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**CANADIAN LIFE COMPANIES SPLIT CORP.**  
**ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE**

NOVEMBER 30, 2020

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This is the annual Management Report of Fund Performance (MRFP) for the year ended November 30, 2020. This MRFP contains financial highlights but does not contain the complete financial statements of the Company. The annual financial statements and accompanying notes are attached to this report.

Investors may also obtain a copy of the Company's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure by visiting our website at [www.lifesplit.com](http://www.lifesplit.com) or by writing to the Company at Investor Relations, 200 Front Street West, Suite 2510, Toronto, Ontario M5V 3K2.

These reports are available to view and download at [www.lifesplit.com](http://www.lifesplit.com) or [www.sedar.com](http://www.sedar.com).

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## **INVESTMENT OBJECTIVES AND STRATEGIES**

Canadian Life Companies Split Corp. invests primarily in a portfolio of common shares which will include each of the Canadian life insurance companies listed below:

Great West Lifeco Inc.  
iA Financial Corporation Inc.

Manulife Financial Corporation  
Sun Life Financial Inc.

The Company may also invest up to 20% of its net asset value in equity securities of foreign life insurance companies or other Canadian or foreign financial services corporations other than the four Canadian life insurance companies listed above. In order to supplement the dividends received on the portfolio and to reduce risk, the Company will from time to time write covered call options in respect of some or all of the common shares in the portfolio.

The Company offers two types of shares:

### **Preferred shares**

The investment objectives with respect to the Preferred shares are as follows:

1. To provide holders with a cumulative preferential floating rate monthly dividend at an annual rate equivalent to the greater of, (i) 6.5% based on the \$10 original issue price and (ii) the prevailing Canadian prime rate plus 2% annually based on the \$10 original issue price, to a maximum of 8%; and
2. On or about the termination date of December 1, 2024 (subject to further 6 year extensions thereafter) to pay holders the original issue price.

### **Class A shares**

The investment objectives with respect to the Class A shares are as follows:

1. To provide holders with such dividends as the directors of the Company may from time to time determine; and
2. On or about the termination date to pay holders such amounts as remain after paying the holders of the Preferred shares the amounts owing to them.

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## RISK

The risks of investing in the Company remain as discussed in the Annual Information Form dated February 23, 2021. In addition, note 5 of the financial statements (“Management of Risk of Financial Instruments”) contains disclosure on specific types of risks related to the financial investments held by the Company.

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## RESULTS OF OPERATIONS

Equity markets rebounded significantly during the period after reaching a multi-year low in March brought on by the unprecedented effects of the global pandemic. This recovery was fueled in large part by extraordinary levels of monetary easing and fiscal stimulus, with the Bank of Canada and the U.S. Federal Reserve aggressively reducing interest rates to near zero and governments introducing significant individual consumer and business programs designed to provide necessary support through the adverse financial consequences of the pandemic. The U.S. Federal Reserve also announced a new inflation-targeting strategy indicating that it would tolerate periods of inflation above the standard target, which investors interpreted as an indication of an indefinite period of low short-term interest rates. The rapid pace of the development of a coronavirus vaccine, as well as decreasing infection rates and the gradual reopening of economies served to boost investor confidence allowing investors to price in an eventual return to a more normalized living and economic environment. During the latter months of the fiscal year, many of the sectors that had been hit the hardest experienced significant price appreciation joining those sectors that had previously benefitted from the “stay at home” economy. After the U.S. election in early November, market participants began to adjust their outlook and portfolios to the prospects of much greater fiscal stimulus.

The portfolio companies generally followed this pattern with their market prices reaching extreme lows in late March and then recovering significantly in the latter months of the fiscal year. Increased expectations in the fall months of 2020 for higher longer term interest rates also helped improve the outlook for the insurance companies held in the portfolio.

The net assets per unit (consisting of one Preferred share and one Class A share) finished at \$12.61 as at November 30, 2020, after the payment of \$0.85 in combined distributions to both classes of shares. A combined total of \$16.54 per unit has been paid in distributions since inception.

The Company announced on May 11, 2020 that the TSX accepted its notice of intention to make a Normal Course Issuer Bid (the “NCIB”) to purchase its Preferred shares and Class A shares through the facilities of the TSX. The NCIB commenced on May 13, 2020 and will terminate on May 12, 2021. Pursuant to the NCIB, the Company proposes to purchase, from time to time, if it is considered advisable, up to 1,332,809 Preferred shares and 1,273,922 Class A shares of the Company, representing 10% of the public float of Preferred shares and Class A shares. Subject to TSX temporary blanket relief, the Company will not purchase, in any given 30-day period, in the aggregate, more than 268,201 Preferred shares or more than 268,201 Class A shares, being 2% of the issued and outstanding Preferred shares and Class A shares as of May 1, 2020.

There were no Preferred shares nor Class A shares purchased for cancellation during the year ended November 30, 2020.

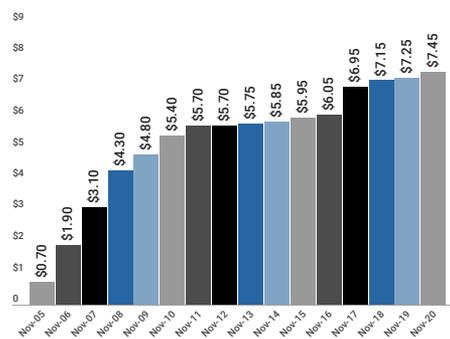
The Company continued to utilize its ability to invest up to 20% of its net assets in financial services companies other than the 4 core life insurance companies.

Net assets of the Company finished the year at \$168.3 million.

The covered call writing program continued to provide additional income and supplemented the dividend income earned in the portfolio.

## Class A shares – Distributions

Class A shareholders will receive dividends as the directors of the Company may from time to time determine. The net asset value per unit must remain above the required \$15 per unit threshold for monthly distributions to be paid. Total distributions per Class A share during the year amounted to \$0.20.



Class A Share Distributions Since Inception

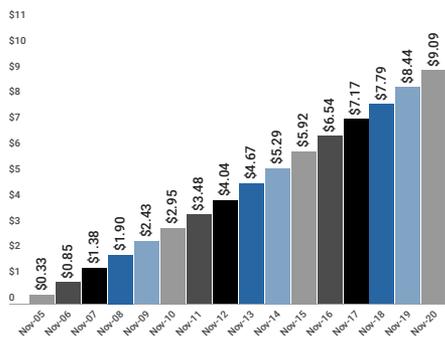


7.45

Cumulative total of distributions paid to Class A share since inception

## Preferred shares – Distributions

Preferred shareholders are entitled to receive a cumulative preferential floating rate monthly dividend at an annual rate equivalent to the greater of, (i) 6.5% based on the \$10 original issue price and (ii) the prevailing Canadian prime rate plus 2%, to a maximum of 8% annually based on the \$10 original issue price. Distributions during the year amounted to \$0.65 per Preferred share.



Preferred Share Distributions Since Inception



9.09

Cumulative total of distributions paid to Preferred share since inception

## RECENT DEVELOPMENTS

Financial markets and equity markets in particular have experienced significant volatility in response to the COVID-19 pandemic. The investment portfolio of the Company has been subject to these market fluctuations and may continue to experience significant volatility as the situation evolves.

## RELATED PARTY TRANSACTIONS

Quadravest Capital Management Inc. (“Quadravest”) as investment manager and manager earns fees from the Company as described below in the Management Fees section.

## FINANCIAL HIGHLIGHTS

The following tables show selected financial information about the Company and are intended to help you understand the Company's financial performance for the past five years. This information is derived from the Company's audited annual financial statements. The information in the following table is presented in accordance with National Instrument ("NI") 81-106 and, as a result, does not act as a continuity of opening and closing net assets per unit.

### The Company's net assets per unit

	Years ended November 30 <sup>(4)</sup>				
	2020	2019	2018	2017	2016
Net assets per unit, beginning of year <sup>(1)</sup>	14.97	13.42	15.51	15.95	14.97
Increase (decrease) from operations					
Total revenue	0.55	0.50	0.49	0.45	0.52
Total expenses	(0.14)	(0.15)	(0.15)	(0.17)	(0.15)
Realized gains for the year	(0.27)	0.34	0.44	0.98	0.39
Unrealized gains for the year	(1.76)	1.76	(2.04)	(0.18)	0.82
Total increase from operations <sup>(2)</sup>	<u>(1.62)</u>	<u>2.45</u>	<u>(1.26)</u>	<u>1.08</u>	<u>1.58</u>
Distributions <sup>(3)</sup>					
Canadian dividends	<u>(0.85)</u>	<u>(0.75)</u>	<u>(0.82)</u>	<u>(1.52)</u>	<u>(0.73)</u>
Total annual distributions	<u>(0.85)</u>	<u>(0.75)</u>	<u>(0.82)</u>	<u>(1.52)</u>	<u>(0.73)</u>
Net assets per unit at end of year	12.61	14.97	13.42	15.51	15.95
Net assets per Preferred share	10.00	10.00	10.00	10.00	10.00
Net assets per Class A share	<u>2.61</u>	<u>4.97</u>	<u>3.42</u>	<u>5.51</u>	<u>5.95</u>
Net assets per unit at end of year	12.61	14.97	13.42	15.51	15.95

- (1) Net assets per unit is the difference between the aggregate amount of the Company's assets and the aggregate amount of its liabilities, excluding Preferred shares and net assets attributable to holders of redeemable Class A shares, at the valuation date, divided by the number of units then outstanding.
- (2) Total increase (decrease) from operations is before the payment of Preferred and Class A share distributions and is calculated based on the weighted average number of units outstanding during the year.
- (3) Distributions on the Preferred shares and Class A shares are based on the number of Preferred shares and Class A shares outstanding on the record date for each distribution and were paid in cash. Characterization of distributions is based on the tax treatment that is received by investors.
- (4) As a result of the subdivision of Class A shares after the payment of special retractions on December 17, 2018 in connection with the extension of the termination date of the Company, results for November 30, 2019 and subsequent years are not comparable to prior years. Class A shareholders on record on December 21, 2018 received 0.0497724607 of an additional Class A share for each Class A share held.

## RATIOS AND SUPPLEMENTAL DATA

	Years ended November 30				
	2020	2019	2018	2017	2016
Net asset value (millions) <sup>(1)</sup>	\$168.3	\$208.7	\$199.0	\$230.0	\$236.6
Number of units outstanding	13,352,194	13,940,394	14,830,286	14,830,286	14,830,286
Base management expense ratio <sup>(2)</sup>	1.01%	0.99%	0.97%	1.03%	0.95%
Management expense ratio per Class A share <sup>(3)</sup>	39.4%	21.2%	18.0%	14.9%	18.61%
Portfolio turnover rate <sup>(4)</sup>	8.60%	9.14%	14.25%	24.82%	14.82%
Trading expense ratio <sup>(5)</sup>	0.17%	0.08%	0.05%	0.07%	0.07%
Closing market price (TSX): Preferred shares	\$9.94	\$10.30	\$10.04	\$10.31	\$10.26
Closing market price (TSX): Class A shares	\$2.41	\$4.23	\$3.07	\$6.27	\$5.55

(1) This information is provided as at November 30.

(2) A separate base management expense ratio has been presented to reflect the normal operating expenses of the Company excluding any one time offering expenses. Management expense ratio is based on total expenses for the stated year and is expressed as an annualized percentage of average net asset value during the year.

(3) Management expense ratio for Class A shares is based on the requirements of NI 81-106. This instrument requires that all split share companies produce an expense ratio which allocates all operating expenses of the Company, all distributions on Preferred shares and all issuance costs to the Class A shares and expresses this as an annualized percentage of net assets applicable only to the Class A shares during the year. The management expense ratio per Class A shares should not be interpreted as the required return necessary for the Company or the Class A shares to cover the operating expenses of the Company. This calculation is based only on a portion of the Company's assets whereas the Company utilizes its entire assets to generate investment returns. Management believes that the base management expense ratio per unit disclosed in the table above is the most representative ratio in assessing the ongoing efficiency of the administration of the Company, making comparisons to the expense ratios of single unit mutual funds or determining the minimum investment returns necessary by the Company to achieve growth in net asset value per unit.

(4) The Company's portfolio turnover rate indicates how actively Quadrainvest manages the portfolio investments. A portfolio turnover rate of 100% is equivalent to the Company buying and selling all of the securities in its portfolio once in the course of the year. The Company employs a covered call writing strategy which can cause the portfolio turnover rate to be higher than conventional mutual funds. The higher the Company's portfolio turnover rate in a year, the greater the trading costs payable by the Company in the year and the greater chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of the Company.

(5) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of average net asset value during the year.

## MANAGEMENT FEES

Pursuant to the terms of the investment management agreement, Quadrainvest is entitled to a base management fee payable in arrears at an annual rate equal to 0.65% of the net asset value of the Company, which includes the outstanding Preferred shares, calculated as at each month-end valuation date. In addition, Quadrainvest is entitled to receive a performance fee subject to the achievement of certain pre-established total return thresholds.

Pursuant to the management agreement, Quadrainvest is entitled to an administration fee payable monthly in arrears at an annual rate equal to 0.10% of the net asset value of the Company, which includes the outstanding Preferred shares, calculated as at each month-end valuation date and an amount equal to the service fee payable to dealers on the Class A shares at a rate of 0.50% per annum. No service fee will be paid in any calendar quarter if regular dividends are not paid to holders of Class A shares in respect of each month in such calendar quarter.

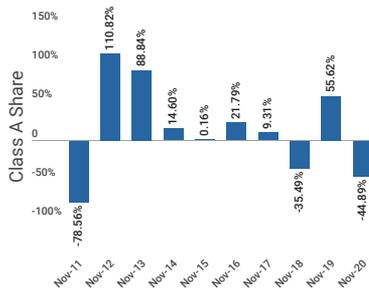
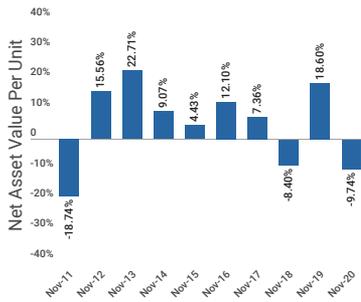
The base management fee was used by Quadrainvest to provide investment analysis, make investment decisions, and make brokerage arrangements for the purchase and sale of securities including the covered call writing program. The administration fee was used to provide or arrange administrative services required by the Company which includes all operational services, financial accounting, shareholder reporting and regulatory reporting.

## PAST PERFORMANCE

### Year-by-Year Returns

The past performance of 1) the net asset value per unit; 2) the Preferred share on a net asset value basis; and 3) the Class A share on a net asset value basis for each of the last 10 years are presented in the bar charts below. Each bar in the chart reflects the change in percentage terms of how a unit, a Preferred share or a Class A share would have increased or decreased during the applicable year. In respect to the charts displayed below, please note the following:

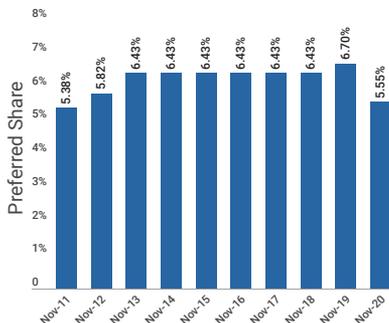
- The performance information shown assumes that all cash distributions made by the Company during the years shown were reinvested in the applicable additional securities of the Company;
- The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance; and
- Past performance of the Company does not necessarily indicate how it will perform in the future.



(1) The returns per unit and per Class A share for the year ended November 30, 2013 were calculated using the diluted net asset value per unit and diluted net asset value per Class A share, respectively.

(2) The returns per unit and per Class A share for the year ended November 30, 2012 reflect the consolidation of Class A shares on June 25, 2012 and were calculated using the diluted net asset value per unit and diluted net asset value per Class A share, respectively.

(3) The returns per unit and per Class A share for the year ended November 30, 2019 reflect the subdivision of Class A shares on December 21, 2018.



## ANNUAL COMPOUND PERFORMANCE

The following table shows the Company's annual compound return for the one, three, five and ten years ended November 30, 2020 and since inception:

	One year	Three years	Five years	Ten years	Since inception
Canadian Life Companies Split Corp. - Unit	-9.74%	-0.65%	3.37%	4.47%	1.97%
Canadian Life Companies Split Corp. - Preferred share	5.55%	6.23%	6.31%	6.20%	5.88%
Canadian Life Companies Split Corp. - Class A share	-44.89%	-17.91%	-5.93%	-3.21%	-6.45%

## MARKET INDICES<sup>(1)</sup>

S&P TSX Financial Index	-2.72%	3.39%	8.37%	9.59%	8.52%
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- (1) As a result of the Company being limited to a specific universe of stocks and that a covered call writing program is implemented to generate additional income, the investment profile of the Company is quite unique and any comparisons with any other external market indices may not be appropriate.

## SUMMARY OF INVESTMENT PORTFOLIO

All holdings as at November 30, 2020

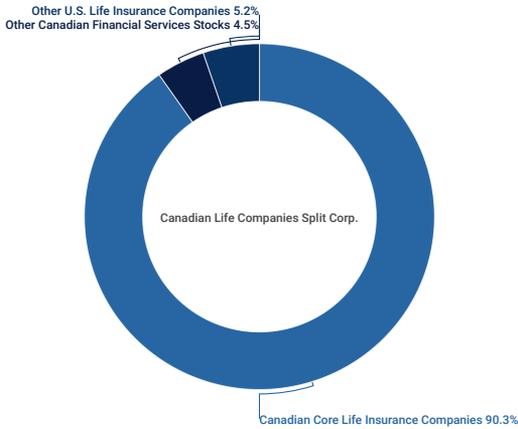
Name	Weighting (%)
Sun Life Financial Inc.	30.3
Manulife Financial Corporation	28.4
Great-West Lifeco Inc.	14.3
iA Financial Corporation Inc.	14.3
Aflac Inc.	1.8
Toronto-Dominion Bank	1.6
Canadian Imperial Bank of Commerce	1.5
Lincoln National Corp.	1.3
Bank of Nova Scotia	1.2
Prudential Financial Inc.	1.2
Metlife Inc.	1.0
<b>Total long positions as a percentage of net assets</b>	<b>96.9</b>
Cash	3.8
Other net assets (liabilities)	-0.7
	100.0

The summary of investment portfolio may change due to ongoing portfolio transactions of the Company. Updates are available quarterly.

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## PORTFOLIO BREAKDOWN

The following pie chart shows the division of the Company's holdings between Canadian core insurance, Canadian financial services and U.S. financial services investments.



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## CANADIAN LIFE COMPANIES SPLIT CORP. MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The financial statements of Canadian Life Companies Split Corp. (the "Company") have been prepared by Quadravest Capital Management Inc. (the "Manager" of the Company) and approved by the Board of Directors of the Company. The Manager is responsible for the information and representations contained in these financial statements and the other sections of the annual report.

The Manager maintains appropriate procedures to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with International Financial Reporting Standards. The significant accounting policies applicable to the Company are described in note 3 to the financial statements.

The Board of Directors of the Company is responsible for ensuring that management fulfills its responsibilities for financial reporting and has reviewed and approved these financial statements.

The Manager with the approval of the Board of Directors of the Company has appointed PricewaterhouseCoopers LLP as the external auditor of the Company. They have audited the financial statements of the Company in accordance with Canadian generally accepted auditing standards to enable them to express to shareholders their opinion on the financial statements. The auditor has full and unrestricted access to the Audit Committee to discuss its findings.

**WAYNE FINCH**

Chief Executive Officer, President and Director  
Quadravest Capital Management Inc.

**SILVIA GOMES**

Chief Financial Officer  
Quadravest Capital Management Inc.