

# Leon's Announces Expansion of Installation and Service Offering

*Trans Global Service Launches National Direct-to-Customer Offer*

TORONTO, June 16, 2017 /CNW/ - Leon's Furniture Limited ("**Leon's**" or the "**Company**") (TSX: LNF), today announced that its wholly-owned services division, Trans Global Service Inc. ("**TGS**" or "**Trans Global Service**") has launched a direct-to-consumer installation and service offering through its website [transglobalservice.com](http://transglobalservice.com). This offering is now available to Canadians coast-to-coast, regardless of whether that customer's products were originally purchased through one of the Company's retail banners, or through a competitor.

"Trans Global Service has been an important part of our customer purchase experience since 1980. Through TGS's new state of the art website and dispatch technology, Canadians can now book a home appliance service call online, by email or by phone depending on that customer's preference," said Edward Leon, President and Chief Operating Officer of Leon's. "TGS already manages most of the service and installation functions for all of the Company's retail banners as well as for several other well-known retailers and suppliers. Trans Global Service is just one of the many value drivers available to us. Building on our record 2016 financial results and strong Q1-2017, we are well-positioned to continue to drive significant value for shareholders in the years to come."

The TGS website uses live booking board technology, which enables customers to view the availability of a technician in their local area and book an appointment on a day of their choice. The website's 'blog' feature will serve as a hub for customer education regarding best practices for the use and care of common products.

Trans Global Service has the largest coast-to-coast network of fully qualified, factory trained, certified and bonded technicians and offers a wide range of services, including: appliance installation, service and repair; furniture assembly; and home entertainment installation and setup. It is the largest appliance and installation service provider in Canada, serving home owners as well as large commercial residential projects. TGS is authorized to install and repair product for over 40 leading manufacturers and completes over 200,000 repairs and installations annually across its network. Trans Global Service was established in 1980 and has approximately 300 employees nationally.

## **About Leon's Furniture Limited**

Leon's Furniture Limited is the largest retailer of furniture, appliances and electronics in Canada. Our retail banners include: Leon's; The Brick; The Brick Mattress Store; The Brick Clearance Centre and United Furniture Warehouse ("UFW"). Finally, the addition of the Brick's Midnorthern Appliance banner alongside with Leon's Appliance Canada banner, makes the Company the country's largest commercial retailer of appliances to builders, developers, hotels and property management companies. Leon's has more than 300 retail stores and 10,000 Associates from coast to coast in Canada under various banners

SOURCE Leon's Furniture Limited

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