

Unaudited Financial Statements of

CYMBRIA CORPORATION

Three months and six months ended June 30, 2023

CYMBRIA[®]

CYMBRIA CORPORATION

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying unaudited condensed interim Financial Statements have been prepared by the Manager, EdgePoint Investment Group Inc., on behalf of Cymbria Corporation ("Cymbria"). Management is responsible for the information and representations contained in these Financial Statements.

Management has maintained appropriate processes to ensure that relevant and reliable financial information is produced. The unaudited condensed interim Financial Statements have been prepared in accordance with International Financial Reporting Standards and include certain amounts based on estimates and assumptions. The significant accounting policies that management believes are appropriate for Cymbria are described in Note 3 to the unaudited condensed interim Financial Statements.

The Board of Directors is responsible for reviewing and approving Cymbria's unaudited condensed interim Financial Statements, overseeing management's performance of its financial reporting responsibilities and engaging the independent auditor. The Board of Directors is composed of four members who are independent of management. For all share classes of Cymbria, the unaudited condensed interim Financial Statements have been reviewed and approved by the Board of Directors.



Patrick Farmer
Chairman
August 10, 2023



Norman Tang
Chief Financial Officer
August 10, 2023

NOTICE TO SHAREHOLDERS

Cymbria's Board of Directors, appoints independent auditors to audit Cymbria's annual Financial Statements. Under Canadian securities laws (National Instrument 51-102), if an auditor has not reviewed the interim Financial Statements, this must be disclosed in an accompanying notice.

Cymbria's independent auditor has not performed a review of these condensed interim Financial Statements in accordance with the standards established by the Chartered Professional Accountants of Canada.

CYMBRIA CORPORATION

Statements of Financial Position (Unaudited)
(in '000s except per share amounts and number of shares)
As at June 30, 2023 and December 31, 2022

	June 30, 2023	December 31, 2022 (Audited)
Assets		
Investments	\$ 1,169,681	\$ 1,070,751
EdgePoint Wealth Management Inc.	242,409	242,409
Foreign exchange forward contracts	890	217
Interest rate swap contracts	2,638	1,781
Total financial assets at fair value through profit or loss* (Note 10)	1,415,618	1,315,158
Cash and cash equivalents	117,469	104,535
Dividends receivable	1,667	1,772
Prepaid interest	723	-
Receivable for investments sold	6,055	-
Interest receivable	200	15
Income tax recovery	15,587	16,564
Total Assets	\$ 1,557,319	\$ 1,438,044
Liabilities		
Accrued liabilities	\$ -	\$ 399
Foreign exchange forward contracts	180	284
Credit facility - revolving (Note 9)	-	5,050
Payable for investments purchased	4,594	-
Total current liabilities	4,774	5,733
Credit facility - term (Note 9)	50,000	25,000
Deferred share unit plan liability (Note 7)	1,628	1,419
Deferred income tax liability	50,442	41,380
Total Liabilities	\$ 106,844	\$ 73,532
Shareholders' equity		
Share capital (Note 5)	\$ 219,065	\$ 219,562
Retained earnings (Note 6)	1,231,410	1,144,950
Total Shareholders' equity	\$ 1,450,475	\$ 1,364,512
Shareholders' equity		
Common stock	\$ -	\$ -
Class A	1,006,668	948,205
Class J	443,807	416,307
Number of shares outstanding (Note 5)		
Class A	16,297,553	16,346,339
Class J	6,413,442	6,417,206
Total shareholder's equity per share		
Class A	\$ 61.77	\$ 58.01
Class J	\$ 69.20	\$ 64.87

*Cost of investments is reflected in the *Schedule of Investment Portfolio*.

The accompanying notes are an integral part of these interim Financial Statements.

ON BEHALF OF THE BOARD:


Reena Carter, Director


James MacDonald, Director

CYMBRIA CORPORATION

Statements of Comprehensive Income (Loss) (Unaudited)
(in '000s except per share amounts)
Three and six months ended June 30, 2023 and 2022

	Three months ended June 30,		Six months ended June 30,	
	2023	2022	2023	2022
Income				
Dividends from EdgePoint Wealth Management Inc.	\$ 5,175	5,175	\$ 10,350	\$ 10,350
Dividends	6,139	6,076	10,872	10,157
Interest for distribution purposes	1,416	186	2,585	187
Foreign currency gain (loss) on cash and other net assets	(134)	147	(225)	(72)
Income on interest rate swap contracts	270	–	443	–
Other net changes in fair value of financial assets and financial liabilities at fair value through profit or loss:				
Net realized gain (loss) on investments	17,119	10,651	17,763	40,795
Net realized gain (loss) on foreign exchange forward contracts	140	1,146	(8)	990
Increase (decrease) in net unrealized gain on investments	(2,429)	(162,956)	64,809	(253,300)
Increase (decrease) in net unrealized gain on foreign exchange forward contracts	2,223	(1,366)	1,516	(1,513)
Increase (decrease) in net unrealized gain on swap contracts	1,652	1,002	2,638	1,692
Total Income (loss)	\$ 31,571	(139,939)	\$ 110,743	\$ (190,714)
Expenses (Note 8)				
Management fees (Note 8)	\$ 2,609	\$ 2,385	\$ 5,192	\$ 4,855
Investment research and portfolio maintenance	665	524	973	786
Interest expense (Note 9)	611	553	691	887
Net withholding tax	585	937	575	1,154
Harmonized Sales Tax	448	387	879	769
Transaction costs	241	142	488	405
Operating expenses	172	75	595	277
Total Expenses	\$ 5,331	\$ 5,003	\$ 9,393	\$ 9,133
Profit (loss) for the period before taxes	\$ 26,240	\$ (144,942)	\$ 101,350	\$ (199,847)
Income taxes (recovery)				
Current	\$ 2,123	\$ 1,890	\$ 3,254	\$ 5,959
Deferred	168	(21,632)	9,061	(33,533)
Total Income taxes (recovery)	\$ 2,291	\$ (19,742)	\$ 12,315	\$ (27,574)
Net income (loss)	\$ 23,949	\$ (125,200)	\$ 89,035	\$ (172,273)
Net income (loss), by class				
Class A	\$ 16,355	\$ (87,141)	\$ 61,343	\$ (120,145)
Class J	\$ 7,594	\$ (38,059)	\$ 27,692	\$ (52,128)
Net income (loss), per share				
Class A	\$ 1.00	\$ (5.34)	\$ 3.76	\$ (7.36)
Class J	\$ 1.18	\$ (5.90)	\$ 4.32	\$ (8.08)

The accompanying notes are an integral part of these interim Financial Statements.

CYMBRIA CORPORATION*Statements of Changes in Equity (Unaudited)**(in '000s)**Six months ended June 30, 2023 and 2022*

	2023	2022
Class A:		
Shareholders' equity, beginning of the period	\$ 948,205	\$ 1,003,413
Net income (loss), by class	61,343	(120,145)
Capital transactions:		
Class J to Class A share exchanges	40	138
Cumulative surplus on Class J to Class A share exchanges	(2)	(6)
Shares repurchased and cancelled	(497)	-
Surplus	(2,421)	711
	58,463	(119,302)
Shareholders' equity, end of the period	\$ 1,006,668	\$ 884,111

Class J:

Shareholders' equity, beginning of the period	\$ 416,307	\$ 442,257
Net income (loss), by class	27,692	(52,128)
Capital transactions:		
Class J to Class A share exchanges	(38)	(132)
Surplus	(154)	(711)
	27,500	(52,971)
Shareholders' equity, end of the period	\$ 443,807	\$ 389,286

The accompanying notes are an integral part of these interim Financial Statements.

CYMBRIA CORPORATION

Statements of Cash Flows (Unaudited)
(in '000s)
Six months ended June 30, 2023 and 2022

	2023	2022
Cash Flows from Operating Activities		
Net income (loss)	\$ (47,073)	\$ 217,464
Adjustments for:		
Foreign currency (gain) loss on cash and other net assets	225	72
Net realized (gain) loss on investments	(17,763)	(40,795)
Net realized (gain) loss on foreign exchange forward contracts	8	(990)
(Increase) decrease in net unrealized gain on investments and EdgePoint Wealth Management Inc.	(64,809)	253,300
(Increase) decrease in net unrealized gain on foreign exchange forward contracts	(1,516)	1,513
(Increase) decrease in net unrealized gain on interest rate swap contracts	(2,638)	(1,692)
(Increase) decrease in dividends receivable	105	(23)
(Increase) decrease in interest receivable	(908)	20
Increase (decrease) in accrued liabilities and other payables	787	(11,225)
Increase (decrease) in deferred income tax liability	9,061	(33,533)
Purchase of investments	(243,112)	(272,858)
Proceeds from sales of investments	227,806	216,605
Net Cash Generated (Used) by Operating Activities	\$ (3,719)	\$ (61,879)
Cash Flows from Financing Activities		
Purchase and cancellation of Class A shares	\$ (3,072)	\$ –
Net draw on credit facility	19,950	27,500
Net Cash Generated (Used) by Financing Activities	\$ 16,878	\$ 27,500
Net increase (decrease) in cash and cash equivalents	\$ 13,159	\$ (34,379)
Foreign currency gain (loss) on cash and other net assets	(225)	(72)
Cash and cash equivalents, beginning of period	104,535	97,423
Cash and cash equivalents, end of the period	\$ 117,469	\$ 62,972
Cash and cash equivalents comprise:		
Cash at bank	\$ 117,469	\$ 62,972
	\$ 117,469	\$ 62,972
Interest received	\$ 2,424	\$ 181
Dividends received, net of withholding tax	\$ 10,402	\$ 19,330
Interest paid	\$ (1,160)	\$ (718)
Income taxes paid	\$ (2,277)	\$ (7,748)

The accompanying notes are an integral part of these interim Financial Statements.

CYMBRIA CORPORATION

Schedule of Investment Portfolio (Unaudited)
(in '000s except number of shares/units)
As at June 30, 2023

Number of shares/units	Security	Average cost	Fair value
Public Equity			
543,393	Restaurant Brands International Inc.	\$ 38,440	\$ 55,812
2,110,805	Mattel Inc.	41,304	54,639
614,263	Berry Global Group Inc.	37,278	52,356
266,685	Dollar Tree Inc.	46,595	50,697
246,393	SAP SE	38,288	44,572
1,915,010	Osisko Gold Royalties Limited	24,654	38,990
253,790	DSM-Firmenich AG	39,295	36,181
59,239	Elevance Health Inc.	27,766	34,867
5,109,808	Computer Modelling Group Limited	26,744	34,031
176,116	TE Connectivity Limited	19,932	32,701
698,124	Brookfield Corporation	29,966	31,136
30,435	Fairfax Financial Holdings Limited	14,408	30,200
197,232	Ross Stores Inc.	24,901	29,298
	<i>Others</i>	561,907	563,979
		<u>971,478</u>	<u>1,089,459</u>
Private Equity			
279,585	EdgePoint Wealth Management Inc.	510	242,409
	Private financial technology company	26,414	30,201
	<i>Others</i>	4,348	12,069
		<u>31,272</u>	<u>284,679</u>
Total Equities		\$ 1,002,750	\$ 1,374,138
Face Value (\$'000s)	Term loans		
5,000	Private financial technology company	5,000	5,000
298	<i>Others</i>	298	298
		<u>\$ 5,298</u>	<u>5,298</u>
Pounds	Physical Commodities		
435,000	Uranium (U3O8)	21,376	32,271
		<u>\$ 21,376</u>	<u>\$ 32,271</u>
	Foreign exchange forward contracts	–	710
	Options	717	383
	Interest rate swap contracts	–	2,638
	Adjustment for transaction costs	(1,288)	–
Total financial assets and liabilities at fair value through profit or loss		\$ 1,028,853	\$ 1,415,438

1. The Corporation:

Cymbria Corporation (“Cymbria”) is an investment company incorporated on September 4, 2008, under the laws of the Province of Ontario. It commenced operations and was listed on the Toronto Stock Exchange on November 4, 2008. EdgePoint Investment Group Inc. (the “Manager”) provides senior management to Cymbria and is also its Investment Advisor.

The registered office of Cymbria is located at 150 Bloor St. W., Suite 500, Toronto, Ontario, M5S 2X9, Canada.

The investment objective of Cymbria is to provide long-term capital appreciation through a concentrated portfolio of global companies and an investment in EdgePoint Wealth Management Inc. (“EdgePoint”), which offers mutual funds, institutional and other investments through financial advisors. The portfolio management team looks for global companies that it believes have strong competitive positions, long-term growth prospects and are run by competent management teams. The portfolio management team endeavours to acquire ownership stakes in these companies at prices below its assessment of each company’s true value.

2. Statement of compliance:

These unaudited condensed interim financial statements of Cymbria have been prepared in compliance with International Accounting Standard 34, Interim Financial Reporting, using accounting policies consistent with International Financial Reporting Standards (“IFRS”). Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with IFRS have been omitted or condensed.

These unaudited condensed interim financial statements were authorized for issue by the Board of Directors on August 10, 2023.

3. Significant accounting policies:

The accounting policies applied by Cymbria in these condensed interim financial statements are the same as those applied by Cymbria in its financial statements for the year ended December 31, 2022, which were prepared in accordance with IFRS. Cymbria has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

4. Critical accounting estimates and judgments:

In the preparation of these condensed interim financial statements, the Manager has made judgments, estimates and assumptions that affect the application of Cymbria’s accounting policies and the reported amounts of assets, liabilities, income and expenses. There have been no changes in the critical accounting estimates and judgments which were set out in detail in Note 4 of Cymbria’s financial statements for the year ended December 31, 2022.

5. Share capital:

Cymbria has authorized an unlimited number of common shares, an unlimited number of Class A non-voting, non-redeemable shares and an unlimited number of Class J non-voting, non-redeemable shares. Share capital consists of the following:

June 30, 2023	Number of shares	Amount ('000s)
Common shares outstanding, June 30, 2023	100	—*
Class A shares issued:		
Shares outstanding, January 1, 2023	16,346,339	\$ 155,390
Class A shares issued in exchange for Class J shares	4,214	40
Contributed Surplus		(2)
Class A shares repurchased for cancellation	(53,000)	(497)
Class A shares outstanding, June 30, 2023	16,297,553	\$ 154,931
Class J shares issued:		
Shares outstanding, January 1, 2023	6,417,206	\$ 64,172
Class J shares exchanged for Class A shares	(3,764)	(38)
Class J shares outstanding, June 30, 2023	6,413,442	\$ 64,134
Total		\$ 219,065

*Amount of common shares outstanding is \$100.

June 30, 2022	Number of shares	Amount ('000s)
Common shares outstanding, June 30, 2022	100	—*
Class A shares issued:		
Shares outstanding, January 1, 2022	16,315,497	\$ 155,118
Class A shares issued in exchange for Class J shares	14,734	138
Contributed Surplus		(6)
Class A shares outstanding, June 30, 2022	16,330,231	\$ 155,250
Class J shares issued:		
Shares outstanding, January 1, 2022	6,453,406	\$ 64,534
Class J shares exchanged for Class A shares	(13,200)	(132)
Class J shares outstanding, June 30, 2022	6,440,206	\$ 64,402
Total		\$ 219,652

*Amount of common shares outstanding is \$100.

6. Retained earnings:

The changes in retained earnings for the six months ended June 30, 2023 and 2022 are as follows:

	June 30, 2023 ('000s)	June 30, 2022 ('000s)
Opening retained earnings	\$ 1,144,950	\$ 1,226,018
Net income (loss)	89,035	(172,273)
Class A shares repurchased for cancellation	(2,575)	–
Closing retained earnings	\$ 1,231,410	\$ 1,053,745

7. Deferred share unit plan:

Cymbria's Deferred Share Unit ("DSU") plan gives directors the option to receive all of their Cymbria-related compensation in the form of DSUs. The number of DSUs awarded is based on the fair market value, as defined by the plan, of Class A shares on the award date. DSUs earn additional DSUs related to dividends that would otherwise have been paid if Class A shares had been issued on the grant date. The number of DSUs issued in regard to dividends is based on the fair market value of Class A shares, as defined in the plan, on the date dividends are paid. Upon redemption of DSUs, participants can elect to receive either a cash payment equal to the fair market value, as defined in the plan, of DSUs credited to the participant's account, or the equivalent number of Class A shares purchased in the open market on the participant's behalf. The plan is considered unfunded and participants' rights are no greater than those of an unsecured Cymbria creditor.

The following table summarizes DSU activity for the six months ended June 30, 2023 and the year ended December 31, 2022:

June 30, 2023	Units	Amount ('000s)
Opening Deferred Share Units, January 1, 2023	25,873	\$ 1,419
Granted during 2023 (Fair value on grant date)	1,773	104
Cumulative fair value adjustments during the period		105
Balance, June 30, 2023	27,646	\$ 1,628
<hr/>		
December 31, 2022	Units	Amount ('000s)
Opening Deferred Share Units, January 1, 2022	22,572	\$ 1,414
Granted during 2022 (Fair value on grant date)	3,301	188
Cumulative fair value adjustments during the period		(183)
Balance, December 31, 2022	25,873	\$ 1,419

A maximum of 1,000,000 DSUs may be awarded under the plan, with the maximum value of DSUs awarded to participants within any one-year period not to exceed \$100,000 per participant.

8. Related party transactions:
(a) Management fees:

The Manager charges a monthly management fee at an annual rate of 1% of the daily average net asset value of Class A shares, excluding EdgePoint's value. During the six months ended June 30, 2023, the effective management fee charged on Class A shares was approximately 0.82% per annum.

The Manager charges Class J shareholders a monthly management fee at an annual rate of 0.5% of the daily average net asset value of Class J shares, excluding EdgePoint's value. During the six months ended June 30, 2023, the effective management fee charged on Class J shares was approximately 0.41% per annum.

The total management fees for the six months ended June 30, 2023 amounted to \$5.2 million (June 30, 2022: \$4.9 million), with nil in outstanding accrued fees due to the Manager at June 30, 2023 and December 31, 2022.

(b) Operating expenses:

Cymbria is also responsible for various expenses relating to its operations. These expenses may include, but are not limited to: taxes (including income, capital and harmonized sales taxes), accounting, legal and audit fees, Board of Directors' fees and expenses, custodial fees, portfolio transaction costs, registrar and transfer agency fees, regulatory costs, shareholder reporting, investment advisor expenses incurred in connection with its duties as Investment Advisor and all administration expenses incurred by the Manager for its duties as Manager, excluding any salaries to the Manager's principal shareholders, and all general operating expenses that could include allocated salaries, overhead and other costs directly related to Cymbria's operations and incurred by the Manager. For the six months ended June 30, 2023, allocated expenses totaled \$0.2 million (June 30, 2022: \$0.2 million). Except for interest, bank charges, withholding tax, and transaction costs paid or payable directly by Cymbria, the Manager incurs such expenses on Cymbria's behalf and is then reimbursed by Cymbria for such expenses. Cymbria's common operating expenses are allocated to classes based on the average daily net asset value of each class.

9. Credit facility:

In 2017, Cymbria entered into a credit agreement with a Canadian chartered bank (the "Bank") that allowed Cymbria to borrow up to \$100 million. On March 28, 2023, Cymbria amended the credit agreement to allow the \$100 million facility to be the aggregate of a renewable \$50 million revolving commitment that will mature on March 10, 2027 and two \$25 million prime rate term loans that will mature on March 10, 2029 and March 28, 2030.

9. Credit facility (continued):

Interest on the term commitment is charged at 3-month CDOR plus a spread, however, Cymbria has entered into interest rate swap contracts that will fix the interest on each tranche of the term commitment at 3.8% and 5.5% per annum, respectively, until maturity. Interest on the revolving commitment is charged on the outstanding balance based on whether the facility is drawn as bankers acceptance or prime loan. When drawn upon, the credit facility is secured by a selection of eligible securities in Cymbria's investment portfolio. As at June 30, 2023, the outstanding balance of the term credit facility was \$50.0 million and revolving credit facility was nil (December 31, 2022: \$25.0 million and \$5.1 million). For the six months ended June 30, 2023, Cymbria accrued \$0.7 million in interest and standby fees on the credit facility (June 30, 2022: \$0.9 million), which have been subsequently paid. As at the date of this report, Cymbria has complied with all covenants, conditions or other requirements of the credit agreement.

10. Fair value measurement:

Cymbria's investments, derivative financial instruments and physical commodities are carried at fair value. In the opinion of the Manager, the fair values of financial instruments, other than investments and derivative financial instruments, approximate their carrying values given their short-term nature.

IFRS establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurement). The three levels of the fair value hierarchy are as follows:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that Cymbria can access at the measurement date;
- Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., as derived from prices); and
- Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If inputs of different levels are used to measure an asset's or liability's fair value, the classification within the hierarchy is based on the lowest level input that is significant to the fair value measurement.

Changes in valuation methods may result in transfers into, or out of, an investment's assigned level.

The following table categorizes financial instruments and physical commodities measured at fair value at the reporting date by the level in the fair value hierarchy into which the fair value measurement is included. The amounts are based on the values recognized in the *Statement of Financial Position*.

Assets (liabilities) at fair value as at June 30, 2023 ('000s)				
	Level 1	Level 2	Level 3	Total
Equities	\$1,089,459	\$ –	\$ 284,679	\$ 1,374,138
Physical commodities	–	32,271	–	32,271
Term loans	–	–	5,298	5,298
Interest rate swap contracts	–	2,638	–	2,638
Foreign exchange forward contracts	–	890	–	890
Options	–	383	–	383
Foreign exchange forward contracts	–	(180)	–	(180)
Total	\$1,089,459	\$36,002	\$ 289,977	\$ 1,415,438

Assets (liabilities) at fair value as at June 30, 2022 ('000s)				
	Level 1	Level 2	Level 3	Total
Equities	\$ 998,719	\$ –	\$ 278,446	\$ 1,277,165
Physical commodities	–	28,036	–	28,036
Term loans	–	–	5,000	5,000
Options	–	2,959	–	2,959
Interest rate swap contract	–	1,781	–	1,781
Foreign exchange forward contracts	–	251	–	251
Foreign exchange forward contracts	–	(318)	–	(318)
Total	\$ 998,719	\$ 32,709	\$ 283,446	\$ 1,314,874

For the six months ended June 30, 2023, the net change in value for financial instruments classified as FVTPL is a \$86.7 million gain (June 30, 2022: \$211.3 million loss).

The following tables reconcile Cymbria's Level 3 fair value measurements for the six months ended June 30, 2023 and the year ended December 31, 2022.

10. Fair value measurement (continued):

June 30, 2023 ('000s)	Equities	Term loans
Balance at beginning of period	\$ 278,446	\$ 5,000
Investment purchases during the period	5,301	298
Change in unrealized gain in value of investments	932	–
Balance at end of period	\$ 284,679	\$ 5,298

June 30, 2022 ('000s)	Equities	Term loans
Balance at beginning of period	\$ 298,640	\$ –
Investment purchases during the period	483	5,000
Change in unrealized gain in value of investments	(20,677)	–
Balance at end of period	\$ 278,446	\$ 5,000

During the six months ended June 30, 2023 and 2022, there were no transfers between levels.

(a) Equities

Cymbria’s equity positions are classified as Level 1 when the security is actively traded and a reliable price is observable. When certain of Cymbria’s equities do not trade frequently, current observable prices may not be available. In such cases, fair value is determined using observable market data and the fair value is classified as Level 2, unless the determination of fair value requires significant unobservable data, in which case the measurement is classified as Level 3.

As at June 30, 2023, Cymbria had four Level 3 equity investments; EdgePoint, a private financial technology company, a private pest control company and a private health clinic company.

EdgePoint is a private company not traded on any public exchange and is considered a Level 3 asset because there is no market in which a share price can be readily observed. The Manager engages a third-party valuator to assist in the valuation of EdgePoint. EdgePoint’s value is determined using the Discounted Cash Flow (“DCF”) method. Under the DCF method, EdgePoint’s fair value is estimated using the net present value of expected future cash flows. The cash flows include significant assumptions over the market growth rate, redemption rate, and portfolio management cost. The projected cash flows, together with the terminal value of the business at the end of the forecast period, are discounted to the valuation date using an appropriate rate. EdgePoint was valued as a standalone business and potential purchaser synergies that could arise in an acquisition were not considered. The Manager determines the most appropriate valuation methodologies to use, which are subject to change. On a quarterly basis or as frequently as necessary, the Manager reviews the significant assumptions, including EdgePoint’s results and business prospects, for significant changes since the most recent valuation. If there are material changes, the Manager

may engage the third-party valuator to assist in the re-valuation of EdgePoint and the amount recorded in the financial statements will be updated.

The following table sets out information about significant unobservable inputs used at June 30, 2023 and December 31, 2022 in measuring EdgePoint.

EdgePoint Wealth Management Inc.

Fair value at June 30, 2023: \$242.4 million

Unobservable Input	Input used	Range of reasonable alternatives	Sensitivity to changes in significant unobservable inputs
Annual market growth	7%	6%–8%	(\$9.6M)–\$10.2M
Redemption rate	13%	10%–16%	\$32.0M–(\$26.6M)
Discount rate	11.75%	10.5%–13%	\$14.6M–(\$13.1M)
Portfolio management cost	0.15%	0.1%–0.2%	\$20.7M–(\$20.7M)
Terminal growth rate	0.5%	0%–2%	(\$5.2M)–\$9.8M

Significant unobservable inputs are developed as follows:

- (i) Annual market growth: represents the future weighted average investment returns of the funds managed by EdgePoint. EdgePoint’s management fee revenue is calculated as a percentage of assets under management (“AUM”), therefore higher investment returns of the funds will increase EdgePoint’s expected annual cash flow. The range of 6%–8% was developed based on a weighted average of the index returns of the funds’ benchmarks over a range of prior periods.
- (ii) Redemption rate: represents the weighted average of units redeemed by unitholders of the mutual funds managed by EdgePoint as a percentage of AUM. A higher redemption rate will decrease EdgePoint’s AUM and will therefore lower the annual cash flow. The range of 10%–16% is an average over the term of the model and is based on a combination of EdgePoint’s historical redemption rate and the long-term redemption rate of the industry.
- (iii) Discount rate: is the annual percentage used to determine the present value of EdgePoint’s future cash flows. The discount rate factors in not only the time value of money, but also the risk or uncertainty of those future cash flows. A higher discount rate would indicate a greater uncertainty of future cash flows and therefore determine a lower net present value for EdgePoint. The range of 10.5%–13% was determined based on a combination of EdgePoint’s assumed weighted-average cost of capital, the risk-free rate, market risk factors and other adjustments.
- (iv) Portfolio management cost: represents the fees paid to the Manager by EdgePoint for providing investment advisory services. Due to the Manager and EdgePoint

10. Fair value measurement (continued):

being related parties, fees negotiated between the two parties are considered substantially below market value. For the purposes of valuing EdgePoint, it is assumed that a reasonable market value for services provided is paid to the Manager. A higher rate would increase the fees paid to the Manager and therefore decrease the annual cash flow. The input is presented as a percentage of AUM. The range of 0.1%–0.2% was determined based on sub-advisory fees of comparable investment managers.

- (v) Terminal growth rate: represents the growth rate of EdgePoint's earnings in perpetuity. The valuation model uses the Gordon growth model to ascribe a terminal value. The range of terminal growth rates was determined using management's estimate of growth prospects for the business beyond the end of the term of the forecasted cash flows.

Although the Manager believes that its estimates of fair value for EdgePoint are appropriate, the use of different assumptions could lead to different measurements of fair value. For the fair value measurement of EdgePoint, changing a combination of the significant assumptions noted above to reasonably possible alternative assumptions would increase or decrease the value of EdgePoint. Taking a pessimistic view by changing the annual market rate to 6%, redemption rate to 16%, discount rate to 13%, portfolio management cost to 0.2%, and terminal growth rate to 0% would result in a decrease in the value of EdgePoint by \$64.6 million. Conversely, taking an optimistic view by changing the annual market rate to 8%, redemption rate to 10%, discount rate to 10.5%, portfolio management cost to 0.1%, and terminal growth rate to 2% would result in an increase in the value of EdgePoint by \$105.7 million.

Cymbria's other Level 3 equities are a private financial technology company, a private pest control company and a private health clinic company. They are not traded on any public exchange and are considered a Level 3 asset because there is no market in which their value can be readily observed. The fair values of the private financial technology company and the private pest control company were determined using financial models with inputs for valuation multiples that are consistent with industry comparatives. The fair value of the

private health clinic company has initially been recorded at cost. Changing the valuation multiple for the private technology company by 1x would result in a corresponding increase or decrease in the value of \$9.0 million.

(b) Derivative assets and liabilities

Derivative assets and liabilities consists of foreign exchange forward contracts, option contracts and interest rate swap contracts. Foreign exchange forward contracts are valued primarily on the contract notional amount, the difference between the contract rate and the forward market rate for the same currency and interest rates. Contracts for which counterparty credit spreads are observable and reliable, or for which the credit related inputs are determined not to be significant to fair value, are classified as Level 2. Options are valued primarily on the number of contracts, the difference between the strike price and the forward market rate for the underlying equity/index, interest rate, dividends and volatility of the underlying equity/index. Interest rate swap contracts are valued using a model with an observable input for the floating interest rate. Counterparty credit risk is managed through the use of collateral and a Credit Support Annex, when available.

(c) Physical commodities

Physical commodities is comprised of Uranium owned and stored at a third party storage facility. The value is determined using a spot price from a third party pricing vendor and is classified as Level 2. The following table reconciles Cymbria's investment in physical commodities for the period ended June 30, 2023 and year ended December 31, 2022.

	June 30, 2023 ('000s)	December 31, 2022 ('000s)
Balance at beginning of year	\$ 28,036	\$ 21,251
Investment purchases during the year	–	3,354
Change in unrealized gain (loss) in value of investments	4,948	2,069
Change in unrealized gain (loss) in value of foreign currency	(713)	1,362
Balance at end of year	\$ 32,271	\$ 28,036

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