

Management's Discussion & Analysis of

CYMBRIA CORPORATION

**Three months and nine months ended
September 30, 2023**

CYMBRIA[®]

Management's Discussion and Analysis ("MD&A") provides a review of Cymbria Corporation's ("Cymbria") financial results for the three months and nine months ended September 30, 2023 and assesses factors that may affect future results. The financial condition and results of operations are analyzed noting the significant factors that impacted the statements of financial position, statements of comprehensive income (loss), statements of changes in equity, and statements of cash flows of Cymbria. As such, this MD&A should be read in conjunction with the audited annual financial statements and notes thereto included in this report. The MD&A and the audited annual financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") to provide information about Cymbria.

The following MD&A is the responsibility of management and is dated November 9, 2023. The Board of Directors carries out its responsibility for the review of this disclosure through its Audit Committee, comprised exclusively of independent directors. The Audit Committee has reviewed and recommended approval of the MD&A by the Board of Directors. The Board of Directors has approved this disclosure.

The unaudited condensed interim financial statements may be included at the back of the MD&A. You can obtain a free copy of the interim or annual Financial Statements by calling 1.866.757.7207, writing to EdgePoint Investment Group Inc., 150 Bloor St. W., Suite 500, Toronto, ON, M5S 2X9, or visiting our website at www.cymbria.com or the SEDAR website at www.sedar.com.

Likewise, shareholders can obtain copies of Cymbria's proxy voting policies and procedures, proxy voting disclosure records, and quarterly portfolio disclosures.

Please refer to Cymbria's Annual Information Form and the 2022 annual Financial Statements for more information which can be found on the SEDAR website at www.sedar.com. For Cymbria's current and historical adjusted net asset values per share, please visit www.cymbria.com.

Caution regarding forward-looking statements

This report may contain forward-looking statements about Cymbria, including its strategy, expected performance and condition. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects," "anticipates," "intends," "plans," "believes," "estimates," or negative versions thereof and similar expressions.

This report may also contain backward-looking statements that are more definitive in nature that include words such as "last year," "before we were born" and "our encyclopedias say." We like to think we're pretty good at predicting what happened in the past so feel free to take most of these statements as truths.

In addition, any statement that may be made concerning future performance, strategies or prospects, and possible future action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties, and assumptions about Cymbria and economic factors.

Forward-looking statements are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied in any forward-looking statements made by Cymbria. Any number of important factors could contribute to these differences, including, but not limited to, general economic, political and market factors, interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government regulations, unexpected judicial or regulatory proceedings, natural disasters, epidemic and pandemic outbreaks, public health emergencies, and catastrophic events.

We stress that the abovementioned list of important factors is not exhaustive but is super exhausting to read, let's be honest! We encourage you to consider these and other factors carefully before making any investment decisions, and urge you to avoid placing undue reliance on forward-looking statements. Further, you should be aware of the fact that Cymbria has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next MD&A.

Management's Discussion and Analysis

The following presents the views of EdgePoint Investment Group Inc. (the "Manager") concerning significant factors and developments that have affected Cymbria's performance and outlook.

Please read the aforementioned caution regarding forward-looking statements.

Where we refer to the purchase or sale of businesses in this report, we are referring to Cymbria's purchase or sale of shares in a company. We use the term businesses as it more closely aligns with the portfolio management team's view that the investment is in a business and not simply ownership of stock.

Non-IFRS measures

Cymbria prepares and releases audited annual financial statements and unaudited interim financial statements in accordance with IFRS. In this MD&A, as a complement to results provided in accordance with IFRS, Cymbria discloses certain financial measures not recognized under IFRS and that do not have standard meanings prescribed by IFRS (collectively the "non-IFRS measures"). These non-IFRS measures are further described below. Cymbria has presented such non-IFRS measures because we believe they are relevant measures of the ability to evaluate Cymbria's performance. These non-IFRS measures should not be construed as alternatives to net comprehensive income (loss) determined in accordance with IFRS as indicators of Cymbria's performance.

- Adjusted Net Asset Value ("aNAV") – represents the fair value of the net assets of Cymbria, which differs from IFRS Shareholders' Equity because it does not take into account the deferred income tax liability on the unrealized gain on investments and the deferred tax benefits associated with any realized losses on investments. The calculation of aNAV has not changed since the inception of Cymbria.

Net asset value calculations are different across companies and shareholders of Cymbria should be cautioned that its aNAV may not be comparable to other companies. Cymbria still believes aNAV is an important measure because it is the basis on which the Manager evaluates Cymbria's performance. The difference between aNAV and shareholders' equity is the deferred income tax liability. Deferred income taxes can differ from actual income taxes paid in the future due to fluctuations in investment prices and changes to income tax rates. In addition, \$32.0 million of the deferred income tax liability relates to Cymbria's investment in EdgePoint Wealth Management Inc. The manager is compensated through the management fee that is based on Cymbria's aNAV calculation, not shareholders' equity. Below is a reconciliation of aNAV to shareholders' equity.

	Sep. 30, 2023 ('000s)	Dec. 31, 2022 ('000s)
aNAV	\$ 1,501,624	\$ 1,405,892
Less: Deferred income tax liability	(48,190)	(41,380)
Shareholders' equity	\$ 1,453,434	\$ 1,364,512

- Adjusted net asset value per share – represents the aNAV of Cymbria by class divided by the respective number of shares in that class. Below is a reconciliation of adjusted net asset value per share to shareholders' equity per share.

Class A	Sep. 30, 2023	Dec. 31, 2022
Adjusted net asset value per share	\$ 64.01	\$ 59.77
Less: Deferred income tax liability	(2.09)	(1.76)
Shareholders' equity per share	\$ 61.92	\$ 58.01

Class J	Sep. 30, 2023	Dec. 31, 2022
Adjusted net asset value per share	\$ 71.78	\$ 66.84
Less: Deferred income tax liability	(2.34)	(1.97)
Shareholders' equity per share	\$ 69.44	\$ 64.87

Readers are cautioned not to view non-IFRS measures as alternatives to financial measures calculated in accordance with IFRS.

Our business

Cymbria is an investment corporation that trades on the Toronto Stock Exchange. As at September 30, 2023, Cymbria invested in a collection of 55 different business ideas, including a 20.7% ownership stake in EdgePoint Wealth Management Inc. ("EdgePoint").

Measuring our results

As long-term investors, we have a goal of building long-term wealth for shareholders. We are pleased with Cymbria's since inception return for shareholders but view the past 14 years as just the beginning of a journey that has no finish line. The cumulative return of Cymbria's Class A aNAV since inception is 540.1% and the cumulative return of Cymbria's Class A shareholders' equity since inception is 519.2%.

We measure our investment results using Cymbria's aNAV rather than its stock price or shareholders' equity, as we feel this more closely reflects how our investment team adds value. For instance, fluctuations in Cymbria's share price are not always consistent with the movements of its aNAV and can change based on numerous factors, some of which are independent of Cymbria's aNAV. Cymbria's shareholders' equity differs from aNAV because of accounting differences primarily related to deferred income taxes. Cymbria's aNAV includes a provision for current corporate income taxes, but excludes a provision for future taxes on unrealized capital gains and losses. Shareholders' equity includes both. Deferred tax does not impact the amount of capital that Cymbria has invested to earn a return. Therefore, when we measure our investment performance, we measure against the full amount of capital that was available to us to invest which is represented by aNAV. We are required to calculate aNAV daily and Cymbria's Class A aNAV is posted daily to our website.

Measuring Cymbria's worth

Cymbria's stock price has swung between a 14% discount and a 34% premium to aNAV since inception.

The publicly traded portion of Cymbria's portfolio consists of a collection of quality businesses we believe are trading for less than their true value. We try to buy businesses that can materially grow their cash flows over time and where we're not being asked to pay for that growth today. This should translate into healthy share-price appreciation.

To help investors make informed decisions about their investment in Cymbria, we post its aNAV daily to our website. Some have suggested that doing so encourages short-term thinking. We tend to agree. Cymbria's aNAV is different from its worth. The aNAV represents the value of its holdings at today's prices, not tomorrow's worth. Not everyone uses Cymbria's aNAV as a guidepost, nor does posting it ensure that the stock will ever trade at that figure. Cymbria has traded within a wide band and people are free to ignore the guideposts.

Since we have no control over Cymbria's share price and don't know what's in the heads of sellers day-to-day, we also have no way of determining if there will be shareholders willing to sell at material discounts to aNAV (either knowingly or unknowingly). If Cymbria's stock price lags its aNAV, we also believe in buying back shares, as doing so at an attractive discount makes sense for our shareholders. Should these opportunities exist, our share repurchases should greatly enhance Cymbria's value for remaining shareholders. This will occur at the expense of those willing to sell to us at a discount. If we're right about the value of the businesses inside Cymbria's portfolio over time, our share repurchases will prove to be one of our better investments. Please see "Non-IFRS measures" for a discussion on aNAV.

Recent developments

In the third quarter of 2023, the MSCI World Index, S&P/TSX Composite Index and S&P 500 Index declined 1.4%, 2.2% and 1.3%, respectively (total returns, in C\$). The Information Technology sector within the MSCI World and S&P 500 was the largest detractor from performance over the period, while the Financials sector was the largest detractor within the S&P/TSX Composite. Despite the slight decline over the quarter, the returns for all three indexes remain positive on a year-to-date basis.

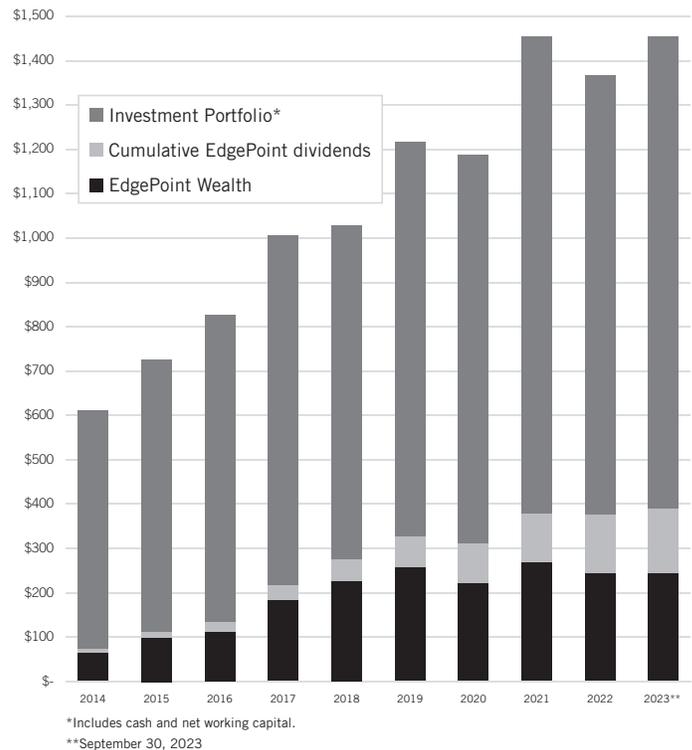
Throughout the quarter, investors continued to focus intently on rising interest rates and inflation. The Bank of Canada (BoC) continued its cycle of interest rate increases, raising the policy rate by 0.25% and bringing the target overnight rate to 5%, which is its highest level in about two decades. By the end of September, the annual inflation rate in Canada was 3.8%, well above the 2% inflation rate that the BoC continues to target.

At Cymbria, we remain focused on our time-tested investment approach and take ownership stakes in businesses that we believe can grow irrespective of the broader economic environment. During the quarter, the investment team decreased their position in three businesses, increased their position in 11 businesses and exited two businesses.

Overall performance

For the nine months ended September 30, 2023, Cymbria's shareholders' equity increased 6.5% to \$1,453 million (September 30, 2022: 12.4% decrease). The increase in shareholders' equity is largely attributable to investment performance, which is discussed in the Investment performance section of this report.

Shareholders' equity ('000)



Summary of investment portfolio

To help frame the investment performance discussion, below is a summary of the top 15 businesses held by Cymbria as a percentage of shareholders' equity. We disclose Cymbria's full portfolio on an annual basis. Please see Cymbria's 2022 Annual Report for the last published Schedule of Investments.

Top 15 businesses	Fair value ('000s)
EdgePoint Wealth Management Inc.	\$ 242,409
Mattel Inc.	61,883
Berry Global Group Inc.	50,604
Dollar Tree Inc.	49,002
Restaurant Brands International Inc.	48,756
Computer Modelling Group Limited	43,433
SAP SE	41,512
Elevance Health Inc.	35,035
Fairfax Financial Holdings Limited	33,745
Osisko Gold Royalties Limited	32,072
DSM-Firmenich AG	30,625
Ross Stores Inc.	30,258
Private financial technology company	28,702
RB Global Inc.	28,213
Brookfield Corporation	27,732

The Summary of Investment Portfolio may change due to ongoing portfolio transactions.

Investment performance

Cymbria's collection of businesses can be separated between its portfolio of public securities and its portfolio of private equities, including EdgePoint.

Portfolio of public securities

While we provide these comments to fulfill the disclosure requirement of this report, we measure investment success over periods of 10 years or more, and believe it takes considerable skill to consistently add value over the long term. With a long-term view, it would not add a significant amount of value to discuss every business that is owned in the portfolio, including those that have had short-term fluctuations in value. However, in this section we will discuss the investments in public securities that we believe would be of interest to shareholders and/or highlight any material changes (if any) to the businesses we own.

The following businesses had the most meaningful positive impact on shareholders' equity during the quarter:

- Computer Modelling Group Ltd.

We first purchased Computer Modelling Group (CMG) in July 2020. CMG is a provider of reservoir simulation software to hundreds of customers globally, including several of the largest oil & gas companies. The product is mission critical but only represents a small portion of a customer's overall budget, resulting in highly attractive unit economics (greater than 40% operating margins). We believe there are multiple ways for our investment in CMG to be profitable, including organic growth, margin expansion and M&A/capital allocation. We also believe the downside risk is well mitigated by through-cycle profitability and a net-cash balance sheet. The stock price increased 27.6% (local currency) over the quarter and Cymbria's unrealized gain in the business increased by \$9.4 million.

- Mattel Inc.

We first purchased Mattel in May 2018. Mattel is an American toy manufacturer and the owner of a library of brands that includes American Girl, Barbie, Fisher-Price and Hot Wheels. The company continues to pursue an aggressive strategy of monetizing what we view as one of the world's most valuable portfolios of children's brands and intellectual property content. The third quarter of 2023 saw the release of the wildly successful Barbie movie, grossing over US\$1.4 billion at the global box office. The success of this movie, combined with more than 180 brand-licensing partnerships ranging from hair care products to Wrangler jeans, showed evidence of strong progress in the company's evolution. The stock price increased 12.7% (local currency) during the quarter and Cymbria's unrealized gain in the businesses increased by \$8.1 million.

The following business had a meaningful negative impact on shareholder's equity during the quarter:

- Dollar Tree Inc.

We first purchased Dollar Tree in November 2021. Dollar Tree is a U.S. retailer consisting of the Dollar Tree and Family Dollar businesses. The Dollar Tree banner raised its top price point in

2022 after maintaining the \$1 maximum limit for 34 years. There is now an opportunity to gradually introduce increasingly higher price points over time. The Family Dollar business is a grocery store targeted to lower-income consumers. Family Dollar has struggled to produce profits over the past decade but is now in the early stages of a turnaround led by retailing veteran Rick Dreiling. The opportunity is for Family Dollar to improve profitability inline with its peers. Family Dollar's profits currently lag within the industry. Thus, the stock price declined 25.8% (local currency) over the quarter, and Cymbria's unrealized loss in the business was \$13.4 million.

- Osisko Gold Royalties Ltd.

We first purchased Osisko in February 2018. The company is a precious metals royalty business focusing on North American properties and material holdings in several public companies. Osisko's CEO continued to execute smaller and accretive investments. Over the last couple years, the continuation of these deals had been slowly convincing the market that Osisko's discounted valuation may no longer be as warranted as in the past. The first quarter of 2023 also saw progression regarding Osisko's primary asset, a net smelter return on the Malartic gold mine. But, in the second quarter of 2023, Osisko fired its CEO in light of an apparent clash with the board which was not a popular decision with investors. Thus, the stock price declined 21.7% (local currency) over the quarter, and Cymbria's unrealized loss in the business was \$8.7 million.

Businesses purchased

During the quarter ended September 30, 2023, we purchased one new businesses. Below is a description of the business purchased:

- Premium Nickel Resources Ltd.

Premium Nickel is a junior mining company with primary assets in Botswana. The assets were previously owned and operated by the government of Botswana and consisted of multiple producing mines. The mines were subsequently shut down following issues with the project's smelter, which the government was unable to fix. In 2017, this shutdown caused the assets to enter into liquidation. Premium Nickel closed on the acquisition of the assets in January 2022. The company intends to continue exploration drilling to further prove out the ore bodies.

Businesses sold

We generally sell a stake in a business for one of two reasons. First, if our thesis about the business is deemed no longer valid. Second, there is a constant culling process whereby we continuously strive to upgrade the quality of Cymbria's portfolio with better ideas.

During the quarter we sold our stakes completely in two businesses. Below is a description of the businesses sold:

- Willis Towers Watson PLC

Willis Towers Watson is a leading global pension advisory and insurance broking company. We sold the business as we found more attractive investments in other businesses. Our holding period return was 12.2%.

- Algonquin Power & Utilities Corp.

Algonquin Power & Utilities is a diversified utility and power generation company. We sold our position in the business after the company announced it would no longer be pursuing the acquisition of Kentucky Power and would be conducting a strategic review of its renewable portfolio. Leading up to these announcements, Algonquin's share price increased and we sold our position. Our holding period return was 12.2%.

Portfolio of private equity

Cymbria has the flexibility to invest in both public and private markets. Below is an update on the largest private equity business in our portfolio as at September 30, 2023:

- EdgePoint Wealth Management Inc.

Cymbria's original \$509,585 investment in EdgePoint represents a 20.7% ownership share as at September 30, 2023. Since inception, we have received \$147.6 million in dividends from EdgePoint and its value in Cymbria has increased to \$242.4 million, making EdgePoint the most valuable contributor to Cymbria's investment portfolio.

With the assistance of a third-party valuator, Cymbria's stake in EdgePoint was revalued in December 2022 at a range of \$221.1 million to \$263.7 million. For financial statement purposes, EdgePoint is valued using the mid-point of the range at \$242.4 million, which is unchanged from the end of 2022.

The discounted cash flow model used for the valuation has a specific set of assumptions of which the significant ones are outlined in Note 10 of the financial statements. The range noted above changes only the discount rate in the valuation. In reality, the possible results for EdgePoint can vary far outside of this range. To highlight how wide a range could be without going to extremes, please refer to the sensitivity analysis in Note 10 of the financial statements. A change to any one or all of the assumptions can have a material impact on the valuation of EdgePoint as highlighted in Note 10.

We spend a considerable amount of time on the assumptions that go into the base cash flow model to determine the valuation range and believe that this represents fair market value as at September 30, 2023. However, valuing a business like EdgePoint is an imperfect science and depending on actual results there could be considerable variance positively or negatively from today's value.

Financial review

This section discusses the significant changes in Cymbria's financial performance, financial condition and cash flows for the three months and nine months ended September 30, 2023 compared to those same periods ended September 30, 2022 and as at December 31, 2022.

This section should be read in conjunction with Cymbria's unaudited condensed interim financial statements and corresponding notes thereto.

Financial performance

	Three months ended September 30,	
	2023	2022
	('000s)	('000s)
Income		
Net realized gain on investments	\$ 14,855	\$ (11,616)
Change in unrealized gain on investments	(16,718)	73
Dividend and interest income	11,868	8,749
Foreign currency gain (loss)	(909)	(1,006)
Total income (loss)	\$ 9,096	\$ (3,800)
Expenses		
Management fees	\$ 2,711	\$ 2,302
Withholding taxes, HST, and transaction costs	773	727
Other expenses	2,040	945
Total expenses	\$ 5,524	\$ 3,974
Profit (loss) before taxes	\$ 3,572	\$ (7,774)
Income taxes (recovery)	\$ (443)	\$ (2,103)
Net comprehensive income (loss)	\$ 4,015	\$ (5,671)
Nine months ended September 30,		
	2023	2022
	('000s)	('000s)
Income		
Net realized gain on investments	\$ 32,618	\$ 29,179
Change in unrealized gain on investments	50,729	(251,535)
Dividend and interest income	36,118	29,437
Foreign currency gain (loss)	374	(1,601)
Total income (loss)	\$ 119,839	\$ (194,520)
Expenses		
Management fees	\$ 7,903	\$ 7,157
Withholding taxes, HST, and transaction costs	2,715	3,055
Other expenses	4,299	2,895
Total expenses	\$ 14,917	\$ 13,107
Profit (loss) before taxes	\$ 104,922	\$ (207,627)
Income taxes (recovery)	\$ 11,872	\$ (29,677)
Net comprehensive income (loss)	\$ 93,050	\$ (177,950)

(a) *Net realized gain (loss) on investments*

During the three months ended September 30, 2023, the realized gain on investments of \$14.9 million is largely attributable to a gain from the sale of shares of Shiseido Co., Ltd. of \$2.0 million, Willis Towers Watson PLC of \$1.6 million and a gain from the sale of physical uranium of \$4.9 million. Net realized gain (loss) on investments is not comparable to prior periods due to the different transactions from period to period. More details relating to some other contributors to Cymbria's performance are discussed in the *Investment performance* section.

(b) Change in unrealized gain (loss) on investments

The unrealized gain on investments decreased by \$16.7 million for the three months ended September 30, 2023. This is a result of fluctuations in the value of investments during the period. The largest contributor to the decrease during the quarter was Dollar Tree Inc. with an unrealized loss of \$13.4 million and Osisko Gold Royalties Limited with an unrealized loss of \$8.7 million. Fluctuations in investment values are not comparable to prior periods due to the different composition of the investment portfolio from period to period. More details relating to the most significant contributors to Cymbria's performance are discussed in the Investment performance section.

(c) Dividend and interest income

Dividend and interest income is earned on the portfolio of public equities and the investment in EdgePoint. An important driver of wealth for Cymbria is the dividend from EdgePoint.

During the three months ended September 30, 2023, Cymbria received dividends totaling \$5.2 million from EdgePoint, unchanged from the same period in 2022. This dividend can be reinvested by Cymbria in its portfolio of securities or used to buy back Cymbria shares. Dividends and interest income from investments other than EdgePoint amounted to \$6.7 million. Cymbria's portfolio is not managed with the intent to derive a certain amount of dividend or interest income. Therefore, it is typical that this type of income would fluctuate from period to period.

(d) Foreign currency gain (loss)

Cymbria is valued in Canadian dollars; however, it invests in securities denominated in foreign currencies. The foreign currency gains and losses of these securities are included in net realized and unrealized gain (loss) on investments. In order to reduce the impact of short-term fluctuations, we may employ currency hedging. Specifically, we may hedge all or a portion of our foreign currency exposure depending on our view of a currency's relative value and its associated risks. The Manager monitors and updates the degree of currency hedging based on a variety of economic factors, including the foreign currency's purchasing power parity versus the Canadian dollar.

As at September 30, 2023, Cymbria's most significant foreign currency exposure was the U.S. dollar, which as a percentage of shareholders' equity was approximately 36% and we hedged approximately 9% of that exposure. Cymbria's investments denominated in the Euro represented approximately 9% of shareholders' equity and we hedged approximately 15% of that exposure.

Foreign currency fluctuations resulted in a \$0.9 million loss during the quarter.

(e) Expenses

Management fees increased by \$0.4 million from 2022 due to the increase in aNAV over the corresponding period, on which the fee is based. Management fees are charged based on the aNAV of Cymbria, excluding the value of EdgePoint. The effective annualized management fees charged for the three months ended September 30, 2023 were 0.84% for Class A shareholders and 0.42% for Class J shareholders.

Financial condition

	Sep. 30, 2023 ('000s)	Dec. 31, 2022 ('000s)
Assets		
Investments	\$1,430,572	\$1,315,158
Cash and cash equivalents	107,404	104,535
Other assets	20,414	1,787
Income tax recovery	–	16,564
Total assets	\$1,558,390	\$1,438,044
Liabilities		
Foreign exchange forward contracts	\$ 899	\$ 284
Accrued liabilities and other payables	3,451	399
Income taxes payable	743	–
Credit facility	50,000	30,050
Deferred share unit plan	1,673	1,419
Deferred income tax liability	48,190	41,380
Total liabilities	\$ 104,956	\$ 73,532
Shareholders' equity	\$1,453,434	\$1,364,512

(a) Investments

Cymbria's investments as at September 30, 2023, primarily consists of a portfolio of public securities of \$1,094 million and private equities of \$284 million, including an investment in EdgePoint of \$242 million. The Investment performance section of this MD&A discusses the significant changes in these investments. The Schedule of Investment Portfolio included in the Financial Statements discloses the most significant businesses that we own.

(b) Cash and cash equivalents

Cymbria maintains cash and cash equivalents to purchase investments, pay expenses, and occasionally buy back shares. Cymbria does not distribute cash by issuing a dividend. Cash balances are monitored on a daily basis by the Manager. The increase of \$2.9 million from the end of 2022 is primarily due to the net cash generated by financing activities of \$15.8 million offset by net cash used in operating activities of \$12.9 million. Cash and cash equivalents is comprised entirely of cash held at the bank.

(c) Income taxes payable

The Income taxes payable of \$0.7 million is a result of income tax installments being less than Cymbria's income tax liability as at September 30, 2023.

(d) Credit facility

In March 2023, Cymbria amended and renewed the credit facility. As part of the amendment, Cymbria drew \$25 million on a fixed term of 7 years making the total amount drawn on term \$50 million.

(e) Deferred share unit plan

Cymbria's deferred share unit plan exists to provide directors the option to receive their compensation in the form of deferred share units. The units are valued using the five-day volume-weighted average stock price of Cymbria prior to the period end. For the nine months ended September 30, 2023, Cymbria issued 2,657 units and the total value of the plan increased by \$0.3 million.

(f) Deferred income tax liability

The deferred income tax liability represents temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes versus taxation purposes. As at September 30, 2023, Cymbria's deferred income tax liability is presented net and it comprises of a liability on the unrealized appreciation of investments of \$48.3 million offset by an asset on deferred share units of \$0.1 million.

(g) Shareholders' equity

Cymbria's shareholders' equity is comprised of common stock, Class A, and Class J shareholders. The Manager owns 100% of the common stock of Cymbria. The number of common shares outstanding on September 30, 2023 and November 9, 2023 were 100. Class A shares are non-redeemable and traded on the Toronto Stock Exchange. As at September 30, 2023 and November 9, 2023, there were 16,283,123 and 16,303,070 Class A shares outstanding, respectively. Class J shares are non-redeemable and were offered through a private placement. Class J shares can be exchanged for an equivalent value of Class A shares on the last business day of each week. As at September 30, 2023 and November 9, 2023, there were 6,410,301 and 6,365,801 Class J shares outstanding, respectively.

Cash flows

For the nine months ended September 30, 2023, Cymbria had a net increase in cash and cash equivalents of \$2.9 million. The increase of \$2.9 million from the end of 2022 is primarily due to the net cash generated by financing activities of \$15.8 million offset by net cash used in operating activities of \$12.9 million.

Summary of interim results

The financial information summarized below is derived from Cymbria's condensed interim financial statements from the three month periods noted in the table below. In each of the periods, the changes in Total income (loss) and Net income (loss) are primarily a result of the realized and unrealized changes in the fair value of Cymbria's investments. No meaningful correlations can be made by comparing these figures from period to period.

(in '000s except per share amounts)	Three months ended							
	Sep. 30, 2023	Jun. 30, 2023	Mar. 31, 2023	Dec. 31, 2022	Sep. 30, 2022	Jun. 30, 2022	Mar. 31, 2022	Dec. 31, 2021
Total income (loss)	\$ 9,096	\$ 31,571	\$ 79,172	\$ 115,431	\$ (3,800)	\$ (139,939)	\$ (50,775)	\$ 61,221
Total expenses	\$ 5,524	\$ 5,331	\$ 4,062	\$ 4,586	\$ 3,974	\$ 5,003	\$ 4,130	\$ 4,095
Net income (loss)	\$ 4,015	\$ 23,949	\$ 65,086	\$ 97,317	\$ (5,671)	\$ (125,200)	\$ (47,073)	\$ 50,902
Net income (loss), per share								
Class A	\$ 0.16	\$ 1.00	\$ 2.76	\$ 4.13	\$ (0.26)	\$ (5.34)	\$ (2.02)	\$ 2.15
Class J	\$ 0.23	\$ 1.18	\$ 3.13	\$ 4.66	\$ (0.24)	\$ (5.90)	\$ (2.18)	\$ 2.46

Credit facility

In 2017, Cymbria entered into a five-year credit agreement with a Canadian chartered bank (the "Bank") that allows Cymbria to borrow up to \$100 million. On March 28, 2023, Cymbria amended the credit agreement to allow the \$100 million facility to be the aggregate of a renewable \$50 million revolving commitment that will mature on March 10, 2027 and two \$25 million prime rate term loans that will mature on March 10, 2029 and March 28, 2030.

Interest on the term commitment is charged at 3-month CDOR plus a spread, however, Cymbria has entered into interest rate

Shareholder activity

Cymbria refiled its Normal-Course Issuer Bid ("NCIB") for the 12-month period beginning on May 25, 2023 to May 24, 2024. Cymbria will use the NCIB to repurchase shares in the event that we believe the company is being undervalued by the market and an attractive opportunity exists to enhance the value for its shareholders. During the quarter ended September 30, 2023, 17,950 Class A shares were repurchased for a total cost of \$1.1 million. Since inception, Cymbria has repurchased and cancelled 582,050 Class A shares at an average price of \$21.44 per share and a total cost of \$12.5 million.

Cymbria's Liquidity Realization Opportunity ("LRO") is available for both Class A and Class J shares and gives Cymbria the right to repurchase a number of shares from time to time at a very small discount to aNAV where (i) Cymbria's portfolio has experienced growth in the previous fiscal year, (ii) Class A shares are trading at a price less than 97% of aNAV, and (iii) on the Manager's recommendation. When these events occur, shareholders may elect to participate in the LRO and have an opportunity to dispose of shares at a price close to aNAV. This feature was introduced to increase Cymbria's attractiveness as an investment by recognizing that liquidity requirements and investment time horizons vary from investor to investor. We believe that Cymbria's aNAV, which is disclosed daily, is a fair representation of Cymbria's portfolio at current prices. When Class A shares trade at prices not reflective of the aNAV, the LRO provides another venue whereby shareholders may dispose of their shares at a price closer to aNAV. The LRO does not affect Cymbria's ability to continue repurchasing shares through the NCIB. Please see the Management Information Circular dated May 28, 2013 for more information on the LRO. Cymbria did not announce a LRO for the three months ended September 30, 2023.

swap contracts that will fix the interest on each tranche of the term commitment at 3.8% and 5.5% per annum, respectively, until maturity. Interest on the revolving commitment is charged on the outstanding balance based on whether the facility is drawn as bankers acceptance or prime loan. When drawn upon, the credit facility is secured by a selection of eligible securities in Cymbria's investment portfolio.

As at the date of this report, Cymbria has complied with all covenants, conditions or other requirements of the credit agreement.

The purpose of the credit facility is to provide Cymbria with increased flexibility to purchase additional investments when we believe an opportunity exists where the potential return is worth the added risk that leverage introduces.

Liquidity

Cymbria maintains strong liquidity with cash and cash equivalents and its portfolio of public equities. In addition to financial liabilities that arise from its normal course of investing activities, Cymbria may have a financial liability associated with drawn amounts on the credit facility. As at September 30, 2023, cash and cash equivalents less the outstanding balance on the credit facility represents 3.2% of Cymbria's total shareholders' equity. Cymbria's portfolio of securities includes actively traded global stocks that can be readily sold. As at September 30, 2023, the portfolio of public equities that the Manager believes can be readily sold represents 75% of Cymbria's total shareholders' equity. Cymbria has drawn \$50 million on its credit facility; however, the Manager does not believe this poses a significant risk to liquidity. There are no other outstanding debt or contractual obligations that would pose a significant risk to liquidity as at September 30, 2023.

Commitments and contingencies

In the ordinary course of business activities, Cymbria may be contingently liable for litigation and claims arising from investing. Where required, the Manager records adequate provisions in the accounts. The Manager is not aware of any current or pending litigation or claims against Cymbria.

Related parties

Manager and Investment Advisor

Cymbria is managed by EdgePoint Investment Group Inc. (the "Manager"), which is responsible for Cymbria's day-to-day operations and is also the portfolio advisor to Cymbria. The Manager provides investment advisory and portfolio management services, which comprise investment selection, analysis and monitoring, including business travel to corporate head offices, other associated due diligence costs, portfolio construction, risk management and broker analysis, selection and monitoring, and trading expertise, and could also include marketing and promotion of Cymbria. These services are in the normal course of operations and are charged at the rate agreed to by the parties.

As compensation for providing these management services, the Manager receives a monthly management fee based on the daily average aNAV of each class of Cymbria shares, excluding the value of EdgePoint. For the three months ended September 30, 2023, management fees totaled \$2.7 million, compared to \$2.3 million for the same period in 2022. In addition, the Manager is entitled to be reimbursed by Cymbria for operating expenses associated with its advisory services, excluding salaries to the Manager's principal shareholders. Please see "Non-IFRS Measures" for a discussion on aNAV.

Cymbria is responsible for paying its own operating expenses which includes, but is not limited to, taxes (including income, capital, and harmonized sales taxes), accounting, legal fees, audit fees, Board of Directors' fees, custodial and safekeeping fees, portfolio transaction costs, registrar and transfer agency fees, regulatory costs and filing fees, shareholder reporting including the costs of preparing and distributing annual and interim reports, Annual Information Forms, statements and investment communications, interest and bank charges, and all administration expenses incurred by the Manager for its duties as Manager that could include salaries (excluding salaries to the Manager's principal shareholders), overhead and other costs related directly to Cymbria's operations. Except for interest, bank charges, and taxes paid or payable directly by Cymbria, the Manager incurs such expenses on Cymbria's behalf and is then reimbursed by Cymbria for such expenses.

Critical accounting estimates

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized in the period in which the estimates are revised and in any future period affected.

The following discusses the most significant accounting judgments that Cymbria has made in preparing the financial statements:

i. Fair value measurement of derivatives and securities not quoted in an active market

Cymbria holds financial instruments that are not quoted in active markets, including derivatives. The determination of the fair value of these instruments is where Cymbria has made the most significant accounting judgments and estimates in preparing financial statements. See Note 10 of the interim financial statements for more information on the fair value measurement of Cymbria's financial instruments.

ii. Deferred tax assets

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable income will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income, together with future tax planning strategies.

Adoption of new accounting standards

The accounting policies applied by Cymbria in the attached condensed unaudited interim financial statements are the same as those applied by Cymbria in its audited financial statements for the year ended December 31, 2022, which were prepared in accordance with IFRS. Cymbria has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Financial instruments

In accordance with IFRS 9, *Financial Instruments*, Cymbria has accounted for its financial instruments as follows:

	Classification	Measurement
Financial assets		
Investments		
Foreign exchange forward contracts	Fair value through profit or loss	Fair value
Interest rate swap contracts		
Cash and cash equivalents		
Dividends receivable		
Receivable for investments sold	Amortized cost	Amortized cost
Income tax recovery		
Financial liabilities		
Foreign exchange forward contracts	Fair value through profit or loss	Fair value
Deferred share unit plan liability		
Accrued liabilities		
Payable for investments purchased		
Credit Facility	Amortized cost	Amortized cost
Income taxes payable		
Interest payable on swap contracts		
Deferred income tax liability		

Future changes in accounting policies

A number of new standards, amendments to standards and interpretations are not yet effective for the three months ended September 30, 2023. The Manager has assessed that none of these will have a significant effect on the financial statements of Cymbria.

Risks

The risks associated with investing in Cymbria remain as disclosed in the Annual Information Form dated March 30, 2023 and filed on SEDAR. Any changes to Cymbria over the period have not affected the overall risks.

Disclosure Controls and Procedures and Internal Controls over Financial Reporting

Cymbria, under the supervision of the Co-Chief Executive Officers and the Chief Financial Officer have designed, or caused to be designed, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Co-Chief Executive Officers and the Chief Financial Officer have also designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that information required to be disclosed by Cymbria in its corporate filings have been recorded, processed, summarized and reported within the time periods specified in securities legislation. In addition, Cymbria's Audit Committee and Board of Directors provide an oversight role with respect to all public financial disclosures by Cymbria, and have reviewed and approved this MD&A and the unaudited condensed interim financial statements as at November 9, 2023.

There were no changes made in the design of internal controls over financial reporting during the three months ended September 30, 2023, that have materially affected, or are reasonably likely to materially affect, Cymbria's internal controls over financial reporting.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Due to inherent limitations in all such systems, no evaluations of controls can provide absolute assurance that all control issues, if any, within a company have been detected. Accordingly, our internal controls over financial reporting and disclosure controls and procedures are effective in providing reasonable, not absolute, assurance that the objectives of our control systems have been met.

OFFICERS

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Co-Chief Executive Officer

Geoff MacDonald, CFA

Co-Chief Executive Officer

Diane Rossi

Corporate Secretary

Norman Tang, CPA, CA

Chief Financial Officer

DIRECTORS

Ugo Bizzarri, CFA

Director and member of the Audit Committee

Reena Carter, CA, CPA, CBV, C.Dir

Director and Chair of the Audit Committee

Patrick Farmer, CFA

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TORONTO STOCK EXCHANGE LISTING

CYB