



GROW

Value



2019 CONSOLIDATED FINANCIAL STATEMENTS

MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements and other financial information in this annual report were prepared by management of Reko International Group Inc., reviewed by the Audit Committee and approved by the Board of Directors.

Management is responsible for the consolidated financial statements and believes that they fairly present the Company's financial condition and results of operation in conformity with International Financial Reporting Standards. Management has included in the Company's consolidated financial statements amounts based on estimates and judgments that it believes are reasonable, under the circumstances.

To discharge its responsibilities for financial reporting and safeguarding of assets, management believes that it has established appropriate systems of internal accounting control which provide reasonable assurance that the financial records are reliable and form a proper basis for the timely and accurate preparation of financial statements. Consistent with the concept of reasonable assurance, the Company recognizes that the relative cost of maintaining these controls should not exceed their expected benefits. Management further assures the quality of the financial records through careful selection and training of personnel and through the adoption and communication of financial and other relevant policies.

These financial statements have been audited by the shareholders' auditors, PricewaterhouseCoopers LLP, and their report is presented herein.

"Diane Reko"

Diane Reko, B.Comm
Chief Executive Officer

"Caterina (Catia) Longo"

Caterina (Catia) Longo, CPA
Chief Financial Officer

October 2, 2019

GROW

Markets >>





INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Reko International Group Inc.

OUR OPINION

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Reko International Group Inc. and its subsidiaries (together, the Company) as at July 31, 2019 and 2018, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS).

What we have audited

The Company's consolidated financial statements comprise:

- the consolidated balance sheets as at July 31, 2019 and 2018;
- the consolidated statements of changes in equity for the years then ended;
- the consolidated statements of income and comprehensive income for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

BASIS FOR OPINION

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

OTHER INFORMATION

Management is responsible for the other information. The other information comprises the Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Dale Zorgdrager.

(Signed) "PricewaterhouseCoopers LLP"

Chartered Professional Accountants, Licensed Public Accountants

London, Ontario

October 2, 2019

PricewaterhouseCoopers LLP
465 Richmond Street, Suite 400, London, Ontario, Canada N6A 5P4
T: +1 519 640 8000, F: +1 519 640 8015

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.

CONSOLIDATED BALANCE SHEET

As at July 31 (in 000's)	2019	2018
ASSETS (Notes 9 and 10)		
Current		
Cash	\$ 5,448	\$ 6,565
Accounts receivable	12,522	11,978
Non-hedging financial derivatives (Note 5)	25	--
Work-in-progress (Note 6)	8,605	10,163
Prepaid expenses and other current assets	1,286	1,319
Embedded derivative (Note 8)	24	48
	27,910	30,073
Grant receivable (Note 18)	237	436
Capital assets (Note 7)	29,340	31,259
Deferred income taxes (Note 4)	2,864	3,271
	\$ 60,351	\$ 65,039
LIABILITIES		
Current		
Bank indebtedness (Note 9)	\$ --	\$ 4,815
Accounts payable and accrued liabilities (Note 19)	3,417	3,228
Non-hedging financial derivatives (Note 5)	--	27
Unearned revenue on work-in-progress (Note 6)	255	336
Current portion of unearned revenue	47	102
Current portion of long-term debt (Note 10)	741	1,169
Long-term debt subject to demand provisions (Note 10)	6,244	6,868
	10,704	16,545
Long-term debt (Note 10)	3,229	3,315
SHAREHOLDERS' EQUITY		
Share capital (Note 11)	18,531	18,824
Contributed surplus (Note 12)	1,820	1,865
Retained earnings	26,067	24,490
	46,418	45,179
	\$ 60,351	\$ 65,039

Contingencies and commitments (Note 20)

On behalf of the Board

"Diane Reko"
Diane Reko
Director

"Andrew J. Szonyi"
Andrew J. Szonyi
Director

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<i>(in 000's)</i>	SHARE CAPITAL	CONTRIBUTED SURPLUS	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME	TOTAL EQUITY
Balance at July 31, 2017	\$ 8,803	\$ 1,856	\$ 22,455	\$ --	\$ 43,114
Net share-based transactions	21	9	--	--	30
Net income	--	--	2,035	--	2,035
Balance at July 31, 2018	\$ 18,824	\$ 1,865	\$ 24,490	\$ --	\$ 45,179
Net share-based transactions (Note 11)	(293)	(45)	--	--	(338)
Net income	--	--	1,577	--	1,577
Balance at July 31, 2019	\$ 18,531	\$ 1,820	\$ 26,067	\$ --	\$ 46,418

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME AND COMPREHENSIVE INCOME

Year Ended July 31 <i>(in 000's, except for per share data)</i>	2019	2018
Sales	\$ 47,989	\$ 42,272
Costs and expenses		
Cost of sales	36,078	32,288
Depreciation	3,730	3,264
	39,808	35,552
Gross profit	8,181	6,720
Selling and administrative (Note 15)	5,271	4,729
Income before the following items	2,910	1,991
Foreign exchange loss (gain)	444	(189)
Other income	(78)	(280)
Loss on sale of capital assets	11	3
Interest on long-term debt	415	204
Interest on other interest-bearing obligations	59	23
	851	(239)
Income before income taxes	2,059	2,230
Income tax provision (Note 4)		
Current	--	--
Deferred (Note 4)	482	195
	482	195
Net income and comprehensive income	\$ 1,577	\$ 2,035
Earnings per common share (Note 13)		
Basic	\$ 0.25	\$ 0.32
Diluted	\$ 0.23	\$ 0.31

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Year Ended July 31 (in 000's)	2019	2018
OPERATING ACTIVITIES		
Net income for the year	\$ 1,577	\$ 2,035
Adjustments for:		
Depreciation	3,730	3,264
Income tax provision	482	195
Interest expense	474	227
Unrealized foreign exchange (gain) loss	(28)	(13)
Change in non-hedging financial derivatives	(52)	776
Loss on sale of capital assets	11	3
Change in fair value of embedded derivative	24	2
Stock-based compensation	(45)	9
	6,173	6,498
Net change in non-cash working capital (Note 17)	1,025	(2,228)
Interest paid	(433)	(246)
	6,765	4,024
FINANCING ACTIVITIES		
Net proceeds of bank indebtedness	(4,815)	3,197
Proceeds from (repurchase) issuance of capital stock	(293)	21
Change in grant receivable	199	-
Proceeds from long-term debt including amounts subject to demand provisions	--	10,377
Payments on long-term debt	(1,151)	(4,295)
	(6,060)	9,300
INVESTING ACTIVITIES		
Investment in capital assets	(1,822)	(11,499)
	(1,822)	(11,499)
Net change in cash	(1,117)	1,825
Cash, beginning of year	6,565	4,740
Cash, end of year	\$ 5,448	\$ 6,565

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(in 000's, except for per share data)

NATURE OF OPERATIONS

Reko International Group Inc. (the “Company” or “Reko”), is a diversified, technology-driven manufacturing organization located in Southwestern Ontario with areas of expertise including robotic factory automation solutions, precision machining of large, critical parts, and plastic injection and low compression acoustic tooling. The Company, incorporated under the laws of Ontario, has several subsidiaries, which operate or exist in the Province of Ontario in Canada and in the State of Michigan in the United States.

Reko is listed on the TSX Venture Exchange under the symbol REKO. The Company's shares are traded in Canadian dollars. The registered head office for Reko International Group Inc. is 469 Silver Creek Industrial Drive, Lakeshore, Ontario, Canada.

All amounts are in thousands and in Canadian dollars unless otherwise noted.

The consolidated financial statements were authorized for issue by the Board of Directors on October 2, 2019.

1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

STATEMENT OF COMPLIANCE

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). These consolidated financial statements were prepared on a going concern basis, under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities (including derivative instruments) at fair value.

CONSOLIDATION

The consolidated financial statements represent the accounts of Reko and its subsidiaries. Subsidiaries are entities controlled by the Company. Control exists when Reko has the power, directly or indirectly, to govern the financial and operating policies of an entity and be exposed to the variable returns from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. All significant intercompany balances and transactions have been eliminated.

Intragroup balances, and any unrealized gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with jointly controlled entities are eliminated to the extent of the Company’s interest in the entity. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

Reko’s subsidiaries are as follows:

SUBSIDIARY	LOCATION	PERCENTAGE OWNERSHIP	CONSOLIDATION
Concorde Precision Machining Inc.	Ontario	100%	Full
Reko Manufacturing Group Inc.	Ontario	100%	Full
Reko International Holdings, Inc.	Michigan	100%	Full
Reko International Sales, Inc.	Michigan	100%	Full
Concorde USA LLC	Michigan	100%	Full

FOREIGN CURRENCY TRANSLATION

The reporting currency of the reporting entity is Canadian dollars. All subsidiaries, including those in the United States, have a functional currency of Canadian dollars. Transactions in foreign currencies are translated at the foreign exchange rate in effect at the date of the transaction. The Company translates monetary assets and liabilities denominated in foreign currencies at the exchange rate as at the balance sheet date. Foreign exchange differences arising on translation are recognized in profit or loss. Revenues and expenses are translated at rates prevailing on the date of the transaction. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated at foreign exchange rates at the dates the fair value was determined. For the year ended July 31, 2019, Reko reported a foreign exchange loss of \$444 (2018 – gain of \$189).

FINANCIAL INSTRUMENTS

Reko utilizes financial instruments in the management of its foreign currency exposure by economically hedging its foreign exchange exposure on anticipated net cash inflows in US dollars through the use of US dollar denominated debt and forward foreign exchange contracts. In accordance with its treasury policy, the Company does not hold or issue derivative financial instruments for trading or speculative purposes.

Financial assets and financial liabilities are initially recognized at fair value. Subsequent to initial recognition, financial instruments are stated at fair value and their remeasurement is dependent on their classification as described below. Their classification depends on the purpose, for which the financial instruments were acquired or issued, their characteristics and Reko's designation of such instruments. Settlement date accounting is used. The gain or loss on remeasurement to fair value is recognized immediately in profit or loss. The following table outlines the classification of financial instruments under IAS 39 and the revised classification on the adoption of IFRS 9:

CLASSIFICATION	ORIGINAL CLASSIFICATION UNDER IAS 39	NEW CLASSIFICATION UNDER IFRS 9
Cash	FVTPL	FVTPL
Non-hedging financial derivatives	FVTPL	FVTPL
Accounts receivable	Loans and receivables	Amortized cost
Embedded derivative	FVTPL	FVTPL
Bank indebtedness	Other financial liabilities	Amortized cost
Accounts payable and accrued liabilities	Other financial liabilities	Amortized cost
Long-term debt subject to demand provisions	Other financial liabilities	Amortized cost
Long-term debt	Other financial liabilities	Amortized cost

FINANCIAL ASSETS AND FINANCIAL LIABILITIES AT FVTPL

Financial assets designated as FVTPL are financial assets typically held for trading or that are designated as FVTPL. They are measured at fair value at the balance sheet date. Fair value fluctuations including interest earned, interest accrued, gains and losses realized on disposal and unrealized gains and losses are included in non-operating items. Financial liabilities designated as FVTPL are those non-derivative financial liabilities that the Company elects to designate on initial recognition as instruments that it will measure at fair value through profit or loss. These are accounted for in the same manner as FVTPL assets.

AMORTIZED COST FINANCIAL ASSETS

Financial assets at amortized cost are non-derivative financial assets that are held within a business model whose objective is to hold assets to collect contractual cash flows and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. A financial asset is initially measured at fair value, including transactions costs, and subsequently at amortized cost.

OTHER FINANCIAL LIABILITIES

Other financial liabilities are initially measured at fair value, net of transaction costs, and are subsequently measured at amortized cost using the effective interest method and include all financial liabilities, other than derivative instruments.

TRANSACTION COSTS

Transaction costs related to FVTPL financial assets are expensed as incurred. Transaction costs related to available-for-sale financial assets, held-to-maturity financial assets, other financial liabilities and loans and receivables are netted against the carrying value of the asset or liability and are then recognized over the expected life of the instrument using the effective interest method.

IMPAIRMENT OF FINANCIAL ASSETS

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

The carrying amount of all financial assets, excluding accounts receivable, is directly reduced by the impairment loss. The carrying amount of trade receivables is reduced through the use of an allowance account. With the exception of FVOCI equity instruments, if, in a subsequent period, the amount of the impairment loss decreases, and the decrease relates to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through the consolidated statements of income and comprehensive income.

The Company uses an expected credit loss (“ECL”) model. The new impairment model applies to financial assets measured at amortized cost and contract assets.

The Company is using the simplified approach to recognize lifetime expected credit losses for its trade receivables and contract assets that are within the scope of IFRS 15 and that do not have a significant financing component.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls. ECLs are discounted at the effective interest rate of the financial asset.

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is “credit-impaired” when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the asset.

EFFECTIVE INTEREST METHOD

Reko uses the effective interest method to recognize interest income or expense, which includes transaction costs or fees, premiums or discounts, earned or incurred for financial instruments.

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the right to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of the financial asset are transferred.

The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

USE OF SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. These estimates are made on the assumption Reko will continue as a going concern and are based on information available at the time of preparation. Estimates may be revised where the circumstances on which they are based change or where new information becomes available.

Judgment is commonly used in determining whether a balance or transaction should be recognized in the consolidated financial statements and estimates and assumptions are more commonly used in determining the measurement of recognized transactions and balances. However, judgment and estimates are often interrelated.

The Company has applied judgment in its use of the going concern assumption, identifying cash generating units, identifying indicators for impairment of long-lived assets and deferred taxes and assessing the Company's functional currency. In the absence of standards or interpretations applicable to a specific transaction, management uses its judgment to define and apply accounting policies that provide relevant and reliable information in the context of the preparation of the financial statements.

Estimates are used when estimating the useful lives of long-lived assets for the purposes of quantifying amortization, when accounting for or measuring such items as allowance for uncollectible accounts, allowances for provisions on loss contracts, realizable value of tax losses and other tax credits, assessing the percent complete of work-in progress, certain fair value measures including those related to share based payments and financial instruments, and when testing long-lived assets for impairment. Actual results could differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

REVENUE RECOGNITION

Reko enters into contracts with customers to design and manufacture a variety of engineered products and services. These contracts are entered into with a customer when the Company can identify each parties' rights and the contract has commercial substance, where the parties have approved the contract in accordance with customary Company business practices, both parties are committed to their obligations and payment terms are identifiable and collectible. Contracts are typically priced based on estimated expected costs plus a margin approach.

The Company recognizes revenue over time as performance obligations are satisfied. Revenue is recognized based on the extent of progress towards completion of performance obligations. Reko generally determines the progress of performance obligations based on the proportionate share of accumulated costs to date compared to the total expected costs. The Company considers all jobs, which have completed all aspects of engineering and design to have progressed to the point where total expected costs can be reasonably estimated. Historically, this occurs somewhere between 15% and 25%, depending on the complexity of the job. Revenues, including estimated reasonable profits, are then recorded proportionately as costs are incurred.

The Company has elected to use the practical expedient provided under IFRS 15 for unsatisfied or partially unsatisfied performance obligations of contracts that have an expected duration of one year or less. Any projected loss is recognized immediately.

WORK-IN-PROGRESS

Work-in-progress includes unbilled contract revenue and inventory. Tooling inventory is valued at the lower of cost and net realizable value, less any amounts billed to the customer. Cost includes the cost of materials, direct labour applied to the product and specifically identified manufacturing overhead. The results reported under the percentage of completion method are based on management's estimates. Actual results could differ from these estimates.

CONSIDERATION GIVEN TO CUSTOMERS

Cash consideration given by Reko to a customer, such as cash discounts and rebates, are presumed to be a reduction of the selling prices of the Company's products or services and are, therefore, accounted for as a reduction of revenue when recognized in the statement of income.

OPERATING LEASE PAYMENTS

Payments made under operating leases are recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognized in profit or loss as an integral part of the total lease expense.

FINANCE LEASE PAYMENTS

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

CASH

Cash includes cash on hand and balances with maturities less than 90 days.

ACCOUNTS RECEIVABLE

Accounts receivable are stated at their cost less allowances for doubtful accounts. The allowance for doubtful accounts is determined by taking into consideration the age of receivables, Reko's prior experience with the customer including their ability to pay and/or an assessment of the current economic conditions. Accounts receivable and allowance for doubtful accounts are written off when the balance is no longer considered to be collectible under the ECL model.

CAPITAL ASSETS AND DEPRECIATION

OWNED ASSETS

Capital assets are stated at cost less accumulated depreciation and impairment losses (see impairment loss accounting policy). The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of production overheads. The cost of self-constructed assets and acquired assets includes (i) the initial estimate at the time of installation and during the period of use, when relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and (ii) changes in the measurement of existing liabilities recognized for these costs resulting from changes in the timing or outflow of resources required to settle the obligation or from changes in the discount rate.

When parts of capital assets have different useful lives, those components are accounted for as separate items of capital assets.

LEASED ASSETS

Leases for which the Company assumes substantially all of the risks and rewards of ownership are classified as finance leases. The capital assets acquired by way of a finance lease are stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses (see impairment loss accounting policy).

SUBSEQUENT COSTS

Reko recognizes in the carrying amount of a capital asset the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied within the item will flow to the Company and the cost of the item can be measured reliably. All other costs are recognized in profit or loss as an expense as incurred.

DEPRECIATION

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of each capital asset. Land is not depreciated. The estimated useful lives are as follows:

Buildings	10 - 50 years
Machinery and equipment	3 - 30 years
Leasehold improvements	5 - 25 years

The residual value and estimated useful life is reassessed annually.

GOVERNMENT GRANTS

Grants from the government are recognized at their fair value where there is reasonable assurance that the grant will be received and that the Company will comply with all the attached conditions. Government grants relating to the purchase of property, plant and equipment are deducted from the cost of the related capital asset.

BORROWING COSTS

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

Other borrowing costs are expensed in the period in which they are incurred.

TRADE AND OTHER PAYABLES

Trade and other payables are stated at amortized cost.

UNEARNED REVENUE ON WORK-IN-PROGRESS

In situations where the customer is billed more than the Company has recognized as revenue for an individual project on the reporting date, the invoiced amount in excess of the revenue recognized is recorded as unearned revenue on work-in-progress.

INCOME TAXES

Income tax on the profit or loss from the periods presented comprises any current (if applicable) and deferred income tax. Income tax is recognized in profit or loss except to the extent that it relates to items recognized directly in comprehensive income, in which case it is recognized in comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, if any after application of available losses and deductions, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither

accounting, nor taxable profit; and, differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date that are expected to apply when the deferred tax is realized/settled.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

SHARE CAPITAL

When share capital recognized as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity. Repurchased shares that are not subsequently cancelled are classified as treasury shares and presented as a deduction from total equity.

COMPREHENSIVE INCOME

Other comprehensive income is the change in the Company's net assets that result from translations, events and circumstances from sources other than the Company's shareholders. When it occurs, other comprehensive income is presented below net income on the Consolidated Statements of Income and Comprehensive Income. Comprehensive income is composed of net income and other comprehensive income.

Accumulated other comprehensive income is a separate component of shareholders' equity which includes the accumulated balances of all components of other comprehensive income which are recognized in comprehensive income but excluded from net income.

EARNINGS PER SHARE

Basic earnings per share is calculated on net income using the weighted average number of common shares outstanding during the year.

Diluted earnings per share is calculated on the weighted average number of common shares that would have been outstanding during the year had all "in the money" stock options outstanding been exercised and converted into common shares using the treasury method.

IMPAIRMENT LOSSES

The carrying amounts of Reko's long-lived non-financial assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such impairment exists, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit or loss unless the asset is recorded at a revalued amount in which case it is treated as a revaluation decrease.

REVERSALS OF IMPAIRMENT LOSSES

An impairment loss, with the exception of goodwill, is reversed if there has been a change in the estimate used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of amortization, if no impairment loss had been recognized.

DEFINED CONTRIBUTION EMPLOYEE BENEFIT PLANS

Obligations for contributions to defined contribution pension plans are recognized as an expense in profit or loss as incurred.

PROVISIONS

A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, when appropriate, the risks specific to the liability.

STOCK-BASED COMPENSATION

The share option programme allows certain Company employees to acquire shares of the Company. The fair value of options granted is recognized as an employee expense with a corresponding increase in equity. The Company measures the fair value of stock options at the grant date and spreads the expense over the period during which the employees become unconditionally entitled to the options. The fair value of the options is measured using the Black-Scholes option-pricing model. This model requires the input of a number of assumptions, including expected dividend yields, expected stock volatility, expected forfeiture rates, expected time until exercise and risk-free interest rates. Although the assumptions used reflect management's best estimates, they involve inherent uncertainties based on market conditions generally outside the Company's control. If other assumptions are used, stock-based compensation expense could be significantly impacted. As stock options are exercised, the proceeds received on exercise, in addition to the portion of the contributed surplus balance related to those stock options, is credited to share capital and contributed surplus is reduced accordingly.

CHANGES IN ACCOUNTING POLICIES

The Company has adopted the following new standards, along with any consequential amendments, effective August 1, 2018. These changes were made in accordance with applicable transitional provisions.

A) IFRS 15 - REVENUE FROM CONTRACTS WITH CUSTOMERS

Effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2018, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, to supersede IAS 18, Revenue. The core principle of IFRS 15 is for companies to recognize revenue in accordance with the transfer of goods and services to customers in amounts that reflect the consideration to which the Company is entitled in exchange for those goods and services. Specifically, IFRS 15 introduces a 5-step approach to revenue recognition:

- **Step 1:** Identify the contract(s) with a customer.
- **Step 2:** Identify the performance obligations in the contract.
- **Step 3:** Determine the transaction price.
- **Step 4:** Allocate the transaction price to the performance obligation in the contract.
- **Step 5:** Recognize revenue when (or as) the entity satisfies a performance obligation.

Management evaluated each of the five steps in the new revenue recognition model for the Company's revenue streams. Through its evaluation, management determined that the new revenue guidance would not have a significant impact on the Company's consolidated statement balance sheet or the consolidated statement of income in comparison to the previous revenue guidance under IAS 18. The new standard does result in changes to the nature and quantity of annual disclosures with respect to revenue recognition. Management has implemented the Company's revised revenue policies, reporting processes and related controls.

The Company adopted IFRS 15 effective August 1, 2018 using the modified retrospective approach. The Company did not record an adjustment to opening retained earnings as the impact was insignificant.

B) IFRS 9 FINANCIAL INSTRUMENTS

Effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2018, the IASB issued IFRS 9, *Financial Instruments*, to supersede IAS 39, *Financial Instruments: Recognition and Measurement*. IFRS 9 introduces new requirements for: 1) classification and measurement of financial assets and financial liabilities; 2) impairment for financial assets; and 3) general hedge accounting.

IFRS 9 contains three principal classifications categories for financial assets: measured at amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit and loss ("FVTPL"). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The standard eliminates the previous IAS 39 categories of held-to-maturity, loans and receivables, and available-for-sale. In addition, IFRS 9 significantly amends other standards dealing with financial instruments such as IFRS 7, *Financial Instruments: Disclosures*.

Management evaluated the changes introduced by IFRS 9 and, concluded that the new financial instruments guidance does not have a significant impact on the Company's consolidated balance sheet or the consolidated income statements. The new standard will impact the nature and quantity of annual disclosures. Management has implemented the Company's revised policies, reporting processes and related controls.

The Company adopted this guidance effective August 1, 2018. This adoption did not result in an adjustment to opening retained earnings.

NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

As of the date of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective, and have not been adopted early by Reko.

All pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Company's financial statements is provided below. Certain other new standards, amendments and interpretations may have been issued but are not expected to have a material impact on the Company's financial statements.

A) IFRS 16 LEASES

Effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2019, the IASB issued IFRS 16, *Leases*, to supersede IAS 17, *Leases*. This new standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. IFRS 16 applies a control model to the identification of leases, distinguishing between leases and service contracts on the basis of whether there is an identified asset controlled by the customer. Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognized in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets).

Management has evaluated all the changes introduced by IFRS 16 and determined that the new lease guidance did not have a significant impact to the Company's consolidated statement of financial position and consolidated statement of earnings. The new standard will impact the nature and quantity of annual disclosures. Management has implemented the Company's revised policies, reporting processes and related controls.

The Company will adopt this guidance effective August 1, 2019 using the modified retrospective approach, which will result in an increase to capital assets and long-term debt of \$39.

2. GEOGRAPHIC INFORMATION

The following information reflects the geographic breakdown of revenues and capital assets based on the physical location of the Company's operations. The Company does not track revenues based on ship to locations.

	2019		2018	
	REVENUES	CAPITAL ASSETS	REVENUE	CAPITAL ASSETS
Canada	\$ 47,867	\$ 29,340	\$ 41,543	\$ 31,259
United States	122	--	729	--
	\$ 47,989	\$ 29,340	\$ 42,272	\$ 31,259

3. FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash, accounts receivable, non-hedging financial derivatives, embedded derivative, bank indebtedness, accounts payable and accrued liabilities and long-term debt.

FAIR VALUE

Reko has determined the estimated fair value of its financial instruments based on appropriate valuation methodologies; however, considerable judgment is required to develop these estimates. Accordingly, these estimated fair values are not necessarily indicative of the amounts the Company could realize in a current market exchange. The estimated fair value amounts can be materially affected by the use of different assumptions or methodologies. The methods and assumptions used to estimate the fair value of financial instruments are described as followed:

ACCOUNTS RECEIVABLE, BANK INDEBTEDNESS, ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Due to the short period of maturity of the instruments, the carrying values as presented in the consolidated balance sheets are reasonable estimates of fair value.

FAIR VALUE HIERARCHY

The following provides an analysis of cash, non-hedging financial derivatives, embedded derivative and long-term debt that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and,
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	LEVEL 1	LEVEL 2	LEVEL 3	2019
Financial assets at FVTPL				
Cash	\$ 5,448	\$ --	--	\$ 5,448
Non-hedging financial derivatives	--	25	--	25
Embedded derivative	--	24	--	24
	\$ 5,448	\$ 49	\$ --	\$ 5,497

	LEVEL 1	LEVEL 2	LEVEL 3	2018
Financial assets at FVTPL				
Cash	\$ 6,565	\$ --	\$ --	\$ 6,565
Embedded derivative	--	48	--	48
	\$ 6,565	\$ 48	\$ --	\$ 6,613
Financial liabilities at FVTPL				
Non-hedging financial derivatives	\$ --	\$ 27	\$ --	\$ 27
	\$ --	\$ 27	\$ --	\$ 27

NON-HEDGING FINANCIAL DERIVATIVES

Reko's non-hedging financial derivatives are the Company's future forward exchange contracts and are subject to fluctuations in foreign exchange rates between the Canadian and US dollar. The Company's non-hedging financial derivatives are valued based on discounting the future cash outflows associated with the contract based on the closing foreign exchange rate between the Canadian and US dollar.

EMBEDDED DERIVATIVE

The Company's embedded derivative relates to a provision in a long-term supply agreement with a customer. The provision provides that at the end of each six-month period in the five-year contract, the average foreign exchange rate between US dollars and Canadian dollars, during that period, shall be at least \$1.09. In the event, the average foreign exchange rate is less than \$1.09, the customer equalizes Reko based on an average foreign exchange rate of \$1.09. The Company's embedded derivative is valued based on valuation models for Asian puts and the closing foreign exchange rate between the Canadian and US dollar.

LONG-TERM DEBT

Reko's long-term debt of CDN\$6,167 and USD\$ 2,866 (currently valued at CDN\$3,778) is subject to fixed interest rates. The Company's long-term debt is valued based on discounting the future cash outflows associated with the long-term debt. The discount rate is based on the incremental premium above market rates for Government of Canada securities of similar duration. In each period thereafter, the incremental premium is held constant while the Government of Canada security is based on the then current market value to derive the discount rate. At July 31, 2019, the fair value of the Company's long-term debt is CDN\$6,043 and USD\$2,763 (currently valued at CDN\$3,656). At July 31, 2018, the fair value of the Company's long term debt was \$5,827 CDN and \$2,300 USD.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about Reko's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has delegated authority of risk management to the Audit Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports regularly to the Board of Directors on its activities.

Reko's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. Reko, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

CREDIT RISK

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Company's receivables from customers and foreign exchange contracts.

ACCOUNTS RECEIVABLE

Reko's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Company's customer base, including the default risk of the industry and country, in which the customers operate, has less of an influence on credit risk. Approximately 72% of the Company's revenue is attributable to the automotive industry. Annually, between 80% and 90% of the Company's revenue is derived from customers who pay in United States dollars.

For the year ended July 31, 2019, sales to the Company's three largest customers (inclusive of all divisions of the same parent company) represented 22.96%, 15.15% and 11.68%, respectively, of total sales. These same customers represent approximately 23.69%, 12.17% and 18.39% of total accounts receivable, respectively as at July 31, 2019.

The Audit Committee has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. Reko's review generally also includes application for accounts receivable insurance, and in some cases bank references. Open amount limits are established for each customer; actual open amounts are reported monthly to the Audit Committee and any accounts of concern are reviewed at least quarterly by the Audit Committee. Customers that fail to meet Reko's benchmark creditworthiness may transact with the Company only on a prepayment basis.

Goods are sold subject to available financial liens, so that in the event of non-payment Reko may have a secured claim. The Company does not require collateral in respect of accounts receivable. In addition, Reko maintains, to the extent available, industry standard accounts receivable insurance programs to reduce its exposure to credit risk.

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of accounts receivable. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified.

Reko's financial assets that are exposed to credit risk consist primarily of cash, accounts receivable, non-hedging financial instruments and unbilled contract revenue.

Cash and non-hedging financial instruments are subject to counterparty credit risk. The Company mitigates this credit risk by dealing with counterparties who are major financial institutions that the Company anticipates will be able to satisfy its obligations with the Company.

LIQUIDITY RISK

Liquidity risk is the risk that Reko will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Typically, Reko ensures that it has sufficient cash on demand to meet expected operational expenses for a period of at least 150 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. As part of that ability, the Company

maintains a \$20,000 line of credit facility that is secured against the Company's accounts receivable and work-in-process. Interest is payable on the drawn portion of the line-of-credit at the rate of LIBOR or Banker's Acceptance rates plus an applicable margin ranging from 175 to 250 basis points. As at July 31, 2019, the Company has cash on hand of \$5,448 in addition to available undrawn lines of credit of approximately \$20,000; however, under its current margining provisions with its lender, the maximum it can draw on its available lines of credit is limited to \$18,194.

A portion of the debt noted above (CDN\$2,815 and USD\$2,866) is subject to demand provisions in that the lender is contractually entitled to require payment of the outstanding balance "on demand". The Company is in receipt of correspondence from the lender indicating that there is no expectation that the balances will be called and that it is anticipated that principal and interest payments on these facilities will be made as scheduled throughout the term of the loans.

MARKET RISK

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Reko buys and sells derivatives, and also incurs financial liabilities, in order to manage market risks. All such transactions are carried out within the guidelines set by the Audit Committee.

CURRENCY RISK

Reko is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the functional currency of the parent Company, the Canadian dollar. The Company's goal is to maintain foreign currency future contracts that are within \$5,000 of its total accounting foreign currency exposure. The Company uses forward foreign exchange contracts to mitigate its currency risk, all with a maturity of less than one year from the reporting date.

At July 31, 2019, the Company had outstanding foreign exchange contracts, representing commitments to buy and sell foreign currencies. US dollar contracts represent the significant commitments as follows:

	US DOLLAR AMOUNT	WEIGHTED AVERAGE RATE
Sell US dollars for delivery in 2019 under forward exchange contracts	\$ 7,000	1.3220

Based on the Company's foreign currency exposures, as at July 31, 2019, a change in the US dollar/Canadian dollar foreign exchange rate to reflect a 100 basis point strengthening of the US dollar would have increased net income by \$20. We caution that this sensitivity is based on an assumed net US dollar denominated asset or liability balance at a point in time. Our net US dollar denominated asset or liability position changes on a daily basis, sometimes materially.

INTEREST RATE RISK

Reko is not exposed to significant interest rate risk due to the short-term maturity of its monetary current assets and current liabilities. The Company uses LIBORs, bankers' acceptances and its line-of-credit to reduce the exposure to interest rate changes.

The Company's interest rate risk primarily arises from its floating rate debt, in particular its bank indebtedness. At July 31, 2019, \$343 of Reko's total debt portfolio is subject to movements in floating interest rates.

Based on the value of interest-bearing financial instruments, subject to movements in floating interest rates, as at July 31, 2019, an assumed 0.5 percentage point increase in interest rates on the first day of the year would have decreased net income by \$2, with an equal but opposite effect for an assumed 0.5 percentage point decrease.

OTHER MARKET PRICE RISK

The Company does not enter into commodity contracts other than to meet the Company's expected usage and sale requirements; such contracts are not settled net.

CAPITAL MANAGEMENT

The Board's policy is to ensure sufficient liquidity to pursue its organic growth strategy, while at the same time taking a conservative approach to financial leverage and management of financial risk. The Company's capital is composed of net debt and shareholders' equity. Net debt consists of interest-bearing debt less cash. Reko's primary uses of capital are to finance increases in non-cash working capital and capital expenditures for capacity expansion. The Company currently funds these requirements out of its internally generated cash flows and when internally generated cash flow is insufficient, its revolving bank credit facility.

The primary measure used by Reko to monitor its financial leverage is its ratio of net debt to shareholders' equity, which it aims to maintain at less than 1:1. As at July 31, 2019 and July 31, 2018, the above capital management criteria can be illustrated as follows:

	2019	2018
Net debt		
Bank indebtedness	\$ --	\$ 4,815
Current portion of long-term debt	741	1,169
Long term debt subject to demand provisions	6,244	6,868
Long-term debt	3,229	3,315
Less: cash	(5,448)	(6,565)
Net debt	\$ 4,766	\$ 9,602
Shareholders' equity	\$ 46,418	\$ 45,181
Ratio	0.10	0.21

From time to time, the Company purchases its own shares on the market; the timing of these purchases depends on market prices.

There were no changes in the Company's approach to capital management during the year.

As part of the Company's existing debt agreements, three financial covenants are monitored and communicated, as required by the terms of credit agreements, on a quarterly basis, by management, to ensure compliance with the agreements. The quarterly covenants are: i) debt to equity ratio – calculated as total debt, excluding deferred income taxes divided by shareholders' equity minus minority interest, if any; ii) current ratio – calculated as current assets divided current liabilities and (iii) debt service coverage ratio – calculated as EBITDA less cash taxes (for previous 52 weeks) divided by interest expense plus repayments of long-term debt (based on upcoming 52 weeks).

The Company was in compliance with these covenants at all times during the year.

4. INCOME TAXES

Significant components of the Company's deferred income taxes are as follows:

	2019	2018
Deferred income tax asset		
SR & ED tax credits	\$ 5,065	\$ 4,795
Non-capital losses	44	37
Capital assets	248	1,410
Other	161	164
Deferred income tax asset	\$ 5,518	\$ 6,406
Deferred income tax liability		
Tax impact of SR & ED tax credits	\$ 1,297	\$ 1,275
Unbilled contract revenue	1,334	1,837
Other	23	23
Deferred income tax liability	\$ 2,654	\$ 3,135
Net income deferred tax asset	\$ 2,864	\$ 3,271

In assessing the realizability of future tax assets, management considers whether it is more likely than not that some portion or all of the future tax assets will be realized. The ultimate realization of future tax assets is dependent upon the generation of future taxable income during the years in which these temporary differences and loss carry forwards are deductible. Management considers the scheduled reversal of future tax liabilities, the character of future income tax assets and available tax planning strategies in making this assessment.

The provision for income taxes reflects an effective tax rate, which differs from the combined Federal and Provincial rate for the following reasons:

	2019	2018
Combined Federal and Provincial rate	26.5%	26.5%
Manufacturing and processing deduction	(0.5%)	(0.5%)
Permanent and other differences including SR & ED	(2.6%)	(17.3%)
Effective rate	23.4%	8.7%

The details of taxable losses by jurisdiction are as follows:

	2019	2018
Canada, which begin to expire, at the earliest, in 2031	\$ 178	\$ 178
United States, which expire between 2022 and 2032	12,423	12,081

5. NON-HEDGING FINANCIAL DERIVATIVES

Reko utilizes financial instruments to manage the risk associated with fluctuations in foreign exchange. As at July 31, 2019, the Company had entered into foreign exchange contracts to sell an aggregate amount of \$7,000 (USD). These contracts mitigate the Company's expected exposure to US dollar denominated net assets and mature at the latest at December 12, 2019 at an average exchange rate of \$1.3220 Canadian. The mark-to-market value on these financial instruments as at July 31, 2019 was an unrealized gain of \$25, which has been recorded in net income for the year.

<i>As at July 31, 2019</i>	MATURITY	NOTIONAL VALUE	AVERAGE RATE	NOTIONAL USD EQUIVALENT	CARRYING & FAIR VALUE LIABILITY (ASSET)
Sell USD/ Buy CAD	0-6 months	\$ 7,025	1.3220	\$ 7,000	\$ (25)

<i>As at July 31, 2018</i>	MATURITY	NOTIONAL VALUE	AVERAGE RATE	NOTIONAL USD EQUIVALENT	CARRYING & FAIR VALUE LIABILITY (ASSET)
Sell USD/ Buy CAD	0-6 months	\$ 9,973	1.2951	\$ 10,000	\$ 27

6. WORK-IN-PROGRESS AND UNEARNED REVENUE ON WORK-IN-PROGRESS

A reconciliation of the beginning and ending carrying amounts of work-in-progress and unearned revenue on work-in-progress is as follows:

<i>For the year ended July 31,</i>	2019		2018	
	WORK-IN-PROGRESS	UNEARNED REVENUE ON WORK-IN-PROGRESS	WORK-IN-PROGRESS	UNEARNED REVENUE ON WORK-IN-PROGRESS
Balance outstanding – beginning of year	\$ 10,163	\$ (336)	\$ 13,011	\$ (8)
Revenue earned in the year	47,989	--	42,272	328
Billings in the year	(49,547)	81	(45,120)	--
Balance outstanding – end of year	\$ 8,605	\$ (255)	\$ 10,163	\$ (336)

7. CAPITAL ASSETS

Capital assets are comprised of:

	LAND	BUILDINGS	MACHINERY AND EQUIPMENT	LEASEHOLD IMPROVEMENTS	EQUIPMENT UNDER CONSTRUCTION	TOTAL
Cost or deemed cost						
Balance at July 31, 2017	\$ 661	\$ 8,447	\$ 45,468	\$ 587	\$ 784	\$ 55,947
Additions	--	--	--	--	11,499	11,499
Transfers	--	5,203	4,869	--	(10,072)	--
Disposals	--	--	(144)	--	--	(144)
Balance at July 31, 2018	\$ 661	\$ 13,650	\$ 50,193	\$ 587	\$ 2,211	\$ 67,302
Additions	--	134	--	--	1,688	1,822
Transfers	--	313	3,176	224	(3,713)	--
Disposals	--	--	(63)	--	--	(63)
Balance at July 31, 2019	\$ 661	\$ 14,097	\$ 53,306	\$ 811	\$ 186	\$ 69,061

	LAND	BUILDINGS	MACHINERY AND EQUIPMENT	LEASEHOLD IMPROVEMENTS	EQUIPMENT UNDER CONSTRUCTION	TOTAL
Amortization and impairment losses						
Balance at July 31, 2017	\$ --	\$ 3,774	\$ 28,939	\$ 207	\$ --	\$ 32,920
Additions	--	326	2,894	43	--	3,263
Transfers	--	--	--	--	--	--
Disposals	--	--	(140)	--	--	(140)
Balance at July 31, 2018	\$ --	\$ 4,100	\$ 31,693	\$ 250	\$ --	\$ 36,043
Additions	--	470	3,214	46	--	3,730
Transfers	--	--	--	--	--	--
Disposals	--	--	(52)	--	--	(52)
Balance at July 31, 2019	\$ --	\$ 4,570	\$ 34,855	\$ 296	\$ --	\$ 39,721
Carrying value						
Balance at July 31, 2018	\$ 661	\$ 9,550	\$ 18,500	\$ 337	\$ 2,211	\$ 31,259
Balance at July 31, 2019	\$ 661	\$ 9,527	\$ 18,451	\$ 515	\$ 186	\$ 29,340

8. EMBEDDED DERIVATIVE

During the first quarter of 2015, the Company entered into a long-term supply agreement with one of its customers. One of the terms of that agreement included an embedded derivative, establishing a foreign exchange rate floor of \$1.09 on sales by the Company to the customer. This floor is measured every six months during the term of the agreement and is based on the average foreign exchange rate during the period under measurement.

Embedded derivative is comprised of:

	2019	2018
Embedded derivative, beginning of year	\$ 48	\$ 50
Fair value change, during the year	(24)	(2)
Embedded derivative, end of year	\$ 24	\$ 48

9. BANK INDEBTEDNESS

Bank indebtedness is payable over various maturities, not exceeding 30 days, with interest at various amounts ranging from LIBOR plus 175 basis points to bank prime plus 50 basis points, as follows:

	2019	2018
Bank overdraft – bearing interest at 5.25% (2018 – 5.25%)	\$ --	\$ 49
Canadian dollar bankers' acceptances – bearing interest at 2.30% (2018 – 3.57%) due in less than 30 days	--	1,500
U.S. dollar LIBORs – bearing interest at 3.65% (2018 – 3.83%), due in less than 30 days	--	2,500
Foreign exchange on U.S. dollar LIBOR	--	766
	\$ --	\$ 4,815

The bank indebtedness is secured by a general assignment of receivables and work-in-progress together with a second collateral mortgage of \$85,000 on all land and buildings. At July 31, 2019, the Company's available operating lines of credit of \$18,194 (2018 - \$18,584) was fully available based on lender defined margining capabilities.

10. LONG-TERM DEBT

The long-term debt is comprised of:

	2019	2018
Mortgage payable – 3.97% (2018 – 3.97%), repayable \$21 monthly including interest, due in full April 2023, secured by certain land and building and an assignment of rents on the subject property	\$ 3,352	\$ 3,471
Mortgage payable – 4.42% (2018 – 4.42%), repayable \$21 monthly including interest, due in full August 2023, secured by certain land and building and general security agreement, subject to demand provisions	2,815	2,950
Mortgage payable – 3.06% plus a credit spread, which may vary over the life of facility to a maximum of 275, currently at 175 for an all-in rate of 4.81% (2018 – 4.81%), repayable \$14 USD monthly plus interest, due in full August 2025, secured by certain land, buildings and a general security agreement, subject to demand provisions	3,778	3,925
Loan payable – US dollar LIBOR (USD\$800) plus applicable margin from 175 to 250 basis points, USD\$45 monthly plus interest, due in full in March 2020, secured by general assignment of receivables and work-in-progress, together with a collateral mortgage, subject to demand provisions	342	1,045
	10,287	11,391
Deduct - unamortized finance fees	73	39
- principal portion included in current liabilities	6,985	8,037
Long-term portion	\$ 3,229	\$ 3,315

Notwithstanding the fact that certain facilities listed above are subject to demand provisions and are classified as current liabilities as a result, the Company expects to repay the principal over the entire scheduled term of the loans and these payments are outlined below. At July 31, 2019, \$814 is due within the next twelve months under normal repayment terms and an additional \$6,244 is not expected to be due in the next year but is subject to demand provisions.

Total bank credit facilities are as follows:

YEAR	BANK CREDIT FACILITIES
Next 12 months	\$ 814
2 years	476
3 years	481
4 years	3,315
5 years	2,413
Thereafter	2,788
Balance of obligation	\$ 10,287

11. SHARE CAPITAL

Share capital is comprised of:

	AUTHORIZED	ISSUED SHARES	AMOUNT
Class A preference shares	Unlimited	Nil	--
Class B preference shares	Unlimited	Nil	--
Common shares – no par value	Unlimited	6,351,620	\$ 18,531

Share capital transactions during the year were as follows:

As at July 31	2019		2018	
	SHARES	AMOUNT	SHARES	AMOUNT
Outstanding, beginning of year	6,439,920	\$ 18,824	6,434,920	\$ 18,803
Transactions during year	(88,300)	(293)	5,000	21
Outstanding, end of year	6,351,620	\$ 18,531	6,439,920	\$ 18,824

During the year, 30,000 shares were issued as a result of a purchase under the Company's stock option plan for proceeds of \$104. A charge of \$69 was applied to contributed surplus from this transaction. In addition, the Company repurchased 118,300 shares during the year for consideration of \$397.

The following table presents the maximum number of shares that would be outstanding if all the dilutive "in the money" instruments outstanding, as at July 31, 2019 were exercised:

Common shares outstanding at July 31, 2019	6,351,620
Stock options (Note 14)	307,500
	6,659,120

12. CONTRIBUTED SURPLUS

Contributed surplus is comprised of:

	2019	2018
Balance, beginning of year	\$ 1,865	\$ 1,856
Amounts in respect of exercised stock options	(69)	--
Amounts in respect of the stock-based compensation	24	9
Balance, end of year	\$ 1,820	\$ 1,865

13. EARNINGS PER SHARE

The calculation of basic earnings per share at July 31, 2019 was based on the net income attributable to common shareholders of \$1,577 (2018: \$2,035) and a weighted average number of common shares outstanding of 6,432,387 calculated as follows:

	2019	2018
Basic earnings per share:		
Net income	\$ 1,577	\$ 2,035
Average number of common shares outstanding during the year	6,432,387	6,437,660
Basic earnings per share	\$ 0.25	\$ 0.32
Diluted earnings per share:		
Net earnings available to common shareholders	\$ 1,577	\$ 2,035
Average number of common shares outstanding during the year	6,432,387	6,437,660
'In the money' stock options outstanding during the year	307,500	286,000
	6,739,887	6,723,660
Diluted earnings per share	\$ 0.23	\$ 0.31

14. STOCK BASED COMPENSATION

The Company has established a stock option plan for directors, officers, and key employees. The terms of the plan state that the aggregate number of shares, which may be issued and sold, will not exceed 10% of the issued and outstanding common shares of the Company on a non-diluted basis. The issue price of the shares shall be determined at the time of grant based on the closing market price of the shares on the specified date of issue. Options shall be granted for a period of five years. At the directors' discretion, the vesting progression is 30% in the year of grant, 30% in the second year, and 40% in the third year. Options given to outside directors vest immediately and can be exercised immediately.

During the year, the Company granted an additional 120,000 options to employees (2018 – 15,000). During the year, 30,000 options (2018 – 5,000) from a previous award were exercised by employees.

As at July 31, 2019, the following options and warrants were outstanding:

NUMBER OF OPTIONS	EXERCISE PRICE	EXPIRY
252,000	\$ 2.00	2020
90,000	\$ 3.90	2022
5,000	\$ 3.41	2023
115,000	\$ 2.90	2024

The weighted average of the options is as follows:

<i>As at July 31</i>	2019		2018	
	NUMBER OF OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE	NUMBER OF OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE
Outstanding at beginning of year	401,000	\$ 2.47	414,000	\$ 2.41
Issued during the year	120,000	2.90	15,000	3.60
Exercised during the year	(30,000)	1.15	(5,000)	1.15
Cancelled during the year	(29,000)	3.62	(23,000)	2.00
Outstanding at end of year	462,000	\$ 2.60	401,000	\$ 2.47
Exercisable at the end of the year	58,500	\$ 2.93	30,000	\$ 1.15

The description of the method and significant assumptions used during the year to estimate the fair values of options, including the weighted average information, is as follows:

	2019	2018
Expected life	5 years	5 years
Expected dividends	\$ Nil	\$ Nil
Expected volatility – based on a 60-month historical average	45.26%	51.39%
Risk free rate of return	0.32%	0.61%
Expected forfeiture rate	98.0%	87.20%
Total compensation cost recognized in income for stock-based employee compensation awards	\$ 24	\$ --

15. OPERATING LEASES – LEASES AS LESSEE

The Company has non-cancellable operating lease rentals that are payable as follows:

<i>As at July 31</i>	2019	2018
Less than one year	\$ 10	\$ 10
Between one and five years	34	40
More than five years	--	4
	\$ 44	\$ 54

During the year ended July 31, 2019, \$10 (2018 - \$10) was expensed with respect to operating leases.

16. RELATED PARTY TRANSACTIONS

TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL

In addition to their salaries, the Company also provides non-cash benefits to its executive officers and contributes to a post-employment defined contribution benefit plan on their behalf. In accordance with the terms of the plan, executive officers living in Canada are entitled to receive a \$1 contribution to the pension plan annually, once they have completed 5 years of service to the Company. During the year, the Company expensed contributions of \$5 (2018 - \$5) to the defined contribution plan in Canada. The above contribution plans are identical to the contribution plans provided to all employees of the Company.

Executive officers are also eligible, as are all employees, to participate in the Company's share option programme.

Key management personnel and directors compensation comprised:

	2019	2018
Salaries and cash bonuses	\$ 693	\$ 670
Short-term employment benefits	24	28
Post-employment benefits	3	5
	\$ 720	\$ 703

KEY MANAGEMENT PERSONNEL AND DIRECTOR TRANSACTIONS

Directors of the Company control 3.73% of the voting shares of the Company (2018 -3.5%). Individuals related to a director own, directly or indirectly, 64.72% of the voting shares of the Company (2018 - 59.9%).

17. SUPPLEMENTAL CASH FLOW INFORMATION

Net change in non-cash working capital is comprised of:

	2019	2018
Accounts receivable	\$ (544)	\$ (4,660)
Work-in-progress	1,558	2,856
Prepaid expenses and other current assets	33	(1,051)
Accounts payable and accrued liabilities	114	336
Unearned revenue	(55)	(37)
Unearned revenue on work-in-progress	(81)	328
	\$ 1,025	\$ (2,228)

18. GOVERNMENT GRANTS

Effective August 1, 2017, the Company entered into a contract with the Ontario Ministry of Economic Growth and Development to receive funding in the amount of \$1.5 million under the Southwestern Ontario Development Fund (SWODF). The contract provides a non-repayable grant in the amount of 10% of approved capital expenditures incurred in connection with the expansion of the Company's manufacturing capabilities during the period from May 1, 2017 through July 31, 2021 and is contingent upon the Company meeting agreed upon job creation targets. The funding relates to capital acquisitions and as a result, related assets are recorded net of the applicable grant amount - with the net amount being amortized over the useful life of each individual asset.

At July 31, 2019, the Company had received \$300 (2018 - \$300) in cash funding from SWODF and accrued an additional amount receivable of \$537 (2018 -\$796) on total eligible expenditures of \$11,370. The current portion of this amount is included in prepaids and other current assets and the balance is reflected in long term grants receivable. Grant amounts will be paid in accordance with the funding contract over the period of the agreement as long as job creation targets and certain reporting and other obligations are fulfilled on an annual basis.

19. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

<i>As at July 31</i>	2019	2018
Accounts payable	\$ 1,766	\$ 1,830
Accrued liabilities	1,651	1,396
	\$ 3,417	\$ 3,226

20. CONTINGENCIES & COMMITMENTS

The Company, in the course of its operations, is subject to lawsuits, contingencies, environmental and other claims.

Provisions are made in instances where it is probable that a net outflow of cash will occur. The Company has no reason to believe that the ultimate outcome of these matters would have significant impact on its financial position, cash flows or results of operations.

21. COMPARATIVE FIGURES

Certain comparable figures have been reclassified to conform to the current year's financial statement presentation.

SUMMARY OF INCOME (LOSS)

Year Ended July 31 (in 000's, except for per share data)	2019	2018	2017	2016	2015
Sales	\$ 47,989	\$ 42,272	\$ 42,967	\$ 50,599	\$ 48,296
Costs and expenses					
Cost of sales	36,078	32,288	32,402	32,026	33,737
Depreciation	3,730	3,264	3,089	2,954	2,508
	39,808	35,552	35,491	34,980	36,245
Gross profit	8,181	6,720	7,476	15,619	12,051
Selling and administrative	5,271	4,729	3,972	4,626	6,349
Income before the following items	2,910	1,991	3,504	10,993	5,702
Foreign exchange (gain)/ loss	444	(189)	154	456	664
Other income	(78)	(280)	(192)	(160)	(158)
Loss (gain) on sale of capital assets	11	3	(15)	39	(25)
Interest on long-term debt	415	204	297	390	367
Interest on other interest-bearing obligations	59	23	12	124	521
	851	(239)	256	849	1,369
Income before income taxes	2,059	2,230	3,248	10,144	4,333
Income taxes (recovered)					
Current	--	--	--	--	32
Deferred	482	195	703	2,543	174
	482	195	703	2,543	206
Net income and comprehensive income	\$ 1,577	\$ 2,035	\$ 2,545	\$ 7,601	\$ 4,127
Earnings per common share					
Basic	\$ 0.25	\$ 0.32	\$ 0.40	\$ 1.18	\$ 0.64

STATISTICAL DATA COSTS AND EXPENSES AS A PERCENT OF SALES BASED ON CONTINUING OPERATIONS

Year Ended July 31	2019	2018	2017	2016	2015
Costs and expenses					
Cost of sales	75.2%	76.4%	75.4%	63.3%	69.9%
Depreciation and amortization	7.8%	7.7%	7.2%	5.8%	5.2%
Selling and administration		11.2%	9.2%	9.1%	13.1%
	11.0%				
	94.0%	95.3%	91.8%	78.2%	88.2%
Gross margin	17.0%	15.9%	17.4%	30.9%	25.0%
Return on sales	3.3%	4.8%	5.9%	15.0%	8.5%
Effective tax rate	23.4%	8.7%	25.2%	25.1%	4.8%

DIRECTORS AND OFFICERS

Diane Reko

Chair of the Board of Directors, Chief Executive Officer, and a Director and an Officer

Caterina (Catia) Longo, CPA

Chief Financial Officer and an Officer

Dr. Andrew J. Szonyi, Ph.D., P.Eng., MBA, GPLLM

Lead Independent Director and Chair of the Audit and Compensation Committees
(President, Andrew J. Szonyi & Associates, Toronto, Ontario)

John Sartz

Director and a member of the Audit and Compensation Committees
(President, Viking Capital Corporation, Toronto, Ontario)

Maria Thompson

Director and a member of the Audit and Compensation Committees
(Venture Partner, Arsenal, Winter Park, Florida)

INVESTOR RELATIONS CONTACT

Diane Reko

Chief Executive Officer

469 Silver Creek Industrial Drive
Lakeshore, Ontario N8N 4W2

Tel: (519) 727-3287
Fax: (519) 727-4315
relations@rekointl.com

ANNUAL MEETING

The Annual Meeting of the Shareholders will be held at the Fogolar Furlan Club, 1800 North Service Road (E.C. Row), Windsor, ON N8W 1Y3 on December 5, 2019 at 3:00 p.m.

LISTING

The Common Shares of the Company are listed on the TSX Venture Exchange (symbol: REKO)

CORPORATE DIRECTORY

Corporate Office

469 Silver Creek Industrial Drive
Lakeshore, Ontario N8N 4W2

Tel: (519) 727-3287
Fax: (519) 727-4315
www.rekointl.com

AUDITORS

PricewaterhouseCoopers LLP
London, Ontario

BANKERS

Bank of Montreal
Windsor, Ontario

Toronto Dominion Bank
Windsor, Ontario

Comerica Bank
Detroit, Michigan

COUNSEL

Bartlet & Richardes LLP
Windsor, Ontario

TRANSFER AGENT

AST Trust Company (Canada)
P.O. Box 700
Postal Station B
Montreal, Quebec H3B 3K3

Tel: (416) 682-3860
Toll Free: 1-800-387-0825

inquiries@astfinancial.com
www.astfinancial.com/ca-en

