

ARITZIA

Aritzia Inc.

Condensed Interim Consolidated
Financial Statements
Second Quarter of Fiscal 2024

For the 13-week and 26-week periods ended
August 27, 2023 and August 28, 2022

Aritzia Inc.

Condensed Interim Consolidated Statements of Financial Position

As at August 27, 2023 and February 26, 2023

(Unaudited, in thousands of Canadian dollars)

	Note	August 27, 2023	February 26, 2023
Assets			
Cash and cash equivalents		\$ 76,516	\$ 86,510
Accounts receivable		14,541	18,184
Income taxes recoverable		26,346	6,419
Inventory	5	500,922	467,634
Prepaid expenses and other current assets	11	29,643	33,101
Total current assets		\$ 647,968	\$ 611,848
Property and equipment	6	373,929	308,608
Intangible assets		85,104	86,382
Goodwill		198,846	198,846
Right-of-use assets	7	617,697	614,061
Other assets	11	4,976	3,830
Deferred tax assets	17	18,969	12,968
Total assets		\$ 1,947,489	\$ 1,836,543
Liabilities			
Bank indebtedness	10	\$ 100,000	\$ —
Accounts payable and accrued liabilities	8, 11	231,131	221,712
Current portion of contingent consideration	11	—	6,619
Current portion of lease liabilities	7	125,411	117,316
Deferred revenue		70,437	71,653
Total current liabilities		\$ 526,979	\$ 417,300
Lease liabilities	7	660,357	654,690
Other non-current liabilities	9	12,270	21,499
Non-controlling interest in exchangeable shares liability	11	—	35,500
Deferred tax liabilities	17	21,733	21,767
Total liabilities		\$ 1,221,339	\$ 1,150,756
Shareholders' equity			
Share capital	12	\$ 285,406	\$ 265,519
Contributed surplus		86,952	68,682
Retained earnings		357,593	355,270
Accumulated other comprehensive loss		(3,801)	(3,684)
Total shareholders' equity		726,150	685,787
Total liabilities and shareholders' equity		\$ 1,947,489	\$ 1,836,543
Commitments and contingencies	19		

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

Aritzia Inc.
Condensed Interim Consolidated Statements of Operations
For the 13-week and 26-week periods ended August 27, 2023 and August 28, 2022

(Unaudited, in thousands of Canadian dollars, except number of shares and per share amounts)

	Note	13-week periods ended		26-week periods ended	
		August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Net revenue	15, 18	\$ 534,191	\$ 525,523	\$ 996,856	\$ 933,433
Cost of goods sold	16	347,345	305,250	630,059	532,264
Gross profit		186,846	220,273	366,797	401,169
Selling, general and administrative		171,116	147,154	324,575	267,433
Stock-based compensation expense	13, 16	2,051	8,981	6,979	9,654
Income from operations		13,679	64,138	35,243	124,082
Finance expense	7, 10, 16	11,793	6,658	23,025	12,706
Other expense (income)	11, 16	7,288	(6,496)	(3,083)	26
Income (loss) before income taxes		(5,402)	63,976	15,301	111,350
Income tax expense	17	588	17,715	3,821	31,828
Net income (loss)		\$ (5,990)	\$ 46,261	\$ 11,480	\$ 79,522
Net income (loss) per share					
Basic	14	\$ (0.05)	\$ 0.42	\$ 0.10	\$ 0.72
Diluted	14	\$ (0.05)	\$ 0.40	\$ 0.10	\$ 0.69
Weighted average number of shares outstanding (thousands)					
Basic	14	110,767	109,886	110,628	110,459
Diluted	14	110,767	114,457	114,547	115,284

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

Aritzia Inc.

Condensed Interim Consolidated Statements of Comprehensive Income (Loss)

For the 13-week and 26-week periods ended August 27, 2023 and August 28, 2022

(Unaudited, in thousands of Canadian dollars)

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Net income (loss)	\$ (5,990)	\$ 46,261	\$ 11,480	\$ 79,522
Other comprehensive income (loss)				
Items that are or may be reclassified subsequently to net income (loss):				
Foreign currency translation adjustment	(443)	(606)	(117)	(1,179)
Comprehensive income (loss)	\$ (6,433)	\$ 45,655	\$ 11,363	\$ 78,343

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

Aritzia Inc.

Condensed Interim Consolidated Statements of Changes in Shareholders' Equity

For the 26-week periods ended August 27, 2023 and August 28, 2022

(Unaudited, in thousands of Canadian dollars, except number of shares)

	Multiple voting shares		Subordinate voting shares		Contributed surplus	Retained earnings	Accumulated other comprehensive loss	Total shareholders' equity
	Shares	Amounts	Shares	Amounts				
Balance, February 27, 2022	21,937,349	\$ 15,858	89,181,069	\$ 235,433	\$ 56,342	\$ 223,553	\$ (375)	\$ 530,811
Net Income	—	—	—	—	—	79,522	—	79,522
Options exercised (note 13)	—	—	122,666	2,458	(888)	—	—	1,570
Stock-based compensation expense on equity-settled plans (note 13)	—	—	—	—	7,815	—	—	7,815
Shares repurchased for cancellation (note 12)	—	—	(1,497,580)	(3,960)	—	(50,860)	—	(54,820)
Share repurchase commitment under the automatic share purchase plan (note 12)	—	—	—	(470)	—	(7,030)	—	(7,500)
Foreign currency translation adjustment	—	—	—	—	—	—	(1,179)	(1,179)
Balance, August 28, 2022	21,937,349	\$ 15,858	87,806,155	\$ 233,461	\$ 63,269	\$ 245,185	\$ (1,554)	\$ 556,219
Balance, February 26, 2023	20,437,349	\$ 14,774	90,005,261	\$ 250,745	\$ 68,682	\$ 355,270	\$ (3,684)	\$ 685,787
Net Income	—	—	—	—	—	11,480	—	11,480
Options exercised (note 13)	—	—	215,109	5,358	(1,535)	—	—	3,823
Stock-based compensation expense on equity-settled plans (note 13)	—	—	—	—	13,159	—	—	13,159
Shares repurchased for cancellation (note 12)	—	—	(282,300)	(825)	—	(9,157)	—	(9,982)
Shares issued to settle non-controlling interest in exchangeable shares liability (note 12)	—	—	419,047	15,354	6,646	—	—	22,000
Foreign currency translation adjustment	—	—	—	—	—	—	(117)	(117)
Balance, August 27, 2023	20,437,349	\$ 14,774	90,357,117	\$ 270,632	\$ 86,952	\$ 357,593	\$ (3,801)	\$ 726,150

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

Aritzia Inc.

Condensed Interim Consolidated Statements of Cash Flows

For the 13-week and 26-week periods ended August 27, 2023 and August 28, 2022

(Unaudited, in thousands of Canadian dollars)

	Note	13-week periods ended		26-week periods ended	
		August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Operating activities					
Net income (loss) for the period		\$ (5,990)	\$ 46,261	\$ 11,480	\$ 79,522
Adjustments for:					
Depreciation and amortization		14,591	12,504	29,505	24,804
Depreciation on right-of-use assets	7	24,907	18,908	49,834	36,679
Finance expense	16	11,793	6,658	23,025	12,706
Stock-based compensation expense	13, 16	2,051	8,981	6,979	9,654
Unrealized loss (gain) on equity derivative contracts	11, 16	7,794	(3,777)	11,233	4,750
Income tax expense	17	588	17,715	3,821	31,828
Amortization of deferred lease inducements		(287)	(271)	(582)	(539)
Fair value adjustment of non-controlling interest in exchangeable shares liability	16	—	—	(15,000)	—
Cash generated before non-cash working capital balances and interest and income taxes		55,447	106,979	120,295	199,404
Net change in non-cash working capital	21	(32,668)	(123,603)	(49,434)	(151,173)
Cash generated before interest and income taxes		22,779	(16,624)	70,861	48,231
Interest paid		(1,726)	(745)	(2,820)	(1,384)
Interest paid on lease liabilities	7	(10,219)	(5,912)	(20,312)	(11,321)
Income taxes paid		(19,623)	(17,404)	(29,673)	(85,529)
Net cash generated from (used in) operating activities		(8,789)	(40,685)	18,056	(50,003)
Financing activities					
Proceeds from revolving credit facility	10	100,000	—	100,000	—
Repayment of principal on lease liabilities	7	(22,281)	(21,744)	(43,645)	(42,956)
Proceeds from lease incentives		2,840	3,490	11,874	4,762
Proceeds from options exercised	13	1,068	952	3,823	1,570
Shares repurchased for cancellation	12	(6,942)	(30,334)	(9,982)	(55,788)
Net cash generated from (used in) financing activities		74,685	(47,636)	62,070	(92,412)
Investing activities					
Purchase of property and equipment	6	(47,895)	(25,866)	(82,834)	(51,286)
Purchase of intangible assets		(648)	(454)	(1,247)	(661)
Contingent consideration payout, net relating to the acquisition of CYC Design Corporation ("CYC")	11	—	—	(6,303)	(5,625)
Cash used in investing activities		(48,543)	(26,320)	(90,384)	(57,572)
Effect of exchange rate changes on cash and cash equivalents		370	707	264	166
Change in cash and cash equivalents		17,723	(113,934)	(9,994)	(199,821)
Cash and cash equivalents – Beginning of period		58,793	179,358	86,510	265,245
Cash and cash equivalents – End of period		\$ 76,516	\$ 65,424	\$ 76,516	\$ 65,424
Supplemental cash flow information	21				

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

1 Nature of operations and basis of presentation

Nature of operations

Aritzia Inc. and its subsidiaries (collectively referred to as the “Company”) are a vertically integrated design house. The Company is a creator and purveyor of Everyday Luxury, home to an extensive portfolio of exclusive brands for every function and individual aesthetic. The Company provides immersive and highly personal shopping experiences at aritzia.com and in 115+ boutiques throughout Canada and the United States.

Aritzia Inc. is a corporation governed by the Business Corporations Act (British Columbia). The address of its registered office is 666 Burrard Street, Suite 1700, Vancouver, B.C., Canada, V6C 2X8.

The Company’s subordinate voting shares are listed on the Toronto Stock Exchange (“TSX”) under the stock symbol “ATZ”.

Basis of presentation

These unaudited condensed interim consolidated financial statements (“interim financial statements”) have been prepared under International Financial Reporting Standards (“IFRS”) in accordance with International Accounting Standards (“IAS”) 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (“IASB”), on a basis consistent with those accounting policies followed by the Company in the most recent audited annual consolidated financial statements. Certain information, in particular the accompanying notes normally included in the audited annual consolidated financial statements prepared in accordance with IFRS, has been omitted or condensed. Accordingly, these interim financial statements do not include all the information required for full annual financial statements, and, therefore, should be read in conjunction with the audited annual consolidated financial statements and the notes thereto for the year ended February 26, 2023 (“Fiscal 2023”). These unaudited condensed interim consolidated financial statements are presented in Canadian dollars, unless otherwise noted.

The Company’s fiscal year-end is the Sunday closest to the last day of February, typically resulting in a 52-week year, but occasionally giving rise to an additional week, resulting in a 53-week year. Fiscal 2024 is a 53-week year and Fiscal 2023 was a 52-week year. All references to Fiscal 2024 represent the fiscal year ending March 3, 2024 and all references to Fiscal 2023 represent the fiscal year ended February 26, 2023.

Seasonality of operations

The Company’s business is affected by the pattern of seasonality common to most retail apparel businesses. Historically, the Company has recognized a significant portion of its operating profit in the third and fourth quarters of each fiscal year as a result of increased net revenue during the back-to-school and holiday seasons.

These consolidated financial statements were authorized for issue on September 28, 2023 by the Company’s Board of Directors (“Board”).

2 Summary of significant accounting policies

These interim financial statements have been prepared using the accounting policies as outlined in note 2 of the Fiscal 2023 audited consolidated financial statements, with the exception of any accounting standards adopted in Fiscal 2024.

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Notes to Consolidated Financial Statements
August 27, 2023

(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

3 Accounting policy developments

Standards, interpretations and amendments issued and adopted

The Company assessed the impact of the following amendments and determined there is no material impact to the unaudited condensed interim consolidated financial statements:

- Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)
- Definition of Accounting Estimates (Amendments to IAS 8); and,
- Deferred Tax related to assets and liabilities arising from a single transaction (Amendments to IAS 12).

Standards, interpretations and amendments not yet effective and not yet applied

The Company is also currently assessing the potential impact of the following amendment:

- Classification of Liabilities as Current or Non-Current (Amendments to IAS 1).

4 Critical accounting estimates and judgments

The preparation of unaudited condensed interim consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and assumptions are continuously evaluated and are based on management's best judgments and experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Actual results may differ from these estimates.

In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty were the same as those applied in note 4 of the Fiscal 2023 audited consolidated financial statements.

5 Inventory

	August 27, 2023	February 26, 2023
Finished goods	\$ 402,964	\$ 397,629
Finished goods-in-transit	84,450	60,527
Raw materials	13,508	9,478
Inventory	\$ 500,922	\$ 467,634

The Company records a reserve to value inventory to its estimated net realizable value. This resulted in an expense in cost of goods sold of \$9.1 million and \$17.5 million for the 13-week and 26-week periods ended August 27, 2023 (13-week and 26-week periods ended August 28, 2022 - \$2.1 million and \$2.7 million, respectively). No inventory write-downs recorded in previous periods were reversed.

All of the Company's inventory is pledged as security for the Company's revolving credit facility (note 10).

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Notes to Consolidated Financial Statements

August 27, 2023

(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

6 Property and equipment

During the 13-week and 26-week periods ended August 27, 2023, the Company had property and equipment additions of \$48.3 million and \$92.6 million, respectively (13-week and 26-week periods ended August 28, 2022 - \$30.3 million and \$53.5 million, respectively), the majority of which were related to leasehold improvements made to its boutiques, distribution centers and support offices, and the respective purchase of furniture and equipment for those spaces.

7 Leases

The Company has the right to use real estate properties for its boutiques, distribution centers and support offices under non-cancellable lease agreements, together with periods covered by an option to extend or terminate, if the Company is reasonably certain it will exercise those options.

The following table reconciles the change in right-of-use assets for the 26-week period ended August 27, 2023:

	Right-of-use assets
Cost	
Balance, February 26, 2023	\$ 878,593
Additions, net of lease incentives received	58,750
Modifications	(7,307)
Foreign exchange	(623)
Balance, August 27, 2023	\$ 929,413
Accumulated depreciation	
Balance, February 26, 2023	\$ 264,532
Depreciation	49,568
Amortization of fair value adjustment on CYC leases	266
Modifications	(2,797)
Foreign exchange	147
Balance, August 27, 2023	\$ 311,716
Net carrying value	
Balance, February 26, 2023	\$ 614,061
Balance, August 27, 2023	\$ 617,697

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August 27, 2023

(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

The following table reconciles the change in the lease liabilities for the 26-week period ended August 27, 2023:

	Lease liabilities
Balance, February 26, 2023	\$ 772,006
Additions	64,347
Interest expense on lease liabilities (note 16)	20,312
Repayment of interest and principal on lease liabilities	(63,957)
Modifications	(6,564)
Foreign exchange	(376)
Balance, August 27, 2023	\$ 785,768
Current portion of lease liabilities	125,411
Long-term portion of lease liabilities	660,357
Lease liabilities	\$ 785,768

The following table summarizes the Company's rent and rent-related expenses:

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Depreciation on right-of-use assets, excluding fair value adjustments	\$ 24,774	\$ 18,775	\$ 49,568	\$ 36,413
Interest expense on lease liabilities (note 16)	10,219	5,912	20,312	11,321
Variable lease expense	5,068	6,209	11,854	11,896
Lease payments relating to short-term or low value leases	776	560	1,626	1,272
Common area maintenance, property taxes and other	13,053	9,966	24,192	19,232
Total rent and rent-related expenses	\$ 53,890	\$ 41,422	\$ 107,552	\$ 80,134

8 Accounts payable and accrued liabilities

	August 27, 2023	February 26, 2023
Trade accounts payable	\$ 161,138	\$ 149,422
Employee benefits payable	38,721	44,205
Other non-trade payables	26,360	22,351
Current portion of Restricted Share Unit ("RSU") plan liabilities (note 13)	4,912	5,734
Accounts payable and accrued liabilities	\$ 231,131	\$ 221,712

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(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

9 Other non-current liabilities

	August 27, 2023	February 26, 2023
RSU and Deferred Share Unit ("DSU") plan liabilities (note 13)	\$ 5,873	\$ 14,914
Deferred lease inducements	5,978	6,174
Asset retirement obligations	419	411
Other non-current liabilities	\$ 12,270	\$ 21,499

10 Bank indebtedness

The Company has a revolving credit facility of \$175.0 million which bears interest at banker's acceptance rate ("BA"), Secured Overnight Financing Rate ("SOFR") (prior to June 30, 2023, London Inter-Bank Offered Rate ("LIBO")) or Canadian prime rate, plus a marginal rate between 0.50% and 2.50% (February 26, 2023 – 0.50% and 2.50%). Up to \$10.0 million of the facility can be drawn upon by way of a swingline loan. As at August 27, 2023, \$100.0 million was drawn under the revolving credit facility (February 26, 2023 - \$ nil).

The Company also has letters of credit facilities of CAD\$50.0 million and US\$40.0 million (February 26, 2023 - CAD\$50.0 million and US\$40.0 million) secured pari passu with the revolving credit facility. The interest rate for the letters of credit is between 1.00% and 2.50%. As at August 27, 2023, the amount available under these facilities was reduced to \$79.3 million (February 26, 2023 - \$72.9 million) by certain open letters of credit (note 19).

The revolving credit facility is collateralized by a first priority lien on all property and equipment, leased real property interests and inventory. In addition, the Company is required to maintain certain financial covenants. As at August 27, 2023 and February 26, 2023, the Company was in compliance with all financial covenants.

11 Financial instruments

Equity derivative contracts

The Company has equity derivative contracts (total return swaps) to hedge the share price exposure on its cash-settled DSUs and RSUs. These contracts are not designated as hedging instruments for accounting purposes.

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Unrealized loss (gain) on equity derivative contracts	\$ 7,794	\$ (3,777)	\$ 11,233	\$ 4,750
	As at			
			August 27, 2023	February 26, 2023
Fair value of equity derivative contracts, asset (liability)			\$ (1,764)	\$ 9,468

Unrealized gains and losses for the change in fair value for equity derivative contracts are recorded in other expense (income) in the condensed interim consolidated statements of operations. The positive and negative

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Notes to Consolidated Financial Statements

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fair values of these contracts are recorded in prepaid expenses and other current assets and accounts payable and accrued liabilities, respectively, in the consolidated statements of financial position.

Early 100% Acquisition of CYC

On May 26, 2023, the Company and CYC's exchangeable shareholders agreed to the Company's early acquisition of the remaining 25% ownership interest held through the CYC exchangeable shares. The Company issued 419,047 subordinate voting shares ("Upfront Shares") on May 26, 2023 and the right to receive additional subordinate voting shares ("Additional Shares") by March 31, 2026. The Upfront Shares were recognized in share capital (\$15.4 million) and the Additional Shares with an estimated value up to \$9.8 million were treated as compensation for future services with a portion recognized in contributed surplus (\$6.6 million) and the remainder (\$2.8 million) to be recognized over the period ending in Fiscal 2026.

The Upfront Shares are also subject to an escrow agreement with one third to be released at the end of each of Fiscal 2024, 2025 and 2026 and subject to future adjustments ("Share Adjustments"). The Share Adjustments are treated as an embedded derivative and recorded within other non-current assets (\$1.5 million).

Non-controlling interest in exchangeable shares liability

In conjunction with the acquisition, CYC issued exchangeable shares to minority shareholders in exchange for their 25% share of the total common shares at acquisition which resulted in recording a non-controlling interest in exchangeable shares liability. As a result of the Company's early acquisition of the remaining 25% CYC ownership interest the Company revalued the non-controlling interest in exchangeable shares liability to \$20.5 million as at May 26, 2023 based on a Monte Carlo simulation which resulted in a \$15.0 million gain recorded in other expense (income) and immediately settled the exchangeable shares liability (February 26, 2023 - \$35.5 million).

Contingent consideration

The Company had a contingent consideration under the CYC purchase agreement that was based on future operating results of CYC during the measurement period ended January 31, 2023. During the 26-week period ended August 27, 2023, \$6.3 million was paid to the CYC shareholders net of indemnities and shared costs pursuant to the purchase agreement (26-week period ended August 28, 2022 - \$5.6 million).

12 Share capital

Normal course issuer bids ("NCIB") and automatic share purchase plans ("ASPP")

During the 26-week period ended August 27, 2023, the Company repurchased a total of 282,300 subordinate voting shares for cancellation at an average price of \$35.36 per subordinate voting share for total cash consideration of \$10.0 million (26-week period ended August 28, 2022 - 1,497,580 subordinate voting shares for cancellation at an average price of \$36.60 per subordinate voting share for total cash consideration of \$54.8 million).

As at August 27, 2023, there were 20,437,349 multiple voting shares and 90,357,117 subordinate voting shares issued and outstanding. There were no preferred shares issued and outstanding as at August 27, 2023. Neither the multiple voting shares nor the subordinate voting shares issued have a par value.

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(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

13 Stock-based compensation

Reflected in the consolidated statements of operations as stock-based compensation expense are the following amounts:

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Equity-settled plans				
Stock options	\$ 4,335	\$ 3,400	\$ 8,413	\$ 6,246
Restricted Share Units	1,393	612	2,468	612
Performance Share Units	1,553	579	2,278	957
Cash-settled plans				
Restricted Share Units	(3,303)	3,211	(3,606)	2,224
Deferred Share Units	(1,927)	1,179	(2,574)	(385)
Stock-based compensation expense	\$ 2,051	\$ 8,981	\$ 6,979	\$ 9,654

Stock Options

Legacy Plan

Transactions for options granted under the Legacy Plan for the 26-week periods ended August 27, 2023 and August 28, 2022 were as follows:

	August 27, 2023		August 28, 2022	
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
Outstanding, at beginning of year	1,846,630	5.48	2,213,883	\$ 5.35
Exercised	(3,000)	3.57	(45,477)	5.61
Outstanding, at end of period	1,843,630	5.48	2,168,406	\$ 5.34

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(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

Omnibus Plan

Transactions for options granted under the Omnibus Plan for the 26-week periods ended August 27, 2023 and August 28, 2022 were as follows:

	August 27, 2023		August 28, 2022	
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
Outstanding, at beginning of period	7,336,092	\$ 24.92	6,380,499	\$ 21.16
Granted	2,042,894	26.07	1,659,975	36.07
Exercised	(212,109)	17.97	(77,013)	17.09
Forfeited	(125,592)	32.11	(56,846)	28.88
Outstanding, at end of period	9,041,285	\$ 25.24	7,906,615	\$ 24.29

Director Deferred Share Unit Plan

The following table summarizes information related to DSUs:

	26-week periods ended	
	August 27, 2023	August 28, 2022
Number of units		
Outstanding, at beginning of period	182,811	153,826
Granted	23,757	15,124
Outstanding, at end of period	206,568	168,950

Restricted Share Unit Plan

The following tables summarize information related to RSUs:

	26-week periods ended			
	August 27, 2023		August 28, 2022	
	Cash-settled	Equity-settled	Cash-settled	Equity-settled
Number of units				
Outstanding, at beginning of period	496,221	360,588	652,846	—
Granted	—	397,623	—	344,688
Settled	(144,175)	—	(71,929)	—
Forfeited	(19,836)	(12,569)	(8,814)	—
Outstanding, at end of period	332,210	745,642	572,103	344,688

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(Unaudited, in thousands of Canadian dollars, unless otherwise noted)

Performance Share Unit Plan

The following table summarizes information related to PSUs for the 26-week periods ended August 27, 2023 and August 28, 2022:

	August 27, 2023	August 28, 2022
Number of units		
Outstanding, at beginning of period	201,060	96,836
Granted	268,027	104,224
Earned and unvested	51,389	—
Outstanding, at end of period	520,476	201,060

14 Net income (loss) per share

Basic

Basic net income (loss) per share is calculated by dividing the income (loss) attributable to shareholders of the Company by the weighted average number of multiple voting shares and subordinate voting shares outstanding during the period. As all the classes of shares are subject to the same distribution rights, the Company performs the net income (loss) per share calculations as if all shares are a single class.

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Net income (loss) attributable to shareholders of the Company	\$ (5,990)	\$ 46,261	\$ 11,480	\$ 79,522
Weighted average number of shares outstanding during the period (thousands)	110,767	109,886	110,628	110,459
Basic net income (loss) per share	\$ (0.05)	\$ 0.42	\$ 0.10	\$ 0.72

Diluted

Net income (loss) per diluted share is calculated by dividing the income (loss) attributable to shareholders of the Company by the weighted average number of multiple voting shares and subordinate voting shares outstanding during the period adjusted for the effects of potentially dilutive stock options, equity-settled RSUs, PSUs, the non-controlling interest in exchangeable shares liability and Additional Shares.

For the 13-week period ended August 27, 2023, as a result of the net loss recognized, net loss per diluted share was calculated using the basic weighted average shares outstanding as the effect of potential common shares would have resulted in a reduced, or anti-dilutive per share loss. For the 13-week period ended August 27, 2023, had there been net income recognized, the diluted weighted average number of shares outstanding would have been 114,294,906.

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	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Net income (loss) attributable to shareholders of the Company	\$ (5,990)	\$ 46,261	\$ 11,480	\$ 79,522
Weighted average number of shares for net income (loss) per diluted share (thousands)	110,767	114,457	114,547	115,284
Net income (loss) per diluted share	\$ (0.05)	\$ 0.40	\$ 0.10	\$ 0.69

For the 26-week period ended August 27, 2023, 4,186,356 stock options and equity-settled RSUs, along with the Additional Shares were not included in the calculation of diluted net income (loss) per share as they were anti-dilutive or contingently issuable (13-week and 26-week periods ended August 28, 2022 – 2,063,431 stock options and the non-controlling interest in exchangeable shares liability).

15 Net Revenue

Net revenue disaggregated for boutiques and eCommerce was as follows:

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Retail net revenue	\$ 362,014	\$ 351,630	\$ 689,584	\$ 639,454
eCommerce net revenue	172,177	173,893	307,272	293,979
Net revenue	\$ 534,191	\$ 525,523	\$ 996,856	\$ 933,433

16 Expenses by nature

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Cost of goods sold				
Inventory and product-related costs and occupancy costs	\$ 312,775	\$ 277,211	\$ 561,044	\$ 477,529
Depreciation on right-of-use assets	23,052	18,299	46,095	35,461
Depreciation on property and equipment	11,518	9,740	22,920	19,274
Cost of goods sold	\$ 347,345	\$ 305,250	\$ 630,059	\$ 532,264

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Personnel expenses				
Salaries, wages and employee benefits	\$ 131,457	\$ 117,718	\$ 255,812	\$ 214,012
Stock-based compensation expense relating to employees (note 13)	4,625	8,981	9,553	9,654
Personnel expenses	\$ 136,082	\$ 126,699	\$ 265,365	\$ 223,666

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	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Finance expense				
Interest expense on lease liabilities (note 7)	\$ 10,219	\$ 5,912	\$ 20,312	\$ 11,321
Interest expense and banking fees	1,529	700	2,623	1,293
Amortization of deferred financing fees	45	46	90	92
Finance expense	\$ 11,793	\$ 6,658	\$ 23,025	\$ 12,706

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Other expense (income)				
Realized foreign exchange loss (gain)	\$ 2,277	\$ (2,088)	\$ 2,281	\$ (2,011)
Unrealized foreign exchange loss (gain)	(2,527)	56	(2,168)	(1,521)
Fair value adjustment of non-controlling interest in exchangeable shares liability (note 11)	—	—	(15,000)	—
Unrealized loss (gain) on equity derivative contracts (note 11)	7,794	(3,777)	11,233	4,750
CYC integration and acquisition costs	419	—	1,751	—
Interest and other income	(675)	(687)	(1,180)	(1,192)
Other expense (income)	\$ 7,288	\$ (6,496)	\$ (3,083)	\$ 26

17 Income taxes

The income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full fiscal year. To the extent that forecasts differ from actual results, adjustments are recognized in subsequent periods. The statutory income tax rate for the 13-week and 26-week periods ended August 27, 2023, was 26.7% (13-week and 26-week periods ended August 28, 2022 - 26.6%). The Company's effective income tax rate for the 13-week and 26-week periods ended August 27, 2023 was 10.9% and 25.0%, respectively (13-week and 26-week periods ended August 28, 2022 - 27.7% and 28.6%, respectively). The effective tax rates are driven largely by the proportionate amount of non-deductible stock-based compensation expense on equity settled plans relative to net income (loss) and for the 26-week period ended August 27, 2023 the non-deductible fair value adjustment of non-controlling interest in exchangeable shares liability.

18 Segment information

The Company defines an operating segment on the same basis that it uses to evaluate performance internally and to allocate resources by the Chief Operating Decision Maker (the "CODM"). The Company has determined that the Chief Executive Officer together with the Founder, Executive Chair are its CODM and there is one operating segment. Therefore, the Company reports as a single segment. This includes all sales channels accessed by the Company's clients, including sales through the Company's eCommerce website and sales at the Company's boutiques.

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The following table summarizes net revenue by geographic location of the Company's clients:

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
United States	278,858	263,188	\$ 530,750	\$ 469,972
Canada	255,333	262,335	466,106	463,461
Net revenue	534,191	\$ 525,523	\$ 996,856	\$ 933,433

The Company's non-current, non-financial assets (property and equipment, intangible assets, goodwill, and right-of-use assets) are geographically located as follows:

	August 27, 2023	February 26, 2023
Canada	\$ 707,409	\$ 693,303
United States	568,167	514,594
Non-current, non-financial assets	\$ 1,275,576	\$ 1,207,897

19 Commitments and contingencies

Product purchase obligations

At August 27, 2023, the Company had purchase obligations of \$115.0 million (February 26, 2023 - \$158.0 million), which represent commitments for fabric expected to be used during upcoming seasons, made in the normal course of business.

Letters of credit

At August 27, 2023, the Company had open letters of credit of \$25.1 million (February 26, 2023 - \$31.6 million).

20 Related party transactions

The Company is ultimately controlled by AHI Holdings Inc. and related entities which are controlled by a director and officer of the Company.

The Company entered into the following transactions with related parties:

- a) During the 13-week and 26-week periods ended August 27, 2023, the Company made payments of \$1.6 million and \$2.6 million, respectively (13-week and 26-week periods ended August 28, 2022 - \$1.3 million and \$2.5 million, respectively), for lease of premises and management services and \$0.2 million and \$0.2 million, respectively (13-week and 26-week periods ended August 28, 2022 - \$0.6 million and \$0.6 million, respectively) for the use of an asset wholly or partially owned by companies that are owned by a director and officer of the Company. As at August 27, 2023, \$0.4 million was included in accounts payable and accrued liabilities (February 26, 2023 - nominal). As at August 27, 2023, the outstanding balance of lease liabilities owed to these companies was \$48.2 million (February 26, 2023 - \$49.7 million). These transactions were measured at the amount of consideration established at market terms.
- b) Key management includes the Company's directors and executive team. Compensation awarded to key management includes:

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	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Salaries, directors' fees and short-term benefits	\$ 1,259	\$ 1,212	\$ 2,512	\$ 2,401
Stock-based compensation expense	260	2,843	1,398	2,234
Key management compensation	\$ 1,519	\$ 4,055	\$ 3,910	\$ 4,635

In addition to the compensation presented above, certain key management received a retroactive adjustment to compensation relating to Fiscal 2023, resulting in an additional expense of \$0.8 million during the 26-week period ended August 27, 2023.

21 Supplemental cash flow information

The net change in non-cash working capital balances for the 13-week and 26-week periods ended August 27, 2023 and August 28, 2022 were as follows:

	13-week periods ended		26-week periods ended	
	August 27, 2023	August 28, 2022	August 27, 2023	August 28, 2022
Accounts receivable	\$ (2,446)	\$ (2,741)	\$ (599)	\$ (371)
Inventory	(16,406)	(154,651)	(33,719)	(245,247)
Prepaid expenses and other current assets	(6,700)	(3,465)	(9,102)	(4,185)
Other assets	53	115	(1,238)	(121)
Accounts payable and accrued liabilities	(9,240)	33,256	(3,591)	97,818
Deferred revenue	2,071	3,883	(1,185)	933
Net change in non-cash working capital balances	\$ (32,668)	\$ (123,603)	\$ (49,434)	\$ (151,173)
Accrued purchases of property and equipment			\$ 23,847	\$ 12,544
Accrued purchases of intangible assets			\$ 172	\$ 372