau as its total revenue in a particular period, divided by the number of days in that period, divided by DAU in that period. We use this metric to evaluate monetization across our player base from both in-app purchases and advertising.

Key Metrics	Q3 2023	Q2 2023	YTD 2023
DAU	239,165	272,864	263,860
<i>Y-o-Y %</i>	<i>-19.7%</i>	<i>-21.3%</i>	<i>-25.0%</i>
MAU	819,183	947,020	936,027
<i>Y-o-Y %</i>	<i>-20.8%</i>	<i>-29.4%</i>	<i>-32.0%</i>
DAU / MAU	29.2%	28.8%	28.2%
<i>Y-o-Y %</i>	<i>1.5%</i>	<i>11.4%</i>	<i>10.4%</i>
ARPDau	\$0.96	\$0.92	\$0.93
<i>Y-o-Y %</i>	<i>2.1%</i>	<i>1.6%</i>	<i>-0.8%</i>

Total Game Portfolio: We finished the third quarter with average DAU of 239,165, down 19.7% year-over-year, and average MAU of 819,183, down 20.8% year-over-year. This decline was driven by decreased UA investment. ARPDau of \$0.96, increased as compared to Q3 2022 and is consistent on a year-to-date basis. The core metrics of the games remain solid, with the challenge being in only discovery and new player acquisition. The Company intends to solve this through IP and marketing innovation.

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SELECT QUARTERLY INFORMATION

	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Revenue	\$ 28,607,632	\$ 35,607,906	\$ 29,703,359	\$ 25,048,134
Cost of sales	9,708,035	11,563,064	10,979,589	9,874,127
Gross profit	18,899,597	24,044,843	18,723,771	15,174,008
Operating expenses	21,276,743	24,256,493	21,275,991	19,863,754
Other income (expenses), net	(136,188)	131,692	18,971,482	250,906
Income tax expense (recovery)	(1,505,191)	(105,434)	(420,187)	(420,188)
Net income (loss) for the period	(1,008,143)	25,475	16,839,448	(4,018,653)
EBITDA (Note 1)	(400,169)	3,120,798	19,626,841	(1,238,111)
Adjusted EBITDA (Note 2)	1,273,444	3,740,589	1,391,909	(186,281)
Earnings (loss) per share	(0.01)	0.00	0.21	(0.05)
USD : CAD average exchange rate	\$ 1.26	\$ 1.27	\$ 1.28	\$ 1.33

	Q4 2022	Q1 2023	Q2 2023	Q3 2023
Revenue	\$ 25,920,220	\$ 24,294,382	\$ 21,274,204	\$ 20,826,843
Cost of sales	11,350,153	9,651,733	6,984,240	9,044,571
Profit before other expenses	14,570,068	14,642,649	14,289,964	11,782,272
Operating expenses	16,309,056	15,995,925	15,145,292	12,300,713
Other income (expenses), net	(207,311)	22,220	(103,182)	33,360
Income tax expense (recovery)	144,213	(223,861)	(826,162)	(723,271)
Net income (loss) for the period	(2,090,513)	(1,107,195)	(132,348)	238,190
EBITDA (Note 1)	1,246,170	1,946,909	2,188,104	2,287,426
Adjusted EBITDA (Note 2)	2,544,195	2,534,860	2,713,468	3,133,498
Earnings (loss) per share	(0.03)	(0.01)	0.00	(0.00)
USD : CAD average exchange rate	\$ 1.26	\$ 1.35	\$ 1.34	\$ 1.34

Note 1 - The term EBITDA does not have a standardized meaning according to IFRS. See Non-GAAP Measures - EBITDA and Adjusted EBITDA for more information.

Note 2 - The term Adjusted EBITDA is not defined under IFRS. See non-GAAP measures for more information.

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LIQUIDITY & CAPITAL RESOURCES

Cash for the Company at September 30, 2023 was \$3.6 million, compared to net cash of \$4.8 million at December 31, 2022. The decrease resulted primarily due to the timing of Apple’s monthly payment. Subsequent to September 30, the Company collected the Apple receivable of \$1.7 million on October 6, 2023, putting the Company’s cash at \$5.3 million.

On August 11, 2022, the Company announced a Normal Course Issuer Bid (“NCIB”) authorizing the Company to purchase 4,076,819 of its shares. Through September 30, 2023, the Company purchased 733,879 shares at an average price of \$0.95. We plan on continuing to buy back shares.

The net cash used in operating activities for the period ended September 30, 2023 was \$0.4 million compared to \$8.5 million generated during the prior year period. This is mainly due to decreases in overall revenues, the timing of minimum guarantee payments for IP in payables and changes in prepaid expenses relating to development on upcoming games. Operating cash flow before working capital changes remains strong at \$7.3 million, an increase of \$2.5 million from Q2 2023 and Q2 2022.

Cash used in financing activities during the period ended September 30, 2023 included \$0.4 million for the share buyback and \$0.9 million drawn on the credit line.

SHARE CAPITAL

The Company has an unlimited number of authorized common shares.

On August 11, 2022, the Company announced a NCIB authorizing the Company to purchase 4,076,819 of its shares. Significant share transactions during the nine months ended September 30, 2023 were:

- 499,146 shares repurchased under the NCIB at an average cost of \$0.74 per share.

Former ESG shareholders agreed that 48,985,416 shares are subject to lock-up with one third coming out of lock-up on each of February 5, 2022, February 5, 2023 and February 5, 2024. Accordingly, as of the date of this MD&A, 16,328,472 of these shares are in lock-up. In addition, 1,481,481, of the contingent shares are in lock-up.

	Shares Locked-up	Released on Feb 5, 2022	Released on Feb 5, 2023	To be released on Feb 5, 2024
Acquisition of ESG	48,985,416	16,328,472	16,328,472	16,328,472
Contingent payment (shares issuable)	2,962,962	-	1,481,481	1,481,481

INVESTMENT IN TRULY SOCIAL GAMES

The Company entered into a membership interest purchase agreement (the "MIPA") to acquire Truly Social Games Inc. ("TSG") on June 22, 2021, the details of which were announced in the Company's news release on the same date. Pursuant to the MIPA, the Company was entitled to acquire a 20% membership interest in TSG, in consideration of the Company funding up to \$3.0 million in development expenses in relation to four game titles. Additionally, the Company was granted options to acquire the remaining membership interests in TSG.

The Company acquired its initial 20% membership interest in TSG, having funded the \$3.0 million required under the MIPA. The Company also provided TSG with additional funding in excess of that amount. In October 2022, the Company provided notice to TSG that it did not intend to exercise its options to acquire the remaining membership interests in TSG. TSG subsequently filed claims in Oregon and in British Columbia, which claim, among other things, that the Company is in breach of its obligations under the MIPA and publishing agreements related to aforementioned game titles, and that the Company has improperly used TSG's intellectual property with respect to same. The Company believes these claims have no merit, intends to vigorously defend against all such claims and has filed a response to TSG's claim and filed a counter claim against TSG in British Columbia. The Company intends to pursue all legal and/or equitable remedies available to it with respect to the repayment of all excess amounts funded.

RELATED PARTY TRANSACTIONS

Transactions with Night Garden

During the quarter ended September 30, 2023, the Company incurred \$0.6 million (2022 Q3 - \$0.8 million) in development costs to Night Garden and were expensed during the quarter.

Non-GAAP MEASURES

We have included certain non-GAAP performance measures throughout this MD&A. These performance measures are employed by us internally to measure operating and economic performance and to assist in business decision-making, as well as providing key performance information to senior management. We believe that, in addition to conventional measures prepared in accordance with IFRS, certain investors and other stakeholders also use this information to evaluate our operating and financial performance; however, these non-GAAP performance measures do not have any standardized meaning. Accordingly, these performance measures are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

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Non-GAAP Measures – EBITDA and Adjusted EBITDA

We believe that, in addition to conventional measures prepared in accordance with IFRS, the Company and certain investors use EBITDA and Adjusted EBITDA as an indicator of our ability to generate liquidity by producing operating cash flow to fund working capital needs and fund development expenditures. EBITDA is also frequently used by investors and analysts for valuation purposes whereby EBITDA is multiplied by a factor or “EBITDA multiple” that is based on an observed or inferred relationship between EBITDA and market values to determine the approximate total enterprise value of a company.

EBITDA and Adjusted EBITDA are intended to provide additional information to investors and analysts and do not have any standardized definition under IFRS, and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. EBITDA and Adjusted EBITDA exclude the impact of cash costs of financing activities and taxes, and the effects of changes in operating working capital balances, and therefore are not necessarily indicative of operating profit or cash flow from operations as determined under IFRS. Other companies may calculate EBITDA and Adjusted EBITDA differently.

EBITDA

ESGG defines EBITDA as net income or loss adjusted for income taxes, interest expense, depreciation and amortization.

	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023
Net income (loss)	(1,008,143)	25,475	16,839,448	(4,018,653)	(2,090,513)	(1,107,195)	(132,348)	238,190
Income tax	(1,505,191)	(105,434)	(420,187)	(420,188)	144,213	(223,861)	(826,162)	(723,271)
Depreciation and amortization	2,113,165	3,200,757	3,207,580	3,200,730	3,192,470	3,277,965	3,146,614	2,772,507
EBITDA	(400,169)	3,120,798	19,626,841	(1,238,111)	1,246,170	1,946,909	2,188,104	2,287,426

Adjusted EBITDA

ESGG defines Adjusted EBITDA as EBITDA adjusted for stock-based compensation, unrealized foreign exchange gains or losses, non-recurring costs, and non-cash and other adjustments.

	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023
EBITDA	(400,169)	3,120,798	19,626,841	(1,238,111)	1,246,170	1,946,909	2,188,104	2,287,426
Stock based comp	376,600	728,110	736,550	621,777	441,373	360,380	291,160	237,665
Transaction expenses and restructuring costs	602,637	23,373	-	680,959	649,341	249,791	131,022	641,767
One time items	694,375	(131,692)	(18,971,482)	(250,906)	207,311	(22,220)	103,182	(33,360)
Adjusted EBITDA	1,273,444	3,740,589	1,391,909	(186,281)	2,544,195	2,534,860	2,713,468	3,133,498

SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and notes to the consolidated financial statements. These estimates are based on management's best knowledge of current events and actions the Company may undertake in the future. Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to the accounting estimates are recognized in the period in which the estimates are revised. Significant areas requiring the Company to make estimates include identification and valuation of intangible assets acquired in business combinations, contingent liabilities resulting from business combinations and the fair value of share-based payments. The application of these and other accounting policies are described in notes 2 and 3 of our annual consolidated financial statements for the year ended December 31, 2022, filed on March 31, 2023. Actual amounts may vary significantly from estimates used. There have been no significant changes in accounting policies applied to the December 31, 2022 consolidated financial statements.

ACCOUNTING STANDARDS AND AMENDMENTS ISSUED BUT NOT YET APPLIED

The Company is not aware of any proposed accounting standards or amendments that would have a significant effect on the consolidated financial statements as at September 30, 2023.

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements in accordance with IFRS. Any system of internal control over financial reporting, no matter how well designed, has inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Based on a review of the Company's internal control procedures, the Company's Chief Executive Officer and Chief Financial Officer believe its internal controls and procedures are appropriately designed and have certified on the operating effectiveness of internal controls as at September 30, 2023.

There have been no material changes in the Company's internal control over financial reporting during the year quarter ended September 30, 2023 that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

Disclosure Controls and Procedures

Management is also responsible for the design and effectiveness of disclosure controls and procedures to provide reasonable assurance that material information related to the Company, including its consolidated subsidiaries, which is required to be disclosed by the Company in its filings or required to be submitted by the Company under securities legislation is recorded, processed and summarized and reported within specified time periods. The Company's Chief Executive Officer and Chief Financial Officer have each evaluated the design of the Company's disclosure controls and procedures as at September 30, 2023, and have concluded that these controls and procedures were appropriately designed.

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The information provided in this report, is the responsibility of management. During the preparation of financial statements, estimates are sometimes necessary to make a determination of future values for certain assets or liabilities. Management believes such estimates have been based on careful judgments and have been properly reflected in the accompanying financial statements.

Management maintains a system of internal controls to provide reasonable assurance that the Company's assets are safeguarded and to facilitate the preparation of relevant and timely information.

The Company's Board of Directors follows recommended corporate governance guidelines for public companies to ensure transparency and accountability to shareholders. The Board's Audit Committee meets with management quarterly to review the financial statement results, including the MD&A, and to discuss other financial, operating and internal control matters. The Audit Committee receives a report from the independent auditors annually and is free to meet with them throughout the year.

RISK FACTORS AFFECTING OUR PERFORMANCE

The securities of ESGG should be considered highly speculative due to the nature of the Company's businesses and the current stage of its development. Risks and uncertainties are discussed in great detail in the Company's Annual Information Form available on SEDAR at www.sedar.com.

The risks presented in the Annual Information Form may not be all of the risks that the Company may face. It is believed that these are the factors that could cause actual results to be different from expected and historical results. Other sections of this MD&A, the consolidated financial statements for the years ended December 31, 2022 and 2021, each of which are available on SEDAR, and other filings the Company has made and may make in the future with the applicable securities authorities, include additional factors that could have an effect on the business and financial performance of the Company's business. The market in which the Company competes is very competitive and changes rapidly. Sometimes new risks emerge and management may not be able to predict all of them, or be able to predict how they may cause actual results to be different from those contained in any forward-looking statements. You should not rely upon forward-looking statements as a prediction of future results.

ADDITIONAL INFORMATION

Additional information relating to the Company is available in the interim consolidated financial statements of the Company for the three and nine months ended September 30, 2023 and the annual consolidated financial statements for the years ended December 31, 2022 and 2021. Additional information can also be found in the investors section of the Company's website at www.eastsidegamesgroup.com or on the Company's SEDAR profile at www.sedar.com.