



## GFL Environmental Reports Third Quarter 2024 Results

- **Adjusted EBITDA margin<sup>1</sup> of 31.1%, highest in Company’s history and an increase of 300 basis points over prior year**
- **Net Leverage<sup>1</sup> of 4.05x, lowest in Company’s history**
- **Environmental Services sale process remains on track with expected net proceeds of at least \$6 billion**
- **Solid Waste price of 6.0% excluding the impact of divestitures (5.8% including the impact of divestitures), ahead of expectations**
- **Solid Waste volumes improved sequentially by 90 basis points, ahead of expectations**
- **Adjusted EBITDA<sup>1</sup> of \$625.9 million, increase of 18.0%; Adjusted Net Income<sup>1</sup> of \$126.1 million; Net income of \$110.6 million**
- **Adjusted Cash Flows from Operating Activities<sup>1</sup> of \$377.6 million; cash flows from operating activities of \$347.1 million; Adjusted Free Cash Flow<sup>1</sup> of \$225.4 million**
- **Year-to-date completed acquisitions generating approximately \$115 million in annualized revenue**

VAUGHAN, ON, November 6, 2024 — GFL Environmental Inc. (NYSE: GFL) (TSX: GFL) (“GFL”, “we” or “our”) today announced its results for the third quarter of 2024.

“Once again, the dedication of our over 20,000 employees delivered consistent high-quality results across all our financial metrics,” said Patrick Dovigi, Founder and Chief Executive Officer of GFL. “Our continued focus on strong execution generated industry leading Adjusted EBITDA margin<sup>1</sup> expansion of 300 basis points over the prior year quarter, the highest in GFL’s history. Consistent with our capital allocation plan for the year, we deployed \$96.4 million in incremental growth initiatives during the quarter, primarily related to extended producer responsibility and RNG opportunities, and \$47.4 million in tuck-in acquisitions. Inclusive of the impact of these investments and acquisitions, we achieved Net Leverage<sup>1</sup> of 4.05x, the lowest in our company’s history.”

“We are also tracking in line to achieve our 2024 capital allocation targets, including the deployment of approximately \$900 million into M&A and incremental growth investments.” Mr. Dovigi added, “Given our strong results year to date, we are confident in our ability to deliver on our 2024 key guidance metrics and are well positioned for another year of outsized margin expansion and growth in 2025.”

Mr. Dovigi continued, “In August we announced our plans to further evaluate the potential sale of our Environmental Services business. We launched a robust process in September and have received several expressions of interest from highly reputable potential buyers at valuations that should net a minimum of \$6 billion in after tax proceeds with which we expect to repay at least \$3.5 billion of debt with the remainder available to be used for share buybacks and general corporate purposes. We are working with our advisors on assessing the bids, with a view to executing an agreement prior to the announcement of our 2024 year-end results.”

Mr. Dovigi concluded, “Today we are also announcing a change to our leadership team. As part of our long-planned succession process, effective January 1, 2025, Greg Yorston will transition the role of Chief Operating Officer to Billy Soffera, our current EVP of Solid Waste Operations and will continue in an advisory role until the end of 2025 to ensure an orderly and seamless transition. Over the past six years, Greg has been instrumental in executing our growth strategy and instilling operational discipline across the enterprise. We are fortunate that we will continue to benefit from his leadership

during this transitional period. Billy has decades of industry experience and has been a critical member of our operational leadership team since joining GFL in 2021. Billy's depth and breadth of experience, combined with his institutional knowledge of our business, make him uniquely positioned to advance our operational and growth strategy."

### **Third Quarter Results**

- Revenue of \$2,014.7 million in the third quarter of 2024, increase of 9.3% excluding the impact of divestitures (6.6% including the impact of divestitures), compared to the third quarter of 2023.
  - Solid Waste revenue of \$1,554.2 million, including 6.0% from core pricing partially offset by volume decreases of 0.8%.<sup>2</sup>
  - Environmental Services revenue of \$460.5 million, compared to \$447.0 million in the prior year period which included approximately \$20.6 million of revenue associated with an unseasonably high level of large event driven business. Excluding the impact of this outsized activity in the prior year period, revenue increased by 7.9%.
- Adjusted EBITDA<sup>1</sup> increased by 18.0% to \$625.9 million in the third quarter of 2024, compared to \$530.3 million in the third quarter of 2023. Adjusted EBITDA margin<sup>1</sup> was 31.1% in the third quarter of 2024, compared to 28.1% in the third quarter of 2023. Solid Waste Adjusted EBITDA margin<sup>1</sup> was 34.8% in the third quarter of 2024, compared to 31.4% in the third quarter of 2023. Environmental Services Adjusted EBITDA margin<sup>1</sup> was 32.2% in the third quarter of 2024, compared to 31.1% in the third quarter of 2023.
- Net income was \$110.6 million in the third quarter of 2024, compared to net income of \$18.3 million in the third quarter of 2023.
- Adjusted Free Cash Flow<sup>1</sup> was \$225.4 million in the third quarter of 2024, compared to \$276.0 million in the third quarter of 2023. The decrease of \$50.6 million was predominantly due to the timing of cash taxes related to divestitures and incremental growth investments, offset by an increase in cash flows from operating activities.

### **Year to Date Results**

- Revenue of \$5,876.1 million for the nine months ended September 30, 2024, an increase of 9.0% excluding the impact of divestitures (4.3% including the impact of divestitures), compared to the nine months ended September 30, 2023.
  - Solid Waste revenue of \$4,567.6 million, including 6.7% from core pricing, partially offset by volume decreases of 1.8%.<sup>2</sup>
  - Environmental Services revenue of \$1,308.5 million, compared to \$1,265.8 million in the prior year period which included approximately \$81.8 million of revenue associated with an unseasonably high level of large event driven business. Excluding the impact of this outsized activity in the prior year period, revenue increased by 10.5%.
- Adjusted EBITDA<sup>1</sup> increased by 14.3% excluding the impact of divestitures (10.7% including the impact of divestitures) to \$1,672.7 million for the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023. Adjusted EBITDA margin<sup>1</sup> was 28.5% for the nine months ended September 30, 2024, compared to 26.8% for the nine months ended September 30, 2023. Solid Waste Adjusted EBITDA margin<sup>1</sup> was 32.8% for the nine months ended September 30, 2024, compared to 30.7% for the nine months ended September 30, 2023. Environmental Services Adjusted EBITDA margin<sup>1</sup> was 28.4% for the nine months ended September 30, 2024, compared to 27.9% for the nine months ended September 30, 2023.
- Net loss was \$538.2 million for the nine months ended September 30, 2024, compared to net income of \$94.3 million for the nine months ended September 30, 2023. Net loss includes a non-cash loss resulting from the divestiture of certain U.S. assets completed in the current period.
- Adjusted Free Cash Flow<sup>1</sup> was \$460.2 million for the nine months ended September 30, 2024, compared to \$235.8 million for the nine months ended September 30, 2023. The increase of \$224.4 million was predominantly due to an increase in cash flows from operating activities from a reduction in cash interest paid, as well as timing of capex payments.

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- (1) A non-IFRS measure; see accompanying Non-IFRS Reconciliation Schedule; see “Non-IFRS Measures” for an explanation of the composition of non-IFRS measures.
  - (2) Reflects pro forma adjustments to remove the contribution of three non-core U.S. Solid Waste businesses that were divested in Fiscal 2023 and one divestiture in the current year. Refer to “Supplemental Data” for details.

### **Q3 2024 Earnings**

GFL will host a conference call related to our third quarter earnings on November 7, 2024 at 8:30 am Eastern Time. A live audio webcast of the conference call can be accessed by logging onto our Investors page at [investors.gflenv.com](https://investors.gflenv.com) or by clicking [here](#). Listeners may access the call toll-free by dialing 1-833-950-0062 in Canada or 1-833-470-1428 in the United States (access code: 836126) approximately 15 minutes prior to the scheduled start time.

We encourage participants who will be dialing in to pre-register for the conference call using the following link: <https://www.netroadshow.com/events/login?show=0c5465fe&confId=71726>. Callers who pre-register will be given a conference access code and PIN to gain immediate access to the call and bypass the live operator on the day of the call. Participants may pre-register at any time, including up to and after the call start time. For those unable to listen live, an audio replay of the call will be available until November 21, 2024 by dialing 1-226-828-7578 in Canada or 1-866-813-9403 in the United States (access code: 637858).

### **About GFL**

GFL, headquartered in Vaughan, Ontario, is the fourth largest diversified environmental services company in North America, providing a comprehensive line of solid waste management, liquid waste management and soil remediation services through its platform of facilities throughout Canada and in more than half of the U.S. states. Across its organization, GFL has a workforce of approximately 20,000 employees.

For more information, visit the GFL web site at [gflenv.com](https://gflenv.com). To subscribe for investor email alerts please visit [investors.gflenv.com](https://investors.gflenv.com) or click [here](#).

### **Forward-Looking Information**

This release includes certain “forward-looking statements” and “forward-looking information” (collectively, “forward-looking information”) within the meaning of applicable U.S. and Canadian securities laws, respectively. Forward-looking information includes all statements that do not relate solely to historical or current facts and may relate to our future outlook, financial guidance and anticipated events or results and may include statements regarding our financial performance, financial condition or results, business strategy, growth strategies, budgets, operations and services. Particularly, statements regarding our expectations of future results, performance, achievements, prospects or opportunities, the markets in which we operate, potential asset sales, potential deleveraging transactions, potential share repurchases or potential strategic transactions are forward-looking information. In some cases, forward-looking information can be identified by the use of forward-looking terminology such as “plans”, “targets”, “expects” or “does not expect”, “is expected”, “an opportunity exists”, “budget”, “scheduled”, “estimates”, “outlook”, “forecasts”, “projection”, “prospects”, “strategy”, “intends”, “anticipates”, “does not anticipate”, “believes”, or “potential” or variations of such words and phrases or statements that certain actions, events or results “may”, “could”, “would”, “might”, “will”, “will be taken”, “occur” or “be achieved”, although not all forward-looking information includes those words or phrases. In addition, any statements that refer to expectations, intentions, projections, guidance, potential or other characterizations of future events or circumstances contain forward-looking information. Statements containing forward-looking information are not historical facts nor assurances of future performance but instead represent management's expectations, estimates and projections regarding future events or circumstances. Without limiting the foregoing, there can be no assurance that GFL will complete the proposed sale of its Environmental Services business or if so that the pre or after tax proceeds to GFL or any consequential debt repayment will be in an amount or on terms as favorable to GFL as is anticipated by such forward looking information, or that GFL undertakes any share buy-back or if so as to the size, price or other terms thereof or its success.

Forward-looking information is based on our opinions, estimates and assumptions that we considered appropriate and reasonable as of the date such information is stated, is subject to known and unknown risks, uncertainties, assumptions and other important factors that may cause the actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information, including but not limited to certain

assumptions set out herein; our ability to obtain and maintain existing financing on acceptable terms; our ability to source and execute on acquisitions on terms acceptable to us; our ability to find purchasers for and complete any divestiture of assets on terms acceptable to us; our ability to use the proceeds of any such asset divestiture for deleveraging or potential share repurchases; currency exchange and interest rates; commodity price fluctuations; our ability to implement price increases and surcharges; changes in waste volumes; labour, supply chain and transportation constraints; inflationary cost pressures; fuel supply and fuel price fluctuations; our ability to maintain a favourable working capital position; the impact of competition; the changes and trends in our industry or the global economy; and changes in laws, rules, regulations, and global standards. Other important factors that could materially affect our forward-looking information can be found in the “Risk Factors” section of GFL’s annual information form for the year ended December 31, 2023 and GFL’s other periodic filings with the U.S. Securities and Exchange Commission and the securities commissions or similar regulatory authorities in Canada. Shareholders, potential investors and other readers are urged to consider these risks carefully in evaluating our forward-looking information and are cautioned not to place undue reliance on such information. There can be no assurance that the underlying opinions, estimates and assumptions will prove to be correct. Although we have attempted to identify important risk factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other factors not currently known to us or that we currently believe are not material that could also cause actual results or future events to differ materially from those expressed in such forward-looking information. There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such information. The forward-looking information contained in this release represents our expectations as of the date of this release (or as the date it is otherwise stated to be made), and is subject to change after such date. However, we disclaim any intention or obligation or undertaking to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required under applicable U.S. or Canadian securities laws. The purpose of disclosing our financial outlook set out in this release is to provide investors with more information concerning the financial impact of our business initiatives and growth strategies.

### **Non-IFRS Measures**

This release makes reference to certain non-IFRS measures. These measures are not recognized measures under IFRS and do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Accordingly, these measures should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS. Rather, these non-IFRS measures are used to provide investors with supplemental measures of our operating performance and thus highlight trends in our core business that may not otherwise be apparent when relying solely on IFRS measures. We also believe that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of issuers. Our management also uses non-IFRS measures in order to facilitate operating performance comparisons from period to period, to prepare annual operating budgets and forecasts and to determine components of management compensation.

EBITDA represents, for the applicable period, net income (loss) plus (a) interest and other finance costs, plus (b) depreciation and amortization of property and equipment, landfill assets and intangible assets, plus (less) (c) the provision (recovery) for income taxes, in each case to the extent deducted or added to/from net income (loss). We present EBITDA to assist readers in understanding the mathematical development of Adjusted EBITDA. Management does not use EBITDA as a financial performance metric.

Adjusted EBITDA is a supplemental measure used by management and other users of our financial statements including, our lenders and investors, to assess the financial performance of our business without regard to financing methods or capital structure. Adjusted EBITDA is also a key metric that management uses prior to execution of any strategic investing or financing opportunity. For example, management uses Adjusted EBITDA as a measure in determining the value of acquisitions, expansion opportunities, and dispositions. In addition, Adjusted EBITDA is utilized by financial institutions to measure borrowing capacity. Adjusted EBITDA is calculated by adding and deducting, as applicable from EBITDA, certain expenses, costs, charges or benefits incurred in such period which in management’s view are either not indicative of underlying business performance or impact the ability to assess the operating performance of our business, including: (a) (gain) loss on foreign exchange, (b) (gain) loss on sale of property and equipment, (c) mark-to-market (gain) loss on Purchase Contracts, (d) share of net (income) loss of investments accounted for using the equity method for associates, (e) share-based payments, (f) (gain) loss on divestiture, (g) transaction costs, (h) acquisition, rebranding and other integration costs (included in cost of sales related to acquisition activity), (i) Founder/CEO remuneration and (j) other. For the three and nine months ended September 30, 2024, Founder/CEO remuneration has been added back to EBITDA. We use Adjusted EBITDA to facilitate a comparison of our operating performance on a consistent basis reflecting factors and trends affecting

our business. As we continue to grow our business, we may be faced with new events or circumstances that are not indicative of our underlying business performance or that impact the ability to assess our operating performance.

Adjusted EBITDA margin represents Adjusted EBITDA divided by revenue. Management and other users of our financial statements including our lenders and investors use Adjusted EBITDA margin to facilitate a comparison of the operating performance of each of our operating segments on a consistent basis reflecting factors and trends affecting our business.

Acquisition EBITDA represents, for the applicable period, management's estimates of the annual Adjusted EBITDA of an acquired business, based on its most recently available historical financial information at the time of acquisition, as adjusted to give effect to (a) the elimination of expenses related to the prior owners and certain other costs and expenses that are not indicative of the underlying business performance, if any, as if such business had been acquired on the first day of such period and (b) contract and acquisition annualization for contracts entered into and acquisitions completed by such acquired business prior to our acquisition (collectively, "Acquisition EBITDA Adjustments"). Further adjustments are made to such annual Adjusted EBITDA to reflect estimated operating cost savings and synergies, if any, anticipated to be realized upon acquisition and integration of the business into our operations. Acquisition EBITDA is calculated net of divestitures. We use Acquisition EBITDA for the acquired businesses to adjust our Adjusted EBITDA to include a proportional amount of the Acquisition EBITDA of the acquired businesses based upon the respective number of months of operation for such period prior to the date of our acquisition of each such business.

Adjusted Cash Flows from Operating Activities represents cash flows from operating activities adjusted for (a) transaction costs, (b) acquisition, rebranding and other integration costs, (c) Founder/CEO remuneration, (d) cash interest paid on TEUs, (e) cash taxes related to divestitures and (f) distribution received from joint ventures. Adjusted Cash Flows from Operating Activities is a supplemental measure used by investors as a valuation and liquidity measure in our industry. For the three and nine months ended September 30, 2024, Founder/CEO remuneration and distributions received from joint ventures have been added back to Adjusted Cash Flows from Operating Activities. These amounts were not paid or received, as applicable, in prior periods. Adjusted Cash Flows from Operating Activities is a supplemental measure used by management to evaluate and monitor liquidity and the ongoing financial performance of GFL.

Adjusted Free Cash Flow represents Adjusted Cash Flows from Operating Activities adjusted for (a) proceeds on disposal of assets and other, (b) purchase of property and equipment and (c) incremental growth investments. Adjusted Free Cash Flow is a supplemental measure used by investors as a valuation and liquidity measure in our industry. Adjusted Free Cash Flow is a supplemental measure used by management to evaluate and monitor liquidity and the ongoing financial performance of GFL. For the three and nine months ended September 30, 2024, we excluded investment in joint ventures and associates from the calculation of Adjusted Free Cash Flow.

Adjusted Net Income (Loss) represents net income (loss) adjusted for (a) amortization of intangible assets, (b) ARO discount rate depreciation adjustment, (c) incremental depreciation of property and equipment due to recapitalization, (d) amortization of deferred financing costs, (e) (gain) loss on foreign exchange, (f) mark-to-market (gain) loss on Purchase Contracts, (g) share of net (income) loss of investments accounted for using the equity method, (h) loss on termination of hedged instruments (i) (gain) loss on divestiture, (j) transaction costs, (k) acquisition, rebranding and other integration costs, (l) Founder/CEO remuneration, (m) TEU amortization expense, (n) other and (o) the tax impact of the forgoing. For the three and nine months ended September 30, 2024, we added back the ARO discount rate depreciation adjustment, the loss on termination of hedged instruments, Founder/CEO remuneration, and our share of net loss of investments accounted for using the equity method. Adjusted income (loss) per share is defined as Adjusted Net Income (Loss) divided by the weighted average shares in the period. For the three and nine months ended September 30, 2024, Founder/CEO remuneration has been added back to net income (loss). We believe that Adjusted income (loss) per share provides a meaningful comparison of current results to prior periods' results by excluding items that GFL does not believe reflect its fundamental business performance.

Net Leverage is a supplemental measure used by management to evaluate borrowing capacity and capital allocation strategies. Net Leverage is equal to our total long-term debt, as adjusted for fair value, deferred financings and other adjustments and reduced by our cash, divided by Run-Rate EBITDA.

Run-Rate EBITDA represents Adjusted EBITDA for the applicable period as adjusted to give effect to management's estimates of (a) Acquisition EBITDA Adjustments (as defined above) and (b) the impact of annualization of certain new municipal and disposal contracts and cost savings initiatives, entered into, commenced or implemented, as applicable, in such

period, as if such contracts or costs savings initiatives had been entered into, commenced or implemented, as applicable, on the first day of such period ((a) and (b), collectively, "Run-Rate EBITDA Adjustments"). Run-Rate EBITDA has not been adjusted to take into account the impact of the cancellation of contracts and cost increases associated with these contracts. These adjustments reflect monthly allocations of Acquisition EBITDA for the acquired businesses based on straight line proration. As a result, these estimates do not take into account the seasonality of a particular acquired business. While we do not believe the seasonality of any one acquired business is material when aggregated with other acquired businesses, the estimates may result in a higher or lower adjustment to our Run-Rate EBITDA than would have resulted had we adjusted for the actual results of each of the acquired businesses for the period prior to our acquisition. We primarily use Run-Rate EBITDA to show how GFL would have performed if each of the acquired businesses had been consummated at the start of the period as well as to show the impact of the annualization of certain new municipal and disposal contracts and cost savings initiatives. We also believe that Run-Rate EBITDA is useful to investors and creditors to monitor and evaluate our borrowing capacity and compliance with certain of our debt covenants. Run-Rate EBITDA as presented herein is calculated in accordance with the terms of our revolving credit agreement.

All references to "\$" in this press release are to Canadian dollars, unless otherwise noted.

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**GFL Environmental Inc.**  
**Unaudited Interim Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)**  
(In millions of dollars except per share amounts)

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
<b>Revenue</b>	\$ 2,014.7	\$ 1,890.0	\$ 5,876.1	\$ 5,632.7
<b>Expenses</b>				
Cost of sales	1,604.5	1,526.8	4,769.9	4,672.0
Selling, general and administrative expenses	236.2	234.7	765.5	683.4
Interest and other finance costs	169.8	137.2	509.7	466.7
Gain on sale of property and equipment	(2.4)	(6.7)	(4.3)	(13.1)
(Gain) loss on foreign exchange	(68.1)	46.9	12.2	(4.6)
Mark-to-market loss on Purchase Contracts	—	—	—	104.3
Loss (gain) on divestiture	0.5	—	494.6	(580.5)
Other	(25.1)	(15.2)	(26.0)	(17.5)
	<u>1,915.4</u>	<u>1,923.7</u>	<u>6,521.6</u>	<u>5,310.7</u>
Share of net income (loss) of investments accounted for using the equity method	31.8	34.0	16.9	(48.9)
Income (loss) before income taxes	<u>131.1</u>	<u>0.3</u>	<u>(628.6)</u>	<u>273.1</u>
Current income tax expense	29.8	18.1	93.0	367.5
Deferred tax recovery	(9.3)	(36.1)	(183.4)	(188.7)
Income tax expense (recovery)	<u>20.5</u>	<u>(18.0)</u>	<u>(90.4)</u>	<u>178.8</u>
<b>Net income (loss)</b>	<u>110.6</u>	<u>18.3</u>	<u>(538.2)</u>	<u>94.3</u>
Less: Net income (loss) attributable to non-controlling interests	0.2	(3.8)	(4.6)	(3.3)
<b>Net income (loss) attributable to GFL Environmental Inc.</b>	<u><u>110.4</u></u>	<u><u>22.1</u></u>	<u><u>(533.6)</u></u>	<u><u>97.6</u></u>
<b>Items that may be subsequently reclassified to net income (loss)</b>				
Currency translation adjustment	(86.2)	119.4	115.1	(42.4)
Reclassification to net income (loss) of fair value movements on cash flow hedges, net of tax	(5.7)	—	(5.7)	—
Fair value movements on cash flow hedges, net of tax	2.1	10.7	(12.6)	25.6
Share of other comprehensive loss of investments accounted for using the equity method	—	—	(1.2)	(0.4)
Reclassification to net income (loss) of foreign currency differences on divestitures	—	—	(26.5)	22.5
Other comprehensive (loss) income	<u>(89.8)</u>	<u>130.1</u>	<u>69.1</u>	<u>5.3</u>
<b>Total comprehensive income (loss)</b>	<u>20.8</u>	<u>148.4</u>	<u>(469.1)</u>	<u>99.6</u>
Less: Total comprehensive loss attributable to non-controlling interests	(2.7)	(4.5)	—	(4.3)
<b>Total comprehensive income (loss) attributable to GFL Environmental Inc.</b>	<u><u>\$ 23.5</u></u>	<u><u>\$ 152.9</u></u>	<u><u>\$ (469.1)</u></u>	<u><u>\$ 103.9</u></u>
<b>Basic income (loss) per share<sup>(1)</sup></b>	<u>\$ 0.24</u>	<u>\$ —</u>	<u>\$ (1.59)</u>	<u>\$ 0.08</u>
<b>Diluted income (loss) per share<sup>(1)</sup></b>	<u>\$ 0.23</u>	<u>\$ —</u>	<u>\$ (1.59)</u>	<u>\$ 0.08</u>
Weighted average number of shares outstanding	<u>380,144,960</u>	<u>369,556,706</u>	<u>376,589,863</u>	<u>369,320,689</u>
Diluted weighted average number of shares outstanding	<u>385,321,424</u>	<u>369,556,706</u>	<u>376,589,863</u>	<u>372,007,592</u>

(1) Basic and diluted loss per share is calculated on net income (loss) attributable to GFL Environmental Inc. adjusted for amounts attributable to preferred shareholders. Refer to Note 9 in our Unaudited Interim Financial Statements.

**GFL Environmental Inc.**  
**Unaudited Interim Condensed Consolidated Statements of Financial Position**  
(In millions of dollars)

	September 30, 2024	December 31, 2023
<b>Assets</b>		
Cash	\$ 99.5	\$ 135.7
Trade and other receivables, net	1,216.6	1,080.0
Income taxes recoverable	8.8	47.7
Prepaid expenses and other assets	281.3	221.6
Current assets	1,606.2	1,485.0
Property and equipment, net	7,358.7	6,980.7
Intangible assets, net	2,846.8	3,056.3
Investments accounted for using the equity method	335.5	319.0
Other long-term assets	108.8	82.9
Deferred income tax assets	155.3	64.8
Goodwill	7,727.3	7,890.5
Non-current assets	18,532.4	18,394.2
<b>Total assets</b>	<b>\$ 20,138.6</b>	<b>\$ 19,879.2</b>
<b>Liabilities</b>		
Accounts payable and accrued liabilities	1,598.8	1,679.1
Long-term debt	1,031.1	9.7
Lease obligations	66.5	59.6
Due to related party	2.9	5.8
Landfill closure and post-closure obligations	59.2	56.2
Current liabilities	2,758.5	1,810.4
Long-term debt	8,493.8	8,827.2
Lease obligations	422.8	383.4
Other long-term liabilities	40.0	39.1
Due to related party	—	2.9
Deferred income tax liabilities	444.7	534.0
Landfill closure and post-closure obligations	973.6	896.0
Non-current liabilities	10,374.9	10,682.6
<b>Total liabilities</b>	<b>13,133.4</b>	<b>12,493.0</b>
<b>Shareholders' equity</b>		
Share capital	9,938.0	9,835.1
Contributed surplus	137.2	149.5
Deficit	(3,376.9)	(2,822.6)
Accumulated other comprehensive income	79.6	15.1
<b>Total GFL Environmental Inc.'s shareholders' equity</b>	<b>6,777.9</b>	<b>7,177.1</b>
Non-controlling interests	227.3	209.1
<b>Total shareholders' equity</b>	<b>7,005.2</b>	<b>7,386.2</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 20,138.6</b>	<b>\$ 19,879.2</b>

**GFL Environmental Inc.**  
**Unaudited Interim Condensed Consolidated Statements of Cash Flows**  
(In millions of dollars)

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
<b>Operating activities</b>				
Net income (loss)	\$ 110.6	\$ 18.3	\$ (538.2)	\$ 94.3
Adjustments for non-cash items				
Depreciation of property and equipment	289.0	242.3	831.3	719.9
Amortization of intangible assets	110.9	106.9	330.2	379.7
Share of net (income) loss of investments accounted for using the equity method	(31.8)	(34.0)	(16.9)	48.9
Loss (gain) on divestiture	0.5	—	494.6	(580.5)
Other	(25.1)	(15.2)	(26.0)	(17.5)
Interest and other finance costs	169.8	137.2	509.7	466.7
Share-based payments	18.0	26.5	90.6	56.7
(Gain) loss on unrealized foreign exchange on long-term debt and TEUs	(68.1)	47.2	12.0	(3.5)
Gain on sale of property and equipment	(2.4)	(6.7)	(4.3)	(13.1)
Mark-to-market loss on Purchase Contracts	—	—	—	104.3
Current income tax expense	29.8	18.1	93.0	367.5
Deferred tax recovery	(9.3)	(36.1)	(183.4)	(188.7)
Interest paid in cash on Amortizing Notes component of TEUs	—	—	—	(0.2)
Interest paid in cash, excluding interest paid on Amortizing Notes	(164.3)	(134.8)	(393.2)	(411.5)
Income taxes paid in cash, net	(29.3)	(250.9)	(35.8)	(261.8)
Changes in non-cash working capital items	(38.4)	12.9	(168.3)	(169.6)
Landfill closure and post-closure expenditures	(12.8)	(5.9)	(20.4)	(12.6)
	<u>347.1</u>	<u>125.8</u>	<u>974.9</u>	<u>579.0</u>
<b>Investing activities</b>				
Purchase of property and equipment	(281.1)	(276.3)	(875.8)	(823.6)
Proceeds from disposal of assets and other	32.5	30.6	40.5	51.0
Proceeds from divestitures	—	—	69.5	1,645.9
Business acquisitions and investments, net of cash acquired	(62.1)	(392.3)	(613.5)	(674.7)
Dividend received from joint ventures	1.1	—	9.4	—
	<u>(309.6)</u>	<u>(638.0)</u>	<u>(1,369.9)</u>	<u>198.6</u>
<b>Financing activities</b>				
Repayment of lease obligations	(41.0)	(30.8)	(103.3)	(69.4)
Issuance of long-term debt	430.2	1,069.0	2,490.9	3,032.1
Repayment of long-term debt	(453.2)	(412.2)	(1,964.0)	(3,597.1)
Proceeds from termination of hedged arrangements	—	—	—	17.3
Payment for termination of hedged arrangements	—	—	(6.4)	—
Payment of contingent purchase consideration and holdbacks	(9.1)	(0.6)	(28.6)	(4.6)
Repayment of Amortizing Notes	—	—	—	(15.7)
Dividends issued and paid	(7.2)	(6.4)	(20.7)	(18.5)
Payment of financing costs	(8.8)	(11.2)	(17.5)	(26.2)
Repayment of loan to related party	(2.9)	(2.9)	(5.8)	(9.3)
Contribution from non-controlling interest	18.2	—	18.2	8.1
	<u>(73.8)</u>	<u>604.9</u>	<u>362.8</u>	<u>(683.3)</u>
(Decrease) increase in cash	(36.3)	92.7	(32.2)	94.3
Changes due to foreign exchange revaluation of cash	1.6	(0.7)	(4.0)	(2.2)
Cash, beginning of period	134.2	82.2	135.7	82.1
<b>Cash, end of period</b>	<u>\$ 99.5</u>	<u>\$ 174.2</u>	<u>\$ 99.5</u>	<u>\$ 174.2</u>

## SUPPLEMENTAL DATA

You should read the following information in conjunction with our audited consolidated financial statements and notes thereto as of and for the year ended December 31, 2023, as well as our unaudited Interim Financial Statements and notes thereto for the three and nine months ended September 30, 2024.

### Revenue Growth

The following tables summarize the revenue growth in our segments for the periods indicated:

Three months ended September 30, 2024						
Pro forma excluding divestitures <sup>(1)</sup>						
	Contribution from Acquisitions	Organic Growth	Foreign Exchange	Revenue Growth	Impact from divestitures	Total Revenue Growth
<b>Solid Waste</b>						
Canada	0.6 %	9.7 %	— %	10.3 %	— %	10.3 %
USA	6.4	3.6	1.7	11.7	(5.2)	6.5
Solid Waste	4.5	5.6	1.2	11.3	(3.6)	7.7
Environmental Services	5.3	(2.8)	0.5	3.0	—	3.0
<b>Total</b>	<b>4.7 %</b>	<b>3.6 %</b>	<b>1.0 %</b>	<b>9.3 %</b>	<b>(2.7)%</b>	<b>6.6 %</b>

(1) Reflects pro forma adjustments to remove the contribution of three non-core U.S. Solid Waste businesses that were divested in Fiscal 2023 and one divestiture in the current year.

Nine months ended September 30, 2024						
Pro forma excluding divestitures <sup>(1)</sup>						
	Contribution from Acquisitions	Organic Growth	Foreign Exchange	Revenue Growth	Impact from divestitures	Total Revenue Growth
<b>Solid Waste</b>						
Canada	0.7 %	8.4 %	— %	9.1 %	— %	9.1 %
USA	6.9	3.5	1.2	11.6	(8.9)	2.7
Solid Waste	4.9	5.1	0.8	10.8	(6.2)	4.6
Environmental Services	6.8	(3.8)	0.4	3.4	—	3.4
<b>Total</b>	<b>5.3 %</b>	<b>3.0 %</b>	<b>0.7 %</b>	<b>9.0 %</b>	<b>(4.7)%</b>	<b>4.3 %</b>

(1) Reflects pro forma adjustments to remove the contribution of three non-core U.S. Solid Waste businesses that were divested in Fiscal 2023 and one divestiture in the current year.

## Detail of Solid Waste Organic Growth

The following table summarizes the components of our Solid Waste organic growth for the periods indicated:

	Pro forma excluding divestitures <sup>(1)</sup>			
	Three months ended September 30, 2024	Nine months ended September 30, 2024	Three months ended September 30, 2024	Nine months ended September 30, 2024
Price	6.0 %	6.7 %	5.8 %	6.3 %
Surcharges	(0.5)	(0.7)	(0.5)	(0.6)
Volume	(0.8)	(1.8)	(0.7)	(1.7)
Commodity price	0.9	0.9	0.8	0.8
<b>Total Solid Waste organic growth</b>	<b>5.6 %</b>	<b>5.1 %</b>	<b>5.4 %</b>	<b>4.8 %</b>

(1) Reflects pro forma adjustments to remove the contribution of three non-core U.S. Solid Waste businesses that were divested in Fiscal 2023 and one divestiture in the current year.

## Operating Segment Results

The following tables summarize our operating segment results for the periods indicated:

(\$ millions)	Three months ended September 30, 2024			Three months ended September 30, 2023		
	Revenue	Adjusted EBITDA <sup>(1)</sup>	Adjusted EBITDA Margin <sup>(2)</sup>	Revenue <sup>(3)</sup>	Adjusted EBITDA <sup>(1)(4)</sup>	Adjusted EBITDA Margin <sup>(2)</sup>
<b>Solid Waste</b>						
Canada	\$ 508.1	\$ 164.0	32.3 %	\$ 460.5	\$ 129.9	28.2 %
USA	1,046.1	377.2	36.1	982.5	322.9	32.9
Solid Waste	1,554.2	541.2	34.8	1,443.0	452.8	31.4
Environmental Services	460.5	148.1	32.2	447.0	138.9	31.1
Corporate	—	(63.4)	—	—	(61.4)	—
<b>Total</b>	<b>\$ 2,014.7</b>	<b>\$ 625.9</b>	<b>31.1 %</b>	<b>\$ 1,890.0</b>	<b>\$ 530.3</b>	<b>28.1 %</b>

(\$ millions)	Nine months ended September 30, 2024			Nine months ended September 30, 2023		
	Revenue	Adjusted EBITDA <sup>(1)</sup>	Adjusted EBITDA Margin <sup>(2)</sup>	Revenue <sup>(5)</sup>	Adjusted EBITDA <sup>(1)(6)</sup>	Adjusted EBITDA Margin <sup>(2)</sup>
<b>Solid Waste</b>						
Canada	\$ 1,437.5	\$ 427.4	29.7 %	\$ 1,318.0	\$ 363.9	27.6 %
USA	3,130.1	1,068.7	34.1	3,048.9	977.8	32.1
Solid Waste	4,567.6	1,496.1	32.8	4,366.9	1,341.7	30.7
Environmental Services	1,308.5	371.1	28.4	1,265.8	352.6	27.9
Corporate	—	(194.5)	—	—	(182.8)	—
<b>Total</b>	<b>\$ 5,876.1</b>	<b>\$ 1,672.7</b>	<b>28.5 %</b>	<b>\$ 5,632.7</b>	<b>\$ 1,511.5</b>	<b>26.8 %</b>

(1) A non-IFRS measure; see accompanying Non-IFRS Reconciliation Schedule; see “Non-IFRS Measures” for an explanation of the composition of non-IFRS measures.

(2) See “Non-IFRS Measures” for an explanation of the composition of non-IFRS measures.

(3) Includes reclassification of \$59.5 million into Environmental Services comprised of \$13.1 million from Solid Waste Canada and \$46.4 million from Solid Waste USA.

(4) Includes reclassification of \$19.0 million into Environmental Services comprised of \$3.8 million from Solid Waste Canada and \$15.2 million from Solid Waste USA.

- (5) Includes reclassification of \$174.1 million into Environmental Services comprised of \$33.9 million from Solid Waste Canada and \$140.2 million from Solid Waste USA.
- (6) Includes reclassification of \$59.0 million into Environmental Services comprised of \$7.1 million from Solid Waste Canada and \$51.9 million from Solid Waste USA.

### **Net Leverage**

The following table presents the calculation of Net Leverage as at the dates indicated:

(\$ millions)	September 30, 2024	December 31, 2023
Total long-term debt, net of derivative asset <sup>(1)</sup>	\$ 9,507.3	\$ 8,816.9
Deferred finance costs and other adjustments	(41.2)	(17.7)
Total long-term debt excluding deferred finance costs and other adjustments	\$ 9,548.5	\$ 8,834.6
Less: cash	(99.5)	(135.7)
	<b>9,449.0</b>	<b>8,698.9</b>
Trailing twelve months Adjusted EBITDA <sup>(2)</sup>	<b>2,165.0</b>	2,003.7
Run-Rate EBITDA Adjustments <sup>(3)</sup>	<b>168.0</b>	98.3
Run-Rate EBITDA <sup>(3)</sup>	\$ <b>2,333.0</b>	\$ 2,102.0
<b>Net Leverage<sup>(2)</sup></b>	<b>4.05x</b>	4.14x

- (1) Total long-term debt includes derivative asset reclassified for financial statement presentation purposes to other long-term assets, refer to Note 7 in our unaudited Interim Financial Statements.
- (2) A non-IFRS measure; see accompanying Non-IFRS Reconciliation Schedule; see "Non-IFRS Measures" for an explanation of the composition of non-IFRS measures.
- (3) See "Non-IFRS Measures" for an explanation of the composition of non-IFRS measures and ratios.

### **Shares Outstanding**

The following table presents the total shares outstanding as at the date indicated:

	September 30, 2024
Subordinate voting shares	<b>381,570,096</b>
Multiple voting shares	<b>11,812,964</b>
Basic shares outstanding	<b>393,383,060</b>
Effect of dilutive instruments	<b>11,921,233</b>
Series A Preferred Shares (as converted)	<b>11,452,541</b>
Series B Preferred Shares (as converted)	<b>8,072,002</b>
<b>Diluted shares outstanding</b>	<b>424,828,836</b>

## NON-IFRS RECONCILIATION SCHEDULE

### Adjusted EBITDA

The following tables provide a reconciliation of our net income (loss) to EBITDA and Adjusted EBITDA for the periods indicated:

(\$ millions)	Three months ended September 30, 2024	Three months ended September 30, 2023
Net income	\$ 110.6	\$ 18.3
Add:		
Interest and other finance costs	169.8	137.2
Depreciation of property and equipment	289.0	242.3
Amortization of intangible assets	110.9	106.9
Income tax expense (recovery)	20.5	(18.0)
<b>EBITDA</b>	<b>700.8</b>	<b>486.7</b>
Add:		
(Gain) loss on foreign exchange <sup>(1)</sup>	(68.1)	46.9
Gain on sale of property and equipment	(2.4)	(6.7)
Share of net income of investments accounted for using the equity method <sup>(3)</sup>	(12.2)	(34.0)
Share-based payments <sup>(4)</sup>	18.0	26.5
Loss on divestiture <sup>(5)</sup>	0.5	—
Transaction costs <sup>(6)</sup>	7.0	22.3
Acquisition, rebranding and other integration costs <sup>(7)</sup>	2.0	3.8
Founder/CEO remuneration <sup>(8)</sup>	5.4	—
Other	(25.1)	(15.2)
<b>Adjusted EBITDA</b>	<b>\$ 625.9</b>	<b>\$ 530.3</b>

(\$ millions)	Nine months ended September 30, 2024	Nine months ended September 30, 2023
Net (loss) income	\$ (538.2)	\$ 94.3
Add:		
Interest and other finance costs	509.7	466.7
Depreciation of property and equipment	831.3	719.9
Amortization of intangible assets	330.2	379.7
Income tax (recovery) expense	(90.4)	178.8
<b>EBITDA</b>	<b>1,042.6</b>	<b>1,839.4</b>
Add:		
Loss (gain) on foreign exchange <sup>(1)</sup>	12.2	(4.6)
Gain on sale of property and equipment	(4.3)	(13.1)
Mark-to-market loss on Purchase Contracts <sup>(2)</sup>	—	104.3
Share of net loss of investments accounted for using the equity method <sup>(3)</sup>	13.8	48.9
Share-based payments <sup>(4)</sup>	90.6	56.7
Loss (gain) on divestiture <sup>(5)</sup>	494.6	(580.5)
Transaction costs <sup>(6)</sup>	29.3	63.9
Acquisition, rebranding and other integration costs <sup>(7)</sup>	4.3	14.0
Founder/CEO remuneration <sup>(8)</sup>	15.6	—
Other	(26.0)	(17.5)
<b>Adjusted EBITDA</b>	<b>\$ 1,672.7</b>	<b>\$ 1,511.5</b>

- (1) Consists of (i) non-cash gains and losses on foreign exchange and interest rate swaps entered into in connection with our debt instruments and (ii) gains and losses attributable to foreign exchange rate fluctuations.
- (2) This is a non-cash item that consists of the fair value “mark-to-market” adjustment on the Purchase Contracts.
- (3) Excludes share of net income of investments accounted for using the equity method for RNG projects.
- (4) This is a non-cash item and consists of the amortization of the estimated fair value of share-based payments granted to certain members of management under share-based payment plans.
- (5) Consists of loss or gain resulting from the divestiture of certain assets and non-core U.S. Solid Waste businesses.
- (6) Consists of acquisition, integration and other costs such as legal, consulting and other fees and expenses incurred in respect of acquisitions and financing activities completed during the applicable period. We expect to incur similar costs in connection with other acquisitions in the future and, under IFRS, such costs relating to acquisitions are expensed as incurred and not capitalized. This is part of SG&A.
- (7) Consists of costs related to the rebranding of equipment acquired through business acquisitions. We expect to incur similar costs in connection with other acquisitions in the future. This is part of cost of sales.
- (8) Consists of cash payment to the Founder and CEO, which payment had been satisfied through the issuance of restricted share units in the nine months ended September 30, 2023 as reflected in “All Other Compensation” in the 2024 Management Information Circular.

## Adjusted Net Income

The following tables provide a reconciliation of our net income (loss) to Adjusted Net Income for the periods indicated:

(\$ millions)	Three months ended September 30, 2024	Three months ended September 30, 2023
Net income	\$ 110.6	\$ 18.3
Add:		
Amortization of intangible assets <sup>(1)</sup>	110.9	106.9
ARO discount rate depreciation adjustment <sup>(2)</sup>	—	4.8
Amortization of deferred financing costs	5.1	4.3
(Gain) loss on foreign exchange <sup>(3)</sup>	(68.1)	46.9
Share of net income of investments accounted for using the equity method <sup>(5)</sup>	(12.2)	(34.0)
Loss on divestiture <sup>(7)</sup>	0.5	—
Transaction costs <sup>(8)</sup>	7.0	22.3
Acquisition, rebranding and other integration costs <sup>(9)</sup>	2.0	3.8
Founder/CEO remuneration <sup>(10)</sup>	5.4	—
Other	(25.1)	(15.2)
Tax effect <sup>(11)</sup>	(10.0)	(41.3)
<b>Adjusted Net Income</b>	<b>\$ 126.1</b>	<b>\$ 116.8</b>
<b>Adjusted income per share, basic and diluted</b>	<b>\$ 0.33</b>	<b>\$ 0.32</b>

(\$ millions)	Nine months ended September 30, 2024	Nine months ended September 30, 2023
Net (loss) income	\$ (538.2)	\$ 94.3
Add:		
Amortization of intangible assets <sup>(1)</sup>	330.2	379.7
ARO discount rate depreciation adjustment <sup>(2)</sup>	4.3	4.8
Incremental depreciation of property and equipment due to recapitalization	—	7.5
Amortization of deferred financing costs	17.1	13.5
Loss (gain) on foreign exchange <sup>(3)</sup>	12.2	(4.6)
Mark-to-market loss on Purchase Contracts <sup>(4)</sup>	—	104.3
Share of net loss of investments accounted for using the equity method <sup>(5)</sup>	13.8	48.9
Loss on termination of hedged arrangements <sup>(6)</sup>	17.2	—
Loss (gain) on divestiture <sup>(7)</sup>	494.6	(580.5)
Transaction costs <sup>(8)</sup>	29.3	63.9
Acquisition, rebranding and other integration costs <sup>(9)</sup>	4.3	14.0
Founder/CEO remuneration <sup>(10)</sup>	15.6	—
TEU amortization expense	—	0.1
Other	(26.0)	(17.5)
Tax effect <sup>(11)</sup>	(138.7)	213.3
<b>Adjusted Net Income</b>	<b>\$ 235.7</b>	<b>\$ 341.7</b>
<b>Adjusted income per share, basic</b>	<b>\$ 0.63</b>	<b>\$ 0.93</b>
<b>Adjusted income per share, diluted</b>	<b>\$ 0.63</b>	<b>\$ 0.92</b>

- (1) This is a non-cash item and consists of the amortization of intangible assets such as customer lists, municipal contracts, non-compete agreements, trade name and other licenses.
- (2) This is a non-cash item and consists of depreciation expense related to the difference between the ARO calculated using the credit adjusted risk-free discount rate required for measurement of the ARO through purchase accounting compared to the risk-free discount rate required for quarterly valuations.
- (3) Consists of (i) non-cash gains and losses on foreign exchange and interest rate swaps entered into in connection with our debt instruments and (ii) gains and losses attributable to foreign exchange rate fluctuations.
- (4) This is a non-cash item that consists of the fair value "mark-to-market" adjustment on the Purchase Contracts.
- (5) Excludes share of net income of investments accounted for using the equity method for RNG projects.
- (6) Consists of gains and losses on the termination of hedged arrangements associated with the 4.250% 2025 Secured Notes and the 4.750% 2029 Notes.
- (7) Consists of gains and losses resulting from the divestiture of certain assets and non-core U.S. Solid Waste businesses.
- (8) Consists of acquisition, integration and other costs such as legal, consulting and other fees and expenses incurred in respect of acquisitions and financing activities completed during the applicable period. We expect to incur similar costs in connection with other acquisitions in the future and, under IFRS, such costs relating to acquisitions are expensed as incurred and not capitalized. This is part of SG&A.
- (9) Consists of costs related to the rebranding of equipment acquired through business acquisitions. We expect to incur similar costs in connection with other acquisitions in the future. This is part of cost of sales.
- (10) Consists of cash payment to the Founder and CEO, which payment had been satisfied through the issuance of restricted share units in the nine months ended September 30, 2023 as reflected in "All Other Compensation" in the 2024 Management Information Circular.
- (11) Consists of the tax effect of the adjustments to net loss (loss).

### **Adjusted Cash Flows from Operating Activities and Adjusted Free Cash Flow**

The following tables provide a reconciliation of our cash flows from operating activities to Adjusted Cash Flows from Operating Activities and Adjusted Free Cash Flow for the periods indicated:

(\$ millions)	Three months ended September 30, 2024	Three months ended September 30, 2023
Cash flows from operating activities	\$ 347.1	\$ 125.8
Add:		
Transaction costs <sup>(1)</sup>	7.0	22.3
Acquisition, rebranding and other integration costs <sup>(2)</sup>	2.0	3.8
Founder/CEO remuneration <sup>(3)</sup>	5.4	—
Cash taxes related to divestitures	15.0	248.6
Distribution received from joint ventures	1.1	—
Adjusted Cash Flows from Operating Activities	377.6	400.5
Proceeds on disposal of assets and other	32.5	30.6
Purchase of property and equipment	(281.1)	(276.3)
<b>Adjusted Free Cash Flow (including incremental growth investments)</b>	<b>129.0</b>	<b>154.8</b>
Incremental growth investments <sup>(5)</sup>	96.4	121.2
<b>Adjusted Free Cash Flow</b>	<b>\$ 225.4</b>	<b>\$ 276.0</b>

(\$ millions)	Nine months ended September 30, 2024	Nine months ended September 30, 2023
Cash flows from operating activities	\$ 974.9	\$ 579.0
Add:		
Transaction costs <sup>(1)</sup>	29.3	63.9
Acquisition, rebranding and other integration costs <sup>(2)</sup>	4.3	14.0
Founder/CEO remuneration <sup>(3)</sup>	15.6	—
Cash interest paid on TEUs <sup>(4)</sup>	—	0.2
Cash taxes related to divestitures	15.0	248.6
Distribution received from joint ventures	9.4	—
<b>Adjusted Cash Flows from Operating Activities</b>	<b>1,048.5</b>	<b>905.7</b>
Proceeds on disposal of assets and other	40.5	51.0
Purchase of property and equipment	(875.8)	(823.6)
<b>Adjusted Free Cash Flow (including incremental growth investments)</b>	<b>213.2</b>	<b>133.1</b>
Incremental growth investments <sup>(5)</sup>	247.0	102.7
<b>Adjusted Free Cash Flow</b>	<b>\$ 460.2</b>	<b>\$ 235.8</b>

- (1) Consists of acquisition, integration and other costs such as legal, consulting and other fees and expenses incurred in respect of acquisitions and financing activities completed during the applicable period. We expect to incur similar costs in connection with other acquisitions in the future, and, under IFRS, such costs relating to acquisitions are expensed as incurred and not capitalized. This is part of SG&A.
- (2) Consists of costs related to the rebranding of equipment acquired through business acquisitions. We expect to incur similar costs in connection with other acquisitions in the future. This is part of cost of sales.
- (3) Consists of cash payment to the Founder and CEO, which payment had been satisfied through the issuance of restricted share units in the nine months ended September 30, 2023 as reflected in "All Other Compensation" in the 2024 Management Information Circular.
- (4) Consists of interest paid in cash on the Amortizing Notes.
- (5) Consists of incremental sustainability related capital projects, primarily related to recycling and RNG.